



**OFFICE OF THE COMMISSION AUDITOR
MIAMI-DADE BOARD OF COUNTY COMMISSIONERS**

**COMMISSION AUDITOR'S
INFORMATIONAL RESEARCH**

**RECREATION AND CULTURE COMMITTEE
February 11, 2021
3:00 P.M.
Commission Chambers**

Yinka Majekodunmi, CPA
Commission Auditor

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DEPARTMENT

INTERNAL SERVICES

3B (210096): Award of Contract to Cañas Tennis Academy, LLC For Tennis Center Services.....3

**RCC Meeting:
February 11, 2021
Research Notes**

**Item No. 3B
File No. 210096**

Research: VW / Reviewer: PGE

RESOLUTION APPROVING AWARD OF CONTRACT NO. RFP-01032 TO CAÑAS TENNIS ACADEMY, LLC FOR THE PROVISION OF TENNIS CENTER MANAGEMENT, OPERATIONS AND MAINTENANCE AT TAMiami, TROPICAL AND IVES ESTATES PARKS FOR A 10-YEAR TERM FOR THE MIAMI-DADE PARKS, RECREATION AND OPEN SPACES DEPARTMENT, WITH PROJECTED REVENUE IN THE AMOUNT OF \$1,508,040.00 TO THE COUNTY; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE SAME FOR AND ON BEHALF OF MIAMI-DADE COUNTY AND TO EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION OR EXTENSION PROVISIONS, PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38.

Prime Sponsor(s): None

Requester: Internal Services

Committee Action Date: N/A

RESEARCH FINDINGS

OCA's review of the item found no substantive legislative, procedural or administrative noncompliance. See the Additional Information section for historical and other background information on the item.

FINANCIAL ANALYSIS

There is a positive fiscal impact to the County resulting from this contract (No. RFP-01032) of \$1,508,040 for a 10-year term. Under the contract the awarded firm would agree as payment for the privilege of operating the tennis centers in Tamiami, Tropical, and Ives Estates Parks, to issue monthly payments to the County during the 10-year term of \$5,600 for Tropical Park, \$3,400 for Ives Estates Park, and \$3,567 for Tamiami Park. According to the contract, rental payments will temporarily decrease to the following amounts if the tennis facilities are negatively impacted by COVID-19 or any other infectious diseases: \$2,800 for Tropical Park, \$1,020 for Ives Estates Park, and \$1,783.50 for Tamiami Park. The reduced rental payments will cease when any implemented park restrictions are lifted, when consistency in park hours is reached, or the monthly guaranteed fee has been reached for each facility.

ADDITIONAL INFORMATION

According to the Parks, Recreation and Open Services Department (PROS), the current services are being delivered via expired permit agreements based on month-to-month extensions. This solicitation was advertised on January 3, 2019. Proposals were due on February 20, 2019. The item is slated for Board approval on March 2, 2021, over two years from the proposal submission date.

The table below shows a breakdown of the current entities providing the requested services broken down by tennis center. Under the permit agreements, a total of \$274,050 in cumulative revenue has been generated according to a review of BTS.

Tennis Center Name	Entity Providing Service	Entity Type	Contract Expiration Status	Revenue Received
Ives Estate Tennis Center	Gustavo Roque	For-profit	Contract expired in 2017, currently operating on a	\$750.00 per month plus 5% of monthly receipts

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			month to month basis.	
Tropical Park Tennis Center	Barbosa Tennis, Inc.	For-profit	Contract expired in 2018, currently operating on a month to month basis.	\$2,750 per month and 5% of monthly receipts on first \$5,000 and 10% on monthly receipts greater than \$5,000.01
Tamiami Park Tennis Center	Friends of Miami, Inc.	Non-profit	Contract expired in 2018, currently operating on a month to month basis.	\$550.00 per month

CONTRIBUTORS

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The Office of the Commission Auditor, Miami-Dade Board of County Commissioners

The Office of the Commission Auditor (OCA) was established in September 2002 by Ordinance 03-2 to provide support and professional analysis of the policy, service, budgetary and operational issues before the Miami-Dade Board of County Commissioners. The Commission Auditor's duties include reporting to the Board of County Commissioners on the fiscal operations of County departments, as well as whether the fiscal and legislative policy directions of the Commission are being efficiently and effectively implemented

These research notes, prepared in collaboration with the Miami Dade County departments as subject matter experts, is substantially less detailed in scope than an audit in accordance with the Generally Accepted Auditing Standards (GAAS). The OCA plans and performs the review to obtain sufficient, appropriate evidence to provide a reasonable basis for its findings and conclusions based on its objectives; accordingly, the OCA does not express an opinion on the data gathered by the subject matter expert(s).