

**DEPARTMENTAL INPUT
CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION**

New OTR Sole Source Bid Waiver Emergency Previous Contract/Project No. Contract

Re-Bid Other **Confirmation Purchase** LIVING WAGE APPLIES: YES NO

Requisition No./Project No.: RQPD00015

TERM OF CONTRACT N/A

Requisition /Project Title: 911 Equipment and Emergency Notification Software and Services

Description: Confirmation purchase for 911 equipment and emergency notification software and services from April 2012 thru June 2015. Maintenance to software evergreen: Positron viper software evergreen; power 911 software evergreen; e-printer software evergreen; power map software evergreen; positron entry software evergreen.

Issuing Department: MDPD

Contact Person: Sherry Y. Crockett

Phone: 305-375-4693

Estimate Cost: \$659,265.29

GENERAL FEDERAL OTHER

Funding Source: State Funds

ANALYSIS

Commodity Codes: 725-18

Contract/Project History of previous purchases three (3) years
Check here if this is a new contract/purchase with no previous history.

	EXISTING	2ND YEAR	3RD YEAR
Contractor:			
Small Business Enterprise:			
Contract Value:	\$	\$	\$

Comments:

Continued on another page (s): YES NO

RECOMMENDATIONS

	Set-aside	Sub-contractor goal	Bid preference	Selection factor
SBE				

Basis of recommendation:

Signed: *Sherry Y. Crockett*

Date sent to SBD:
July 22, 2015

Date returned to DPM:



**INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES**

Justification/Input Document for Non-Competitive Acquisition

It is the policy of Miami-Dade County (MDC) to consistently purchase goods and services using full and open competition. The citizens of MDC are best served when we make sound business decisions based on competitive bids or proposals. Early acquisition planning that includes consultation with the Internal Service Department's (ISD) procurement staff can help avoid delays and facilitates effective market research. However, there may be instances when other than full and open competition may be justified. When a user department(s) determines that other than full and open competition is necessary or in the best interest of the County, appropriate justification for that course of action must be submitted to ISD for approval and execution in order to waive the competitive bid/proposal process.

Please provide the information requested below to support the need and feasibility for waiving the competitive bid/proposal process:

Department:	MIAMI-DADE POLICE DEPARTMENT (MDPD)		
Contact Person:	Commander Joy Stewart	Phone Number:	305-471-2519
Requisition No.:	RQPD1500015	Estimated Value:	\$659,265.29
Proposed Vendor:	Intrado Systems Corp. (582381670-02)		
Previous Contract Number:	EC07-07-1	Previous Contract Value:	\$2,300,000.00

Purpose of the Purchase

Please describe your minimum requirements and the benefits of making the acquisition.

The Miami-Dade Police Department (MDPD) is submitting this request as a confirmation purchase to pay for services and maintenance costs provided by Intrado Systems Corp., from April 2012 through June 2015.

Best Interest of the County / Uniqueness of Product

Please provide a detailed description as to why a waiver of formal bidding is in the County's best interest (e.g., product standardization, compatibility, proprietary access or distributorship, how vendor is uniquely qualified to provide the needed product or service, etc.). Please note that a lack of advance planning is not an acceptable justification for a non-competitive acquisition.

The MDPD, with the assistance of the Information Technology Department (ITD), implemented a Positron LL100 911 system solution in August 2000. The Positron 911 call taking solution required an integration with a Nortel Private Branch Exchange (PBX) to handle the automated call distribution (ACD) and call reporting for a 911 call center. The selection for the Positron solution was made because they were the only system that could hold the 911 call and transfer to a secondary system in the event of a primary system failure. The system was implemented at the 5680 SW 87 Avenue location. The system was upgraded in June 2005, due to the addition of redundant ATT call network technology and the required replacement of the end of life (EOL) of Nortel PBX and Positron LL100 technology. The purchase and integration of an Avaya PBX with ACD and Positron Viper 911 system was implemented to replace the EOL technology. Both technology platforms were superlative at the time of procurement. In the year 2008, MDC began planning and making modifications to the acquired Internet Service Provider site called Light Speed. MDC made the decision to implement a secondary fully-redundant 911 call taking location at the new Light Speed facility. This was based on 911 redundancy



**INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES**

requirements to provide a 911 backup location. MDPD requested that ITD work with Positron/Intrado to deploy a 911 system that would leverage networking technology to have both the 87 Avenue and Light Speed locations function as a single 911 call taking center. The Intrado system was procured by MDPD accessing the Houston-Galveston Area Council (HGAC) contract EC07-07-1 in 2009 for \$2,275,065. The system was implemented in March 2010 with both locations going into production. A purchase order for \$225,381.98 for the first payment of maintenance services, as required by the initial scope of work at time of implementation, was issued in 2010. In 2011, a purchase order for maintenance services was issued in the amount of \$190,715. During that year, several personnel changes occurred both within the MDPD Communications Bureau, ISD Procurement Management Section, and with the vendor representative as well. In June 2011, MDC was in the process of accessing the replacement contract EC07-11. During that time, several attempts were made by ISD staff to contact vendor personnel regarding receipt of required affidavits, final contract acceptance, and a corporation name change from Positron Public Safety to Intrado Systems Corp. Although EC07-07-1 was renewed via EC07-11, it was not accessed. During the period of 2012-2014, MDC was not invoiced by the vendor, but they continued to provide MDC with maintenance services. Personnel changes, retirements, etc., continued to delay corrective processes.

Market Research

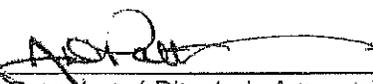
Please describe your market research and the results thereof. This should include a description of other, similar sources or products available in the market if any and why they are not acceptable.

In 2014, the replacement of Intrado call taking hardware was required due to Microsoft EOL of Windows XP Operating Systems. The migration from Windows XP to Microsoft Windows 7 required the replacement of Intrado Intelligent Work Stations (IWS) hardware. Intrado provided MDPD with a quotation to purchase the replacement hardware (Sonic Boxes) for \$300,902, via emergency contract E9821-PD. The implementation of the new hardware was completed in January 2015. The Intrado system that is in place today will require continued software and technical support until 2016. Currently, ITD staff, alongside ISD, is working to access the existing HGAC contract EC07-14. Additionally, MDPD and ITD are working on a next generation homogeneous replacement system for late 2016, if the budget allows. Intrado has stated that the current solution will be next generation 911 compliant and that MDC will be able to leverage the existing system investment in migrating to next generation 911.

Proposed Actions

Please describe the actions the department will take to overcome the present barriers to competition prior to any future acquisitions of this product or service.

MDC is presently accessing next generation 911 customer premise equipment, Intrado, Cassidian, and Micro Data. Moving forward, the vehicle available to procure services from Intrado is the HGAC contract EC07-14, which is in effect through June 30, 2016. Intrado is working with HGAC contract administrators to renew for another two years and ITD staff is currently processing the request to access the HGAC contract to be processed by ISD-Procurement.



Department Director's Approval

6/26/15

Date Approved



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Maintenance Renewal

for

**Miami Dade, FL
(Direct)**

Quote Number: 2522

Version: 3

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Summary – Miami Dade

Item	Cost
Software Evergreen Year 3	\$196,436.45
Total:	\$196,436.45

Maintenance Renewal Configuration – PD

Model#	Description	Qty	List Price	Selling Price	Total
Software Evergreen Year 3 for the period April 1, 2012 through March 31, 2013					
950999/SUB1	Positron Viper Software Evergreen	1	\$17,631.39	\$17,631.39	\$17,631.39
950999/SUB1	Power 911 Software Evergreen	1	\$46,691.14	\$46,691.14	\$46,691.14
950999/SUB1	ePrinter Software Evergreen	1	\$163.24	\$163.24	\$163.24
950999/SUB1	Power MAP Software Evergreen	1	\$16,351.72	\$16,351.72	\$16,351.72
950999/SUB1	Positron SENTRY Software Evergreen	1	\$1,137.12	\$1,137.12	\$1,137.12
				Subtotal	\$81,974.61

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Maintenance Renewal Configuration – Lightspeed Building

Model#	Description	Qty	List Price	Selling Price	Total
Software Evergreen Year 3 for the period April 1, 2012 through March 31, 2013					
950999/SUB1	Positron Viper Software Evergreen	1	\$23,104.39	\$23,104.39	\$23,104.39
950999/SUB1	Power 911 Software Evergreen	1	\$66,697.65	\$66,697.65	\$66,697.65
950999/SUB1	ePrinter Software Evergreen	1	\$163.24	\$163.24	\$163.24
950999/SUB1	Power MAP Software Evergreen	1	\$23,359.44	\$23,359.44	\$23,359.44
950999/SUB1	Positron SENTRY Software Evergreen	1	\$1,137.12	\$1,137.12	\$1,137.12
				Subtotal	\$114,461.84

Notes

- 1 This quote provides pricing for Year 3 for the period April 1, 2012 through March 31, 2013.

Previous quote number Q73017D.

- 2 This service is designed to protect the customer's initial Software investment by maintaining optimized system performance and functionality. The most recent versions of the purchased software product will be available during the contract period to the customer's designated maintenance personnel who will be responsible for its deployment at the site. The Software Evergreen Program includes shipment of new software versions, minor and major releases, and problem workarounds to be deployed by the customer's designated maintenance personnel.

Underlying Software (i.e., Windows operating system, SQL, etc.) is not included under the auspices of Intrado's Software Evergreen program.

Terms

SUBMIT P.O. ordermanagement@intrado.com**PRICING** All prices are in USD
Taxes, if applicable, are extra.
Shipping charges are extra unless specified on the quote.**SHIPPING TERMS** FCA (Montreal), INCOTERMS 2010**PAYMENT** Per Contract**DELIVERY** TBD**VALIDITY** Quote is valid for **120 days**. However, part numbers beginning with Q, such as QXXXXX, constitute unique third-party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancellable, non-refundable, and non-exchangeable at any time.

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Maintenance Renewal

for

Miami Dade, FL
(Direct)

Quote Number: 2523

Version: 3

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Summary – Miami Dade

Item	Cost
Software Evergreen Year 4	\$202,329.55
Total:	\$202,329.55

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Maintenance Renewal Configuration – PD

Model#	Description	Qty	List Price	Selling Price	Total
Software Evergreen Year 4 for the period April 1, 2013 through March 31, 2014					
950999/SUB1	Positron Viper Software Evergreen	1	\$18,160.33	\$18,160.33	\$18,160.33
950999/SUB1	Power 911 Software Evergreen	1	\$48,091.87	\$48,091.87	\$48,091.87
950999/SUB1	ePrinter Software Evergreen	1	\$168.14	\$168.14	\$168.14
950999/SUB1	Power MAP Software Evergreen	1	\$16,842.28	\$16,842.28	\$16,842.28
950999/SUB1	Positron SENTRY Software Evergreen	1	\$1,171.23	\$1,171.23	\$1,171.23
Subtotal					\$84,433.85

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Maintenance Renewal Configuration – Lightspeed Building

Model#	Description	Qty	List Price	Selling Price	Total
Software Evergreen Year 4 for the period April 1, 2013 through March 31, 2014					
950999/SUB1	Positron Viper Software Evergreen	1	\$23,797.53	\$23,797.53	\$23,797.53
950999/SUB1	Power 91.1 Software Evergreen	1	\$68,698.58	\$68,698.58	\$68,698.58
950999/SUB1	ePrinter Software Evergreen	1	\$168.14	\$168.14	\$168.14
950999/SUB1	Power MAP Software Evergreen	1	\$24,060.22	\$24,060.22	\$24,060.22
950999/SUB1	Positron SENTRY Software Evergreen	1	\$1,171.23	\$1,171.23	\$1,171.23
				Subtotal	\$117,895.70

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Notes

- 1 This quote provides pricing for Year 4 for the period April 1, 2013 through March 31, 2014.

Previous quote number Q73017D.

- 2 This service is designed to protect the customer's initial Software investment by maintaining optimized system performance and functionality. The most recent versions of the purchased software product will be available during the contract period to the customer's designated maintenance personnel who will be responsible for its deployment at the site. The Software Evergreen Program includes shipment of new software versions, minor and major releases, and problem workarounds to be deployed by the customer's designated maintenance personnel.

Underlying Software (i.e., Windows operating system, SQL, etc.) is not included under the auspices of Intrado's Software Evergreen program.

Terms

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Maintenance Renewal

for

Miami Dade, FL
(Direct)

Quote Number: 2524
Version: 4

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Summary – Miami Dade

Item	Cost
Software Evergreen Year 5	\$52,099.86
Total:	\$52,099.86

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Maintenance Renewal Configuration – PD

Model#	Description	Qty	List Price	Selling Price	Total
Software Evergreen Year 5 for the period April 1, 2014 through June 30, 2014					
950999/SUB1	Positron Viper Software Evergreen	1	\$4,676.28	\$4,676.28	\$4,676.28
950999/SUB1	Power 911 Software Evergreen	1	\$12,383.66	\$12,383.66	\$12,383.66
950999/SUB1	ePrinter Software Evergreen	1	\$43.30	\$43.30	\$43.30
950999/SUB1	Power MAP Software Evergreen	1	\$4,336.89	\$4,336.89	\$4,336.89
950999/SUB1	Positron SENTRY Software Evergreen	1	\$301.59	\$301.59	\$301.59
				Subtotal	\$21,741.72

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Maintenance Renewal Configuration – Lightspeed Building

Model#	Description	Qty	List Price	Selling Price	Total
Software Evergreen Year 5 for the period April 1, 2014 through June 30, 2014					
950999/SUB1	Positron Viper Software Evergreen	1	\$6,127.86	\$6,127.86	\$6,127.86
950999/SUB1	Power 911 Software Evergreen	1	\$17,689.88	\$17,689.88	\$17,689.88
950999/SUB1	ePrinter Software Evergreen	1	\$43.30	\$43.30	\$43.30
950999/SUB1	Power MAP Software Evergreen	1	\$6,195.51	\$6,195.51	\$6,195.51
950999/SUB1	Positron SENTRY Software Evergreen	1	\$301.59	\$301.59	\$301.59
				Subtotal	\$30,358.14

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Notes

- 1 This quote provides pricing for Year 5 for the period April 1, 2014 through June 30, 2014.

Previous quote number Q73017D.

- 2 This service is designed to protect the customer's initial Software investment by maintaining optimized system performance and functionality. The most recent versions of the purchased software product will be available during the contract period to the customer's designated maintenance personnel who will be responsible for its deployment at the site. The Software Evergreen Program includes shipment of new software versions, minor and major releases, and problem workarounds to be deployed by the customer's designated maintenance personnel.

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Maintenance Renewal

for

Miami Dade, FL
(Direct)

Quote Number: 2525

Version: 4

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Summary – Miami Dade

Item	Cost
Software Evergreen	\$208,399.43
Total:	\$208,399.43

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Maintenance Renewal Configuration – PD

Model#	Description	Qty	List Price	Selling Price	Total
Software Evergreen for the period July 1, 2014 through June 30, 2015					
950999/SUB1	Positron Viper Software Evergreen	1	\$18,705.14	\$18,705.14	\$18,705.14
950999/SUB1	Power 911 Software Evergreen	1	\$49,534.63	\$49,534.63	\$49,534.63
950999/SUB1	ePrinter Software Evergreen	1	\$173.19	\$173.19	\$173.19
950999/SUB1	Power MAP Software Evergreen	1	\$17,347.53	\$17,347.53	\$17,347.53
950999/SUB1	Positron SENTRY Software Evergreen	1	\$1,206.37	\$1,206.37	\$1,206.37
Subtotal					\$86,966.86

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Maintenance Renewal Configuration – Lightspeed Building

Model#	Description	Qty	List Price	Selling Price	Total
Software Evergreen for the period July 1, 2014 through June 30, 2015					
950999/SUB1	Positron Viper Software Evergreen	1	\$24,511.45	\$24,511.45	\$24,511.45
950999/SUB1	Power 911 Software Evergreen	1	\$70,759.54	\$70,759.54	\$70,759.54
950999/SUB1	ePrinter Software Evergreen	1	\$173.19	\$173.19	\$173.19
950999/SUB1	Power MAP Software Evergreen	1	\$24,782.02	\$24,782.02	\$24,782.02
950999/SUB1	Positron SENTRY Software Evergreen	1	\$1,206.37	\$1,206.37	\$1,206.37
Subtotal					\$121,432.57

Notes

- 1 This quote provides pricing for the period July 1, 2014 through June 30, 2015.

Previous quote number Q73017D.

- 2 This service is designed to protect the customer's initial Software investment by maintaining optimized system performance and functionality. The most recent versions of the purchased software product will be available during the contract period to the customer's designated maintenance personnel who will be responsible for its deployment at the site. The Software Evergreen Program includes shipment of new software versions, minor and major releases, and problem workarounds to be deployed by the customer's designated maintenance personnel.

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