

Walters, Vivian (SBD)

From: Reinaldo Borges [rborges@borgesarchitects.com]
Sent: Friday, June 24, 2011 1:17 PM
To: Walters, Vivian (SBD)
Subject: CBE Architectural Firms-PRIME (A11-PARK-01 GOB ESP)
Attachments: BORGES AE PORTFOLIO 2010 (1).pdf

Importance: High

Dear Vivian,

We have received by FAX (June 23rd) the VERIFICATION OF AVAILABILITY for the reference project. Our firm is certainly very interested and excited about the opportunity that this project brings to the selected architectural team.

Unfortunately, in reading the MINIMUM PROJECT REQUIREMENTS, I read that the prime consultant **"must demonstrate previous experience in the design of a minimum of three (3) black box (studio) performing arts theaters within the last five (5) years including theatrical lighting, acoustics, moveable seating, lighting and sound system control rooms, and catwalks."**

I find this REQUIREMENT totally unfortunate since I would think there are very few firms in Miami Dade County that be able to prove such experience within the last (5) years! I am not sure why the County puts such restrictions for businesses such as ours to be able to effectively compete and be considered for these projects.

I personally have was Director of Design for the MIAMI HEAT (AAA) ARENA (while with Arquitectonica) and have significant experience in designing a multitude of BUILDING TYPES, in our profession, we are trained and most capable to design whatever the project REQUIREMENTS may be. I have also designed CHURCHES, COMMUNITY CENTERS with PERFORMANCE STAGES, BANQUET FACILITIES and coordinated design of LIGHTING and ACOUSTICAL SYSTEMS for various building, but not in the past (5) years. By putting such restrictive language in your document for this opportunity you are limiting the playing field significantly for capable firms and I really think this is very **objectionable and not very fair** in a business climate such as the one we face at the moment, especially in the SMALL BUSINESS arena.

I ask that you allow firms such as ours to be equally considered based on our overall experience and diverse knowhow in a variety of building types. We, along with consultants that would form our team could provide BEST VALUE and BEST RESULTS to such a project and would welcome the opportunity to be allowed to compete based on a broader scope of experience and expertise. Our firm is fully certified for this work, we are also DBE, MBE, 8a and very competent with fantastic past performance from our past clients.

Since your deadline for this response for Monday of next week. I ask that you consider my request and re-evaluate the language you have placed in this solicitation document for this referenced project.

I look forward to your response and consideration. Attached I am including our firms recent portfolio of work, demonstrating our range of experience in a variety of project types.

Reinaldo Borges, AIA • Principal • Borges + Associates, P.A.
architecture urban planning interior design

MIAMI

ABU DHABI

RIYADH

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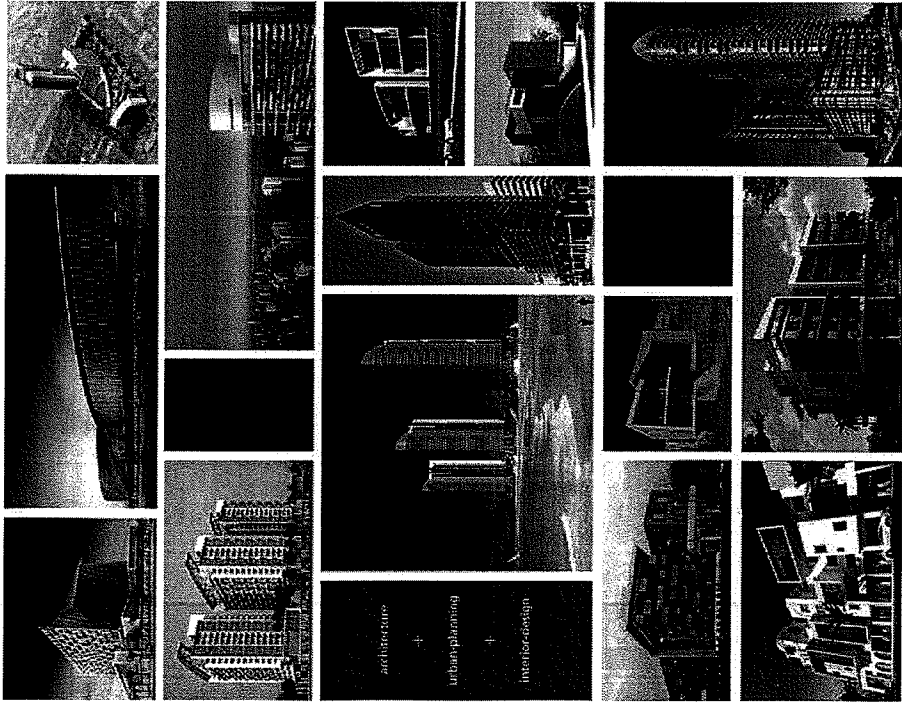
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borges+
architects
associates



Collaboration + Innovation

Borges + Associates is a leading world-class architectural design and consulting firm that has been involved in Major Real Estate Development projects within the United States and Internationally. With headquarters in Miami, Florida, serving North and South America and Offices in Abu Dhabi, Dubai, Saudi Arabia and India, the firm brings its award-winning portfolio of projects to the leading developers of these serviced markets.

The firm has proven competence in the areas of architecture + engineering, with specialties in master planning, interior design, structural, mechanical, electrical, plumbing, fire protection, information technology, roads-infrastructure, lighting and sustainable green building consulting services. The firm's collective experience of more than 25 years in design leadership, **Borges + Associates** and its associated partners with extensive experience in the typologies of Multi-family Residential projects, Urban Mixed-Use Developments, Hotels and Resorts, Corporate Offices, Sports Arenas, Health Spas, Private Villas and Retail Facilities and Life Style Centers among others.

Borges + Associates forms part of an International Architects and Engineering Alliance, a collective of top-level architectural consulting firms from North/South America, Europe, Middle East and Asia that offers integrated specialized expertise in a wide range of building types such as Urban Design, Master Planning, Traditional Neighborhood Design, Resorts, Residential Mid-Low Rise, Retail and Entertainment Centers, Health and Educational Complexes, Theme Parks, Museums and Visitor Attractions among others.

The **Borges** professional practice is founded on performance based design for sustainability, resulting in healthy environments and making our planet more livable and sustainable. The **Borges** team is a proactive family of global designers, thinkers and dream makers. Global in its thinking, but local in its understanding and project delivery.

Services + Capabilities

Borges + Associates and its partner firms, offer a comprehensive set of services including the following:

- + Architecture
- + Interior Design
- + Master Planning
- + Sustainability Design (Green Building)
- + Space Analysis and Programming
- + Due Diligence Evaluation
- + Site Selection
- + Feasibility Study
- + Building Evaluation
- + Space / Tenant Planning Corporate
- + Construction Site Supervision
- + 3d Visualizations & Animations
- + Building Way Finding Signage and Graphic Design
- + Landscape Design
- + Roads & Infrastructure Design Engineering
- + Structural Engineering
- + Mechanical Engineering
- + Plumbing Engineering
- + Fire Protection
- + Electrical Engineering
- + Fire Engineering
- + Information Technologies
- + Lighting Design
- + Commissioning
- + Building Information Modeling-BIM

Sustainable Design

Borges + Associates has a long-standing commitment to sustainable design. We utilize an integrated approach in our design process in order to create buildings with long-term environmental, social and financial benefits for our clients and building occupants. We strive to produce design solutions with high aesthetic quality, superior building performance and positive health and environmental contributions.

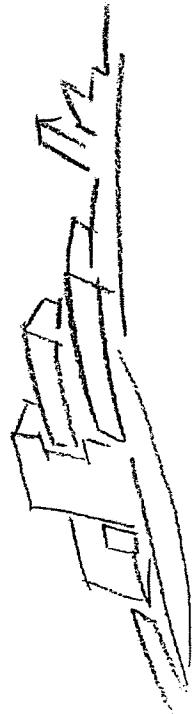
Our firm is actively involved with the U.S. Green Building Council, continually educating ourselves on the newest sustainable technologies, in partnership with experts and consultants. In our Abu Dhabi Office, we are aligning our design efforts with the ESTIDAMA integrative Design Process as directed by the Abu Dhabi Urban Planning Council, as Abu Dhabi has emphasized the importance of sustainability in the future development of the region.

All of our efforts spring from the understanding that through our innovative environmentally responsible design initiatives, we have the opportunity to create a lasting positive impact in the world.

How Borges + Associates helps a client achieve a Green Project?

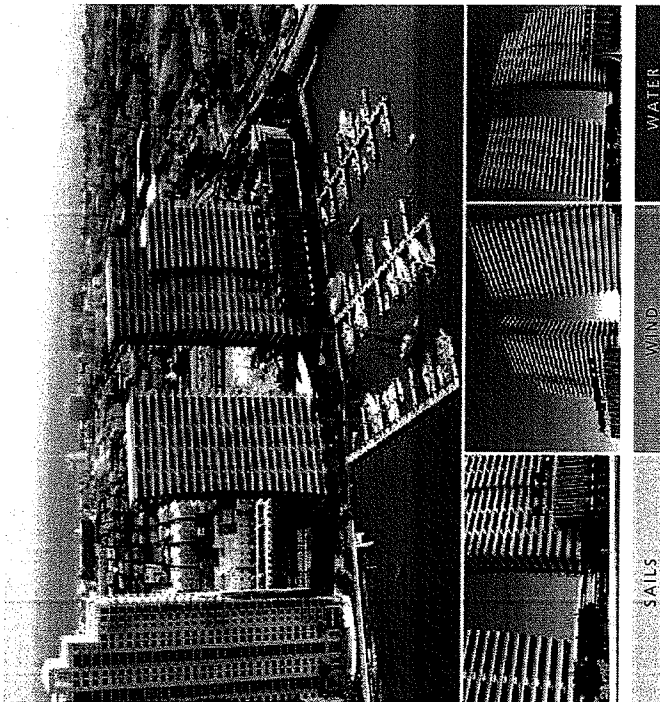
Borges + Associates process to achieve a Green Building:

- + Definition of Project and Green Principles
- + Setting goals and desired LEED Rating
- + Assemble the Project Team
- + Design Concept and Integrate Sustainable Design Strategies
- + Integrate results into Construction Documents and Specifications
- + Bidding and Construction
- + Monitor Post Occupancy and Verification of Systems



RESIDENTIAL

Bentley Bay | Miami Beach, FL



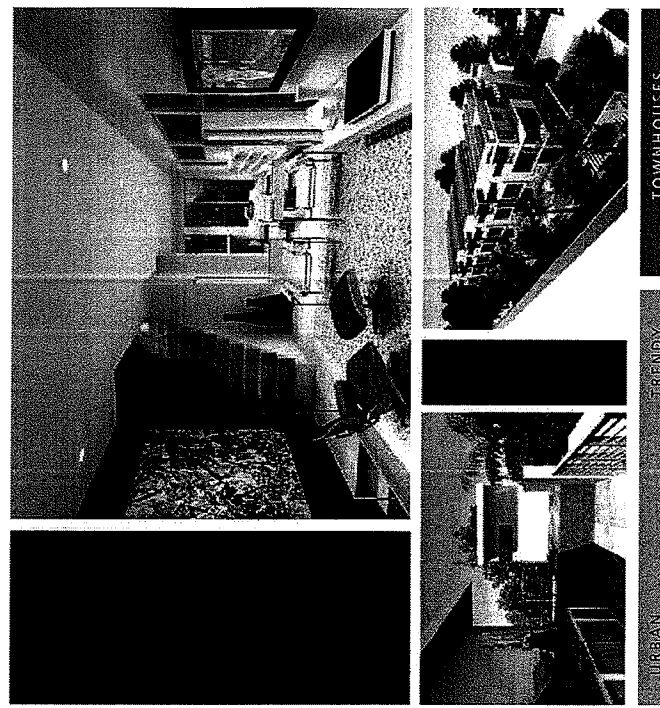
SAILS

WIND

WATER

29 Stories
135,000 sq ft
Residential, Bay Club and Marina
Lobby Level Retail, 200,000 sq ft
Project Architect: Remboldt Hoegs
Architect: Remboldt Hoegs

Brickell Townhouses | Miami, FL, USA



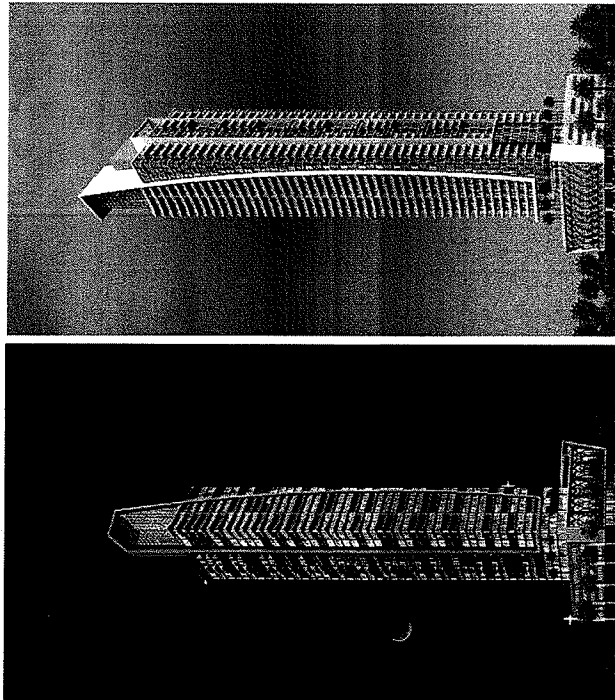
URBAN

TRENDS

TOWNHOUSES

Urban Townhouses
2 Units, 600 sq ft
Skyline, Room & Terrace
Work-class amenities

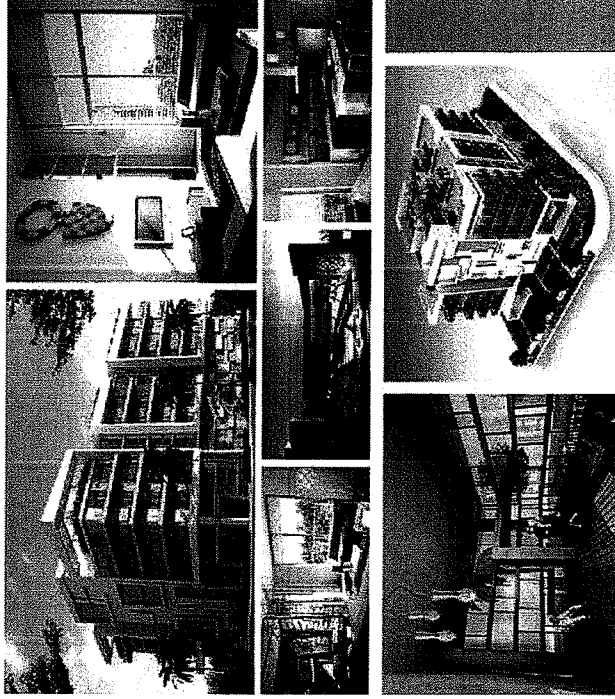
Burj Dubai Serviced Apartments | Dubai, UAE



Residential - Serviced Apt. Tower
 Mixed-Use Development
 6x55 Floor Tower
 473 Serviced Luxury Apartments
 473 Serviced Office Space
 5000 sqm Retail and Health Club
 31,350 mt BUA.

MIXED-USE

Chelsea Lofts | Miami Beach, FL, USA



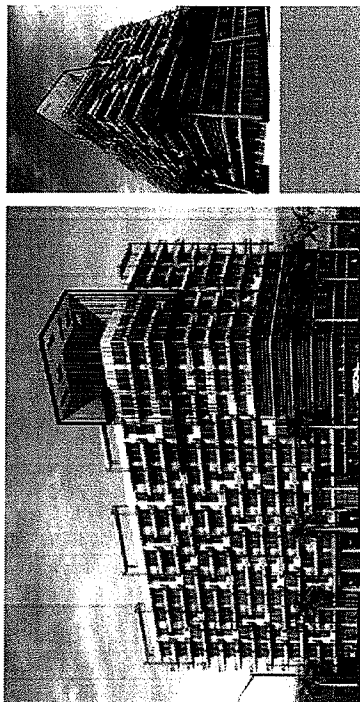
Upscale Urban Lofts
 Miami Life Package, 30 Residences
 59 Car Parking Garage
 Urban Location - Miami Beach
 Art Deco - Historic District

CHIC

LUXURY URBAN

LOFTS

District Lofts | Miami, FL, USA

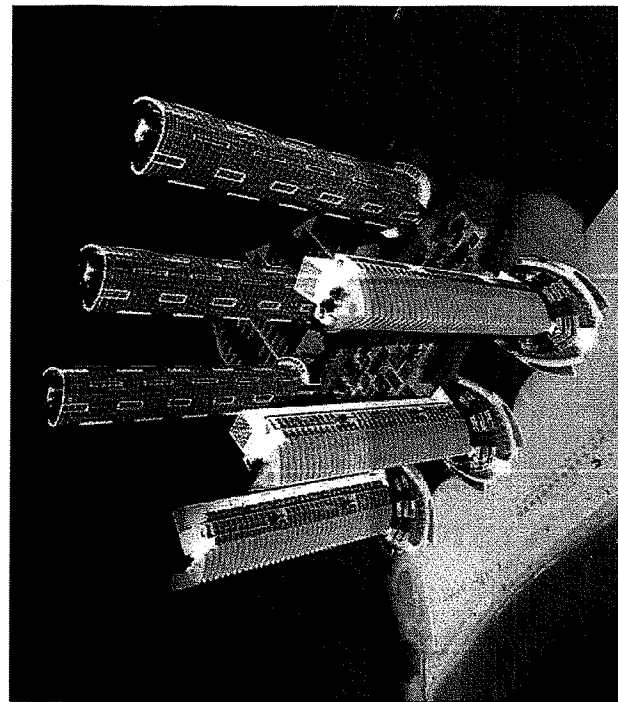


CONDOMINIUM

Luxury Multi-Family Condominium
Residential program 267,586 sq-ft
Costa Office - June 2010/01/12
1,000 units, 14 floors
LEED Platinum
WSP | www.wsp.com

BOULEVARD LIVING

Dubai Promenade Towers | Dubai, UAE

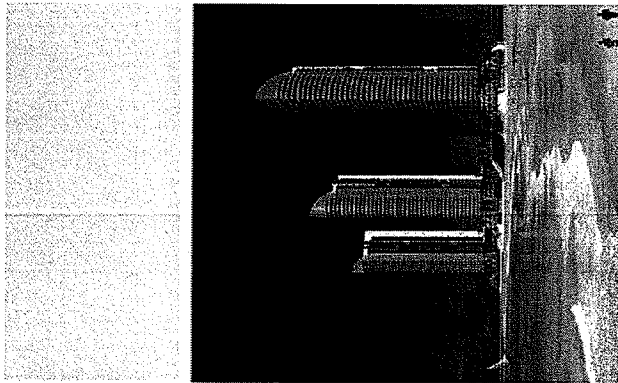


LUXURY RESIDENTIAL TOWERS

GREEN DESIGN

3 Beach Towers
3 Marina Towers
Phase-I Development
Structural category 1, 20% CFC
Green Sustainable Design

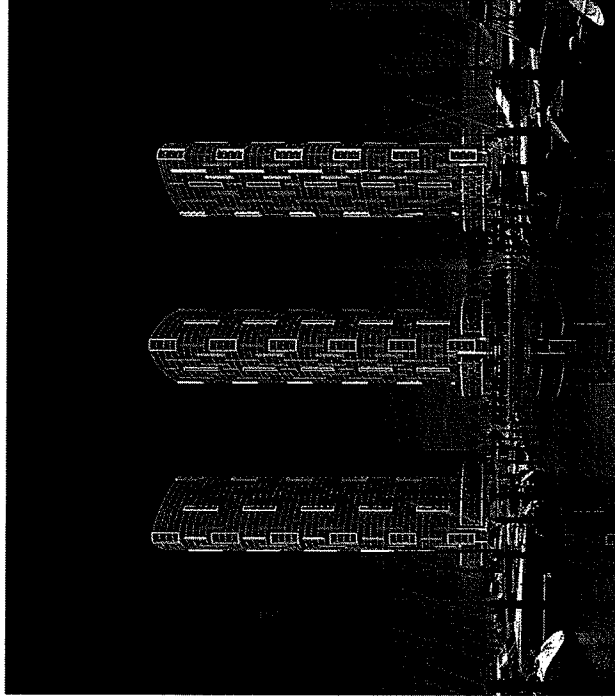
Dubai Promenade Beach Towers | Dubai, UAE



LUXURY CONDOMINIUMS

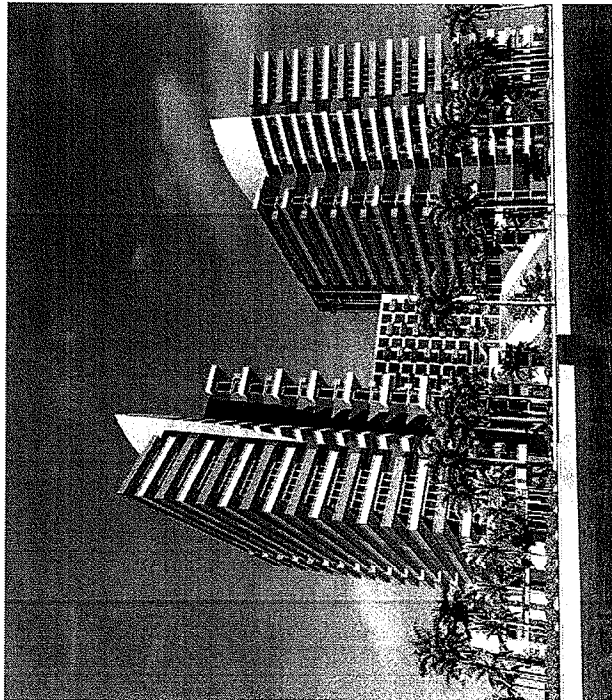
Uptown Condominium
3 Towers, 38 Floors
135 Units per Tower
Structured Parking Garage
Green Sustainable Design

Dubai Promenade Marina Towers | Dubai, UAE



Uptown Condominium
3 Towers, 47 Floors
205 Units per Tower
Green Sustainable Design

Imperial Towers Condominiums | Tampa, FL, USA



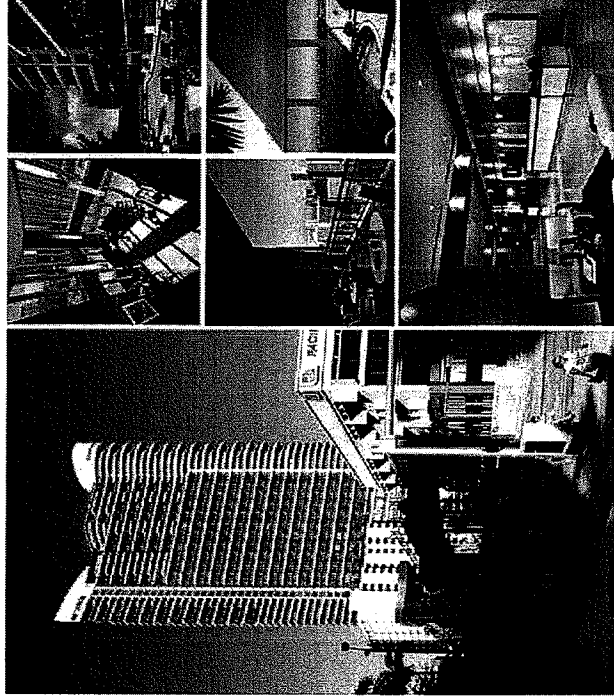
WATERFRONT

LUXURY

CONDOS

- 2 + 21 Luxury Condominium Towers
- 5 Level Parking Garage
- Health / Fitness Club
- Conference Rooms
- Restaurant

Infinity at Brickell Phase II | Miami, FL, USA



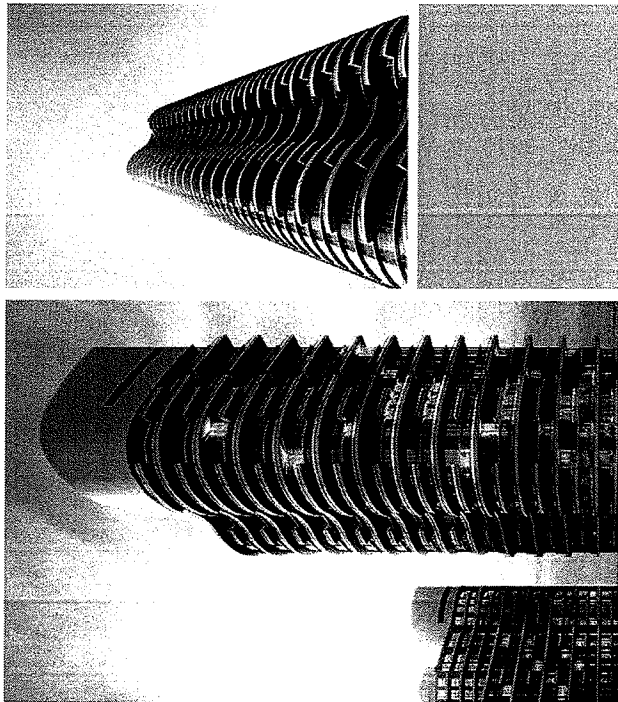
URBAN

MIXED-USE

ICON TOWER

- Icon Tower Condominiums, 1100 Brickell, Miami, FL, USA
- Residential program 100,000 sqm (1,124,016 sq ft)
- Office space 30,000 sq ft
- Urban LOFT 1,000 sqm (10,764 sq ft)
- 450 car parking spaces, Petal facilities
- World-class Amenities, 24hr Security

Infinity at Brickell II | Miami, FL, USA



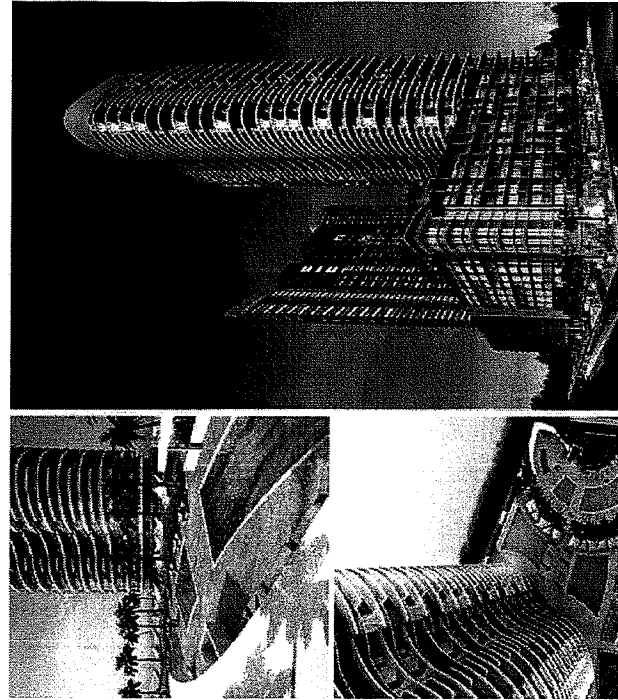
LOFT CONDOMINIUM

Luxury Condominium, Full-Service, Mixed-Use Highrise
Residential program 100,000 sq. ft. (74,415 sq. m.)
Office Conchs 35,000 sq. ft.
Urban Loft 1,900 sq. ft. units, 20 floors
Retail program, retail facilities
118,000 sq. ft. of retail space

ICON TOWER

Luxury Condominium, Full-Service, Mixed-Use Highrise
Residential program 100,000 sq. ft. (74,415 sq. m.)
Office Conchs 35,000 sq. ft.
Urban Loft 1,900 sq. ft. units, 20 floors
Retail program, retail facilities
118,000 sq. ft. of retail space

Infinity at Brickell II | Miami, FL, USA

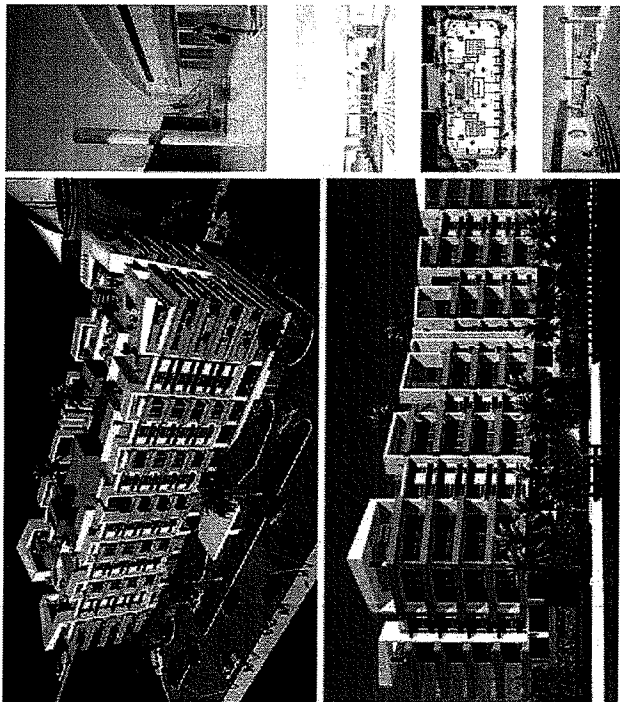


LOFT CONDOMINIUM

Luxury Condominium, Full-Service, Mixed-Use Highrise
Residential program 100,000 sq. ft. (74,415 sq. m.)
Office Conchs 35,000 sq. ft.
Urban Loft 1,900 sq. ft. units, 20 floors
Retail program, retail facilities
118,000 sq. ft. of retail space

ICON TOWER

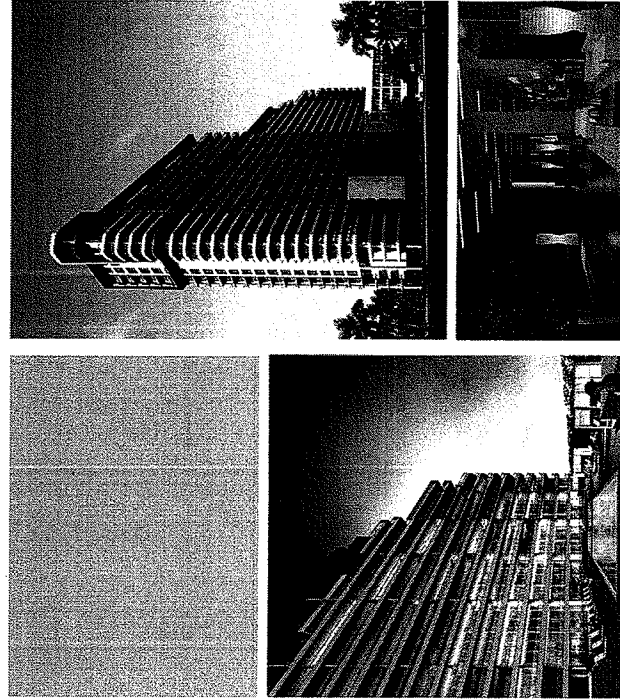
Nautica Residences | Miami, FL, USA



LUXURY WATERFRONT CONDO

Upscale
Indian Creek Waterfront
33 Residences
Luxury Condo/Miniums
Garage for Cars

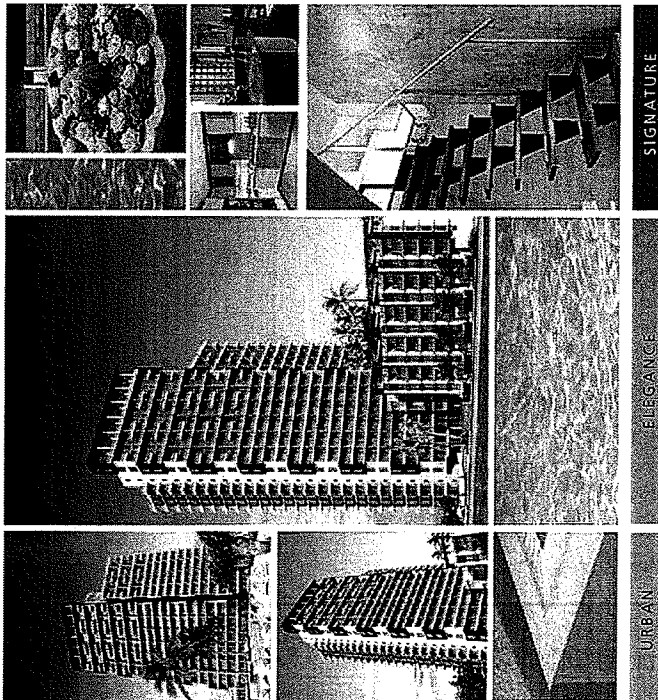
Rivergarden Condo Phase One | Miami, FL, USA



LUXURY CONDOMINIUM URBAN ICON

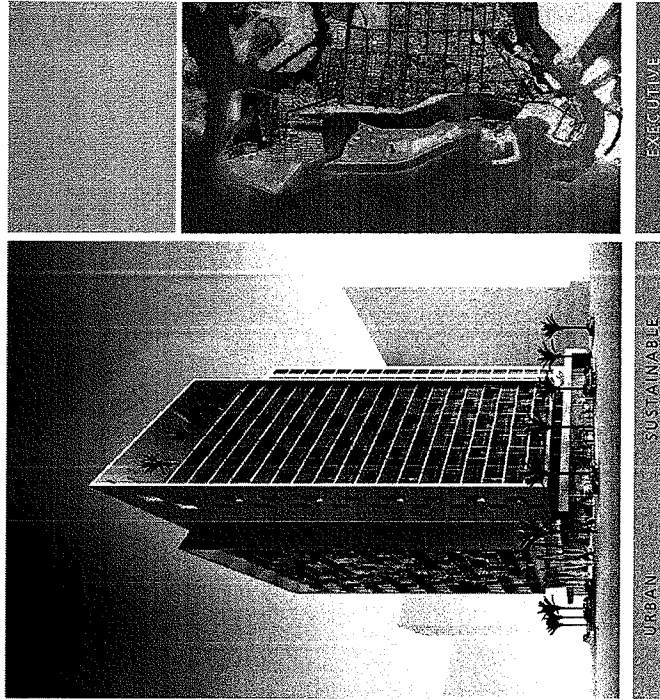
Luxury Condominium
166 Units
342 Parking Spaces
5,266 S.F. of Retail

Rosabella Condominiums | Miami, FL, USA



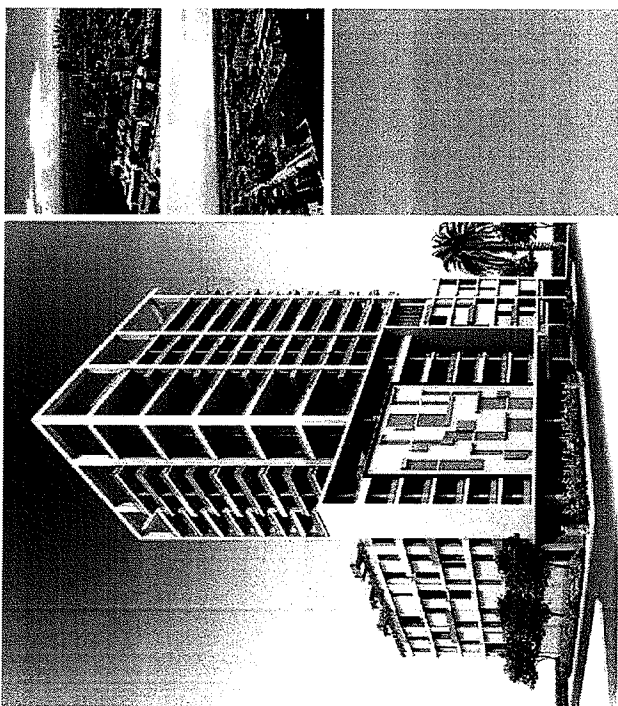
Luxury Condominium, Full-Service High-Rise
 Residential Program, 185,000 sqm (1.8, 195,000 sq ft)
 Urban Loft, Technology, 258 units, 27 Floors
 470 car parking garage
 4240-USA, Americas, Abu, Security

Luxury Residential Tower 1 | Abu Dhabi, UAE



Luxury Residential Tower
 Sprayed Apartments
 23 Levels
 34,309 sqm (366,000 sq ft)
 296 Units
 291 Car Garages
 \$30 m2 Retail Space

Vista Biscayne Residences | Miami, FL



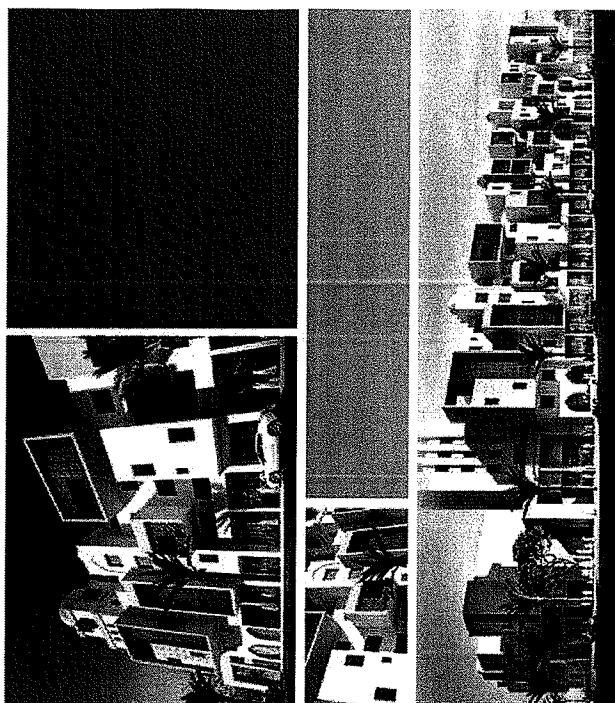
URBAN

ELEGANCE

SIGNATURE

Luxury Multi-Family Development
Residential Program 1,24,000 sq ft
Urban Loft Type 450 units, 1,100 sq ft
93 car parking garage

Residential Townhouse Development | UAE

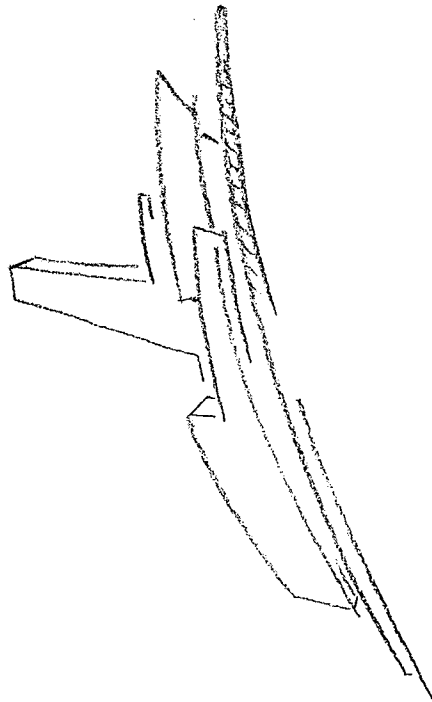


SUSTAINABLE

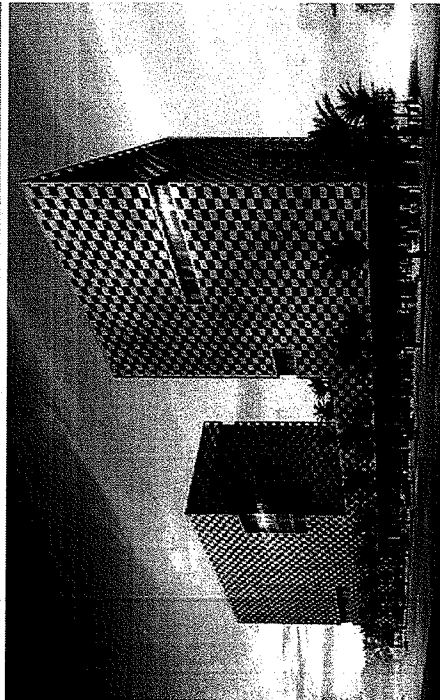
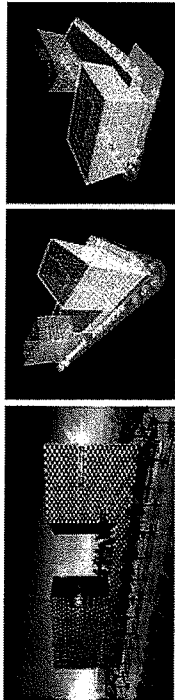
MIXED USE

Master Plan
Residential Townhouses
Green Building LEED Platinum Gold
G+3 floors
Retail at Ground Level

MIXED USE



Abu Dhabi Hotel & Exhibition Center | UAE



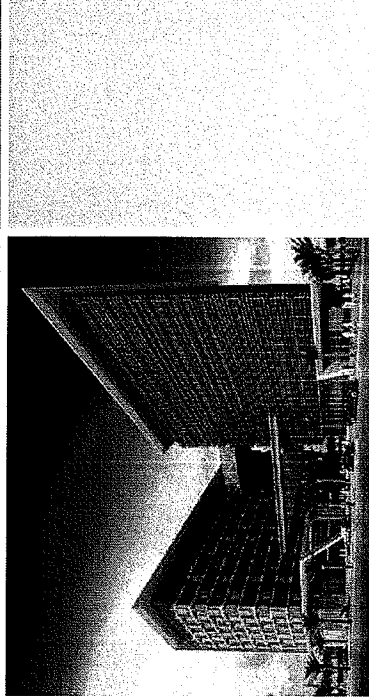
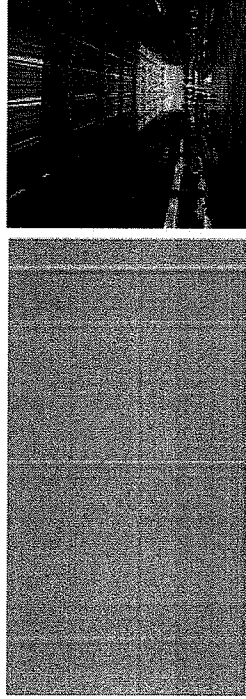
URBAN

SUSTAINABLE

MIXED-USE

- 1- Exhibition Center, Hotel & Office Tower
- 2- Green Building
- 3- 19 Floors Hotel
- 4- 19 Floors Office Tower
- 5- 19 Floors Hotel
- 6- 19 Floors Office Tower
- 7- 19 Floors Hotel
- 8- 19 Floors Office Tower
- 9- 19 Floors Hotel
- 10- 19 Floors Office Tower
- 11- 19 Floors Hotel
- 12- 19 Floors Office Tower
- 13- 19 Floors Hotel
- 14- 19 Floors Office Tower
- 15- 19 Floors Hotel
- 16- 19 Floors Office Tower
- 17- 19 Floors Hotel
- 18- 19 Floors Office Tower
- 19- 19 Floors Hotel
- 20- 19 Floors Office Tower

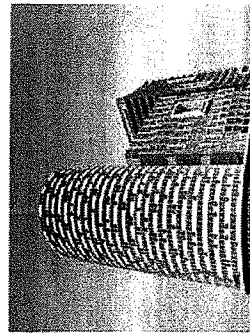
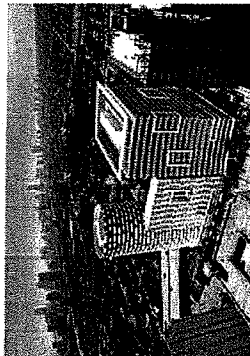
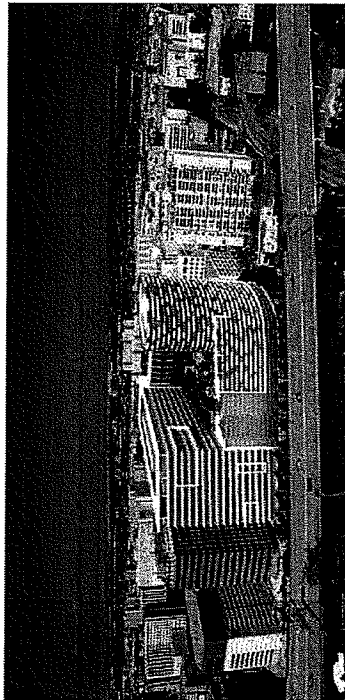
Amman Hotel & Office Towers | Amman, Jordan



SUSTAINABLE

- 1- Dar Heel - Conference Center
- 2- Green Building
- 3- 19 Floors Hotel
- 4- 19 Floors Office Tower
- 5- 19 Floors Hotel
- 6- 19 Floors Office Tower
- 7- 19 Floors Hotel
- 8- 19 Floors Office Tower
- 9- 19 Floors Hotel
- 10- 19 Floors Office Tower
- 11- 19 Floors Hotel
- 12- 19 Floors Office Tower
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- 14- 19 Floors Office Tower
- 15- 19 Floors Hotel
- 16- 19 Floors Office Tower
- 17- 19 Floors Hotel
- 18- 19 Floors Office Tower
- 19- 19 Floors Hotel
- 20- 19 Floors Office Tower

Medical Office & Hotel Towers | Miami, FL, USA

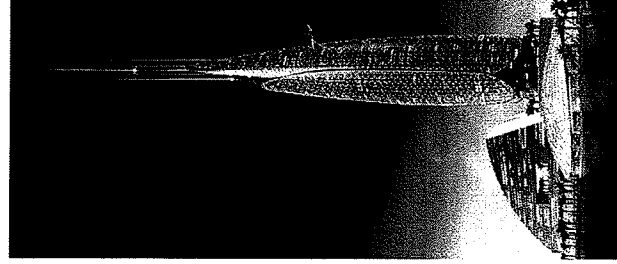
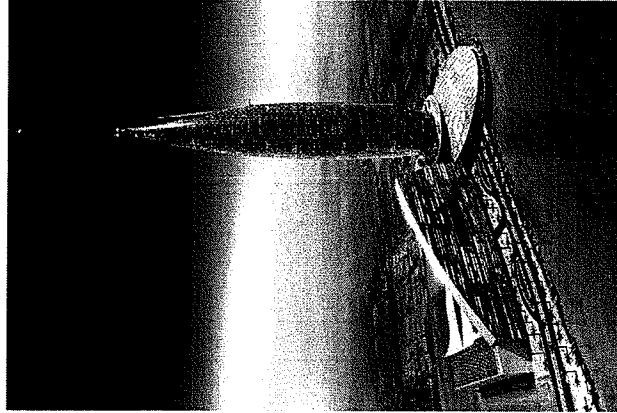


SUSTAINABLE

Medical Office + Hotel
 37 Floors
 Mixed, Residential, Condo-Hotel
 Mixed Office, Condo Tower
 Workspaces
 Retail at Ground Level
 Structured Parking 605 Spaces

SUSTAIN MIXED USE

Landmark Tower | Jeddah, S.A.

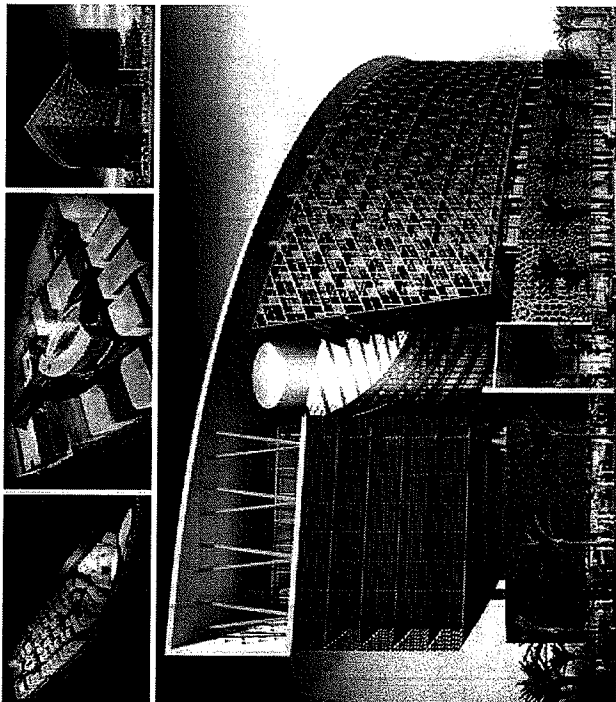


SUSTAINABLE

Mixed-Use Landmark Tower
 90 Story Tower
 5 Star Hotel, Corporate Offices, Services, Apartments
 Retail Lifestyle Mall + Specialty Retailers
 Built-Up Area 400,000 m2

ICON TOWER

Abu Dhabi Hotel & Office Development | UAE

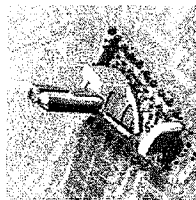
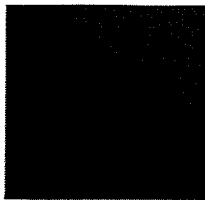
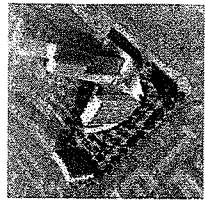
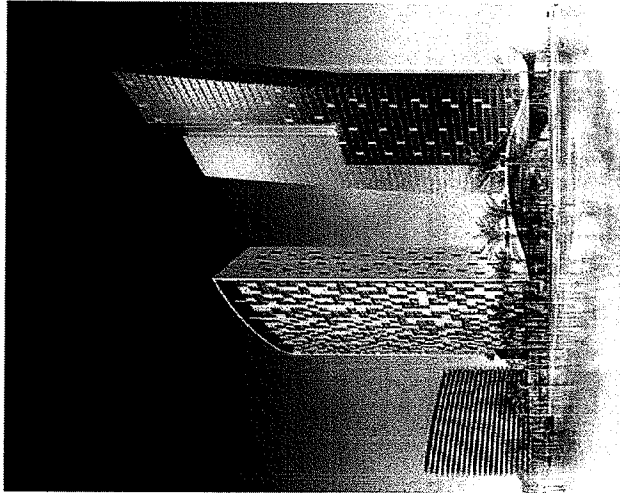


URBAN SUSTAINABLE

MIXED-USE

Corporate Commercial Office Tower
 5-Star Hotel
 Retail Building
 100% Green Building
 LEED Certified Gold
 100% Green Office
 Retail Program
 850,000 sq ft
 48,000 sq ft, U.A.E.

Tashkent Mixed-Use | Uzbekistan



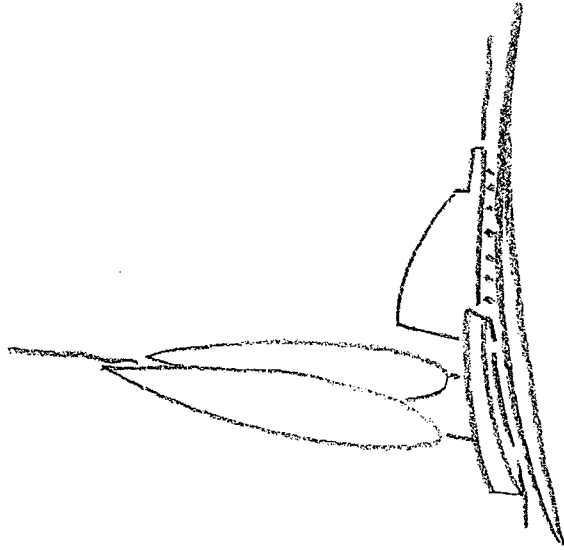
URBAN

TRENDS

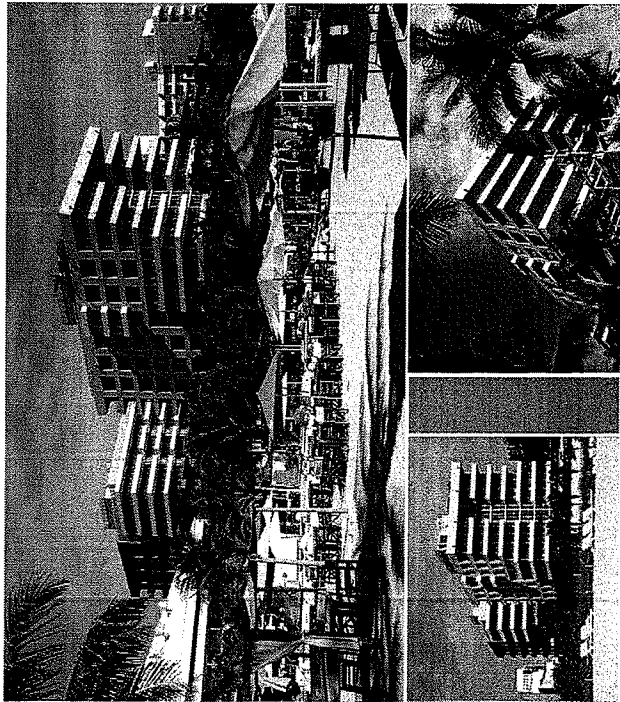
MIXED-USE

Mixed-Use Development
 Hotel Residential Office Retail
 50 Floor Office Tower
 37 Floor Residential Tower
 29 Floor Hotel Tower
 3000 Car Garage
 214,000 sq ft, U.A.E.

HOTELS



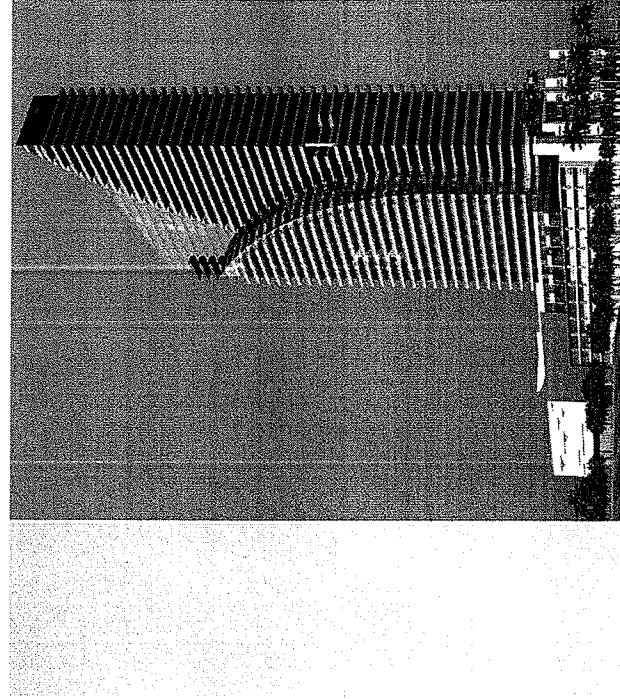
Bentley Beach | Miami Beach, FL



LUXURY CONDO-HOTEL URBAN ICON

Pre-Sale Ocean View Suites
 95 Units, Condo Hotel
 Restaurant Beach Club
 Includes 7 Levels of Parking
 100% New Miami Beach
 Public Pool, Beach Cabanas
 and all the amenities

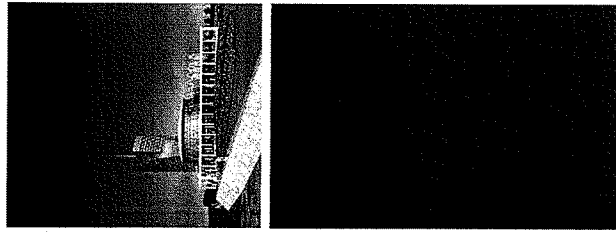
Brickell Luxury Hotel / Condo - Residence | Miami, FL



SALES WATER URBAN ICON

50 Stories
 500 Units, 125 Condo Hotel Residences
 Restaurant, Club and Marina
 20 Sky-Front Loft Units
 150,000 sq. ft. Valet Facility
 Lobby Level Retail Streets

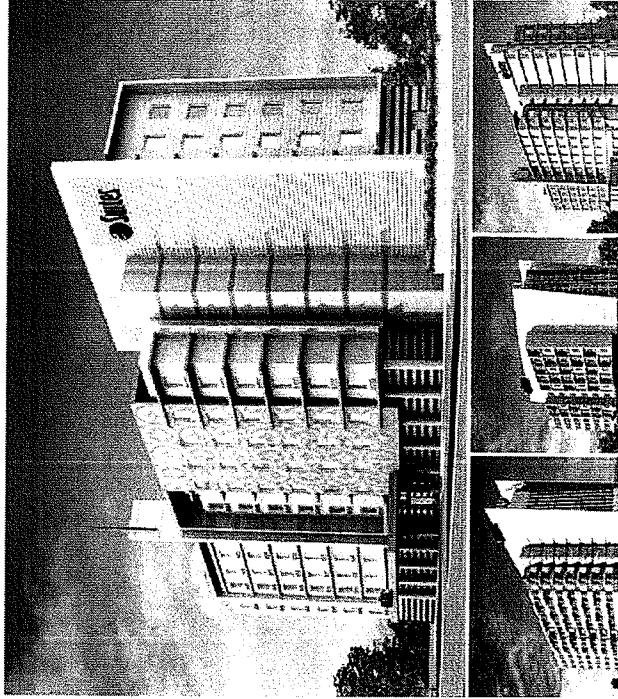
Dubai Creek Hotel | Dubai, UAE



RESORT HOTEL (COM)

Luxury 5 Star Hotel
 250 Suites, Conference Facilities,
 250 Car Parking, Golf Club, Pool, Spa, Kids
 Marina and five restaurants

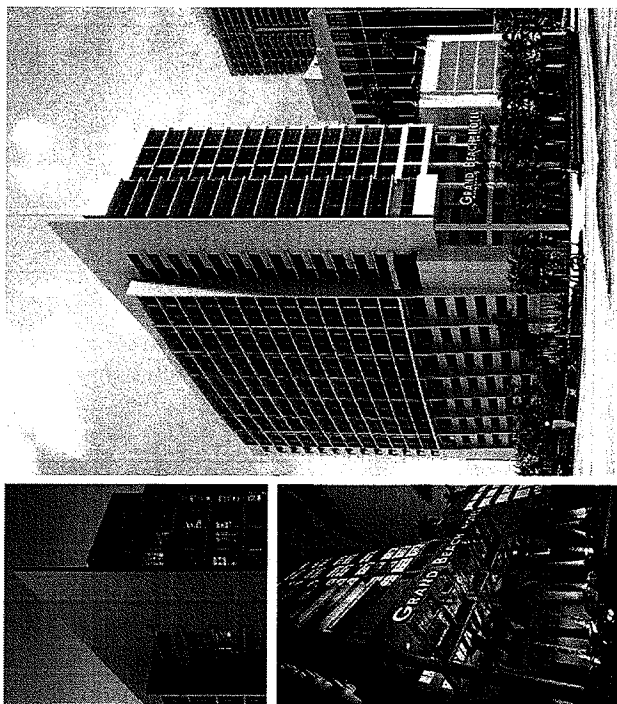
E-Suites Business Hotel | Prototype



NEW HOTEL BRAND BUSINESS

Business Hotel, 145 Suites,
 Technological Environment
 Best Service in Every Room
 Best National Product up to 300 Locations
 With Honor Awards

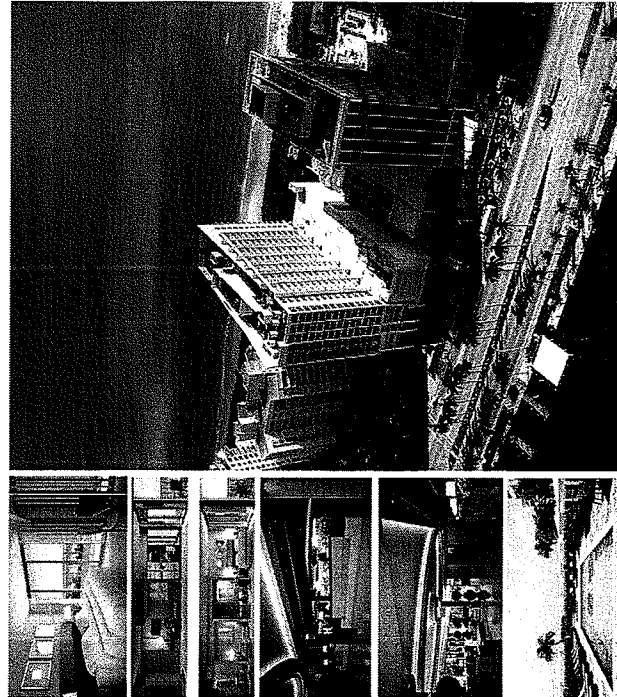
Grand Beach Hotel | Miami, FL, USA



OCEAN FRONT

253 Rooms
405 Suites
Restaurant, Club
5, 251+ J.F. Sleeping Rooms
Garage 250 cars

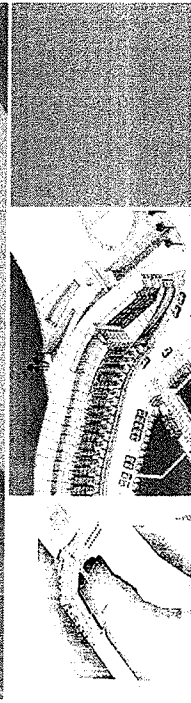
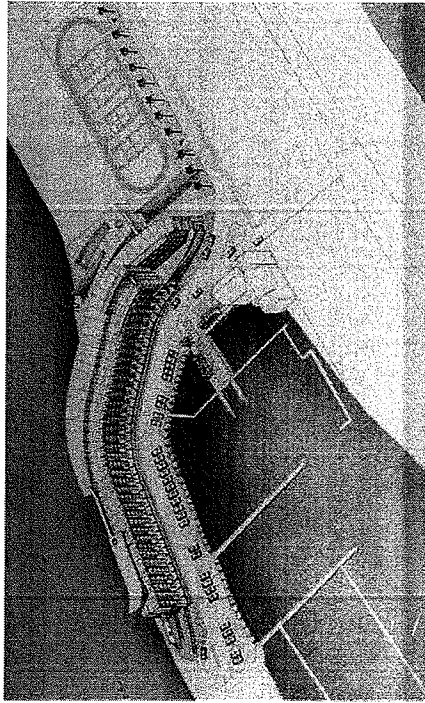
Grand Beach Hotel | Miami, FL, USA



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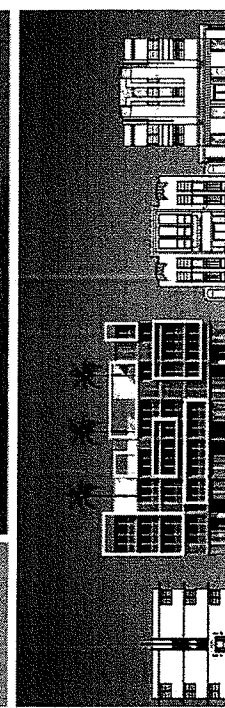
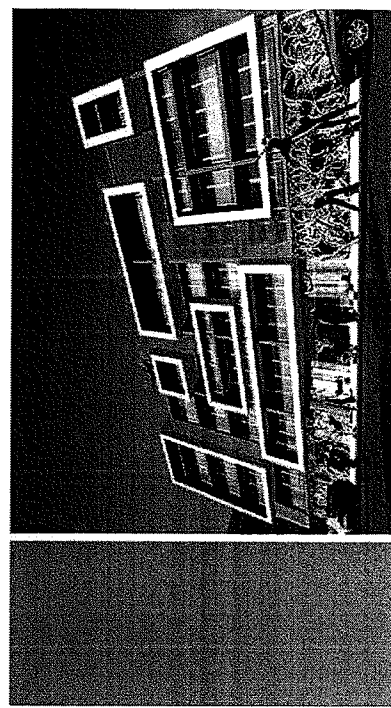
Marina Hotel | Key Biscayne, FL, USA



MARINA HOTEL LEISURE

250 Keys Marina Hotel
 Specialty Restaurants
 Retail Shops
 In Collaboration with Spill: Campala

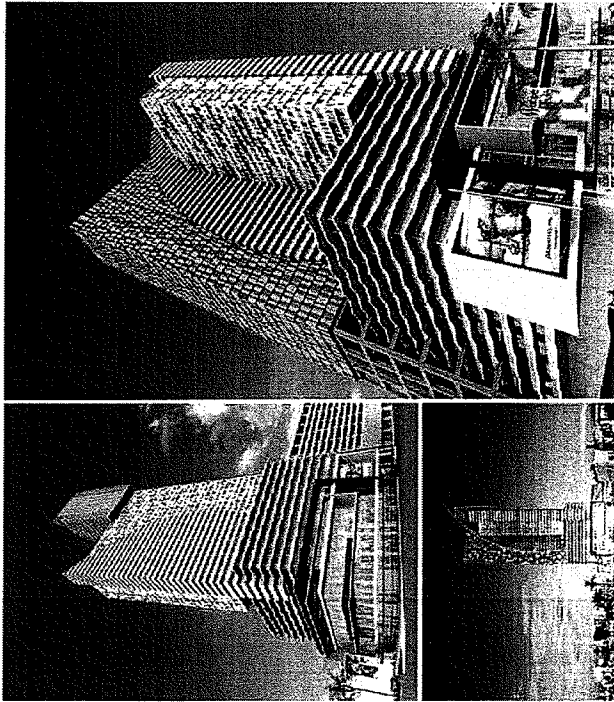
Ocean Drive Boutique Hotel | Miami Beach, FL, USA



OCEAN DRIVE HOTEL

Miami Beach Boutique Hotel
 Historic Art Deco District
 32 Floors
 28 Basement Parking Spaces
 21,000 S.F.

West Gate Timeshare Resort | Las Vegas, NV

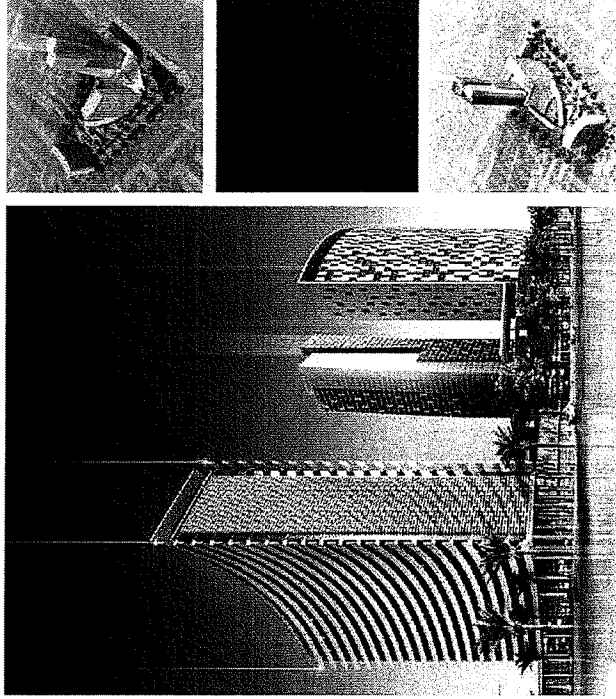


TIME

SHARE

2.24-acre site on Las Vegas Boulevard
 Acquire 440,000 sq ft of 55-story structure, 560-foot height
 1,175,000 sq ft of mixed-use, 63,200 sq ft of retail program
 Timeshare Units: 759 Units; 860 Units
 2,000 sq ft of retail program
 with 10,000 sq ft of retail
 with 10,000 sq ft of retail

Tashkent Hotel | Uzbekistan



URBAN

TRENDY

HOTEL

Mixed-use development
 100k Residential Office, Retail
 50 Floor Office tower
 27 Floor Residential Tower
 27 Floor Hotel Tower
 9,000 Car garage
 214,500 sq ft B.O.A.