

DEPARTMENTAL INPUT
CONTRACT/PROJECT MEASURE ANALYSIS AND RECOMMENDATION

Rev 1

<input checked="" type="checkbox"/> New contract	<input type="checkbox"/> OTR	<input type="checkbox"/> CO	<input type="checkbox"/> SS	<input type="checkbox"/> BW	<input type="checkbox"/> Emergency	Previous Contract/Project No. SS9005-3/13
---	-------------------------------------	------------------------------------	------------------------------------	------------------------------------	---	--

<input type="checkbox"/> Re-Bid	<input type="checkbox"/> Other
--	---------------------------------------

LIVING WAGE APPLIES: YES NO

Requisition/Project No: RQFR1400007 **TERM OF CONTRACT:** 5 years

Requisition/Project Title: Rescue Helicopter Hoists Overhaul, Parts and Repair

Miami-Dade County, hereinafter referred to as the County, is contracting to purchase parts, overhaul and repair services for Breeze Eastern hoists installed in the Bell Helicopters. Breeze-Eastern Corporation has proprietary access for the seven hoists currently installed on the helicopters.

User Department(s): MDFR

Issuing Department: ISD/PM **Contact Person:** Theo Carrasco **Phone:** (305) 375-3421

Estimated Cost: \$750,000 **Funding Source:** General **REVENUE GENERATING:** No

ANALYSIS

Commodity/Service No: 035-75 and 929-08 SIC:						
Trade/Commodity/Service Opportunities						
Contract/Project History of Previous Purchases For Previous Three (3) Years Check Here <u> </u> if this is a New Contract/Purchase with no Previous History						
<table border="0" style="width: 100%;"> <tr> <td style="width: 33%; text-align: center;">EXISTING</td> <td style="width: 33%; text-align: center;">2nd YEAR</td> <td style="width: 33%; text-align: center;">1st YEAR</td> </tr> </table>				EXISTING	2nd YEAR	1st YEAR
EXISTING	2nd YEAR	1st YEAR				
Contractors:	Breeze Eastern Corporation	Breeze Eastern Corporation	Breeze Eastern Corporation			
Small Business Enterprise:	No Measures	No Measures	No Measures			
Contract Value:	\$210,000	\$210,000	\$210,000			
Comments:						
Continued on another page (s): <u> </u> Yes <u> </u> No						

RECOMMENDATIONS

SBE	Set-Aside	Sub-Contractor Goal	Bid Preference	Selection Factor
		%		
		%		
		%		
		%		

Basis of Recommendation:

Signed: _____

Date to SBD: July 24, 2014
Date Returned to DPM: _____



INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES

Justification/Input Document for Non-Competitive Acquisition

It is the policy of Miami-Dade County to consistently purchase goods and services using full and open competition. The citizens of Miami-Dade County are best served when we make sound business decisions based on competitive bids or proposals. Early acquisition planning that includes consultation with Internal Service Department's procurement staff can help avoid delays and facilitates effective market research. However, there may be instances when other than full and open competition may be justified. When a user department(s) determines that other than full and open competition is necessary or in the best interest of the County, appropriate justification for that course of action must be submitted to ISD for approval and execution in order to waive the competitive bid/proposal process.

Please provide the information requested below to support the need and feasibility for waiving the competitive bid/proposal process:

Department:	Miami-Dade Fire Rescue Department		
Contact Person:	Mari Betancourt	Phone Number:	(786) 331-4241
Requisition No.:		Estimated Value:	\$750,000.00
Proposed Vendor:	Breeze Eastern		
Previous Contract Number:	SS9005-3/13	Previous Contract Value:	\$840,000.00

Purpose of the Purchase

Please describe your minimum requirements and the benefits of making the acquisition.

The minimum requirements for this contract are the repair and overhaul of Breeze Eastern Hoists as well as the purchase of hoist components and parts. The benefit of this contract is to have the ability to maintain and repair the hoists we currently have on our four Bell 412 aircraft. The hoists are essential to our operations. The hoists are used to lift patients on to the helicopter.

Best Interest of the County / Uniqueness of Product

Please provide a detailed description as to why a waiver of formal bidding is in the County's best interest (e.g., product standardization, compatibility, proprietary access or distributorship, how vendor is uniquely qualified to provide the needed product or service, etc.). Please note that a lack of advance planning is not an acceptable justification for a non-competitive acquisition.

Proprietary access – Breeze Eastern is the manufacturer and the only agent that can repair and overhaul the hoist on our aircraft.



INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES

Market Research

Please describe your market research and the results thereof. This should include a description of other, similar sources or products available in the market if any and why they are not acceptable.

Other products available are not acceptable because we currently have seven Breeze Eastern hoists and to change to an alternate product such as Goodrich hoists would require an expenditure of at least \$1.5 million to purchase and retro fit the aircraft.

Proposed Actions

Please describe the actions the department will take to overcome the present barriers to competition prior to any future acquisitions of this product or service.

Request to renew the contract with Breeze Eastern.


Department Director's Approval

7/28/14
Date Approved

Pace, Keva (ISD)

From: Pace, Keva (ISD)
Sent: Thursday, July 31, 2014 4:40 PM
To: 'ed@affordablemetal.com'
Subject: Affordable Metal

Hello Eduardo

Please be advised that the review process of your Small Business Enterprise Certification /Re-Certification application is pending due to outstanding additional information requirements. Please submit the following document(s) listed below for further consideration of your continuing eligibility:

- **Please submit a letter indicating the number of employees on staff for your company during the last quarter (April – June 2014).**
- **Please submit a resume and Picture ID for owner Marilyn Villacorta.**
- **Please submit notarized letters from all four (4) owners attesting to having or not having ownership or financial interest in any other companies. If applicable, please list the all other companies owned, your percentage of ownership and the services each provide, to include:**
 - **E & S Associates**
 - **Fil-Am Golf of South Florida, Inc.**

Failure to submit the required document(s) within 10 calendar days from receipt of this letter will result in the termination of your application review process and no further action will be taken.

Thank you,

Keva L. Pace
Small Business Development
111 NW 1ST Street, 19th Floor
Miami, FL, 33128
305-375-3137 (phone)
305-375-2343 (fax)
kpace@miamidade.gov



Small Business Development Division Project Worksheet

Project/Contract Title: RESCUE HELICOPTER HOISTS OVERHAUL, PARTS AND REPAIR
 Project/Contract No: RQFRI300009
 Department: INTERNAL SERVICES
 Estimated Cost of Project/Bid: \$500,000.00

Received Date: 08/02/2013

Funding Source:
 GENERAL

Resubmittal Date(s):

Description of Project/Bid: To establish a contract for the purchase of parts, overhaul and repair services for Breeze Eastern Hoists installed in the Bell Helicopters. Breeze-Eastern Corporation has proprietary access for the seven hoists currently installed on the helicopters.

Contract Measures Recommendation

Measure	Program	Goal Percent
No Measure	SBE	

Reasons for Recommendation

NO MEASURE - LEGACY

There are no SBE firms certified in the required Commodity Codes

Commodity Code: 03575-Parts (Except Engine), Helicopter; 92908-Airplanes, Helicopters, And Accessories Maintenance

Small Business Contract Measure Recommendation

Subtrade	Cat.	Estimated Value	% of Items to Base Bid	Availability
	SBE			173

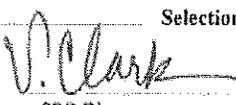
Total

Living Wages: YES NO

Responsible Wages: YES NO

Responsible Wages and Benefits applies to all construction projects over \$100,000 that do not utilize federal fund. For federally funded projects, unless prohibited by federal or state law or disallowed by a governmental funding source, the HIGHER wage between Davis Bacon and Responsible Wages and Benefits shall apply.

REVIEW RECOMMENDATION

Tier 1 Set Aside	Tier 2 Set Aside
Set Aside Level 1	Level 2 Level 3
Trade Set Aside (MCC)	Goal Bid Preference
No Measure	Deferred Selection Factor
CWP	 SBD Director
	8/15/13 Date