



CONTRACT NO. 1088-0/17
Law Enforcement Equipment and Supplies - Pre-Qualification of Bidders

ROADMAP

Contract Overview:

This contract established for the pre-qualification of a pool of vendors to participation in future spot market competitions for Law Enforcement Equipment and Supplies.

Contract Term: August 1, 2012 thru July 31, 2017

COMMODITY CODE: 680-00, 680-11, 680-22, 680-50, 680-60, 680-77, 680-92

PROCUREMENT AGENT INFORMATION

Contracting Officer: Fred Taylor
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EVENT LOG

<u>ADD NO.</u> ↓	<u>Date issued</u> ↓	<u>Event</u> ↓	<u>AGENT</u> ↓
22	5/27/15	Add Lou's Police Distrbutors: ATN (American Technologies Network)	F. Taylor
21	3/12/2014	Add Lou's Police Distributors: 3M; LMT, Leupold. DGG Taser & Tactical: Daniel Defense.	C. Burgos
20	2/24/2015	Add Lou's Police Distributors: Camelbak Maximum Gear & Colt Manufacturing, LLC; SRT: Niel-Kellerman Co; DGG: Daniel Defense	C. Thame
19	2/5/15	Add Lou's Police Distributors, Inc. – Troy Products, Midwest Industries, Inc.	C. Thame
18	9/26/14	Add Federal Eastern International, Inc. – Manufacturer Balleville Boot Company, Bushido Tactical, Point Enterprises, Smith Optics and Smith and Warren.	C. Thame
17	9/17/14	Add Taser International, Inc. Manufacturer Taser and Axon®	C. Thame
16	7/23/14	Lous Police Distributors – Add Manufacturer L3 Warriors System and Rings Manufacturing. Add DGG Tactical Supply, Inc. – Manufacturer L3 Communications Corp. Bladetech Industries, CoolCop and Cool9 Products, Daniel Defense, Inc. NEBO Tools, Peerless, Rings Manufacturing, Safariland –Second Chance, Break Free, Body Armor ABA Body Armor, Tactical Command Industries, Defense Technology, Smith and Warren Z- Medica and Quiplite, Inc.	C. Thame
15	4/31/14	SRT Supply, Inc – Add manufacturer L3 Warrior System.	C. Thame



<u>ADD NO.</u> ↓	<u>Date issued</u> ↓	<u>Event</u> ↓	<u>AGENT</u> ↓
14	4/22/14	Add Seaport department to contract.	C. Thame
13	3/11/14	Add Kustom Signals, Inc. – Manufacturer Kustom Signals to the list of Pre-qualified of bidders.	C. Thame
12	12/12/13	Louis Police Distributors – Add Manufacturer Surefire.	C. Thame
11	7/23/13	Add Commodity Code 680-77 to the list of pre-qualified bidders.	C. Thame
10	7/22/13	Add Applied Concepts, Inc. Manufacturer for Stalker Radar to the list of pre-qualified bidders.	C. Thame
9	5/5/13	Add Center Mass – Manufacturer CAPS – (Canadian Academy of Practical Shooting, Inc.) to the list of pre-qualified bidders.	C. Thame
8	4/18/13	Safeware, Inc. Add Manufacturer REA Systems, Avon ISI Production, Atlantic Signal, LLC, L.C.O.A. Composites, Inc. Lion, Lion, Occupational Health Dynamics (OHD) and Pelican to the list of pre-qualified bidders. This company acquired Dawson Associates on 4/17/13.	C. Thame
7	4/16/13	Lous Police Distributors, Inc. – Add Manufacturer Garnett Metal Detectors to the list of pre-qualified bidders. SRT Supply, Inc. – Add Manufacturer CAPS (Canadian Academy of Practical Shooting, Inc.) to the list of pre-qualified bidders.	C. Thame
6	3/27/13	Lous Police Distributors, Inc. – Add Manufacturer TangoDown to the list of pre-qualified bidders.	C. Thame
5	3/20/13	SRT Supply, Inc. – Add Manufacturer Point Blank Enterprises, Inc. to the list of pre-qualified bidders.	C. Thame
4	3/7/13	SRT Supply, Inc. – Add Manufacturer United States Shield International to the list of pre-qualified bidders.	C. Thame
3	10/1/12	Add Dawson Associates, Inc. Manufacturer Rea System, Avon ISI Production, Atlantic Signals, LLC, L.C.O.A. Composites, Inc. Lion, Occupational Health Dynamics (OHD) and Pelican - This company was acquired by Safeware, Inc. on 4/17/13. Clearwater Packaging, Inc. – Manufacturer Clearwater Packaging, Inc, dba CPI Guardian to the list of pre-qualified bidders.	C. Thame
2	9//7/12	Add Omni Distribution, Inc. to the list of pre-qualified bidders	C. Thame
1	8/1/12	SRT Supply, Inc. – Add Manufacturer Condor Outdoor Products, Inc. to the list of pre-qualified bidders.	C. Thame

PART #1: PRE-QUALIFIED VENDOR(S)

The prequalification was made to all responsive, responsible vendors who met the minimum qualifications set forth in the solicitation. The below list show the pre-qualified vendors by Manufacturers. The County may elect at any time to add or modify items, depending on the needs of each User Department.

Vendor	FEIN/Suffix	Contact Name	Phone Number	Fax Number	E-mail Address
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Vendor	FEIN/Suffix	Contact Name	Phone Number	Fax Number	E-mail Address
Applied Concepts, Inc.	751544925 01	William Fagan	972-398-3780	972-398-3781	sales@stalkerradar.com
911 Store, Inc.	510497644 01	Walter Philbrick	954-922-9258	954-922-7009	FL911store@aol.com
Clearwater Packaging Inc./dba CPI Guardian	592292691 01	Jon Hoover	727-442-2596	727-447-3587	cory@cpiguardian.com
Criminalistics, Inc.	591271597 01	Janet Worsham	305-885-6444	305-885-3330	jan@criminalisticsinc.com
Center Mass, Inc.	383319489 01	Charles Kubinski	734-425-2195	734-425-2216	ckubinski@centermass inc.com
Dawson Associates, Inc. Was acquired by Safeware, Inc. on 4/17/13	581348469 01	Carrie A. Moore	800-282-4782	720-822-5873	a.bragg@dawsonassoc.com
Dana Safety Supply	271557226 02	Mark Sevigny	305-639-6055	305-639-6056	msevigny@1dss.com
DGG Taser, Inc.	593628391 01	Gary Meares	866-626-8273	904-777-4802	garyteamdgg.com
Emergency Vehicle Supply	201763135 01	Robert Windeshum	954-428-5201	954-428-5202	sales@1evs.com
Federal Eastern International Inc.	271774570 01	Sarah E. Hayes	727-827-2997	727-954-8804	shayes@fedeastintl.com
Florida Bullet, Inc.	592341725 01	Tom Falone, IV	727-461-6081	727-441-4477	Gov@floridabullet.net
Fox Labs International, Inc.	383364989 01	Edward L. Ferguson	586-788-5142	586-783-5151	president@foxlabs.com
G. L. Distributors, Inc.	650716987 01	Mark Altman	954-441-1473	954-441-1474	mark@glistributors.com
G.T. Distributors of Georgia, Inc.	205104878 01	Preston Wheelless	800-241-8950	800-480-5846	glasales@gtdist.com
Gulf States Distributors	630803127 01	Conrad Naftel	334-271-2010	334-279-9267	sales@gulfstatesdist.com



Vendor	FEIN/Suffix	Contact Name	Phone Number	Fax Number	E-mail Address
Law Enforcement Supply	592656271 01	Kyle Pippin	800-637-6307	813-326-4019	kpippin@lawsupply.com
Lawmen's Shooters Supply Inc.	592223132 01	Gail Walker-Keer	800-552-5697	772-569-2955	bids@lawmens.net
Kustom Signals, Inc	431757730 -01	Tony Campos	800-458-7866	913-492-1703	info@kustomsignals.com
SRT Supplies, Inc.	593281291 01	Richard Haddad	727-526-5451	727-527-693	rhaddad@srtsupply.com
Safeware, Inc. Acquired Dawson Assoc. on 4/17/13	521152883 -01	Edward Simons	800-282-4782	770-822-5873	info@safeware.inc.com
Taser International, Inc.	860741227 01	Mandy Duffy	800-978-2737	480-991-0791	contracts@taser.com
W.W. Grainger, Inc.	361150280 01	George Joseph	305-594-3036	305-592-5611	gov480@grainger.com



PART #2: DEFINITIONS

This is for the purchase and delivery of Law Enforcement Equipment and Supplies (Law Enforcement and Equipment, Tear Gas, Guns, ammunition, Bomb protection devices and supplies, gun, stun (non-lethal), handcuffs and leg irons, radar instruments, traffic enforcement and audio visual equipment and supplies).

PART #3: INSTRUCTIONS FOR EACH SOLICITATION

This contract requires each acquisition to go through a competitive, spot market Request for Quote (RFQ), prior to the award of a Work Order (WO).

Departments are to utilize the above vendor contact information for the issuance of all RFQ's. These contacts listed above are authorized to respond to all County requests and are to be included in each RFQ issued against the contract. Failure to utilize the above contacts for the vendors listed, may result in cancellation or rejection of a RFQ solicitation. It is highly recommended that the RFQ's be issued via e-mail for tracking and reporting purposes.

METHOD OF AWARD

RFQ's may be awarded to the vendors with the lowest price in the aggregate, on a per-item basis.

USER DEPARTMENT RESPONSIBILITY

It is the responsibility of the user Department to ensure compliance with the above-mentioned procedures. Purchase under this contract will be subject to random review or audit by County authorities, including the Procurement Management Services Division, Audit and Management, and the Office of the Inspector General.

RECORD RETENTION

For each purchase order issued under this contract, the user department shall maintain a record of the purchase including: market research performed, all quotes sought, all quotes obtained, required exception forms, and any other documentation supporting each purchase to ensure compliance and to establish the necessary accountability for audit. The record shall be maintained by the user department in a location (either electronic or paper) easily accessible for review or audit in accordance with the County Records Retention regulations.

PART #4: APPLICABLE ORDINANCES

Each Solicitation shall be consistent with the Master Procurement Implementing Order (I.O.) No.3-38.

The Local Preference, Locally Headquartered Business, Cone of Silence, UAP & Inspector General Ordinances shall be applicable to each solicitation issued under this contract.

Local Preference Consideration

The evaluation of competitive solicitations is subject to Section 2-8.5 of the Miami-Dade County Code, which, except where contrary to federal or state law, or any other funding source requirements, provides that preference be given to local businesses. A local business, for the purposes of this Section, shall be defined as a Proposer which meets all of the following:



1. A business that has a valid occupational license, issued by Miami-Dade County at least one year prior to bid or proposal submission, that is appropriate for the goods and services.
2. A business that has a physical business address located within the limits of Miami-Dade County from which the vendor operates or performs business (Post Office Boxes are not verifiable and shall not be used for the purpose of establishing said physical address.); and
3. A business that contributes to the economic development and well-being of Miami-Dade County in a verifiable and measurable way. This may include but not be limited to the retention and expansion of employment opportunities and the support and increase in the County's tax base. To satisfy this requirement, the vendor shall affirm in writing its compliance with either of the following objective criteria as of the proposal submission date stated in the solicitation:
 - a. The Vendor has at least ten (10) permanent full time employees, or part time employees equivalent to 10 FTE ("Full Time Equivalent" employees working 40 hours per week) that live in Miami-Dade County, or at least 25% of its employees that live in Miami-Dade County, or
 - b. The Vendor contributes to the County's tax base by paying either real property taxes or tangible personal property taxes to Miami-Dade County, or
 - c. Some other verifiable and measurable contribution to the economic development and well-being of Miami-Dade County.

Additionally, a Locally-Headquartered Business shall mean a Local Business as defined above which a "principal place of business" has in Miami-Dade County. "Principal place of business" means the nerve center or the center of overall direction, control, and coordination of activities of the bidder. If the bidder has only one business location, such business location shall be its principal place of business.

In the case of Requests for Quotes (RFQ's) which are based on price, the following shall apply:

Local Preference: If a low bidder is not a local business and a *local business submits a bid within 10% of the non-local low bidder, the non-local low bidder and all local businesses within 10% of the non-local low bidder; shall have the opportunity of submitting a best and final offer. The offer shall be equal to or lower than the low bid.*

The following vendors shall receive Local Preference:

- | | |
|-------------------------|----------------------------------|
| 1. 911 Store, Inc. | 5. G.L. Distributors, Inc. |
| 2. Criminalistics, Inc. | 6. Lous Police Distributors |
| 3. Dana Safety Supply | 7. Federal Eastern International |
| 4. Emergency Vehicle | |

Locally Headquartered Businesses: If a low bidder is not a local business and a locally headquartered business submits a bid within 15% of the non-local low bidder, the non-local low bidder and all locally headquartered business within 15% of the non-local low bidder shall have the opportunity of submitting a best and final offer. The offer shall be equal to or lower than the low bid. If a low bidder is a local

business and a locally headquartered business submits a bid within 5% of the local, the local low bidder and all locally headquartered business within 5% of the local low bidder shall have the opportunity of submitting a best and final offer. The offer shall be equal to or lower than the low bid.

Interlocal Agreement

At this time, there is an interlocal agreement in effect between Miami-Dade and Broward Counties until September 30, 2015. Therefore, a vendor which meets the requirements of (1), (2), and (3) above for Broward County shall be considered a local business pursuant to this Section.



BID NO.: 1088-0/17

BID TITLE: Law Enforcement Equipment and Supplies –
Pre-Qualification of Bidders

Small Business Contract Measures

A Small Business Enterprise (SBE) bid preference applies to this solicitation.

A 10% bid preference shall apply to contracts \$1 million or less and 5% on contracts greater than 1\$ million. A SBE/Micro Business Enterprise must be certified by the Department of Business Development (DBD) for the type of goods and/or services the Enterprise provides in accordance with the applicable Commodity Code(s) for this solicitation. For certification information, contact the Department of Business Development at 305-375-3111 or access www.miamidade.gov/sbd.

The SBE/Micro Business Enterprise must be certified for the commodity listed above by bid submission deadline, at contract award for the duration of the contract to remain eligible for the preference.