



Miami-Dade Board of County Commissioners
Office of the Commission Auditor

Economic Development and Tourism
Committee (EDTC) Meeting

March 15, 2018
1:30 P.M.
Commission Chambers

Thomas B. Davis, Esq.
Director, Policy and Legislation
Office of the Commission Auditor (OCA)
111 N.W. First Street, Suite 1030
Miami, FL 33128
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**EDTC Meeting: March 15, 2018
Research Notes**

Item No. 2A

File No. 180418

Researcher: JFP Reviewer: PGE

RESOLUTION APPROVING GRANT AGREEMENT BETWEEN RIVER LANDING DEVELOPMENT, LLC AND/OR RIVER LANDING ACQUISITION LLC, OR ITS PARENT COMPANY, H&R REIT (U.S.) HOLDINGS, INC. AND MIAMI-DADE COUNTY RELATING TO GRANT FROM BUILDING BETTER COMMUNITIES GENERAL OBLIGATION BOND PROGRAM PROJECT 124 "ECONOMIC DEVELOPMENT FUND" IN AMOUNT OF \$7,500,000.00; AND AUTHORIZING COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE AND DELIVER GRANT AGREEMENT ON BEHALF OF COUNTY

ISSUE/REQUESTED ACTION

Whether the Board should approve a grant agreement upon which the Building Better Communities General Obligation Bond Program 2015 allocation in the amount of \$7,500,000.00 was contingent.

APPLICABLE LEGISLATION/POLICY

Resolution No. R-230-15, adopted on March 3, 2015, approved an allocation to River Landing Development, LLC in the amount of \$7,500,000.00 from Project No. 124 of the Building Better Communities General Obligation Bond Program subject to the approval by the Board of a grant agreement between the County and River Landing Development, LLC for the partial funding of public infrastructure costs related to the development of a mixed use, residential and retail development in Miami's health district. The proposed resolution is for the approval of the aforementioned grant agreement.

<https://www.miamidade.gov/cob/library/Registry/Resolutions/Board-of-County-Commissioners/2015/R-230-15.pdf>

Section 2-1701 of the Code of Miami-Dade County governs the Community Workforce Program. Pursuant to the grant agreement, The Grantee agrees to comply with Section 2-1701 of the Code of Miami-Dade County, Florida known as the Community Workforce Program, with a goal of having a minimum of 10% of the persons performing the construction trades and labor work for the Development be residents of Designated Target Areas (as such term is defined in Section 2-1701 of the County Code) and will aspire to have no less than seventy percent (70%) of the Certified Jobs offered first to residents of Miami-Dade County as set forth in the hiring plan prepared by the Grantee.

https://library.municode.com/fl/miami_-_dade_county/codes/code_of_ordinances?nodeId=PTIICOOR_CH2AD_ARTCXIICOWOPR_S2-1701COWOPR

PROCEDURAL HISTORY

Prime Sponsor: Bruno A. Barreiro, District 5

Requester/Department: None

This item has no procedural history.

FISCAL IMPACT

According to an economic analysis performed by Miami Economic Associates, Inc., the project will provide both non-recurring and recurring economic benefits, with non-recurring benefits occurring during the construction period and recurring benefits occurring on an annual basis each year after construction has been completed.

EDTC Meeting: March 15, 2018

Research Notes

During the construction period, it is estimated that 3,635 jobs will be created, with workers earning more than \$192.5 million cumulatively. It is anticipated that 846 workers will then be employed on-site annually, with an additional 359 workers being employed as an indirect result of the project, earning more than \$48.7 million annually.

Additionally, the estimated Gross Domestic Product, the total value of all the goods and services that are produced in an area, is \$243,680,900 during the construction period and \$79,519,393 thereafter.

ANALYSIS

The approval of this grant agreement is an essential component of the fulfillment of the \$7.5 million allocation to River Landing Development, LLC for the development of the proposed River Landing mixed-use project. The project, which will be developed on the site known as the Mahi Shrine Auditorium in the Civic Center portion of the City of Miami in Miami-Dade County, Florida, will contain approximately 436,351 square feet of leasable commercial space and approximately 503 rental apartments. The site address is 1480 NW North River Dr, Miami, FL 33125

The approval of this grant agreement is an essential component of the fulfillment of the \$7.5 million allocation to River Landing Development, LLC for the development of the proposed River Landing mixed-use project. The project, which will be developed on the site known as the Mahi Shrine Auditorium in the Civic Center portion of the City of Miami in Miami-Dade County, Florida, will contain approximately 436,351 square feet of leasable commercial space and approximately 503 rental apartments. The site address is 1480 NW North River Dr, Miami, FL 33125



The Board adopted a series of resolutions on July 20, 2004 that authorized the issuance of \$2.926 billion in general obligation bonds (GOB) for capital projects. On November 2, 2004 when the GOB issue was on the ballot, a majority of voters approved the \$2.9 billion bond program which allows the County to issue long-term bonds to fund more than 300 neighborhood and regional capital projects to be completed over the next 15 years.

<https://www.miamidade.gov/bondprogram/>

<https://www.miamidade.gov/bondprogram/>

**EDTC Meeting: March 15, 2018
Research Notes**

Item No. 3A

File No. 180414

Researcher: SM

Reviewer: PGE

RESOLUTION APPROVING THE SECOND AMENDMENT TO THE NON-EXCLUSIVE LEASE AND CONCESSION AGREEMENT FOR NORTH TERMINAL CONCESSIONS PROGRAM AT MIAMI INTERNATIONAL AIRPORT WITH BIJOUX AIRPORT COMMERCE, LLC, STANDARDIZING THE CONTRACT METHODOLOGY FOR RECALCULATION OF THE MINIMUM ANNUAL GUARANTEE TO THAT UTILIZED IN SIMILAR LEASE AGREEMENTS WITH AN EFFECTIVE DATE OF SEPTEMBER 11, 2013, AND AUTHORIZING THE COUNTY MAYOR OR THE COUNTY MAYOR'S DESIGNEE TO EXERCISE ALL PROVISIONS THEREIN; AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE AMENDMENTS TO LEASE AND CONCESSION AGREEMENTS CONVERTING ESCALATION CLAUSES TO CONSUMER PRICE INDEXING WITHOUT NEED FOR PRIOR APPROVAL OF THE BOARD OF COUNTY COMMISSIONERS

ISSUE/REQUESTED ACTION

Whether the Board should approve the second amendment to the lease and concession agreement for North/South Retail Concessions Contract between the County and Bijoux Airport Commerce, LLC to standardize the contract methodology for recalculation of the Minimum Annual Guarantee (MAG) utilized in similar lease agreements with an effective date of September 11, 2013.

APPLICABLE LEGISLATION/POLICY

Resolution No. R-736-05, adopted June 21, 2005, relates to awarding the North/South Retail Concessions contract at Miami International airport, RFP No. MDAD-01-04, to Miami International Airport Pharmacy, Inc., d/b/a Terminal Rexall Pharmacy.

<http://intra/gia/matter.asp?matter=051617&file=true&yearFolder=Y2005>

Resolution No. R-96-14, adopted February 4, 2014, authorizes the execution of the First Amendment to the Lease and Concession Agreement between the County and Newslink of South Florida, LLC, setting the start of such concession leases to September 2014.

<http://intra/gia/matter.asp?matter=140046&file=true&yearFolder=Y2014>

PROCEDURAL HISTORY

Prime Sponsor: None

Requester: Aviation Department

This item has no procedural history.

FISCAL IMPACT

As stated by the Second Amendment to Lease and Concession Agreement, the Minimum Annual Guarantee (MAG) is set at \$289,586.10 if this Item receives Board approval.

As the mayoral memo states, Bijoux currently pays Miami Dade Aviation Department (MDAD) a MAG of 449,968. The methodology is based on enplaned passengers. If this Item receives Board approval, the MAG of \$308,257 will be due under CPI methodology. Since there were differences in billing as it relates to the MAG, MDAD consequently billed Bijoux more under the current enplaned passengers' methodology during some months and less in other

EDTC Meeting: March 15, 2018
Research Notes

months. Therefore there is a net effect which will result in the adjustments of the MAG in the amount of approximately \$98,000 which will be due to Bijoux.

ANALYSIS

If this Item receives Board approval, it will change the annual MAG recalculation to CPI methodology retroactively to contract assignment approval of September 11, 2013. As stated by the agreement, the Lease and Concession Agreement was awarded to Miami International Pharmacy, doing business as Terminal Rexall Pharmacy, who assigned the contract by written letter dated July 16, 2013, to Bijoux Airport Commerce, LLC.

As previously mentioned the Sub- Article 3.03 “Recalculation of the Minimum Guarantee” is replaced in its entirety as follows:

- Effective as of September 11, 2013, the Minimum Annual Guarantee is set at \$289,586.10. The Minimum Annual Guarantee shall be recalculated on November 1, 2013 and annually thereafter, effective November 1st of each year, based on the Consumer Price Index methodology. An appropriate adjustment will be made retroactive to September 11, 2013 to reflect the change in the CPI for all urban consumers in the South Region Average: All Items, for the published preceding twelve- month period.
- The agreement also states that the above mentioned adjustment will be applied to the Concessionaire’s Lease Agreement and shall be deemed to fully satisfy and discharge Concessionaire’s MAG and rent obligations since contract inception of July 30, 2009.

The original aforementioned article reads as follows:

- The Minimum Annual Guarantee shall be recalculated annually on November 1st, based on the last Fiscal Year statistics reflecting the change between the most recent twelve months to the previous year north and south enplanement figures as compiled by the Department. This percentage change will be applied to the MAG to arrive at the new MAG for the current year. In the event of any overpayment or underpayment, the Department shall credit the Concessionaire with such overpayment or the Concessionaire shall remit to the Department such underpayment within forty-five calendar days, as appropriate.

The following is the applicable “Percentage Fee per Category” acceptable for each concept category:

Concept Category Retail	Applicable Percentage
Books & Magazines	9%
News & Gifts	16%
Newsstands	13%
Entertainment & Electronics	8%
Fashion Apparel & Accessories	11%
Gift Specialty Shops	13%
Jewelry, Watches & Accessories	14%
Sundries, Personal Care	14%
Travel Accessories	14%
Services	10%

EDTC Meeting: March 15, 2018
Research Notes

Resolution No. R-736-05, which can be referred to under the Applicable Legislation/Policy section, authorized a Non-Exclusive North/South Retail Concessions Program Lease and Concession Agreement at Miami International Airport. The North/South Retail Concessions Program, RFP No. MDAD-01-04, was advertised and issued on December 14, 2004 for qualified firms to propose for the opportunity to finance, design and construct, lease, manage, operate and maintain, reasonably priced qualified retail locations within the North and South Terminals and Concourses at Miami International Airport.

The agreement further states that MDAD recognizes the need to clarify interpretation in the methodology used for recalculation of the MAG and to standardize the application of the CPI methodology for all Concession lease agreements.

ADDITIONAL INFORMATION

Bijoux Airport Commerce, LLC is a Florida Foreign Limited-Liability Company filed on July 12, 2013 . The company's filing status is listed as Active and its File Number is M13000004406. The Registered Agent on file for this company is Incorporating Services, Ltd. and is located at 1540 Glenway Drive, Tallahassee, FL 32301. The company's principal address is 7747 NW 48th Street, Miami, FL 33166 and its mailing address is 7747 NW 48th Street, Miami, FL 33166. The company has 1 principal on record. The principal is Bijoux Nouveau, Inc. from Miami FL.

<https://www.bizapedia.com/fl/bijoux-airport-commerce-llc.html>

**EDTC Meeting: March 15, 2018
Research Notes**

Item No. 3B

File No. 180410

Researcher: JFP Reviewer: PGE

RESOLUTION APPROVING THE FUNDING OF THIRTY-SEVEN GRANTS FOR A TOTAL OF \$358,750.00 FROM THE FISCAL YEAR 2017-2018 SECOND QUARTER OF THE TOURIST DEVELOPMENT COUNCIL GRANTS PROGRAM ROOM TAX PLAN AND SURTAX CATEGORY TO PROMOTE MIAMI-DADE COUNTY TOURISM; WAIVING RESOLUTION NO. R-130-06, AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE GRANT AGREEMENTS WITH VARIOUS ENTITIES AND TO EXERCISE ALL PROVISIONS, INCLUDING CANCELLATION PROVISIONS CONTAINED THEREIN

ISSUE/REQUESTED ACTION

Whether the Board should approve the funding of 37 grants, totaling \$358,750, from the FY 2017-2018 Second Quarter of the Tourist Development Council Grants Program to promote Miami-Dade County tourism. The proposed Resolution waives Resolution No. R-130-06, which requires contracts with non-governmental entities be signed by the other parties before being submitted to the Board for consideration.

APPLICABLE LEGISLATION/POLICY

Resolution No. R-130-06, adopted January 24, 2006, clarifies that proposed agenda items seeking approval of a contract or conveyance and authority to execute same shall not be placed on any committee or commission agenda unless the underlying contract or conveyance is completely negotiated, in final form, and executed by all non-County parties.

PROCEDURAL HISTORY

Prime Sponsor: None

Requester/Department: Department of Cultural Affairs

This item has no procedural history.

FISCAL IMPACT

Funding for the Tourist Development Council (TDC) Grants Program comes from the two percent Tourist Development Room Tax Revenue and the two percent Hotel/Motel Food and Beverage Surtax revenues as well as the \$25,000 the Greater Miami Convention and Visitors Bureau provides to the TDC pursuant to a multi-year agreement. A remaining balance of \$213,072 from FY 2016-17 in unspent grant funds was carried over and is being appropriated as part of the FY 2017-18 program.

ANALYSIS

The Tourist Development Council (TDC) Grants Program is responsive on a quarterly basis to organizations/events which promote Miami-Dade County's appeal as a tourist destination by sponsoring tourist-oriented sports events, cultural and special events (visual and performing arts, including theater, concerts, recitals, opera, dance, art exhibitions, and festivals) and television origination projects. The TDC, a nine member volunteer advisory board established by Florida Statute, meets as a panel to review and make funding recommendations to the Miami-Dade County Mayor and Board of County Commissioners with the idea of developing and enhancing the image of Miami-Dade County locally, nationally and internationally.

EDTC Meeting: March 15, 2018
Research Notes

<http://www.miamidadearts.org/tourist-development-council-tdc-grants-program>

Of the 39 applications (requesting a total of \$634,750) reviewed by the Tourist Development Council on February 12, 2018, the below 37 were recommended for funding, with the grant amounts totaling \$358,750.

Grantee	Grant Amount
The Miami Foundation, Inc. as fiscal agent for 4Ward Miami, Inc.	\$6,750
Center for the Advancement of Jewish Education, Inc.	\$5,000
Chopin Foundation of the United States, Inc.	\$7,000
City of Miami Gardens	\$25,000
Coconut Grove Arts & Historical Association, Inc.	\$25,000
Dr. Martin Luther King, Jr., Parade & Festivities Committee, Inc.	\$9,500
El Ingenio Inc.	\$2,500
Finger Lakes GrassRoots Festival Organization, Inc.	\$3,500
Florida International University Board of Trustees for the benefit of School of Music	\$5,000
Florida International University Board of Trustees for the benefit of The Patricia & Phillip Frost Art Museum	\$12,000
Florida International University Board of Trustees for the benefit School of Hospitality Management SoBch Wine	\$10,500
France-Florida Foundation for the Arts, Inc.	\$2,500
Global Arts Project, Inc.	\$2,500
GroundUp Music Productions, LLC.	\$15,050
Historical Association of Southern Florida, Inc.	\$9,000
Junior Orange Bowl Committee, Inc.	\$7,200
Kiwanis Club of Little Havana, Inc.	\$15,000
Miami Dade College -Miami Film Festival	\$12,000
Miami Dade College - Museum of Art and Design	\$10,000
Miami Design Preservation League, Inc.	\$20,000
Miami International Ballet Competition	\$7,000
Miami Light Project, Inc.	\$15,000
Miami-Dade County Office of Community Advocacy Black Affairs Advisory Board	\$5,000
National Foundation for Advancement in the Arts, Inc.	\$15,000
National LGBTQ Task Force, Inc.	\$7,000
New World Symphony, Inc.	\$8,750
Nu Deco Ensemble, Inc.	\$5,000
Orchestra Miami, Inc.	\$6,000
Performing Arts Center Trust, Inc. dba Adrienne Arsht Center for the Performing Arts of Miami-Dade County	\$9,000

EDTC Meeting: March 15, 2018
Research Notes

Power Access, Inc.	\$5,000
Rotary Foundation of South Miami, Inc.	\$5,000
South Florida Bluegrass Association, Inc.	\$5,000
Community Television Foundation of South Florida, Inc.	\$10,250
South Florida Symphony Orchestra	\$6,750
The Deering Estate Foundation, Inc.	\$10,000
The Miami Children's Museum, Inc.	\$14,000
University of Miami, Frost School of Music	\$20,000

**EDTC Meeting: March 15, 2018
Research Notes**

Item No.3C

File No.180430

Researcher: NR

Reviewer: TD

RESOLUTION AUTHORIZING DESIGNATED PURCHASE PURSUANT TO SECTION 2-8.1(B)(3) OF THE COUNTY CODE BY A TWO-THIRDS VOTE OF THE BOARD MEMBERS PRESENT; AUTHORIZING AWARD OF ADDITIONAL TIME OF UP TO ONE YEAR AND ADDITIONAL EXPENDITURE AUTHORITY IN AN AMOUNT UP TO \$479,000.00 FOR CONTRACT NO. MDAD-06-06 FOR THE PURCHASE OF EMPLOYEE AND PUBLIC REMOTE PARKING LOT SHUTTLE BUS SERVICE FOR THE MIAMI-DADE AVIATION DEPARTMENT; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXERCISE ALL PROVISIONS OF THE CONTRACT PURSUANT TO SECTION 2-8.1 OF THE COUNTY CODE AND IMPLEMENTING ORDER 3-38

ISSUE/REQUESTED ACTION

Whether the Board should authorize the request for additional time and expenditure for a designated purchase under Contract No. MDAD-06-06, Non-Exclusive Management Agreement for Employee and Public Remote Parking Lot Shuttle Bus Service at Miami International Airport, for the Miami-Dade Aviation Department (MDAD).

APPLICABLE LEGISLATION/POLICY

The County Mayor or the County Mayor's designee will have the authority to exercise all provisions of the agreement, including any renewals or extensions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

http://miamidade.fl.elaws.us/code/coor_ptiii_ch2_arti_sec2-8.1

<http://www.miamidade.gov/aopdfdoc/aopdf/pdffiles/IO2-8.pdf>

PROCEDURAL HISTORY

Prime Sponsor: NONE

Requester: Internal Services

FISCAL IMPACT

The current contract term expires on May 1, 2018. The contract has a current cumulative allocation of \$4,952,000. If this request is approved, the contract will have a modified cumulative value of \$5,431,000 and will expire on May 1, 2019 or upon award of a new contract. The requested increase in expenditure authority is based on the monthly management fee for a 12-month period.

ANALYSIS

This item seeks approval of a designated purchase to extend the current contract term for up to one year and increase the expenditure authority by up to \$479,000 for MDAD's Non-Exclusive Management Agreement for Employee and Public Remote Parking Lot Shuttle Bus Service at Miami International Airport.

The extension request for additional time and expenditure authority is necessary to continue to provide the existing service to the airport and its business partners, while the County is able to finalize the new solicitation process and award a new contract.

The designated purchase ensures that there is no interruption in the delivery of the shuttle services while the re-procurement is underway

EDTC Meeting: March 15, 2018
Research Notes

According to the Mayoral Memorandum:

- The County advertised a replacement solicitation, RFP No. MDAD-11-16, and an award recommendation is anticipated to be presented to the Board in the third quarter of 2018.
- The current contract contains all current Board mandated terms.
- This item is being presented as a designated purchase as additional time is required to evaluate proposals
- Competition for these services is not practicable at this time.
- It is in the County's best interest to approve this designated purchase to ensure continuity of services until the replacement contract is awarded.

Questions to ISD (for upcoming BCC Agenda scheduled for 4/10/18).

1. What accounts for the delay in the re- procurement of these services;
2. When was the replacement solicitation advertised: and
3. What's the status of the re-procurement

EDTC Meeting: March 15, 2018
Research Notes

Item No. 3D

File No. 180416

Researcher: SM

Reviewer: PGE

RESOLUTION APPROVING GRANT AGREEMENT, BETWEEN TURNBERRY AIRPORT HOLDINGS, LLC AND MIAMI-DADE COUNTY RELATING TO GRANT IN AMOUNT OF \$5,000,000.00 FROM PROJECT 124 ECONOMIC DEVELOPMENT FUND OF BUILDING BETTER COMMUNITIES GENERAL OBLIGATION BOND PROGRAM; AND AUTHORIZING COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE AND DELIVER GRANT AGREEMENT ON BEHALF OF COUNTY

ISSUE/REQUESTED ACTION

Whether the Board should approve this Resolution which would approve the grant agreement between Turnberry Airport Holdings, LLC, and Miami-Dade County relating to grant in the amount of \$5,000,000 from project 124 Economic Development Fund of Building Better Communities General Obligation Bond Program (BBC-GOB).

APPLICABLE LEGISLATION/POLICY

Resolution No. R-431-15 adopted May 5, 2015 relates to a Resolution waiving Administrative Rules for Economic Development Fund Project 124 of Building Better Communities General Obligation bond Program, subject to recapture, approving allocation of up to \$5,000,000 from building Better Communities General Obligation Bond Program Project No. 124 to Turnberry airport Holdings. LLC. to fund Fountainbleau Aviation Project.

<http://intra/gia/legistarfiles/Matters/Y2015/150584.pdf>

Resolution No. R-37-15 adopted January 21, 2015 relates to a Resolution approving allocation of \$10,000,000 from BBC-GOB Project No. 124 to Miami Ocean Studios, LLC to fund Miami Ocean Studio Economic Development Project.

<http://www.miamidade.gov/govaction/legistarfiles/Matters/Y2014/142516.pdf>

PROCEDURAL HISTORY

Prime Sponsor: Commissioner Barbara J. Jordan, District 1

Requester: Aviation Department

This Item has no procedural history.

FISCAL IMPACT

The mayoral memo states that this agreement will provide \$5,000,000 from the BBC-GOB Program Project No. 124. Furthermore it states that the aforementioned funds should be made available on a reimbursable basis for costs as it relates to the GOB Project.

ANALYSIS

This Item proposes to approve a Grant Agreement with Turnberry Airport Holdings, LLC, which is associated with a previously approved allocation by this Board in the amount of \$5,000,000 from BBC-GOB program Project No. 124. The purpose of this Item is to fund Project 124 and enter into a grant agreement with Turnberry Airport Holdings, LLC for the funding of public infrastructure costs for the GOB project.

As previously mentioned, Resolution No. R-431-15 which can be referred back to in the applicable legislation/policy section, was approved by the Board in Fiscal Year 2015, where Project 124 had the goal of encouraging private

EDTC Meeting: March 15, 2018
Research Notes

sector development through public infrastructure investments that will create jobs and cause economic development which will have a long term effect to the County.

Resolution No. R-37.15 which can be referred to in the applicable legislation/policy section, allocated \$10,000,000 to fund Miami Ocean Studios Enterprises, LLC, generated recaptured funds for this GOB Project.

The agreement states that the aforementioned Project will bring forth a creation of new jobs in addition to new or expanded business. The Grantee has agreed to create or cause to be created, an amount of 20 direct new jobs with an annual average salaries of \$61,356 which include benefits. The agreement further states that the grantee agrees to maintain the number of certified jobs for four years from the job creation date. The determination of the number of new jobs created and maintained shall be certified in the form of an annual report based upon the RT-6 filings with the State of Florida.

The agreement states that the grantee shall construct and operate a new fixed-base operator at Miami Opa- Locka Executive Airport contiguous with a new maintenance hangar.

The GOB Project will consist of aircraft ramp, ramp lighting, water & sewer lines, vehicle road access, parking lots and street lighting. The grantee expressly represents and agrees that the GOB project serves a public purpose, is public infrastructure as require by the BBC GOB program and that the Grant will be used to fund capital cots as required by the constitution and the laws of the State of Florida, as stated by the agreement.

The agreement states that the County has no obligation to pay the grant to the grantee except in accordance with the terms and conditions which are set in the agreement. The County will be required to reimburse the Grantee for eligible capital costs incurred in the connection with the GOB project solely from legally available GOB bond and/or note proceeds. The County won't be required to reimburse the grantee for any soft costs that exceed 17% of the grant. Soft costs are defined in the administrative rules of the County pertaining to the BBC GOB Program. Furthermore the agreement states that the County won't assume any obligation to provide financial support of any type to the Grantee for the GOB project in excess of the Grant amount. Cost overruns are the responsibility of the Grantee.

ADDITIONAL INFORMATION

TURNBERRY AIRPORT HOLDINGS, LLC has been set up 6/7/2011 in state FL. The current status of the business is Active. The TURNBERRY AIRPORT HOLDINGS, LLC principal address is 19501 BISCAYNE BLVD., SUITE 400, AVENTURA, 33180. Meanwhile you can send your letters to 19501 BISCAYNE BLVD., SUITE 400, AVENTURA, FL, 33180. The company`s registered agent is NRAI SERVICES, INC. 515 EAST PARK AVENUE, TALLAHASSEE, FL, 32301. The company`s management are Manager - Soffer Jacquelyn, Manager - Soffer Jeffrey, as stated by the Inter Credit Report Florida.

<https://florida.intercreditreport.com/company/turnberry-airport-holdings-llc-111000066717>

EDTC Meeting: March 15, 2018
Research Notes

Item No. 3E

File No. 180490

Researcher: JFP Reviewer: PGE

RESOLUTION APPROVING TELEVISION, FILM AND ENTERTAINMENT PRODUCTION INCENTIVES PROGRAM GRANT AGREEMENT BETWEEN MIAMI-DADE COUNTY AND ABC STUDIOS FOR A PILOT FOR A TELEVISION SERIES, "GRAND HOTEL" IN THE AMOUNT OF \$100,000.00; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE SAME AND EXERCISE THE RIGHTS AND PROVISIONS THEREIN, INCLUDING TERMINATION

ISSUE/REQUESTED ACTION

Whether the Board should approve an application submitted to the TV, Film and Entertainment Production Incentives Program by ABC Studios, part of the Walt Disney Company and subsidiary of Touchstone Television Productions, LLC (ABC Studios) for a grant of \$100,000 to help fund the local filming of a television series pilot, "Grand Hotel".

APPLICABLE LEGISLATION/POLICY

Resolution No. R-783-17, adopted by the Board on July 18, 2017, creates the TV, Film and Entertainment Production Incentives Program with the intent of awarding grants to incentivize production in Miami-Dade County in the absence of a state incentive.

<http://www.miamidade.gov/cob/library/Registry/Resolutions/Board-of-County-Commissioners/2017/R-783-17.pdf>

Section 2-8.9 of the Code of Miami-Dade County codifies the Living Wage Ordinance for County service contracts and County employees. Each project supported by the Miami-Dade County TV, Film and Entertainment Production Incentive Program must pay qualified Miami-Dade County residents hired a minimum of the Living Wage as defined in this section.

https://library.municode.com/fl/miami_dade_county/codes/code_of_ordinances?nodeId=PTIICOOR_CH2AD_ARTIINGE_S2-8.9LIWAORCOSECOEM

PROCEDURAL HISTORY

Prime Sponsor: None

Department/Requester: Regulatory and Economic Resources

This item has no procedural history.

FISCAL IMPACT

The grant application of ABC Studios to the TV, Film and Entertainment Production Incentives Program is for the maximum award amount of \$100,000, which would come from the Countywide General Fund. The total project budget is \$6,905,267.

The total expected local expenditure during the 33 production days is projected at \$5,549,393. The project will also employ over 50 Miami-Dade County residents, amassing to 85% of the entire cast and crew.

ANALYSIS

ABC Studios applied for a grant of \$100,000 to help fund the local filming of a television series pilot, "Grand Hotel", in Miami-Dade County. The grant is through the TV, Film and Entertainment Production Incentives Program

EDTC Meeting: March 15, 2018

Research Notes

established by the Board in July 2017 to incentivize local production of TV, film and entertainment projects, filling the void of an expired state incentive program that was not renewed by the Florida State Legislature in 2016.

To qualify for the grant, the project must meet the specified definition of production, must spend a minimum of \$1,000,000 in Miami-Dade County on qualifying payroll and qualifying expenses, and hire a minimum of 50 main cast and crew that are Miami-Dade County residents. The employment of the 50 main cast and crew is for the duration of the project: from commencement of principal photography until the wrap of principal photography. Additionally, productions that have a cast and crew of 110 personnel or more will be required to have at least 60 percent of the total cast and crew, excluding extras/background talent, be Miami-Dade County residents.

“Grand Hotel is expected to meet all of the grant requirements as listed below, given the information provided in its application. The local expenditures resulting from the filming of this television pilot in Miami-Dade County are expected to be \$5,549,393—55.5 times the grant amount. 100% of the television show pilot will be filmed in Miami-Dade County, if the grant application is approved. While wanting to film in Miami given that the story is set in Miami Beach, ABC Studios is considering Honolulu, Los Angeles, and Dominican Republic due to offered tax incentives, which would offset any increased costs incurred to make the setting look like Miami Beach.

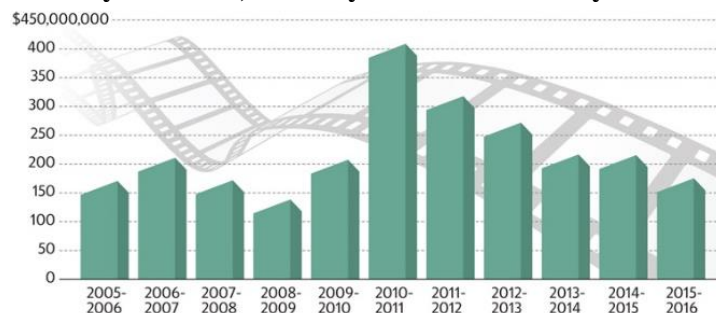
The show, produced by and starring Eva Longoria, is an English language soap opera centered on a Latin family. The pilot is intended to be spun off into a multi-season television series.

“Grand Hotel” would be one of three projects awarded the film incentive grant since the inception of the TV, Film and Entertainment Production Incentives Program, the other two projects being “Tio Papi” and “I am Frankie”. The projects will be awarded funding once filming concludes and compliance with the grant requirements is determined.

ADDITIONAL INFORMATION

The Florida Entertainment Incentive program was launched in 2010 with a pool of \$296 million in tax credits for film, TV and video productions for eligible projects which had 60% of the cast and crew based in Florida. The funding was depleted in three years due to extensive interest in the program. Funding was not replenished in subsequent years.

Direct Spending of Permitted Productions on Public Properties in Miami-Dade County, City of Miami, and City of Miami Beach by Year



Source: Miami-Dade County Film & Entertainment Office

In the absence of a state incentive program, notable TV, film and entertainment projects set in Florida have been produced elsewhere, namely Georgia, Louisiana, California, and other states where tax incentives exist for the industry, with some states offering as much as 30% in tax credits.

EDTC Meeting: March 15, 2018
Research Notes

<http://www.miamidade.gov/releases/2017-07-18-rer-filmiami-incentive-program.asp>

<http://www.filmiami.org/>

EDTC Meeting: March 15, 2018
Research Notes

Item No. 3F

File No. 180520

Researcher: SM

Reviewer: PGE

RESOLUTION APPROVING AWARD OF CONTRACT NO. FB-00680 FOR PURCHASE OF ACCESS CONTROL POINT BARRIER SYSTEMS FOR MIAMI-DADE AVIATION DEPARTMENT IN A TOTAL AMOUNT NOT TO EXCEED \$5,428,000.00 FOR AN INITIAL TERM OF FIVE YEARS AND ONE, FIVE-YEAR OPTION TO RENEW TERM; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF THIS AWARD, ISSUE THE APPROPRIATE PURCHASE ORDER TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT PURSUANT TO SECTION 2-8.1 OF THE CODE AND IMPLEMENTING ORDER 3-38

ISSUE/REQUESTED ACTION

Whether the Board should approve this award of Contract No. FB-00680 for the purchase of access control point barrier systems for Miami-Dade County Aviation Department (MDAD) in a total amount not to exceed \$5,428,000.

APPLICABLE LEGISLATION/POLICY

Resolution No. R-1011-15 adopted November 3, 2015 relates to a resolution directing the County Mayor to require that vendors provide addresses of all local branch offices and headquarters and the number and percentage of local residents such vendors employ; and directing the County Mayor to include such information in memorandum to Board pertaining to vendor being recommend for contract award.

<http://www.miamidade.gov/govaction/legistarfiles/Matters/Y2015/152271.pdf>

Resolution No. R-187-12 adopted February 21, 2012 relates to a Resolution directing the County Mayor to include due diligence information in memoranda recommending certain contract awards.

<http://www.miamidade.gov/govaction/legistarfiles/Matters/Y2012/120287.pdf>

Resolution No. R-140-15 adopted February 3, 2015 relates to a Resolution directing the County Mayor to conduct a full review, prior to re-procurement of replacement contracts for goods or services of the scopes of services or goods requested to ensure such contracts reflect the current needs of the County.

<http://www.miamidade.gov/govaction/legistarfiles/Matters/Y2015/150090.pdf>

Section 2-8.1 of the County Code requires formal sealed bids for purchases over \$250,000; describes the circumstances under which non-competitive purchases may be approved; establishes requirements for legacy purchases, designated purchases, and single vehicle leases; provides that procurement procedures shall be established by I.O. and approved by the Board.

https://library.municode.com/fl/miami_-_dade_county/codes/code_of_ordinances?nodeId=PTIICOOR_CH2AD_ARTIINGE_S2-8.1COPUGE

Implementing Order 3-38 governs the County's processes and procedures for the purchase of goods and services including professional services. It establishes the roles and responsibilities of the Internal Services Department, methods of purchasing goods and services, and the authority to award contracts. Contains requirements for access contracts, emergency purchases, bid waivers, confirmation purchases, and sole sources.

<http://www.miamidade.gov/aopdfdoc/aopdf/pdffiles/IO3-38.pdf>

EDTC Meeting: March 15, 2018
Research Notes

PROCEDURAL HISTORY

Prime Sponsor: None

Requester/Department: Internal Services

This Item has no procedural history.

FISCAL IMPACT

The bid tracking system has an advertised value of \$2,700,000 with no awarded value or current value as of yet, for Contract No. FB-00680. There is a current Contract No. FB-00320 which has an advertised value of \$183,000 with an awarded value of \$398,691, and a current value of \$665,000.

The mayoral memo states that the fiscal impact for the five-year term is \$2,714,000. Furthermore it mentions that the estimated cumulative value will be \$5,428,000 for the replacement contract which is higher due to changes in the licensure requirements.

ANALYSIS

This Item seeks to approve a competitive contract award, Contract No. FB-00680, access control point barrier systems, for MDAD. The purpose of this contract is to purchase preventive maintenance and routine repair services for multiple hydraulic steel-plate security barrier systems and traffic gate arms installed at the entry points of Miami International Airport, as stated by the mayoral memo.

The awarded vendor is Oxford Electronics, Inc. which has a principal address of 474 Meacham Avenue Elmont, NY. Their local address is 7301 NW 46th Street, Miami, FL. They currently have 11 Miami-Dade County employees.

OCA did a vendor search for local firms under the commodity code 93637 with the title Maintenance and Repair of Gates, Electric Maintenance and Repair, and found Three Local vendors which are the following:

- AAA Automated Door Repair, Inc.
- Delphi One Systems Corp.
- Golden Fence Company, Inc.

The mayoral memo does not mention any of the aforementioned vendors.

The mayoral memo states that the awarded vendor will be in charge and responsible for all the labor, equipment, materials and supervision to complete the services and repairs in accordance with the manufacturer specifications.

ADDITIONAL INFORMATION

Oxford Electronics, Inc., doing business as Oxford Airport Technical Services, operates as a ground support equipment maintenance and repair company that engages in the engineering, design, operation, and maintenance of ground support equipment. Its services include preventative maintenance programs, corrective maintenance, emergency maintenance, rehabilitation, equipment installation, refurbishment, relocation and removal, fixed price contracts, design and manufacture of electrical/electronic control panels, and new/refurbished equipment sales. The company also offers parts sales/inventory services, such as material management; tracking locations, and supply of parts and materials in inventory; tracking serialized parts; receiving automatic notification for serialized parts under warranty; cross-referencing parts by manufacturer, vendors, and equipment; integration; supporting warehouse locations; and creating quotes to vendors for materials and parts. In addition, Oxford Electronics, Inc. offers performance analysis reports. The company maintains and repairs passenger boarding bridges, conveyor systems,

EDTC Meeting: March 15, 2018
Research Notes

and baggage handling systems, cargo and material handling systems, ground power units, pre-conditioned air systems, ground support equipment vehicles, custom control panels, and aviation headsets. Oxford Electronics, Inc. was founded in 1976 and is based in Elmont, New York. The company has service locations in Arizona, California, Colorado, Florida, Hawaii, Illinois, Louisiana, Massachusetts, Maryland, Michigan, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oregon, Pennsylvania, Rhode Island, Texas, Utah, Virginia, Washington, and Washington, D.C. As of April 5, 2000, Oxford Electronics, Inc. operates as a subsidiary of Worldwide Flight Services, Inc.

<https://www.bloomberg.com/research/stocks/private/snapshot.asp?privcapId=3601886>