DEPARTMENTAL INPUT
CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

√ New contract    OTR    CO    SS    DW    Emergency

☐ Re-Bid    ☐ Other

LIVING WAGE APPLIES:  __YES__   __NO__

Requisition/Project No: ROFR1400007   TERM OF CONTRACT: 5 years

Requisition/Project Title: Rescue Helicopter Hoists Overhaul, Parts and Repair

Miami-Dade County, hereinafter referred to as the County, is contracting to purchase parts, overhaul and repair services for Breeze Eastern hoists installed in the Bell Helicopters. Breeze-Eastern Corporation has proprietary access for the seven hoists currently installed on the helicopters.

User Department(s): MFR

Issuing Department: ISD/PM   Contact Person: Theo Carrasco   Phone: (305) 375-3421

Estimated Cost: $750,000   Funding Source: General   REVENUE GENERATING: No

ANALYSIS

Trade/Commodity/Service Opportunities

Contract/Project History of Previous Purchases For Previous Three (3) Years
Check here if this is a New Contract/Purchase with no Previous History

EXISTING  2nd YEAR  1st YEAR
Contractors: Breeze Eastern Corporation  Breeze Eastern Corporation  Breeze Eastern Corporation
Small Business Enterprise: No Measures  No Measures  No Measures
Contract Value: $210,000  $210,000  $210,000
Comments:

Continued on another page (s): Yes    No

RECOMMENDATIONS

<table>
<thead>
<tr>
<th>SBE</th>
<th>Set-Aside</th>
<th>Sub-Contractor Goal</th>
<th>Bid Preference</th>
<th>Selection Factor</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
</tr>
</tbody>
</table>

Basis of Recommendation:

Signed: ______________________  Date to SBD: July 24, 2014

Date Returned to DPM: ______________________
Justification/Input Document for Non-Competitive Acquisition

It is the policy of Miami-Dade County to consistently purchase goods and services using full and open competition. The citizens of Miami-Dade County are best served when we make sound business decisions based on competitive bids or proposals. Early acquisition planning that includes consultation with Internal Service Department’s procurement staff can help avoid delays and facilitates effective market research. However, there may be instances when other than full and open competition may be justified. When a user department(s) determines that other than full and open competition is necessary or in the best interest of the County, appropriate justification for that course of action must be submitted to ISD for approval and execution in order to waive the competitive bid/proposal process.

Please provide the information requested below to support the need and feasibility for waiving the competitive bid/proposal process:

<table>
<thead>
<tr>
<th>Department:</th>
<th>Miami-Dade Fire Rescue Department</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact Person:</td>
<td>Marl Betancourt</td>
</tr>
<tr>
<td>Phone Number:</td>
<td>(786) 331-4241</td>
</tr>
<tr>
<td>Requisition No.:</td>
<td>Estimated Value: $750,000.00</td>
</tr>
<tr>
<td>Proposed Vendor:</td>
<td>Breeze Eastern</td>
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<tr>
<td>Previous Contract Number:</td>
<td>SS9005-3/13</td>
</tr>
<tr>
<td>Value:</td>
<td>$840,000.00</td>
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</table>

Purpose of the Purchase
Please describe your minimum requirements and the benefits of making the acquisition.

The minimum requirements for this contract are the repair and overhaul of Breeze Eastern Hoists as well as the purchase of hoist components and parts. The benefit of this contract is to have the ability to maintain and repair the hoists we currently have on our four Bell 412 aircraft. The hoists are essential to our operations. The hoists are used to lift patients on to the helicopter.

Best Interest of the County / Uniqueness of Product
Please provide a detailed description as to why a waiver of formal bidding is in the County's best interest (e.g., product standardization, compatibility, proprietary access or distributorship, how vendor is uniquely qualified to provide the needed product or service, etc.). Please note that a lack of advance planning is not an acceptable justification for a non-competitive acquisition.

Proprietary access — Breeze Eastern is the manufacturer and the only agent that can repair and overhaul the hoist on our aircraft.
Market Research
Please describe your market research and the results thereof. This should include a description of other, similar sources or products available in the market if any and why they are not acceptable.

Other products available are not acceptable because we currently have seven Breeze Eastern hoists and to change to an alternate product such as Goodrich hoists would require an expenditure of at least $1.5 million to purchase and retro fit the aircraft.

Proposed Actions
Please describe the actions the department will take to overcome the present barriers to competition prior to any future acquisitions of this product or service.

Request to renew the contract with Breeze Eastern.

Department Director's Approval

Date Approved

7/28/14
Hello Eduardo,

Please be advised that the review process of your Small Business Enterprise Certification /Re-Certification application is pending due to outstanding additional information requirements. Please submit the following document(s) listed below for further consideration of your continuing eligibility:

- Please submit a letter indicating the number of employees on staff for your company during the last quarter (April – June 2014).
- Please submit a resume and Picture ID for owner Marilyn Villacorta.
- Please submit notarized letters from all four (4) owners attesting to having or not having ownership or financial interest in any other companies. If applicable, please list the all other companies owned, your percentage of ownership and the services each provide, to include:
  - E & S Associates
  - Fil-Am Golf of South Florida, Inc.

Failure to submit the required document(s) within 10 calendar days from receipt of this letter will result in the termination of your application review process and no further action will be taken.

Thank you,

Keva L. Pace
Small Business Development
111 NW 1ST Street, 19th Floor
Miami, FL, 33128
305-375-3137 (phone)
305-375-2343 (fax)
kpace@miamidade.gov
**Small Business Development Division**

**Project Worksheet**

**Project/Contract Title:** RESCUE HELICOPTER HOISTS OVERHAUL, PARTS AND REPAIR  
**Received Date:** 08/02/2013

**Project/Contract No:** RQFR/300069  
**Funding Source:** GENERAL

**Department:** INTERNAL SERVICES  
**Estimated Cost of Project/Bid:** $500,000.00  
**Resubmittal Date(s):**

**Description of Project/Bid:** To establish a contract for the purchase of parts, overhaul and repair services for Breeze Eastern Hoists installed in the Bell Helicopters. Breeze-Eastern Corporation has proprietary access for the seven hoists currently installed on the helicopters.

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**Contract Measures Recommendation**

<table>
<thead>
<tr>
<th>Measure</th>
<th>Program</th>
<th>Goal Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>No Measure</td>
<td>SBE</td>
<td></td>
</tr>
</tbody>
</table>

**Reasons for Recommendation**

NO MEASURE - LEGACY

There are no SBE firms certified in the required Commodity Codes

**Commodity Code:** 01575-Parts (Except Engine), Helicopter; 92908-Airplanes, Helicopters, And Accessories Maintenance

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<table>
<thead>
<tr>
<th>Subtrade</th>
<th>Cat.</th>
<th>Estimated Value</th>
<th>% of Items to Base Bid</th>
<th>Availability</th>
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<tr>
<td>SBE</td>
<td>SBE</td>
<td>SBE</td>
<td>173</td>
<td></td>
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</tbody>
</table>

**Total**

**Living Wages:** YES [ ] NO [X]  
**Responsible Wages:** YES [ ] NO [X]

**Review Recommendation**

Tier 1 Set Aside: Level 1  
Set Aside: Level 2  
Trade Set Aside (MCC): Goal  
No Measure: Deferred  
CWP: Selection Factor

**SBD Director:** V. Clark  
**Date:** 9/15/13

**Responsible Wages and Benefits applies to all construction projects over $100,000 that do not utilize federal funds. For federally funded projects, unless prohibited by federal or state law or disallowed by a governmental funding source, the HIGHER wage between Davis Bacon and Responsible Wages and Benefits shall apply.**