DEPARTMENTAL INPUT

CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

- New
- OTR
- Sole Source
- Bid Waiver
- Emergency
- Previous Contract/Project No.
  - N/A

Re-Bid  X Other  Accessing State of Florida Department of Transportation

WAGE APPLIES:  X YES  NO

Requisition No./Project No.: ROPW1400004  TERM OF CONTRACT 2 YEAR(S) WITH 3 YEAR(S) OTR

Requisition/Project Title: Glass Spheres and Thermoplastic

Description: PWWM has identified a Florida Department of Transportation’s contract # ITB-DOT-2013-9040 Glass Spheres and Thermoplastics they are requesting approval to access this contract for two years with 3 years of renewal.

Issuing Department: Internal Service  Contact Person: Mary Hameett  Phone: 305-375-5471

Estimate Cost: $104,000.00  

Funding Source: General

ANALYSIS

Commodity Codes: 550-36

Contract/Project History of previous purchases three (3) years
Check here X if this is a new contract/purchase with no previous history.

<table>
<thead>
<tr>
<th>Contractor: Flint Trading Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business Enterprise:</td>
</tr>
<tr>
<td>Contract Value: $</td>
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Comments:

Continued on another page (s):  X YES  NO

RECOMMENDATIONS

<table>
<thead>
<tr>
<th>SBE</th>
<th>Set-aside</th>
<th>Sub-contractor goal</th>
<th>Bid preference</th>
<th>Selection factor</th>
</tr>
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</table>

Basis of recommendation:

Signed: Mary Hameett  Date sent to SBD: 3/17/14

Date returned to DPM:
State of Florida
Department of Transportation

GLASS SPHERES AND THERMOPLASTICS
ITB-DOT-12/13-9040-LC

EFFECTIVE DATES

VENDORS
(REVISED 9-23-2013)

POTTERS INDUSTRIES, LLC – C3024
WEISSKER MANUFACTURING, LLC – C3025
SHERWIN WILLIAMS COMPANY – CR3590
DATE: September 23, 2013
MEMO NO.: ITB-DOT-12/13-9040-LC-2
TO: All Departments
FROM: Greg Hill, Procurement Agent
SUBJECT: Vendor Addition and Re-awarded items
TITLE: Glass Spheres & Thermoplastics; CR3590, C3024, C3025

- Effective immediately, Sherwin-Williams Company (CR3590) has been added as a vendor.
  The following items have been re-awarded to them as they were the second low bidder for
  these items on the original solicitation:
    - Items 10A-F, 11A-F, and 12A-F
- Effective immediately, the following items have been re-awarded to Potters Industries
  (C3024) as they were the second low bidder for these items on the original solicitation:
    - Items 5A & 5C
- Effective immediately, the following items have been re-awarded to Weissker
  Manufacturing (C3025) as they were the second low bidder for these items on the original
  solicitation:
    - Items 6A & 6C
- The Price Sheets and Ordering Instructions have been revised to show these changes.

Any questions in delivery or services that may arise regarding this contract should be directed to the
Contract Manager, Gloria Dixon, at gloria.dixon@dot.state.fl.us or phone: (850) 410-5693.

www.dot.state.fl.us
September 23, 2013

Brandy Reed – Government Contracts Administrator
The Sherwin-Williams Company
101 Prospect Avenue 72 GH
Cleveland, OH 44115

RE:  
ITB NUMBER: ITB-DOT-12/13-9040-LC  
ITB TITLE: GLASS SPHERES & THERMOPLASTICS  
CONTRACT#: CR3590

Dear Ms. Reed:

In the Department’s best interest, items from the original bid tabulation have been re-awarded. This letter serves as notification of the Department’s acceptance of your offer to provide the commodities specified in the above-referenced Invitation to Bid and awarded to your company in accordance with the enclosed tabulation sheet copy.

Please be advised that Gloria Dixon will be the contract manager for this contract, and any questions concerning the management or administration of this contract should be directed to her attention at (850) 410-5683, or by e-mail at Gloria.Dixon@dot.state.fl.us.

We look forward to a productive and mutually beneficial working relationship with you and your company.

Sincerely,

[Signature]

Greg Hill
Procurement Agent

Enclosure: Contract documents

CC: Contract Manager
<table>
<thead>
<tr>
<th>PAGE 2 44,000 LBS</th>
<th>Sherwin-Williams Co.</th>
<th>Potters</th>
<th>Ennis Paint</th>
<th>Weissker Mfg LLC</th>
<th>Swarco</th>
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<tr>
<td>5A</td>
<td>NB</td>
<td>0.45 X</td>
<td>NB</td>
<td>0.499</td>
<td>0.55/lb</td>
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<tr>
<td>5C</td>
<td>NB</td>
<td>0.48 X</td>
<td>NB</td>
<td>0.529</td>
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<tr>
<td>6A</td>
<td>NB</td>
<td>0.68</td>
<td>NB</td>
<td>0.51 X</td>
<td>0.65/lb</td>
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<tr>
<td>6C</td>
<td>NB</td>
<td>0.71</td>
<td>NB</td>
<td>0.54 X</td>
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<table>
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<tr>
<td>10A</td>
<td>0.72 X</td>
<td>NB</td>
<td>0.75</td>
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<tr>
<td>10B</td>
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<td>NB</td>
<td>NB</td>
<td>NB</td>
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<tr>
<td>10C</td>
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<td>NB</td>
<td>NB</td>
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<tr>
<td>10D</td>
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<td>10E</td>
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<td>NB</td>
<td>NB</td>
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<td>10F</td>
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<tr>
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<td>11B</td>
<td>0.68 X</td>
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BID #: ITB-DOT-12/13-9048-LC

COMMODITY NUMBER AND DESCRIPTION

550-290
Thermoplastic Pavement Marking Material, Alkyd Formulation, per FDOT Spec 711.

550-290
Manufacturer: Sherwin-Williams

Product Description: White Block, Alkyd Formulation

Product Identifier: BW1XH353 (See current FDOT Qualified Products List)

FDOT QPL Number: S711-0117

QUANTITY

*44,000 LBS. (Truckload) or ______________ lbs.

(880 blocks/50 lbs. ea.) or ______________ blocks

20,000 lbs. to 43,999 lbs. $0.72 (10A)

14,000 lbs. to 19,999 lbs. $0.77 (10C)

6,000 lbs. to 13,999 lbs. $0.79 (10E)

2,000 lbs. to 5,996 lbs. $0.80 (10F)

*If truckload poundage differs from those shown above, specify minimum poundage and minimum containers required for truckload.

COMBINATION SHIPMENTS: Please indicate if combined weights for different products under contract will qualify for the prices offered for the total shipment weight.

Check if combination shipment prices offered ✓

Bidder: Sherwin-Williams Co.
BID #: ITB-DOT-12/13-904C-LC

COMMODITY NUMBER AND DESCRIPTION

550-290
Thermoplastic Pavement Marking Material, Alkyd Formulation, per FDOT Spec 711.

550-290

Manufacturer: Sherwin-Williams

Product Description: Yellow Block, Alkyd Formulation

Product Identifier: BY1XH308 (See current FDOT Qualified Products List)

FDOT QPL Number: S711-0309

QUANTITY

*44,000 LBS. (Truckload) or ______________________ lbs.
(880 blocks/50 lbs. ea.) or ______________________ blocks

20,000 lbs. to 43,999 lbs.  $0.68 (11A)
14,000 lbs. to 19,999 lbs.  $0.68 (11B)
6,000 lbs. to 13,999 lbs.  $0.73 (11C)
2,000 lbs. to 5,999 lbs.  $0.74 (11D)

*If truckload poundage differs from those shown above, specify minimum poundage and minimum containers required for truckload.

COMBINATION SHIPMENTS: Please indicate if combined weights for different products under contract will qualify for the prices offered for the total shipment weight.

Check if combination shipment prices offered ✓

Bidder: Sherwin-Williams Co.