

Bidder#1 Ametrade Inc

**SUCCESSFUL**

**VENDOR(S)**

**PROPOSAL(S)**

**SECTION 4**  
**BID SUBMITTAL FORM**

**Submit Bid To:**  
**CLERK OF THE BOARD**  
**Stephen P. Clark Center**  
**111 NW 1<sup>st</sup> Street**  
**17<sup>th</sup> Floor, Suite 202**  
**Miami, Florida 33128-1983**

**OPENING: 2:00 P.M.**  
**Wednesday**  
**June 15, 2011**



PLEASE QUOTE PRICES F.O.B. DESTINATION, FREIGHT ALLOWED, LESS TAXES, DELIVERED IN MIAMI-DADE COUNTY, FLORIDA

NOTE: Miami-Dade County is exempt from all taxes (Federal, State, Local). Bid price should be less all taxes. Tax Exemption Certificate furnished upon request.

Issued by: Ana Rioseco  
DPM Purchasing Division

Date Issued: 05/27/2001

This Bid Submittal Consists of Pages 17 through 29 plus Affidavits

Sealed bids subject to the Terms and Conditions of this Invitation to Bid and the accompanying Bid Submittal. Such other contract provisions, specifications, drawings or other data as are attached or incorporated by reference in the Bid Submittal, will be received at the office of the Clerk of the Board at the address shown above until the above stated time and date, and at that time, publicly opened for furnishing the supplies or services described in the accompanying Bid Submittal Requirement.

**Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors**

A Bid Deposit in the amount of **N/A** of the total amount of the bid shall accompany all bids  
A Performance Bond in the amount of **N/A** of the total amount of the bid will be required upon execution of the contract by the successful bidder and Miami-Dade County.

<b>DO NOT WRITE IN THIS SPACE</b>	
ACCEPTED _____	HIGHER THAN LOW _____
NON-RESPONSIVE _____	NON-RESPONSIBLE _____
DATE B.C.C. _____	NO BID _____
ITEM NOS. ACCEPTED _____	
COMMODITY CODE:	895,895-27,895-50,895-70, 895-72, 895-74, 895-90, 895-92 & 895-94
Procurement Contracting Officer I	Ana M. Rioseco

**RETURN ONE ORIGINAL AND TWO COPIES OF BID SUBMITTAL PAGES AND AFFIDAVITS.**

**FAILURE TO COMPLETE THE CERTIFICATION REGARDING LOCAL PREFERENCE ON PAGE 29 OF SECTION 4, BID SUBMITTAL FORM SHALL RENDER THE VENDOR INELIGIBLE FOR LOCAL PREFERENCE**  
**FAILURE TO SIGN PAGE 29 OF SECTION 4, BID SUBMITTAL FORM, WILL RENDER YOUR BID NON-RESPONSIVE**

**SECTION 4  
 BID SUBMITTAL**

**Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors**

FIRM NAME: AmeTrade, Inc.

**CHECKLIST FOR REQUIRED ATTACHMENTS:**

**This checklist must be completed by all bidders.**

**Refer to the details in Section 2, Paragraph 2.6.**

<u>Reference:</u>	<u>Summarized Requirement:</u>	<u>Initial As Completed:</u>
Paragraph 2.6.3.1	Provide complete office address:  <p style="text-align: center;">AmeTrade, Inc.                      3057 NW 107<sup>th</sup> Ave                       Miami, FL 33172</p>	<u>LC.</u>
Paragraph 2.6.3.2	Enter your firm's dedicated phone and facsimile (FAX) machine number, including area code:  Phone No. <u>305-594-4242</u>  Fax No. <u>305-513-5917</u>  Enter your firm's e-mail address:  E-mail: <u>cturino@ametrade.com</u>	<u>LC.</u>

7/13/11: Sent e-mail

SECTION 4  
BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: AmeTrade, Inc.

Refer to the details in Paragraph 2.6 to insure that your firm's responses and attachments comply with the solicitation's requirements.

Reference:  
Paragraph  
2.6.3.3

List references from customers to whom your firm has delivered welding equipment, supplies, and accessories. These references shall ascertain to the County that your firm sufficient expertise in this industry.

(1) Company Name: Mack de Venezuela

Contact Person's Name: Reinaldo Perez

Contact Person's Title: Maintenance

Customer's Address: Calle Final B Edificio Macvenca, Las Tejerias, Estado Aragua Venezuela

Customer's Telephone #: +58-244-302-2319

Customer's E-mail Address: reinaldo.perez@mackvenezuela.com

(2) Company Name: Chrysler de Venezuela L.L.C.

Contact Person's Name: Martin Silva

Contact Person's Title: Warehouse Manager

Customer's Address: Valencia, Estado Carabobo, Venezuela

Customer's Telephone #: +58 241-613-2685

Customer's e-mail address: ms147@chrysler.com

SECTION 4  
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: AmeTrade, Inc.

Refer to the details in Paragraph 2.6 to insure that your firm's responses and attachments comply with the solicitation's requirements.

Reference:  
 Paragraph  
 2.6.3.3

List references from customers to whom your firm has delivered welding equipment, supplies, and accessories. These references shall ascertain to the County that your firm sufficient expertise in this industry.

(1) Company Name: Colgate

Contact Person's Name: Miguel Ochoa

Contact Person's Title: Procurement Coordinator

Customer's Address: Valencia, Venezuela

Customer's Telephone #: +58 414 439 8235

Customer's E-mail Address: miguelangel\_ochoa@colpal.com

(2) Company Name: Johnson & Johnson

Contact Person's Name: Joan Sustacha

Contact Person's Title: Project Manager

Customer's Address: Valencia, Venezuela

Customer's Telephone #: +58 412 866 9276

Customer's e-mail address: Jsustac1@its.jnj.com









SECTION 4  
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: AmeTrade, Inc.

**GROUP 5 – PRE-QUALIFICATION OF BIDDERS FOR THE PURCHASE OF SAFETY WEAR ITEMS**

Enter the manufacturer lines / brand names for the **safety wear items** including, but not limited to, goggles, welding helmets, gloves and personal protection items that will be available from your firm (Reference: Paragraph 2.6).

	Manufacturer Lines / Brand Names	Manufacturer Lines / Brand Names
	↓	↓
<b>SAFETY WEAR ITEMS</b>	Jackson ✓	
	3M ✓	
	United Brand ✓	
	UVEX ✓	
	Wilson ✓	
	Rawhide Frontier ✓	
	Caterpillar Footwear ✓	
	Tillman ✓	
	Weldas ✓	
	Moldex ✓	
	Howard Leight ✓	
	Bullard ✓	

(Copy this page if necessary to list additional products)





SECTION 4  
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: AmeTrade, Inc.

GROUP 8 – PRE-QUALIFICATION OF BIDDERS FOR THE PURCHASE OF MISCELLANEOUS ITEMS

Enter the manufacturer lines / brand names for miscellaneous items

MISCELLANEOUS ITEMS	Manufacturer Lines / Brand Names	Manufacturer Lines / Brand Names
	↓	↓
	Southworth Products	
	Palamatic	
	Ergotech	
	Ingersoll Rand ✓	
	Omron	
	Banner	
	Festo	
	Siemens	
	Semikron	
	Westcode/Ixys	
	Dynex	
	Eupec	
	Powerex/Mitsubishi	
	IRF-International Rectifier	
	Hitachi	
	Sick	

(Copy this page if necessary to list additional products)

SECTION 4  
BID SUBMITTAL FOR:

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

ACKNOWLEDGEMENT OF ADDENDA

INSTRUCTIONS: COMPLETE PART I OR PART II, WHICHEVER APPLIES

PART I:

LIST BELOW ARE THE DATES OF ISSUE FOR EACH ADDENDUM RECEIVED IN CONNECTION WITH THIS BID

Addendum #1, Dated \_\_\_\_\_

Addendum #2, Dated \_\_\_\_\_

Addendum #3, Dated \_\_\_\_\_

Addendum #4, Dated \_\_\_\_\_

Addendum #5, Dated \_\_\_\_\_

Addendum #6, Dated \_\_\_\_\_

Addendum #7, Dated \_\_\_\_\_

Addendum #8, Dated \_\_\_\_\_

PART II:

NO ADDENDUM WAS RECEIVED IN CONNECTION WITH THIS BID

FIRM NAME: Ametrade, inc.

AUTHORIZED SIGNATURE: Luis Cortez DATE: 6/14/11

TITLE OF OFFICER: Vice President



BID SUBMITTAL FORM

Bid Title: WELDING EQUIPMENT, SUPPLIES AND ACCESSORIES, PRE-QUALIFIED POOL OF VENDORS

By signing this Bid Submittal Form the Bidder certifies that it satisfies all legal requirements (as an entity) to do business with the County, including all Conflict of Interest and Code of Ethics provisions in Section 2-11 of the Miami-Dade County Code.

In accordance with Sec. 2-11.1(s) of the County Code as amended, prior to conducting any lobbying regarding this solicitation, the Bidder must file the appropriate form with the Clerk of the Board stating that a particular lobbyist is authorized to represent the Bidder.

Pursuant to Miami-Dade County Ordinance 94-34, any individual, corporation, partnership, joint venture or other legal entity having an officer, director, or executive who has been convicted of a felony during the past ten (10) years shall disclose this information prior to entering into a contract with or receiving funding from the County.

Place a check mark here only if bidder has such conviction to disclose to comply with this requirement.

LOCAL PREFERENCE CERTIFICATION: For the purpose of this certification, a "local business" is a business located within the limits of Miami-Dade County (or Broward County in accordance with the Interlocal Agreement between the two counties) that conforms with the provisions of Section 1.10 of the General Terms and Conditions of this solicitation and contributes to the economic development of the community in a verifiable and measurable way.

Place a check mark here only if affirming bidder meets requirements for Local Preference. Failure to complete this certification at this time (by checking the box above) shall render the vendor ineligible for Local Preference.

LOCAL CERTIFIED SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE CERTIFICATION: A Local Certified Service-Disabled Veteran Business Enterprise is a firm that is (a) a local business pursuant to Section 2-8.5 of the Code of Miami-Dade County and (b) prior to bid submission is certified by the State of Florida Department of Management Services as a service-disabled veteran business enterprise pursuant to Section 295.187 of the Florida Statutes.

Place a check mark here only if affirming bidder is a Local Certified Service-Disabled Veteran Business Enterprise. A copy of the certification must be submitted with this proposal.

COUNTY USER ACCESS PROGRAM (UAP): Joint purchase and entity revenue sharing program

For the County's information, the bidder is requested to indicate, at 'A' and 'B' below, its general interest in participating in the Joint Purchase Program of the County User Access Program (UAP) described in Section 2.21 of this contract solicitation, if that section is present in this solicitation document.

- A. If awarded this County contract, would you be interest in participating in the Joint Purchase portion of the UAP with respect to other governmental, quasi-governmental or not-for-profit entities located within the geographical boundaries of Miami-Dade County?
B. If awarded this County contract, would you be interested in participating in the Joint Purchase portion of the UAP with respect to other governmental, quasi-governmental or not-for-profit entities located outside the geographical boundaries of Miami-Dade County?

Firm Name: AmeTrade, Inc.

Street Address: 3057 N.W. 107th Ave Miami, FL 33172

Mailing Address (if different): Same as Above

Telephone No. 305-594-4242 Fax No. 305-513-5917

Email Address: cturino@ametrade.com FEIN No. 01-07131619515

Prompt Payment Terms: % days net 30 days

"By signing this document the bidder agrees to all Terms and Conditions of this Solicitation and the resulting Contract" \* (Please see paragraph 1.2 H of General Terms and Conditions)

Signature: Luis Contreras (Signature of authorized agent)

Print Name: Luis Contreras Title: Vice President

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF PROPOSER TO BE BOUND BY THE TERMS OF ITS PROPOSAL. FAILURE TO SIGN THIS SOLICITATION WHERE INDICATED ABOVE BY AN AUTHORIZED REPRESENTATIVE SHALL RENDER THE PROPOSAL NON-RESPONSIVE. THE COUNTY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY PROPOSAL THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE PROPOSER TO THE TERMS OF ITS OFFER.

References

checked

for:

Ametrade Inc.

Colgate Venezuela  
Procurement Coordinator: Miguel Ochoa  
Ph: +58 414 439 8235  
E-Mail: [miguelangel\\_ochoa@colpal.com](mailto:miguelangel_ochoa@colpal.com)  
Referenced Checked: 06/27/2011

¿Cuánto tiempo ha estado cliente de la empresa? 6-8 años

¿Qué tipos de servicios ha proporcionado la empresa para usted?

Venta de equipos electrónicos, eléctricos, mecánicos, neumáticos, etc.

¿Qué crees que es el aspecto más positivo de la empresa?

Cumplimiento en las entregas, buena atención y rapidez en la respuesta.

¿Su empresa ha recibido cualquier equipo de soldadura, suministros y accesorios de Ametrade Inc? Si

¿Cuando se producen problemas, la empresa responde de manera oportuna? Si

¿Cuán accesible es personal de la empresa que dirigir, supervisar y realiza el trabajo? Muy accesible

¿Recibe valor por el precio que usted paga al contratar con esta compañía? ¿Por qué?

Si, porque la respuesta es rápida frente a emergencias y los precios son competitivos

¿Se utiliza esta empresa otra vez?

Si, la usamos en la actualidad

¿Recomendaría a esta empresa?

Si

Chrysler de Venezuela LLC  
Warehouse Manager: Martin Silva  
Ph: +58 241-613-2685  
E-Mail: [ms147@chrysler.com](mailto:ms147@chrysler.com)  
Referenced Checked: 07/13/2011

¿Cuánto tiempo ha estado cliente de la empresa? Cinco años

¿Qué tipos de servicios ha proporcionado la empresa para usted?

Importación de Repuestos, Maquinas y Equipos

¿Qué crees que es el aspecto más positivo de la empresa?

La entrega es puntual segun lo acordado y nos cubren cualquier emergencia con prontitud

¿Su empresa ha recibido cualquier equipo de soldadura, suministros y accesorios de Ametrade Inc?

Hemos recibido gran cantidad de repuestos, Maquinas y Equipos ; incluyendo rptos para equipos de Soldadura

¿Cuando se producen problemas, la empresa responde de manera oportuna?

Son colaboradores y eficientes en la resolución de problemas

¿Cuán accesible es personal de la empresa que dirigir, supervisar y realiza el trabajo?

Asisten a planta cuando se le ha requerido su presencia en planta.

¿Recibe valor por el precio que usted paga al contratar con esta compañía? ¿Por qué?

Por su eficiencia, calidad y entrega a tiempo

¿Se utiliza esta empresa otra vez?

Es un proveedor catalogado A1 en planta

¿Recomendaría a esta empresa?

Se recomienda ampliamente el uso de esta empresa