### Scorecard - Miami-Dade Aviation Department (MDAD Primary)

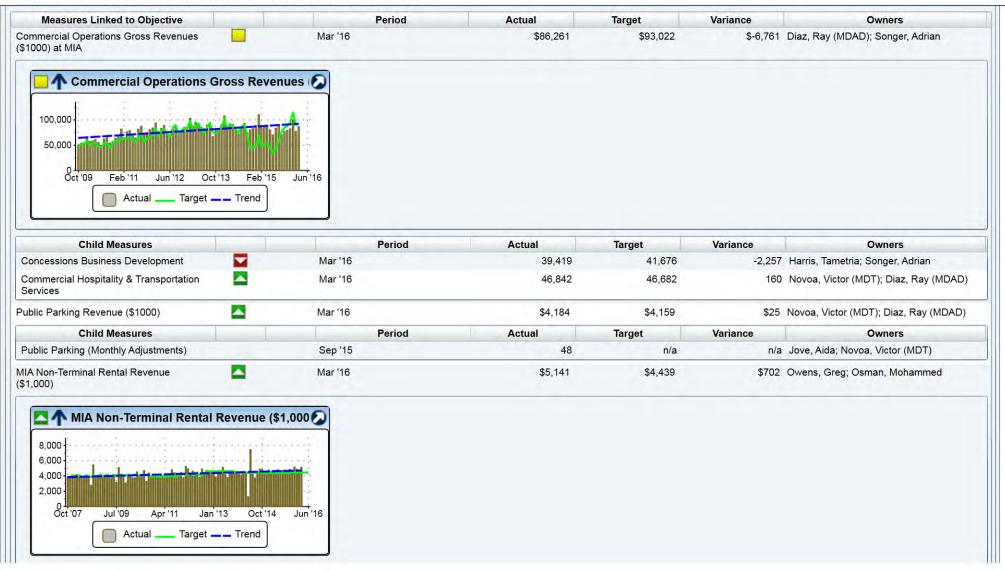
forma	ation							
	Name: Miami-Dade Aviation Department (M	IDAD Primary)						
	Description: Aviation Department Scorecard (Print	mary)						
	Domain: Aviation							
	Owners: Gonzalez, Emilio T.							
etails		1	1 1					
_		As Of	6	Actual	Business Plan Goal		FYTD Actual	FYTD Goal
4	1.0 Customer		_	_				_
	Enhance customer service (MDAD)							
	Airport workers trained through "Miami Begins with MIA" program (FYTD)	'16 FQ2		3,370	3,750		3,370	3,7
	MIA Overall Customer Service Ratings - MIA Survey (Avg).	2015 FY		3.95	4.00		n/a	1
*	Provide a secure environment at the airports (MDAD)							
	Average number of Overall Crimes at MIA*	Mar '16	-	66	70		337	4
-	2.0 Financial							
	Enhance MDAD revenue							
	Commercial Operations Gross Revenues (\$1000) at MIA	Mar '16		\$86,261	\$93,022		\$502,630	\$564,5
	Public Parking Revenue (\$1000)	Mar '16		\$4,184	\$4,159		\$24,196	\$23,2
	MIA Non-Terminal Rental Revenue (\$1,000)	Mar '16	-	\$5,141	\$4,439		\$28,998	\$26,6
	GAA Rental Revenue (\$1,000)	Mar '16		\$678	\$542		\$4,202	\$3,2
	New Carriers (FYTD)	'16 FQ2		0	0		n/a	
	New Passenger Routes (FYTD)	'16 FQ2		0	0		n/a	1
	Sound Financial Strategies (Aviation)							
*	Total Accounts Receivable (MDAD)	'16 FQ2		\$11,973.3K	n/a		n/a	r
	Initiative Name	Type As Of	Status	۵ 👸	1 🚺 🧿 %		Owners	
	Six Sigma: Aviation Receivables (Wave 5)	5/22/2014	Complete	e	100% N	laxwell	, Carlos M. (OMB)	
	Enhance MIA Competitive Position (MDAD)							
	MIA Cost Per Enplaned Passenger(CEP)- FYTD	'16 FQ2		\$19.49	\$20.13		\$19.49	\$20.
	Landing Fee Rate	'16 FQ2		\$1.68	\$1.68		n/a	
	Enplaned Passengers( 1,000)	Mar '16		1,972	1,912		11,155	10,7
*	Meet the Operating Budget Targets (Aviation)							
	Expenses : Total Operating Expenses (Aviation, in \$1,000)	'16 FQ1		\$172,145	\$245,203		\$172,145	\$245,2
	Revenue: Total (Aviation, in \$1,000)	'16 FQ1		\$310,094	\$245,203		\$310,094	\$245,2
	Positions: Full-Time Filled (Aviation)	'16 FQ1		1,193	1,284 (1,175-1,284)		1,393	1,4 (1,402 - 1,43
	Construction Capital Fund Expenditures	'16 FQ2	-	\$2,634	\$5,558		\$12,780	\$24,0
	Terminal Optimization Program(TOP)	'16 FQ2	-	20,258	45,598		42,694	83,3
	3.0 Internal	_		-		-		_
	Maintain a safe working environment (MDAD)							
	MDAD Job Related Injury/Illness Incidents	Mar '16		3	4		20	
*	4.0 Learning and Growth		-			-		_
*	Comply with FAA requirement (MDAD)							
	Compliance with annual FAA Report - By the month of May	2015 FY		4	2		4	
*	Comply with AOA Recertification Requirements (MDAD)							

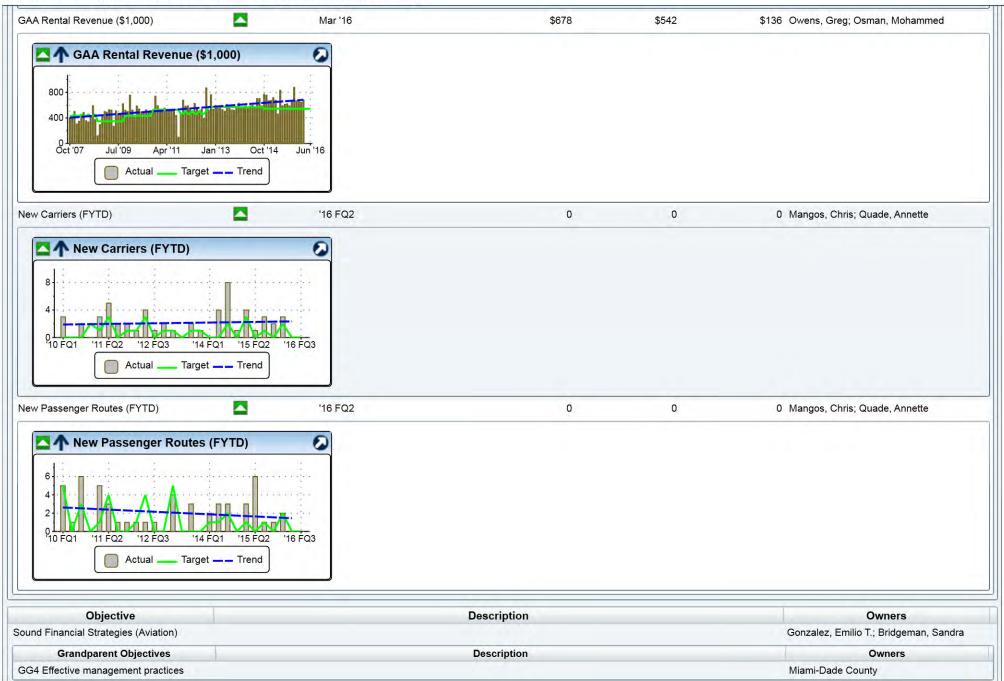
## Scorecard - Miami-Dade Aviation Department (MDAD Primary)

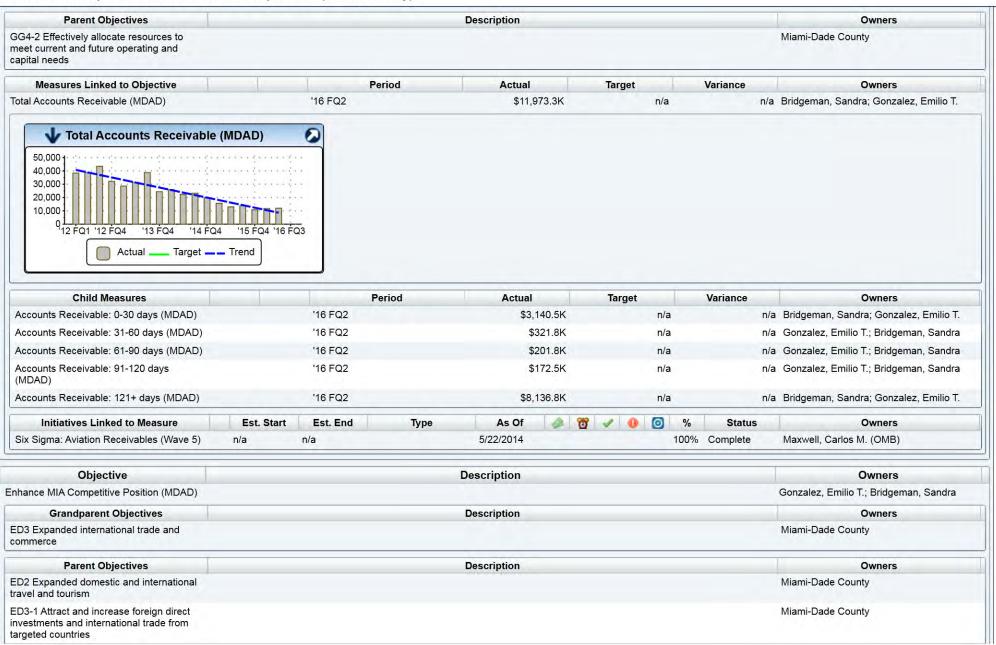
▼ 5.0 Sustainability						
<ul> <li>Sustainability (Aviation)</li> </ul>						
ISO 14001 Certifications	Mar '16	<b>_</b>	72	48	n/a	n/a
Recycle 300 Tons of Cardboard (% progress)	'16 FQ2		50%	50%	10%	10%

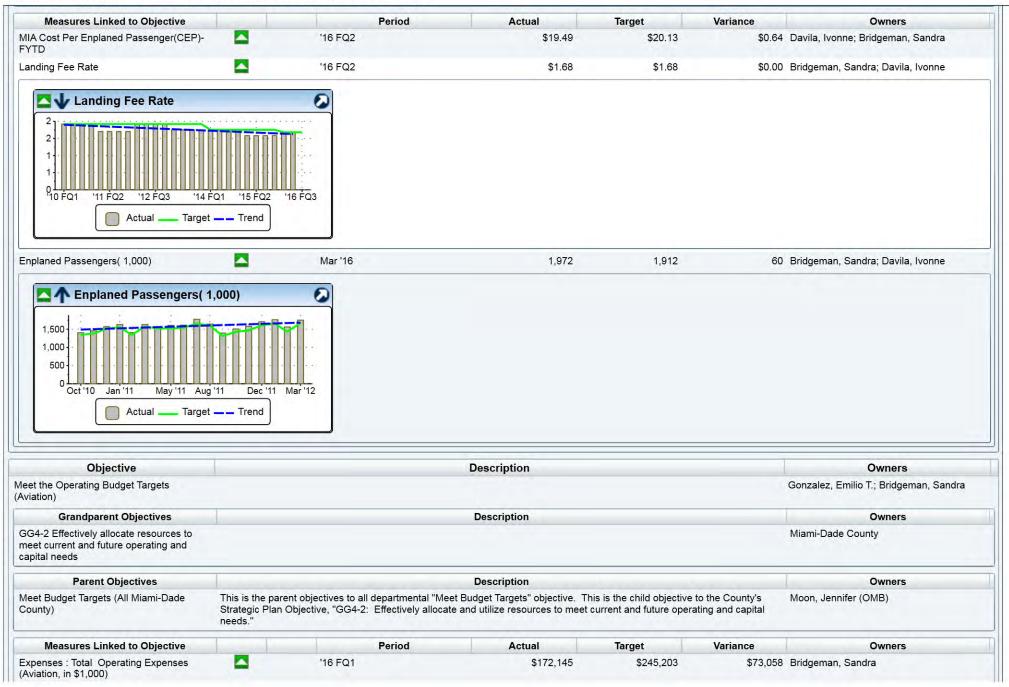
Scorecard	1		Description			Owners			
/liami-Dade Aviation Department (MDAD rrimary)	Aviation Departn	nent Scorecard (Primary)	Gonzalez, Emilio T.						
1.0 Customer									
Objective			Description			Owners			
Enhance customer service (MDAD)	omer service (MDAD)								
Grandparent Objectives		Owners							
ED2 Expanded domestic and international travel and tourism	<u>v</u>					Miami-Dade County			
Parent Objectives			Description			Owners			
ED2-2 Improve customer service at airports, hotels and other service providers that support travel and tourism	5					Miami-Dade County			
Measures Linked to Objective		Period	Actual	Target	Variance	Owners			
Airport workers trained through "Miami Begins with MIA" program (FYTD)		'16 FQ2	3,370	3,750	-38	0 Davis, Dickie K.; Armand, Cristina			
	4 FQ1 '15 FQ2 ' et Trend	16 FQ3							
MIA Overall Customer Service Ratings - MIA Survey (Avg).		2015 FY	3.95	4.00	-0.0	5 Armand, Cristina; Davis, Dickie K.; Napoli, Joe			
MIA Overall Customer	Service Rating								

Child Measures		Period	Actual		Target	Variance	Owners
MIA Customer Survey Ratings- Meeter/ Greeter		2015 FY		4.01	4.00	0.01	Armand, Cristina; Exposito, Alina; Davis, Dickie K.
MIA Customer Survey Ratings - International Pass.		2015 FY		4.20	4.00	0.20	Armand, Cristina; Davis, Dickie K.; Exposito, Alina
MIA Customer Survey Ratings - Departing Passengers		2015 FY		3.95	4.00	-0.05	Davis, Dickie K.; Exposito, Alina; Armand, Cristina
Objective			Description				Owners
Provide a secure environment at the irports (MDAD)							Stover, Lauren; Pyatt, Ken
Grandparent Objectives			Description				Owners
PS1 Reduced Crime							Miami-Dade County
TP2 Safe and customer-friendly transportation system							Miami-Dade County
Parent Objectives			Description				Owners
PS1-1 Reduce Crimes of Public Concern							Miami-Dade County
TP2-4 Ensure security at airports, seaport and on public transit							Miami-Dade County
Measures Linked to Objective		Period	Actual		Target	Variance	Owners
Average number of Overall Crimes at MIA*		Apr '16		63	70	7	Stover, Lauren; Herrera, Doris; Box Fox, Johanna
2.0 Financial							
Objective			Description			1	Owners
Enhance MDAD revenue							Pyatt, Ken; Owens, Greg
Grandparent Objectives	-		Description				Owners
GG4 Effective management practices							Miami-Dade County
Parent Objectives			Description				Owners
GG4-2 Effectively allocate resources to meet current and future operating and capital needs							Miami-Dade County









Child Measures		Period	Actual	Target	Variance	Owners
Expenditure: Personnel Costs (Aviation)		'16 FQ1	\$33,338K	\$29,889K	\$3,449K	Bridgeman, Sandra
Expenditure: Capital (Aviation)	A	'16 FQ1	\$1,235K	\$2,268K	\$1,033K	Bridgeman, Sandra
Expenditure: Other Operating (Aviation)		'16 FQ1	\$29,309K	\$41,259K	\$-11,950K	Bridgeman, Sandra
Expenditure: Charges for County Services (Aviation)		'16 FQ1	\$5,553K	\$21,585K	\$-16,032K	Bridgeman, Sandra
Expenditure: Contractual Services (Aviation)		'16 FQ1	\$16,574K	\$23,516K	\$-6,942K	Bridgeman, Sandra
Expenditure: Court Costs (Aviation)	A	'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Expenditure: Debt Service (Aviation)		'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Expenditure: Depreciation, Amortization, Depletion (Aviation)		'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Expenditure: Distribution of Funds in Trust (Aviation)		'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Expenditure: Grants to Outside Organizations (Aviation)		'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Expenditure: Intradepartmental Transfers (Aviation)		'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Expenditure: Reserves (Aviation)	A	'16 FQ1	\$0K	\$20,148K	\$-20,148K	Bridgeman, Sandra
Expenditure: Transfers Out (Aviation)		'16 FQ1	\$86,136K	\$106,538K	\$-20,402K	Bridgeman, Sandra
Revenue: Total (Aviation, in \$1,000)		'16 FQ1	\$310,094	\$245,203	\$64,891	Bridgeman, Sandra
Child Measures		Period	Actual	Target	Variance	Owners
Revenue: Carryover (Aviation)		'16 FQ1	\$71,992K	\$19,465K	\$52,527K	Bridgeman, Sandra
Revenue: Proprietary (Aviation)	-	'16 FQ1	\$238,102K	\$225,738K	\$12,364K	Bridgeman, Sandra
Revenue: Federal (Aviation)		'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Revenue: General Fund (Aviation)	A	'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Revenue: State (Aviation)		'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Revenue: Interagency/Interdepartmental (Aviation)		'16 FQ1	\$0K	\$0K	\$0K	Bridgeman, Sandra
Airline Revenue ( \$1,000)		'16 FQ2	\$103,650	\$95,624	\$-8,026	Bridgeman, Sandra
Commercial Operations Revenue (\$1,000)		'16 FQ2	\$70,745	\$73,237	\$2,492	Bridgeman, Sandra
MIA Rental Revenue (\$1,000)		'16 FQ2	\$33,651	\$32,375	\$-1,275	Bridgeman, Sandra
GAA Revenue (\$1,000)		'16 FQ2	\$2,331	\$2,027	\$304	Bridgeman, Sandra
Other Revenue (\$1,000)		'16 FQ2	\$4,061	\$4,781	\$720	Bridgeman, Sandra
Positions: Full-Time Filled (Aviation)		'16 FQ1	1,193	1,284	0	Davila, Ivonne; Bridgeman, Sandra

siness Plan Report - Miami-Dade A				(1,110-1,20+)		
Construction Capital Fund Expenditures		'16 FQ2	\$2,634	\$5,558	\$2,92	24 Bridgeman, Sandra; Gonzales, Jorge
Terminal Optimization Program(TOP)		'16 FQ2	20,258	45,598	25,33	39 Gonzales, Jorge; Bridgeman, Sandra
Terminal Optimization Pr	ogram(TOP)	0				
60,000 40,000 20,000 0 '16 FQ1 '16 FQ2 Actual Target	'16 FQ3					
0 Internal Objective			Description			Owners
aintain a safe working environment			Description			Jimenez, Barbara S.; Pyatt, Ken
DAD)						Jimenez, Darbara S., Fyatt, Ken
Grandparent Objectives			Description			Owners
G5 Goods, services and assets that upport County operations						Miami-Dade County
Parent Objectives			Description			Owners
GG5-2 Provide well maintained, accessible acilities and assets						Miami-Dade County
Measures Linked to Objective		Period	Actual	Target	Variance	Owners
IDAD Job Related Injury/Illness Incidents		Mar '16	3	4		1 Battle, Myles; Madry, Wallace
.0 Learning and Growth						
Objective			Description			Owners
omply with FAA requirement (MDAD)						Craven, Lonny; Agostino, Daniel J.
Grandparent Objectives			Description			Ournors

Grandparent Objectives			Owners		
GG4 Effective management practices				Miar	ni-Dade County
Parent Objectives		Description			Owners
GG4-1 Provide sound financial and risk management				Miar	ni-Dade County
Measures Linked to Objective	Period	Actual	Target	Variance	Owners
Compliance with annual FAA Report - By the month of May	2015 FY	4	2	-2 Crav	ven, Lonny; Cruz, Raul (PWWM)

Objective			Description			Owners
Comply with AOA Recertification Requirements (MDAD)						Craven, Lonny; Agostino, Daniel J.
Grandparent Objectives			Description			Owners
GG4 Effective management practices						Miami-Dade County
Parent Objectives			Description			Owners
GG4-1 Provide sound financial and risk management						Miami-Dade County
Measures Linked to Objective		Period	Actual	Target	Variance	Owners
Conduct AOA Certification Driving Training (# of students)	a 🗖	Mar '16	646	718	-72	Craven, Lonny; Cruz, Raul (PWWM)
Actual — Targe		Jun '16				
Objective			Description			Owners
ustainability (Aviation)	Departmental sus	tainability initiatives and actions.				Leal, Gustavo
Grandparent Objectives			Description			Owners
GG6 Green government						Miami-Dade County
Parent Objectives			Description			Owners
GG6-1 Reduce County government's greenhouse gas emissions and resource consumption						Miami-Dade County

