

MEMORANDUM

Agenda Item No. 8(J)(1)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: July 8, 2021

FROM: Geri Bonzon-Keenan
County Attorney

SUBJECT: Resolution authorizing the
County Mayor to issue a new
stevedore license to Lorenzo Earl
Looper in accordance with
section 28A-6 of the Code of
Miam-Dade County, Florida

The accompanying resolution was prepared by the Port of Miami and placed on the agenda at the request of Prime Sponsor Commissioner Rebeca Sosa.



Geri Bonzon-Keenan
County Attorney


GBK/jp

Memorandum



Date: July 8, 2021

To: Honorable Chairman Jose “Pepe” Diaz
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor 

Subject: Resolution Authorizing the County Mayor or the County Mayor’s Designee to Issue a New County Stevedore License to Lorenzo Earl Looper

Recommendation

It is recommended that the Board of County Commissioners (Board) approve the accompanying resolution authorizing the County Mayor or the County Mayor’s designee to issue a new Miami-Dade County stevedoring license to Lorenzo Earl Looper pursuant to Section 28A-6 of the Code of Miami-Dade County, Florida (Code).

Scope

PortMiami is located within District 5, which is represented by Commissioner Eileen Higgins. The impact of this agenda item is countywide as PortMiami (Port) is a regional asset and generates employment for residents throughout Miami-Dade County.

Delegation of Authority

The accompanying resolution authorizes the County Mayor or County Mayor’s designee to renew a stevedoring license to the above-referenced person.

Fiscal Impact/Funding Source

This proposed resolution will have no fiscal impact on PortMiami.

Track Record/Monitor

The Port staff members responsible for monitoring compliance with terms of license are Hydi Webb, Deputy Port Director, and Basil Binns II, Seaport Assistant Director.

Background


Section 28A-6, of the Code mandates that applications for new County stevedore licenses be presented to the Board by the County Mayor, after examination of the qualifications of the applicants by the Seaport Director, and after completion of a background investigation by the Miami-Dade Police Department. In accordance with Section 28A-6.1 of the Code, the application for the stevedore license is attached as Exhibit A.

Staff has reviewed the qualifications of the applicant for issuance of a new County stevedore license and determined that he is qualified in accordance with Code licensure requirements of Chapter 28A, Section 28A-6 of the Code. An investigation of the applicant by the Miami-Dade Police Department has revealed no record of criminal activity as outlined in Chapter 28-A of the

Honorable Chairman Jose “Pepe” Diaz
and Members, Board of County Commissioners
Page No. 2

Code. The applicant has also provided a deposit in the amount of \$1,000 in lieu of a license/
permit bond which is included with the attached application.

As staff has determined that applicable licensure requirements have been met, it is
recommended that the Board approve the issuance of a new County stevedore license to the
applicant Lorenzo Earl Looper.



Jimmy Morales
Chief Operations Officer

METRO CRUISE SERVICES, LLC





PORTMIAMI

STEVEDORE LICENSE NO. 2021-07

Issue Date: TBD

Expiration Date: January 18, 2022

Miami-Dade County

STEVEDORE LICENSE

Granted to

LORENZO EARL LOOPER

In accordance with Sections 1.01(A) and 4.02, Miami-Dade County Home Rule Charter; Section 125.012(6), Florida Statutes; Chapter 28A, Code of Miami-Dade County; and PortMiami Terminal Tariff No. 010, all as they may be amended from time to time, the above licensee, having met the qualifications prescribed and posted the required performance bond, is hereby licensed to perform as a STEVEDORE within Miami-Dade County, Florida.

Authorized By:

Miami-Dade Board Of County Commissioners

Juan M. Kuryla, PPM
Port Director and CEO



PERSONAL CHARACTER FORM

2021 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM



PORT MIAMI

Applicant Name: Lorenzo Earl Looper

Applicant Age: 61

Applicant Citizenship: United States of America

Date of Birth: 03/02/1959

Address: 3806 Worsham Avenue, Long Beach, CA 90808

Work Phone: 310-816-6500

Mobile Phone: 415-559-8484

E-mail Address: Lorenzo.Looper@metrocruiseservices.com

1. Name and address of stevedore firm which applicant will conduct his/her stevedoring activities upon issuance of license:

Metro Cruise Services, LLC; 3806 Worsham Avenue, Long Beach

2. Stevedore's Performance Bond: Check # 1719538

3. Has applicant ever been refused such bond? No

4. List all connections applicant has had with stevedoring and with shipping industry, giving dates and locations.

Metro Cruise Services, LLC from 2005 to present; Metropolitan Stevedore Co. from 2003 to 2005 and

United States Navy from 1977 to 2002



2021 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM



PORTMIAMI

5. List all supervisory capacities previously held by applicant in Question No. 4.

Director of Cruise Operations; Regional Manager West Coast Operations; Terminal Manager, Cruise Terminal
San Francisco, CA; Facility Security Officer, Cruise Terminal San Francisco, CA, and Naval Officer CW04 (Chief
Warrant Officer 4)

6. Describe supervisory duties performed by applicant in No. 5.

Director Cruise Operations - responsible for US cruise operations, negotiating new cruise contracts & government
relations; Regional Manage - responsible for cruise operations in Los Angeles, Long Beach, San Diego & San
Francisco, CA; Terminal Manager - labor relations, property manager, cruise ship terminal operator for passengers
departing/arriving; Facility Security Officer - facility security programs & safety; CW04 - officer of technical specialist
in the field of seamanship and navigation. Please see attached resume.

7. List at least 3 local individual references and their addresses, of persons knowing applicant for two years or more.

Name: Captain, Thomas Hinderhofer, Royal Caribbean Cruises, Ltd.
Address: 4 Port Terminal Blvd., Bayonne, NJ 07002
Telephone: 201-436-2081

Name: Chris Martin, Holland America Group
Address: 450 3rd Avenue, Seattle, WA 98119
Telephone: 206-626-8229

Name: Gabe Miulich Warfinger
Address: Pier 1, The Embarcadero, San Francisco, CA 94111
Telephone: 415-859-1571



2021 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM



PORTMIAMI

8. List all bank business accounts:

City National Bank, 100 OceanGate 10th Floor, Long Beach, CA 90802; Contact: Cheryl Gage; PH: 562-624-8635

Fax: 562-624-8653

9. Education: List the name and address of high school, college, or specialty school attended, with dates of attendance and degrees, if any:

Sprayberry High School - from 1973 to 1977; US Navy - equivalent of an Associate Degree in Industrial Management

10. List any other information which applicants think might be of value to the Miami-Dade County Board of Commissioner's regarding this application:

It is our business plan to introduce our vision to the Port of Miami and attract additional cruise customers to the port because of the success our partnership with them had elsewhere. The innovation we have introduced in traditional services as stevedoring will enhance the Port of Miami's reputation as a cutting edge, forward thinking cruise port. Our total package of service will also bring unprecedented levels of customer service to the cruise while offering unparalleled value through the synergies that are achieved in our business modules.



2021 STEVEDORING BUSINESS LICENSE
PERSONAL CHARACTER FORM



PORTMIAMI

The undersigned stevedoring license applicant hereby swears or affirms that all answers and information provided above are true and correct.

Signature Lorenzo Earl Looper

Date 11/28/2020

Before me, the undersigned authority, duly authorized to give oaths and take acknowledgments, personally appeared Lorenzo Earl Looper, who being sworn, deposes and says that he is the person who executed the foregoing Stevedoring License Questionnaire, and that the matters and things therein contained are true and correct.

Witness my hand and official seal at Concord, Florida, this ^{CA} 28 day of November, 2020.

Enya Dudley
Notary Public, State of Florida of Large ^{CA}

* see attached
Enya Dudley
11/28/20

My commission expires: 08/16/2023

(NOTARY SEAL)



CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

CIVIL CODE § 1189

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California)

County of Contra Costa)

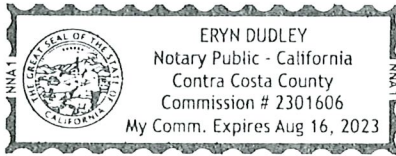
On November 28, 2020 before me, Eryn Dudley, Notary Public
Date Here Insert Name and Title of the Officer

personally appeared Lorenzo Earl Looper
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



Signature Eryn Dudley
Signature of Notary Public

Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: Certification of Accuracy

Document Date: 11/28/2020 Number of Pages: 4/4

Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: _____

Corporate Officer — Title(s): _____

Partner — Limited General

Individual Attorney in Fact

Trustee Guardian or Conservator

Other: _____

Signer Is Representing: _____

Signer's Name: _____

Corporate Officer — Title(s): _____

Partner — Limited General

Individual Attorney in Fact

Trustee Guardian or Conservator

Other: _____

Signer Is Representing: _____

QUESTIONNAIRE

2021 STEVEDORING BUSINESS LICENSE QUESTIONNAIRE



PORTMIAMI

Completed questionnaires must be turned in by 5:00 PM on **Friday, December 18, 2020**. Failure to turn in a properly completed questionnaire, along with any other information required by this stevedore license solicitation by such deadline may result in your application being denied.

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

*Please refer to attachment.

2. Provide evidence of the applicant's financial strength, including the ability to secure insurance, indemnity and performance bonds.
 1. Audited financial statement will be made available for review in person, due to confidentiality reasons, as Metro Cruise Services is a privately held company.
 2. Please refer to included Certificates of Insurance.
 3. Please refer to included copy of Indemnity Bond.



**2021 STEVEDORING BUSINESS LICENSE
QUESTIONNAIRE**



PORTMIAMI

3. Disclose the pendency or entry within the last twenty (20) years of any and all proceedings, judgments, and/or orders of any court or regulatory body respecting the ability of the applicant, its affiliates, and/or its principals or operating officers to conduct a stevedoring business.

*NONE

4. Disclose any outstanding fees, taxes, or charges assessed within the last twenty (20) years by Miami-Dade County, including PortMiami, to the applicant and any and all affiliates, principals or operating officers that remain unpaid at present that were required to be written off, or that remained unpaid for a period of more than six months.

*NONE



2021 STEVEDORING BUSINESS LICENSE QUESTIONNAIRE



PORTMIAMI

5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

*Please refer to attachment.

6. Pursuant to section 28A-6.5, disclose whether the applicant, the firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent share thereof has within the last ten (10) years (i) been convicted of a felony or (ii) had a finding of guilt entered against him, her, or it (including, but not limited to, a withhold of adjudication).

*NONE



2021 STEVEDORING BUSINESS LICENSE QUESTIONNAIRE



PORTMIAMI

7. Has the applicant or any of its employees, contractors, or affiliates, in the State of Florida, within the past 5 years, been a party to or subject of any civil, criminal, administrative, or disciplinary proceeding, action, investigation before, or had fines or citations imposed or issued upon or against it by any Federal, or State, local court, administrative, regulatory or licensing agency including, without limitation, OSHA and any environmental agencies, or any other governmental agencies. If yes, please provide details and outcomes, and attach copies of any identified citations and complaints. Attach supplemental pages as needed.

*NONE

8. Identify: (A) all work related accidents, injuries and deaths that occurred as part of, related to, or arose out of the applicant's operations at the PortMiami or Miami-Dade County within the last five (5) years; and (B) any citations, judgments, consent decrees, notices of violations or other rulings or fines issued or imposed by OSHA or other regulatory agencies to applicant (or applicant's stevedoring firm or employer), or any employee or affiliate of applicant, relating to or arising from stevedoring operations at the Port of Miami, in Miami-Dade County, or elsewhere during the last five (5) years. For each identified citation, fine, injury, and/or accident, please describe the incident giving rise thereto, including the nature of any injuries arising therefrom or relating thereto and provide copies of all citations and related inspection or investigative reports and any attachments thereto, any appeal of same, and the final judgment, settlement or other disposition of such citations or fines. Attach supplemental pages as needed.

*NONE



**2021 STEVEDORING BUSINESS LICENSE
QUESTIONNAIRE**



PORTMIAMI

9. Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

*NONE

CERTIFICATION OF ACCURACY:

By signing below, the undersigned authorized representative of the permit applicant swears or affirms that all information provided above and in the attachments hereto is true and correct.

Applicant Name: Lorenzo Earl Looper
Applicant Signature: *Lorenzo Earl Looper*
Title: Director of Cruise Operations
Date: 11/28/2020

Before me, the undersigned authority, duly authorized to give oaths and take acknowledgments, personally appeared Lorenzo Earl Looper, who being sworn, deposes and says that he is the person who executed the foregoing Stevedoring License Questionnaire, and that the matters and things therein contained are true and correct.

Witness my hand and official seal at Concord, ^{CA} Florida, this 28 day of November, 2020.

Eynududley
Notary Public, State of Florida at Large

*see attached
Eynududley
11/28/2020

My commission expires: 08/16/2023

(NOTARY SEAL)



CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

CIVIL CODE § 1189

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

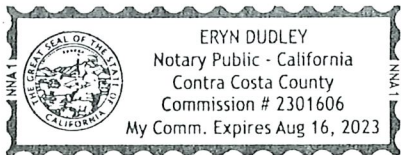
State of California)

County of Contra Costa)

On November 28, 2020 before me, Eryn Dudley, Notary Public,
Date Here Insert Name and Title of the Officer

personally appeared Lorenzo Earl Looper
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature Eryn Dudley E.D
Signature of Notary Public

Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: Certification of Accuracy

Document Date: _____ Number of Pages: 5/5

Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: _____

Corporate Officer — Title(s): _____

Partner — Limited General

Individual Attorney in Fact

Trustee Guardian or Conservator

Other: _____

Signer Is Representing: _____

Signer's Name: _____

Corporate Officer — Title(s): _____

Partner — Limited General

Individual Attorney in Fact

Trustee Guardian or Conservator

Other: _____

Signer Is Representing: _____

2021 POM Stevedoring License Questionnaire continuation:

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

Response: Nautilus International Holding Corporation ("Nautilus") is the parent for a suite of marine transportation companies including Metro Cruise Services LLC ("MCS"). Created in 2004, Nautilus overseas companies with a rich pedigree in marine transportation. The following is a brief synopsis of the Nautilus companies:

Metropolitan Stevedore Company

With a history that dates back over 85 years, Metropolitan Stevedore Company, or Metro Ports as it is commonly known, provides general cargo stevedoring and terminal services for a variety of customers separate from the passenger cruise industry.

Metro Cruise Services LLC

Specializing in passenger cruise terminal and stevedoring operations, MCS is a preeminent cruise service provider. MCS's customer roster includes major cruise ship lines as indicated in the chart below.

Metro Shore Services LLC

Since its inception in 2006, Metro Shore Services ("MSS") has quickly demonstrated itself as a top tier shore services and vessel agency provider. MSS currently provides shore guest service to the cruise industry in a variety of ports. Vessel agency services are available to all vessel types.

Suderman Contracting Stevedores Inc.

Suderman Stevedores is a leading stevedore company in the Port of Galveston, TX focused on cruise, bulk and break bulk services in the region. Suderman has deep roots in Galveston going back to the 1800's and is recognized by its customer service and efficient operations.

Trona Export Terminals LLC

Trona Export Terminal LLC is a joint venture currently operating between Metro and Searies Valley Minerals for the export of certain dry bulk products from the Port of Long Beach, CA dry bulk terminal at Pier "G."

Pacific Warehouse Company

Pacific Warehouse Company ("PWC") provides specialized terminal services utilizing longshore labor to customers with unique needs. Due to the demands of their respective industries, certain bulk and aggregate handlers require flexibility in work shifts. PWC works with the longshore locals and the customer to craft an agreement that benefits all.

Southeast Maritime Services LLC

Southeast Maritime Services LLC, DBA Metro Ports, located close to the port of Savannah, is a deep-water import and export marine terminal providing bulk, break-bulk and bagging services. The facility comprises a deep-water slip, warehouse, flexible storage cells, all-weather rail and container loading docks, as well as a railcar yard.

2021 POM Stevedoring License Questionnaire continuation:

Southeast Crescent Shipping Co.

Southeast Crescent Shipping Co. provides stevedoring, terminal services, and vessel agency services to customers on the East and Gulf coasts. Based in Wilmington, North Carolina, Southeast Crescent provides a total package of services to the maritime customer. Southeast Crescent Shipping Co. offers a full range of stevedoring services to handle special project cargoes, lumber, RO/RO, military, containers, and bulk cargoes.

Metro Risk Management LLC

Considered one of the preeminent third party administrators by the State of California, Metro Risk Management provides the State of California and U.S. Longshore and Harbor Workers' Compensation Act claims administration.

Shareholder Information

Nautilus is a privately held corporation. The following is the shareholder information requested in accordance with the definition of "controlling financial interest" contained in the Code of Miami-Dade County, Section 2-11.1(b)(8) which defines the controlling financial interest to be 10 percent or more.

Eschen & Company – controlling interest of 32.89%
 c/o Jane Eschen
 11301 W. Olympic Blvd., #493
 West Los Angeles, CA 90064
 (310) 479-580

Eschen & Co. is an American owned personal holding company for investments.

5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

Response: The following tables list the decades of experience of the various Nautilus Companies:

METRO CRUISE SERVICES LLC			
SEAPORT	No. of Years at this Port	Customers currently services at this Port	No. of years customer has been serviced
San Francisco, CA	44	Princess Cruises	25
		Cunard Line	25
		Royal Caribbean International	25
		Celebrity Cruises	25
		Holland America Line	25
		Crystal Cruises	24
		Silversea Cruises	14
		Regent Seven Seas	14
		Norwegian Cruise Lines	25
Los Angeles, CA	34	Princess Cruises	34
		Cunard Line	27
		Royal Caribbean International	27
		Celebrity Cruises	27
		Carnival Cruise Lines	27
		Crystal Cruises	24
		Silversea Cruises	27

2021 POM Stevedoring License Questionnaire continuation:

		Regent Seven Seas	14
		Norwegian Cruise Line	27
Long Beach, CA	12	Carnival Cruise Lines	12
		Holland America Line	12
San Diego, CA	12	Princess Cruises	9
		Cunard Line	9
		Royal Caribbean International	12
		Celebrity Cruises	9
		Crystal Cruises	9
Brooklyn, NY	2	Princess Cruises	2
		Cunard	2
Boston, MA	8	Royal Caribbean International	8
		Celebrity Cruises	8
		Crystal Cruises	6
		Carnival Cruise Lines	4
Miami, FL	5	Oceania Cruises	5
Port Everglades, FL	4	Regent Seven Seas	4
Galveston, TX	4	Carnival Cruise Lines	4
		Disney Cruise Lines	4
		Princess Cruises	4
		Royal Caribbean International	4
Houston	2	Princess Cruises	2

METROPOLITAN STEVEDORE COMPANY (dba METRO PRTS)

SEAPORT	No. of Years at this Port	Customers currently services at this Port	No. of years customer has been serviced
Anacortes, WA	16	Port of Anacortes	16
		Various breakbulk customers	16
Los Angeles, CA	90	Rio Tinto	9
Long Beach, CA	90	Oxbow Carbon & Minerals LLC	48
		Tesoro Refining & Marketing Co. LLC	44
		California Sulphur	14
		Cemex Inc.	16
		H.J. Baker & Bro. Inc.	14
		Searies Valley Minerals	13
Redwood City, CA	12	Cemex Inc.	12
		Harbor Sand and Gravel Inc.	12
		RMC Pacific Materials	12
		International Materials Inc.	10
Richmond, CA	7	Eagle Rock Aggregates Inc.	7
San Diego, CA	22	Cemex Inc.	14
		Various breakbulk customers	14
San Francisco, CA	44	Hanson Aggregates Mid-Pacific Inc.	14
		BBC	6
		Star Shipping Canada Limited	5.5

2021 POM Stevedoring License Questionnaire continuation:

		Saga Forrest Carriers Intl. AS	5.5
Stockton, CA	31	California Ammonia Company	7.5
		H.J Baker & Bro. Inc.	5.5
		Lehigh Cement Company	7.5
		Martin Operating Partnership L.P	21
		Bowie	3
		Gavilon	3
		Yara	3
		Saga Forest Carriers Intl. AS	2

SOUTHEAST CRESENT SHIPPING COMPANY (dba METRO PORTS)

SEAPORT	No. of Years at this Port	Customers currently services at this Port	No. of years customer has been serviced
Charleston, SC	8	Charleston Bulk Transfer	1
Wilmington, NC	8.5	Arcelor Mittal USA	6.5
		BBC (USA) LP	8.5
		Stellar Shipping	8.5
		Gavllon	8.5
		K&S Inc.	8.5
		PCS Sales (USA) Inc.	8.5
		SQM North America Corporation	8.5
		Agrium U.S. Inc.	6
		Crop Production Services (CPS)	8.5
		BahrI	8.5
		Nico Shipping	8
		Bulk Aggregates	3
		Spleithoff Ltd.	8
		Tima Capital	2
Morehead, NC	3	Rickmers	3

SOUTHEAST MARITIME SERVICES LLC (dba METRO PORTS)

SEAPORT	No. of Years at this Port	Customers currently services at this Port	No. of years customer has been serviced
Savannah, GA	5.75	Agrium U.S. Inc.	5.5
		Crop Productions Services	5
		DSM Chemicals North America Inc.	5.25
		Louis Dreyfus Commodities	5
		Sumitomo Corporation of America	5.75
		Low Country Blomass	3
		K&S Inc.	2
		Agribusiness United	2
		Ecostrat	1
		U.S. Gypsum	4

2021 POM Stevedoring License Questionnaire continuation:

SUDERMAN CONTRACTING STEVEDORES INC. (dba METRO PORTS)			
SEAPORT	No. of Years at this Port	Customers currently services at this Port	No. of years customer has been serviced
Galveston, TX	4	CHS Fertilizer	4
		ADM – Archer Daniels Midland	4
		GE Wind Power	4
		K-Line	4
		Intermarine	4
		BBC (USA)	4
		AZTX Cattle Company	4
		Mitsubishi	4
		Siemens Energy	2

PERFORMANCE BOND

Port Miami

1015 N. American Way
Miami, FL 33132

Date: 3/26/2021 Mach ID: SPIDB007
Office: 064002 Cashier: FERRERS
Batch: 20024 Tran #: 1

Rcpt #: 00366590
Customer: METRO CRUISE SERVICES, LLC

064300301 PERMIT WARRANTY PAYMENT

Payment Total: \$1,000.00

Transaction Total: \$1,000.00
CHECK Tendered: \$1,000.00

Thank you for your payment.
Have a nice day!

BACKGROUND CHECK

Memorandum



Date: April 5, 2021
To: Juan Kuryla
Port Director
From: Jose L. Aragu, Major
Seaport Operations Bureau
Subject: Local Background Checks for Stevedoring License Applicants

In response to your request regarding the above captioned subject, the Miami-Dade Police Department conducted a criminal background check pursuant to Section 28A- 6.4, of the Miami-Dade County Code, for the following individual:

<u>NAME</u>	<u>DOB</u>
Platon Alexandrakis	12/28/1979
Albert Smalls Jr.	08/19/1966
Charles J. Arcocha	11/14/1947
Christopher C. Arocha	10/07/1978
Dusko Pesic	10/12/1974
Edward A. Gonzalez	07/01/1965
Evangelia Monocandios	11/01/1983
Fernando N. Alvarez	09/10/1954
Frank V. Roviroso	11/05/1059
Iordanis (Jordan) Monocandilos	08/01/1936
James J. Pelliccio	09/27/1961
Jorge P. Roviroso	07/26/1952
Mark J. Baker	04/14/1954
Policarpo Mauricia	10/10/1960
Richard Rodriguez	11/03/1963
Sherif Assal	08/23/1962
Timothy Touzet	10/23/1971
Sara C. Babun	07/13/1954
Lorenzo E. Looper	03/02/1959
Craig Mygatt	05/03/1966

Based on the aforementioned, the Miami-Dade Police Department found no disqualifying factors for the Stevedoring Licenses not to be issued to the applicant.

If you have further questions, please contact me directly at (305) 347-4901.

JLA/ab

c: Basil A. Binns II, Assistant Director, Seaport Department
Ray Mauri, Chief Financial Initiative, PortMiami

INITIAL APPLICATION FEE

METRO CRUISE SERVICES	Vendor	Vendor ID	Payment Number	Date	Check Number
	PORT OF MIAMI	17POROF_MI00	0000000000006881	03/19/2021	1717539

Voucher Number	Invoice Number	Invoice Date	Description	Net Check Amt
0000000000008790	2020 RENEWAL LIC	01/22/2020		\$50.00

Initial Application Fee



TOTALS:

\$50.00

DOCUMENT HAS A MULTI-COLORED BACKGROUND. SECURITY FEATURES LISTED ON BACK

METRO CRUISE SERVICES LLC
 3806 WORSHAM AVENUE
 LONG BEACH, CA 90808
 (310) 816-6573

CITY NATIONAL BANK 122016066
 100 OCEANGATE
 10TH FLOOR
 LONG BEACH, CA 90802

Mar 19, 2021	1717539
DATE	CHECK NO.

Pay Fifty Dollars And 00 Cents

\$50.00

to the Order of:

PORT OF MIAMI
 1001 NORTH AMERICA WAY, SUITE 115
 MIAMI, FL 33132

John R. Hampton

RHB

INVOICE

BILL TO:

METRO CRUISE SERVICES, LLC
4101 RAVENSWOOD ROAD
SUITE 318
FT LAUDERDALE, FL 33312-

TARIFF	DESCRIPTION	QUANTITY	UNIT	RATE	AMOUNT
700.04	MISCELLANEOUS REVENUE CHARGE		VAR		50.00

SUB-TOTAL 50.00

TOTAL 50.00

COMMENTS:

STEVEDORE LICENSE APPLICATION FEE: LORENZO E. LOOPER

Invoice No. 2021- 02864

Ship Line

Customer METRO CRUISE SERVICES, LLC

Vessel Name

Invoice Type MISCELLANEOUS

Arrival Date

Invoice Date 3/29/2021

Tracking No	Payment Reference	Action	Paid	Received On	Distributed On	Processed By
366581	CHK-1717539	DIST	\$-50.00	03/26/2021	03/31/2021	FERRERS

Total By Payment: \$-50.00

Due \$50.00

Total Paid \$-50.00

Balance \$.00

Report On: 4/30/2021

SUPPORTING DOCUMENTS

Lorenzo E. Looper

1791 Mariposa Ct.

Concord, CA 94521

Office (310) 816-6500

Cell (415) 559-8484

lorenzo.looper@metrocruiseservices.com

Profile

Veteran of the maritime industry with over 38 years' experience. Strong knowledge in negotiating stevedore contracts, customer and government relations initiatives, pursuing business development, inventory control, warehouse management, labor forecasting, operations analysis, budgeting, vendor management and Waterfront Collective Bargaining Agreements. Demonstrate business process improvements, cost savings and efficiency improvements. Proven management and leadership, delegation, prioritization, goals and metrics setting, analytical and problem solving skills.

Professional Experience**Metro Cruise Services****Jan 2003 – Present***Director Cruise Operations*

- Responsible for day to day maritime operations, terminal operation and providing services to the cruise industry in stevedoring, hiring staff and managing International Longshore Unions
- Labor Relations & Contract Management
- Homeland Security
- Budget & Expense Management
- Staff Development
- Customer & Business Relations
- Quality Assurance
- Safety & Risk Management

U S Navy, Various Commands**Nov 1977 – May 2002***Chief Warrant Officer 4 (CWO4)*

- Managed a department of 120 personnel
- Maintained an annual budget of 2.5mm
- Managed a safe and efficient transfer of hazardous materials, including ordinance and ammunition, fuel and cargo
- Planned and managed a complex maintenance and renovation program comprised of more than 150 separate maintenance projects
- Coordinated preparations for a two presidential visit for ceremonies commemorating the 50th anniversary of the end of World War II
- Officer In Charge of Landing Craft Utility (LCU) moving explosives from Port Hueneme, CA to San Nicholas Islands
- Nuclear Weapons Handling Supervisor – Lead and trained personnel in handling procedures
- Helicopter Control Officer
- Qualified Flight Deck Safety Officer
- Command Duty Officer
- Officer of the Deck Underway

Education & Training

Completed 15 hours toward my Bachelor's degree
Equivalent of an Associate's degree in Industrial management
Equal Opportunity
Extensive management and supervisory training
Total Quality Leadership/Management
Nuclear Weapons Training
Safety supervisor
Chemical, Biological & Radiological defense

Committees

Boston Shipping Association Board Member
New York Shipping Association Board Member
Area Sub-Steering Committee for Metro Ports
Area Maritime Security Committee
Port of San Francisco, Maritime Commerce Committee
Joint Parties Labor Relations Committee (JPLRC) for all ILWU Local's 10, 34, 75 and 91 within
San Francisco Bay Area
Joint Accident Prevention Board



MEMORANDUM
(Revised)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: July 8, 2021

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(J)(1)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(J)(1)
7-8-21

RESOLUTION NO. _____

RESOLUTION AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO ISSUE A NEW STEVEDORE LICENSE TO LORENZO EARL LOOPER IN ACCORDANCE WITH SECTION 28A-6 OF THE CODE OF MIAM-DADE COUNTY, FLORIDA

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that the Board hereby authorizes the County Mayor or County Mayor's designee to issue a stevedore license to Lorenzo Earl Looper in accordance with the provisions of Section 28A-6 of the Code of Miami-Dade County, Florida.

The foregoing resolution was offered by Commissioner _____, who moved its adoption. The motion was seconded by Commissioner _____ and upon being put to a vote, the vote was as follows:

Jose "Pepe" Diaz, Chairman	
Oliver G. Gilbert, III, Vice-Chairman	
Sen. René García	Keon Hardemon
Sally A. Heyman	Danielle Cohen Higgins
Eileen Higgins	Joe A. Martinez
Kionne L. McGhee	Jean Monestime
Raquel A. Regalado	Rebeca Sosa
Sen. Javier D. Souto	

The Chairperson thereupon declared this resolution duly passed and adopted this 8th day of July, 2021. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

MAG

Miguel A. Gonzalez