TALLY SHEET

Solicitation Number: RTQ-00038
Summary Description: CISCO Equipment, Software, & Maintenance Services Pool
Solicitation Opening/ Closing Date: Friday, May 16, 2014
Prepared by: Lluis Gorgoy
Verified by: Anthony Wells 6-6-14 6-06-14

Vendor Name:	Roundtower Technologies	Geek USA LLC	Alphascape LLC	En Pointe Technologies	New Tech Solutions, Inc.
FEIN NUMBER	260557383-01	660800625-01	900733801-01	954650291-01	943284685
Is the bid responsive (if no, state reason below):	YES	YES	YES	YES	NO
Registered vendor (yes/ no):	YES	YES	NO	YES	NO
Incumbent vendor (yes/no):	NO	NO	NO	NO	NO
Local Preference Affirmed (yes/no):	NO	YES	YES	NO	NO
Locally Headquartered Affirmed (yes/no)	NO	YES	YES	NO	NO
Disabled Veterans Preference	NO	NO	NO	NO	NO
Affirmation of Vendor Affidavits	YES	YES	YES	YES	NO
Fair Subcontracting Practices Page	YES	YES	YES	YES	NO
Subcontractor Supplier Listing	YES	YES	YES	YES	NO
Florida First Hiring Acknowledgement	YES	YES	NO	YES	NO
Contractor Due Diligence Affidavit	YES	YES	YES	YES	NO
Collusion Affidavit	YES	YES	YES	YES	NO
SBE Certified	NO	NO	NO	NO	NO
4.1 Bidder Group Pre-qualification					
Vendors shall select group to be prequalified for. Group 1 - CISCO Hardware, Software, & Parts Group 2 - CISCO Maintenance and Repair Services	**Group 1 and Group 2**	**Group 1 and Group 2**	**Group 1**	**Group 1**	**No Group**
4.1 Bidder Contact Information					
Vendors shall provide contact information for Primary (required) and Secondary (optional) Staff.	**YES**	**YES**	**YES**	**YES**	**NO**
Primary Contact Name:	Erin Porostovsky	Carlos La Valle	Bernie Rind	Theresa Herrera	
Contact Email Address:	erin.porostovsky@roundtower.com	carlos.lavalle@itdoctus.com	brind@alphascape.org	therrera@enpointe.com	
Contact Address:	2101 NW Corporate Blvd., Suite 213, Boca Raton Fl	201 S. Biscayne Blvd - Suite 2800	1247 NW 170th Terrace, Pembroke Pines FL	18701 S. Figueroa St., Gardena CA	
Contact Local/Tool Free Phone #:		305-913-1334	954-538-0581	800-800-4214	
Company Mobile Phone #:	440-935-1112	786-327-1509	954-257-8723	201-681-3292	
Contact Fax Number:		305-913-1301		866-686-0332	
(Optional) Secondary Contact Name:	Ken Wagner		Max Rind		
Contact Email Address:	ken.wagner@roundtower.com		mrind@alphascape.org		
Contact Address:	2101 NW Corporate Blvd., Suite 213, Boca Raton Fl		1247 NW 170th Terrace, Pembroke Pines FL		
Contact Local/Toll Free Phone #:			954-538-0581		
Company Mobile Phone #:	561-676-0707		561-866-4298		
Contact Fax Number:					
4.2 References					
Vendors must be able to demonstrate that they have experience in providing Maintenance and /or Repair to at least three (3) client references for a minimum of three (3) years.	**YES**	**YES**	**NO**	**YES**	**NO**
4.3 CISCO Cerified Channel Partner					
Vendor shall provide or authorization demonstrating vendor to be certified CISCO channel partner with a minimum of a Select certification level or higher.	**YES**	**YES**	**NO**	**YES**	**NO**
Bidder met all minimum requirements for award recommendation	**YES**	**YES**	**NO**	**YES**	**NO**

*Identify Non-responsive/Non-responsible vendors and reason: Alphacape LLC, Norstan Communications Inc dba BlackBox, and Aprisa Technology LLC have not been able to demonstrate vendor experience via client references. Altek dba ITPointe has not provided the CISCO Certification as required. New Tech Solutions submitted a blank Section 4. All firms may be added to contract upon cure of stated deficiences.

THIS TALLY SHEET IS AN INDICATION OF PRICES ONLY AND IS NOT A DETERMINATION OF THE LOWEST RESPONSIVE/RESPONSIBLE BIDDER(S)

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R&W - 606-14

Altek dba ITPointe	Norstan Communications Inc dba Black Box Network Services	Prosys Information Systems, Inc.	Aprisa Technology LLC	PC Solutions & Integratuion, Inc.	
200496002-01	411231011-03	582302467-02	113632167-01	650798706	
YES	YES	YES	YES	NO	
NO	YES	YES	YES	YES	
NO	NO	YES	NO	NO	
YES	NO	YES	NO	YES	
YES	NO	NO	NO	YES	
NO	NO	NO	NO	NO	
YES	YES	YES	NO	YES	
YES	YES	YES	YES	YES	
YES	YES	YES	YES	YES	
YES	YES	YES	YES	YES	
YES	YES	YES	YES	YES	
NO	YES	YES	YES	YES	
NO	NO	NO	NO	YES	
Group 1 and Group 2	**Group 1 and Group 2**	**Group 1 and Group 2**	**Group 1 and Group 2**	**Group 1 and Group 2**	
YES	**YES**	**YES**	**YES**	**YES**	
Audrey Levi alevi@itpointe.com 1400 NW 107th Ave., Ste 200, Miami FL 305-629-9181 305-610-2823 Gabriel Ruiz gruiz@itpointe.com 1400 NW 107th Ave., Ste 200, Miami FL 305-629-9181 786-566-9891	Jeff Barton jeff.barton@blackbox.com 426 North 44th St., Suite 470, Phoenix AZ 602-267-3103 602-421-9324 602-267-3703 Johnathan Lewis johnathan.lewis@blackbox.com P.O. Box 260728, Miami FL 305-876-8467 305-710-3347	Michele Garcia mgarcia@prosysis.com 9725 NW 117th Ave., #420, Miami FL 786-231-0018 305-282-9464 305-253-1124 Miriam Lopez mlopez@prosysis.com 9725 NW 117th Ave, #420, Miami FL 786-231-0019 786-232-1153 305-253-1124	Gunjan Gupta guy@eaprisa.com 24 Lumber Road, Roslyn NY 516-629-4771 646-573-9719 516-403-5386 Barry Weinstein sales@eaprisa.com 24 Lumber Road, Roslyn NY 516-629-4771 646-573-9719 516-403-5386	David Rudnick davidd@pcusa.net 4937 SW 75 Ave, Miami FL 305-667-0633 305-667-0633 305-667-0618 Natasha Rolle natasha@pcusa.net 4937 SW 75 Ave, Miami FL 305-667-0633 305-667-0633 305-667-0618	
YES	**NO**	**YES**	**NO**	**YES**	
NO	**YES**	**YES**	**NO**	**YES**	
NO	**NO**	**YES**	**NO**	**YES**	