

Memorandum

MIAMI-DADE
COUNTY

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Date: November 24, 2009
To: George M. Burgess
County Manager
From: Amos C. Roundtree
for
Miriam Singer, CPPO
Director
Department of Procurement Management
Subject: Request Approval to Award Contract No. 9173-0/13: Cisco Equipment,
Software, Maintenance, and Services Pre-qualification Pool

RECOMMENDATION

It is recommended that the County Manager approve award of this contract solicited under full and open competition through an Invitation to Bid process to establish a pre-qualified pool of vendors for the purchase of Cisco equipment, software, maintenance, and services.

CONTRACT NO: 9173-0/13
TITLE: Cisco Equipment, Software, Maintenance, and Services
Pre-qualification Pool
APPROVAL TO ADVERTISE: September 18, 2009
TERM: Four years
CONTRACT AMOUNT: \$800,000 for the four year period

**USING/MANAGING AGENCIES
AND FUNDING SOURCES:**

<u>Department</u>	<u>Allocation</u>	<u>Funding Source</u>
MDPLS	\$ 800,000	Library District
Total:	\$ 800,000	

**PREVIOUS CONTRACT
ALLOCATION:** Not Applicable

METHOD OF AWARD: To all responsive and responsible bidders who meet the pre-qualification requirements as specified in the solicitation for participation in future spot market competitions. Additional qualified vendors may be added at any time during the contract term.

VENDORS RECOMMENDED

209825

FOR AWARD:

Vendor	Address	Principal	Award
CDW Government, Inc. (Non-local vendor)	230 N. Milwaukee Avenue Vernon Hills, IL 60061	Christina V. Rother	All Groups
Coleman Technologies, Inc. (Non-local vendor)	20 North Orange Street Orlando, FL 32801	Benjamin Patz	All Groups
International Business Machines Corporation (Non-local vendor)	New Orchard Road Armonk, NY 10504	Samuel Palmisano	All Groups
Prosys Information Systems, Inc. (Non-local vendor)	4900 Avalon Ridge Parkway Norcross, GA 30071	Michelle Clary	All Groups
Storsoft Technology Corporation (Non-local vendor)	1910 31 st Avenue Gulfport, MS 39501	John Evans	All Groups

VENDORS NOT
 RECOMMENDED
 FOR AWARD:

The following vendors failed to provide all vendor registration and affidavit documents required by the solicitation. Upon full compliance with all requirements these firms may be added to the contract:

- Digital Intelligence Systems Corp.
4151 Lafayette Center Drive
Chantilly, VA 20151
- ICS Services of Miami
7120 NW 72nd Avenue
Miami, FL 33166
- Presidio Networked Solutions, Inc.
7601 Ora Glen Drive
Greenbelt, MD 20770

The following vendor was deemed non-responsive. The firm qualified its bid by taking exception to the County's terms and conditions:

- Bell South Communication Systems LLC
1936 Blue Hills Drive, NE
Roanoke, VA 24012

CONTRACT MEASURES:	Small Business Enterprise Bid Preference will be applied in accordance with the Ordinance where permitted by funding source.
LIVING WAGE:	The services being provided are not covered under the Living Wage Ordinance.
USER ACCESS PROGRAM:	The User Access Program provision will apply. The 2% program discount will be collected on all purchases where permitted by funding source.
PROJECT MANAGERS:	Erick Martinez, Department of Procurement Management Gina Del Valle, Miami-Dade Public Library System
ESTIMATED CONTRACT COMMENCEMENT DATE:	After approval by the County Manager and expiration of the bid protest period.

BACKGROUND

The purpose of this solicitation is to pre-qualify vendors, by group, for future pricing competition to provide various Cisco products and services for the Miami-Dade Public Library System (MDPLS). All vendors that met or exceeded the criteria established in the solicitation have been placed on a pre-qualification list based on the groups defined below. During the term of the contract, additional vendors may be added to the pre-qualified pool by meeting the minimum qualifications established in the solicitation. Vendors listed as not being recommended will be provided an opportunity to comply with the established County requirements. Upon full compliance, these vendors will be included in the contract.

Upon establishment of this contract price quotations will be solicited from the pre-qualified vendors as projects are identified by MDPLS. When such spot market purchases are initiated, the pre-qualified vendors shall be invited to offer a fixed price for a specific individual purchase, or a specific purchasing period based on the following groups:

- Group 1 - Cisco Hardware & Parts: This group allows for purchase of all hardware, parts, components, and accessories pertaining to Cisco Systems. Vendors in this group may provide Cisco hardware which includes but is not limited to: switches, routers, firewalls, parts, access points, wireless network cards, cables, accessories, and antennas.
- Group 2 - Cisco Software: This group allows for purchase of all software and maintenance pertaining to Cisco Systems. Vendors in this group are Cisco certified partners and may provide current software, and upgrades to existing software, including any future requirements MDPLS may have for Cisco software.
- Group 3 - Cisco Maintenance, Technical Support, and Repair Services: This group provides for purchase of maintenance, technical support, and repair services for Cisco Systems. Maintenance and support is required beyond the initial manufacturer's warranty

to help ensure that critical network issues are resolved with minimal interruption to County operations.

- Group 4 - Cisco Professional Services: This group allows the County to obtain qualified personnel with experience in Cisco Systems to provide consulting services to augment technical staff. The firms in this group may provide Cisco certified engineers or consultants, who can provide the County with network design services, network analysis for problem determination and resolution, and provide security solutions.
- Group 5 - Cisco Turnkey Systems: This group allows for purchase of complete Cisco systems from bidders pre-qualified in this group. The equipment included in this group are turnkey Cisco products based on the information and requirements contained in future spot market solicitations, and will include all costs associated with implementation, installation and disposal of any replaced components (if applicable).

Currently, the Miami-Dade Public Library System (MDPLS) utilizes Cisco equipment in all 47 library branches. This includes but is not limited to, routers, switches, wireless access points, miscellaneous network equipment, parts and associated maintenance services. This contract will assist MDPLS in maintaining the existing network infrastructure. This contract is critical to the daily operations of MDPLS and will provide continuity of services.

Approved



George M. Burgess
County Manager

12/14/09

Date

Not Approved

George M. Burgess
County Manager

Date