

Memorandum



Date: October 22, 2015

To: Tara C. Smith
Director
Internal Services Department

Through: Miriam Singer, CPPO
Sr. Assistant Director
Internal Services Department 

From: Santiago A. Pastoriza
Procurement Contracting Officer
Chairperson, Competitive Selection Committee

Subject: Report of Competitive Selection Committee for RFP-00168: Body Worn Camera and Video Management Solution

The County issued a competitive Request for Proposals (RFP) on June 3, 2015 to establish a contract for the Miami-Dade Police Department (MDPD) to provide a turnkey, cloud-based Body Worn Camera and Video Management Solution able to capture, record, and store video of law enforcement officer's actions on a secure hosted cloud based system. The Competitive Selection Committee has completed the evaluation of proposals submitted in response to the RFP following the guidelines published in the solicitation as summarized below.

Competitive Selection Committee meeting dates:

August 11, 2015 (Kick-Off Meeting)
August 26, 2015 (Technical Discussion and Evaluation Meeting)
August 27, 2015 (Technical Discussion and Evaluation Meeting)
September 21, 2015 (Oral Presentations)
September 22, 2015 (Technical Discussion and Evaluation Meeting)
October 5, 2015 (Oral Presentations, Evaluation Meeting, and Final Scoring Session)

Verification of compliance with contract measures:

A Small Business Enterprise (SBE) selection factor was assigned to this solicitation. None of the Proposers who submitted responses are certified SBE firms.

Verification of compliance with minimum qualification requirements and responsiveness:

On July 28, 2015, seven (7) proposals were received, and subsequently reviewed for compliance with minimum qualification requirements and responsiveness by the Chairperson and the County Attorney's Office (CAO). All proposals were deemed responsive and evaluated by the Competitive Selection Committee.

Local Preference:

Local Preference was considered in accordance with applicable ordinance, but did not affect the outcome as none of the recommended vendors are local.

Local Certified Veteran's Business Enterprise Preference:

Veteran's Preference was considered in accordance with the applicable ordinance. None of the Proposers qualified for this preference.

Summary of scores:

The Competitive Selection Committee was tasked with evaluating, scoring, and ranking the seven (7) responsive proposals. Technical discussion and evaluation meetings were held on August 26, 2015 and August 27, 2015. After completion of the technical review, the Competitive Selection Committee conducted preliminary scoring in accordance with the criteria outlined within the RFP.

Preliminary scores are as follows:

Proposer	Technical Score (Max 450)	Price Score (Max 50)	Total Combined Score (Max 500)	Price/Cost Submitted
Taser International	417	31	448	\$ 7,712,995
Viewu, LLC	291	32	323	\$ 4,950,000
Digital Ally, Inc.	231	25	256	\$ 3,420,521
Point Blank Enterprises, Inc.	223	18	241	\$ 18,760,202
United Data Technologies, Inc.	211	25	236	\$ 6,893,869
Municipal Emergency Services, Inc.	199	26	225	\$ 3,872,156
Safety Innovations International, LLC	198	22	220	\$ 5,532,300

Based on the initial evaluation, the Competitive Selection Committee elected to hold oral presentations with the two (2) highest ranked proposers, Taser International and Viewu, LLC. Following two days of oral presentations with both vendors, a final evaluation and technical discussion was held and scoring was completed.

The final scores are as follows:

Proposer	Technical Score (Max 450)	Price Score (Max 50)	Total Combined Score (Max 500)	Price/Cost Submitted
Viewu, LLC	418	47	465	\$ 4,950,000
Taser International	408	32	440	\$ 7,712,995

Negotiations:

The Competitive Selection Committee recommends that the County enter into negotiations with Viewu, LLC. The following individuals will participate in negotiations:

Santiago Pastoriza, Procurement Contracting Officer, Internal Services Department
Jose Rivero, Commander, Miami-Dade Police Department

Arnold Palmer, Police Major, Miami-Dade Police Department
Denise Rera, Police Lieutenant, Miami-Dade Police Department
John Concepcion, Division Director, Information Technology Department

Consensus Statement:

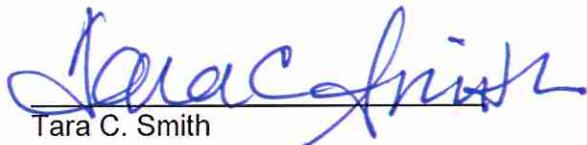
The Competitive Selection Committee determined that Viewu, LLC has the necessary and relevant qualifications, experience, and technical capacity to provide a fully configurable high definition body worn video camera and video management solution. The proposed body worn camera is a one piece rugged, waterproof design that is easy to use, and eliminates the need for separate recorders, batteries, or cables. It is enabled with additional features such as built-in Wi-Fi, live video streaming, configurable Pre and Post-event recording, adjustable video and audio settings. Law enforcement officers will have the ability to upload and store all videos, pictures and relevant case documents into Viewu, LLC's video management system.

The recommended Video Management System is cloud-based, and built on Microsoft's Azure Government Cloud Platform. This platform is compliant with all Criminal Justice Information Services (CJIS) requirements. Viewu, LLC's proposal, and presentations, demonstrate a strong understanding of the critical nature of the functionality of the hardware, and services required. The recommended vendor offered the most favorable pricing that is based on a per camera fee that includes a technology refresh every three years. Furthermore, Viewu, LLC has experience with similar contracts and many large law enforcement agencies, including, but not limited to the Oakland and Phoenix Police Departments, and the Alameda County Sheriff's Office.

Copies of the score sheets are attached for each Competitive Selection Committee member, as well as a composite score sheet. Your approval of the Competitive Selection Committee recommendation is requested.

Attachment(s)

Approved



Tara C. Smith
Director

10/27/15
Date