



Miami-Dade Board of County Commissioners
Office of the Commission Auditor

Board of County Commissioners (BCC) Meeting

October 17, 2017
9:30 A.M.
Commission Chambers
2nd Floor

Office of the Commission Auditor
111 N.W. First Street, Suite 1030
Miami, FL 33128
(305) 375-2524

**BCC Meeting: October 17, 2017
Research Notes**

Item No. 3B1

File No. 172019

Researcher: PGE

RESOLUTION APPROVING RATIFICATION OF EMERGENCY PURCHASE PURSUANT TO IMPLEMENTING ORDER 3-38 FOR CONTRACT AWARD TO NEW MILLENNIUM DESIGN CONSULTANTS TO PROVIDE DESIGN AND POST-DESIGN SERVICES IN AN AMOUNT OF \$52,000.00, AND TO KIEWIT INFRASTRUCTURE SOUTH CO. TO PROVIDE CONSTRUCTION SERVICES IN AN AMOUNT OF \$305,180.74, FOR THE PROJECT ENTITLED REPAIR OF THE BRIDGE TENDER FACILITY OF THE NW 17 AVENUE BASCULE BRIDGE OVER THE MIAMI RIVER

ISSUE/REQUESTED ACTION

Whether the Board should ratify an emergency purchase to New Millennium Design Consultants (New Millennium) for \$52,000 and to Kiewit Infrastructure South Co. (Kiewit) for \$305,180.74 for design and construction work, respectively, for the *Repair of the Bridge Tender Facility of the NW 17 Avenue Bascule Bridge Over the Miami River Project*.

APPLICABLE LEGISLATION/POLICY

Section 2-8.1 of the Code (Contracts and Purchases Generally), governing the authority to award contracts for goods and services.

Implementing Order No. 3-38 authorizes waiver of standard procurement procedures for an emergency purchase, i.e., an unforeseen or unanticipated urgent need for goods or services to protect life, health, safety and welfare of the community or to preserve public property. Such purchases exceeding \$250,000 require Board ratification.

Also see Resolution No. R-454-13, directing the administration to bring emergency contract ratifications to the Board within 120 days of the date of such emergency or the date the administration became aware of such emergency. In the event, the administration is unable to bring emergency contract ratifications to the Board within 120 days, the County Mayor shall explain in writing the reason for the delay in bringing the ratification item to the Board.

PROCEDURAL HISTORY

This item has no procedural history.

FISCAL IMPACT

The total fiscal impact is \$357,180.74, i.e. \$52,000 to New Millennium and \$305,180.74 to Kiewit. Once final charges are determined, the Internal Services Department will seek reimbursement from the applicable insurance carrier.

ANALYSIS

This item seeks ratification of two emergency awards for design and construction work for the *Repair of the Bridge Tender Facility of the NW 17 Avenue Bascule Bridge Over the Miami River Project*. In July 2016, the NW 17 Avenue Miami River Bridge was struck by a cargo ship and suffered damage to the Bridge Tender Facility and adjacent catwalk. FDOT inspected the bridge and recommended replacement or rehabilitation of certain sections of the Bridge Tender Facility. Neither vehicular nor marine traffic were impacted by the accident. The County Mayor certified a public emergency on August 1, 2016, and contracted with Kiewit for construction repair services and with New Millennium for design and engineering services. The Mayor's August 1, 2016, memorandum to the Board declaring

BCC Meeting: October 17, 2017
Research Notes

such emergency and authorizing the above-mentioned contracts limited total funding to an amount not to exceed \$350,000.

The status of both contracts, i.e., whether the work has been completed, is unclear in the present mayoral memorandum requesting ratification of these awards. Per the Work Order for Engineering Services to New Millennium for this project, the vendor had 155 days to complete the design and engineering work. The Work Order is dated August 29, 2016. The Notice to Proceed to Kiewit is dated May 25, 2017 and requires project commencement on June 5, 2017 and project completion by January 31, 2018.

New Millennium is a participant in the County's Equitable Distribution Program and Kiewit is a participant in the Miscellaneous Construction Contracts Program's 7360 (Open Competitive) Plan. Per the Florida Department of State Division of Corporations website, Kiewit's principal address is 3555 Farnam Street, Omaha, Nebraska.

**BCC Meeting: October 17, 2017
Research Notes**

Item Nos. 4C – 4F

File Nos. 172297, 172301, 172303, 172304

Researcher: PGE

ORDINANCE RELATING TO MIAMI-DADE COUNTY COMPREHENSIVE DEVELOPMENT MASTER PLAN; PROVIDING DISPOSITION OF APPLICATION NO. 1, LOCATED ON THE WEST SIDE OF NW 31 AVENUE AND ±140 FEET NORTH OF NW 36 STREET AND FILED IN MAY 2017 CYCLE TO AMEND THE COUNTY'S COMPREHENSIVE DEVELOPMENT MASTER PLAN; PROVIDING SEVERABILITY, EXCLUSION FROM THE CODE, AND AN EFFECTIVE DATE [SEE AGENDA ITEM NO. 2(B)(5)] (172297)

ORDINANCE RELATING TO MIAMI-DADE COUNTY COMPREHENSIVE DEVELOPMENT MASTER PLAN; PROVIDING DISPOSITION OF APPLICATION NO. 2, LOCATED ON THE SOUTH SIDE OF SW 136 STREET AND 200 FEET EAST OF SW 157 AVENUE, FILED IN MAY 2017 CYCLE TO AMEND THE COUNTY'S COMPREHENSIVE DEVELOPMENT MASTER PLAN; PROVIDING SEVERABILITY, EXCLUSION FROM THE CODE, AND AN EFFECTIVE DATE [SEE AGENDA ITEM NO. 2(B)(5)] (172301)

ORDINANCE RELATING TO MIAMI-DADE COUNTY COMPREHENSIVE DEVELOPMENT MASTER PLAN; PROVIDING DISPOSITION OF APPLICATION NO. 3, LOCATED AT THE NORTHEAST CORNER OF SW 184 STREET AND SW 110 AVENUE, FILED IN MAY 2017 CYCLE TO AMEND THE COUNTY'S COMPREHENSIVE DEVELOPMENT MASTER PLAN; PROVIDING SEVERABILITY, EXCLUSION FROM THE CODE, AND AN EFFECTIVE DATE [SEE AGENDA ITEM NO. 2(B)(5)] (172303)

ORDINANCE RELATING TO MIAMI-DADE COUNTY COMPREHENSIVE DEVELOPMENT MASTER PLAN; PROVIDING DISPOSITION OF APPLICATION NO. 4, LOCATED AT THE NORTHEAST CORNER OF SW 200 STREET AND SW 127 AVENUE, FILED IN MAY 2017 CYCLE TO AMEND THE COUNTY'S COMPREHENSIVE DEVELOPMENT MASTER PLAN; PROVIDING SEVERABILITY, EXCLUSION FROM THE CODE, AND AN EFFECTIVE DATE [SEE AGENDA ITEM NO. 2(B)(5)] (172304)

ISSUE/REQUESTED ACTION

Whether the Board should approve Application Nos. 1 through 4 relating to small-scale amendments to the Comprehensive Development Master Plan (CDMP) from the May 2017 cycle of amendments.

APPLICABLE LEGISLATION/POLICY

BCC Rules of Procedure Section 5.05(b)(1), Authority to Sponsor or Present Items on Agenda, as it relates to private CDMP applications for amendment reads as follows: *private applications for amendment, modification, addition, or change to the CDMP shall be placed on the appropriate CDMP agenda after the Department of Regulatory and Economic Resources or successor department has completed its review of the application as provided in section 2-116.1 of the code and all required fees have been paid; each completed private CDMP application and the accompanying ordinance and any related resolution shall be forwarded to the Office of the Agenda Coordinator for placement on the appropriate CDMP agenda and be accompanied by a recommendation from the Mayor or his or her designee.*

BCC Meeting: October 17, 2017 Research Notes

Florida Statutes Section 163.3187 prescribes the process for adoption of small-scale comprehensive plan amendments, including the process to challenge such amendments. Under the Section, proposed amendments shall not involve a use of more than 10 acres and may be adopted at a public hearing before the governing board. Note that only one public hearing before the governing board, which shall be an adoption hearing, is required.

Section 2-116.1 of the County Code governs the amendment procedure for the CDMP. The action to adopt any small-scale amendment to the CDMP shall be by ordinance enacted only upon vote of the majority of the total membership of the County Commission in office.

PROCEDURAL HISTORY

This item has no procedural history.

FISCAL IMPACT

Per the *Report on May 2017 Cycle Small-Scale Applications to Amend the Comprehensive Development Master Plan* (see File No. 172296), there is no direct fiscal impact associated with Application Nos. 1 and 2. However, CDMP amendment applications may have varying impacts to County services. The report is silent as to whether there is a fiscal impact to Application Nos. 3 and 4.

ANALYSIS

There are four ordinances representing individual applications for small-scale amendments to the County's CDMP on the agenda – Application No. 1 (agenda item 4C), Application No. 2 (agenda item 4D), Application No. 3 (agenda item 4E) and Application No. 4 (agenda item 4F). The applications have been filed by private parties and reviewed by the Department of Regulatory and Economic Resources (RER). As seen in the above-mentioned report, with the exception of Application No. 2, the applications were recommended/adopted by RER in September 2017. All four applications were filed in the May 2017 Cycle of Applications to amend the CDMP. The combined acreage of the applications is 15.75. Final action by the Board on the ordinances may be taken at the November 8, 2017 public hearing. It is unclear whether action has been taken on any of the applications by the relevant Community Councils and the Local Planning Agency as the relevant information in the proposed ordinances (i.e., action taken) conflicts with the information in the report (i.e., no action taken).

Summary information regarding the applications is bulleted below:

- Application No. 1 (File No. 172297); Applicants: Elias Kasabdjji and Simon Ferro; Location: West side of NW 31 Avenue and \pm 140 feet north of NW 36 Street; District: 2; Amendment: re-designate application site on the land use plan map from “industrial and office” to “business and office;”
- Application No. 2 (File No. 172301); Applicants: Century Homebuilders Group LLC, Juan Mayol and Gloria Velazquez; Location: South side of SW 136 Street and 200 feet east of SW 157 Avenue; District: 11; Amendments: re-designate application site on the land use plan map from “industrial and office” to “medium density residential” and add the proffered declaration of restrictions in the restrictions table in Appendix A of the CDMP Land Use Element;
- Application No. 3 (File No. 172303); Applicants: Eureka Development and Construction LLC and Ben Fernandez; Location: Northeast corner of SW 184 Street and SW 110 Avenue; District: 9; Amendments: re-designate application site on the land use plan map from “low-medium density residential” to “low-medium density residential with one density increase with urban design” and add the proffered declaration of restrictions in the restrictions table in Appendix A of the CDMP Land Use Element; and

BCC Meeting: October 17, 2017
Research Notes

- Application No. 4 (File No. 172304); Applicants: Ricadri Group LLC, Juan Mayol, Gloria Velazquez and Pedro Gassant; Location: Northeast corner of SW 200 Street and SW 127 Avenue; District: 9; Amendment: re-designate application site on the land use plan map from “low density residential” to “business and office.”

**BCC Meeting: October 17, 2017
Research Notes**

**Item No. 7A and 7A Supp (172322)
File No. 171627**

Researcher: AIP

ORDINANCE RELATING TO REGULATION OF VACATION RENTALS; CREATING SECTION 33-28 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA; REQUIRING A CERTIFICATE OF USE AND ESTABLISHING ZONING REGULATIONS FOR VACATION RENTALS IN THE UNINCORPORATED AREA; PROVIDING REQUIREMENTS FOR ISSUANCE OF CERTIFICATE OF USE AND RENEWAL; PROVIDING VACATION RENTAL STANDARDS AND DUTIES OF PEER-TO-PEER OR PLATFORM ENTITIES AND RESPONSIBLE PARTIES; REQUIRING A BOND UNDER CERTAIN CIRCUMSTANCES; REQUIRING VACATION RENTALS TO COMPLY WITH CERTAIN EXISTING CODE PROVISIONS AND IMPOSING CERTAIN ADDITIONAL CODE REQUIREMENTS INCLUDING REQUIREMENTS RELATED TO MAXIMUM OCCUPANCY, SIGNS, NOISE, PARKING AND PETS; PROHIBITING A SEXUAL PREDATOR OR OFFENDER FROM OCCUPYING A VACATION RENTAL UNDER CERTAIN CIRCUMSTANCES; PROHIBITING A PERSON FROM ALLOWING A SEXUAL PREDATOR OR OFFENDER TO OCCUPY A VACATION RENTAL UNDER CERTAIN CIRCUMSTANCES; AMENDING SECTION 8CC; PROVIDING FOR ENFORCEMENT BY CIVIL PENALTIES; PROVIDING SEVERABILITY, INCLUSION IN THE CODE, AND AN EFFECTIVE DATE [SEE ORIGINAL ITEM UNDER FILE NOS. 171070 AND 171561] [SEE AGENDA ITEM NO. 11A6]

ISSUE/REQUESTED ACTION

Whether the Board should adopt the proffered ordinance regulating vacation rentals in unincorporated Miami-Dade County, specifically creating Section 33-28 of the Code of Miami-Dade County and requiring certificates of use and establishing zoning regulations.

APPLICABLE LEGISLATION/POLICY

Chapter 509, Florida Statutes, establishes a regulatory framework for lodging establishments, including vacation rentals and transient public lodging establishments. Policy LU-4C of the County's Comprehensive Development Master Plan (CDMP) provides, "residential neighborhoods shall be protected from intrusion by uses that would disrupt or degrade the health, safety, tranquility, character, and overall welfare of the neighborhood by creating such impacts as excessive density, noise, light, glare, odor, vibration, dust or traffic."

PROCEDURAL HISTORY

6/15/2017 - Item was presented to EDTC and forwarded to the Board with committee amendments following a public hearing. The amendments are as follows: (a) adding an additional whereas clause regarding online hosting platforms; (b) amend a whereas clause regarding the negative compatibility impacts that vacation rentals can create in residential neighborhoods; and (c) provide that the certificate of use and related information shall be available in a conspicuous place within each vacation rental, but need not be posted at, or near, the entrance.

7/6/2017 - Item was presented to the Board and was discussed extensively, with input from the County Attorney's Office and representatives from the relevant companies. Item was deferred in order to provide the sponsor an opportunity to consult with platform representatives.

10/3/2017 – The sponsor and the representatives for the platforms did not come to an agreement regarding proposed amendments by the platforms. The item was deferred with amendments to allow for further negotiations and amendments by the relevant parties.

BCC Meeting: October 17, 2017 Research Notes

FISCAL IMPACT

The cost of expenses associated with implementation is estimated at \$26,341 for the first year per the Fiscal Impact statement accompanying the item. This includes additional staff efforts and the development of an online registration process. A proposed fee of \$36.70 per applicant is expected to cover RER's application processing and renewal expenses. The estimated revenue for the first year is \$27,525.

The number of property owners who would seek a Certificate of Use is difficult to determine. Nonetheless a Fiscal Impact Table has been submitted estimating costs along a five-year period. This cost will be mitigated by the Certificate of Use and renewal. Additional impact is expected from the collection of fines associated with various code violations.

ANALYSIS

The Miami and Ft. Lauderdale area constitute over 50 percent of the vacation rentals in the State of Florida. The instant ordinance provides enforcement of Policy LU-4C of the County's Comprehensive Development Plan by setting certain standards and duties for peer-to-peer and platform entities. These include: requiring a bond under certain circumstances; requiring vacation rentals to comply with certain existing codes; imposing additional code requirements regarding maximum occupancy; prohibiting a sexual predator or offender from occupying a vacation under certain circumstances; and providing enforcement by civil penalties.

During the July 7, 2017 Board meeting, the item was deferred following considerable discussion. Commissioner Heyman voiced various concerns, acknowledging the presence of the new online platforms for vacation rentals and highlighting the need to regulate them; Heyman cited similar regulations with hotels and short-term rentals. Various Commissioners supported the need to work with the platforms to fine-tune the proposed legislation; those commissioners also shared concerns regarding unregulated and possibly criminal activity that could occur with the use of the platforms as well as the effects of short-term vacation rentals on local housing prices. The commissioners requested more information on the effects to affordable housing, and on similar ordinances throughout the country.

At the October 3, 2017 Board meeting, representatives from the online platforms proposed a few amendments to the proposed ordinances; the amendments are summarized below:

- Section 33.28(c) (Certificate of Use Required) :
 - Removal of the term "peer-to-peer or platform entity," which would make the platform liable for the compliance.
- Section 33.28(D)(1)(b) (Duties of peer-to-peer or platform entity)
 - Complete removal of this section and subsections as "the requirements drafted would conflict with federal law (Section 230 of the Communications Decency Act) (47 U.S.C. Section 230) and the Stored Communications Act (18 U.S.C. Section 2701 et seq.)."
- Section 33.28(D)(1)(b) (Duties of peer-to-peer or platform entity)
 - removes "upon request" in reference to making all records available to County inspection, and replaces the language with "in response to valid legal process" (after a subpoena).

BCC Meeting: October 17, 2017 Research Notes

- Section 33.28(E)(3) (Joint and several liability)
 - removes the term “peer-to-peer platform or platform entity” for the requirements on liability as it conflicts with federal law (Section 230 of the Communications and decency Act (47 U.S.C. Section 230)).”

7A Supplement:

Commissioner Heyman submitted the supplement with an attachment that details her proposed amendments to the original ordinance.

Changes include:

- Page 14, subsection (D)(1)(b) replaces “only provide a listing for, or collect a fee for listing” with “only provide payment processing services, or otherwise facilitate payment for.”
- Page 15, adds “provided, however, that certain confidential information, such as social security numbers, credit card information, and names of minors, shall not be subject to inspection upon request of the County” to the end of subsection (D)(1)(d) and (e) pertaining to the duties of a peer-to-peer or platform entity.
- Page 17, deletes “responsible party onsite” and replaces it with the provision provided in the attachment.
- Page 19, amends the public nuisance provision to conform to article XIII A of the code, by adding references to sections 823.05 and 823.10 of the Florida Statutes (pertaining to criminal violations, drugs, gang-related activities and other state criminal law violations).
- Page 20, includes a new subsection (13) pertaining to swimming pool safety.
- Page 21, adds a new subsection (4) to specify that five percent of money collected from vacation rental code enforcement violations shall be deposited into the County’s Affordable Housing Trust Fund.

Additional Findings

See the City of Ft. Lauderdale’s vacation rental ordinance. Broward County has enacted a similar regulatory framework to the one the County is proposing. Additionally, the City of New Orleans issued a study in January 2016 on this topic.

Links to Info on Ft. Lauderdale Legislation:

<https://www.fortlauderdale.com/upfront/noteworthy/fort-lauderdale-passes-vacation-rental-ordinance-hopes-those-rowdy-parties-will>

<http://www.fortlauderdale.gov/home/showdocument?id=12027>

<http://www.sun-sentinel.com/local/broward/fort-lauderdale/fl-lauderdale-vacation-rental-rules-20150819-story.html>

Links to Info on New Orleans Legislation:

<https://www.nola.gov/short-term-rentals/>

<https://www.nytimes.com/2016/03/06/business/airbnb-pits-neighbor-against-neighbor-in-tourist-friendly-new-orleans.html>

http://www.nola.com/business/index.ssf/2014/07/new_orleans_city_council_tough.html

**BCC Meeting: October 17, 2017
Research Notes**

**Item No. 11A6
File No. 171313**

Researcher: AIP

RESOLUTION AMENDING IMPLEMENTING ORDER NO. 4-111, FEE SCHEDULE FOR REGULATORY AND ECONOMIC RESOURCES (PLANNING, ZONING, AND PLATTING SERVICES), TO PROVIDE FOR CERTIFICATE OF USE APPLICATION FEE FOR VACATION RENTALS [SEE AGENDA ITEM NO. 7A]

ISSUE/REQUESTED ACTION

Whether the Board should amend IO No. 4-111 to approve Certificate of Use application fees for vacation rentals.

APPLICABLE LEGISLATION/POLICY

See IO No. 4-111, Fee Schedule for RER.

PROCEDURAL HISTORY

6/15/2017 - the Economic Development and Tourism Committee forwarded the item to the BCC with a favorable recommendation.

7/6/2017 - the item was deferred at the Board.

10/3/2017 - the item was deferred at the Board.

FISCAL IMPACT/ANALYSIS

The implementing order details the policy, procedure, and fee schedule for the Regulatory and Economic Development to enforce the Certificate of Use fees for vacation rentals, including through the use of online platforms such as Airbnb and Homeaway.

The table below demonstrates the fees that will be implemented:

Type	Units	Fee	Renewal Fee
Apartments, hotels, motor hotels and all multiple family uses per building	4-50 units	\$85.13	
	51-100 units	\$101.28	
	101-200 units	\$115.96	
	201 or more units	\$132.10	
Private school, charter schools, day nursery, Convalescent and nursing home, hospital, Assisted Congregate Living Facilities (ACLF) and developmentally disabled home care	-	\$139.44	\$73.39
Home Office	-	\$36.70	\$22.02
Vacation Rental (not inclusive of applicable inspection fees)	-	\$36.70	\$36.70

BCC Meeting: October 17, 2017
Research Notes

ANALYSIS

The proposed changes to RER's fee schedule would be implemented if the Board adopts the associated vacation rental ordinance (see File No. 171627). Participants in short-term vacation rentals would be required to obtain a certificate of use before a vacation rental may be offered to transient occupants.

**BCC Meeting: October 17, 2017
Research Notes**

**Item No. 11A13
File No. 172318**

Researcher: PGE

RESOLUTION AUTHORIZING EXECUTION OF AGREEMENTS TO OBTAIN GOVERNMENTAL REPRESENTATION AND CONSULTING SERVICES IN TALLAHASSEE, FLORIDA FOR THE OFFICE OF INTERGOVERNMENTAL AFFAIRS, AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE THE AGREEMENTS FOR AND ON BEHALF OF MIAMI-DADE COUNTY, TO EXERCISE ANY CANCELLATION AND RENEWAL PROVISIONS, AND TO EXERCISE ALL OTHER RIGHTS CONTAINED THEREIN

ISSUE/REQUESTED ACTION

Whether the Board should authorize the County Mayor's execution of up to three agreements for governmental representation and consulting services in Tallahassee, Florida for the Office of Intergovernmental Affairs for a one-year period with three, one-year options to renew for \$340,000 annually in the aggregate.

APPLICABLE LEGISLATION/POLICY

Section 2-8.1 of the County Code and Implementing Order No. 3-38, relating to the authority to award and modify contracts.

Resolution No. R-1236-99 (requires all County contracts and subcontracts for state or federal government lobbying be approved by the Board); Resolution No. R-232-01 (requires County lobbyists to limit legislative initiatives and funding requests to those approved by the Board); Resolution No. R-56-10 (requires contract lobbyists to obtain a waiver from the Board); and Resolution No. R-885-06 (prohibits state contract lobbyists from lobbying the Board during the regular state legislative session).

Sections 2-11.1 (Conflict of Interest and Code of Ethics Ordinance) and 2-11.1.2 (Lobbying Activities) of the County Code.

PROCEDURAL HISTORY

Resolution No. R-685-17, adopted by the Board on July 6, 2017, authorized the administration to (1) advertise a Request for Qualifications for state governmental representation and consulting services; (2) appoint an evaluation committee and waive the requirements of Implementing Order No. 3-34 as it relates to the formation and performance of Selection Committees; and (3) extend the existing state lobbying services contracts via a designated purchase on a monthly basis until a successor contract(s) is awarded.

FISCAL IMPACT

The Report of Evaluation Committee notes that the approved solicitation provided for award of up to three contracts for a one-year period, with three, one-year options to renew valued up to \$340,000 per year in the aggregate. However, see Resolution No. R-685-17, which indicated that the amount of any contract(s) resulting from the solicitation will be determined by the Board when the evaluation results are presented for consideration and will be contingent upon available funding.

ANALYSIS

This item, which responds to *RFQ-00600*, is recommending three contracts for lobbying services before the State of Florida executive and legislative branches for the Office of Intergovernmental Affairs; the recommended awardees

BCC Meeting: October 17, 2017
Research Notes

following the prescribed evaluation process are: GrayRobinson, P.A.; Ronald L. Book, P.A.; and Rutledge Ecenia, P.A. The proposals were evaluated based on: (1) relevant experience, qualifications, past performance and capabilities; (2) relevant experience and qualifications of key personnel, including key personnel of subcontractors; and (3) approach to providing the requested services and ability to establish, maintain and enhance working relationships between County elected officials and staff and the executive and legislative branches of the state government and relevant state agencies.

Per the Evaluation Committee, the reason each awardee was recommended is as follows: (1) GrayRobinson has a thorough understanding of key County issues and a history of positive results for clients; the firm has experience with appropriations, revenue sharing, transportation issues and funding and mosquito control issues; (2) Ronald L. Book demonstrated a clear understanding of County issues and included key personnel that have achieved favorable results for clients; the firm has experience with appropriations, transportation priorities and funding and local government preemption; and (3) Rutledge Ecenia has a strong record of state lobbying achievements and demonstrated a history of advocating on various issues for clients; the proposer has significant accomplishments in the areas of appropriations and vacation rental regulation. The Evaluation Committee Report is provided as guidance to the Board, and the Board is entitled to award the contracts to the proposers it selects in its sole discretion upon application of the scoring criteria.

GrayRobinson will subcontract with Sun City Strategies, LLC and Peebles & Smith LLC; Ronald L. Book will subcontract with Pittman Law Group PL and Southern Strategy Group; and Rutledge Ecenia will subcontract with Becker & Pollakoff PA.

Of the three recommended awardees, two (Ronald L. Book, P.A. and Rutledge Ecenia, P.A.) currently deliver these services to the County under the existing contracts for state lobbying services. The value of the current contract - *RFQ801-3(3)* - is \$823,333.38 and expires on October 15, 2017.