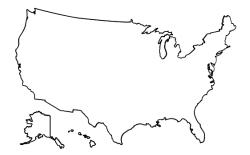
Surtax Funds Review FY19-20

COVID-19 Crisis Sensitivity Analysis

October 2, 2020

IMG 🛛 AЭBEL

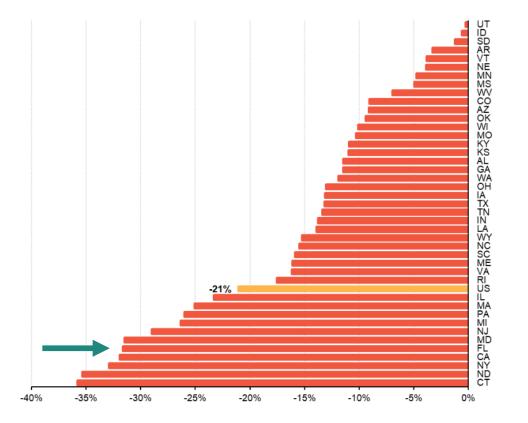
States and communities experienced major declines in sales tax revenue when COVID hit in April and May



Created by Amber Parrow from Noun Project

- State sales tax revenues in the US were down 21% compared to the previous year for May 2020
- Actual experience by state varied widely, with Florida over 30%

Nominal year-on-year sales tax percent chance, May 2020 vs May 2019



A

Declines in sales tax during COVID have been steeper than the last recession; the period of sales decline is uncertain . . .

... However, the recovery may accelerate more quickly in this crisis in comparison with the great recession

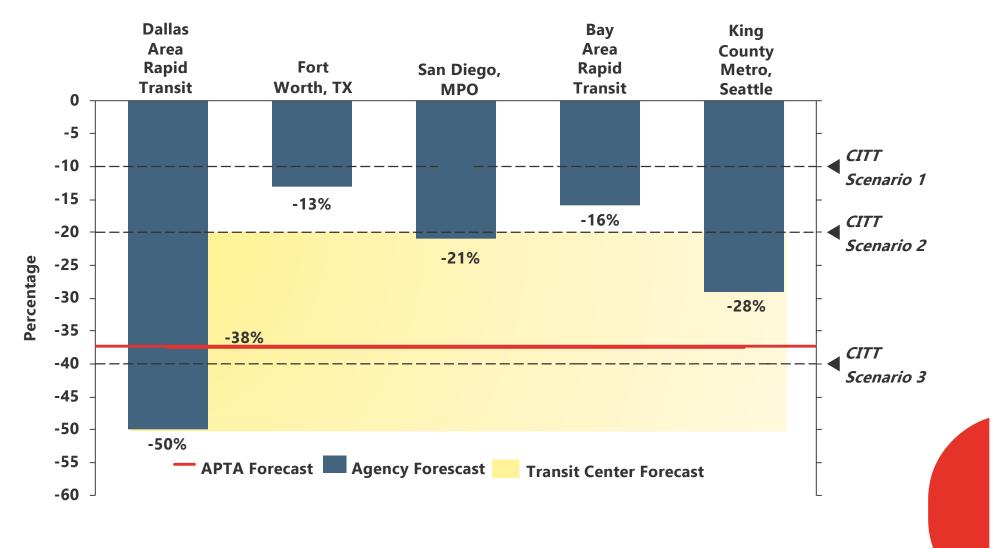


Nominal year-on-year in state sales tax revenues

Note: Percentage change is for 3-month moving averages.

1. Inputs from Urban Institute

In May, governments and transit agencies forecasted significant declines in sales taxes for 2020—of at least 20% on an annual basis



(A)

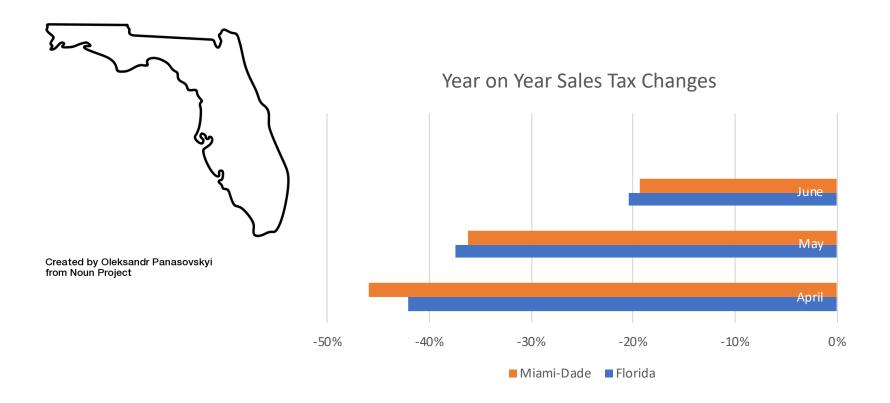
But sales taxes began to pick up in July and August as retail activity picked up, such as in Texas

- In Dallas, July sales taxes were only down 5% year-on-year, with some communities showing gains
- Throughout Texas, August collections were up 0.2% year-on-year, with home improvement projects and staycations driving retail demand



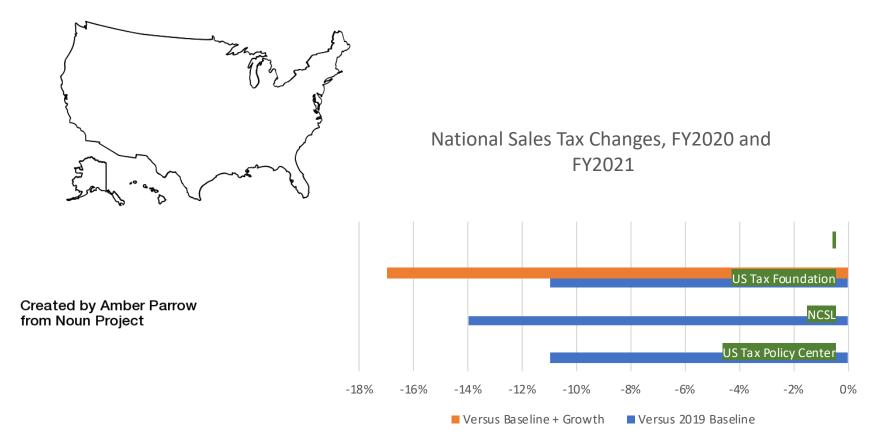
Created by Randomhero from Noun Project

Fewer tourists from Texas and other places still hurt Florida and Miami through June



 Estimates are that Florida state August sales taxes will be up 8.4%, with the result that Florida sales taxes are down statewide 4% on an annualized basis as of August end

Nationally, projected sales tax shortfalls from COVID-19's economic fallout in FY2020 and FY2021 combined may be as high as 17%



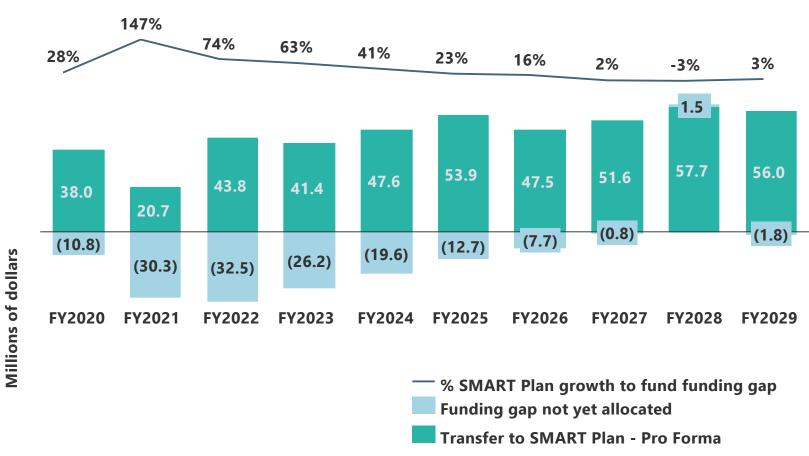
Rebel developed some initial scenarios of the Miami-Dade Surtax monies and implications for transit O&M and capital funding

- Rebel has been guided by:
 - Sales tax impacts of other major municipal and transit sales tax programs and national forecasts
 - Rebel also has incorporated the Surtax experience during the 2007 Recession and recent studies during COVID-19
- Rebel has prepared three scenarios:
 - These vary by the level of impact and how long it will take to get back to original projections (i.e. "normal")
 - These show the impact on programs and funds that the Surtax supports
- The analysis is primarily based on the FY2019-20 Pro Forma for allocation information

The scenarios below illustrate previous economic downturns or current assumptions on a range of potential short-to-medium-term outcomes

- Scenario 1: 2007 Recession Follow similar path as previous crisis (10% decline over two FYs)
- Scenario 2: 20% Decline in Surtax Revenues (current FY)
- Scenario 3: 40% Decline in Surtax Revenues (current FY)

Under the 2007 recession scenario, the funding gap could be closed with SMART Plan pre-allocated funds, primarily in the next 5 years

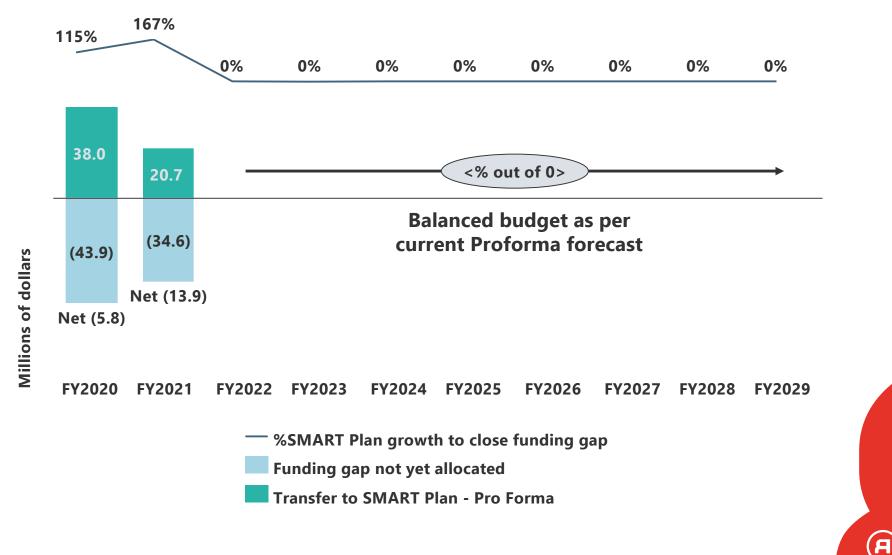


Surtax Funding Gap – Scenario 1: 2007 Recession

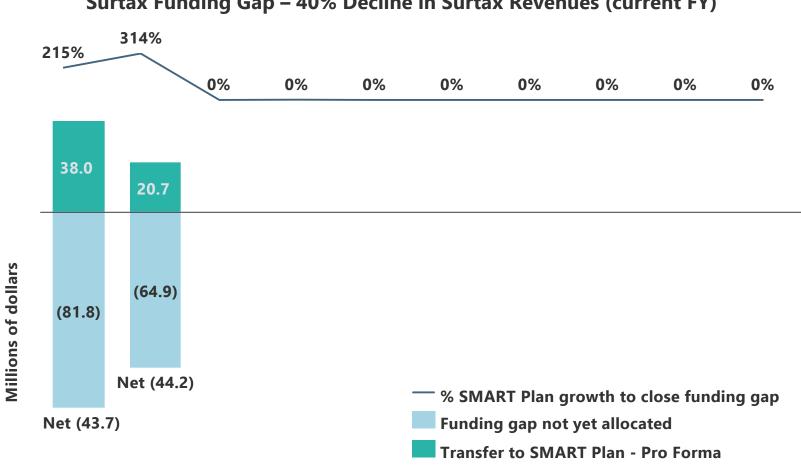
(Я)

The funds allocated to the SMART Plan will not be able to bridge the funding gap - \approx \$79 M - in the short-term

Surtax Funding Gap – 20% Decline in Surtax Revenues (current FY)



The funds allocated to the SMART Plan will not be able to bridge the funding gap in the short-term



Surtax Funding Gap – 40% Decline in Surtax Revenues (current FY)

FY 2020 FY 2021 FY 2022 FY 2023 FY 2024 FY 2025 FY 2026 FY 2027 FY 2028 FY 2029

(Я)

The expected recovery could happen within three fiscal years; yet, the impact in the short-term (i.e. in FY2020 & FY2021) could be substantial in some scenarios

	Scenario 1: 2007 Recession	Scenario 2: 20% Decline in Surtax Revenues (current FY)	Scenario 3: 40% Decline in Surtax Revenues (current FY)
The expected surtax receipts match the current Pro Forma forecast – in nominal terms	FY2027	FY2023	FY2023
Additional funding gap in FY2020 & FY2021 combined	≈ \$40M	≈ \$79M	≈ \$147M

- Scenarios 2 and 3 assume that the economy returns to "normal" in the third fiscal year (FY2022), without any further funding gaps; if that assumption is incorrect, further gaps could occur
- Scenario 1 assumes a six-year recovery period (i.e. FY 2022-FY2027), during which time there are additional funding gaps of \$101M in nominal terms
- As described, if funds allocated to the SMART Plan are allocated to fill the funding gap, then the gaps are reduced to \$9M \$20M, and \$88M for Scenarios 1, 2, and 3, respectively

Bibliography

- <u>https://www.nytimes.com/2020/04/15/business/eco</u> <u>nomy/coronavirus-retail-</u> <u>sales.html?action=click&module=Spotlight&pgtyp</u> <u>e=Homepage</u>
- <u>https://www.nytimes.com/2020/04/16/business/eco</u> <u>nomy/coronavirus-unemployment-</u> <u>claims.html?action=click&module=Spotlight&pgty</u> <u>pe=Homepage</u>
- <u>https://www.nytimes.com/2020/04/14/us/politics/c</u> <u>oronavirus-economy-recession-</u> <u>depression.html?searchResultPosition=1</u>
- <u>https://www.dailymail.co.uk/news/article-</u> <u>8172553/Goldman-Sachs-predicts-U-S-economy-</u> <u>drop-34-second-guarter.html</u>
- <u>http://web.mit.edu/jeffrey/harris/HarrisJE_WP2_C0</u>
 <u>VID19_NYC_13-Apr-2020.pdf</u>
- <u>https://www.forbes.com/sites/sarahhansen/2020/03</u> /24/the-great-depression-vs-coronavirusrecession-3-metrics-that-will-determine-howmuch-worse-it-can-get/#4194738215bd
- <u>https://transitcenter.org/estimated-financial-</u> <u>impact-of-covid-19-on-u-s-transit-agencies-26-38-</u> <u>billion-annually/</u>
- <u>https://www.apta.com/advocacy-legislation-policy/legislative-updates-alerts/updates/urge-your-members-of-congress-to-fight-for-public-transit-covid-19-funding/</u>
- <u>https://www.apta.com/advocacy-legislation-</u> policy/testimony-letters/letters/apta-letter-to-

<u>congressional-leaders-on-covid-19-funding-</u> <u>requests/</u>

- <u>https://www.cpapracticeadvisor.com/sales-tax-</u> compliance/news/21155304/sales-and-local-taxescould-see-dramatic-changes-due-to-covid19
- <u>https://www.brookings.edu/blog/up-</u> front/2020/09/24/how-much-is-covid-19-hurtingstate-and-local-revenues/</u>
- <u>https://www.osc.state.ny.us/press/releases/2020/07</u> /dinapoli-local-sales-tax-collections-drop-secondquarter-2020

Bibliography (cont'd)

- <u>https://communityimpact.com/dallas-fort-</u> worth/richardson/government/2020/08/18/d
 <u>espite-covid-19-richardson-sales-tax-</u> <u>collections-up-again-in-june/</u>
- <u>https://communityimpact.com/dallas-fort-</u> worth/grapevine-colleyville-southlake/datareference/2020/08/14/data-august-2020report-shows-local-sales-tax-collections-ingrapevine-colleyville-southlake/
- <u>https://www.deanmead.com/2020/07/covid-</u> <u>19-impacts-on-floridas-june-tax-revenues/</u>
 - <u>https://comptroller.texas.gov/about/media-</u> <u>center/news/2020/200901-sales-tax.php</u>

