

FINAL TALLY SHEET

Solicitation Number: 9733-1/23
 Summary Description: LED Signs - Repair Services Only
 Solicitation Opening/ Closing Date: 2-20-13
 Prepared by: Josh Brown
 Verified by: Kimberly Craig

*Primary Vendor marked in Yellow. Secondary Vendor marked in Green.

Vendor Name:		Acolite Claude United Sign Co Inc.		BACH Sign Group		Economy Sign		Secondary Marketing Systems Inc (DBA LED Tampa)		Solares Electrical Services Inc		*Zeus Power Electric Inc		
FEIN NUMBER		650442292-01		651109819-01		10591267		592203687-02		650731811-01		452065869-01		
Is the bid responsive (if no, state reason below):		N/A		N/A		N/A		YES		YES		YES		
Indicate SBD certification:		YES		YES		NO		N/A		N/A		N/A		
Registered vendor (yes/ no):		NO		NO		NO		YES		YES		YES		
Incumbent vendor (yes/no):		YES		NO		YES		NO		NO		NO		
Local Preference Affirmed (yes/no):		YES		NO		YES		NO		YES		NO		
Locally Headquartered Affirmed (yes/no):		NO		NO		NO		NO		NO		NO		
Disabled Veterans Preference		YES		YES		YES		YES		YES		YES		
Acknowledgement of Addendum		YES		YES		YES		YES		YES		YES		
Affirmation of Vendor Affidavits		YES		YES		YES		YES		YES		YES		
Fair Subcontracting Practices Page		YES		YES		YES		YES		YES		YES		
Subcontractor Supplier Listing		YES		YES		YES		YES		YES		YES		
4.2 References														
Vendors must be able to demonstrate that they have a minimum of three (3) years experience in providing Repair Services for LED Signs to at least three (3) client references.		YES						YES		YES		NO		
4.2 Bidder Contact Information														
Vendors shall provide contact information for Primary (required) and Secondary (optional) Staff.		YES		YES		YES		YES		YES		YES		
Primary Contact Name:		Paul J Yesbeck		Bob Hiltbrick		Roldan Isem Jr		James M. Ollery		Andres Solares		Jose R. Rosa		
Contact Email Address:		paul@acusigns.com		bob@bachsign.com		risem@economysignco.com		jmo@led-tampa.com		asolares@solareselectrical.com		jrosa09@gmail.com		
Contact Phone #:		305-382-9333 ext. 122		561-848-3440		800-883-9992		727-442-4533		305-717-6184		305-803-1990		
Contact Cellular Phone #:		786-412-2879		561-373-5280		305-796-1956		727-647-3391		305-219-8760		n/a		
Contact Fax Number:		305-819-7777		561-848-3441		305-633-4899		727-442-4543		305-715-7047		n/a		
Secondary Contact Name:		Shane Merrill Facio		Jennifer Cain		Exis Toledo		Debbie Schaefer		Hermilio Pulido		Joseph Llosa		
Contact Email Address:		Shane@acusigns.com		jennifer@bachsign.com		etoledo@economysignco.com		DebbieS@led-tampa.com		hpulido@solareselectrical.com		josephllosa@gmail.com		
Contact Phone #:		305-362-3333 ext. 111		561-848-3440		800-883-9992		727-442-4533		305-717-6184		305-803-1990		
Contact Cellular Phone #:		N/A		561-307-0060		305-796-1956		727-442-4533		885-986-7006		305-367-1996		
Contact Fax Number:		305-819-7777		561-848-3441		305-633-4899		727-442-4543		305-715-7047		n/a		
4.1 Pricing - Repair Services (Section 3, Para 3.2)														
Item #	Estim. Labor Hours / Year	Description	Unit Price per Hour	Extended Price	Unit Price per Hour	Extended Price	Unit Price per Hour	Extended Price	Unit Price per Hour	Extended Price	Unit Price per Hour	Extended Price	Unit Price per Hour	Extended Price
1	300	LED Repair Svcs - Standard Business Hours (M-F 8am-6pm)	\$225.00	\$67,500.00	\$195.00	\$58,500.00	\$172.50	\$51,750.00	\$89.25	\$26,775.00	\$70.00	\$21,000.00	\$75.00	\$22,500.00
2	40	LED Repair Svcs - After Hours (M-F 6pm-8am, Holidays, Weekends)	\$335.00	\$13,400.00	\$292.50	\$11,700.00	\$345.00	\$13,800.00	\$191.25	\$5,260.00	\$140.00	\$4,400.00	\$115.00	\$4,600.00
3	16	LED Repair Svcs - Emergency Calls	\$445.00	\$7,120.00	\$390.00	\$6,240.00	\$445.00	\$7,120.00	\$175.00	\$2,800.00	\$120.00	\$1,920.00	\$120.00	\$1,920.00
				\$88,020.00		\$76,440.00		\$72,670.00		\$34,825.00		\$27,320.00		\$29,020.00

*Identify Non-responsive/Non-responsible vendors and reason:

Zeus Power Supply identified as Non-Responsible - Vendor was unable to demonstrate through the three references provided that they could meet the minimum requirements of 3-years experience. Vendor also advised PM staff that they could not honor the pricing submitted as it was too low.

*The previous contract included additional services that were not compatible with the specific requirements of MDAD, therefore an accurate tally comparison to previous costs is not possible.

THIS TALLY SHEET IS AN INDICATION OF PRICES ONLY AND IS NOT A DETERMINATION OF THE LOWEST RESPONSIVE/RESPONSIBLE BIDDER(S)