

Date: September 27, 2007

To: George M. Burgess
County Manager

From: Miriam Singer 
Director
Department of Procurement Management

Subject: Award of Contract No. 5917-9/17: Antenna Tower Installation, Maintenance and Repair Services

CLERK OF THE BOARD

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CLERK, COUNTY & COUNTY COURTS
DADE COUNTY, FLA.
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RECOMMENDATION

It is recommended that the County Manager approve award of the referenced contract to purchase antenna tower installation, maintenance and repair services for the Enterprise Technology Services Department (ETSD) and Miami-Dade Water and Sewer Department (WASD). The contract establishes a pool of pre-qualified vendors who will be invited to submit competitive quotes when the County needs to acquire services for antenna tower installation, maintenance (Groups 1 and 2) and time sensitive repair services based on tally ranking (Group 3).

CONTRACT NUMBER: 5917-9/17

CONTRACT TITLE: Antenna Tower Installation, Maintenance and Repair Services

DESCRIPTION: Contract award will establish a pre-qualified pool of experienced and qualified firms to provide spot market quotations for antenna tower installation, maintenance, and repair services, as required in support of the County's radio system and data systems infrastructure.

APPROVAL TO ADVERTISE: May 16, 2007

TERM: One (1) year with nine (9) one-year options-to-renew

CONTRACT AMOUNT: \$990,000 for the initial term

USING/MANAGING AGENCY AND FUNDING SOURCES:

<u>Departments</u>	<u>Allocation</u>	<u>Funding Source</u>
Enterprise Technology Services Department	\$890,000	Internal Service Charges
Miami-Dade Water and Sewer Department	\$100,000	Operating Revenue

PREVIOUS CONTRACT ALLOCATION: \$490,000 for one (1) year

METHOD OF AWARD: Award will be made to all bidders who meet the pre-qualification criteria specified in the solicitation, by group, for subsequent participation in spot market quotations for installation and maintenance services (Groups 1 & 2). Recommended vendors in

Group 3, "Priority Services," will be awarded specific work according to the group ranking on the bid tally which is based on both qualifications and price.

**VENDOR(S) RECOMMENDED
FOR AWARD:**

Precision Tower Systems, Inc. 13069 SW 133 Ct Miami, FL 33186 Mark Bunton, President	(Local Vendor) Groups 1, 2 & 3
TLC Specialites, LLC 3821 NE 22 nd Way Lighthouse Point, FL 33064 Nancy Nieto, Manager	(Local Vendor) Groups 1, 2 & 3
Goff Communications, Inc. 3004 29 th Avenue East Bradenton, FL 34208 James E. Goff, President	(Non-Local Vendor) Groups 1, 2 & 3
NEI Tech Services 30725 Overseas Hwy Big Pine Key, FL 33043 Juaneta Niki Martinson, Owner	(Non-Local Vendor) Groups 2 & 3
Betacom, Inc. 11919 Jackson Road – Suite F Thonotosassa, FL 33592 Randall Bowe, CEO	(Non-Local Vendor) Groups 1, 2 & 3
Tower Communications Services, Inc. 3391 NE 6 th Terrace Pompano Beach, FL 33064 Frank Payberg, President	(Local Vendor) Groups 2 & 3

The following vendors will be added to the award of this contract upon full compliance with standard County contract requirements:

Sabre Communications Corp. 2101 Murray Street Sioux City, IA 51111 James D. Mack, President & CEO	(Non-Local Vendor) Group 1 only
SBA Network Services, Inc. 5900 Broken Sound Parkway NW Boca Raton, FL 33487 Kurt Bagwell, COO	(Non-Local Vendor) Group 1 only
Expert Construction Managers, Inc. 315 S Kings Avenue Brandon, FL 33511 William Brown, III, President	(Non-Local Vendor) Group 1 only

PERFORMANCE HISTORY: There are no performance issues with the recommended vendors.

CONTRACT MEASURES: Small Business Enterprise (SBE) 10% bid preference will be applied at the time of spot market purchases.

REVIEW COMMITTEE DATE: February 14, 2007, Item# 6-02

LIVING WAGE: Not applicable

USER ACCESS PROGRAM: This contract includes the 2% User Access Program provision and the program discount will be collected.

LOCAL PREFERENCE: Will be applied in accordance with the Local Preference Ordinance at the time of spot market purchases.

CONTRACT MANAGER(S): James D. Munn, Jr., Department of Procurement Management
Manny Fernandez, Enterprise Technology Services Department
Greg Hicks, Miami-Dade Water & Sewer Department

ESTIMATED CONTRACT COMMENCEMENT DATE: Upon approval to award the contract and expiration of the bid protest period.

BACKGROUND

This contract will provide ETSD and WASD with a long term agreement for antenna tower, installation, maintenance and repair services. This contract provides several improved features: a pre-qualified pool of vendors for installation of new antenna tower structures or systems, provisions for priority services for system failure or repair services required in the event of hurricane damages. These areas have been included in the recommended contract to provide the County with a long term agreement capable of sustaining the County's infrastructure. Their addition accounts for the increased funding allocation when compared to the initial term of the previous contract.

The method of award for this contract is based on a combination of pre-qualification (Groups 1 and 2) and a pre-qualification and price ranking system (Group 3). Group 1 will provide the County the ability to identify qualified contractors for several major projects (i.e. towers structures at the ETSD Telecommunications Center (TCC), Interama and Miccosukee transmission/reception sites). Each project issued under this contract requires a detailed scope of work that will allow awarded vendors to submit a cost proposal to be reviewed by ETSD. Replacement or major upgrades of County structures are being considered at these locations. Projects which exceed the authority provided within AO 3-38 will be presented to the Board of County Commissioners for approval.

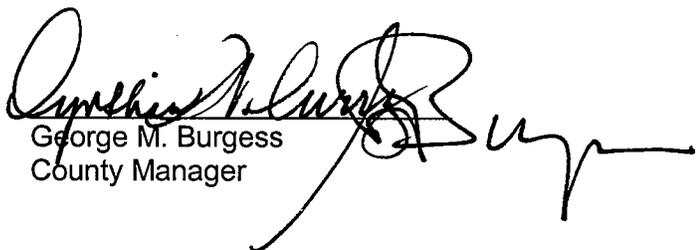
Group 2 provides the County with the ability to identify qualified contractors for antenna tower maintenance services. Approved vendors in this group will be required to provide spot market quotations based on County requirements.

Award of Group 3 will provide an important method to obtain priority services in the event of system failures where time and response to the identified need is extremely time sensitive. The five vendors being recommended for award in this group were both pre-qualified and ranked according to the pricing criteria for hourly rates that would be provided in the event of priority service requirements.

The tower and antenna infrastructure is used by ETSD to support the County's 800MHz radio system which is utilized by multiple departments and the 450 MHz radio system which is specific to Miami-Dade Fire Rescue (MDFR). This network also facilitates the transmission of electronic data, a function separate from radio communications. WASD for example has five (5) towers located at treatment facilities to manage and monitor flow and grid contract by way of Micro-wave dishes.

It is therefore recommended that this contract be approved to ensure the County has the required installation, maintenance and repair services provided through a competitively awarded and best value contract.

Approved


George M. Burgess
County Manager

10/22/07
Date

Not Approved

George M. Burgess
County Manager

Date