

TALLY SHEET

Bid No. : IB9724-2/24
 Bid Title: Under Vehicle Surveillance Systems
 Bid Opening Date: 1/25/2013

Prepared by: Kimberly Craig

Kimberly Craig 2/6/13
Dakota Thompson 2/6/13

Verified by: Dakota Thompson

Vendor Name:	ATCI Communications Inc.	*** Direct Technology Group	Advanced Detection Technology LLC	Munway Technology Inc	Siemens Industry Inc.
Vendor FEIN:	61156855-02	331162400-01	611562730-01	753031125-01	132762488-03
* Indicate SBO Certification (Yes/No):	no	no	no	no	no
* Indicate VBE Certification (Yes/No):	no	no	no	no	no
Conviction Disclosure (Yes/No):	no	no	no	no	no
Scrutinized Company Disclosure (Yes/No):	no	no	no	no	no
* Local Preference Affirmed (Yes/No):	no	no	no	no	no
* Locally-Hq/terred Pref Affirmed (Yes/No):	no	no	no	no	no
Appendices Response (Yes/No):	yes	yes	yes	yes	yes
Registered Vendor (Yes/No):	yes	yes	no	yes	yes
Vendor Contact:	Timothy Moreno	Frazer Langley	Cody Clark	Miguel Mundarain	Todd Galimidi
Vendor Contact Phone Number:	305-820-0062	954-739-4700	704-696-0704	305-805-8990	954-364-6600
Vendor Contact Email:	timoreno@atcisystems.com	none provided	cclark@advanced-detection.com	mmundarain@munway.com	todd.galimidi@siemens.com
Vendor Contact Fax Number:	305-820-0099	954-739-4900	704-663-2230	305-805-7948	856-894-6589
References provided (Yes/No):	yes	no	yes	yes	yes
References verified (Yes/No):	yes	no	no	no	no
Product Info Sheets Included (Yes/No):	yes	yes	yes	yes	yes
** Is this Bid Responsive (If no, state reason):	yes	yes	yes	no	no

ITEM REQUIRED	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST
Under Vehicle Surveillance System inclusive of all required hardware and software.	6	\$26,596.42	\$159,578.52	6	\$3,110.00	\$18,660.00	6	\$26,913.06	\$161,478.36	6	\$28,100.00	\$168,600.00	6	\$30,383.59	\$182,301.54
On-site installation, integration, configuration and testing of each System.	6	\$392.00	\$2,352.00	6	\$2,190.00	\$13,140.00	6	\$850.00	\$5,100.00	6	\$1,910.00	\$11,460.00	6	\$5,105.00	\$30,630.00
Minimum Inventory / Field Repair Kit	1	no cost	no cost	1	\$500.00	\$500.00	1	\$900.00	\$900.00	1	\$500.00	\$500.00	1	no cost	no cost
One day of on-site training.	1	\$392.00	\$392.00	1	\$900.00	\$900.00	1	\$2,200.19	\$2,200.19	1	\$800.00	\$800.00	1	no cost	no cost
Annual System Licenses, Maintenance and Support Services - Initial Year	1	no cost	no cost	1	no cost	no cost	1	no cost	no cost	1	no cost	no cost	1	no cost	no cost
Annual System Licenses, Maintenance and Support Services - Year 2	1	no cost	no cost	1	\$1,200.00	\$1,200.00	1	\$2,200.00	\$2,200.00	1	\$980.00	\$980.00	1	\$2,843.10	\$2,843.10
Annual System Licenses, Maintenance and Support Services - Year 3	1	no cost	no cost	1	\$1,200.00	\$1,200.00	1	\$2,200.00	\$2,200.00	1	\$980.00	\$980.00	1	\$3,780.00	\$3,780.00
Annual System Licenses, Maintenance and Support Services - Year 4	1	no cost	no cost	1	\$2,450.00	\$2,450.00	1	\$2,200.00	\$2,200.00	1	\$980.00	\$980.00	1	\$4,704.48	\$4,704.48
Annual System Licenses, Maintenance and Support Services - Year 5	1	no cost	no cost	1	\$2,450.00	\$2,450.00	1	\$2,200.00	\$2,200.00	1	\$980.00	\$980.00	1	\$5,483.70	\$5,483.70
TOTAL			\$162,322.52			\$40,500.00			\$178,478.65			\$185,280.00			\$229,742.82

Pricing for Optional Years to Renew. Pricing provided is not included as part of the evaluation of bids received.

ITEMS REQUIRED	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST	QTY REQUIRED	UNIT COST / PRICE EACH	EXTENDED COST
First Option to Renew:															
Annual System Licenses, Maintenance and Support Services - Year 6	1	\$9,750.00	\$9,750.00	1	\$2,850.00	\$2,850.00	1	pricing omitted	pricing omitted	1	\$2,200.00	\$2,200.00	1	\$6,306.26	\$6,306.26
Annual System Licenses, Maintenance and Support Services - Year 7	1	\$9,750.00	\$9,750.00	1	\$2,850.00	\$2,850.00	1	pricing omitted	pricing omitted	1	\$2,200.00	\$2,200.00	1	\$7,252.19	\$7,252.19
Annual System Licenses, Maintenance and Support Services - Year 8	1	\$9,750.00	\$9,750.00	1	\$2,850.00	\$2,850.00	1	pricing omitted	pricing omitted	1	\$2,200.00	\$2,200.00	1	\$8,340.03	\$8,340.03
Total for First Option to Renew			\$29,250.00			\$8,550.00			pricing omitted			\$6,600.00			\$21,898.48
Second Option to Renew:															
Annual System Licenses, Maintenance and Support Services - Year 9	1	\$9,750.00	\$9,750.00	1	\$3,150.00	\$3,150.00	1	pricing omitted	pricing omitted	1	\$2,800.00	\$2,800.00	1	\$9,591.04	\$9,591.04
Annual System Licenses, Maintenance and Support Services - Year 10	1	\$9,750.00	\$9,750.00	1	\$3,150.00	\$3,150.00	1	pricing omitted	pricing omitted	1	\$2,800.00	\$2,800.00	1	\$11,029.69	\$11,029.69
Annual System Licenses, Maintenance and Support Services - Year 11	1	\$9,750.00	\$9,750.00	1	\$3,150.00	\$3,150.00	1	pricing omitted	pricing omitted	1	\$2,800.00	\$2,800.00	1	\$12,684.15	\$12,684.15
Total for Second Option to Renew			\$29,250.00			\$9,450.00			pricing omitted			\$8,400.00			\$33,304.88

* This contract has no SBD, VBE, or Local Preference due to federal grant funding.

** Identify non-responsive vendor(s) and reason(s): Munway Technology Inc. and Siemens Industry Inc. each took exception to the solicitation by qualifying their pricing. Their Bid Submittals were not sent to the County Attorney's Office for review. Method of Award is lowest bidder in the aggregate. Neither firm submitted the lowest bid.

*** Identify non-responsive vendor(s) and reason(s): The bid received from Direct Technology Group contained significant error(s) in pricing. It was confirmed by the vendor that the pricing received was in error.

This tally sheet is an indication of prices only and is not a determination of the lowest responsive/responsible bidder(s).