# SMALL BUSINESS ENTERPRISE ARCHITECTURE AND ENGINEERING ADVISORY BOARD MEETING

January 25, 2023



# **Internal Services Department Small Business Development**

111 NW 1 Street, 19<sup>th</sup> Floor Miami, Florida 33128 T 305-375-3111 F 305-375-3160

#### Miami-Dade County Small Business Enterprise – Architecture and Engineering Advisory Board Meeting

Wednesday, January 25, 2023
10:30 a.m. to 12:00 p.m. - Virtual Meeting -Zoom
URL: <a href="https://miamidade.live/SBE-AEAdvisoryBoard">https://miamidade.live/SBE-AEAdvisoryBoard</a>
Webinar ID: 958 1106 2618

#### **AGENDA**

- I. Welcome/Introductions (15 min)
- II. Old Business (5 min)
  - a. Approval of November 30, 2022, Meeting Minutes
  - **b.** 2023 Meeting Dates
- III. SBD Section Reports (30 min)
  - **a.** SBE-A&E Business Outreach and Education Report Lawanda Wright-Robinson (SBD Section Chief)
  - **b.** SBE-A&E Certification Report Jeanise Cummings-Labossiere (SBD Section Chief)
  - c. SBE-A&E Utilization Report-Rossi Siewnarine (SBD Section Chief)
- IV. Report (5 min)
  - **a.** Jackson Health System Kenneth Robertson (JHS)
- V. New Business (20 min)
  - **a.** A&E Taskforce Update ISD/Strategic Procurement Division Pablo Valin
  - **b.** Task Log Discussion
- VI. Future agenda Items (5 min)
- VII. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3) (5 min)

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VIII. Adjournment (5 min)

**NEXT BOARD MEETING: March 29, 2023** 

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November 30, 2022, Meeting Minutes

# Miami-Dade County Small Business Enterprise – Architecture and Engineering

# **Advisory Board Meeting November 30, 2022, Meeting Minutes**

Start: 10:34 AM Appointed: 6 Stop: 11:48 AM Quorum: 4

(E)=Excused (U) = Unexcused

Members Present (5)	Members Absent (1)
Juan A. Crespi (Chairman)	Renee Webley <b>(E)</b>
Ivette O. Argudin	
Brett Moss	
Deborah Swain	
Berrin Tansel	

**Staff present & online:** Rossi Siewnarine (SBD Section Chief), Jeanise Cummings-Labossiere (SBD Section Chief), Alice Hidalgo-Gato (SBD Section Chief), Michou Jean (SBD Section Manager), Carlos Ansuarez (SBD Section Manager), Roberto Tirado (SBD) Marielena Bello (SBD), Courtney Anderson (SBD), Jacob Mills (SBD), Luis Martinez (SBD), Katrine Abreu (SBD)

#### I. Welcome/Introductions:

i. Chairman Juan A. Crespi called the Architecture and Engineering (A&E) Advisory Board meeting to order at 10:34 AM. Advisory Board members & SBD staff introduced themselves. Ms. Swain motioned to amend the agenda to make A&E Mission statement item 5B, Berrin Tansel seconded this motion (Approved 5-0).

#### II. SBD Section Reports

# a. SBE-A&E Business Outreach and Education Report- Lawanda Wright-Robinson (SBD Section Chief)

i. Carlos Ansuarez (SBD section Manager) presented the report on behalf of Lawanda Wright-Robinson (SBD Section Chief). The reporting period was from September 1, 2022, to October 31, 2022. There were no questions regarding the report.

# SBE- A&E Certification Report - Jeanise Cummings-Labossiere (SBD Section Chief)

i. Ms. Cummings-Labossiere presented the report for the period of September 1, 2022, to October 31, 2022. Mr. Crespi inquired about the 1 firm that graduated. Ms. Cummings-Labossiere stated that the company was sold, and the new owner exceeded the Personal Net worth, which resulted in the firm graduating. Mr. Crespi would like the comments to include a description such as the change of ownership. The board would like the comments to reflect why the firm has graduated because terminology may be correct, but it is misleading.

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#### Small Business Enterprise - Architecture and Engineering

#### **Advisory Board Meeting**

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# c. SBE-A&E – A&E Utilization Report– Rossi Siewnarine SBD (SBD Section Chief)

- i. Mr. Siewnarine presented the report for the period of September 1, 2022, to October 31, 2022.
- ii. Mr. Crespi stated that he finds the Engineering numbers low. Mr. Siewnarine stated that he could provide the raw data to show the Advisory Board.

#### III. Report

#### a. Jackson Health System Report - Kenneth Robertson (JHS)

- i. Mr. Robertson presented the report for September 1, 2022, until October 31, 2022. Seven (7) of eight (8) awards for the period were to SBE primes.
- ii. Mr. Crespi inquired about upcoming projects. Mr. Robertson advised that there are two (2) RFQ Solicitations currently being worked on.

#### IV. Old Business

#### a. Approval of July 27, 2022, Meeting Minutes

i. Brett Moss motioned to approve the minutes; Deborah Swain seconded the motion (Approved 4-0).

#### b. Approval of 2023 Meeting dates

i. Brett Moss motioned to approve the meeting dates; Deborah Swain seconded the motion (Approved 4-0).

#### V. New Business

# a. A&E Taskforce Update - Pablo Valin (ISD/ Strategic Procurement Division)

- i. Pablo Valin (ISD) was not present to provide an update on IO 3-39, but he did leave a message and advised that there is a sponsor and for I.O. 3-39 and the item will be presented at the BCC shortly.
- ii. Ms. Swain added that the I.O. is in the hands of the commission but not able to disclose the sponsor as of yet.
- iii. The board would like to be made aware when Pablo is allowed to share who the commissioner is.

#### b. A&E Mission Statement

- i. The board reviewed the mission statement being that it was the last meeting of the year.
- ii. A important goal of the board is to get the Task force recommendations to commission to be approved.
- iii. Deborah Swain moved that the mission statement is attached to the minutes as an annual report of the accomplishments and goals of the advisory board and Ms. Argudin seconded the motion. (Approved 4-0)

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iv. The board would like a task log created to keep track of the status of everything that the Board has done.

#### c. Prompt Payment Policy

- i. Ms. Swain stated that her firm is a subconsultant, and her Prime has not been paid by the Miami-Dade water and Sewer department. She stated that invoices have been being sent back for Semantics. She stated that the Prompt Payment policy does not protect subconsultants.
- ii. Ms. Bello advised that across all the boards concerns have been expressed and staff is creating a focus group to get insight on how Prompt Payment can be enforced.

#### VI. Future agenda Items

- i. Create Task Log
- ii. Provide information on how FR Aleman can be paid
- iii. Provide information on how to ensure protection for 3<sup>rd</sup> tier subconsultants
- iv. Investigate the possibility of adding a requirement for release of leans to be obtained from all subconsultants and subcontractors prior to closing out a county contract, specifically from small businesses in Design Build
- v. Director Hartfield should Respond to Ms. Aleman's email dated 6.16.2022, and the response should be provided to the Advisory Board.
- vi. Information regarding nonpayment of Ms. Aleman's invoices to be provided to the commission at the earliest possible Commission meeting

# VII. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

Yvette Aleman from FR Aleman stated that the Prompt Payment is not applied evenly across the board. She stated that she has not been paid since 2017. She came to Small Business after not getting the help needed from Miami-Dade Water and Sewer. She also came to the A&E Advisory board in July 2021 and advised that she had not been paid. The Board advised staff to assist Ms. Aleman with her issues. Staff reached out but nothing was resolved. She stated that she met with Nelson Perez-Jacome from Water and Sewer and was advised that the design build contract would go before county commission to be closed. She asked if there was a policy in place that would require all small businesses to be paid before closing the contract. She advised that it was ignored. She stated that SBD knew that her firm had not been paid and advised that a memo was sent three weeks later that stated that the SBE'S have been paid in compliance. She then emailed Mr. Hartfield for an explanation to this memo being that she has not been paid. She advised that she has not received a response still. As a result of the lack of assistance that she has received, she was forced to go to Arbitration and is now responsible for paying approximately \$500,000 in attorney's fees. She would like a

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response to her email to Gary T. Hartfield, would like this to be made public, and for the County Commission and the Mayor to be made aware that she was not paid. Alice Hidalgo-Gato (SBD Section Chief) advised that the memo to the County Commission did not state if there were any funds in dispute. There is a resolution that requires that SBD reports if the goal was met. The goal was met so that is what was reported in the memo.

#### Adjournment VIII.

Chairman Juan A. Crespi adjourned the meeting at 11:48 am.

# SMALL BUSINESS ENTERPRISE ARCHITECTURE & ENGINEERING PROGRAM A/E ADVISORY BOARD

The Miami Dade County - SBE A/E Advisory Board was established in 2015 with the purpose of providing local SBE A/E firms a platform to voice concerns and address issues directly with Miami Dade County Departments and the public; to increase procurement opportunities for Miami Dade County SBE- A/E firms.

#### **WHO WE ARE**

The SBE A/E Advisory Board is made up of appointed members of the community (most are practicing Architects or Engineers) that serve without compensation and have an interest in the enhancement of procurement opportunities for Miami Dade County SBE- A/E firms.

#### WHAT WE DO

The SBE A/E Advisory Board meets bi-monthly with Miami Dade County staff and the public to discuss, support, promote and address issues that concern Miami Dade County SBE A/E Firms.

#### WHY WE EXIST

The SBE A/E Advisory Board exists because of the need for a platform to discuss and address these issues pertaining to SBE A/E Firms, County Staff and the Public.

#### WHAT WE STAND FOR

We stand for supporting and promoting Miami Dade County SBE A/E Firms.

Miami Dade County SBE A/E Firms are an integral part of our local work force and economy and Miami Dade County is an essential part of said small business economic growth.

The Miami Dade County SBE A/E Program is functioning exceptionally well serving a total of approx. 239 firms. We feel that there is always capacity for improvements; with time certain conditions have emerged that create the need for changes to the SBE Program.

Our #1 objective is to limit the MDC SBE A/E Program to locally headquartered MDC SBE firms and to consider the A/E Industry input /recommendations as presented by the Miami Dade A/E Society (MDAES). A Task Force was formed by our commissioners to address the potential new legislation regarding locally headquartered preference in Miami Dade County and our advisory board voted to endorse the recommendation of A/E task force.

Also, within the purview of the MDC SBE Program there is the EDP Program. Our advisory board will also make recommendations to this program.

Other Factors that limit SBE Firms from graduating from the program will also be addressed by this advisory board, they include:

- Selection & Scoping of Projects that are SBE Set-Asides
- The volume of these Set-Asides projects .... proportionate to the amount of SBE firms
- MDC A/E Agreements that are fair to all parties
- Fee Negotiations fees negotiated need to be commensurate w/ the tasks that follow State CCNA
- MDC needs to consider SBE firms overhead rates (either recognize State of Florida audited /certified OH rates ex: FDOT or conduct their own audit)
   Essentially all small firms have overhead rates much higher than that of larger firms.
- Early tracking of payments to SBE Sub-consultants starting at 25% of billings
- Design-Build Projects 3rd Tier SBE Subs payments in a timely matter

2023 Meeting Dates



# Small Business Development Division-Internal Services Department Small Business Enterprise (SBE) Program

# 2023 SBE Advisory Board Meeting Schedule

#### SBE A&E BI-MONTHLY ON THE LAST WEDNESDAY

January 25, 2023....... 10:30am – 12:00pm March 29, 2023....... 10:30am – 12:00pm May 31, 2023....... 10:30am – 12:00pm July 26, 2023....... 10:30am – 12:00pm September 27, 2023... 10:30am – 12:00pm November 29, 2023.... 10:30am – 12:00pm

#### SBE CONSTRUCTION BI-MONTHLY ON THE 3<sup>RD</sup> MONDAY

#### SBE GOODS & SERVICES BI-MONTHLY ON THE 3RD THURSDAY

**Board Members – In person:** Small Business Development - Stephen P. Clark Center 111 NW First Street, 19th Floor Main Conference Room, Miami, FL 33128

Public – Virtual Meeting (Zoom): Register in advance for these webinars: https://mdcsbd.gob2g.com/Default.asp
Click on Events tab and select appropriate meeting and date to register.

GENERAL INFORMATION AND AGENDAS FOR SBE ADVISORY BOARDS ARE AVAILABLE AT: HTTPS://www.miamidade.gov/smallbusiness/advisory-boards.asp.

FOR ANY QUESTIONS, PLEASE CONTACT SMALL BUSINESS DEVELOPMENT AT (305) 375-3111 OR SBDMAIL@MIAMIDADE.GOV.



To request materials in accessible format, sign language interpreters, and/or any accommodation to participate in any County-sponsored program or meeting, please contact Michou Jean via email at Michou.Jean@miamidade.gov or phone at 305-375-3161, five days in advance to initiate your request. TTY users may also call 711 (Florida Relay Service)

SBE Business Outreach and Education

# Internal Services Department Small Business Development (SBD) Small Business Enterprise – Architect & Engineers Business Outreach and Education Section November 1-30, 2022

		Total for Period	YTD Total
Activity	Assistance Provided to Small Business Enterprise- Architecture & Engineering Program		
1	Certification Assistance	4	12
2	Needs Assessment Meetings (NAMS)	1	2
3	Technical Assistance	8	22
4	Payment Issues	0	0
4.1	Payment Issues Related Dollars	0	0
5	Prompt Payment Issues	0	0
5.1	Prompt Payment Related Dollars	0	0
6	Contract Issues (Non-dollar related)	0	0
7	Contact with SBE-Architecture & Engineering Firms (emails highlighting contract opportunities	204	807

		Total for Period	YTD Total
Activity	Training, Education and Outreach Activities		
1	Small Business Development (sponsored) Workshops and Forums	0	0
1.1	Number of Attendants	0	0
2	Partnership Workshops & Forums	0	1
2.1	Number of Firms (with whom contact was made)	0	24
Activity	Technical Training & Development Workshops		
3	None		
3.1	n/a		

SBE A&E Certification Report

Certification Type: SBE-A&E
PERIOD: Nov. 1, 2022 to Nov. 30, 2022

				Total	African				Native				Total
				Amount	American	Caucasian	Hispanic	Asian	American	Other	Female	Male	Amount
	Total Certified SBE-A&E as of 11/30/2	22		236	19	32	172	9	0	4	53	183	236
			3 year										,
		New	Recert										
	Approved Applications (New &												
1	Recertification)	0	1	1									
2	Graduated			0									
3	Denied			0									

This is a race and gender neutral program.

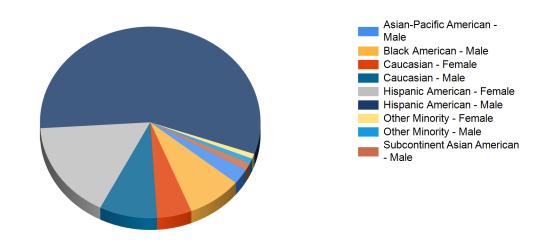
This report is for informational purposes only.

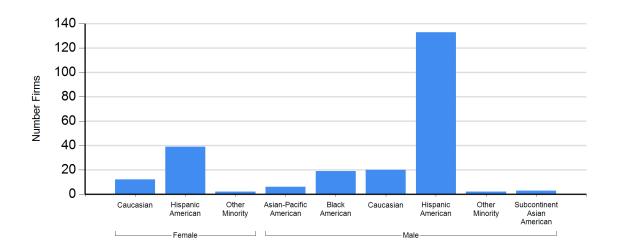
The SBE program is race and gender neutral. This report is for informational purposes only.

#### **Ethnicity & Gender Summary**

Ethnicity	Gender	Number Firms	Percent of Total
Asian-Pacific American	Male	6	2.54%
Black American	Male	19	8.05%
Caucasian	Female	12	5.08%
Caucasian	Male	20	8.47%
Hispanic American	Female	39	16.53%
Hispanic American	Male	133	56.36%
Other Minority	Female	2	0.85%
Other Minority	Male	2	0.85%
Subcontinent Asian American	Male	3	1.27%
	Total Firms	236	

The SBE program is race and gender neutral. This report is for informational purposes only.

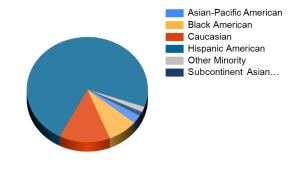




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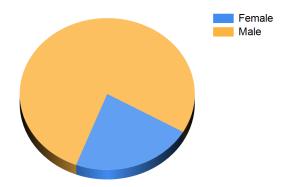
#### **Ethnicity Summary**

Ethnicity	Number Firms	Percent of Total
Asian-Pacific American	6	2.54%
Black American	19	8.05%
Caucasian	32	13.56%
Hispanic American	172	72.88%
Other Minority	4	1.69%
Subcontinent Asian American	3	1.27%
Total Firms	236	

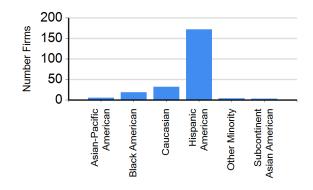


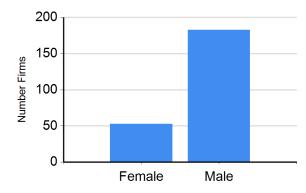
#### **Gender Summary**

Gender	Number Firms	Percent of Total
Female	53	22.46%
Male	183	77.54%
Total Fi	rms 236	



The SBE program is race and gender neutral. This report is for informational purposes only.





The SBE program is race and gender neutral. This report is for informational purposes only.

SBE A&E Utilization Report

# Miami-Dade County Small Business Enterprise (SBE) Architectural & Engineering Program

							CON	ITRACTS A	WARI	DED							
						Repo	orting I	Period: 11/1	L/22 to	11/30/22							
		S	BE GOALS/MEASUR	ES			NO	SBE GOALS/N	MEASUI	RES		TO	TAL (SBE	+ NO SBE G	OALS/N	IEASURES)	
Contract Type	SBE	NON-SBE	TOTAL		SBE		NON-SBE	E	TOTAL		SBE		NON-SB	E	TOTAL		
1. Architectural				-						-	0%	-		-		-	0%
2. Design				-						-	0%	-		-		-	0%
3. EDP				-		2,690,400	77%	824,000	23%	3,514,400	100%	2,690,400	77%	824,000	23%	3,514,400	100%
4. Engineering				-						-	0%	-		-		-	0%
TOTAL			-	-	0%	2,690,400	77%	824,000	23%	3,514,400	100%	2,690,400	77%	824,000	23%	3,514,400	100%

									CONTRACT									
	Reporting Period: 11/1/22 to 11/30/22  SBE GOALS/MEASURES  NO SBE GOALS/MEASURES  TOTAL (SBE + NO SBE GOALS/MEASURES)														1EASURES)			
Contract Type	SBE	1 1							SBE NON-SBE TOTAL SBE NON-SBE									
1. Architectural	79,617	94%	4,800	6%	84,417	100%					-		79,617	94%	4,800	6%	84,417	100%
2. Design					-	0%					-		-		ı		ı	0%
3. EDP					-	0%					-		-		1		ı	0%
4. Engineering					-	0%					-		-		-		-	0%
TOTAL	79,617	94%	4,800	6%	84,417	100%	-		-		-	0%	79,617	94%	4,800	6%	84,417	100%

									CON	TRACTS A	WARD	ED DEMO	GRAPH	ICS									•
									Re	porting Pe	riod: 1	/1/22 to 11	<mark>L/30/22</mark>										
	SBE GOALS/MEASURES									NO SB	E GOAL	MEASURES				1	TOTAL (SBE +	NO SBE GO	DALS/MEA	SURES)			
Ethnicity Type	Male		Female	Unknow	'n	TOTAL		Male		Female		Unknowr	1	TOTAL		Male		Female		Unknow	n	TOTAL	
1. Asian Pacific American						-								-	0%	-		-		-		-	0%
2. Black American						-			0%	500,000	100%		0%	500,000	14%	-	0%	500,000	100%	-	0%	500,000	14%
3. Caucasian						-		240,000	91%	25,000	9%		0%	265,000	8%	240,000	91%	25,000	9%	-	0%	265,000	8%
4. Hispanic American						-		1,168,000	42%	1,581,400	58%		0%	2,749,400	78%	1,168,000	42%	1,581,400	58%	-	0%	2,749,400	78%
5. Native American						-								-	0%	-		-		-		-	0%
6. Other Minority						-								-	0%	-		-		-		-	0%
7. Subcontinent Asian American						-								-	0%	-		-		-		-	0%
8. Unknown						-								-	0%	-		-		-		-	0%
TOTAL	-		-	-		-	0%	1,408,000	40%	2,106,400	60%	-	0%	3,514,400	100%	1,408,000	40%	2,106,400	60%	-	0%	3,514,400	100%

									(	CONTRACT	S PAIC	DEMOGR	APHI	CS									
									F	Reporting Pe	riod: 1	.1/1/22 to 1	1/30/2	22									
			SBE (	GOALS/	MEASURES					NO SE	BE GOA	LS/MEASURES	S		TOTAL (SBE + NO SBE GOALS/MEASURES)								
Ethnicity Type	Male		Female		Unknow	n	TOTAL		Male	Female	9	Unknow	/n	TOTAL	Male		Female		Unknow	'n	TOTAL		
1. Asian Pacific American							-	0%						-	-		-		-		-	0%	
2. Black American							-	0%						-	-		-		-		-	0%	
3. Caucasian	4,800	100%		0%		0%	4,800	6%						-	4,800	100%	-	0%	-	0%	4,800	6%	
4. Hispanic American	41,818	53%	37,799	47%		0%	79,617	94%						-	41,818	53%	37,799	47%	-	0%	79,617	94%	
5. Native American							-	0%						-	-		-		-		-	0%	
6. Other Minority							-	0%						-	-		-		-		-	0%	
7. Subcontinent Asian American							-	0%						-	-		-		-		-	0%	
8. Unknown							-	0%						-	-		-		-		-	0%	
TOTAL	46,618	55%	37,799	45%	-	0%	84,417	100%	-	-		-		- 0%	46,618	55%	37,799	45%	-	0%	84,417	100%	

#### **NOTES**

<sup>1</sup>As a result of two landmark cases (Engineering Contractors Association v. Metropolitan Dade County and Hershell Gill Consulting Engineers, Inc. v. Miami-Dade County) Miami-Dade County's three Small Business Enterprise (SBE) programs in Construction, A&E, and Goods and Services are race and gender neutral.

<sup>&</sup>lt;sup>2</sup>The capturing of demographic data is based on voluntary information provided and or entered by prime and sub-contractors.

<sup>&</sup>lt;sup>3</sup>Payments reported may be from contracts awarded outside the reporting period.

# Miami-Dade County Small Business Enterprise (SBE) Architectural & Engineering Program

	CONTRA	CTS AW	ARDED ANN	IUAL RE	PORTING: 2	019	CONTRACTS AWARDED ANNUAL REPORTING: 2020						CONTRA	ARDED ANN	PORTING: 20	21	CONTRACTS AWARDED ANNUAL REPORTING: 2022							
TOTAL (SBE + NO SBE GOALS/MEASURES)				EASURES)		TO	TAL (SB	E + NO SBE G	DALS/ME	ASURES)		T	OTAL (SE	BE + NO SBE G	OALS/M	EASURES)		TOTAL (SBE + NO SBE GOALS/MEASURES)						
Contract Type	SBE		NON-SB	E	TOTAL		SBE		NON-SB	E	TOTAL		SBE		NON-SB	E	TOTAL		SBE		NON-SBI	E	TOTAL	•
1. Architectural	11,244,153	60%	7,643,259	40%	18,887,412	18%	5,098,254	51%	4,929,540	49%	10,027,794	15%	16,844,506	20%	66,916,044	80%	83,760,550	27%	10,243,010	45%	12,647,005	55%	22,890,015	21%
2. Design					-	0%					-	0%	1,823,789	14%	11,203,361	86%	13,027,150	4%					-	0%
3. EDP	13,938,113	46%	16,219,073	54%	30,157,186	29%	11,876,376	31%	26,662,433	69%	38,538,809	58%	18,715,170	36%	33,015,117	64%	51,730,287	17%	13,672,856	38%	21,892,687	62%	35,565,543	33%
4. Engineering	14,539,002	26%	41,445,583	74%	55,984,585	53%	3,562,791	20%	14,045,453	80%	17,608,244	27%	22,120,147	14%	140,399,763	86%	162,519,910	52%	5,170,000	10%	44,072,117	90%	49,242,117	46%
TOTAL	39,721,268	38%	65,307,915	62%	105,029,183	100%	20,537,421	31%	45,637,426	69%	66,174,847	100%	59,503,612	19%	251,534,285	81%	311,037,897	100%	29,085,866	27%	78,611,809	73%	107,697,675	100%

	CONT	RACTS I	PAID ANNUA	L REPO	RTING: 2019	)	CONTRACTS PAID ANNUAL REPORTING: 2020							CONTRACTS PAID ANNUAL REPORTING: 2021							CONTRACTS PAID ANNUAL REPORTING: 2022						
TOTAL (SBE + NO				DALS/M	EASURES)		то	TAL (SE	BE + NO SBE G	OALS/ME	ASURES)		Т	OTAL (SB	BE + NO SBE G	OALS/M	EASURES)		TO	OTAL (SBI	+ NO SBE G	OALS/ME	ASURES)				
Contract Type	SBE		NON-SBI		TOTAL		SBE		NON-SB	E	TOTAL		SBE		NON-SB	E	TOTAL		SBE		NON-SB	E	TOTAL				
1. Architectural	3,718,386	21%	14,359,393	79%	18,077,779	14%	7,597,086	50%	7,569,249	50%	15,166,335	12%	3,698,809	49%	3,915,390	51%	7,614,199	8%	3,010,121	37%	5,048,442	63%	8,058,563	9%			
2. Design					-	0%		0%	20,145	100%	20,145	0%	17,098	14%	104,970	86%	122,068	0%	8,100	6%	117,224	94%	125,324	0%			
3. EDP	3,066,598	46%	3,550,427	54%	6,617,025	5%	4,512,388	58%	3,328,692	42%	7,841,080	6%	4,682,121	36%	8,272,003	64%	12,954,124	13%	6,224,805	37%	10,691,749	63%	16,916,554	18%			
4. Engineering	22,536,942	21%	85,927,500	79%	108,464,442	81%	20,325,363	20%	79,322,210	80%	99,647,573	81%	17,035,227	22%	61,435,175	78%	78,470,402	79%	14,580,693	22%	52,836,136	78%	67,416,829	73%			
TOTAL	29,321,926	22%	103,837,320	78%	133,159,246	100%	32,434,837	26%	90,240,296	74%	122,675,133	100%	25,433,255	26%	73,727,538	74%	99,160,793	100%	23,823,719	26%	68,693,551	74%	92,517,270	100%			

	CONTRA	CTS AW	ARDED DE	MOGRA	PHICS ANNU	AL REP	ORTING: 20	19	CONTRA	CTS AW	/ARDED DE	MOGRA	PHICS ANNUAL I	EPORTING:	2020		CONTRAC	TS AV	VARDED DEN	/IOGRAI	PHICS ANNUAL	REPC	RTING: 202	1	CONTRA	CTS A	WARDED DE	MOGRAF	HICS ANNU	IAL REP	PORTING: 20	22
			TOTAL (SBE	+ NO SBE	GOALS/MEAS	URES)					TOTAL (SBE -	+ NO SBE	GOALS/MEASURES	5)					TOTAL (SBE +	NO SBE	GOALS/MEASURE	S)					TOTAL (SBE -	NO SBE	OALS/MEAS	URES)		
Ethnicity Type	Male		Female	)	Unknown		TOTAL		Male		Female		Unknown	TC	TAL		Male		Female		Unknown		TOTAL		Male		Female		Unknowr	1	TOTAL	
1. Asian Pacific American	2,854,405	100%		0%		0%	2,854,405	3%	712,153	100%		0%		0% 712,	53 1	1%	1,800,051	100%		0%		0%	1,800,051	1%	950,000	100%		0%		0%	950,000	0%
2. Black American	4,407,913	98%	104,248	2%		0%	4,512,161	4%	1,851,577	100%		0%		0% 1,851,	77 3	3% 1	17,304,298	100%	15,210	0%		0%	17,319,508	6%	5,922,488	92%	501,000	8%		0%	6,423,488	2%
3. Caucasian	35,188,325	87%	5,254,406	13%		0%	40,442,731	39%	23,569,559	77%	7,175,959	23%		0% 30,745,	18 46	5% 10	07,346,636	85%	18,536,142	15%		0%	125,882,778	40%	32,892,762	71%	13,694,849	29%		0%	46,587,611	15%
4. Hispanic American	37,024,056	78%	10,269,468	22%		0%	47,293,524	45%	17,637,298	71%	7,214,935	29%		0% 24,852,2	33 38	3%	37,151,020	67%	17,517,116	31%	1,075,181	2%	55,743,317	18%	20,248,742	77%	6,041,110	23%		0%	26,289,852	8%
5. Native American							-	0%							. (	0%							-	0%							-	0%
6. Other Minority	590,425	100%		0%		0%	590,425	1%	15,000	100%		0%		0% 15,0	00 (	0%	2,366,706	84%	444,760	16%		0%	2,811,466	1%		0%	588,950	60%	400,000	40%	988,950	0%
7. Subcontinent Asian American	130,000	100%		0%		0%	130,000	0%	366,563	100%		0%		0% 366,	63 1	1%	1,029,118	100%		0%		0%	1,029,118	0%	811,650	100%		0%		0%	811,650	0%
8. Unknown	588,531	6%		0%	8,617,406	94%	9,205,937	9%	2,448,105	32%		0%	5,183,698	8% 7,631,8	03 12	2%	8,842,547	8%		0%	97,609,112	92%	106,451,659	34%		0%		0%	25,646,124	100%	25,646,124	8%
TOTAL	80,783,655	77%	15,628,122	15%	8,617,406	8%	105,029,183	100%	46,600,255	70%	14,390,894	22%	5,183,698	8% 66,174,8	47 100	0% 17	75,840,376	57%	36,513,228	12%	98,684,293	32%	311,037,897	100%	60,825,642	56%	20,825,909	19%	26,046,124	24%	107,697,675	35%

	CONT	RACTS	PAID DEMO	DGRAPH	IICS ANNUAL I	REPORT	TING: 2019		CONT	RACTS	PAID DEMO	DGRAPH	IICS ANNUAL I	REPOR	RTING: 2020		CON	ONTRACTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2021						CON	TRACT	CTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2022						
			TOTAL (SBE -	+ NO SBE	GOALS/MEASU	JRES)					TOTAL (SBE	+ NO SBE	GOALS/MEASU	JRES)					TOTAL (SBE -	+ NO SBE	GOALS/MEASURI	ES)					TOTAL (SBE +	NO SBE G	OALS/MEASI	URES)		
<b>Ethnicity Type</b>	Male		Female		Unknown		TOTAL		Male		Female		Unknown		TOTAL		Male		Female		Unknown		TOTAL		Male		Female		Unknown		TOTAL	_
1. Asian Pacific American	5,244,138	100%		0%		0%	5,244,138	4%	4,518,145	100%		0%		0%	4,518,145	4%	4,201,960	100%		0%		0%	4,201,960	4%	3,141,261	100%		0%		0%	3,141,261	3%
2. Black American	10,289,184	93%	760,998	7%		0%	11,050,182	8%	7,105,683	91%	698,274	9%		0%	7,803,957	6%	5,533,762	91%	562,980	9%		0%	6,096,742	6%	4,881,921	92%	398,685	8%		0%	5,280,606	6%
3. Caucasian	39,146,962	71%	15,779,896	29%	21,556	0%	54,948,414	41%	40,373,503	78%	11,584,325	22%	7,550	0%	51,965,378	42%	32,531,750	73%	12,042,980	27%	2,671	0%	44,577,401	45%	31,054,156	76%	9,954,019	24%		0%	41,008,175	44%
4. Hispanic American	28,471,706	78%	8,077,696	22%		0%	36,549,402	27%	32,814,549	79%	8,876,029	21%		0%	41,690,578	34%	30,474,644	79%	8,235,624	21%		0%	38,710,268	39%	28,507,174	79%	7,716,328	21%		0%	36,223,502	39%
5. Native American							-	0%							-	0%							-	0%							-	0%
6. Other Minority	2,040,526	96%	12,911	1%	70,673	3%	2,124,110	2%	2,038,643	98%	4,483	0%	37,410	2%	2,080,536	2%	1,990,144	88%		0%	270,462	12%	2,260,606	2%	1,201,244	90%		0%	128,168	10%	1,329,412	1%
7. Subcontinent Asian American	156,820	77%	47,414	23%		0%	204,234	0%	67,336	87%	10,480	13%		0%	77,816	0%	4,611	38%	7,400	62%		0%	12,011	0%	206,689	100%		0%		0%	206,689	0%
8. Unknown	4,329,353	19%		0%	18,709,413	81%	23,038,766	17%	6,173,891	42%		0%	8,364,832	58%	14,538,723	12%	3,720,344	113%		0%	(418,539)	-13%	3,301,805	3%	4,464,707	84%		0%	862,918	16%	5,327,625	6%
TOTAL	89,678,689	67%	24,678,915	19%	18,801,642	14%	133,159,246	100%	93,091,750	76%	21,173,591	17%	8,409,792	7%	122,675,133	100%	78,457,215	79%	20,848,984	21%	(145,406)	0%	99,160,793	100%	73,457,152	79%	18,069,032	20%	991,086	1%	92,517,270	100%

### **NOTES**

<sup>1</sup>As a result of two landmark cases (Engineering Contractors Association v. Metropolitan Dade County and Hershell Gill Consulting Engineers, Inc. v. Miami-Dade County) Miami-Dade County's three Small Business Enterprise (SBE) programs in Construction, A&E, and Goods and Services are race and gender neutral

<sup>2</sup>The capturing of demographic data is based on voluntary information provided and or entered by prime and sub-contractors.

<sup>3</sup>Payments reported may be from contracts awarded outside the reporting period.

#### A&E Bimthly Nov 2022

Payment Data															
Contract Number	Contract Title	Contract Type	Contract Value	Department	Start Date	Prime Business Name	Business Name	Certifications	Certified	Retained Amount	Audit Period	Audit Year	Ethnicity	Gender	SBE - A&E Goal
'-	Professional Services					Ferguson Glasgow Schust	er DOUGLAS WOOD								_
A19-JHS-01 - Ferguson	Agreement - Ferguson	Architectural	\$803	,599.00 Public Health Trust		5/1/2020 Soto, Inc.	ASSOCIATES, INC.		No	\$4,8	00.46 2022/11	2022	Caucasian	Male	100.00%
	Professional Services					Ferguson Glasgow Schust	er Ferguson Glasgow Schuste	r							
A19-JHS-01 - Ferguson	Agreement - Ferguson	Architectural	\$803	,599.00 Public Health Trust		5/1/2020 Soto, Inc.	Soto, Inc.	SBE-A&E, SBE-G&S	Yes	\$37,7	99.37 2022/11	2022	Hispanic American	Female	100.00%
	Professional Services					Ferguson Glasgow Schust	er								
A19-JHS-01 - Ferguson	Agreement - Ferguson	Architectural	\$803	,599.00 Public Health Trust		5/1/2020 Soto, Inc.	Hadonne Corp	LDB, SBE-A&E, SBE-G&S	Yes	\$24,0	45.13 2022/11	2022	Hispanic American	Male	100.00%
	Professional Services						ESI CONSULTING								
A19-JHS-01 - RED DESIGN	N Agreement - Red	Architectural	\$884	,955.00 Public Health Trust		11/30/2020 RED DESIGN GROUP, LLC	ENGINEERS, INC.	SBE-A&E, SBE-G&S	Yes	\$8,6	55.70 2022/11	2022	Hispanic American	Male	100.00%
	Professional Services						G & G Engineering Group,								
A19-JHS-01 - RED DESIGN	N Agreement - Red	Architectural	\$884	,955.00 Public Health Trust		11/30/2020 RED DESIGN GROUP, LLC	Inc.	SBE-A&E	Yes	\$5,1	62.07 2022/11	2022	Hispanic American	Male	100.00%
	Professional Services														
A19-JHS-01 - RED DESIGN	N Agreement - Red	Architectural	\$884	,955.00 Public Health Trust		11/30/2020 RED DESIGN GROUP, LLC	RED DESIGN GROUP, LLC	SBE-A&E, SBE-G&S	Yes	\$3,9	54.93 2022/11	2022	Hispanic American	Male	100.00%
	CARGO GATE														
	MODIFICATIONS AND														
E12-SEA-01	IMPROVEMENTS	Engineering	\$2,250	,000.00 Seaport		11/5/2013 TETRA TECH	HBC Engineering Company	DBE, LDB, SBE-A&E	Yes		\$0.00 2022/11	2022	Black American	Male	25.00%
	STORMWATER POLLUTION	ON					DORAL DIGITAL								
E17-MDAD-05	PREVENTIO	Engineering	\$1,102	,750.00 Aviation		9/23/2019 T.Y. Lin International	REPROGRAPHICS CORP	DBE, SBE-G&S	Yes		\$0.00 2022/11	2022	Hispanic American	Female	10.00%
Total			\$5,041	304.00						\$84,4	17.66				46.84%

Applied filters: Audit Period is 2022/11 Contract Type is Architectural, Engineering, or EDP Jackson Health System Report

			Jackson Health System A/E Awa	ards November 20	222	
		Mi	ami-Dade County EDP / Continuir	ng Term Contracts	/ RFQs	
SBE Part.	Total Award	SBE Prime?	Firm	SBE Part.	Project Title	_
\$28,770.00			CMPLX, LLC	100.00%	Civil Engineering Services for 12th Avenue Sidewalk Restoration Project	
\$17,912.00	\$17,912.00	Υ	Red Design Group	100.00%	A/E Services for PET Center Exterior Redesign Project	
\$46,682.00	\$46,682.00	2 (	of 2 projects to SBE primes		Overall SBE A/E Participation	Nov. 2022 (Current Period)
\$616,876.90	\$840,866.90	7	of 8 projects to SBE primes	73.36%	Overall SBE A/E Participation	Sept./Oct. 2022
\$2,331,408.22	\$11,330,594.42	7 0	of 12 projects to SBE primes	20.58%	Overall SBE A/E Participation	July/Aug. 2022
\$987,159.75	\$989,272.25	12	of 14 projects to SBE primes	99.79%	Overall SBE A/E Participation	May/June 2022
\$172,924.32			of 7 projects to SBE primes		Overall SBE A/E Participation	March/April 2022
\$1,100,041.82	\$1,213,291.82	9 0	of 10 projects to SBE primes	90.67%	Overall SBE A/E Participation	Jan./Feb. 2022
\$5,255,093.01	\$14,663,282.71	40	of 51 projects to SBE primes	35.84%	Overall SBE A/E Participation	Running Average to Date

# THANK YOU FOR ATTENDING THE SBE/A&E ADVISORY BOARD MEETING

THE NEXT MEETING IS SCHEDULED FOR:

March 29, 2023