

#2 Eastern Company

SUCCESSFUL

VENDOR(S)

PROPOSAL(S)

**SECTION 4
BID SUBMITTAL FORM**

Submit Bid To:
CLERK OF THE BOARD
Stephen P. Clark Center
111 NW 1st Street
17th Floor, Suite 202
Miami, Florida 33128-1983

OPENING: 2:00 P.M.
Wednesday
June 15, 2011



PLEASE QUOTE PRICES F.O.B. DESTINATION, FREIGHT ALLOWED, LESS TAXES, DELIVERED IN MIAMI-DADE COUNTY, FLORIDA

NOTE: Miami-Dade County is exempt from all taxes (Federal, State, Local). Bid price should be less all taxes. Tax Exemption Certificate furnished upon request.

Issued by: Ana Rioseco	DPM Purchasing Division	Date Issued: 05/27/2001	This Bid Submittal Consists of Pages 17 through 29 plus Affidavits
------------------------	-------------------------	-------------------------	--

Sealed bids subject to the Terms and Conditions of this Invitation to Bid and the accompanying Bid Submittal. Such other contract provisions, specifications, drawings or other data as are attached or incorporated by reference in the Bid Submittal, will be received at the office of the Clerk of the Board at the address shown above until the above stated time and date, and at that time, publicly opened for furnishing the supplies or services described in the accompanying Bid Submittal Requirement.

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

A Bid Deposit in the amount of N/A of the total amount of the bid shall accompany all bids
 A Performance Bond in the amount of N/A of the total amount of the bid will be required upon execution of the contract by the successful bidder and Miami-Dade County.

DO NOT WRITE IN THIS SPACE	
ACCEPTED _____	HIGHER THAN LOW _____
NON-RESPONSIVE _____	NON-RESPONSIBLE _____
DATE B.C.C. _____	NO BID _____
ITEM NOS. ACCEPTED _____	
COMMODITY CODE:	895,895-27,895-50,895-70, 895-72, 895-74, 895-90, 895-92 & 895-94
Procurement Contracting Officer I	Ana M. Rioseco

RETURN ONE ORIGINAL AND TWO COPIES OF BID SUBMITTAL PAGES AND AFFIDAVITS.

FAILURE TO COMPLETE THE CERTIFICATION REGARDING LOCAL PREFERENCE ON PAGE 29 OF SECTION 4, BID SUBMITTAL FORM SHALL RENDER THE VENDOR INELIGIBLE FOR LOCAL PREFERENCE
FAILURE TO SIGN PAGE 29 OF SECTION 4, BID SUBMITTAL FORM, WILL RENDER YOUR BID NON-RESPONSIVE

SECTION 4
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: Fastenal Company

CHECKLIST FOR REQUIRED ATTACHMENTS:

This checklist must be completed by all bidders.

Refer to the details in Section 2, Paragraph 2.6.

<u>Reference:</u>	<u>Summarized Requirement:</u>	<u>Initial As Completed:</u>
Paragraph 2.6.3.1	Provide complete office address: <u>Corporate:</u> 2001 Theurer Blvd Winona, MN 55987	_____
Paragraph 2.6.3.2	Enter your firm's dedicated phone and facsimile (FAX) machine number, including area code: Phone No. <u>507-313-7206</u> Fax No. <u>507-494-3422</u> Enter your firm's e-mail address: E-mail: <u>govbids@fastenal.com</u>	_____

Please see following page with Fastenal Store Locations



Local Fastenal Servicing Locations

5 BU	Address	City	State	Zip	Phone	Fax	E-Mail
FLHOM	335 S. Krome Avenue	FLORIDA CITY	FL	33034	(786)243-9188	(786)243-9191	FLHOM@stores.fastenal.com
FLMI1	3977 NW 25th Street	MIAMI	FL	33142-6721	(786)265-7804	(786)265-7805	FLMI1@stores.fastenal.com
FLMI3	150 NW 176th St. Bay F	MIAMI GARDENS	FL	33169	(305)249-7725	(305)249-7750	FLMI3@stores.fastenal.com
FLMED	4550 N.W. 72nd Avenue	MIAMI	FL	33166	(305)471-4867	(305)471-4895	FLMED@stores.fastenal.com
FLMIA	16200 N.W. 59th Avenue Suite 107	MIAMI	FL	33014	(305)828-8554	(305)828-8059	FLMIA@stores.fastenal.com
FLMI2	18611 SW 107th Ave	MIAMI	FL	33157	(786)242-4512	(786)242-4547	FLMI2@stores.fastenal.com
FLMI4	4031 NW 2nd Avenue	MIAMI	FL	33127	(305)576-1402	(305)576-5380	FLMI4@stores.fastenal.com
FLMI5	7304 SW 45th Street	MIAMI	FL	33155			FLMI5@stores.fastenal.com

Fastenal Company is opening a new store at 7304 SW 45th Street which is expected to open by September. At this time we will be able to provide a Business Tax Receipt. Any questions can be directed to Michael Gualandi, the Miami Dade & Monroe County Sales Manager (305-576-1402).

SECTION 4
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: Fastenal Company

Refer to the details in Paragraph 2.6 to insure that your firm's responses and attachments comply with the solicitation's requirements.

Reference:
 Paragraph
 2.6.3.3

List references from customers to whom your firm has delivered welding equipment, supplies, and accessories. These references shall ascertain to the County that your firm sufficient expertise in this industry.

(1) Company Name: State of New York

Contact Person's Name: Ruth Quezada

Contact Person's Title: _____

Customer's Address: Corning Tower Building 38th Floor Albany, NY 12242

Customer's Telephone #: 518-474-4576

Customer's E-mail Address: _____

(2) Company Name: State of Washington-Office of State Procurement

Contact Person's Name: Dave Scott

Contact Person's Title: _____

Customer's Address: 210 11th Ave SW Room 201/PO Box 41017 Olympia, WA 98504

Customer's Telephone #: 360-902-7416

Customer's e-mail address: _____

SECTION 4
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: Fastenal Company

GROUP 1 – PRE-QUALIFICATION OF BIDDERS FOR THE PURCHASE OF ELECTRICAL WELDING SUPPLIES AND ACCESSORIES

Enter the manufacturer lines / brand names for the **electrical welding supplies and accessories** including, but not limited to: welding rod (electrodes), ground clamps, valves gauges, cutting tips, soapstone, strikers, nozzle torches, tip cleaners that will be available from your firm (Reference: Paragraph 2.6).

ELECTRICAL WELDING SUPPLIES AND ACCESSORIES	Manufacturer Lines / Brand Names	Manufacturer Lines / Brand Names
	↓	↓
	Miller	
	Hobart	
	Victor	
	American Torch Tip ✓	
	Thermadyne ✓	
	Weldcraft	
	ESAB ✓	
	Lincoln	
	Thermal ARC ✓	
	TWECO	
	Lenox ✓	
	Weller ✓	
	Steiner ✓	
	Bessey ✓	
	Mag Switch ✓	
	Genstar Technologies ✓	
	Uniweld ✓	

(Copy this page if necessary to list additional products)

SECTION 4
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: Fastenal Company

GROUP 2 – PRE-QUALIFICATION OF BIDDERS FOR THE PURCHASE OF GAS WELDING SUPPLIES & ACCESSORIES

Enter the manufacturer lines / brand names for the **gas welding supplies and accessories** including, but not limited to: flow meters, cryogenic hoses, mixers, check valves, gas cylinder hand trucks that will be available from your firm (Reference: Paragraph 2.6).

GAS WELDING SUPPLIES AND ACCESSORIES	Manufacturer Lines / Brand Names	Manufacturer Lines / Brand Names
	↓	↓
	Lenox ✓	
	ESAB ✓	
	Hobart	
	Victor	
	Miller	
	Lincoln	
	Thoroughbred ✓	
	Uniweld ✓	
	First Safety Corp ✓	
	Atlas Welding ✓	
	Dayco Industrial ✓	
	Durham Manufacturing ✓	

(Copy this page if necessary to list additional products)

SECTION 4
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: Fastenal Company

GROUP 3 – PRE-QUALIFICATION OF BIDDERS FOR THE PURCHASE OF REGULATORS, TORCHES AND ACCESSORIES

Enter the manufacturer lines / brand names for the **regulators, torches and accessories** including, but not limited to: single stage regulators, single cylinder & manifold regulators, regulators for disposable tanks, check valves, torch kits, hoses, torch tips that will be available from your firm (Reference: Paragraph 2.6).

REGULATORS, TORCHES AND ACCESSORIES	Manufacturer Lines / Brand Names	Manufacturer Lines / Brand Names
	↓	↓
	Genstar Technologies ✓	
	ESAB ✓	
	Victor	
	Miller	
	Lincoln	
	Hobart	
	Lenox ✓	
	Weldcraft	
	Uniweld ✓	
	American Torch Tip ✓	

(Copy this page if necessary to list additional products)

SECTION 4
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: Fastenal Company

GROUP 5 – PRE-QUALIFICATION OF BIDDERS FOR THE PURCHASE OF SAFETY WEAR ITEMS

Enter the manufacturer lines / brand names for the **safety wear items** including, but not limited to, goggles, welding helmets, gloves and personal protection items that will be available from your firm (Reference: Paragraph 2.6).

	Manufacturer Lines / Brand Names	Manufacturer Lines / Brand Names
	↓	↓
SAFETY WEAR ITEMS	Steiner ✓	Ergodyne ✓
	Tillman ✓	Converse ✓
	Jackson Safety ✓	Nautilus Footwear ✓
	North Safety ✓	Pelican Flashlights ✓
	Fibre Metal ✓	Bulwark FR ✓
	High Temp Material ✓	UVEX ✓
	3M ✓	E-A-R ✓
	Miller ✓	MSA ✓
	Lincoln ✓	
	Hobart ✓	
	West Chester Holdings ✓	
	Sellstrom ✓	
	Kimberly Clark ✓	
	MCR Safety ✓	
	Ansell Edmont ✓	
	Moldex ✓	
	Capital Safety ✓	
	Howard Leight ✓	
	Brady ✓	

(Copy this page if necessary to list additional products)

SECTION 4
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: Fastenal Company

GROUP 6 – PRE-QUALIFICATION OF BIDDERS FOR THE PURCHASE OF WELDING AND METAL CUTTING EQUIPMENT & ACCESSORIES

Enter the manufacturer lines / brand names for the **welding and metal cutting equipment and accessories** including, but not limited to, MIG (metal inert gas) welders, TIG (tungsten inert gas) welders, Stick welders, Gas, LP or Diesel Engine-driven welders/AC Generators, and plasma cutters that will be available from your firm (Reference: Paragraph 2.6).

WELDING AND METAL CUTTING EQUIPMENT & ACCESSORIES	Manufacturer Lines / Brand Names	Manufacturer Lines / Brand Names
	↓	↓
	Miller	
	ESAB ✓	
	Hobart	
	Lincoln	
	Lenox ✓	
	Thermadyne ✓	
	Atlas Welding ✓	
	Mathey Dearman ✓	
Kioke Aronson ✓		
Bessey ✓		
Fibre Metal ✓		
Mag-Mate ✓		

(Copy this page if necessary to list additional products)

SECTION 4
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: Fastenal Company

GROUP 7 – PRE-QUALIFICATION OF BIDDERS FOR THE PURCHASE OF CHEMICALS USED IN ELECTRIC, GAS AND METAL CUTTING APPLICATIONS

Enter the manufacturer lines / brand names for the **chemicals used in electric, gas, and metal cutting** items including, but not limited to, fluxes, lubricants, weld-through primers, splatter guard, coolants and chemical treatments that will be available from your firm (Reference: Paragraph 2.6).

CHEMICALS USED IN ELECTRIC, GAS AND METAL CUTTING APPLICATIONS	Manufacturer Lines / Brand Names ↓	Manufacturer Lines / Brand Names ↓
	Markal /	
	CRC /	
	Loctite /	
	Alvin /	
	Dynaflex /	
	3M	
	Anchor /	
	Norsemen	
	Ashburn /	
Lenox /		
Walter Valenite		
Relton /		
Dykem /		
Weller /		
ITW Vortec /		

(Copy this page if necessary to list additional products)

SECTION 4
 BID SUBMITTAL

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

FIRM NAME: Fastenal Company

GROUP 8 – PRE-QUALIFICATION OF BIDDERS FOR THE PURCHASE OF MISCELLANEOUS ITEMS

Enter the manufacturer lines / brand names for miscellaneous items

	Manufacturer Lines / Brand Names	Manufacturer Lines / Brand Names
	↓	↓
MISCELLANEOUS ITEMS	Dewalt	Chanellock
	Bosch	Midwest Snips ✓
	Metabo ✓	Gerber ✓
	Sait/United Abrasives ✓	Irwin ✓
	SIA Abrasives ✓	Empire Tool
	Sundisc ✓	Wilton / Jet ✓
	Norton ✓	Vaughan
	Milwaukee Power Tools	Ames True Temper ✓
	Makita	Truper Tool ✓
	Dynabraid ✓	Jonnesway ✓
	Weller ✓	Blackstone ✓
	Lenox ✓	Knipex ✓
	Atlas Welding Acc ✓	Klein Tool ✓
	Apex Tool Group ✓	Custom Leather Craft ✓
	Armstrong Tool ✓	WERA ✓
	Gearwrench ✓	Ergodyne ✓
	Nupla ✓	Pelican ✓
	Wiss ✓	Lufkin ✓
	Hyde Tool ✓	

(Copy this page if necessary to list additional products)

SECTION 4
BID SUBMITTAL FOR:

Welding Equipment, Supplies & Accessories, Pre-Qualified Pool of Vendors

ACKNOWLEDGEMENT OF ADDENDA

INSTRUCTIONS: COMPLETE PART I OR PART II, WHICHEVER APPLIES

PART I:

LIST BELOW ARE THE DATES OF ISSUE FOR EACH ADDENDUM RECEIVED IN CONNECTION WITH THIS BID

Addendum #1, Dated _____

Addendum #2, Dated _____

Addendum #3, Dated _____

Addendum #4, Dated _____

Addendum #5, Dated _____

Addendum #6, Dated _____

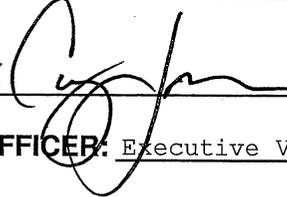
Addendum #7, Dated _____

Addendum #8, Dated _____

PART II:

NO ADDENDUM WAS RECEIVED IN CONNECTION WITH THIS BID

FIRM NAME: Fastenal Company

AUTHORIZED SIGNATURE:  _____ DATE: 6-13-2011

TITLE OF OFFICER: Executive Vice President



BID SUBMITTAL FORM

Bid Title: **WELDING EQUIPMENT, SUPPLIES AND ACCESSORIES, PRE-QUALIFIED POOL OF VENDORS**

By signing this Bid Submittal Form the Bidder certifies that it satisfies all legal requirements (as an entity) to do business with the County, including all Conflict of Interest and Code of Ethics provisions in Section 2-11 of the Miami-Dade County Code. Any County employee or member of his or her immediate family seeking to contract with the County shall seek a conflict of interest opinion from the Miami-Dade County Ethics Commission prior to submittal of a Bid response or application of any type to contract with the County by the employee or his or her immediate family and file a copy of that request for opinion and any opinion or waiver from the Board of County Commissioners with the Clerk of the Board. The affected employee shall file with the Clerk of the Board a statement in a form satisfactory to the Clerk disclosing the employee's interest or the interest of his or her immediate family in the proposed contract and the nature of the intended contract at the same time as or before submitting a Bid, response, or application of any type to contract with the County. Also a copy of the request for a conflict of interest opinion from the Ethics Commission and any corresponding opinion, or any waiver issued by the Board of County Commissioners, must be submitted with the response to the solicitation.

In accordance with Sec. 2-11.1(s) of the County Code as amended, prior to conducting any lobbying regarding this solicitation, the Bidder must file the appropriate form with the Clerk of the Board stating that a particular lobbyist is authorized to represent the Bidder. Failure to file the appropriate form in relation to each solicitation may be considered as evidence that the Bidder is not a responsible contractor.

The Bidder confirms that this Bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a Bid for the same goods and/or services and in all respects is without collusion, and that the Bidder will accept any resultant award. Further, the undersigned acknowledges that award of a contract is contingent upon vendor registration. Failure to register as a vendor within the specified time may result in your firm not being considered for award.

Pursuant to Miami-Dade County Ordinance 94-34, any individual, corporation, partnership, joint venture or other legal entity having an officer, director, or executive who has been convicted of a felony during the past ten (10) years shall disclose this information prior to entering into a contract with or receiving funding from the County.

Place a check mark here only if bidder has such conviction to disclose to comply with this requirement.

LOCAL PREFERENCE CERTIFICATION: For the purpose of this certification, a "local business" is a business located within the limits of Miami-Dade County (or Broward County in accordance with the Interlocal Agreement between the two counties) that conforms with the provisions of Section 1.10 of the General Terms and Conditions of this solicitation and contributes to the economic development of the community in a verifiable and measurable way. This may include, but not be limited to, the retention and expansion of employment opportunities and the support and increase to the County's tax base.

Place a check mark here only if affirming bidder meets requirements for Local Preference. Failure to complete this certification at this time (by checking the box above) shall render the vendor ineligible for Local Preference.

LOCAL CERTIFIED SERVICE-DISABLED VETERAN BUSINESS ENTERPRISE CERTIFICATION: A Local Certified Service-Disabled Veteran Business Enterprise is a firm that is (a) a local business pursuant to Section 2-8.5 of the Code of Miami-Dade County and (b) prior to bid submission is certified by the State of Florida Department of Management Services as a service-disabled veteran business enterprise pursuant to Section 295.187 of the Florida Statutes.

Place a check mark here only if affirming bidder is a Local Certified Service-Disabled Veteran Business Enterprise. A copy of the certification must be submitted with this proposal.

COUNTY USER ACCESS PROGRAM (UAP): Joint purchase and entity revenue sharing program

For the County's information, the bidder is requested to indicate, at 'A' and 'B' below, its general interest in participating in the Joint Purchase Program of the County User Access Program (UAP) described in Section 2.21 of this contract solicitation, if that section is present in this solicitation document. Vendor participation in the Joint Purchase portion of the UAP is **voluntary**, and the bidder's expression of general interest at 'A' and 'B' below is for the County's information only and **shall not be binding** on the bidder.

- A. If awarded this County contract, would you be interest in participating in the Joint Purchase portion of the UAP with respect to other governmental, quasi-governmental or not-for-profit entities located within the geographical boundaries of Miami-Dade County?
Yes No
- B. If awarded this County contract, would you be interested in participating in the Joint Purchase portion of the UAP with respect to other governmental, quasi-governmental or not-for-profit entities located outside the geographical boundaries of Miami-Dade County?
Yes No

Firm Name: Fastenal Company

Street Address: 2001 Theurer Blvd Winona, MN 55987

Mailing Address (if different):

Telephone No. 507-313-7206

Fax No. 507-494-3422

Email Address: gov bids@fastenal.com

FEIN No. 41-0948415

Prompt Payment Terms: 0 % 0 days net 30 days

***"By signing this document the bidder agrees to all Terms and Conditions of this Solicitation and the resulting Contract"* (Please see paragraph 1.2 H of General Terms and Conditions)**

Signature: (Signature of authorized agent)

Print Name: Cory Jansen Title: Executive Vice President

THE EXECUTION OF THIS FORM CONSTITUTES THE UNEQUIVOCAL OFFER OF PROPOSER TO BE BOUND BY THE TERMS OF ITS PROPOSAL. FAILURE TO SIGN THIS SOLICITATION WHERE INDICATED ABOVE BY AN AUTHORIZED REPRESENTATIVE SHALL RENDER THE PROPOSAL NON-RESPONSIVE. THE COUNTY MAY, HOWEVER, IN ITS SOLE DISCRETION, ACCEPT ANY PROPOSAL THAT INCLUDES AN EXECUTED DOCUMENT WHICH UNEQUIVOCALLY BINDS THE PROPOSER TO THE TERMS OF ITS OFFER.

Rioseco, Ana (DPM)

From: Erica Hanson [ehanson@fastenal.com]
Sent: Friday, June 24, 2011 1:44 PM
To: Rioseco, Ana (DPM); Lara Taylor
Cc: Clerk of the Board (COC)
Subject: RE: 6502-1/21 Welding

Hi Ana,

Please know that these customers, even though they have a specific contract are able to purchase other items from our product offering. Here are two other references that will suit this solicitation better:

State of Indiana

Contact: Mike Du Valle - Contract Manager

Phone: 317-232-3035

mduvalle@idoa.in.gov

State of Oklahoma

Contact: Lisa Bradley- Contracting Officer

Phone: 405-522-4480

Lisa_bradley@dcs.state.ok.us

Please let me know if there is anything else you need!

Thanks,

Erica Hanson
Government Inside Sales
p: 507-313-7217

-----Original Message-----

From: Rioseco, Ana (DPM) [mailto:ARIOSEC@miamidade.gov]
Sent: Thursday, June 23, 2011 12:29 PM
To: Erica Hanson; Lara Taylor
Cc: Rioseco, Ana (DPM); Clerk of the Board (COC)
Subject: RE: 6502-1/21 Welding

Hello Erica,

References checked

box:

International Company

State of Oklahoma
Contracting Officer: Lisa Bradley
Ph # 405-522-4480
E-Mail: Lisa_Bradley@dcs.state.ok.us
Reference checked: 06/27/2011

How long have you been a customer of the company?

Oklahoma awarded a MRO contract to Fastenal March 1, 2010

What types of services has the company provided to you?

MRO Supplies – Contract is multi-awarded. Fastenal was awarded categories: Electrical, Plumbing, HVAC, Fasteners, General Maintenance, Paint, and Janitorial

What do you feel is the most positive aspect of the company?

Fastenal has many store locations in Oklahoma. Local account representative is actively marketing the contract to available other users, cities, counties,

Has your firm purchased any welding equipment, supplies, accessories and/or related items from Fastenal Company? Yes

When problems occur, does the company respond in a timely manner? Yes

How accessible are the company's personnel who direct, supervise and/or perform work?

Very. I have the account manager's cell phone

Do you receive value for the price you pay when contracting with this company? Why?

Somewhat. Pricing in some categories is higher, then lower in some.

Would you use this company again? Yes

Would you recommend this company? Yes

State of Indiana
Contract Manager: Mike Du Valle
Ph # 317-232-3035
E-Mail: mduvalle @idoa.in.gov
Reference checked: 08/08/11

How long have you been a customer of the company?

2 years

What types of services has the company provided to you?

Fastenal is a provider of the State's MRO products

What do you feel is the most positive aspect of the company?

Fastenal is always eager to find a solution and are always flexible when asked to provide products and services on short notice.

Has your firm purchased any welding equipment, supplies, accessories and/or related items from Fastenal Company?

The State purchases, HVAC, electrical, industrial and general maintenance equipment.
Spend for welding equipment is allowed and has occurred (although minimal).

When problems occur, does the company respond in a timely manner?

Fastenal is responsive and provides solutions quickly.

How accessible are the company's personnel who direct, supervise and/or perform work?

Store level staff are challenged as it pertains to availability although it is understood that they are fulfilling orders.

Fastenal's management team are accessible at all times of the day. They always make themselves available to discuss day-to-day as well as critical issues.

Do you receive value for the price you pay when contracting with this company? Why?

Fastenal was awarded RFP 9-27 for MRO, competitively bid by the Dept. of Administration. The award was made based on various requirements including pricing (for core list items and well as non-core discounts).

Would you use this company again?

Yes; We are currently in negotiations to extend the State's contract with Fastenal.

Would you recommend this company?

Yes; We are overall pleased with Fastenal's performance.