

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 14(A)(3)
11-15-05

**OFFICIAL FILE COPY
CLERK OF THE BOARD
OF COUNTY COMMISSIONERS
DADE COUNTY, FLORIDA**

RESOLUTION NO. R-1306-05

RESOLUTION WAIVING COMPETITIVE BIDDING FOR THE PURCHASE OF TRAPEZE SOFTWARE IMPLEMENTATION, TECHNICAL SUPPORT, AND MAINTENANCE SERVICES, AND AUTHORIZING THE COUNTY MANAGER TO AWARD SAME WITH AUTHORITY TO EXERCISE OPTIONS-TO-RENEW ESTABLISHED THEREUNDER

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board finds it is in the best interests of Miami-Dade County to waive formal bid procedures for the purchase of Trapeze Software Implementation, Technical Support, and Maintenance Services, and to authorize the County Manager to award such contracts with authority to exercise options-to-renew established thereunder pursuant to Section 4.03(D) of the Home Rule Charter and Section 2-8.1 and 2-8.4 of the County Code by a two-thirds (2/3) vote of the Board members present.

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The foregoing resolution was offered by Commissioner **Carlos A. Gimenez**, who moved its adoption. The motion was seconded by Commissioner **Bruno A. Barreiro** and upon being put to a vote, the vote was as follows:

Joe A. Martinez, Chairman	aye		
Dennis C. Moss, Vice-Chairman	aye		
Bruno A. Barreiro	aye	Dr. Barbara Carey-Shuler	aye
Jose "Pepe" Diaz	aye	Carlos A. Gimenez	aye
Sally A. Heyman	aye	Barbara J. Jordan	aye
Dorrian D. Rolle	aye	Natacha Seijas	absent
Katy Sorenson	aye	Rebeca Sosa	aye
Sen. Javier D. Souto	aye		

The Chairperson thereupon declared the resolution duly passed and adopted this 15th day of November, 2005. This resolution shall become effective as follows: (1) ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board, and (2) either i) the Citizens' Independent Transportation Trust (CITT) has approved same, or ii) in response to the CITT's disapproval, the County Commission re-affirms its award by two-thirds (2/3) vote of the Commission's membership and such reaffirmation becomes final.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF COUNTY
COMMISSIONERS

HARVEY RUVIN, CLERK

KAY SULLIVAN

Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Bruce Libhaber

Memorandum



Date: November 15, 2005

To: Honorable Chairman Joe A. Martinez
and Members, Board of County Commissioners

From: George M. Burgess
County Manager 

Subject: Approval to Award Contract No. BW7961-3/11: Trapeze Software Implementation,
Technical Support and Maintenance Services

Agenda Item No. 14(A)(3)

This item was amended by the Regional Transportation Committee to include language pertaining to federal regulations concerning conflict of interest, lobbying, and debarment.

RECOMMENDATION

It is recommended that the Board of County Commissioners (Board) waive formal bid procedures pursuant to Sections 2-8.1 and 2-8.4 of the County Code and approve Contract No. BW7961-3/11 for software maintenance, technical support, and upgrade services for all Trapeze software applications deployed at Miami-Dade Transit (MDT). This bid waiver establishes a contract for the continuation of a maintenance support for the complex proprietary software modules used for MDT's fixed route scheduling, routing and planning functions as well as the paratransit certification, reservations, schedules, dispatching and complaints/commendations. A significant amount of research was conducted by County staff and it was determined that Trapeze is the only vendor that can provide the maintenance support of this software already in use at MDT.

CONTRACT NO: BW7961-3/11

CONTRACT TITLE: Trapeze Software Maintenance, Technical Support, Upgrade and Enhancement Services

DESCRIPTION: This contract is a long term maintenance agreement providing maintenance services, technical support, licensing, and module implementations of proprietary software in use by MDT since 1998. This agreement will ensure the continued software support of software used for planning, scheduling, routing, certification, reservation, and dispatching. This software is utilized by MDT for critical daily operations.

APPROVAL TO ADVERTISE: Not Applicable

TERM: Five years with three, one-year options to renew at the County's sole discretion

CONTRACT AMOUNT: \$3,949,411.40

USING/MANAGING AGENCY: Miami-Dade Transit (MDT)

FUNDING SOURCE: MDT Operating, Charter County Transit System Surtax, and Federal Funds as available.

Any use of Surtax funds will be based on an allocation model that will charge the Surtax for the cost of any additional services implemented as a result of the approval of the half penny sales tax. The total cost of this contract will be distributed through the allocation model.

METHOD OF AWARD: Bid Waiver

VENDORS RECOMMENDED FOR AWARD: Trapeze Software Group

VENDORS NOT RECOMMENDED FOR AWARD: Not Applicable

CONTRACT MEASURES: None

LIVING WAGE: Not Applicable

USER ACCESS PROGRAM (UAP): The contract does not contain the 2% User Access Fee provision due to conflicts with Federal Transit Administration (FTA) regulations.

LOCAL PREFERENCE: Does not apply due to conflicts with FTA regulations.

PROJECT MANAGER: Rosie Perez, Senior Chief, Information Technology & Support Services, MDT

ESTIMATED CONTRACT COMMENCEMENT DATE: This contract will become effective only after approval by the Citizens' Independent Transportation Trust (CITT) or re-affirmation by the County Commission.

BACKGROUND

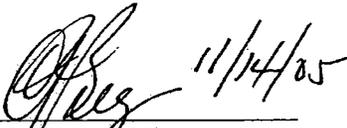
The Trapeze Software Group currently supports the Trapeze software applications used by Miami-Dade Transit (MDT). These software modules are critical to the daily operation of Transit's Scheduling/Planning and Paratransit Divisions. The modules are proprietary and only Trapeze can provide the maintenance and upgrades to these modules. The County's current contract with Trapeze expires on February 2, 2006, and in order to have adequate support for the application and future enhancements, MDT must establish a new contract with the Trapeze Software Group, the owners of the software. By executing this contract before December 31, 2005, MDT will avoid a \$1.2 million price increase by Trapeze planned in their new price schedule that will take effect on January 1, 2006.

Staff negotiated a long term agreement with Trapeze to continue software maintenance, support and enhancements of MDT's fixed route and paratransit scheduling software technologies. As part of the negotiated contract, the County will receive new software upgrades as they are released. Additionally, the County will receive two new enhancements (Plan and Blockbuster) that enhance Transit's ability to develop more accurate demand forecasts for service plans and allow for analysis of what-if scenarios to minimize operating costs. With the planning of more efficient and effective routes, and the ability to rapidly alter schedules, MDT will use ridership data from the bus stop level to modify service to meet the specific needs of each community served. This will significantly improve services.

The Contract provides ongoing maintenance and support services, licensing, and implementations of upgrades to the current applications. Based on extensive comparison analysis conducted on other transit properties using the same software, MDT will realize over \$1.4 million in negotiated savings over the life of the contract in addition to other value added benefits that will provide MDT with flexible options in the future. This savings is in addition to the \$1.2 million savings for executing the contract before the December 31, 2005 price increase. Additional benefits include reduced daily rates for training and consultation; free upgrade services including onsite implementations and training; on-going executive meetings with Trapeze and MDT staff to ensure that Miami-Dade is utilizing the newest technologies and meeting its operational objectives. This new contract will also establish MDT as a most favored customer, and offers the County a fifty percent discount off published industry prices for product licenses.

On June 12, 1998, under Resolution No. R-619-98, the Board approved Contract TA94-TSS, between Miami-Dade County and Trapeze Software Group. Under the contract, the County purchased Fixed Route scheduling software for Metrobus and Metrorail and associated maintenance support services. The Contract also included options to purchase additional software modules and associated maintenance support during the life of the contract. Subsequently, on December 18, 2001, the Board approved Amendment Number 1 to the Contract to purchase six additional software modules (PASS-CERT, PASS-CT, PASS-COM, PASS-WEB, PASS-IVR and PASS-MON). MDT Paratransit Operations and its service contractors use these modules to certify riders, take trip reservation requests, schedule trips, cancel trips, dispatch and track paratransit vehicles, provide paperless route manifests, and take complaints/commendations for both the Medicaid and Special Transportation Services programs. As a result of the recommendations of the STS Task Force, STS Contractors and service providers use this software to ensure increased accountability and control.

The Trapeze Software Group currently supports the myriad of complex proprietary Trapeze software applications used by MDT. These modules are critical for daily transit operations. The original purchase of the Trapeze software was competitively bid. Since then MDT has had a maintenance contract with Trapeze to support these software applications. The County conducted an extensive market research and concluded that no other company provides all the functions used by MDT. Consequently, the County concluded that Trapeze is the only company that can provide adequate maintenance support services for the application.



Assistant County Manager



MEMORANDUM

(Revised)

TO: Honorable Chairman Joe A. Martinez
and Members, Board of County Commissioners

DATE: November 15, 2005

FROM: 
Murray A. Greenberg
County Attorney

SUBJECT: Agenda Item No. 14(A)(3)

Please note any items checked.

- "4-Day Rule" ("3-Day Rule" for committees) applicable if raised**
- 6 weeks required between first reading and public hearing**
- 4 weeks notification to municipal officials required prior to public hearing**
- Decreases revenues or increases expenditures without balancing budget**
- Budget required**
- Statement of fiscal impact required**
- Bid waiver requiring County Manager's written recommendation**
- Ordinance creating a new board requires detailed County Manager's report for public hearing**
- Housekeeping item (no policy decision required)**
- No committee review**