

Bidder's Name		American Drug Screen Corporation	American Screening Corporation	Avertest	BTNX Inc.	Concise Diagnostics	Global Infinity Enterprise LLC	Micro Distributing	Morph Medical LLC	Redwood Toxicology Laboratory, Inc. OPTION NO.1
FIN & ADPIC Suffix		26-111180-01	Not a Registered Vendor	Not a Registered Vendor	Not a Registered Vendor	Not a Registered Vendor	Not a Registered Vendor	742982711 01	46-4411447 01	68-0332937 02
Contact Information		Edwina James 626-941-0100 Ext. 104 Ejames@adsdrugtest.com	Julia Wise 318-798-3306 bids@americanscreeningcorp.com	Jason Herzog 804-767-8693 jherzog@avertest.com	David Zhu 905-944-9565 DZhu@btnc.com	Matthew Odette 954-909-0132 pherran@conciselab.com	Joshua Ross 718-666-7999 bids@giellc.com	Brent Worley 254-939-8923 brentw@micro-distributing.com	Vidya Maharal 305-353-3030 vidya@morphmed.com	Gina Mazzocco 707-570-4304 bids@redwoodtoxicology.com
Did bidder indicate that it has a felony conviction to disclose?		No	No	No	No	No	No	No	No	No
Did bidder affirm Local Preference?		No	No	No	No	Yes	No	No	Yes	No
Did bidder affirm Local-Headquartered Preference?		No	No	No	No	No	No	No	Yes	No
Did bidder affirm Disabled Veteran Business Enterprise Cert.?		No	No	No	No	No	No	No	No	No
Did bidder affirm SBE Cert.?		No	No	No	No	No	No	No	Yes 15919 Exp. 5/31/18	No
Did bidder initial space regarding Scrutinized Companies?		No	No	Yes	No	Yes	No	Yes	No	No
Is Submittal Form signed?		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Insurance Certificate Provided?		Not Applicable for Group (2)	No	No	No	No	No	No	No	No
Are Solicitation Affidavits complete?		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Did bidder complete Collusion Affidavit?		Yes	No	No	No	No	No	No	No	No
Was a Non-Responsive Determination Needed?		No	No	No	No	No	No	No	No	No
Group	ITB Reference (Par. No.)	Summarized Requirement	Bidder's Submittal	Bidder's Submittal	Bidder's Submittal	Bidder's Submittal	Bidder's Submittal	Bidder's Submittal	Bidder's Submittal	Bidder's Submittal
(1) ALCOHOL AND DRUG SCREENING LABORATORY SERVICES	2.3.1	Submit 3 references to which the bidder has provided urine multi-panel drug screening laboratory services for a minimum of 2 consecutive years.	No Bid	✓	✓	No Bid	✓	No	No Bid	✓
	2.3.2	Provide a current copy of certification from the Clinical Laboratory Improvement Amendment (CLIA)		No	✓		No	No		✓
	2.3.3	Provide a current copy of State of Florida Agency for Healthcare Administration Licensure for Clinical Laboratory with specialty in Toxicology affirming compliance with Chapter 483, Part I, Florida Statutes and Chapter 59A-7, Florida Administrative Code		No	No see comments		No	No		✓
(2) ALCOHOL AND DRUG SCREENING PRODUCTS	2.3.2.1	Submit 3 references to which the bidder has provided instant, multi-panel, urine drug screen cups or dipcards for a minimum of 3 consecutive years	✓	✓	No Bid	✓	✓	✓	✓	✓
Comments		Recommended bidder for award group (2)	3/31/16 Bidder is not a MDC registered Vendor. Email sent to bidder advising to register, Reference 2.3.3 certification bidder states they currently do not have the certification because they do not have any contracts with the State of Florida however, will obtain if awarded the contract. Bidder initialed scrutinized companies space. Bidder is not low bidder for either groups.	3/31/16 Bidder is not a MDC registered Vendor. Email sent to bidder advising to register. Bidder failed to provide certifications as per 2.3.2 and 2.3.3. Bidder initialed scrutinized companies space. Bidder is not low bidder for either groups.	3/31/16 Bidder is not a MDC registered Vendor. Email sent to bidder advising to register. Bidder failed to provide certifications as per 2.3.2 and 2.3.3. Bidder initialed scrutinized companies space. Bidder is not low bidder for either groups.	3/31/16 Bidder is not a MDC registered Vendor. Email sent to bidder advising to register. Bidder failed to provide certifications as per 2.3.2 and 2.3.3. Bidder initialed scrutinized companies space. Bidder is not low bidder for either groups.	3/31/16 Bidder is not a MDC registered Vendor. Email sent to bidder advising to register. Bidder failed to provide certifications as per 2.3.2 and 2.3.3. Bidder initialed scrutinized companies space. Bidder is not low bidder for either groups.	3/31/16 Bidder is not a MDC registered Vendor. Email sent to bidder advising to register. Bidder failed to provide certifications as per 2.3.2 and 2.3.3. Bidder initialed scrutinized companies space. Bidder is not low bidder for either groups.	3/31/16 Bidder is not a MDC registered Vendor. Email sent to bidder advising to register. Bidder failed to provide certifications as per 2.3.2 and 2.3.3. Bidder initialed scrutinized companies space. Bidder is not low bidder for either groups.	Bidder is deemed non responsive, Bidder taking exceptions to bid specifications: Price offered is based on A bundled panel with EtG that includes automatic confirmation of positive drugs by GC-MS or LC-MS/MS, depending on drug class. These confirmations would be at no additional charge. Bidder is not low bidder for either groups.

THIS TABULATION IS NOT A DETERMINATION OF AWARD, RESPONSIVENESS, OR RESPONSIBILITY. THE INFORMATION IN THIS DOCUMENT IS SUBJECT TO CHANGE.

Prepared by M. Garofolo
Reviewed by R. Campbell
M. Garofolo 5/3/16
R. Campbell 5/3/2016

Redwood Toxicology Laboratory, Inc. OPTION NO.2	Redwood Toxicology Laboratory, Inc. OPTION NO.3	Redwood Toxicology Laboratory, Inc. OPTION NO.4	Phamatech, Inc.	Smart Sales Inc.	LabCorp	Sterling healthcare Opco
68-0332937 02	68-0332937 02	68-0332937 02	330836229 01	454082413 Not a Registered Vendor	No bid	No bid
Gina Mazzocco 707-570-4304 bids@redwoodtoxicology.com	Gina Mazzocco 707-570-4304 bids@redwoodtoxicology.com	Gina Mazzocco 707-570-4304 bids@redwoodtoxicology.com	Dana Conde 888-635-5840 dconde@phamatech.com	Duffy Nabors 682-200-6670 duffy.nabors@smarttox.com		
No	No	No	No	No		
No	No	No	No	No		
No	No	No	No	No		
No	No	No	No	No		
No	No	No	No	No		
No	No	No	No	Yes		
Yes	Yes	Yes	Yes	Yes		
No	No	No	Pending	No		
Yes	Yes	Yes	Yes	Yes		
No	No	No	Yes	No		
No	No	No	No	No		
Bidder's Submittal ↓	Bidder's Submittal ↓	Bidder's Submittal ↓	Bidder's Submittal ↓	Bidder's Submittal ↓		
√	√	√	√	No Bid	No bid	No bid
√	√	√	√			
√	√	√	√			
√	√	√	√			
Bidder is deemed non responsive, Bidder taking exceptions to bid specifications: Price offered is based on A bundled panel with EtG that includes automatic confirmation of positive drugs by GC-MS or LC-MS/MS, depending on drug class. These confirmations would be at no additional charge. Bidder is not low bidder for either groups.	Bidder taking exceptions to bid specification: Price offered is based on a bundled panel with Ethanol that includes automatic confirmation of positive drugs by GC-FID, GC-MS, or LC-MS/MS, depending on drug class. These confirmations would be at no additional charge. Bidder is not low bidder for either groups.	Bidder is deemed non responsive, Bidder taking exceptions to bid specifications: Price offered is based on A bundled panel with EtG that includes automatic confirmation of positive drugs by GC-MS or LC-MS/MS, depending on drug class. These confirmations would be at no additional charge. Bidder is not low bidder for either groups.	Recommended bidder for award group (1)	4/1/16 Bidder is not a MDC registered Vendor. Email sent to bidder advising to register. Bidder Initialed scrutinized companies space. Bidder is not low bidder for either groups.	Reason for No Bid: Does not wish to bid on this solicitation.	Reason for No Bid: Inadequate time to respond.

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Group ↓	Item No. ↓	Estimated Quantities ↓	Item Description ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓	Unit Price ↓	Extended Price ↓			
(1) ALCOHOL AND DRUG SCREENING LABORATORY SERVICES	1	6,282	Urine Sample Testing 7 Panel Screen as per Section 3, Paragraph			\$17.00	\$106,794.00	\$12.90	\$81,037.80			\$105.00	\$659,610	\$3.2035	\$20,124.387					\$3.15	\$19,788.30	\$5.65	\$35,493.30	\$5.65	\$35,493.30	\$6.90	\$43,345.80	\$4.25	\$26,698.50							
	Total						\$106,794.00		\$81,037.80			\$659,610		\$20,124.387						\$19,788.30		\$35,493.30		\$35,493.30		\$43,345.80		\$26,698.50								
Preliminary Ranking →																																				
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(2) ALCOHOL AND DRUG SCREENING PRODUCTS	1	31,410	Integrated Urine Collection Drug Testing Cup as per Section 3 Paragraph 3.3	\$2.10	\$65,961.00	\$2.89	\$90,774.90	No Bid		\$2.50	\$78,525.00	\$4.25	\$133,492.50	\$2.45	\$76,985.91	\$2.86	\$89,832.60	\$5.16	\$162,075.60	\$2.18	\$68,473.80	\$2.18	\$68,473.80	\$2.18	\$68,473.80	\$2.18	\$68,473.80	\$2.18	\$68,473.80	\$2.35	\$73,813.50	\$2.25	\$70,672.50				
	Total				\$65,961.00		\$90,774.90			\$78,525.00		\$133,492.50		\$76,985.91		\$89,832.60		\$162,075.60		\$68,473.80		\$68,473.80		\$68,473.80		\$68,473.80		\$73,813.50		\$70,672.50							
Preliminary Ranking →				1																																	
Comments →																																					

OPTIONAL PRODUCTS

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(1) (B) OPTIONAL SERVICES - INDIVIDUAL SCREENS	1	1 Each	Synthetic cannabinoids (K2/Spice)									\$18.00 each standard	\$18.00 each standard	\$18.00 each standard	\$18.00 each standard				
	2	1 Each	Ethyl glucuronide / ethyl sulfate (ETG/ETS)									\$45.00 each premium	\$45.00 each premium	\$45.00 each premium	\$45.00 each premium				
	3	1 Each	Phencyclidine (PCP)									\$3.00	\$3.00	\$3.00	\$3.00				
	4	1 Each	Methadone (MTD)									\$3.00	\$3.00	\$3.00	\$3.00				
	5	1 Each	Ecstasy (MDMA)									\$3.00	\$3.00	\$3.00	\$3.00				
	6	1 Each	Buprenorphine (BUP)									\$5.00 screen only	\$5.00 screen only	\$5.00 screen only	\$5.00 screen only				
	7	1 Each	Methamphetamine (MET)									\$3.00 screen only	\$3.00 screen only	\$3.00 screen only	\$3.00 screen only				
	8	1 Each	Oxycodone (OXY)									\$5.00 screen only	\$5.00 screen only	\$5.00 screen only	\$5.00 screen only				

Pricing for Optional Product(s) shall not affect method of award. Award shall be based on pricing for Required Product(s) only.

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(2) (B) OPTIONAL PRODUCTS - INDIVIDUAL URINE TEST STRIPS	1	1 Each	Phencyclidine (PCP)	\$0.20						\$0.39	\$128.96 box of 25								
	2	1 Each	Methadone (MTD)	\$0.20						\$0.39	\$12.49 box of 25								
	3	1 Each	Synthetic cannabinoids (K2/Spice)	\$1.20						\$1.79	\$12.49 box of 25								
	4	1 Each	Ecstasy (MDMA)	\$0.20						\$0.39	\$12.49 box of 25								
	5	1 Each	Buprenorphine (BUP)	\$0.20						\$0.39	\$12.49 box of 25								
	6	1 Each	Alcohol .04	\$0.16						\$0.71	\$12.49 box of 25								
	7	1 Each	Methamphetamine (MET)	\$0.20						\$0.39	\$12.49 box of 25								
	8	1 Each	Oxycodone (Oxy)	\$0.20						\$0.39	\$50.63 box of 25								
	9	1 Each	Ethyl glucuronide / ethyl sulfate (ETG/ETS)	\$1.50							\$3.57	\$92.81 box of 25							