Good morning,

SBD is in the process of placing a measure on the subject project but we need your help. Please review the attached document and indicate which good(s)/service(s) your firm can provide. All good(s) must be in stock and readily available

The deadline to respond is 5:00 PM, Thursday, June 11, 2015.

ALSO, PLEASE REMEMBER THAT YOUR PARTICIPATION IN THE AVAILABILITY TO BID PROCESS IS VITAL IN ORDER FOR SBD TO PLACE A MEASURE ON THIS CONTRACT.

Can your firm comply with the purchase payment terms?
Yes _____ No _____

Can your firm comply with the vendor milestone requirements?
Yes _____ No _____
Can your firm comply with the delivery terms?
Yes ____  No ____

Tyrone White
Contract Specialist
Small Business Development Division
Miami-Dade County Internal Services Department
111 NW 1st Street, 19th Floor, Miami, FL 33128
Office: (305) 375-3123 Fax: (305) 375-3160
Email: twi@miamidade.gov

Connect With Us on Twitter | Facebook | Instagram

MIA MI-
DA DE
C O U N T Y

“Help stimulate Miami’s economy by supporting Small Businesses”
**NE48 Drive Expansion:** Product descriptions, part numbers and quantities listed below.

**Product Description:**

Install, configure, data drive storage expansion, using products and quantities listed below and conforming to the purchaser’s installation, integration, and setup of new drives on-site by a qualified manufacturers Engineer.

<table>
<thead>
<tr>
<th>Model #</th>
<th>Description</th>
<th>Qty.</th>
</tr>
</thead>
<tbody>
<tr>
<td>DP-48Y-64N/4</td>
<td>Add-On Drive Pack for E48 Array - Consists of 16 x 4TB 7.2K Disk Drives with Caster</td>
<td>1</td>
</tr>
<tr>
<td>i-PS1</td>
<td>Installation, Integration, and Set Up of New Drives - On-Site by Nexsan Engineer</td>
<td>1</td>
</tr>
</tbody>
</table>

**Purchase Payment Terms:**

Payable upon complete and successful delivery to AA Arena; complete and successful installation and configuration; and upon proof of performance and acceptance by purchaser. ($18,800.00 including freight, hardware installation and configuration services and taxes is included in the price.)

**Vendor Milestones Requirements:**

1. Vendor must be an authorized manufacturers VAR (Value Added Reseller) of the products they sell to BPL with credit limits that are adequate to serve the order without pre-payment requirements to the extent not covered in the above payment terms.

2. Phone Support/Software Patches and/or Updates included and available 24x7x365 (TIER 1 – Incident Reporting, TIER 2 – Problem Management, TIER 3 – Engineering Support).

3. Vendor MUST stock all replacement parts that comprise the functional deliverables within the USA, with the ability to deliver such replacement parts within 48 hours of notice.

4. Vendor must provide a minimum of 1 year warranty on hardware and software replacement and provide evidence to demonstrate its ability to provide manufacturer’s authorized warranty services for the entire term.

**Other Financial Terms:**

- Vendor must demonstrate a liquidity ratio of no less than 2:1 (current assets/current liabilities).

**Delivery Terms (included in above referenced prices):**

- Delivery to AA Arena
- Delivery, Installation and Customer Acceptance on or before July 15, 2015.