

I. Purchasing Instructions:

Award Description

The purpose of this solicitation is to establish a contract for the purchase of medical supplies and related items, on an as needed when needed basis. The solicitation categorizes diagnostic, surgical and emergency/trauma supplies, personal protective equipment, and miscellaneous medical items, in conjunction with the County's needs. Section 4 Bid Submittal Form contains a listing of the items required for this Solicitation.

Award of this contract was to the three (3) lowest priced responsive, responsible Bidders on a category-by-category basis. Items (and/or departments) may be added or deleted during the term of this contract. Under these circumstances, the vendor shall be invited to submit price quotes for any additional items.

II. Awarded Vendors:

Awardees	Address	Principal
Bound Tree Medical, LLC	5000 Tuttle Crossing Boulevard Dublin, OH	Jennifer A. Butler
District Healthcare & Janitorial Supply Incorporated (MICRO/SBE)	10125 NW 116 Way, #16 Medley, FL	Pernell Williams
SZY Holdings, LLC d/b/a Ever Ready First Aid	101-01 Foster Avenue Brooklyn, NY	Miri Weber
Flotec, Inc.	7625 West New York Street Indianapolis, IN	David T. Pucillo
Henry Schein, Inc.	135 Duryea Road Melville, NY	James Breslawski
Kentron Healthcare, Inc.	701 Central Ave. West Springfield, TN	Nari Sadarangani
Health-Care Equipment & Parts Company, Inc.	1901 10th Avenue Brooklyn, NY	Molly Rochester
Midwest Medical Supply Company, LLC	13400 Lakefront Drive Earth City, MO	Julia Onesto
Pancar Industrial Supply Corporation (MICRO/SBE)	8254 NW S River Drive Medley, FL	Francisco Fletes
Quadmed, Inc.	11210-1 Philips Industrial Boulevard East Jacksonville, FL	Lisa Price
Steede Medical, LLC	11433 NW 34th Street Doral, FL	Louis Steede
Suncoast Surgical and Medical Supply, LLC	2711 N 58 Street Tampa, FL	Ronald Dial
VetMeds, Inc.	332 S. Michigan Avenue, Ste.1032, Chicago, IL	Andria R. Nelson

Awardees By Category: Group (A) Non Federally Funded Purchases				
Category		Primary	Secondary	Tertiary
1	Oxygen Delivery / Regulators	Quadmed, Inc. 1/26/16 Mfg. Terminated this Vendor see event log note	Flotec, Inc. 1/26/16 Primary Vendor	N/A
2	Oxygen Delivery / Airway	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	SZY Holdings, LLC d/b/a Ever Ready First Aid
3	Disposable Laryngoscope Blades	Bound Tree Medical, LLC	Henry Schein, Inc.	Midwest Medical Supply Company, LLC
4	Amsino Suction Catheter	Midwest Medical Supply Company, LLC	Steede Medical, LLC	VetMeds, Inc.
5	Supraglottic Airway Devices	Midwest Medical Supply (MMS)	Bound Tree Medical LLC	Quadmed, Inc.
6	Surgical Airway and Miscellaneous	Bound Tree Medical, LLC	N/A	N/A
7	Airway & AED Packs Miami- Dade Fire Rescue	Bound Tree Medical, LLC	N/A	N/A
8	Sphygmomanometers	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	Health-Care Equipment & Parts Company, Inc.
9	Stethoscopes	Kentron Healthcare, Inc	Quadmed, Inc.	Suncoast Surgical and Medical Supply, LLC
10	Syringes and Needles and Related Items	Midwest Medical Supply Company, LLC	Quadmed, Inc.	Bound Tree Medical, LLC
11	Safety Catheters	Henry Schein, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC
12	B.I.G. Bone Injection Gun	Henry Schein, Inc.	Bound Tree Medical, LLC	Quadmed, Inc.
13	Intravenous Administration Sets	Henry Schein, Inc.	Steede Medical, LLC	Midwest Medical Supply Company, LLC
14	Burn Care	Henry Schein, Inc.	Bound Tree Medical, LLC	Kentron Healthcare, Inc.
15	Stifneck Cervical Collars	Henry Schein, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC
16	Splints and Misc. Trauma	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	N/A
17	Pet Masks	Henry Schein, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC
18	Otter Box	Bound Tree Medical, LLC	Steede Medical, LLC	Quadmed, Inc.
19	Custom Cases for Miami- Dade Fire Rescue	Quadmed, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC



EVENT LOG

CONTRACT No. 8441-0/19 MEDICAL SUPPLIES AND RELATED ITEMS UPDATED 1-26-16

20	Pelican Cases	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	Steede Medical, LLC
21	Pelican Custom Lid Insert	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	Quadmed, Inc.
22	Personal Protective Equipment	Pancar Industrial Supply Corp.	Bound Tree Medical, LLC	Steede Medical, LLC
23	Glucometer / Blood Glucose Testing	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC	Henry Schein, Inc.
24	Miscellaneous	Midwest Medical Supply Company, LLC	Steede Medical, LLC	Bound Tree Medical, LLC
*24	Miscellaneous (Line #6)	Steede Medical, LLC	Bound Tree Medical, LLC	N/A
*24	Miscellaneous (Line #8)	Steede Medical, LLC	Bound Tree Medical, LLC	N/A
*24	Miscellaneous (Line #9)	Steede Medical, LLC	N/A	N/A
*24	Miscellaneous (Line #20)	Steede Medical, LLC	N/A	N/A
*24	Miscellaneous (Line #27)	Steede Medical, LLC	N/A	N/A
*24	Miscellaneous (Line #57)	Steede Medical, LLC	Bound Tree Medical, LLC	N/A
25	Portable Suction	Bound Tree Medical, LLC	SZY Holdings, LLC d/b/a Ever Ready First Aid	Quadmed, Inc.
26	Video Laryngoscopes	Quadmed, Inc.	Bound Tree Medical, LLC	N/A
27	Welch Allyn	Health-Care Equipment & Parts Company, Inc.	Henry Schein, Inc.	Bound Tree Medical, LLC
28	Nonin Pulse Oximetry	Henry Schein, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC
29	Masimo Co Monitoring	Bound Tree Medical, LLC	N/A	N/A
30	Infection Control Blood Collection Items	Henry Schein, Inc.	Midwest Medical Supply Company, LLC	Steede Medical, LLC
31	Handtevy Pediatric Equipment	No Award		
32	Stretchers	Bound Tree Medical, LLC	Quadmed, Inc.	N/A
33	CPR and Simulation Training Equipment	Bound Tree Medical, LLC	Steede Medical, LLC	N/A
34	Surgical Gowns / Equipment	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC	N/A
35	HAZ-MAT – Toxicology Items	Henry Schein, Inc.	Bound Tree Medical, LLC	N/A
36	Nasal Packing / Epistaxis	District Healthcare & Janitorial Supply, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC



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37	Mouthpiece	Henry Schein, Inc.	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC
38	Tuberculin Intradermal Test Solution	Henry Schein, Inc.	Bound Tree Medical, LLC	SZY Holdings, LLC d/b/a Ever Ready First Aid
39	Disposable Acupuncture Needles	No Award		
40	Additional Syringes, Needles and Related Items	Midwest Medical Supply Company, LLC	Quadmed, Inc.	Henry Schein, Inc.
41	Additional Safety Catheters	District Healthcare & Janitorial Supply, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC
42	Additional Intravenous Administration Sets	Bound Tree Medical, LLC	Henry Schein, Inc.	Midwest Medical Supply Company, LLC
43	Other Miscellaneous Supplies	Quadmed, Inc.	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC
44	Additional Stretchers	Bound Tree Medical, LLC	Henry Schein, Inc.	Quadmed, Inc.
45	Additional Surgical Gowns / Equipment	Suncoast Surgical & Medical Supply, LLC	Midwest Medical Supply Company, LLC	Bound Tree Medical, LLC
46	Disposable Acupuncture Needles	Bound Tree Medical, LLC	N/A	N/A
47	Splints and Misc. Trauma	Henry Schein, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid	Midwest Medical Supply Company, LLC
48	Personal Protective Equipment	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC	Steede Medical, LLC
49	Other Miscellaneous Supplies	SZY Holdings, LLC d/b/a Ever Ready First Aid	Bound Tree Medical, LLC	Steede Medical, LLC
50	Otter Box	Bound Tree Medical, LLC	Steede Medical, LLC	Quadmed, Inc.
51	Infection Control Blood Collection Items	Bound Tree Medical, LLC	Henry Schein, Inc.	Suncoast Surgical & Medical Supply, LLC
52	Oxygen Delivery / Airway	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC	Henry Schein, Inc.

*Group (A) Category 24

Steede Medical, LLC is being recommended for award as primary for line items 6, 8, 9, 20, 27 and 57 the lowest bidder's, Midwest Medical Supply Company, LLC, samples were not approved.

Awardees By Category: Group (B) Federally Funded Purchases

Category		Primary	Secondary	Tertiary
1	Sphygmomanometers / Stethoscopes	Henry Schein, Inc.	Bound Tree Medical, LLC	Midwest Medical Supply Company, LLC
2	Miscellaneous	Midwest Medical Supply Company, LLC	SZY Holdings, LLC d/b/a Ever Ready First Aid	Quadmed, Inc.
3	Other Miscellaneous Supplies	SZY Holdings, LLC d/b/a Ever Ready First	Midwest Medical Supply Company, LLC	Quadmed, Inc.

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4	Other Miscellaneous Supplies	Steede Medical, LLC	Bound Tree Medical, LLC	Suncoast Surgical & Medical Supply, LLC
5	Other Miscellaneous Supplies	Steede Medical, LLC	Henry Schein, Inc.	SZY Holdings, LLC d/b/a Ever Ready First Aid

III. Special Notes/Instructions:

1. This document is intended only as a brief overview of information and general guidance on how the contract should be utilized. Please refer to the solicitation documents and/or event log for other specific information or authorized amendments.

IV. Prices:

See Roadmap

V. Quotation Directives:

- 1) When a spot market purchase is initiated, all prequalified vendors for the specific group will be invited to participate in spot market purchases through an Invitation to Quote (ITQ). ITQs will include the requirements (i.e. delivery) specific to the spot-market purchase. ITQs may be issued for immediate deliveries, or to establish pricing for items that may be ordered within a specified time period.
- 2) All quotations issued under this pre-qualification contract must utilize the current and active "terms and conditions" in place that includes the latest legislative changes. Please refer the Procurement Management link <http://www.miamidade.gov/procurement/itb-terms-conditions.asp> to retrieve the latest version of the General Terms and Conditions and include the latest language in the ITQ.
- 3) Cone of Silence

Pursuant to Section 2-11.1(t) of the County Code, all ITQ's are subject to the Cone of Silence. All RTQ's must be provided to the Small Business Development Division (SBD) of the Internal Services Department for placement on the Cone of Silence Report upon advertisement. Once an award recommendation is made, SBD must be notified to remove the competition from the report.

Quotation Award Checklist:

The following is provided as a reminder of some important items that each department should check/ complete/ document prior to making an award.

- Check that vendor meets minimum requirements such as certifications or license requirements.
- If the contract has a Small Business preference, goal or is a set-aside, check that the recommended vendor is on the Small Business Division certification list.
(See www.miamidade.gov/business/reports-certification-list.asp)
- If the contract includes preferences (Local, Locally-Headquartered, Veteran's, and Small Business, as applicable), check that they were applied correctly.
- Obtain a signed Collusion Affidavit and a signed Affirmation of Vendor Affidavits from the recommended vendor.
- In your notice to all participants of the quote results, copy the Clerk of the Board (clerkbcc@miamidade.gov) and include language advising the vendors that the Cone of Silence is lifted.

[Sample language: *In accordance with the reference solicitation, and Section 2-8.4 of the Code of Miami-Dade County, you are hereby notified that the (Dept. name) recommends award of this quote to: (Company name).*

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Provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-11.1(t) of the County Code.]

- **Allow a three (3) business day protest period;** beginning the day after the award recommendation is posted with the Clerk, prior to completing award if applicable with your award value (over \$25K).

V. Event Log:

Event No.	Date	Description	Agent
1	1/7/14	Award recommendation approved by BCC / 8F5 (140101) Resolution 171-14	
2	3/3/14	Award sheet and Blanket purchase order created	M. Garofolo
3	1/23/15	Category 10 Line Item 3: 10-12cc Luer-Slip Syringe without Needle, Terumo™ # 3SS-10S or "Approved Equal" 1/21/15 Item discontinued replaced with Luer-Lock Syringe without Needle 10cc #BBM4617100V-02 No Price Increase	M. Garofolo
4	3/1/15	MMS Medical Supplies Company requested Price increase as per PPI (1.6%) increase honored see Roadmap for updated prices	M. Garofolo
5	1/13/16	MMS Medical Supplies Company requested Price increase as per PPI (2.7%) increase honored see Roadmap for updated prices	M. Garofolo
6	1/26/16	Effective Immediately vendor designation has changed for Category No. 1 Oxygen Delivery / Regulators (No Sub) Line items 1-5. Primary vendor is now Flotec, Inc. Reason: Manufacturer Flotec, Inc. for non-compliance of contractual agreement has terminated Quadmed Inc. Quadmed is no longer an authorized distributor for Flotec, Inc. CATEGORY 1 ONLY.	M. Garofolo