

**SECTION TWO
GENERAL RULES & REGULATIONS**

EFFECTIVE OCTOBER 1, 2016

FMC SUBRULE: 34-A03

FOR EXPLANATION OF SYMBOLS, SEE PAGE 0-A (AFTER TITLE PAGE)

Volume in Containers – For qualifying and eligible containers meeting all incentive program conditions and criteria in a calendar year, this column sets forth the tiers that define thresholds for incentives to be paid to the shipping line. The volume is calculated on a per eligible container basis, full or empty, regardless of size, provided each eligible container uses the Port’s gantry cranes, and provided all wharfage, dockage and gantry crane fees arising from or relating to such containers are timely paid to the Port. As the tiers escalate, the rebates within that tier are paid back to the first container of eligible volume within that tier. The volume in containers excludes all transshipments.

Line Incentive – This incentive is paid directly to the shipping line based on the performance met by that stand alone carrier’s own eligible container throughput, but excluding third party cargo, unless otherwise specified during the open enrollment process and agreed upon by the Port Director. Subsidiary companies using a different shipping line’s name from the parent company will be reflected as an individual line and not to be combined with the parent company’s throughput, unless there is continued combined throughput growth from the preceding year.

VSA Incentive – This incentive is paid directly to the shipping line carrying eligible containers loaded to or from PortMiami based on the performance of the applicable FMC registered VSA service or alliance. This incentive is intended to reward the performance of the FMC registered VSA alliance. By example, if a line brings 15,000 containers to PortMiami and its VSA partners bring in a total of another 15,000 containers in the same year, then for purposes of calculating the VSA rebate tier level, these throughputs would be aggregated (15,000 + 15,000 = 30,000) and the VSA partners would be eligible to seek the second tier VSA rebate level (20,001 – 40,000) at \$5.00 per eligible container loaded to or discharged from a particular VSA partner line’s vessel calling PortMiami in a fiscal year. For avoidance of doubt, no more than one VSA rebate per eligible container.

Volume Commitment Incentive – This incentive is paid directly to the shipping line in exchange for an annual written volume commitment. In order to receive this incentive, the shipping line must be within 10 percent to the negative or 5 percent to the positive of the stated container goal. There will be an allowable one-time downward change (request needs to be in writing) to this commitment and one upward change per year to accommodate additional growth guarantees.

**CARGO
INCENTIVE
PROGRAM
(C)
(D)**

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