The Miami-Dade Aviation Department (MDAD) requires a software license and associated maintenance support services for Inventory Barcode Software System (System) for use with the Oracle PeopleSoft Enterprise Resource Planning (ERP) system. The System will automate current processes for the tracking and management of multiple inventory warehouses at Miami International Airport (MIA).

<table>
<thead>
<tr>
<th>Commodity Codes:</th>
<th>205</th>
<th>920-45</th>
</tr>
</thead>
</table>

Contract/Project History of previous purchases three (3) years
Check here if this is a new contract/purchase with no previous history.

<table>
<thead>
<tr>
<th>Contractor:</th>
<th>EXISTING</th>
<th>2ND YEAR</th>
<th>3RD YEAR</th>
</tr>
</thead>
</table>

| Small Business Enterprise: | |
|-----------------------------||

<table>
<thead>
<tr>
<th>Contract Value:</th>
<th>$</th>
<th>$</th>
<th>$</th>
</tr>
</thead>
</table>

Comments:

Continued on another page(s): ✓ YES  NO

**RECOMMENDATIONS**

<table>
<thead>
<tr>
<th>SBE</th>
<th>Set-aside</th>
<th>Sub-contractor goal</th>
<th>Bid preference</th>
<th>Selection factor</th>
</tr>
</thead>
</table>

Basis of recommendation:

Signed: Beth Goldsmith Date sent to DBD: January 6, 2012
**IT UNIT NON-COMPETITIVE REVIEW**

**SUMMARY**

**Action:** Establish Bid Waiver Contract

**Title:** HighJump Software Licenses and Maintenance Support Services

**Requisition:** RQAV1200005

**Projected BCC Date:** N/A

**Purpose of the Acquisition:** The Miami-Dade Aviation Department (MDAD) requires software licenses and associated maintenance support services for Inventory Barcode Software System (System) for use with the Oracle PeopleSoft Enterprise Resource Planning (ERP) system. The System will automate current processes for the tracking and management of multiple inventory warehouses at Miami International Airport (MIA).

<table>
<thead>
<tr>
<th><strong>Recommended Contractor:</strong></th>
<th>HighJump Corporation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Contract Term:</strong></td>
<td>1 Year Initial Term with Five (5) One-year Options-to-Renew</td>
</tr>
<tr>
<td><strong>Contract Amount:</strong></td>
<td>$81,250 for initial term, $160,000 should all OTRs be exercised</td>
</tr>
</tbody>
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**Background:**

MDAD currently maintains numerous parts and equipment warehouses for the purpose of conducting maintenance operations at MIA. It is anticipated that the inventory will grow to over 100,000 items upon completion of the current capital improvement program. Currently, inventory data entry and reporting is done manually. With the expansion of the inventory and the reduction in staff levels, an automated system is needed to streamline operations, gain greater control and eliminate errors. MDAD uses the Inventory Control module version 8.8 of ERP to manage the financial aspects of the inventory. Therefore, the System must interface directly with ERP to provide real time validation of inventory information.

The System provided by HighJump Corporation works with multiple industry standard barcode readers and interfaces directly with version 8.8 of ERP out of the box without the need for any customization. The System provides real time access to data and data validation without requiring data replication.

**Market Research:**

Market research has identified additional firms that provide similar technology including Ventureforth Inc, WASP Barcode Technology, Intellitrack, Inc and Capterra, Inc. Research has identified that only HighJump Corporation and Ventureforth Inc are certified to interface with the ERP Inventory Control module, however, Ventureforth Inc is not certified to work with version 8.8. Beyond the concerns of version compatibility, the Ventureforth Inc software does not offer real time data access. Rather, it requires replication of data. Data replication can result in issues with synchronization, risk of data loss, and also requires additional hardware to accommodate the additional data. HighJump Corporation is the only ERP certified firm capable of meeting all of the
operational requirements of MDAD without the need for professional services to provide further development and customization.

**Recommendation:**

It is recommended that a non-competitive Bid Waiver contract be established for MDAD to purchase software licenses and associated maintenance support services for the Inventory Barcoding Software System provided by HighJump Corporation. The resultant Bid Waiver contract will allow MDAD to purchase the System that meets operational needs without the requirement to purchase additional hardware or professional services.

[Signatures and dates]

- **Date:** 11/23/11
- **Date:** 12/1/11
Good Morning Vivian,

I have attached the SBD input document and the signed non-competitive summary document for your review. Please let me know if I can provide any further assistance with this item.

Thank you!

Beth Goldsmith, CPPB  
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Procurement Management  
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