

# Memorandum

MIAMI-DADE  
COUNTY

**Date:** February 12, 2013  
**To:** Lester Sola, Director  
Internal Services Department  
**From:** Miriam Singer, CPPO  
Assistant Director  
Internal Services Department

CLERK OF THE BOARD  
2013 FEB 13 AM 11:50  
CLERK, CIRCUIT & COUNTY  
MIAMI-DADE COUNTY, FLA.  
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**Subject:** Request for Approval of Contract Award: Under Vehicle Surveillance System  
Contract No. IB9724-2/24

Approval of the contract award shown below, which is within your delegated signature authority, is requested. The awarded vendor, amount, and contract term are shown below. Please refer to the attached Market Research document and related information which provides the justification/need for this award. This contract is for the purchase of Under Vehicle Surveillance Systems (Systems) for the Miami-Dade Port of Miami (POM) Security Operations.

The POM is responsible for detecting security threats, inclusive of under vehicle security threats, at each of its six gate houses. The current procedure for detecting under vehicle security threats is manual and relies on the visual inspection of undercarriages using mirrors. POM requires a contract for the purchase of six Systems for each of its six gate houses. These Systems offer clear advantages over manual inspections by providing improved detection capabilities, operator alarms to validate and expedite the screening process, and remote operations to reduce risk for security personnel.

**Contract Number:** IB9724-2/24  
**Contract Title:** Under Vehicle Surveillance Systems  
**Contract Amount, Term and Cumulative Value:** \$163,000, 5 years with two, three year options to renew  
**Prior Contract and Term:** Not applicable  
**UAP Applies:** Not applicable due to funding source  
**Measures:** Not applicable

**User Department / Allocation / Funding Source(s):**

Department	Allocation	Funding Source
Port of Miami	\$ 163,000	Federal Funds

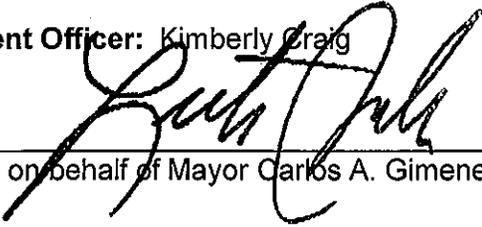
**Recommended Vendor(s):**

Awardee(s)	Address	Principal
ATCI Communications, Inc.	1270 NW 165 Street Miami, FL	Vincent J. Vento

**Vendor(s) Not Recommended For Award:**

<b>Vendor</b>	<b>Reason for Not Recommending</b>
Advanced Detection Technology	Prices were higher than the awarded vendor.
Munway Technology	Prices were higher than the awarded vendor.
Siemens Industry, Inc.	Prices were higher than the awarded vendor.
Direct Technology Group	Vendor was found to be non-responsible. Vendor could not honor the pricing submitted due to erroneous bid submittal.

**Procurement Officer:** Kimberly Craig



Lester Sola on behalf of Mayor Carlos A. Gimenez  
Approved

2/13/13  
Date