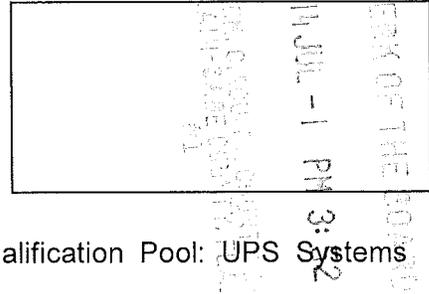


# Memorandum



**Date:**  
**To:** Honorable Chairwoman Rebeca Sosa  
and Members, Board of County Commissioners  
**From:** Carlos A. Gimenez  
Mayor   
**Subject:** Recommendation for Approval to Establish a Pre-Qualification Pool: UPS Systems  
Maintenance And Repair - Request To Qualify



## Recommendation

It is recommended that the Board of County Commissioners (Board) approve the establishment of a pre-qualification pool, *Bid No. RTQ-00004*, for Uninterruptible Power Supply (UPS) Systems, maintenance services, repair services, parts, components, and accessories on an as needed basis for various County departments. UPS systems are used to protect hardware such as computers, servers, telecommunication equipment, or other electrical equipment where an unexpected power disruption could cause injuries, fatalities, serious business disruption or data loss. UPS systems act as power conditioners ensuring that the electricity flowing to the supported equipment is not impacted by surges, and act as a backup mechanism during power outages.

## Scope

The impact of this item is countywide in nature.

## Fiscal Impact/Funding Source

The fiscal impact for the initial five-year term is \$2,892,000. If the single, five-year option-to-renew is exercised, the contract's cumulative value will be \$5,784,000. The allocation is based on the user departments' projected needs over the five year term. The previous contract is valued at \$1,238,750 over a two-year term. The new contract amount is proportionally less than the previous contract.

Department	Allocation	Funding Source	Contract Manager
Aviation	\$70,000	Proprietary Funds	Neivy Garcia
Corrections and Rehabilitation	15,000	General Fund	Mohammad Haq
Fire Rescue	161,000	Fire District Funds	Marianela Betancourt
Internal Services	2,282,000	General Fund	Tom Plummer
Library	40,000	Library District Funds	Anna Rodriguez
Police	150,000	General Fund	Laura Romano
Public Works and Waste Management	6,000	Proprietary Funds	Olga Espinosa-Anderson
Water and Sewer	168,000	Proprietary Funds	George Par
<b>Total</b>	<b>\$2,892,000</b>		

## Track Record/Monitor

Lluís Gorgoy, CPPB, of the Internal Services Department is the Procurement Contracting Officer.

**Delegated Authority**

Upon approval of this item, a pool of pre-qualified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor’s designee will have the authority to solicit pricing and award contracts up to an aggregate contract amount of the allocation authorized by the Board. Additionally, the County Mayor or the County Mayor’s designee may add qualified vendors to the pool at any time during the contract term, subject to bi-annual ratification by the Board. The County Mayor or the County Mayor’s designee will also have the authority to exercise, at their discretion, contract modifications, options-to-renew, and other extensions in accordance with the terms and conditions of the pool contract.

**Vendor(s) Pre-Qualified for Pool:**

A Request to Qualify (RTQ) was issued under full and open competition on March 6, 2014. The method of award was to pre-qualify all responsive and responsible vendors that met the minimum requirements as specified in the RTQ for participation in future spot market competitions. Bidders may be pre-qualified in one or all of the following Groups: Group 1 – UPS Systems Purchase and Turnkey Solutions; Group 2 – Maintenance and Repair Services. Additional qualified vendors may be added to the pool at any time during the contract term subject to ratification by the Board on a bi-annual basis. The vendors listed in the table below met the pre-qualification criteria.

<b>Vendor</b>	<b>Address</b>	<b>Principal</b>	<b>Pre-Qualification Group</b>
Graybar Electric Company, Inc.	11250 NW 91 Street Miami, FL	Andy Kraich	Groups 1 and 2
Grupo Inpower, LLC (MICRO/SBE)	1221 Brickell Avenue, Suite 900 Miami, FL	Ennio Bertolini	Groups 1 and 2
Network & Communication Services, Inc. (MICRO/SBE)	9509 NW 47 Terrace Miami, FL	Dhana Diaz	Group 1
PC Solutions & Integration, Inc. (MICRO/SBE)	4937 SW 75 Avenue Miami, FL	David Feivelson	Groups 1 and 2
24-7 Technology Inc.	1349 Old 41 Highway, NW Suite 135 Marietta, GA	Rob Erickson	Group 2
Advanced Power Protection Industries, Inc.	25395 Copperleaf Court Murrieta, CA	David Rudnick	Groups 1 and 2
DC Group, Inc.	1977 West River Road Minneapolis, MN	Geoffrey Dopkins	Groups 1 and 2
Weissco Power, LLC	516 Route 513 Califon, NJ	Eric Weiss	Group 2

**Vendor(s) Not Pre-Qualified for Pool:**

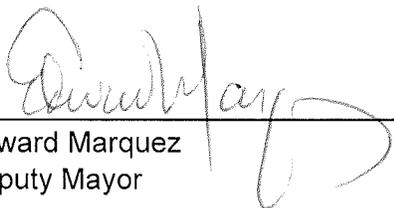
Vendor	Reason for Not Recommending
AZ Business World, Inc.	Vendor failed to submit the required Vendor Registration Form, Collusion Affidavit, and provide verifiable references. Upon receipt and verification of the missing information, the vendor will be added to the pool.
Creative Power Solutions, Inc.	
Fakouri Electrical Engineering, Inc.	Vendor failed to submit the required Collusion Affidavit and to provide verifiable references. Upon receipt and verification of the missing information, the vendor will be added to the pool.
Gemini Power Systems, Inc.	Vendor failed to submit verifiable references. Upon receipt and verification of the missing reference, the vendor will be added to the pool.
Gruber Technical dba Gruber Power Services	
Mosscorp Corporation (MICRO/SBE; DBE)	
Nolan Power Group, LLC	

**Due Diligence**

Due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine Contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include: convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to Contractor responsibility. This information is being provided pursuant to Resolution R-187-12.

**Applicable Ordinances and Contract Measures**

- The two percent User Access Program provision applies and will be collected on all purchases.
- The Small Business Enterprise (SBE) Bid Preference and Local Preference Ordinances will be applied at the time of spot market competition. A SBE set-aside also applies for spot market competition up to \$100,000 when there are three or more certified SBE firms available.
- The Living Wage Ordinance does not apply.



Edward Marquez  
 Deputy Mayor