

# **Bond Consultants**

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### **BOND CONSULTANTS**

#### Underwriters

Ordinance No. 16-64 (the "Underwriters Ordinance"), enables the County Mayor to issue a Request for Qualifications to establish a Municipal Bond Underwriting Pool (the "Pool") of eligible and qualified underwriting firms. Firms are selected based on each firm's capital strength and ability to underwrite and market bonds effectively. The Pool consists of three segments of Underwriting firms, categorized by their net capital before haircuts: Segment 1, National Firms, consists of twelve (12) firms; Segment 2, Regional Firms, consists of six (6) firms; and Segment 3, Small Business Firms, consists of two (2) firms. Individual underwriting firms selected to the Pool are assigned to one of the three Teams based on their Segment and RFQ Rank. The three Teams shall remain constant for the duration of the Term. All underwriting firms in the Pool may serve as Senior Manager, Co-Senior Manager or Co-Manager in accordance with the provision of the Underwriter's Ordinance. Any firm, whether or not in the Pool, that submits an unsolicited proposal that subsequently becomes a County bond transaction shall be the Senior Manager. The current Pool became effective on October 26, 2024, for a five-year term. Underwriters for bond issuances for the County's peripheral authorities are not selected from this Pool.

#### **Bond Counsel Pools**

The County utilizes two pools of law firms as bond counsel and disclosure counsel to represent the County and its peripheral authorities. No law firm is permitted to serve in more than one pool. The legal firms in each pool were selected through a competitive process. The County's Bond Counsel pool consists of three joint ventures structured by a nationally recognized law firm in association with a local bond counsel firm whose gross annual revenues do not exceed \$8 million. The second pool, Disclosure Counsel Pool, also consists of three joint ventures each structured by a nationally recognized disclosure counsel firm and local disclosure counsel firm with gross annual revenues of \$8 million or less. Bond and disclosure counsel assignments for County and the Educational and Health Facilities authorities' transactions are rotated among the firms based on the amount of prior compensation. County Bond Counsel and Disclosure Counsel Pools commenced March 1, 2025, for a five-year period, with one, three-year option to renew at the County's sole discretion, pursuant to Resolution R-1086-24 and R-1085-24.

#### **Financial Advisors**

The County selected three qualified firms to serve as financial advisors through a competitive process. Each selected firm provides financial advisory services for a separate segment of the County's debt portfolio. The General Segment firm provides services to the County on all general financial matters, public health trust, transit, and vehicle/equipment lease debt transactions and services. The Water and Sewer Segment firm provides services to the Water and Sewer Department and the Enterprise Segment firm provides services to the Aviation, Seaport and Solid Waste Management Departments. The contracts for the General, Water and Sewer, and Enterprise segments commenced February 1, 2022, for a five-year period.

#### All Other Consultants and Bond Transaction Participants

The County selects all of its other consultants (i.e., paying agents, registrars, escrow agents, swap providers, etc.) through competitive bid when needed.

# **BOND CONSULTANTS**

# UNDERWRITERS' POOL Effective October 26, 2024:

Segment	Team 1	Team 2	Team 3
National Firms	Wells Fargo Securities, LLC	Morgan Stanley & Co. LLC	J.P. Morgan Securities, LLC
	Barclays Capital Inc.	Goldman Sachs & Co. LLC	Bofa Securities, Inc.
	Jeffries, LLC	Raymond James and Associates, Inc.	RBC Capital Markets, LLC
	First Horizon Bank	TD Securities, LLC	PNC Capital Markets, LLC
Regional Firms	Loop Capital Markets, LLC	Siebert Williams Shank & Co., LLC	Samuel A. Ramirez & Company, LLC
	Stern Brothers & Co.	Janney Montgomery Scott, LLC	Blaylock Van, LLC
Small Business Firms	Estrada Hinojosa & Co. Inc.	Rice Securities, LLC	

BOND CONSULTANTS (continued)

LEGAL COUNSEL POOLS

Effective March 1, 2025:

## Senior Firms

## Junior Firms

## COUNTY BOND COUNSEL

Greenberg Traurig P.A. Hogan Lovells US LLP Squire Patton Boggs (US), LLP Edwards & Feanny, P.A. Law Offices of Steve E. Bullock, P.A. D. Seaton and Associates, P.A.

## COUNTY DISCLOSURE COUNSEL

Gray Robinson, P.A. Nabors Giblin & Nickerson, P.A. Troutman Pepper Locke, LLP. Thomas H. Williams Jr. P.L. Manuel Alonso-Poch, P.A. Carol D. Ellis, P.A.

FINANCIAL ADVISORS

Effective February 1, 2022:

## **General County**

Water & Sewer

PFM Financial Advisors, LLC

Public Resources Advisory Group, Inc. Enterprise

Hilltop Securities Inc.