

# Memorandum



**Date:** December 1, 2021

**To:** Honorable Chairman Jose “Pepe” Diaz  
and Members, Board of County Commissioners

**From:** Daniella Levine Cava  
Mayor *Daniella Levine Cava*

**Subject:** Supplement No. 1 to Resolution Approving the Waiver of Formal Bid Procedures in Connection with Long-Term Financial Relief for Certain Other Concessionaires and Rental Car Companies at Miami International Airport, Legistar No. 212901

Substitute Supplement No. 1 Agenda Item No. 11(A)(23)
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At the November 10, 2021 Chairman’s Council of Policy (CCP) meeting, the “Amendment to Lease and Concession Agreements by and between Miami-Dade County and Food and Beverage, Retail and Service Concessionaires at Miami International Airport for Concession Services” (Concessions Amendment), which provides long-term relief to food and beverage, retail, and services concessionaires at Miami International Airport (MIA) was amended to reflect the recommendations of CCP Committee members. Additionally, a separate motion was made directing the County Mayor or County Mayor’s designee to provide long-term relief to additional commercial tenants at MIA (including the car rental companies) consistent with the long-term relief ultimately approved by the Board of County Commissioners (Board) for the MIA concessionaires included in the Concessions Amendment. The motion also directed the County Mayor or County Mayor’s designee to negotiate long-term financial relief amendments with these additional commercial tenants (noted in Chart A below), subject to compliance with the requirements of the Federal Aviation Administration, the Airport Amended and Restated Trust Agreement, the Transportation Infrastructure Finance and Innovation Act loan, and the Rental Car Center Operating Agreement, and bond covenants.


The above direction was conditioned on the County Mayor recommending a necessary waiver of formal bid procedures for these additional commercial tenants as in the best interests of the County to allow these additional tenants to obtain substantially the same form of relief as being recommended for the concessionaires included in the Concessions Amendment. It should be noted that these commercial tenants have been subject to the same economic impacts of the COVID-19 pandemic and have endured the same financial hardships as the other MIA concessionaires included in the Concessions Amendment.

Accordingly, I recommend that the Board approve a similar waiver of competitive bidding procedures by two-thirds vote of Board members present pursuant to Section 2-8.1 of the Code of Miami-Dade County (Code) and Section 5.03(d) of the Home Rule Charter. Board approval of a waiver of competitive bidding for these additional commercial tenants will provide the same necessary financial mechanisms being provided to the other concessionaires at MIA to recover their financial losses and sustain their business operations. The waiver will also encourage these commercial tenants, like the other concessionaires, to reinvest in MIA to the benefit all of the airport’s tenants, visitors, and air passengers.

**Chart A.**

<b>Commercial Tenants</b>
URW Airports, LLC
Smarte Carte, Inc

Safe Wrap of Florida JV, LLC
IMCMV MIA Airport, LLC
Reach TV (f/k/a as CNN AC Holdings)
Miami Airport Concession, LLC
Electronic Media Services, Inc. (Wi-Fi Services)
Communitel Inc. (ATM)
<b>Car Rental Companies</b>
Alamo Rental (US) Inc.
Avis Rent a Car System, LLC
Budget Rent a Car System, Inc.
DTG Operations, Inc. d/b/a Thrifty Rent a Car
DTG Operations, Inc. d/b/a Dollar Rent a Car
Enterprise Leasing Company
National Rental (US) Inc.
Orlando Rentco LLC d/b/a Advantage Rent a Car
P&P Family Auto Rental Corp.
Payless Rental System, Inc.
Roam Rental Car of Miami, LLC d/b/a ACE Rent a Car
Royal Rent-A-Car Systems of Florida
Sixt Rent a Car, LLC
The Hertz Corporation
Fox Rent a Car (off-airport)



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Jimmy Morales  
Chief Operations Officer