

Project No. **AAA-6-16-2015 Data Infrastructure Core Upgrade:**

Please review the product descriptions, part numbers and quantities listed below and advise if your firm can provide any of the goods/services below. If yes, indicate which ones, along with the price.

**Can you firm provide warranty and service using products and quantities listed below and conforming to the purchaser's design and performance specifications?**

Yes \_\_\_\_\_ No \_\_\_\_\_

			Yes / No	Price
<b>MX960 MPC2E/MIC Upgrade (plus replace chassis)</b>				
MX960-PREMIUM3-AC	MX960 Premium Bundle with redundant components, AC Power	2		
JUNOS-64	JUNOS 64-bit Internet Software U.S. Domestic Version (not for export) - included in some base systems	2		
PWR-MX960-4100-AC-BB	4100W AC Power Supply, configurable option in base bundle (Note: AC power cords are sold separately)	8		
CBL-M-PWR-RA-US	AC Power Cord, USA/Canada (N6/20), C19, 20A/250V, 2.5m, Right Angle	16		
FFANTRAY-MX960-HC-BB	MX960 High Capacity fantray (upper or lower), configurable option in base bundle	4		
FFILTER-MX960-HC-BB	MX960 Filter tray for high-capacity fantray, configurable option in base	2		
RE-S-1800X4-32G-BB	Routing Engine - Quad Core 1800Ghz with 32G Memory, Base Bundle, for MX	4		
SCBE-MX-BB	Enhanced MX Switch Control Board	6		
JS-IPv6	IPv6 Support on JUNOS	2		
MPC2E-3D-NG-R-B	Next-Gen MPC2E, Port Queue, Full Scale, MX	4		
MIC-3D-4XGE-XFP	4x10G MIC for MX, requires optics sold separately	8		
XFP-10G-L-OC192-SR1	Dual Rate 10G pluggable transceiver for 10GE and OC192, 1310nm for 10Km transmission.	16		
<b>Maintenance fee (after year 1):</b>				
SVC-ND-MPC2NG-R	Juniper Care Next Day Support for MPC2E-3D-NG-R-B	4		

Purchase Payment Terms:

Payable upon complete and successful delivery to AA Arena; installation and configuration; and upon proof of performance and acceptance by purchaser.

**Can your firm meet the Purchase Payment Terms?**

Yes \_\_\_\_\_ No \_\_\_\_\_

Vendor Milestones Requirements:

1. Vendor must be an authorized manufacturer's VAR, (Value Added Reseller), of the products they sell to BPL with credit limits that are adequate to serve the order without pre-payment requirements to the extent not covered in the above payment terms.
2. Phone Support/Software Patches and/or Updates included and available 24x7x365 (TIER 1 – Incident Reporting, TIER 2 – Problem Management, TIER 3 – Engineering Support).
3. Vendor MUST stock all replacement parts that comprise the functional deliverables within the USA, with the ability to deliver such replacement parts within 24 hours of notice.
4. Vendor must provide a Minimum 1 year Warranty and provide evidence to demonstrate its ability to provide the warranty services for the entire term.

**Can your firm meet the Vendor Milestone Requirement's?**

Yes \_\_\_\_\_ No \_\_\_\_\_

Other Financial Terms:

- Price includes engineering services to troubleshoot and configure equipment to the existing infrastructure as determined and required by purchaser.
- Vendor must demonstrate a liquidity ratio of no less than 2:1 (current assets/current liabilities).
- Payable upon complete and successful delivery (to AA Arena) and upon proof of performance and acceptance by purchaser.

Delivery Terms (Included in above referenced prices):

- Delivery to AA Arena (cost of freight not included in price).
- Delivery, Installation and Customer Acceptance within 45 days from placement of order.

**Can your firm meet the Delivery Terms?**

Yes \_\_\_\_\_ No \_\_\_\_\_