

# Memorandum



**Date:** March 14, 2013

**To:** Lester Sola, Director  
Internal Services Department

**Thru:** Miriam Singer, CPPO, Assistant Director  
Internal Services Department

**From:** Beth Goldsmith, CPPB, Procurement Contracting Officer 2 **BY**  
Chairperson, Evaluation/Selection Committee

**Subject:** Report of Evaluation/Selection Committee for RFP No. 861: SunPass/Toll-By-Plate  
Electronic Tolling Solution

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The Evaluation/Selection Committee has completed the evaluation of proposals submitted in response to the referenced Request for Proposals (RFP) following the guidelines published in the solicitation as summarized below.

**Committee meeting dates:**

March 8, 2013 (Kick-off Meeting)

March 12, 2013 (Technical Discussion and Evaluation Meeting)

March 14, 2013 (Oral Presentations, Evaluation Meeting, and Final Scoring)

**Verification of compliance with contract measures:**

The Review Committee recommended a Small Business Enterprise (SBE) selection factor for this solicitation. The Proposer that submitted a response is not a certified SBE firm.

**Verification of compliance with minimum qualification requirements:**

The RFP opened on March 7, 2013, with one proposal response received from TransCore LP. The proposal was reviewed for responsiveness and compliance with the minimum qualification requirement by the Chairperson and deemed to be responsive and responsible. A letter of no proposal was received by the Clerk of the Board from Telvent, a division of Schneider Electric. An additional letter of no proposal was submitted via email from Kapsch TrafficCom IVHS Inc. Both firms cited the project timeline as the reason for no response.

**Local Certified Service-Disabled Veteran's Business Enterprise Preference:**

The Proposer that submitted a response is not a Local Certified Service-Disabled Veteran's Business Enterprises.

**Evaluation Results/ Summary of Scores:**

The Evaluation/Selection Committee was tasked with evaluating, scoring, and ranking the responsive proposal submitted in reference to the RFP. A technical discussion and evaluation meeting was held to discuss the technical merits of the proposal and the ability of the proposed solution to meet the operational needs of the County as outlined in the RFP. After completion of the technical review of the proposal received, the Evaluation/Select Committee conducted preliminary scoring in accordance with the criteria outlined within the RFP.

Preliminary Scores are as follows:

**Pre-Oral Presentations**

<b>Proposer</b>	<b>Technical Score</b> ( Max 425 points)	<b>Price Score</b> ( Max 75 points)	<b>Total Combined Score</b> ( Max 500 points)	<b>Price / Cost Submitted</b>
TransCore LP	391	62	453	\$4,083,699

The Evaluation/Selection Committee elected to hold an oral presentation to obtain clarification on the submission from TransCore LP. The oral presentation was conducted on March 14, 2013. Immediately following the oral presentation, an additional technical evaluation was held and final scoring was conducted by the Evaluation/Selection Committee.

The final scores are as follows:

**Post Oral Presentations**

<b>Proposer</b>	<b>Technical Score</b> ( Max 425 points)	<b>Price Score</b> ( Max 75 points)	<b>Total Combined Score</b> ( Max 500 points)	<b>Price / Cost Submitted</b>
TransCore LP	403	62	465	\$4,083,669

**Local Preference:**

Local Preference was considered in accordance with the applicable ordinance, but did not affect the outcome.

**Negotiations:**

The Evaluation/Selection Committee recommends that the County enter into negotiations with the highest ranked proposer, TransCore LP. The following individuals will participate in the negotiations:

Beth Goldsmith, Procurement Contracting Officer 2, ISD  
 Aneisha Daniel, Assistant Director, PWWM  
 Michael Bauman, Chief, PWWM  
 Theresa Fuentes-Smart, Division Director, PWWM  
 Lars Schmekel, Division Director, ITD

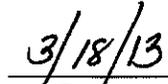
**Justification for Recommendation:**

The Evaluation/Selection Committee recommends that the County proceed to negotiations with TransCore LP. The County solicited proposals to convert the existing cash/C-Pass electronic toll system in use at the Venetian and Rickenbacker Causeways to a SunPass/Toll-By-Plate Electronic Tolling (Solution). The proposed Solution offered by TransCore LP is capable of meeting all of the functional requirements outlined within the solicitation and will allow the County to process tolls via SunPass transponders or Toll-By-Plate functionality. Additionally, TransCore LP will develop pre-paid toll functionality that allows SunPass transponders to be programmed for travel on the Causeways for customers that meet the requirements to purchase annual pass plans. The Solution will also be capable of interfacing directly with Florida's Turnpike Enterprise, the state entity tasked with the collection of SunPass tolls. TransCore LP will be responsible for providing all required hardware/devices, software, implementation, customization, integration, testing, training and maintenance and support services for the Solution throughout the contract term including any renewals or extensions issued by the County. TransCore LP will complete the full implementation of the Solution, including all configuration, development, and testing within ten months of contract award.

Copies of the score sheets are attached for each Evaluation/Selection Committee member, as well as composite score sheets and the evaluation results memo.

Approved

  
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Lester Sola, Director  
Internal Services Department

  
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Date