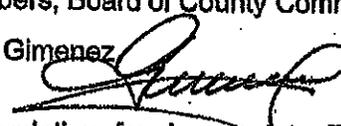


Memorandum



Date: July 3, 2012

To: Honorable Chairman Joe A. Martinez
and Members, Board of County Commissioners

From: Carlos A. Gimenez
Mayor 

Subject: Recommendation for Approval to Establish a Pre-Qualification Pool: Law Enforcement Equipment and Supplies

Agenda Item No. 8(F)(2)
(121093)
2-544-12 ✓

Recommendation

It is recommended that the Board of County Commissioners (Board) authorize the attached resolution approving establishment of a pre-qualification pool for purchase of law enforcement equipment and supplies for various County departments. The equipment and supplies covered under this contract include police guns, rifles, ammunition, tear gas, grenades, leg irons, handcuffs, waist chains, batons, protection equipment and other related equipment and supplies for Miami-Dade Police (MDPD), Corrections, Aviation, and Park, Recreation and Open Spaces Departments. MDPD is the primary user of this contract.

An Invitation to Bid was issued under full and open competition on February 29, 2012. The proposed allocation for this pool award is \$6,700,000 for five years, and consolidates three contracts that are currently used to purchase these items. The requested allocation is lower than the existing contracts due to decreased anticipated usage by the user departments. Additionally, it is expected that this pool of pre-qualified bidders will allow the County to secure the most competitive pricing for each purchase.

The recommended pre-qualification pool includes five local vendors and ten non-local vendors. In addition, there is one local firm that has applied to the pool and is pending compliance with the County's requirements in order to be added to the pool. Staff will continue outreach efforts to maximize local vendor participation.

Contract Number and Title

1088-0/17 - Law Enforcement Equipment and Supplies, Pre-qualification of Bidders

Scope

The impact of this item is countywide in nature.

Track Record/Monitor

The Aviation, Corrections and Rehabilitation, Police, and Park, Recreation and Open Spaces are the user departments and the Internal Services Department monitors the contract. Constance Thame of the Internal Services Department is the Procurement Contracting Officer.

Fiscal Impact/Funding Source

The fiscal impact for this pre-qualification pool is up to \$6,700,000 for the five-year term distributed by funding source as follows:

Department	Allocation	Funding Source
Aviation	\$ 100,000	Proprietary Funds
Corrections and Rehabilitation	\$ 1,000,000	General Fund
Police	\$ 5,500,000	General Fund

Park, Recreation and Open Spaces	\$ 100,000	General Fund
Total for Five-Year Term:	\$ 6,700,000	

Previous Contracts and Allocations

Contract	Allocation	Term
1088-4/11-4	\$ 7,954,000	66 months
GS-07F-0207M-SCH84	\$ 22,000	24 months
8612-2/11	\$ 1,662,000	36 months

Vendors Recommended For Pre-qualification Pool

Vendor	Address	Principal
911 Store, Inc.	2231 Hollywood Blvd, Hollywood, FL	Walter F. Philbrick
Criminalistics, Inc.	7560 NW 82 nd Street, Miami, FL	Robert J. Worsham
Dana Safety Supply, Inc.	701 Riverside Park Place, Ste 310 Jacksonville, FL	David C. Hodges, Jr.
DGG Taser, Inc.	8725 Youngerman Court, Ste 305 Jacksonville, FL	Gary Meares
Emergency Vehicle Supply Company, LLC	4661 Johnson Road, Ste 1 Coconut Creek, FL	Robert G. Windesheim
Florida Bullet, Inc.	1220 Rogers Street, Clearwater, FL	Tom Falone, III
Fox Labs International, Inc.	20752 Miles St South, Clinton Township, MI	Edward L. Ferguson
GL Distributors, Inc.	18459 Pines Blvd, #340 Pembroke Pines, FL	Mark Altman
GT Distributors of GA, Inc.	100 McFarland Avenue, Rossville, GA	Deborah Orr
Gulf States Distributors, Inc.	6000 East Shirley Lane Montgomery, AL	Charles L. Dees
Law Enforcement Supply dba LESC, Inc.	8604 Cliff Cameron Drive #105 Charlotte, NC	Jeff Touse
Lawmen's Shooters' Supply, Inc.	7750 9 th Street SW, Vero Beach, FL	Reed C. Knight, Jr.
Lou's Police Distributors, Inc.	7815 West 4 th Avenue, Hialeah, FL	Linda R. Riccobono
SRT Supply, Inc.	4450 60 th Avenue N. St. Petersburg, FL	Patrick R. Wood
W.W. Grainger, Inc.	100 Grainger Parkway Lake Forest, IL	Chris J. Bellmore

Vendors Not Pre-Qualified

Vendor	Address	Reason for Not Recommending
Clyde Armory, Inc.	4800 Atlanta Highway Bogart, GA	These vendors failed to comply with requirements as outlined in the solicitation. Upon full compliance with all County requirements, these firms may be added to the pre-qualification pool.
CPR Savers and First Aid Supply, LLC	7904 E. Chaparral Road Suite A110-242 Scottsdale, AZ	
NPEE, L.C.	7100 Biscayne Blvd., Suite 303 Miami, FL	

Due Diligence

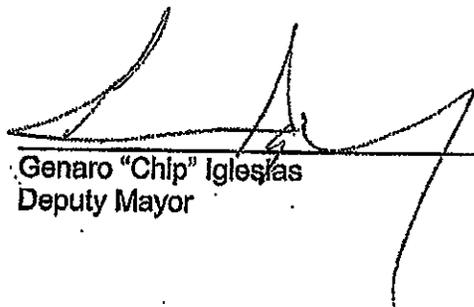
Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine Contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to Contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

Delegated Authority

Upon approval of this item, a pool of pre-qualified bidders will be established to participate in spot market competitions. The County Mayor or designee will have the authority to solicit pricing and award contracts up to an aggregate contract amount of the allocation authorized by the Board. Additionally, the County Mayor or designee may add qualified vendors to the pool at any time during the contract term, subject to bi-annual ratification by the Board. The County Mayor or designee will also have the authority to exercise, at their discretion, contract modifications and subsequent extensions in accordance with the terms and conditions of the pool contract.

Applicable Ordinances and Contract Measures

The Small Business Enterprise (SBE) Bid Preference will be applied in accordance with the Ordinance at the time of spot market competitions. The services being provided are not covered under the Living Wage Ordinance. The Local Preference will be applied in accordance with the Ordinance at the time of spot market competitions. The 2% User Access Program provision will apply, and will be collected on all purchases.



Genaro "Chip" Iglesias
Deputy Mayor