

# Memorandum



**Date:** April 17, 2014  
**To:** Lester Sola, Director  
Internal Services Department  
**From:** Miriam Singer, CPPO, Assistant Director  
Internal Services Department  
**Subject:** Request for Approval of Legacy Contract Award: Maintenance for AWOS Radio System

Approval of this legacy contract award, which is within your delegated signature authority, is requested. The awarded vendor, contract amount and term are shown below. The County is contracting with All Weather, Inc. (AWI), for continued maintenance and support services for the existing Automated Weather Observing System (AWOS) equipment installed at the Homestead General and Dade-Collier Training and Transition Airports that are operated by the Miami-Dade Aviation Department. Under the contract, the vendor is required to perform three AWOS inspections and one annual Federal Aviation Administration (FAA) compliance validation review. AWOS is used by pilots to obtain real-time weather and airport information contributing to flight safety. AWI installed the current equipment at both airports under *Contract No. IB8775-4/13*, and is the only authorized vendor to provide the required maintenance services to the AWOS system. Market research indicates that the contract rate is fair and reasonable for the required services. Accordingly, pursuant to Section 2-8.1(b)(2) of the County Code, it is in the best interest of the County to award this legacy contract to AWI as no other vendor is capable of performing the required maintenance and support services for this safety system.

**Contract Number:** L8775-3/22  
**Contract Title:** Maintenance for AWOS Radio System  
**Contract Amount, Term and Cumulative Value:** \$75,000 for five years; if the three, one-year options to renew are exercised, the contract's cumulative value will be \$108,150  
**Prior Contract, Amount and Term:** IB8775-4/13 valued at \$229,776 for five years  
**UAP Applies:** No, due to the federal funding source  
**Local Preference Applies:** No, as this is a legacy purchase  
**Measures:** No, as this is a legacy purchase

**User Department / Allocation / Funding Source:**

Department	Allocation	Funding Source
Aviation	\$ 75,000	Proprietary Funds

**Recommended Vendor:**

Vendor	Address
All Weather, Inc. d/b/a AWI Corp.	1165 National Drive Sacramento, CA

Lester Sola, Director  
Request for Approval of Legacy Contract Award: Maintenance for AWOS Radio  
System  
Page 2

**Procurement Officer:** Anthony Wells



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Lester Sola on behalf of Mayor Carlos A. Gimenez  
Approved

4/17/14  
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Date