

**Miami-Dade County**  
**SBE/Goods & Services Program**  
 Applicable Contracts  
 (October 1, 2015 – February 29, 2016)

**CONTRACTS \$50K AND ABOVE**

There were 37 projects approved for award totaling \$140,372,991.

- Of the \$140 million, 3 projects have Small Business Enterprise measures totaling \$105,000 or 0.07%.
  - \$105,000 as Prime (Set-asides)
  - \$0 as Subcontractors (Goals)
  - \$898,460 as Open market (Non-set-aside)
- Of the projects awarded during this period, SBE-Goods and Services firms are participating as Prime and/or Subcontractors (with or without measures) for a dollar value of \$1,003,460 or 0.71%.

	SBE-Goods & Services/Black	SBE-Goods & Services/Hispanic	SBE-Goods & Services/Women	SBE-Goods & Services/Other (Unidentified)	Total SBE-Goods & Services
<b>SET-ASIDE</b>	<b>\$105,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$105,000</b>
<b>GOALS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>TOTAL MEASURES</b>	<b>\$105,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$105,000</b>
<b>OPEN MARKET</b>	<b>\$0</b>	<b>\$898,460</b>	<b>\$0</b>	<b>\$0</b>	<b>\$898,460</b>
<b>TOTAL</b>	<b>\$105,000</b>	<b>\$898,460</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,003,460</b>

**Miami Dade County**  
 Department of Small Business Development  
 Projects Awarded  
 Award Date Between October 1, 2015 and February 29, 2016

	<i>Contract Measure</i>	<i>RC Date</i>	<i>Adv. Date Award Date</i>	<i>Award Amount</i>	<i>Paid</i>	<i>Measure Amount</i>	<i>Firm Name</i>
<b>PROCUREMENT</b>							
<b>ANIMAL SERVICES</b>							
R-81-11(2) 1 Prevention Of Cruelty To Animals	NO MEASURE		10/01/2015	\$100,000		\$0	South Florida S P C A, Inc.
				\$100,000		\$0	
<b>AVIATION</b>							
BW9330-5/20-1 1 Servicing For Dash Door Automatic Doors	NO MEASURE	03/03/2010	01/01/2016	\$2,321,199.9		\$0	Dash Door And Closure Service, Inc.
E9855-0/16 1 Automatic Doors Maintenance & Repair Services	NO MEASURE		12/14/2015	\$185,000		\$0	Dash Door And Closure Service, Inc.
RFP713-1 1 Mdad Airport Liability Insurance Program Broker Services (Rfp)	NO MEASURE	01/20/2010	10/02/2015	\$125,000		\$0	Aon Risk Services South, Inc.
				\$2,631,199.9		\$0	
<b>ELECTIONS</b>							
BW8488-5/17-4 1 Optical Scan Units	NO MEASURE	08/08/2007	01/14/2016	\$2,000,000		\$0	Election Systems & Software, Inc.
				\$2,000,000		\$0	
<b>INFORMATION TECHNOLOGY DEPARTMENT</b>							
BW8207-2/12-3 1 Licensing And Support For Gis Solution	NO MEASURE	01/10/2007	11/01/2015	\$2,900,000		\$0	Environmental Systems Research Institute, Inc.
				\$2,900,000		\$0	
<b>INTERNAL SERVICES</b>							
RFP707-1 1 Third Party Administrator For Flexible Spending Accounts	NO MEASURE		01/01/2016	\$150,000		\$0	Fringe Benefits Management Company
				\$150,000		\$0	

**INTERNAL SERVICES**

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<b>BW9754-5/25-1 1</b> Cloud-Hosted Communications System Service And Maintenance Agreement	NO MEASURE		01/01/2016	\$360,000		\$0	Twilio, Inc.
<b>EPPRFP-00214 1</b> Actuarial Studies And Related Services	NO MEASURE		04/29/2015 10/02/2015	\$90,000		\$0	A M I Risk Consultants, Inc. ASIAN - F
<b>EPPRFP-00246 1</b> Land Planning Consultant	NO MEASURE		07/14/2015 12/04/2015	\$400,000		\$0	Johnson Engineering, Inc.
<b>FB-00220 1</b> Liquid Waste Handling Services	NO MEASURE		05/04/2015 10/01/2015	\$221,000		\$0	Carlos Rivero Plumbing & Septic Tank Contractor, Inc.
<b>FB-00250 1</b> Locksmith Services	BID PREFERENCE		07/23/2015 10/02/2015	\$499,734		\$0	American Security Group A-1, Inc. DBE, LDB BLACK - M
<b>FB-00260 1</b> Hydrogen Peroxide	NO MEASURE		07/17/2015 12/01/2015	\$7,350,000		\$0	U.S. Peroxide, Llc
<b>FB-00275 1</b> Jci Bms Maintenance	NO MEASURE		08/27/2015 12/09/2015	\$714,000		\$0	Johnson Controls, Inc.
<b>FB-00277 1</b> Security Coverings For Windows And Doors	NO MEASURE		09/15/2015 12/01/2015	\$631,000		\$0	Vpsecuirty, Llc
<b>FB-00288 1</b> Closed Circuit Television (Cctv) Equipment Installation	NO MEASURE		09/04/2015 11/01/2015	\$294,500		\$0	Automated Port Solutions, Inc. SBE/GS HISPANIC - M
<b>ITN15NH-105 1</b> Laboratory Supplies	NO MEASURE		10/06/2015	\$5,935,000		\$0	Fisher Scientific Company L.L.C.
<b>L9166-1/21 1</b> Galileo On-Line Registration System	NO MEASURE		12/09/2015	\$250,000		\$0	Assessment Technology, Inc.
<b>MMS15001 1</b> Pharmaceutical Supplies	NO MEASURE		11/03/2015	\$1,092,000		\$0	Cardinal Health 110, Inc.
<b>RFP-00126 1</b> Forensic Casework For Dna Analyses	NO MEASURE		09/12/2014 10/06/2015	\$3,000,000		\$0	The Bode Technology Group, Inc.

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RFP834-2(2) 1 Accidental Death And Dismemberment & Police Benevolent Association Survivors' Benefit Insurance Programs	NO MEASURE	01/01/2016	\$800,000		\$0	Aon Consulting, Inc.
					\$21,637,234	\$0
<b>INTERNAL SERVICES</b>						
9676-3/17-2 1 Emc Storage Upgrade, Maintenance And Support Services	NO MEASURE	10/01/2015	\$131,062.71		\$0	Cdw Government, Llc
RFP545C-1 1 Collector For Curbside Recycling	NO MEASURE	10/01/2015	\$23,870,000		\$0	Progressive Waste Solutions Of Fl, Inc. Db Waste Services Of Florida, Inc.
RFP724-1 1 Employee Group Legal Services Program	NO MEASURE	01/01/2016	\$4,956,800		\$0	Arag Group Insurance Company
					\$28,957,862.71	\$0
<b>INTERNAL SERVICES</b>						
0925-1/21-1 1 Furnish Equipment/Coffee & Related Items	NO MEASURE	11/10/2010 02/01/2016	\$186,000		\$0	Aramark Refreshment Services, Lic
					\$186,000	\$0
<b>PUBLIC WORKS AND WASTE MANAGEMENT</b>						
7915-4/15-4 1 Location Of Underground Utilities	NO MEASURE	07/07/2010 12/01/2015	\$540,000		\$0	High Tech Engineering Incorporated SBE/CONS, SBE/GS HISPANIC
IQ-00278 1 To Purchase A Drone For Public Works And Waste Management Department	NO MEASURE	09/22/2015 11/02/2015	\$60,987		\$0	Gpserv Inc
					\$600,987	\$0
<b>PUBLIC WORKS AND WASTE MANAGEMENT</b>						
EPP-RFP691-4(4) 1 Trash & Recycling Center Access Management Devices	NO MEASURE	06/24/2009 02/01/2016	\$63,960		\$0	Advanced Technical Group, Inc. SBE/GS HISPANIC - M
					\$63,960	\$0

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<b>WATER AND SEWER</b>							
FB-00260 1 Hydrogen Peroxide In A 50% Solution	NO MEASURE	10/28/2009	02/01/2016	\$7,350,000		\$0	U.S. Peroxide, Llc
				\$7,350,000		\$0	
<b>RFP/RFQ</b>							
<b>FINANCE</b>							
EPPRFP-00314 1 Cash Management Consulting Services	NO MEASURE	06/06/2007	02/22/2016	\$294,000		\$0	Hilltop Holdings Inc.
				\$294,000		\$0	
<b>INFORMATION TECHNOLOGY DEPARTMENT</b>							
RFP526-6(8) 1 Cellular (Wireless) Services & Equipment	NO MEASURE	02/14/2007	11/01/2015	\$5,127,248		\$0	At&T Mobility National Accounts Llc
				\$5,127,248		\$0	
<b>INTERNAL SERVICES</b>							
RFP730-1(2) 1 External Independent Auditing Services - Clerk Of The Circuit And County (Rfp)	SET ASIDE: 100%	04/28/2010	10/13/2015	\$105,000		\$105,000	The Sharpton Group, P.A. SBE/GS BLACK - M
				\$105,000		\$105,000	
						100.00%	
<b>INTERNAL SERVICES</b>							
RFP360A-10 1 Enterprise Resource Planning (Erp)	NO MEASURE		01/18/2016	\$750,000		\$0	Oracle America, Inc.
RFP545A-1 1 Collector Curbside Recycling Program 545	NO MEASURE		10/01/2015	\$53,130,000		\$0	World Waste Recycling, Inc.
RFP559-6(U) 1 Self-Funded Medical Program	NO MEASURE		01/01/2016	\$14,000,000		\$0	Avmed, Inc

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			\$67,880,000		\$0	
<b>INTERNAL SERVICES</b>						
RFQ789-2(2) 1 Financial Consulting Services For Ocitt	NO MEASURE	02/01/2016	\$250,000		\$0	Infrastructure Management Group, Inc.
			\$250,000		\$0	
<b>VARIOUS</b>						
EPP-RFQ885(1) 1 Bee Eradication Services	NO MEASURE	02/01/2016	\$139,500		\$0	Tower Pest Control, Inc.
			\$139,500		\$0	
<b>Grand Totals:</b>			\$140,372,991.61		\$105,000	
					.07%	

There were 37 projects approved for award totaling \$140,372,991.61

Of the Award Amounts, 3 projects have Small Business Enterprise measures totaling \$105,000.00

ASIAN	F	\$90,000
BLACK	M	\$604,734
HISPANIC	M	\$358,460
HISPANIC		\$540,000
PRIME NO ETHNICITY NO GENDER		\$138,779,797.61

(Multiple Firm's Award Amount are not include on the breakdown)

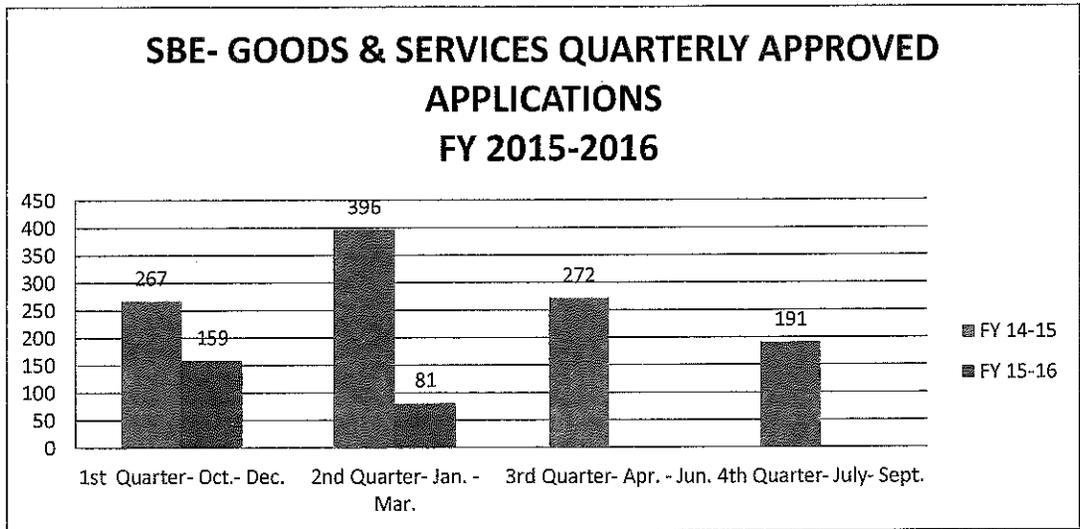
Report Criteria: Contract Amount >= 50,000.  
 Award Date Between October 1, 2015 and February 29, 2016  
 Project Type: PROCUREMENT OTR, PROCUREMENT, RFP/RFQ  
 Exclude Multiple Primes  
 Summary Breakdown by Prime-Ethnicity

**INTERNAL SERVICES DEPARTMENT  
 SMALL BUSINESS DEVELOPMENT (SDB)  
 SMALL BUSINESS ENTERPRISE - GOODS & SERVICES PROGRAM QUARTERLY REPORT  
 FY 2015-2016  
 \*PERIOD: January 1, 2016- March 31, 2016**

		2nd Quarter	YTD Amount
<b>Total Certified SBE- Goods &amp; Services Firms as of March 10, 2016</b>			<b>1,493</b>
1	New Applications Received:	20	
2	New Applications Under Review and Pending Review:	12	
3	Approved New, Annual and Recertification Applications :	81	
4	Recertification and Annual Applications Received:	162	
5	Recertification and Annual Applications Under Review:	138	
6	Denied	4	
7	Graduated	1	

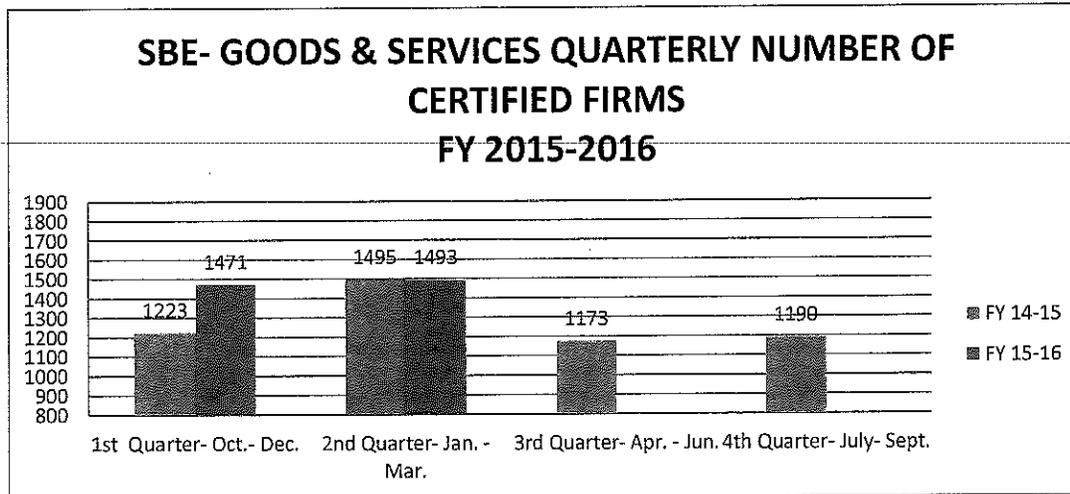
\*This report was printed on March 10, 2016.

**Chart#1**



**INTERNAL SERVICES DEPARTMENT**  
**SMALL BUSINESS DEVELOPMENT (SDB)**  
 SMALL BUSINESS ENTERPRISE - GOODS & SERVICES PROGRAM QUARTERLY REPORT  
**FY 2015-2016**  
 PERIOD: January 1, 2016 - March 31, 2016

Chart #2



Internal Services Department  
 Small Business Development  
 Business Outreach & Education  
 March 17, 2016

Bonding Assistance

	Fiscal Year 2015-16	2 <sup>nd</sup> Qtr. FY 15-16 Jan. - Mar.		
Firms Assisted	20	10		
Applications Received	8	4		
Applications Approved	6	3		
Value of Approved Applications	\$8,110,000	\$2,360,000		
Applications Denied	2	1		

Financial Assistance

	Fiscal Year 2015-16	2 <sup>nd</sup> Qtr. FY 15-16 Jan. - March		
Firms Assisted	8	4		
Applications Received	4	2		
Applications Approved	2	1		
Value of Approved Applications	\$15,000	0		
Applications Denied	2	1		

**Small Business Assistance Activities**

Cert. Apps. Reviewed	59 firms
Prompt Payment Issues	23 firms
Contract Issues	17 firms
Needs Assessment Meetings	113 firms
Contact w/ SBE firms	619 firms (Via Weekly Calls/Phone Blitz)
Contact w/ SBE firms	3274 firms (advising as to contracting opportunities)

**Training & Education**

Workshops Conducted	8
Attendees	209 firms
Partner Workshops	14