

Memorandum



Date: December 1, 2021

To: Honorable Chairman Jose “Pepe” Diaz
and Members, Board of County Commissioners

Agenda Item No. 2(B)(1)

From: Daniella Levine Cava
Mayor

A handwritten signature in blue ink that reads "Daniella Levine Cava".

Subject: Miami International Airport (MIA) Retroactive Financial Relief Report –
September 2021

At the April 7, 2020 Board of County Commissioners (Board) meeting, Board members adopted Resolution No. R-332-20 as amended, approving a Retroactive Financial Relief Plan (Relief Plan) for airlines, concessionaires, car rental companies, cargo handlers, general aeronautical service permittees, fixed-base operators, and any other tenant providing services at Miami International Airport (MIA) including the aeronautical business operators at the General Aviation Airports (GAA) due to the economic impacts of the “coronavirus disease 2019” (COVID-19) pandemic. This Relief Plan, which went into effect on April 18, 2020, complies with the guidelines published by the Federal Aviation Administration (FAA).

The Relief Plan, which was set to expire on August 31, 2020, was approved by Board members with an initial term of three months and a one-time three-month extension subject to monthly reviews. Because business revenues and passenger traffic flows continued to remain below pre-pandemic levels throughout MIA, Board members extended the term of the Relief Plan for certain business partners five separate times. Each extension waives the Minimum Annual Guarantee (MAG) and/or rent on a month-to-month basis subject to monthly reviews. The first extension approved at the July 21, 2020 Board meeting via Resolution No. R-749-20, granted an extension from September 1, 2020 to December 31, 2020 for 62 concessionaires and the only fixed-based operator at MIA required to pay a MAG, Signature Flight Support. The second extension approved at the December 15, 2020 Board meeting via Resolution No. R-1254-20, granted an extension from January 1, 2021 to April 30, 2021 for the same business partners included in the first extension in addition to Goodwill Industries of South Florida, Inc. The third extension approved at the April 20, 2021 Board meeting per Resolution No. R-379-21, granted an extension from May 1, 2021 to July 31, 2021 for the same business partners except for Signature Flight Support, whose fixed-based operations have fully recovered. The fourth extension approved at the July 20, 2021 Board meeting via Resolution No. R-753-21, granted an extension from August 1, 2021 to September 30, 2021 for the same business partners as the third extension, which includes 62 concessionaires and Goodwill Industries of South Florida, Inc. The fifth extension was approved at the September 1, 2021 Board meeting, at which time the Board adopted Resolution No. R-848-21 further extending the Relief Plan, from October 1, 2021 to until the Board approves a long-term financial relief plan, or if not approved, two weeks after such non-approval. By way of these extensions, the County continues to provide MIA’s business partners the financial assistance needed to help sustain their businesses.

Resolution No. R-1254-20 also directed the County Mayor or County Mayor’s designee to: (i) evaluate the impact of passenger traffic levels on business revenues and explore potential changes to the terms in MIA’s existing concessionary agreements, and (ii) prepare a forward-looking plan for

Board approval that provides MIA’s concessionaires sustained financial relief. As a result of the assessments conducted by Miami-Dade Aviation Department (MDAD) staff in response to the Board’s directive, the Administration is proposing to amend certain business terms in MIA’s concessionary agreements to reflect pricing strategies and contract terms that better suit MIA’s concessionaires considering the financial hardships they have been experiencing as a result of the COVID-19 pandemic. The Administration has submitted a resolution and agenda memorandum with respect to the Administration’s proposed forward-looking plan to Chairman Jose Pepe Diaz, who is now the only prime sponsor of any long-term concession relief plan. With the Chairman’s approval, the Administration will place the proposed forward-looking plan on the agenda for Board review and approval. As mentioned earlier, in order to make sure the Relief Plan remains in effect until the proposed forward-looking plan is placed on a Board agenda for approval, at the September 1, 2021 Board meeting, the Board adopted Resolution No. R-848-21, directing the County Mayor or County Mayor’s designee to extend the Relief Plan, from October 1, 2021 to no later than the approval of the proposed forward-looking plan, or if not approved, two weeks after such non-approval.

The Miami-Dade Aviation Department (MDAD) has prepared this monthly report for the second month of the fourth extension period, September 2021. The report provides data related to the financial relief offers made by the County to MIA’s concessionaires and Goodwill Industries of South Florida, Inc. as well as updates on the changed financial circumstances due to the COVID-19 crisis. The number of concessionaires participating in the Relief Plan has decreased, from 62 to 58, as three on-site concessions (Global Lounge AV MIA, LLC; Global Lounge LA MIA, LLC; Global Lounge TK MIA, LLC) ceased operations, and one off-site concession (94th Spirit Grill, LLC) is no longer getting relief.

Fourth Extension of the Relief Plan

Per Resolution No. R-753-21, the Relief Plan for MIA’s concessionaires was extended for a fourth time on a month-to-month basis for two consecutive months beginning August 1, 2021 and ending on September 30, 2021, subject to monthly reviews. Goodwill Industries of South Florida, Inc. was also included in the Relief Plan for the specified time period. A summary of the type of financial relief offered through the extension is as follows:

- 1) Waiver of monthly MAG payments, rent, and other related fees for duty-free stores and any other concession operators contracted to pay MAG monthly payment as well as monthly rent. Such waivers are effective on a month-to-month basis from August 1, 2021 to September 30, 2021 and are subject to monthly reviews. These concessionaires will continue to pay the assigned percentage fee of gross revenues in lieu of the MAG and rent for such time period.
- 2) Waiver of MAG monthly payments and other related fees for all other concessionaires with MAG payments, in addition to waiver of monthly fees for Goodwill Industries of South Florida, Inc. Such waivers are effective on a month-to-month basis from August 1, 2021 to September 30, 2021 and are subject to monthly reviews. These concessionaires will continue to pay the assigned percentage fee of gross revenues in lieu of the MAG for such time period, as appropriate.

Impacts of COVID-19 Pandemic

Although there was a decrease in the demand for domestic air travel in August 2021 due to COVID-19 pandemic safety concerns, during the five-day September Labor Day weekend, from September 2-6, 2021, the Transportation Security Administration (TSA) screened 9,229,142 air passengers through security checkpoints, which is only about 1.5 million less passengers than those screened during the same time period in 2019. After the holiday weekend, the number of air passengers the TSA screened for the remainder of September 2021, ranged between a low of 1,271,516 passengers to a high of 2,102,155 passengers, closely resembling the number of passengers the TSA screened in August 2021, which varied between a low of 1,300,000 to a high of 2,200,000 passengers. Much like the month of August 2021, which showed a decline in the demand for domestic air travel of approximately 9 percent, when comparing the number of air passengers TSA screened in July 2021 to the month of September 2021, there was a decline of approximately 19 percent.

The overall daily passenger counts at MIA decreased in September 2021 as compared to MIA’s daily passenger counts in July 2021 and August 2021. In July 2021, the daily passenger counts fluctuated between a one-day low of 113,350 on July 7th to a one-day high of 131,946 on July 31st. In August 2021, the daily passenger counts varied between 81,965 on August 31st to a one-day high of 130,917 on August 1st, whereas in September 2021, the daily passenger counts fluctuated between a one-day low of 70,933 on September 14th to a one-day high of 107,625 on September 3rd. The decrease in MIA’s daily passenger counts in August 2021 and September 2021 as compared to July 2021 is indicative of a decline in the demand for air travel caused by pandemic related concerns. Regardless of the drop in domestic travel numbers, on a year-to-date basis from 2020 to 2021, MIA’s daily passenger counts through September 30, 2021, show there is a positive percent change of 80.82 percent, which confirms that generally speaking, air passengers are traveling more in 2021 than in 2020, and that the demand for air travel is recovering even in the face of travel anxieties caused by the COVID-19 virus.

The level of passenger traffic flows and business revenues for September 2021, which are the metrics being used to measure the demand for air travel at MIA are noted below with comparisons to levels reported in 2019, 2020 and 2021.

Passenger Traffic Flows at MIA

A comparative analysis of passenger traffic levels for the months of September 2020 and September 2021 shows an average incline in passenger flows (arrivals and departures) of 210.7 percent at MIA, with the total number of domestic and international passengers climbing from 876,621 passengers to 2,723,782 passengers. A more detailed look at the analysis confirms that the number of domestic arrivals increased by 158.9 percent, from 332,982 passengers to 862,047 passengers while the number of domestic departures also increased by 158.9 percent, from 328,661 passengers to 850,772 passengers. The number of international arrivals increased by 352.5 percent, from 110,303 passengers to 499,069 passengers, whereas the number of international departures grew by more than 389.0 percent, from 104,675 passengers to 511,894 passengers.

On a cumulative basis, a comparative analysis that includes the months of March 2019 through September 2020, as compared to the months of March 2020 through September 2021, shows an average decline in passenger flows (arrivals and departures) of 30.6 percent at MIA, with the total

number of domestic and international passengers falling from 51,995,841 passengers to 36,082,747 passengers. Furthermore, the analysis confirms that the number of domestic arrivals decreased by 14.7 percent, from 13,890,821 passengers to 11,852,537 passengers while the number of domestic departures dropped by 14.9 percent, from 13,985,630 passengers to 11,896,198 passengers. The number of international arrivals decreased by 50.3 percent, from 12,237,405 passengers to 6,087,713 passengers, whereas the number of international departures fell by more than 47.4 percent, from 11,881,985 passengers to 6,246,299 passengers.

1. Gross Revenues Variance Analysis at MIA

Chart A, as shown below, shows a comparative analysis of total gross revenues for concession operators contracted to pay MAG payments in addition to rent and concession operators whose MAG payments include rent for the month of September 2019 as compared to September 2021, and the month of September 2020 as compared to September 2021.

As can be seen, the analysis shows an average decline in total gross revenues of 26 percent, with revenues falling from \$33,827,189 to \$24,983,361 when comparing September 2019 to September 2021, and an average increase in total gross revenues of 200 percent, with revenues rising from \$8,324,536 to \$24,983,361 when comparing September 2020 to September 2021. Additionally, Chart A shows the levels of gross revenues generated by these concession operators 1) prior to the pandemic in September 2019, 2) after the onset of the pandemic in September 2020, and 3) one year and seven months into the pandemic in September 2021. It should be noted that recovery is underway as evidenced by the increase in revenues when comparing gross revenue streams between September 2020 and September 2021.

Chart A – Total Gross Revenues Variance Analysis

Type of Gross Revenues	September 2019	September 2020	September 2021	2021-2019 Variance	Percent Change	2021-2020 Variance	Percent Change
MAG and Rent (Duty Free Stores and Concessions who pay MAG as well as rent payments)	\$12,835,770	\$3,536,354	\$9,671,708	\$3,164,062	25%	\$6,135,354	173%
MAG only (Concessions who pay MAG only as part of their rent payments)	\$20,991,420	\$4,788,182	\$15,311,653	\$5,679,767	27%	\$10,523,471	220%
Total:	\$33,827,189	\$8,324,536	\$24,983,361	\$8,843,828	26%	\$16,658,825	200%

On a cumulative basis, a comparative analysis that includes the months of March 2019 through September 2020, as compared to the months of March 2020 through September 2021, shows an average decline in total gross revenues of 42 percent, with revenues falling from \$549,390,050 to

\$319,433,024 for concession operators contracted to pay MAG payments in addition to rent and concession operators whose MAG payments include rent.

Chart B, as shown below, illustrates the total dollar amounts of relief provided by the County to MIA’s concessionaires, and Goodwill Industries of South Florida, Inc. for the month of September 2021 as well as the billed percentage fee from gross revenues. Each relief offer made and accepted or declined for the month of September 2021 is detailed on Attachment 1, as enclosed.

Chart B – Relief Provided to Concessionaires, and Goodwill Industries of South Florida, Inc. at MIA

Business Partners	Relief Provided for September 2021	Billed Percentage Fee from Gross Revenues
Waiver of MAG and Rent (Duty Free Stores and Concessions who pay MAG and rent payments)	\$3,839,903	\$2,102,718
Waiver of MAG only (Includes other Concessions who pay MAG only as part of their rent payments, and the monthly fee for Goodwill Industries of South Florida, Inc.)	\$3,427,334	\$2,155,068

On a cumulative basis, for the time period March 2020 through September 2021, the total dollar amounts of relief provided by the County to concessionaires, and Goodwill Industries of South Florida, Inc. at MIA as well as the billed percentage fee from gross revenues are shown below in Chart C. Each relief offer made and accepted or declined is detailed on Attachment 2, as enclosed.

Chart C – Cumulative Relief Provided to Concessionaires, and Goodwill Industries of South Florida, Inc. at MIA

Business Partners	Relief Provided (Cumulative)	Billed Percentage Fee from Gross Revenues (Cumulative)
Waiver of MAG and Rent (Duty Free Stores and Concessions who pay MAG and rent payments)	\$72,958,164	\$25,444,703
Waiver of MAG only (Includes other Concessions who pay MAG only as part of their rent payments, and the monthly fee for Goodwill Industries of South Florida, Inc.)	\$64,989,347	\$27,666,697

This relief offer is supplemental to any federal aid (e.g., loans, loan guarantees, grants, paycheck protection program, employee retention credits, payroll tax deferrals, etc.) our business partners may be eligible for through the CARES Act, the Coronavirus Response and Relief Supplemental Appropriations Act of 2021 and the American Rescue Plan Act of 2021.

Honorable Chairman Jose “Pepe” Diaz
and Members, Board of County Commissioners
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Pursuant to Ordinance No. 14-65, this memorandum will be placed on a Board agenda for review within 30 days. Should you have any questions or require additional information, please contact Ralph Cutié, Director, Miami-Dade Aviation Department, at 305-876-7066.

- c: Geri Bonzon-Keenan, County Attorney
- Gerald Sanchez, First Assistant County Attorney
- Jess McCarty, Executive Assistant County Attorney
- Office of the Mayor Senior Staff
- Ralph Cutié, Director, Miami-Dade Aviation Department
- Melissa Adames, Director, Clerk of the Board
- Jennifer Moon, Chief, Office of Policy and Budgetary Affairs
- Yinka Majekodunmi, CPA, Commission Auditor
- Eugene Love, Agenda Coordinator

Miami-Dade Aviation Department
Relief Offered, by Company for September 2021
(Amounts shown are monthly)

Attachment 1

Company	(1) Total Co.	(2) Total Relief Offered	(3) Concession MAG Waived	(4) Other Concession MAG Waived	(5) Concession Fee Billed	(6) Total Relief Provided	(7) Total Relief Declined	(8) Companies Accepting Relief	(9) Companies Declining Relief
Concessionaires									
Airball Sports II LLC		7,887	7,887		9,898	7,887	-	1	
Airport Subway II LLC		1,940	1,940		-	1,940	-	1	
Aiclear LLC		5,565	5,565		81,709	5,565	-	1	
Areas USA, Inc. - 003022/005275		276,937	276,937		184,480	276,937	-	1	
Concessions Miami LLC		214,966	214,966		129,260	214,966	-	1	
Duty Free Americas Miami, LLC		2,774,496	2,774,496		953,348	2,774,496	-	1	
Dade County Federal Credit Union (Rent plus transaction fee)		143	143		822	143	-	1	
Marlins Airport Retail Operator LLC		1,552	1,552		279	1,552	-	1	
Miami Airport Concession LLC		425,416	425,416		452,133	425,416	-	1	
Smarte Carte Inc		31,344	31,344		102,463	31,344	-	1	
URW Airports, LLC		99,658	99,658		188,326	99,658	-	1	
	11	3,839,903	3,839,903		2,102,718	3,839,903	-	11	0
Concessionaires									
27 Entrepreneurs Miami International Airport LLC		12,784		12,784	-	12,784	-	1	
305 Pizza At MIA LLC		15,605		15,605	49,142	15,605	-	1	
Air Sun JV - #5355 #4942		13,774		13,774	29,577	13,774	-	1	
AMS of South Florida SGH JV (Hudson Group)		24,893		24,893	17,755	24,893	-	1	
AMS-TEI Miami Joint Venture		287,858		287,858	138,912	287,858	-	1	
ATM OPS INC DBA BITSTOP		1,000		1,000	-	1,000	-	1	
BFC Airport Stores LLC		13,586		13,586	7,021	13,586	-	1	
Bijoux Nouveau Inc - 003173/003174		58,836		-	-	-	58,836		1
Bongos Cuban Cafe Miami Inc dba Estefan Kitchen Ex		14,102		14,102	15,839	14,102	-	1	
Brookstone Stores Inc		10,123		10,123	-	10,123	-	1	
Carrie Concessions Inc - 011261 (Replace Lease 000283)		14,187		14,187	19,747	14,187	-	1	
Chef Creole Airport LLC		8,731		8,731	-	8,731	-	1	
Chefs of the Caribbean LLC		13,711		13,711	-	13,711	-	1	
Communitel Inc - 002231/003759		9,050		9,050	13,685	9,050	-	1	
Cuban Crafters MIA LLC		6,469		6,469	12,531	6,469	-	1	
Duty Free Americas Beauty, LLC		141,459		141,459	794	141,459	-	1	
Exactta LLC		24,347		24,347	21,105	24,347	-	1	
FCG of FL Inc Optg as Faber MIA LLC		115,962		115,962	82,996	115,962	-	1	
Fig & Fennel at Mia, LLC		31,319		31,319	13,130	31,319	-	1	
Global Concessions Inc		520,592		520,592	504,145	520,592	-	1	
Half Moon Empanadas at MIA LLC		9,858		9,858	33,459	9,858	-	1	
Holiday CVS, LLC (CVS #10731-01)		19,547		19,547	18,753	19,547	-	1	
Host International Inc - 000197/005812		624,631		624,631	414,886	624,631	-	1	
Icebox Cafe at MIA LLC		24,116		24,116	20,108	24,116	-	1	
InMotion Entertainment Group LLC		9,543		9,543	6,151	9,543	-	1	
Lenlyn Limited dba ICE Currency Services USA - 004192/010449		209,112		209,112	30,970	209,112	-	1	
Master ConcessionAir LLC		55,439		55,439	-	55,439	-	1	
Miami Concepts LLC		23,558		23,558	21,924	23,558	-	1	
MSI Foods and Services Inc. - 011182/011297		4,167		4,167	535	4,167	-	1	
Newslink of South Florida LLC		538,404		538,404	167,340	538,404	-	1	
NewZoom LLC dba ZoomSystems		19,812		-	-	-	-		
Perry Ellis Menswear LLC		6,692		6,692	11,912	6,692	-	1	
Safe Wrap of Florida JV, LLC		318,162		318,162	117,620	318,162	-	1	
Taxco Sterling Company Inc		21,614		21,614	19,539	21,614	-	1	
WDFG North America LLC - 007913		180,473		180,473	166,359	180,473	-	1	
	35	3,403,514		3,324,866	1,955,935	3,324,866	58,836	33	1
Other Concessionaires									
AC Holdings Inc assigned to Travel Content LLC		12,500		12,500	13,763	12,500	-	1	
American Airlines Federal Credit Union		18,058		-	192	-	-		
American Express Travel Related Services Company I		103,600		-	97,245	-	103,600		1
American Shuttle Inc		21,261		-	-	-	-		
Electronic Media Systems Inc (WIFI)		45,833		45,833	39,946	45,833	-	1	
Hilton Miami Airport		60		-	-	-	-		
IMCMV MIA Airport, LLC		31,035		31,035	47,987	31,035	-	1	
Pfeffer & Marin Holdings LLC dba Comfort Suites Mi		60		-	-	-	-		
Resorts World Omni LLC		60		-	-	-	-		
Robert Abraham Shoeshine		100		100	-	100	-	1	
Sherry Frontenac Resort Inc dba Sherry Frontenac H		60		-	-	-	-		
Travelers Partners LLC dba Days Inn Miami Airport		60		-	-	-	-		
	12	232,687		89,468	199,133	89,468	103,600	4	1
Other									
Goodwill		13,000		13,000	-	13,000	-	1	
	1	13,000		13,000	-	13,000	-	1	0
Totals	59	7,489,104	3,839,903	3,427,334	4,257,786	7,267,237	162,436	49	2

- Note:
All data presented is based on the relief confirmations received from our partners as of October 22, 2021
Since most of our partners self report their revenue, there will be a one month lag in providing monthly information
- (1) Number of companies relief was offered to
 - (2) Amount of relief offered to our partners
 - (3) MAG payments, rent and other related fees for dutyfree stores and any other concession operator contracted to pay MAG monthly payments as well as monthly rent that was waived
 - (4) MAG payments and other related fees for all other concessionaires and oprators with such MAG payment that was waived
 - (5) Amount of percentage fee billed
 - (6) Amount of relief accepted by our partners
 - (7) Amount of relief declined by our partners
 - (8) Number of companies that accepted the relief
 - (9) Number of companies that declined the relief

Miami-Dade Aviation Department
Relief Offered, by Company for the period March 2020 through September 2021 Combined
(Amounts shown are for nineteen months)

Attachment 2

Company	(1) Total Co.	(2) Total Relief Offered	(3) Concession MAG Waived	(4) Other Concession MAG Waived	(5) Concession Fee Billed	(6) Total Relief Provided	(7) Total Relief Declined	(8) Companies Accepting Relief	(9) Companies Declining Relief
Concessionaires									
Airball Sports II LLC		149,855	149,855		138,251	149,855	-	1	
Airport Subway II LLC		36,852	36,852		-	36,852	-	1	
Aiclear LLC		105,743	105,743		1,039,751	105,743	-	1	
Areas USA, Inc. - 003022/005275		5,261,800	5,261,800		2,018,058	5,261,800	-	1	
Concessions Miami LLC		4,084,360	4,084,360		2,022,919	4,084,360	-	1	
Duty Free Americas Miami, LLC		52,715,422	52,715,422		12,241,513	52,715,422	-	1	
Dade County Federal Credit Union (Rent plus transaction fee)		2,708	2,708		13,414	2,708	-	1	
Marlins Airport Retail Operator LLC		29,482	29,482		1,596	29,482	-	1	
Miami Airport Concession LLC		8,082,898	8,082,898		4,237,027	8,082,898	-	1	
Smarte Carte Inc		595,538	595,538		1,330,841	595,538	-	1	
URW Airports, LLC		1,893,507	1,893,507		2,401,332	1,893,507	-	1	
	11	72,958,164	72,958,164		25,444,703	72,958,164	-	11	0
Concessionaires									
27 Entrepreneurs Miami International Airport LLC		242,898		242,898	7,487	242,898	-	1	
305 Pizza At MIA LLC		296,501		296,501	674,879	296,501	-	1	
Air Sun JV - #5355 #4942		261,704		261,704	356,878	261,704	-	1	
AMS of South Florida SGH JV (Hudson Group)		472,967		472,967	183,272	472,967	-	1	
AMS-TEI Miami Joint Venture		5,469,296		5,469,296	1,775,451	5,469,296	-	1	
ATM OPS INC DBA BITSTOP		19,000		19,000	28	19,000	-	1	
BFC Airport Stores LLC		258,125		258,125	70,203	258,125	-	1	
Bijoux Nouveau Inc - 003173/003174		1,117,884		-	237,355	-	1,117,884		1
Bongos Cuban Cafe Miami Inc dba Estefan Kitchen Ex		267,943		267,943	268,332	267,943	-	1	
Brookstone Stores Inc		192,346		192,346	4,410	192,346	-	1	
Carrie Concessions Inc - 011261 (Replace Lease 000283)		269,547		269,547	302,381	269,547	-	1	
Chef Creole Airport LLC		165,883		165,883	50,827	165,883	-	1	
Chefs of the Caribbean LLC		260,507		260,507	4,469	260,507	-	1	
Communitel Inc - 002231/003759		171,950		171,950	183,025	171,950	-	1	
Cuban Crafters MIA LLC		122,910		122,910	144,637	122,910	-	1	
Duty Free Americas Beauty, LLC		2,687,712		2,687,712	7,112	2,687,712	-	1	
Exactta LLC		462,591		462,591	140,527	462,591	-	1	
FCG of FL Inc Optg as Faber MIA LLC		2,203,286		2,203,286	1,189,112	2,203,286	-	1	
Fig & Fennel at MIA, LLC		595,056		595,056	155,060	595,056	-	1	
Global Concessions Inc		9,891,242		9,891,242	6,560,121	9,891,242	-	1	
Half Moon Empanadas at MIA LLC		187,300		187,300	364,150	187,300	-	1	
Holiday CVS, LLC (CVS #10731-01)		371,387		371,387	247,828	371,387	-	1	
Host International Inc - 000197/005812		11,867,984		11,867,984	4,745,863	11,867,984	-	1	
Icebox Cafe at MIA LLC		458,198		458,198	366,487	458,198	-	1	
InMotion Entertainment Group LLC		181,323		181,323	105,592	181,323	-	1	
Lenlyn Limited dba ICE Currency Services USA - 004192/010449		3,973,136		3,973,136	418,826	3,973,136	-	1	
Master ConcessionAir LLC		1,053,333		1,053,333	27,611	1,053,333	-	1	
Miami Concepts LLC		447,606		447,606	272,777	447,606	-	1	
MSI Foods and Services Inc. - 011182/011297		79,167		79,167	11,504	79,167	-	1	
Newslink of South Florida LLC		10,229,676		10,229,676	2,033,647	10,229,676	-	1	
NewZoom LLC dba ZoomSystems		376,427		-	1,615	-	-	-	-
Perry Ellis Menswear LLC		127,155		127,155	125,334	127,155	-	1	
Safe Wrap of Florida JV, LLC		6,045,078		6,045,078	1,505,348	6,045,078	-	1	
Taxco Sterling Company Inc		410,662		410,662	197,943	410,662	-	1	
WDFG North America LLC - 007913		3,428,980		3,428,980	2,022,775	3,428,980	-	1	
	35	64,666,760		63,172,449	24,762,867	63,172,449	1,117,884	33	1
Other Concessionaires									
AC Holdings Inc assigned to Travel Content LLC		237,500		237,500	40,670	237,500	-	1	
American Airlines Federal Credit Union		343,100		-	2,893	-	-	-	-
American Express Travel Related Services Company I		1,968,398		-	1,879,698	-	1,968,398		1
American Shuttle Inc		403,956		-	11,425	-	-	-	-
Electronic Media Systems Inc (WIFI)		870,833		870,833	324,878	870,833	-	1	
Hilton Miami Airport		1,140		-	-	-	-	-	-
IMCMV MIA Airport, LLC.		589,665		589,665	644,268	589,665	-	1	
Pfeffer & Marin Holdings LLC dba Comfort Suites Mi		1,140		-	-	-	-	-	-
Resorts World Omni LLC		1,140		-	-	-	-	-	-
Robert Abraham Shoeshine		1,900		1,900	-	1,900	-	1	
Sherry Frontenac Resort Inc dba Sherry Frontenac H		1,140		-	-	-	-	-	-
Travelers Partners LLC dba Days Inn Miami Airport		1,140		-	-	-	-	-	-
	12	4,421,053		1,699,898	2,903,830	1,699,898	1,968,398	4	1
Other									
Goodwill		117,000		117,000	-	117,000	-	1	
	1	117,000		117,000	-	117,000	-	1	0
Totals	59	142,162,977	72,958,164	64,989,347	53,111,400	137,947,511	3,086,283	49	2

- Note:
All data presented is based on the relief confirmations received from our partners as of October 22, 2021
Since most of our partners self report their revenue, there will be a one month lag in providing monthly information
- (1) Number of companies relief was offered to
 - (2) Amount of relief offered to our partners
 - (3) MAG payments, rent and other related fees for duty-free stores and any other concession operator contracted to pay MAG monthly payments as well as monthly rent that was waived
 - (4) MAG payments and other related fees for all other concessionaires and operators with such MAG payment that was waived
 - (5) Amount of percentage fee billed
 - (6) Amount of relief accepted by our partners
 - (7) Amount of relief declined by our partners
 - (8) Number of companies that accepted the relief
 - (9) Number of companies that declined the relief