

**PRELIMINARY BID TABULATION**

Solicitation Number: IB8561-0/18  
 Summary Description: Hull Insurance for Various Vessels  
 Solicitation Opening: Closing Date: 11-Jan-13  
 Prepared by: Constance Thame  
 Verified by: Martha Perez Garvish

*Arthur J. Gallagher*

Vendor Name:	Arthur J. Gallagher Risk Management Services, Inc.
Vendor FEIN:	362102482 01
ADPICS Address:	8200 NW 41st Street, Suite 200, Miami, Florida 33166
Sun Biz Address:	Two Pierce Place, Itasca, IL 60143
Is this Bid Responsive (If no, state reason):	Yes
Local Preference Affirmed (Yes/No):	Yes
Conviction Disclosure (Yes/No):	No
Were all Affidavits Completed:	Yes
Were all Affidavits Submitted:	Yes
Incumbent Vendor (Yes/No):	No
Registered Vendor (Yes/No):	Yes
Indicate SBE Certification:	No

Item No.	Years	Description	Submitted Premium	Negotiated Premium	Extended Price
1	5	2002 Boston Whaler 22' 3"- R/V Eagle Ray (Includes Trailer)	\$ 372.00	\$ 372.00	\$ 1,860.00
2	5	2008 Pacific boat 23' R/V Tarpon V23HT with ES Loader trailer 225 hp Honda Out Board	\$ 488.00	\$ 488.00	\$ 2,440.00
3	5	2001 Intrepid 289 Galaxy 28' R/V Biscayne II Console board with trailer and 2 Yamaha out. 225 hp each	\$ 549.00	\$ 549.00	\$ 2,745.00
4	5	2005 Boston Whaler boat 20.9' R/V Barnacle No. 210JC w/boatmaster trailer w/225 hp Yamaha out	\$ 361.00	\$ 361.00	\$ 1,805.00
5	5	2005 Boston Whaler boat 19' R/V Blackwater No. 190GD w/Boatmaster trailer	\$ 334.00	\$ 334.00	\$ 1,670.00
6	5	2007 Rapid Response Fire & Rescue Boat 50'	\$ 8,495.00	\$ 8,495.00	\$ 42,475.00
7	5	2007 Rapid Response Fire & Rescue Boat 36'	\$ 4,901.00	\$ 4,901.00	\$ 24,505.00
8	5	Annual Broker Fee	\$ 2,000.00	\$ 2,000.00	\$ 10,000.00
	5	Florida Hurricane Fund Assessment	\$ 201.50	\$ 201.50	\$ 1,007.50
		<b>Total</b>	<b>\$ 17,701.50</b>	<b>\$ 17,701.50</b>	<b>\$ 88,507.50</b>

**Carrier: Great American Insurance Company of NY- AM Best Rating A XIII**

**Notes:**  
 Original offer was negotiated with bidder. However, bidder stated that the quoted premium is less than the expiring program pricing; therefore, they are unable to decrease the premium offered. They also offered a policy which benefits the County and coverage enhancement at no additional cost. Although, the pricing requested was annual; the contract is for a five year term. Section 2, Paragraph 2.4 - Premium costs for subsequent years will be dependent on insurance market conditions. The broker will market the program for each renewal and provide the County with quotes for insurance coverage no less than two weeks prior to the annual renewal date.

**Measures:** No  
**Method of Award:** To a Single lowest priced bidder in the aggregate.