



miamidade.gov

INTERNAL SERVICES DEPARTMENT  
PROCUREMENT MANAGEMENT DIVISION  
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Miami, Florida 33128 – 1974  
Telephone 305-375-5289  
Fax 305-375-4407 or 305-372-6128

December 8, 2016

All Responding Vendors (See Distribution List)

**SUBJECT: RTQ-00381, Integrated Pest Management Services**

Dear Vendors:

Evaluation of bids tendered in response to the above cited solicitation has been completed. The County Mayor or designee has recommended award as shown in the attached document.

This notice is provided in accordance with Section 1.13 of the solicitation and Section 2-8.4 of the Code of Miami-Dade County. Our provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-11.1(t) of the County Code.

We appreciate the participation of all vendors who responded to the subject action. If you have any questions please contact me at 305-375-1620 or e-mail at [SashaM@miamidade.gov](mailto:SashaM@miamidade.gov).

Sincerely,

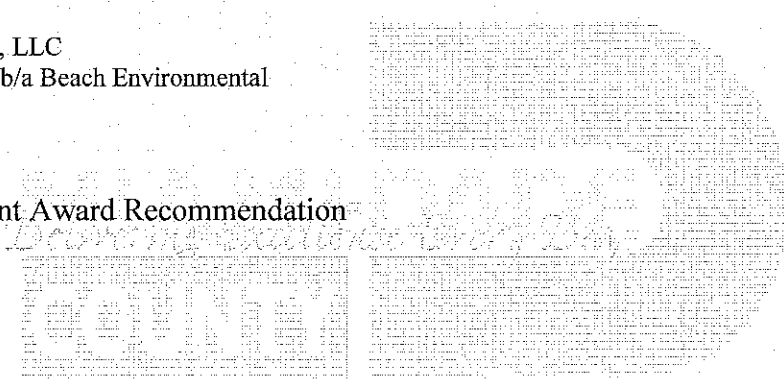
MIAMI-DADE COUNTY, FLORIDA

Sasha M. Socarras

- Distribution List:
- Care Pest Solutions
  - El Toro Exterminator of Florida, Inc. d/b/a Toro Pest Management
  - Gregory Pest Control, Inc. d/b/a Gregory Pest Solutions, Inc.
  - Hulett Environmental Services, Inc.
  - Orange Pest Control & Services, Inc.
  - Power Exterminators, Inc. d/b/a PowerX
  - Sharp Shot, Inc.
  - Southern Service Solutions, LLC
  - Sprague Operating, LLC d/b/a Beach Environmental
  - The Steritech Group, Inc.

Attachment: Internal Services Department Award Recommendation

cc: Clerk of the Board  
Bid File



# Memorandum



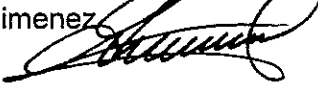
CLERK OF THE BOARD

2016 DEC -8 AM 10:05

CLERK, CIRCUIT & COUNTY CLERK  
MIAMI-DADE COUNTY, FLA.  
#1

**Date:**

**To:** Honorable Chairman Jean Monestime  
and Members, Board of County Commissioners

**From:** Carlos A. Gimenez  
Mayor 

**Subject:** Recommendation for Approval to Establish a Pre-Qualification Pool:  
Integrated Pest Management Services

## Recommendation

It is recommended that the Board of County Commissioners (Board) approve the establishment of a pre-qualification pool, *RTQ-00381*, for the purchase of integrated pest management services for multiple County departments. Pest management is intended to eliminate indoor populations of domestic rats, mice, cockroaches, ants, silverfish, flies, fleas, spiders and other arthropod pests. The services under this pool are also intended to eliminate rodent populations found in landscaped areas outside of County buildings and within 200 yards of the buildings.

## Scope

The impact of this item is countywide in nature.

## Fiscal Impact/Funding Source

The fiscal impact for the eight-year term is \$11,607,000. The current contract, *RFQ8264-3*, is valued at \$7,253,390 for eight (8) years and six (6) months. The allocation, as seen in the table below, is based on projected usage by County departments over the term of the pool. The allocation requested is higher than the current contract's value because services are being added. More specifically, the Department of Transportation and Public Works is implementing an aggressive pest eradication treatment program for its bus fleet, to include a specialized team that will monitor the treatment closely to ensure buses remain pest free.

Department	Allocation	Funding Source	Contract Manager
Aviation	\$2,000,000	Proprietary Funds	Neivy Garcia
Community Action and Human Services	480,000	General Fund	Kimberly Craig
Corrections and Rehabilitation	400,000	General Fund	Mohammad Haq
Fire Rescue	240,000	Fire District	Marianela Betancourt
Internal Services	776,000	Internal Service Funds	Juan Silva
Library System	124,000	Library District	Anna Rodriguez
Parks, Recreation and Open Spaces	328,000	General Fund	Lluis Gorgoy
Police	121,000	General Fund	Laura Romano
PortMiami	80,000	Proprietary Funds	Gyselle Pino
Regulatory and Economic Resources	8,000	Proprietary Funds	Manual Blanco
Solid Waste Management	154,000	Proprietary Funds	Olga Espinosa-Anderson

Department	Allocation	Funding Source	Contract Manager
Transportation and Public Works	6,605,000	MDT Operating-No CITT	Amando Villanueva
Vizcaya Museum and Gardens	11,000	General Fund	Tanya Donigan
Water and Sewer	280,000	Proprietary Funds	Susan Pascul
<b>Total</b>	<b>\$11,607,000</b>		

**Track Record/Monitor**

Najaly Bode of the Internal Services Department is the Procurement Contracting Officer.

**Delegated Authority**

Upon approval of this item, a pool of pre-qualified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor's designee will have the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board. The County Mayor or the County Mayor's designee will also have the authority to (a) exercise all provisions of the solicitation documents and any resulting contracts pursuant to section 2-8.1 of the County Code and Implementing Order 3-38, and (b) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis.

**Vendors Pre-Qualified for Pool:**

A Request to Qualify was issued under full and open competition on May 13, 2016. This method of award was chosen to pre-qualify all responsive and responsible vendors that met the minimum requirements as specified in the solicitation for participation in future spot market competitions. The County received 10 responses to the solicitation, including one (1) "No-bid." The nine (9) vendors that satisfied the pre-qualification criteria are recommended for approval. Additional qualified vendors may be added during the term of the pool.

Vendor	Principal Address	Local Address	Principal
El Toro Exterminator of Florida, Inc. d/b/a Toro Pest Management	1460 NW 107 Avenue Unit I Miami, FL	Same	Renato Perez
Gregory Pest Control, Inc. d/b/a Gregory Pest Solutions, Inc.	1313 Miller Road Greenville, SC	None	Phillip Gregory
Hulett Environmental Services, Inc.	7670 Okeechobee Boulevard West Palm Beach, FL	1779 NW 79 Avenue Doral, FL	Timothy M. Hulett
Orange Pest Control & Services, Inc.	977 NW 31 Avenue Pompano Beach, FL	Same	Salo E. Langberg
Power Exterminators, Inc. d/b/a PowerX	8815 SW 129 Street Miami, FL	Same	Arelys Aleman

Sharp Shot, Inc. (SBE)	6963 SW 151 Street Miami, FL	Same	Bonnie Lee Morales
Southern Service Solutions, LLC	16278 SW 97 Terrace Miami, FL	Same	Jesus Martinez
Sprague Operating, LLC d/b/a Beach Environmental	6911 Garden Road Riviera Beach, FL	400 S Dixie Highway Suite 7 Hallandale Beach, FL	David Sprague
The Steritech Group, Inc.	7600 Little Avenue Charlotte, NC	4140 SW 30 Avenue Suite 100 Ft Lauderdale, FL	Hilary Norris

**Vendor Not Pre-Qualified for Pool:**

Vendor	Reason for Not Recommending
Care Pest Solutions	No-Bid

\*A "No-Bid" means the vendor responded indicating it did not wish to be included in the pool.

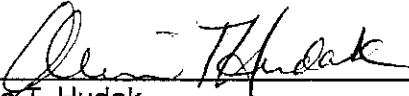
**Due Diligence**

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and that there are no performance or compliance issues. The lists that were referenced include convicted vendors, debarred vendors, delinquent contractors, suspended vendors and federal excluded parties. There were no adverse findings relating to contractor responsibility.

Pursuant to Resolution No. R-140-15, prior to the re-procurement of this replacement solicitation, a full review of the scope of services was conducted to ensure the replacement reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the user departments.

**Applicable Ordinances and Contract Measures**

- The two (2) percent User Access Program provision applies and will be collected on all purchases where permitted by the funding source.
- The Small Business Enterprise (SBE) Bid Preference and Local Preference ordinances will be applied at the time of spot market competition where permitted by the funding source.
- The SBE set-aside applies for spot market competition up to \$100,000 where permitted by the funding source when there are three (3) or more SBE-certified firms available.
- The Living Wage Ordinance is applicable.

  
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 Alina T. Hudak  
 Deputy Mayor