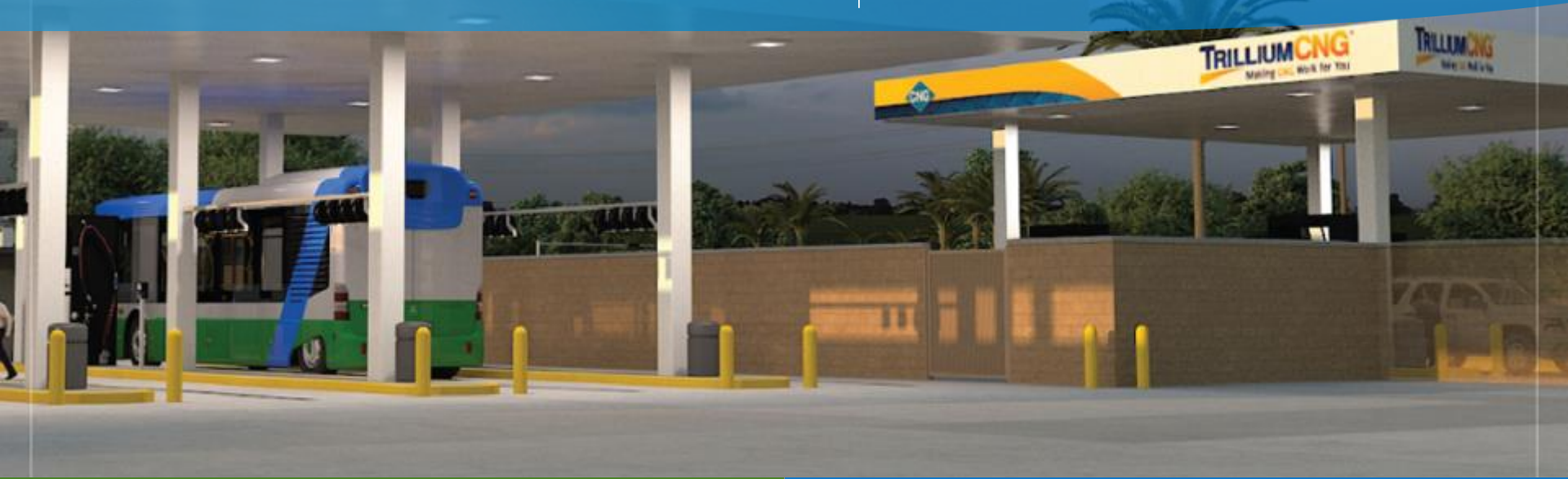




COMPRESSED NATURAL GAS PROGRAM FOR

MIAMI-DADE TRANSIT

AUGUST 5, 2015



Our Presentation Team



Jennifer de Tapia
Dir Market Development

Joel Jansen
President

Bill Zobel
VP Strategy

Doug Hut
VP Commercial Ops

Don Donaldson
VP Maintenance

Carson Hoyt
Engineering Manager



Mark Probst
Manager, Fleets & Facilities

Richard Rotenberry
Assistant Vice President, Fleets & Facilities

Keith Wallace
Supervising Engineer



José Abreu
Senior VP

Naldo Gonzalez
VP, South Florida



TRANSPORTATION AMERICA

Ray Gonzalez
President & CEO



Guillermo "Willy" Fernandez
President

Local DBE Firms

G-T Construction
Ralph Garcia-Toledo
EBS Engineering
Benjamin S. Essien
MCO Construction
Ann McNeill

Technical Criteria



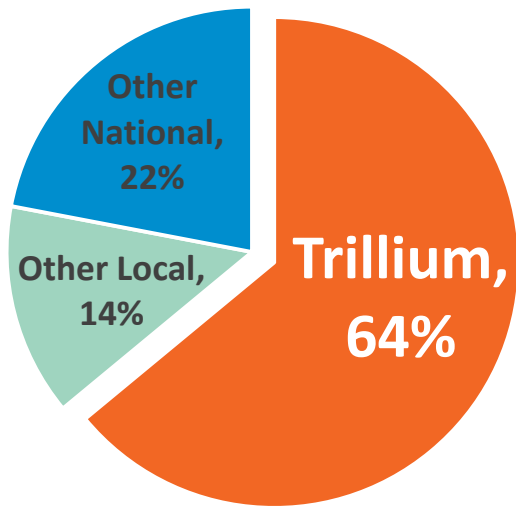
1. Proposer's relevant experience and qualifications and experience of key personnel



Experience and Qualifications



CNG Suppliers to Large Agencies



Rank	Agency	Gallons (millions)	Bus Fleet	TCNG Facilities
14	Miami Dade County	10.3	818	3
1	NYC Transit	54	5,717	6
4	WMATA	16	1,500	2
5	MBTA	18	1,055	3
18	San Diego	7.4	643	4
28	OCTA	8	553	3

New York City (NYCT)



Agency	Bus Fleet Size	CNG Fleet Size	Miles of Operation (millions)	Gallons of Fuel Use (millions)	Number of Facilities
New York City Transit–MTA Bus	5,717	800	121	54 (8.5 CNG)	6

Washington, DC (WMATA)



Agency	Bus Fleet Size	CNG Fleet Size	Miles of Operation (millions)	Gallons of Fuel Use (millions)	Number of Facilities
Washington Metropolitan Area Transit Authority	1,500	460	40	16 (6.3 CNG)	2

Boston, MA (MBTA)



Agency	Bus Fleet Size	CNG Fleet Size	Miles of Operation (millions)	Gallons of Fuel Use (millions)	Number of Facilities
Massachusetts Bay Transportation Authority	1,055	360	26	18 (4.1 CNG)	3

San Diego, CA (MTS)



Agency	Bus Fleet Size	CNG Fleet Size	Miles of Operation (millions)	Gallons of Fuel Use (millions)	Number of Facilities
San Diego MTS	643	515	21	7.4 (6.6 CNG)	4

Orange County, CA (OCTA)



Agency	Bus Fleet Size	CNG Fleet Size	Miles of Operation (millions)	Gallons of Fuel Use (millions)	Number of Facilities
Orange County Transportation Authority	553	337	33	8.0 (4.3 CNG)	3

Technical Criteria



2. Proposer's approach to providing the Program requested in the solicitation, including safety considerations and plan to market the fuel for revenue generating activities



Meeting Your Program Goals

FUELING



Design, Build, Finance, Operate and Maintain CNG Stations

FACILITIES



Upgrade County maintenance facilities and fuel stations to provide CNG

FLEET



Purchase and/or lease CNG powered buses

FINANCE



Supply CNG for County fleet vehicles
Generate revenue through the sale of CNG to third parties

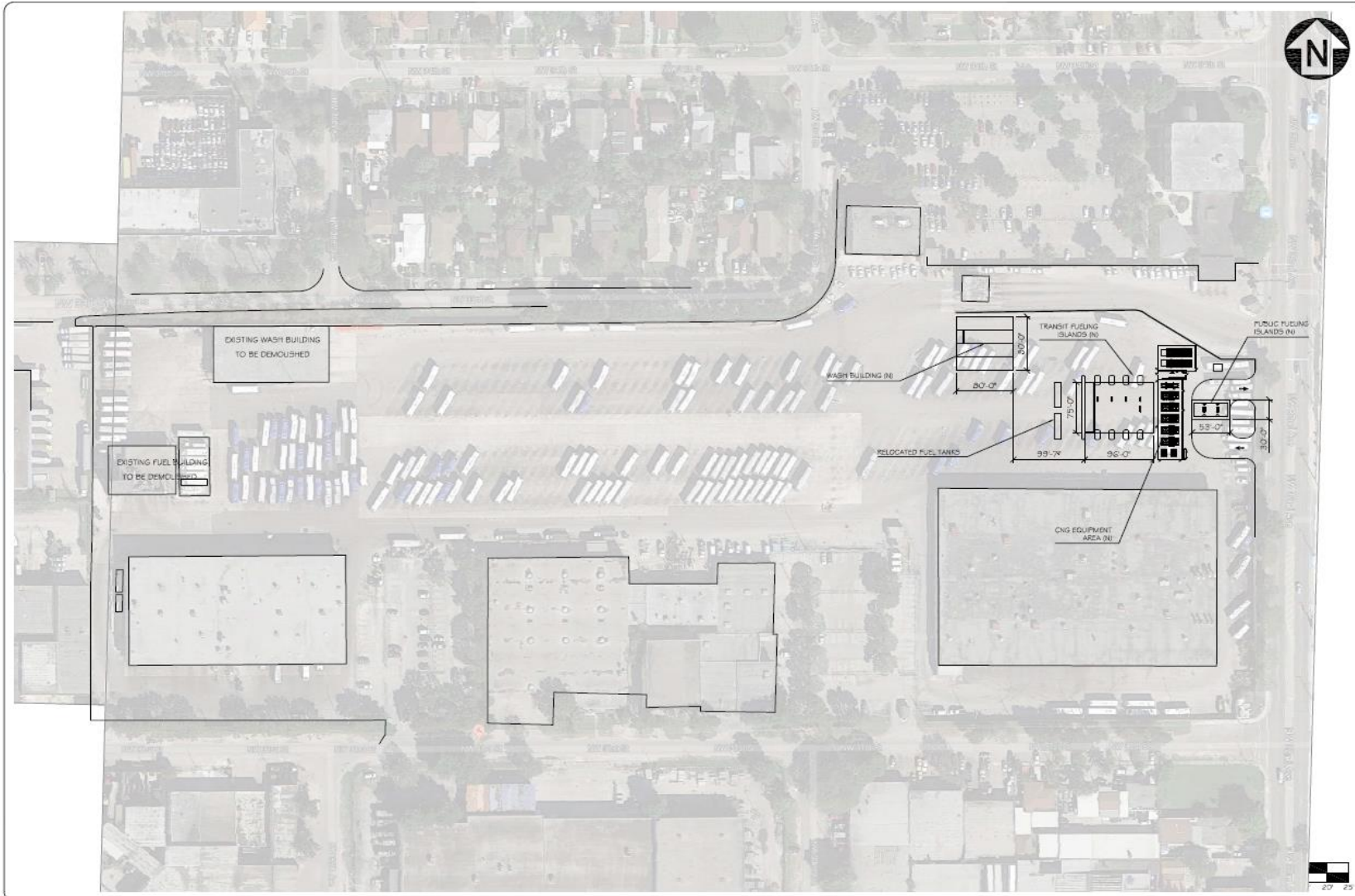
Goal 1



Design, Build, Finance, Operate and Maintain CNG Fueling Stations



MDT-Central



2140 South 1100 East Suite 606
5th Floor, Ft. Lauderdale, FL 33306
Tel: (954) 336-1200 Fax: (954) 331-7957

TRILLIUM
CNG
Making CNG Work for You

REVISIONS

DATE	REVISION	BY

ADDRESS:
MDT - CENTRAL
3431 NW 31ST STREET
MIAMI, FL 33142

DESIGNER:
DRAWN BY: C. COGGINS
DRAWN DATE: 2014-05-18
CHECKED BY: J. BARBER
CHECKED DATE:

PROJECT NAME:
FL MIAMI
CENTRAL DIVISION
CNG FUELING STATION

PROJECT NUMBER:
LOCATION 2 BASE
PLOT PLAN

SHEET:
S-1
SHEET

Fueling Solutions



CNG Station Design

Station Construction

Operation & Maintenance

FUELING

Base Solution

Alternate Solution

Average Fill Size	100 DGE	65 DGE
Compressors	600 HP motors, 5 total	275 HP motors, 6 total 1 Ultra-HyC compressor
Flow Rate	8800 scfm = 65 DGE/ minute	4650 scfm = 35 DGE/ minute 2500 scfm from Ultra Hy-C
Fueling Lanes	4 CNG dispensers Gasoline and diesel in one lane New Vacuums	4 CNG dispensers Gasoline and diesel in one lane New Vacuums
	<p>✓ Fully Compliant \$12,400,000</p>	<p>✓ Space and Money Saving \$10,300,000</p>

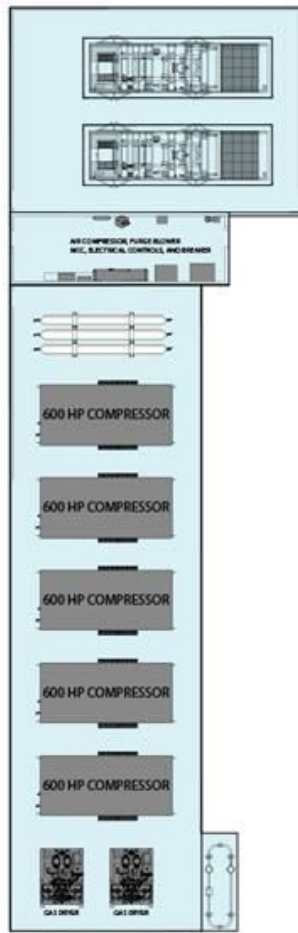
Space and Money Saving Solution

CNG Station Design

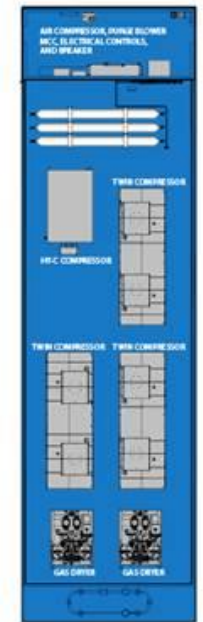
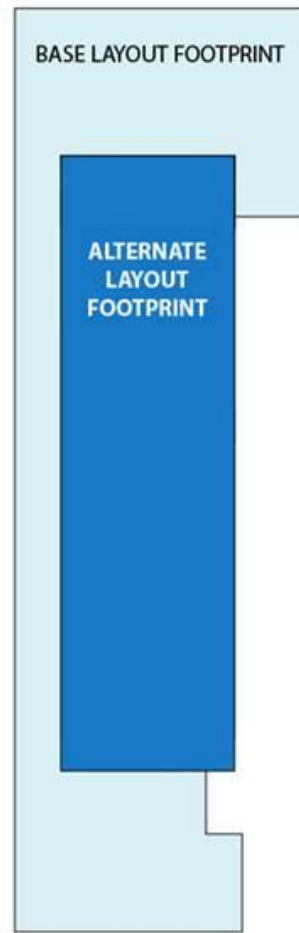
Station Construction

Operation & Maintenance

FUELING



BASE LAYOUT



ALTERNATE LAYOUT



\$2.1 million savings

**Smaller footprint by
3100 square feet**

Construction Phase

CNG Station Design

Station Construction

Operation & Maintenance

FUELING



- Trillium will manage construction
- 18 week schedule
- Zero DART safety rating

Local Involvement

CNG Station Design

Station Construction

Operation & Maintenance

FUELING

- Link Construction
 - 14 Years
 - Solid reputation
 - 20+ public sector projects
- Consistently exceed DBE goals
 - A promise made, a promise kept!



RFP Goal

15%

Trillium Proposal

17%

Key Operating Metrics

CNG Station Design

Station Construction

Operation & Maintenance

FUELING

- Trillium Operates 100+ Stations Nationwide -
- Comprehensive Program -



Thousands of
buses each night



~55,000,000 gallons
sold annually



100% reliability
in transit

Operate and Maintain



- SMART controls
 - Allows viewing of station anywhere
 - Provides key operating metrics
 - Demonstrated to operate 20-30% more efficiently
 - Saves energy costs
 - Saves labor costs

Fueling NYCT

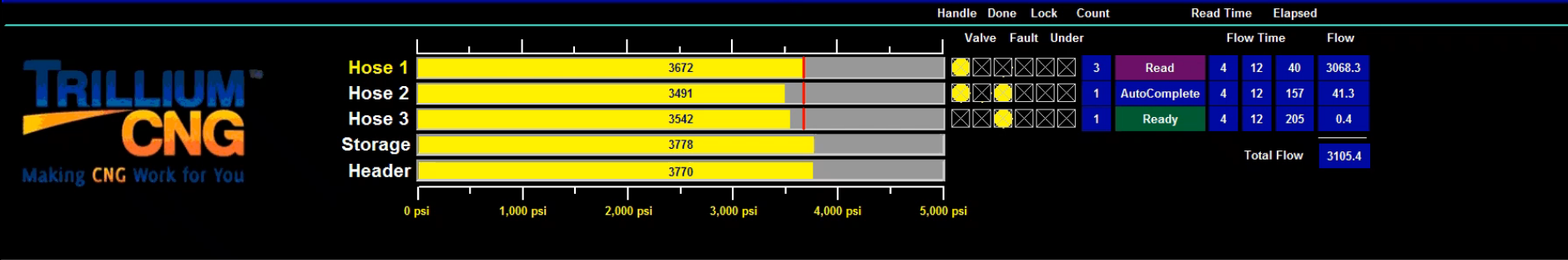


NY Bronx - NYCT West Farms

Wednesday, August 05, 2015 1:01:33 AM

- Station Status
- 60 Min. Trending
- RPM Trending
- Alarm History
- Lead/Lag
- Resets
- Master Panel
- Statistics
- Last Screen
- Set Points & Utilities

Fueling Status



Master Panel

PLC Time 0:59

Two Compressors Authorized to Run

Temp. 79

Starts 4

Remote Run

Lead Run

Lag Run

2nd Lag Delay (60)

Hoses

of Fills 157

Avg. Time 280

Underfills 9

Pace Off 0

Target 3650

Skid Stats

Runtime 902

Load Time 603

% Loaded 67

Starts 4

Compressor Status

	A	B	C
Lead/Lag Status	Lag	Lead	2nd Lag
Off/Man/Auto	Remote Auto	Remote Auto	Remote Auto
Remote Run Cmd.	Remote Run	Remote Run	Remote Run
Sequence Step	On Stream	On Stream	Ready
Run Time	416	321	165
Cooldown Timer	400	400	400
Short Cycle Timer	120	120	120

Valve Panel

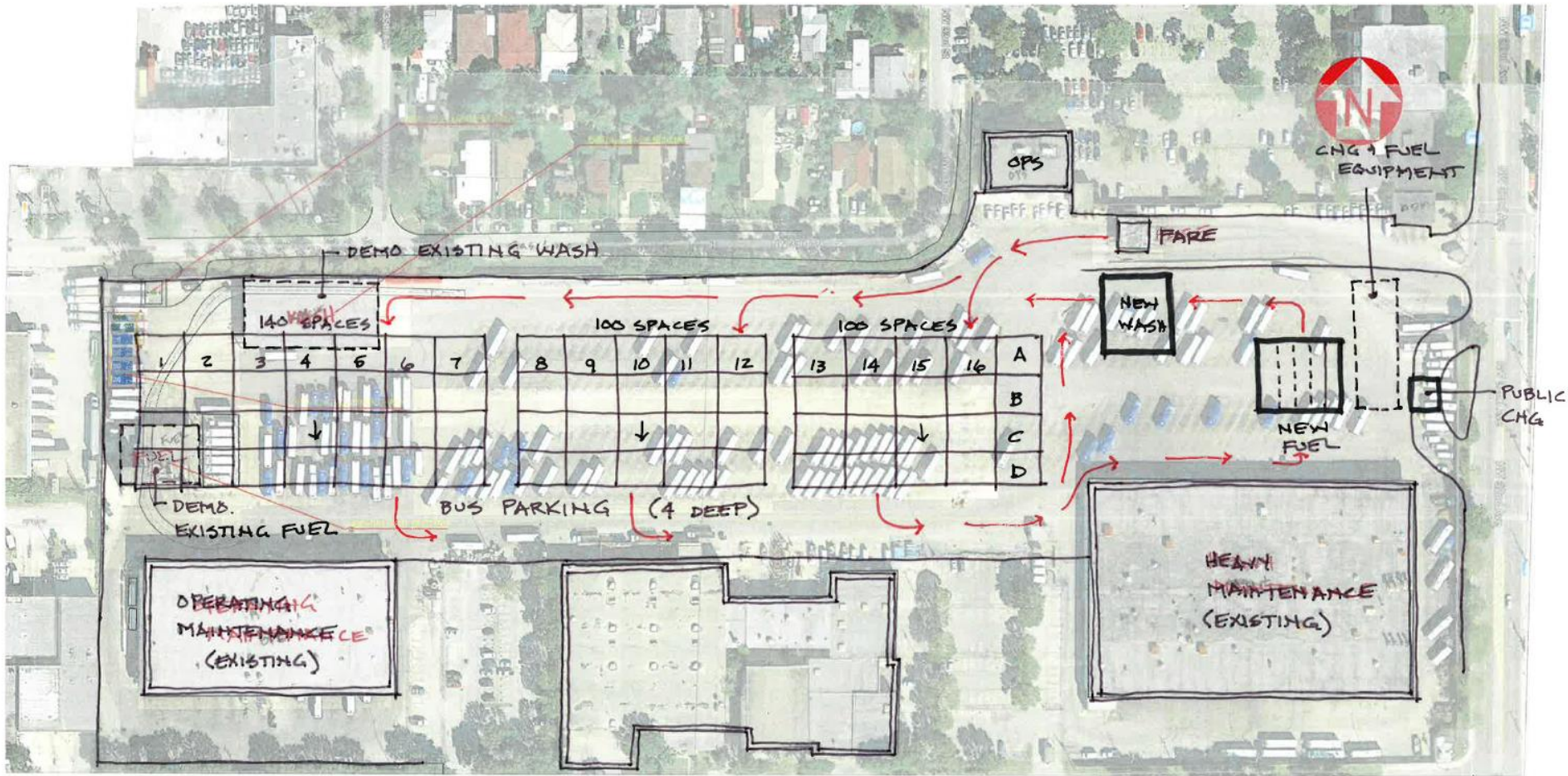
Direct Fill Valve

Goal 2



Upgrade County maintenance facilities and existing fuel stations to provide CNG





PROPOSED CENTRAL DIVISION LAYOUT

340 BUSES*

IF EXISTING FUEL FACILITY REMAINS FOR DIESEL & GASOLINE FUELING, BUS PARKING WILL BE REDUCED BY 40 BUSES

ADVANTAGES

- + MORE PARKING (UP TO 340 TOTAL)
- + LESS TRAVEL ON-SITE
- + NO BACKING
- + EASY WORKAROUND DURING CONSTRUCTION
(MINIMIZES DISRUPTION OF OPERATIONS)
- + FUEL DISPENSING CLOSE TO FUEL EQUIPMENT
- + SAFER CONFIGURATION / TRAFFIC FLOW
- + ONE-WAY TRAFFIC FLOW

Safety and Savings



Estimated operating savings are over \$750,000/year, with more efficient traffic flow.

Key features of Proposed Layouts:

- Safe and Efficient Configuration
- One-Way Traffic Flow
- Easy workaround during construction
- Dispensing close to compression equipment

Existing Fueling Lanes

Site Layout

Fuel & Wash Building Design

Maintenance Building Modification

FACILITIES



New Fueling Lanes



Site Layout

Fuel & Wash Building Design

Maintenance Building Modification

FACILITIES



Need for New Bus Wash

Site Layout

Fuel & Wash Building Design

Maintenance Building Modification

FACILITIES



Optional Improvements

Site Layout

Fuel & Wash Building Design

Maintenance Building Modification

FACILITIES

- Bus Wash option
 - Improve Fleet Appearance
 - Reduce Service Time
 - Improve Safety
 - Simplify Work-Around

Safe Working Environments

Site Layout

Fuel & Wash Building Design

Maintenance Building Modification

FACILITIES

- Approach
 - Understanding Gas Characteristics
 - Based on site visits and extensive experience
- Maintenance Facility Modifications
 - Ventilation
 - Gas Detection
 - Eliminate Potential Ignition Sources

Goal 3



Purchase and/or lease CNG powered buses



Qualified Vendors



Bus Manufacturing

Delivery and Acceptance

FLEET

Gillig and **New Flyer** are proposed bus suppliers, due to qualifications and capabilities



Bus Manufacturers Quals

Requirement	Gillig	New Flyer
Buy America	✓	✓
Altoona Testing	✓	✓
DBE Certification	✓	✓
Cargo Preference	✓	✓
Fly America	✓	✓
AA / EEO Programs	✓	✓
Crashworthiness Test	✓	✓
Cummins IQA	✓	✓
Air Conditioning pull-down test	✓	✓

FTA Compliance



- FTA has a list of approved Transit Vehicle Manufacturers
 - 45 companies approved for bus and rail vehicles
 - Have demonstrated compliance with FTA DBE requirements
 - Gillig and New Flyer are on this list



TVMs Eligible to Bid on Federally Funded Transit Agency Contracts in Federal Fiscal Year 2015v

The chart below identifies the transit vehicle manufacturers that have obtained 49 CFR § 26.49 certification, each transit vehicle manufacturer's address, and their current DBE goal. All TVMs listed are eligible to bid on federally funded transit procurements.

This chart will be periodically updated as other TVMs become certified.

#	Transit Vehicle Manufacturer	Address	City	State / Country / Territory	DBE Goal %	DBE Liaison Officer (DBELO)	DBELO Email
18	Forest River: Elkhart, Glaval, Starcraft	914 County Road 1	Elkhart	IN	Elhart: .40%	Joe Goeglein	jgoeglein@forestriverinc.com
					Glaval : .55%		
					Starcraft: .60%		
19	Gillig, LLC	25800 Clawiter Road	Hayward	CA	2.25%	Chris Turner	chris.turner@gillig.com
20	Goshen Coach, Inc.	25161 Leer Drive	Elkhart	IN	0.37%	Mike Person	mperson@panelsolutions.biz
21	Hometown Trolley/Double K, Inc.	701 North Railroad Avenue	Crandon	WI	3.00%	Talia Walerko	talia@hometowntrolley.com
22	Hyundai Rotem USA Corporation	2400 Weccacoe Avenue	Philadelphia	PA	5.00%	Andy Hyer	andy.hyer@rotemusa.com
23	Inekon Group	350 SE 2nd Street, Suite 730	Fort Lauderdale	FL	2.79%	Milo Srkal	mssrkal@inekon.cz
24	Kawasaki Rail Car, Inc.	29 Wells Avenue, Building #4	Yonkers	NY	9.82%	Shozo Ito	ito@kawasakirailcar.com
25	Kinkisharyo International, LLC	400 Blue Hill Drive	Westwood	MA	5.00%	Lyndie Avery	averyl@killc.com
26	Lone Star	12953 Hwy 64 West	Tyler	TX	15.00%	Norma Niderhofer	norma@lshvans.com
27	Mitsubishi Heavy Industries America, Inc.	630 Fifth Avenue, Suite 2650	New York	NY	2.00%	Michael Ang	michael_ang@mhiahq.com
28	Mobility Transportation Services	42000 Koppnick Road, #A3	Canton	MI	2.02%	Dave Brown	dave@mobilitytrans.com
29	Mobility Ventures (MV-1)	12200 Hubbard St.	Livonia	MI	1.99%	Kirk Alston	kirk.alston@mv-1.us
30	Motive Power, Inc. (A Webtec Company)	4600 Apple Street	Boise	ID	4.00%	Zach Maulik	zmaulik@wabtec.com
31	Motor Coach Industries	1700 E. Gulf Road	Schaumburg	IL	11.18%	Shannon Davis	shannon.davidson@mcicoach.com
32	National Van Builders, Inc.	80 Pine Street	Attleboro	MA	2.50%	Glen Perlman	glen@nationalvans.com
33	New Flyer Industries, Inc.	711 Kernaghan Ave.	Winnipeg	Manitoba	3.93%	Raul Ramirez	raul_ramirez@newflyer.com
34	Nova Bus (a Division of Prevost Car, Inc.)	260 Banker Road	Plattsburgh	NY	5.00%	Michelle Sahai	michelle.sahai@volvo.com

Goal 4



Supply CNG for County fleet vehicles



Synergy Across Agencies

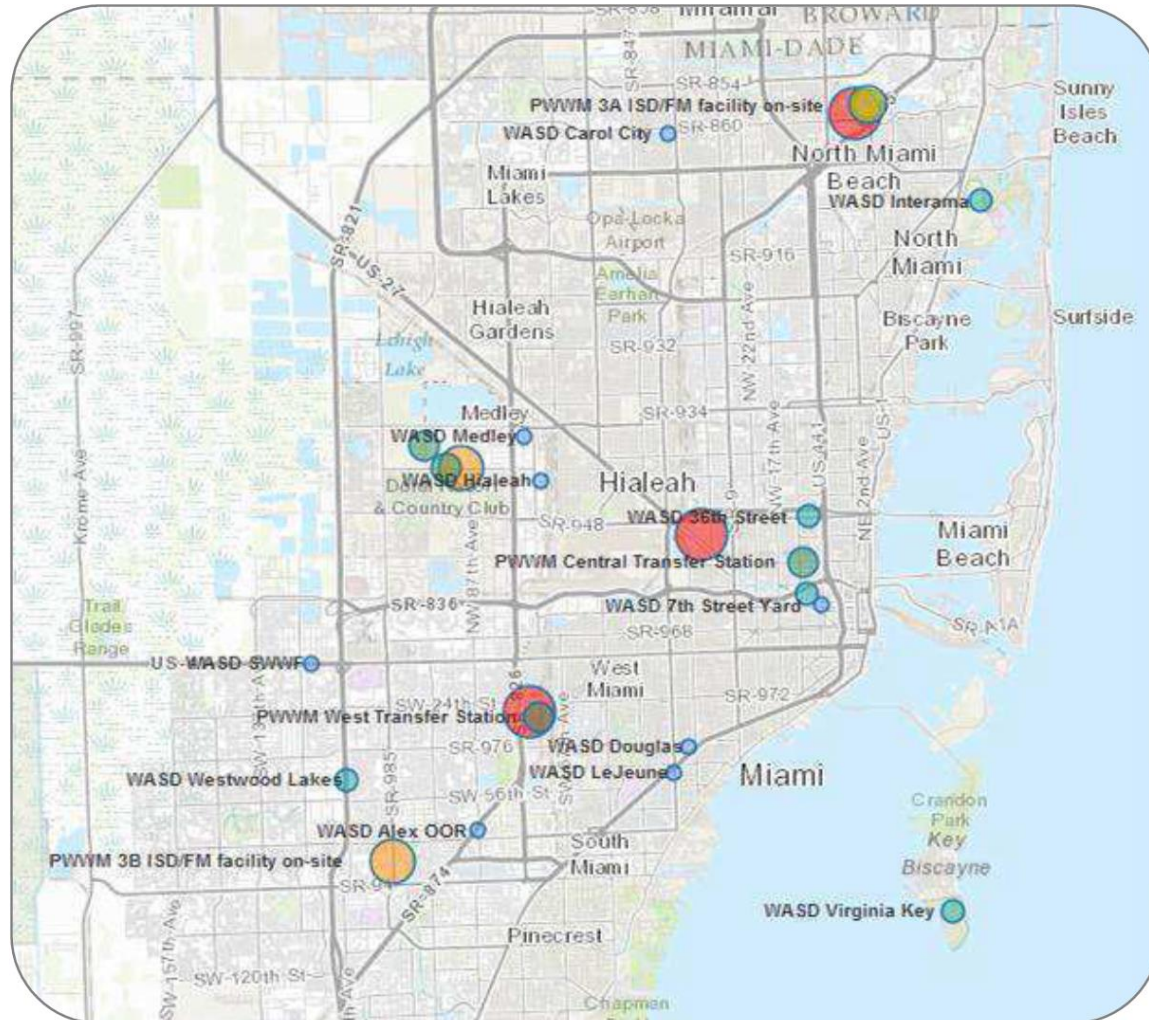


Figure 43: County Fleet locations. Trillium will coordinate the expansion of CNG fueling infrastructure across key segments of the County's fleet.

Goal 5



Generate revenue through the sale of CNG to third parties



Market Assessment



- Our assessment is realistic, based on
 - Experience
 - Relationships
 - Research
- Provide Grant Support

Letters of Support



Systemic ID#N, 2014
 Miami-Dade County
 Internal Services Department
 111 NW 1st Street, Ste 1300
 Miami, FL 33128

Re: Miami-Dade County Compressed Natural Gas Program

As a Miami based commercial transportation, logistics and supply chain management solutions company, Ryder is pleased to support the County's decision to establish CNG refueling infrastructure that allows access for local fleets. Ryder has been a leader in offering national gas vehicle solutions for fleets across the country. Industrial Logistics magazine has recognized Ryder's CNG program and included Ryder in its 2013 and 2011 "Green Fleets" listing, the top 500 U.S. companies and sixth in its industry sector in the 2012 New York charter member of the NGV Fleet Forum and a member of the Department of Transportation's Green Fleets partnership.

Ryder and its customers have worked in partnership with Trillium CNG to build infrastructure at several locations around the US, including Golden Eagle in Arizona and Willow Run roads in Arkansas. New York, Ryder provided the Trillium CNG built the refueling infrastructure. The stations required no gas customers, which allowed our users to start enjoying fuel savings right away.

Ryder is pleased to provide this letter of support for the County's CNG program. Trillium CNG is a well-qualified fuel provider. Our experience with Trillium delivering high-quality fueling experience for our customers, along with having held preliminary meetings with Trillium on the County's project and customers that may be interested in using the stations. We will continue to support the program moving forward.

Please feel free to contact me for further information.

Scott Peirce
 Vice President, Supply Management
 Ryder Systems, Inc.
 1180 NW 105th St
 Miami, FL 33128



Industrial Lease Consultants, Inc.
 1025 Lawrence Ave. Suite 1100, Fort Worth, TX 76102
 732.918.0000 Fax: 732.918.1000
 Florida office: 351.749.7529 Fax: 351.741.0759



Andriak L. Frazer
 Regional Director Trillium
 September 5, 2014

Mr. Frazer,



9-4-14
 Andriak L. Frazer
 Regional Director, Business Development
 Trillium CNG

Dear Andriak,

Saddle Creek Logistics Services is pleased to offer support for your proposal to construct a CNG fueling station related to the Miami Dade County CNG RFP.

As you know, we have operations throughout the State of Florida and access to CNG fuel in the Miami-Dade market is desired as part of our ongoing corporate sustainability initiative. We were the first for-profit carrier fleet to transition to CNG as our primary fuel source in the entire United States.

We are committed to the advantages that CNG provides the environment, including the reduction in greenhouse gases, a smaller carbon footprint, and the decision to use a fuel that is abundant, accessible and American. This initiative is growing throughout our customer base, and we receive daily inquiries about expanding our CNG fleet to more regions.

Miami Dade's decision to pursue CNG infrastructure not only helps us achieve our goals, but promotes CNG as a fuel source for all of the other occupants who share this industrial area. Carriers who serve these markets will be able to implement CNG into their fleets once your station is in operation. This will also elevate Miami Dade as an integral partner in promoting green energy solutions to new businesses.

We look forward to hearing about your progress as the building plans are finalized. If we can be of further assistance, please don't hesitate to contact us.

Sincerely,

John Crain
 Director, Saddle Creek Transportation Inc.
 Saddle Creek Logistics Services



August 25, 2014

Miami-Dade County
 Internal Services Department
 111 NW 1st Street, Ste 1300
 Miami, FL 33128

To Whom It May Concern:

The Frito Lay, Inc. entity, FI Transportation, Inc. ("FI/TI") supports Trillium in their application for CNG infrastructure in Miami-Dade County. Frito Lay is confident in the experience, abilities and resources of Trillium to provide a foundation for natural gas access for both commercial fleets and the public within this area.

ing to find new ways to reduce emissions from our transport and delivery fleet. Our fleet consists of approximately 125 additional units deploying balance of 2014 units to operate part of its heavy duty trucking fleet on compressed natural gas infrastructure in many of the locations where we need such infrastructure to develop CNG fueling stations. Currently, Trillium operates eight CNG fueling stations scheduled to open in September 2014. One of these

FI begins to develop CNG infrastructure for its heavy duty fleet. FI has recommended Trillium CNG as a fueling partner, based on their support. Our trucks refuel quickly and safely each day. We are effective at ensuring good CNG fuel quality. Their service is experienced high reliability at the stations. Trillium also provides the CNG stations and they have negotiated rates which are very competitive. Overall, Trillium has performed very well as a partner.

FI currently operates 27 CNG tractors that fuel at a near daily rate. FI does not deliver to Miami because they cannot refuel in the CNG on these routes if there was a Trillium station in the

a nationwide fleet of heavy duty natural gas trucks. FI has covered the area and have made a commitment to alternative fuel initiatives to clients. We have demonstrated their commitment to me with any

ability



August 28, 2014

Miami-Dade County
 Internal Services Department
 111 NW 1st Street, Ste. 1300
 Miami, FL 33128

RE: Trillium in their application for CNG infrastructure in Miami-Dade County

Ladies and Gentlemen:

In 2009, AT&T announced through 2018. These plans to run on compressed natural gas (CNG) powered vehicles. We anticipate this effort will reduce greenhouse gas emissions and criteria pollutant emissions.

AT&T fully supports your AT&T will take into consideration additional deployments of AT&T Global Fleet and FI AT&T Services, Inc.

Thank you for your consideration information regarding our AT&T Services, Inc.

Sincerely,
 Kathryn J. Dugan
 Associate Director - Fleet
 AT&T Global Fleet and FI AT&T Services, Inc.



at&t



TRANSPORTATION AMERICA

Rita A. Silva
 Procurement Contracting Manager
 Miami-Dade County Internal Services Department
 111 NW 1st Street, Suite 1300
 Miami, FL 33128

Re: Miami-Dade County CNG Implementation Plan

Dear Ms. Silva:

Transportation America is pleased to be strategically aligned with Trillium CNG and its Proposal to Miami-Dade County to serve as the Master Developer of the Compressed Natural Gas (CNG) Implementation Program. Similar to the County, TA also operates a large fleet of vehicles that provide critical transportation services throughout South Florida. In fact, Transportation America and our related Companies comprise the largest privately-owned transportation system in Miami-Dade County. This network of related companies includes:

- Super Nite STS, Inc. d/b/a Transportation America - Miami-Dade County Paratransit Provider - Largest in the State of Florida
- American Shuttle, Inc. d/b/a Super Shuttle Miami, a Transportation America Company - Ground Transportation Services - Exclusive curbside transportation provider at Miami International Airport for Miami-Dade County
- Limousines of South Florida, Inc. a Transportation America Company - Largest Trolley Operator in Miami-Dade and Broward Counties, managing 39 current municipal transportation contracts and community contracts
- MCT Express d/b/a Miami-Dade Ambulance Services, a Transportation America Company - Urgent and Non-Urgent Ambulance Services throughout Miami-Dade County, including servicing "311" calls for Miami-Dade
- Miami-Dade Taxi, a Transportation America Company - Taxi Transportation Services
- Executive, a Transportation America Company, a Transportation America Company - Executive Transportation Services



September 3, 2014

To: Whom It May Concern

Re: Miami Dade CNG RFP

This is a letter of support for the upcoming Miami Dade CNG RFP.

As a public sector, less expensive, cleaner burning fuel source that will be a welcomed addition to the public sector, we support the County's decision to establish CNG refueling infrastructure that allows access for local fleets. The more sites that are available to the public, the more the usage will grow.

Trillium CNG is a well-qualified fuel provider. Our experience with Trillium delivering high-quality fueling experience for our customers, along with having held preliminary meetings with Trillium on the County's project and customers that may be interested in using the stations. We will continue to support the program moving forward.

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Financial Impact of Program for the County



Proposers financial plan, including financial capacity, financial terms and conditions, and fuel price per therm, to include third party revenue generation



WEC Transaction



- Acquisition completed June 29, 2015
- 8th largest distributor of natural gas in the country
- \$9 billion in revenue
- Asset base in excess of \$25 billion



CNG Investments

Bus Costs

	Gillig	New Flyer
Bus Base Price	535,941	530,233

Efficient Fueling Facilities

Facility Element	Capital Price
Base CNG Station	\$11,200,000
Modifications for O&I and Heavy Maintenance buildings	\$1,200,000
Facility Work Sub-Total	12,400,000
Options	Option Price
DEDUCT: Alternate CNG station design	(\$2,100,000)
ADDER: New bus wash equipment and building	\$1,758,800

CNG Fuel Price (Fixed)



Financing Assumptions (Facility)	
Term (Years)	10
Rate	3.5%
Base Station and Building Modification Price	\$ 12,400,000
Annual Payment	\$ (1,471,422)
Financing Assumptions (Bus)	
Term (Years)	10
Rate	2.5%
Bus Purchase Price	\$ 530,233
Annual Payment/Bus	\$ (59,982)
Annual Payment (290 buses)	\$ (17,394,780)
Incremental Cost for CNG Bus	\$ 50,000
Incremental Annual Payment (290 buses)	\$ (1,640, 296)

CNG Fuel Price (Variable)



Third-party Fuel Sale Royalties

Facility Financing

Bus Financing

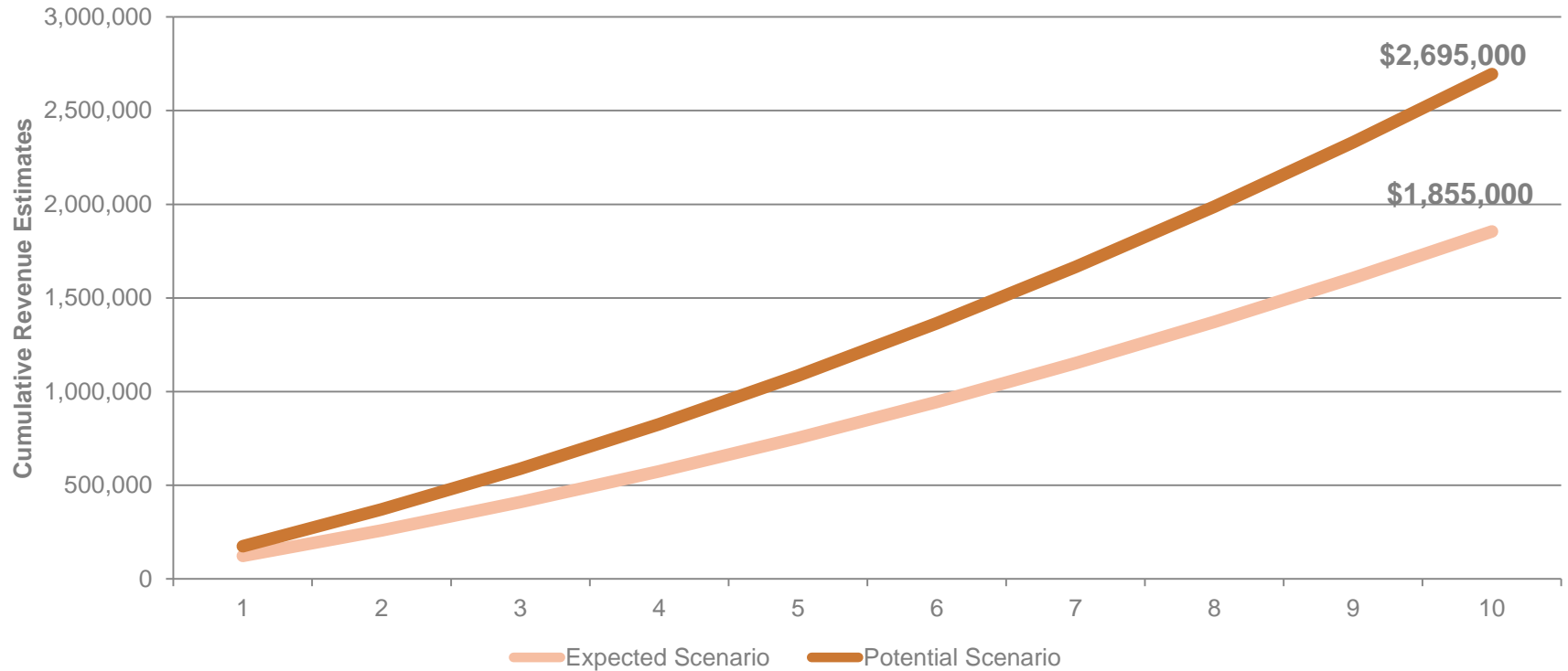
FINANCE

Price Element	Price per Therm	Price per DGE
Natural Gas Commodity	0.65	0.88
Electricity to Compress Fuel	0.08	0.11
Operations and Maintenance	0.18	0.243
Taxes	-	
CNG Fuel Price	\$0.91	\$1.23
Deduct: Federal Excise Tax Credit (if renewed)	(\$0.40)	(\$0.54)

Third Party Revenue



Revenue Generation for CNG Program



Economic Parameters – Central



Based on PFM Financial Report

	Trillium CNG
CNG Station Costs & Facility Upgrades	\$12,400,000
Individual Bus Costs	\$530,233
O&M Costs (per therm)	\$0.18
Financing Rate	Tax-Exempt 2.8%
3rd Party Revenue	\$0.35
Annual Site Savings from Best Practices	\$130,000

Annual Program Costs– Central



	Trillium CNG
CNG Station Costs & Facility Upgrades	\$1,471,422
Bus Costs for 290 new CNG Buses	(\$17,394,780)
O&M Costs (3 million DGE / 4.05 million therms)	(\$729,000)
3rd Party Revenue (350,000 DGE)	\$122,500
3rd Party Revenue	\$0.35
Annual Site Savings from Best Practices	\$130,000
Total	(\$19,342,702)

10 Year Cumulative Look



	Cumulative	Incremental
Bus Lease Expense	\$ (173,947,857)	\$(16,402,963)
Station & Building Mod Lease Exp	\$ (14,714,217)	\$(14,714,217)
Fuel Savings	\$ 77,507,300	\$ 77,507,300
Operational Savings - New vs Old Bus	\$ 28,623,000	\$ 28,623,000
Operational Savings - Site Layout	\$ 1,490,304	\$ 1,490,304
Royalty Revenue (3rd Party Fueling)	\$ 2,695,000	\$ 2,695,000
Net Cash Outflow	\$ (78,346,470)	\$ 79,198,424

From page 135 of Trillium's Proposal

In Closing



San Diego MTS



“MTS’ long term investment in CNG as its primary fuel for its bus fleet is even more cost efficient and effective due to our collaboration with Trillium.

MTS and Trillium partnered to design a turnkey operation that provides reliable and secure fuel at our various operating facilities for over 600 buses. Trillium’s staff is experienced, knowledgeable and always ready to solve any CNG issues.

Trillium has consistently demonstrated a strong understanding of the responsiveness, reliability and safety that MTS expects and our employees, customers and communities expect from MTS.“

Paul JABLONSKI

Chief Executive Officer San Diego
MTS

Orange County Transportation Authority



Trillium has been an excellent contractor for the OCTA. Our experience has involved nearly every scenario a company could have while using CNG as an alternative fuel and I am pleased to report that they have been there for us every step of the way since the introduction of CNG to our facilities and our fleet of buses.

Equipment reliability, prompt and professional service and satisfaction are all traits that Trillium exudes.

Trevor JOHNSON
Section Supervisor
Orange County Transportation Authority

New York City Transit



“The Metropolitan Transportation Authority, MTA owns under New York City Transit Agency 2 fast fill CNG stations at two Bus Depots & 2 slow fill CNG stations at Central Maintenance Facilities and under MTA Bus 2 fast fill CNG stations at two Bus Depots. Trillium operates and maintains all six CNG facilities fueling bus feet of over 750 buses on a daily basis. Trillium contract services include comprehensive Operation & Maintenance and also include site specific design/build, upgrade of CNG facilities.

Trillium performance has always (during routine and emergency) been completely timely/responsive, reliable, safe and effective since 2002.

Based on their excellent performance, a three-year option to the current was awarded for all six facilities starting January 1, 2015.”

K SUBBURAMU

Director Fueling Facilities
MTA Buses

Trillium Exceeds Requirements



Pts		Evaluation Criteria	Trillium
Experience & Qualifications	400	<ul style="list-style-type: none"> • Currently serving 64% of the large CNG transit agencies • World Class Team <ul style="list-style-type: none"> • PB - Best practices provider across the nation • Link - Local work force • Transportation America – Largest transportation provider in South Florida • Gannet Fleming – Regulatory knowledge 	✓
Approach	400	<ul style="list-style-type: none"> • \$2.1 million savings with our unique alternative option • Over \$130,000/year savings at (Central) with more efficient traffic flow • Safe working environments for fuelers and mechanics • Buses that are FTA compliant from existing County vendors 	✓
Financial Plan	400	<ul style="list-style-type: none"> • Strong financial proposal leveraging MDT tax-exempt status • Flexible financing options with no intermediary premiums • Third party revenue through established relationships 	✓

Goals & Evaluation Criteria - Transit



Specifically, through the Master Developer Agreements, the County intends to form a public private partnership with the selected Proposer(s) that allows the County to take advantage of the savings associated with the use of CNG for its fleet. The Program objectives to be achieved by the selected Proposer(s) include the following:

1. Design, build, finance, operate and maintain CNG fuel service stations;
2. Upgrade existing County infrastructure including upgrading and/or converting County maintenance facilities and existing fuel stations to provide CNG;
3. Purchase and/or lease CNG powered vehicles, including buses and/or heavy fleet for identified County departments, with the goal of replacing County diesel powered fleet vehicles with CNG powered fleet vehicles;
4. Supply CNG for County fleet vehicles; and
5. Generate revenues for the County through the sale of CNG to third parties

Technical Criteria

Points

- | | |
|---|-----|
| 1. Proposer's relevant experience and qualifications, and relevant experience and qualifications of key personnel, that will be assigned to this project | 400 |
| 2. Proposer's approach to providing the Program requested in this Solicitation, including safety considerations and plan to market the fuel for revenue generating activities | 400 |

Financial Plan/Price Criteria

Points

- | | |
|---|-----|
| 3. Proposer's financial plan, including financial capacity, financial terms and conditions, and fuel price per therm, to include third party revenue generation | 400 |
|---|-----|