MEMORANDUM

Agenda Item No. 8(L)(2)

TO:	Honorable Chairman Jose "Pepe" Diaz and Members, Board of County Commissioners	**DATE:**	February 1, 2022
FROM:	Geri Bonzon-Keenan County Attorney	**SUBJECT:**	Resolution approving Television, Film and Entertainment Production Incentives Program Grant Agreement between Miami-Dade County and Lazarus Productions, Inc. dba No Parachute Films for a social media advertising campaign named "Amparo Experience" in the amount of $50,000.00; and authorizing the County Mayor to execute same and exercise the rights and provisions therein, including termination

The accompanying resolution was prepared by the Regulatory and Economic Resources Department and placed on the agenda at the request of Prime Sponsor Commissioner Sally A. Heyman.

Geri Bonzon-Keenan
County Attorney

GBK/jp

Memorandum

Date: February 1, 2022

To: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor

Subject: Resolution and Grant Agreement for Entertainment Production Incentives for Lazarus Productions, Inc. dba No Parachute Films for a social media campaign for Bacardi Rum, "Amparo Experience"

Recommendation

Lazarus Productions, Inc. dba No Parachute Films has submitted an application for the TV, Film and Entertainment Production Incentives Program (Program). For reference, the application is attached to this memorandum. It is recommended that the Board of County Commissioners (Board) to approve a Grant Agreement (Agreement) with Lazarus Productions, Inc. dba No Parachute Films, which is attached to the resolution, so the Grantee may be entitled to the financial benefits afforded under the Program.

Scope

This project will be filmed in various locations throughout Miami-Dade County, Additionally, the total production schedule includes 10 days of filming in Miami-Dade County.

Delegation of Authority

If adopted, the resolution delegates the authority to the County Mayor or the County Mayor's designee to execute the Grant Agreement and exercise the rights and provisions therein, including termination.

Fiscal Impact/Funding Source

Lazarus Productions, Inc. dba No Parachute Films has applied for the second tier grant for the amount of $50,000.00. Funding for the Agreement will come from the Countywide General Fund and will be contingent upon an audit of the project and its corresponding documentation to ensure compliance with all guidelines and requirements of the Agreement including but not limited to, spending a minimum of $500,000.00 in Miami-Dade County, 70 percent of the project being filmed in Miami-Dade County, 70 percent of the hired personnel are Miami-Dade County residents and 70 percent of the vendors/businesses utilized being Miami-Dade County registered businesses.

Track Record/Monitor

Sandy Lighterman, Chief, Office of Film and Entertainment in the Department of Regulatory and Economic Resources, will be responsible for verifying compliance with the terms of the award.

Background

"Amparo Experience" is a social media campaign for Bacardi Rum. The synopsis: AMPARO is an experiential theatrical journey that takes you by the hand straight into the heart of one family's fight for love, country, legacy, and the truth behind the real HAVANA CLUB rum. The

social media campaign will fill in the story that was not told in the play while still highlighting key moments from it using the visual film medium.

Pursuant to Resolution Nos. R-783-17, R-615-19 and R-1226-20, the Program is to incentivize television, film and entertainment production projects that ultimately lead to investment in the local economy and job growth in Miami-Dade County, while showcasing Miami-Dade County as a premier location. One hundred percent of the production will be produced/filmed in Miami-Dade County and one hundred percent of the cast/crew Miami-Dade County residents, pursuant to the application submitted. The total expected local expenditure is projected at $532,000.00 generating employment for 40 Miami-Dade County residents for the length of the production schedule associated with this project.

Attachment

Jimmy Morales
Chief Operations Officer

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

Lazarus Productions Inc. dba No Parachute Films

Name of Business Entity / Production Company

Amparo Experience

Project Title

Social Media Campaign

Project Type

FOR INTERNAL USE ONLY

Date Received Date Revised Date Completed

1

Project Number

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

Check correct tier:

[ ] Tier One: $1,000,000 minimum spend for $100,000 grant [X] Tier two: $500,000 - $999,999 minimum spend for a $50,000 grant

Project Number: 1

BUSINESS INFORMATION	
NAME OF PRODUCTION COMPANY Lazarus Productions Inc. dba No Parachute Films	
MAILING ADDRESS (street address) 7281 SW 131 Street	
CITY, STATE AND ZIP CODE Miami FL 33156	
NAME OF PARENT COMPANY	
COMPANY WEBSITE www.noparachutefilms.com	
PRODUCTION COMPANY CONTACT Carlos V. Gutierrez	TITLE President / Owner
MAILING ADDRESS (street address) SAME AS ABOVE	
CITY, STATE AND ZIP CODE	
TELEPHONE 323-337-5407	EMAIL Carlos@noparachutefilms.com
COMPANY FEDERAL EMPLOYER IDENTIFICATION NUMBER 200710027	IS THE BUSINESS UNIT MINORITY OWNED? ■ Yes ☐ No
WHAT IS THE PROJECT'S PROPOSED PRODUCTION OFFICE LOCATION ADDRESS? 1401 W Flagler St, Miami, FL 33135	

[redacted] (PAYEE) INFORMATION
NAME Carlos V. Gutierrez
MAILING ADDRESS (street address) 7281 SW 131 Street
CITY, STATE AND ZIP CODE Miami, FL 33156
PHONE 323-337-5407
EMAIL carlos@noparachutefilms.com

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

LOCAL COMPANY INFORMATION (If different from above)
NAME
MAILING ADDRESS (street address)
CITY, STATE AND ZIP CODE
PHONE
EMAIL

MANAGEMENT INFORMATION
PRODUCER(S) Jose Luis Martinez
DIRECTOR Carlos V. Gutierrez / Victoria Collado / Vanessa Garcia
PRODUCTION MANAGER Peter Ebanks
PRODUCTION ACCOUNTANT Chris Hutchins
LOCATION MANAGER Jamil Gonzalez

PREPARER'S INFORMATION (must be an authorized representative of the applicant)
NAME Carlos V. Gutierrez
MAILING ADDRESS 7284 SW 131 Street
CITY, STATE AND ZIP CODE Miami, FL 33156
PHONE 323-337-5407
EMAIL carlos@noparachutefilms.com

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

PROJECT INFORMATION	
PROJECT/WORKING TITLE	
Feature film (30 min. or more) ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑ Episodic Series ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑ Miniseries ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑ Television movie ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑ Television pilot ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑ Television episode ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑ Television commercial ❑ 30 ❑ 60 ❑	Educational/Industrial film ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑ Documentary film ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑ Digital Media project ■ 1/2 hr ■ 1 hr ❑ 1+ hrs ❑ Reality show ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑ Game show ❑ 1/2 hr ❑ 1 hr ❑ 1+ hrs ❑
PRINCIPAL PHOTOGRAPHY START DATE (mm/dd/yy) 10/25/21	PRODUCTION DAY(S) # 10
MIAMI-DADE COUNTY DAY(S) # 10	PRODUCTION DAYS OTHER THAN MIAMI-DADE COUNTY # 0
ESTIMATED DATE OF PRE-PRODUCTION START (mm/dd/yy) 10/20/21	WHAT IS THE ANTICIPATED CAMERA WRAP DATE? 11/05/21
ESTIMATED FINAL WRAP DATE (mm/dd/yy) 11/05/21	

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

PROJECT OVERVIEW

1. Is this project a new production in Miami-Dade County? ☑ Yes ☐ No
2. When will the final location decision anticipated (date)? 10/20/21
3. Is this Production a long-term (multiple seasons) project? ☐ Yes ■ No
4. Is there distribution? If so, what is the named platform? ■ Yes ☐ No
   Instagram
5. Do you have proof of complete financing of project? ■ Yes ☐ No
6. If YES, would you be willing to submit the proof of financing ASAP? ☑ Yes ☐ No

PROJECT DESCRIPTION AND SUMMARY (attach additional pages)

Give a full description of this production project, including the name of project, signed cast and one-page description of storyline. Additionally, a submission of a final script is required for consideration within 30 days of application submission.

AMPARO is an experiential theatrical journey that takes you by the hand straight into the heart of one family's fight for love, country, legacy and the truth behind the real HAVANA CLUB rum.The social media campaign will fill in the story that was not told in the play while still highlighting key moments from it using the visual film medium.

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

JOB AND WAGE OVERVIEW
Will you be able to PAY Miami-Dade County residents, at a minimum, the same rate as provided in Miami-Dade County Code Section 2-8.9? ■ Yes ❑ No
How many individuals that will be employed for the majority of the project from principal photography through principal wrap, will be Miami-Dade County residents? 40
How many individuals that will be employed NOT BE Miami-Dade County residents? 0
What will the total percentage of cast and crew (excluding background extras), will be Miami-Dade County residents? 100%

LOCAL SPEND / INVESTMENT
TOTAL PROJECT BUDGET $617,953
TOTAL EXPECTED LOCAL EXPENDITURES $531,953
WHAT PERCENTAGE OF THIS PRODUCTION PROJECT WILL BE PRODUCED/FILMED IN MIAMI-DADE COUNTY 100%
WILL YOU BE SHOOTING OUTSIDE OF MIAMI-DADE COUNTY? ❑ Yes ■ No
IF YES, WHERE?
IF YES, WHAT IS THE ESTIMATED PERCENTAGE OF SPENDING OF THIS PRODUCTION PROJECT WILL BE MADE OUTSIDE OF MIAMI-DADE COUNTY? 0%
WHAT PERCENTAGE OF HIRED VENDORS PER PRODUCTION PROJECT WILL BE MIAMI-DADE COUNTY BASED BUSINESSES? 100%
PLEASE INDICATE WHERE YOUR HOTEL ROOMS USED DURING PRODUCTION WILL BE LOCATED (City and name of hotel if known) 0%
PLEASE INDICATE WHERE YOUR PRINCIPAL PRODUCTION OFFICE WILL BE (City address if known) 1401 W Flagler St, Miami, FL 33135
Please provide a budget breakdown of local expenditures. More information will be required within 30 days of application. Crew: $200k Equipment: $130k Location Fees: $38k Catering: 10k Art Direction / Wardrobe: $41k Post-Production: $100k Covid Testing: 20k

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

CAPITAL INVESTMENT
Will there be any capital investment made during the duration of the project? ☐ Yes ■ No
If YES, will this facility be: ☐ Leased space with renovations or build out ☐ Land purchase and construction building
What is the estimated square footage of the new or expanded facility?
Where is the facility located?

COMPETITIVE LANDSCAPE
What role will grant play in production's decision to produce the project in Miami-Dade County?
What other cities, states, or countries are being considered for this project?
What advantages or incentives offered by these other locations do you consider important in your decision?
Indicate any additional internal or external competitive issues impacting this project's location decision.

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

ECONOMIC IMPACT AND CORPORATE RESPONSIBILITY

Provide a brief synopsis of the special impacts the project is expected to stimulate in the community and the regional economy

Local Crew / Local Restaurants / Local Caterers / Local Venues

For all production projects with screen credits, would you be willing to display "Filmed in Miami-Dade County" and/or a similar logo in the credits?

■ Yes ❑ No

Would this production be willing to provide required paperwork to Miami-Dade County that would become public information under Chapter 119 of the Florida Statutes concerning public records, including but not limited to: production reports, crew lists, vendor lists, etc.?

■ Yes ❑ No

Would this production be willing to provide the Miami-Dade Office of Film and Entertainment an email address for personnel / vendors to submit resumes/materials for consideration for their hire?

■ Yes ❑ No

Would this production project be willing to hire at least one student/recent graduate who:

(1) is enrolled in an entertainment production educational program at a Miami-Dade County college or university on the date of the commencing of prep of principal photography of the production; or

(2) graduated less than one year prior to the date of the commencement of prep of principal photography from a Miami-Dade County college or university with a Bachelor's or Master's degree in film, video, media or digital media production, motion pictures or similar study, and currently resides in Miami-Dade County

■ Yes ❑ No

MISCELLANEOUS

Provide any additional information you wish to be considered as part of this incentive application or items that may provide supplementary background information on your project or company.

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

APPLICANT
By signing below, I certify the information provided in this application along with any pertinent information included in accompanying material is true, correct and complete.
APPLICANT (Printed Name) Carlos V. Gutierrez
APPLICANT (Title) President / Owner
APPLICANT SIGNATURE
DATE 10/15/21

REQUIRED APPLICATION PAPERWORK

1. A content document such as a final script (feature films, television series, pilots for television series, documentaries, etc.), storyboards (Television commercials), and digital media projects (summary of project).
2. Story Synopsis
3. An itemized budget detailing only estimated Miami-Dade County expenditures
4. A Production Schedule reflecting Pre-production, production and post production schedule for entire project, including Miami-Dade County, other Florida Counties and other States, U.S. territories or Countries
5. Notarized Affidavit
6. Proof of Financing: Production will be required to provide proof of financing when submitting the grant application along with the additional required paperwork.

** When emailing documents, please send via Adobe PDF. **Application package is complete only when all required documents have been received.** If required paperwork is not received within the 30 day time mandatory period, then the paperwork will be disqualified and the production will need to reapply when all the required completed paperwork is available in hand.

Upon submission of the application, the applicant will receive, by email, a confirmation message acknowledging receipt of the application.

Miami-Dade County
Television, Film and Entertainment
Production Incentive Program
GRANT APPLICATION

AFFIDAVIT OF APPLICANT

STATE OF FLORIDA
MIAMI-DADE COUNTY

Before me, the undersigned authority, on this day personally appeared Carlos V. Gutierrez, who, after being duly sworn, deposes and states:

1. That the Affiant is currently employed by Lazarus Production Company, as President/owner (Title).
2. The Affiant is familiar with the Amparo Experience (Project) and has personal knowledge of the information contained in the Application to Miami-Dade County for a Production/Post Production Rebate.
3. That Affiant is authorized to complete the Application on behalf of Lazarus Productions Company and attests to the accuracy of the information provided therein.

Further Affiant Saith Not.

By: _____ (Signature)

The foregoing instrument was sworn to and subscribed before me this 18th day of Oct, 20 21, by Carlos V Gutierrez, who is personally known to me or has produced his/her FL G362-118-76-190-0 driver's license.

NOTARY PUBLIC

Typed or Printed Name of Notary Public

My Commission Expires:

CARLOS F MOLINA
Commission # GG 143414
Expires January 15, 2022
Bonded Thru Budget Notary Services

MEMORANDUM
(Revised)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: February 1, 2022

FROM: Geri Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(L)(2)

Please note any items checked.

_____ **"3-Day Rule" for committees applicable if raised**

_____ **6 weeks required between first reading and public hearing**

_____ **4 weeks notification to municipal officials required prior to public hearing**

_____ **Decreases revenues or increases expenditures without balancing budget**

_____ **Budget required**

_____ **Statement of fiscal impact required**

_____ **Statement of social equity required**

_____ **Ordinance creating a new board requires detailed County Mayor's report for public hearing**

_____ **No committee review**

_____ **Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____) to approve**

_____ **Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required**

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(L)(2)
2-1-22

RESOLUTION NO. _____

RESOLUTION APPROVING TELEVISION, FILM AND ENTERTAINMENT PRODUCTION INCENTIVES PROGRAM GRANT AGREEMENT BETWEEN MIAMI-DADE COUNTY AND LAZARUS PRODUCTIONS, INC. DBA NO PARACHUTE FILMS FOR A SOCIAL MEDIA ADVERTISING CAMPAIGN NAMED "AMPARO EXPERIENCE" IN THE AMOUNT OF $50,000.00; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE SAME AND EXERCISE THE RIGHTS AND PROVISIONS THEREIN, INCLUDING TERMINATION

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board:

Section 1. Approves the Television, Film and Entertainment Production Incentives Program Grant Agreement between Miami-Dade County and Lazarus Productions, Inc. dba No Parachute Films, for "Amparo Experience", a social media advertising campaign, in substantially the form attached hereto and made a part hereof, in the amount of $50,000.00 contingent upon an audit of the project and its corresponding documentation to ensure compliance with all guidelines and requirements of the Grant Agreement.

Section 2. Authorizes the County Mayor or County Mayor's designee to execute this Grant Agreement and exercise the rights and provisions therein, including termination.

The foregoing resolution was offered by Commissioner , who moved its adoption. The motion was seconded by Commissioner and upon being put to a vote, the vote was as follows:

Jose "Pepe" Diaz, Chairman
Oliver G. Gilbert, III, Vice-Chairman

Sen. René García	Keon Hardemon
Sally A. Heyman	Danielle Cohen Higgins
Eileen Higgins	Joe A. Martinez
Kionne L. McGhee	Jean Monestime
Raquel A. Regalado	Rebeca Sosa
Sen. Javier D. Souto	

The Chairperson thereupon declared this resolution duly passed and adopted this 1st day of February, 2022. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By:_____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency. APP

Altanese Phenelus

MIAMI-DADE COUNTY TELEVISION, FILM AND ENTERTAINMENT PRODUCTION INCENTIVE PROGRAM

GRANT AGREEMENT BETWEEN MIAMI-DADE COUNTY AND LAZARUS PRODUCTIONS, INC. DBA NO PARACHUTE FILMS

This Grant Agreement ("Agreement" or "Grant Agreement"), entered into this ____ day of _____ 2022, by and between Miami-Dade County, a political subdivision of the State of Florida ("County" or "Miami-Dade County"), through its governing body, the Board of County Commissioners ("Board") and Lazarus Productions, Inc. dba No Parachute Films, a ("Grantee"), a for profit corporation with the following principal place of business 7281 S.W. 131 Street, Miami, FL 33156

WITNESSETH:

WHEREAS, on October 18, 2021, Grantee, submitted an application to the Miami-Dade County Office of Film and Entertainment ("OFE") for grant funds in order to film and/or produce. "Amparo Experience", a social media campaign for Bacardi Rum, in Miami-Dade County, Florida; and

WHEREAS, based on a preliminary review of the application, the OFE determined that the Project will create jobs and inject money into the local economy; and

WHEREAS, the County and the Grantee wish to enter into this Grant Agreement to set forth the terms pursuant to which the County will disburse the grant to the Grantee,

NOW THEREFORE, in consideration of the mutual covenants set forth herein the Parties hereby agree as follows:

Section 1. Parties; Effective Date; and Term. The parties to this Agreement are the Grantee and the County. Pursuant to Resolution Nos. R-783-17, R-615-19 and R-1226-20, the Board has delegated the responsibility of administering this Grant Agreement to the County Mayor or the County Mayor's designee, who shall be referred to as the "County Mayor." The County Mayor has assigned the responsibility for monitoring this Agreement to the OFE.

This Agreement shall take effect upon the date of its execution by the County and the Grantee ("Effective Date") as indicated above. Subject to Section 9 below, this Agreement shall have a term commencing on the Effective Date and, unless terminated earlier or renewed pursuant to the terms hereof, will expire upon the issuance or denial of the Grant funds.

Section 2. Project Requirements. The County has agreed to provide the Grantee with a grant in the amount of $50,000.00, fifty thousand dollars and zero cents, ("Grant") provided that Grantee has first satisfied all of the requirements set forth in this Section ("Project Requirements"), and has complied with all of the terms and conditions of this Agreement:

(a) The Project must be a Production, as defined herein. For purposes of this Agreement, Production shall mean a theatrical or direct-to-video motion picture; a made-for-television motion picture; visual effects or digital animation sequences produced in conjunction with a motion picture; a commercial; an industrial or educational film; a documentary film; a television pilot program; a presentation for a television pilot program; a television series, including, but not limited to, a drama, a comedy, a soap opera, a telenovela or a miniseries production; or a Digital Media Project by the entertainment industry. One season of a television series is considered one production. A production shall not include a weather or market program; sporting event or sporting event broadcast; gala; production that solicits funds; home shopping program; political program; political documentary; political advertising; gambling-related project or production; concert production; local, regional, or Internet-distributed-only news show or sports news or sports recap show; pornographic production; or any production deemed obscene under Chapter 847 of the Florida Statutes. A production may be produced on or by film, tape, or otherwise by means of a motion picture camera; electronic camera or device; tape device; computer; any combination of the foregoing; or any other means, method, or device. For purposes of this Agreement, Digital Media Project, which is within the definition of Production, shall mean a production of interactive entertainment that is produced for distribution in commercial or educational markets. The term includes a video game or production intended for Internet or wireless distribution, an interactive website, digital animation, and visual effects, including, but not limited to, three-dimensional movie productions and movie conversions.

(b) The Project must be completed in accordance with the Production Calendar, as set forth in Exhibit 1. Any change to the Production Calendar of 45 days or more must be approved in writing by the OFE. The terms Pre-Production, First Day of Pre-Production, Last Day of Pre-Production, Production, First Day of Production, Last Day of Production, Post-Production, First Day of Post-Production, and Last Day of Post-Production shall be guided by the dates provided in the Production Calendar set forth in Exhibit 1.

(c) Spend at least $500,000.00, five hundred thousand dollars and zero cents, in Miami-Dade County on Qualifying Payroll and Qualifying Expenses. For purposes of this Agreement, Qualifying Payroll shall mean payment of salary to Miami-Dade County residents for work performed from the First Day of Pre-Production to the Last Day of Post-Production (“Duration of Project”), as provided in Exhibit 1, Production Calendar, excluding salary in excess of $75,000 for any resident. For purposes of this Agreement, Qualifying Expenses shall mean payments for such goods and services, as described in Exhibit 2, from the date of submission of the application through the Last Day of Post-Production, excluding expenditures totaling an amount less than $20. Proof of Miami-Dade County residency requires a copy of the Florida driver’s license and one (1) additional supporting document. A list of supporting documents is available at http://www.flhsmv.gov/ddl/address.html.

(d) There must be a minimum of 70 percent of the hires must be Qualifying Employees. For purposes of this Agreement, Qualifying Employees are Miami-Dade County residents hired as principal cast and crew members, excluding extras/background

talent, who receive payment for work performed at a minimum from the First Day of Production until the Last Day of Production, as provided in the attached Exhibit 1, Production Calendar. The County will reasonably determine whether an individual is considered a Qualifying Employee and its determination will be final.

(e) At least 70 percent of vendors providing goods and services for the Duration of the Project must be Miami-Dade County registered businesses and have a current and up to date local business tax receipt.

(f) Miami-Dade County residents must be paid, at a minimum, the same rate as provided in Miami-Dade County Code Section 2-8.9, as may be amended from time to time, as if the Grantee were a covered service contractor.

(g) At least 70 percent of a Production must be produced in Miami-Dade County and 70 percent must be filmed in Miami-Dade County. This will be measured by the numbers of days of Production and Post-Production that take place in Miami-Dade County per the Production Calendar. Final proof will be calculated with final production calendar/production reports, film permits and other required documentation.

(h) If the project utilizes film cameras, then 70 percent of the film shot in Miami-Dade County must be developed at a film lab within the County, if such film lab exists.

(i) If the Project has end credits, a logo which will be provided by OFE must be placed in the end credits. The size and placement of such logo shall be commensurate with other logos used in the Project. A copy of the final cut of the Project with the end credits must be submitted to the OFE via CD or downloadable format as proof that the logo provided by OFE was included in the end credits.

(j) The Project must employ at least one student or recent college graduate who:

1. is enrolled in an entertainment production educational program at a Miami-Dade County college or university by the First Day of Pre-Production; or

2. graduated less than one year prior to the First Day of Pre-Production from a Miami-Dade County college or university with a Bachelor's or Master's degree in film, video, media or digital media production, motion pictures or similar study, and currently resides in Miami-Dade County

(k) Proof of Project financing must be submitted to the OFE within 30 days of completed application submission.

(l) A contact email and phone number must be submitted to the OFE for the submission of resumes and information from local crew and vendors, as required in Sections 2(d) and 2(e) above.

(m) Productions and Digital Media Projects, as defined in Section 2(a), must commence within 120 days of the Effective Date.

(n) The Production must showcase Miami-Dade County as a sense of place, as determined by the OFE.

Section 3. **Payment of Grant.** The County has no obligation to pay the Grant to the Grantee except in accordance with the terms and conditions set forth in this Agreement and in particular, this Section. Should the Grantee satisfy all of the requirements in this Agreement, the Grantee shall be eligible to receive the Grant. The County's performance under this Agreement is subject to and contingent upon the final approval and appropriation of funding by the Board. Absent termination of this Agreement pursuant to Section 9, if all the conditions set forth in this Agreement are met by the Grantee, and the Board appropriates funding for this purpose, then the Grant shall be remitted by the County to the Grantee as a onetime reimbursement on a date that is no earlier than 180 days from the date results of the audit are submitted to the OFE, pursuant to Section 20.

Section 4. **Representations and Covenants of the Grantee.** The Grantee, by acceptance and execution of this Agreement, represents and covenants that:

(a) Grantee is in good standing under the laws of the State. This shall mean Grantee is not currently under investigation by any enforcement agency, is not or has not been forced to dissolve, is not or has not been the subject of a debarment investigation or been debarred from contracting with any governmental agency, its principals, directors and officers have not been debarred, arrested or subjects of an investigation by an enforcement agency for fraudulent actions or any illegal action related to company business.

(b) This Agreement has been duly authorized by the governing body of the Grantee, and it has granted its Member or designee, the required power and authority to execute and deliver this Agreement.

(c) Grantee has provided proof of financing for the Project to the OFE.

(d) Grantee agrees that neither it nor any company that is a parent, subsidiary, or distribution production company of Grantee, will apply for more than two grants from Miami-Dade County for a subsequent production for at least 365 days after the Effective Date.

(e) Grantee agrees that neither it nor any company that is a parent, subsidiary, or distribution production company of Grantee, has received the maximum number of grants from Miami-Dade County for a previous production for at least 365 days from the date of execution of the contract relating to the previous production, as described in Section 4(d) above.

Section 5. **Representation of the County.** The County, by acceptance and execution of this Agreement, represents and covenants that:

(a) The County is a political subdivision of the State duly created and validly existing under the Constitution and the laws of the State.

(b) The County has full legal right, power and authority to enter into and deliver this Agreement.

(c) The Agreement has been duly approved by the Board, as the governing body of the County, and it has granted the County Mayor, the requisite power and authority to execute and deliver this Agreement.

(d) The Project serves a public purpose and is in the best interest of the residents of the County.

Section 6. **Relationship of the Parties; Liability.** It is expressly understood and intended that the Grantee, as the recipient of the Grant funds, is not an employee, agent, joint venture, collaborator or partner of the County, the Board, the County Mayor and OFE administering the Grant. For purposes of this Agreement, the parties agree that the Grantee, its officers, agents and employees are independent contractors and solely responsible for the Project.

The Grantee agrees to be responsible for all work performed and all expenses incurred in connection with the Project. The Grantee may subcontract as necessary to complete the Project, including entering into subcontracts with vendors for services and commodities, provided that the Grantee include in its agreements with each subcontractor that the County shall not be liable to the subcontractor for any expenses or liabilities incurred under the subcontract and that the Grantee shall be solely liable to the subcontractor for all expenses and liabilities incurred under the subcontract.

Section 7. **Assignment.** The Grantee is not permitted to assign this Agreement in full or in part. Any purported assignment will render this Agreement null and void and Grantee shall forfeit its eligibility to receive the Grant.

Section 8. **Compliance with Laws.** Grantee, its agents, officers and principals shall abide by and be governed by all Applicable Laws necessary for the completion of the Project. "Applicable Law" means any applicable law (including, without limitation, any environmental law), enactment, statute, code, ordinance, administrative order, charter, tariff, resolution, order, rule, regulation, guideline, judgment, decree, writ, injunction, franchise, permit, certificate, license, authorization, or other direction or requirement of any governmental authority, political subdivision, or any division or department thereof, now existing or hereinafter enacted, adopted, promulgated, entered, or issued. Notwithstanding the foregoing, "Applicable Laws" and "applicable laws" shall expressly include, without limitation, all applicable zoning, land use, Florida Building Code requirements and regulations, all applicable impact fee requirements, all requirements of Florida Statutes, all requirements of Chapter 119 of the Florida Statutes, Chapter 11A of the County Code (Anti-Discrimination), Chapter 21, Article 15 of the County Code (False Claims), Section 2-8.9 of the County Code and Section 2-11.1 of the County Code (Conflict of Interest).

All records of the Grantee and its contractors pertaining to the Project shall be maintained in Miami-Dade County and, upon reasonable notice shall be made available to representatives of the County. In addition, the Office of The Inspector General of Miami-Dade County ("OIG") shall have access thereto for any of the purposes provided in Section 2-1076 of the Code of Miami-Dade County.

The Grantee shall cause each contract to include a provision requiring compliance with the above Applicable Laws, including a provision that the contractor shall comply with all requirements of Section 2-1076 as provided in Section 21 of this Agreement, and that contractor will maintain all files, records, accounts of expenditures for contractor's portion of the work and that such records shall be maintained within Miami-Dade County's geographical area and the County shall have access to such records as provided in this Agreement.

Section 9. **Termination.**

(1) Notwithstanding anything herein to the contrary, either party shall have the right to terminate this Agreement, by giving written notice of termination to the other party, in the event that the other party is in material breach of this Agreement.

(2) Termination of this Agreement by any Party is not effective until ten (10) days following receipt of the written notice of termination.

(3) Upon termination of this Agreement no party shall have any further liability or obligation to the other party except as expressly set forth in this Agreement, provided that no party shall be relieved of any liability for breach of this Agreement for events or obligations arising prior to such termination.

(4) Termination of this Agreement by the County due to a material breach, including a violation of the Project Requirements in Section 2 above, may result in Grantee's inability to obtain these grant funds in the future.

Section 10. **Waiver.** There shall be no waiver of any right related to this Agreement unless in writing and signed by the party waiving such right. No delay or failure to exercise a right under this Agreement shall impair such right or shall be construed to be a waiver of such right. Any waiver shall be limited to the particular right so waived and shall not be deemed a waiver of the same right at a later time or of any other right under this Agreement. Waiver by any party of any breach of any provision of this Agreement shall not be considered as or constitute a continuing waiver or a waiver of any other breach of the same or any other provision of this Agreement.

Section 11. **Written Notices.** Any notice, consent or other communication required to be given under this Agreement shall be in writing and shall be deemed sufficiently served when delivered in person or sent by facsimile or electronic mail, provided that any notice sent by facsimile or electronic mail shall simultaneously be sent personal delivery, overnight courier or certified mail as provided herein. The following addresses shall be utilized for such notices:

The County:
County Mayor
Miami-Dade County
111 NW 1 Street, Suite 2910
Miami, Florida 33128
Mayor@miamidade.gov

Grantee:
Lazarus Productions, Inc.
dba No Parachute Films
Carlos V. Gutierrez
7281 S.W. 131 Street
Miami, FL 33156

With a copy to:
Office of Film and Entertainment
111 NW 1 Street, 12th Floor
Miami, Florida 33128

With a copy to:
The County Attorney,
111 NW 1 Street, Suite 2810
Miami, Florida 33128
atty@miamidade.gov

Either party may designate a different address and/or contact person by giving notice to the other party as indicated above.

Section 13. **Captions.** Captions as used in this Agreement are for convenience of reference only and do not constitute a part of this Agreement and shall not affect the meaning or interpretation of any provisions in this Agreement.

Section 14. **Contract Represents Total Agreement.** This Agreement, and its attachments, incorporate and include all prior negotiations, correspondence, conversations, agreements, and understandings applicable to the matters contained in this Agreement. The parties agree that there are no commitments, agreements, or understandings concerning the subject matter of this Agreement that are not contained in this Agreement, and that this Agreement contains the entire agreement between the parties as to all matters contained in this Agreement. Accordingly, it is agreed that no deviation from the terms of this Agreement shall be predicated upon any prior representations or agreements, whether oral or written. It is further agreed that any oral representations or modifications concerning this Agreement shall be of no force or effect, and that this Agreement may be modified, altered or amended only by a written amendment duly executed by both parties or their authorized representatives. In the event of a conflict between this Agreement and any of its attachments or exhibits, this Agreement shall prevail.

Section 15. Drafting. This Agreement shall not be construed more strictly against one party than the other merely by virtue of the fact that it has been prepared initially by counsel for one of the parties. Both the County and the Grantee and their respective counsel recognize and acknowledge that they have had a full and fair opportunity to negotiate and review the terms and provisions of this Agreement.

Section 16. Representation on Authority of Signatories. Each person signing this Agreement represents and warrants that he or she is duly authorized and has legal capacity to execute and deliver this Agreement. Each party further represents and warrants that the execution and delivery of the Agreement and the performance of the parties' obligations hereunder have been duly authorized, and that the Agreement is a valid and legal agreement binding on each party and enforceable in accordance with the terms and conditions herein.

Section 17. **Litigation Costs; Laws; and Venue.** In the event that the Grantee or the County institutes any action or suit to enforce the provisions of this Agreement, each party shall bear its own costs and fees. This Agreement shall be governed by and construed in accordance with the laws of the State of Florida. The County and the Grantee agree to submit to service of process and jurisdiction of the State of Florida for any controversy or claim arising out of or relating to this Agreement. Venue for any court action between the parties for any such controversy arising from or related to this Agreement shall be in the Eleventh Judicial Circuit in and for Miami-Dade County, Florida, or in the United States District Court for the Southern District of Florida, in Miami-Dade County, Florida.

Section 18. **Invalidity of Provisions; and Severability.** Wherever possible, each provision of the Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Agreement shall be prohibited or invalid under applicable law, such provision shall be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Agreement, provided that the material purposes of this Agreement can be determined and effectuated.

Section 19. Indemnification and Insurance. Grantee shall indemnify and hold harmless the County and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorneys' fees and costs of defense, which the County or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or proceedings of any kind or nature arising out of, relating to or resulting from the performance of this Agreement by the Grantee or its employees, agents, servants, partners principals or subcontractors. Grantee shall pay all claims and losses in connection therewith and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the County, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may be issued thereon. Grantee expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by Grantee shall in no way limit or relieve the responsibility to indemnify, keep and save harmless and defend the County or its officers, employees, agents and instrumentalities as herein provided.

The Grantee shall furnish to OFE, Certificate(s) of Insurance which indicate that insurance coverage has been obtained which meets the requirements as outlined below:

A. Worker's Compensation Insurance for all employees of the Grantee as required by Florida Statute 440.

B. Commercial General Liability Insurance on a comprehensive basis in an amount not less than $1,000,000 combined single limit per occurrence for bodily injury and property damage. Miami-Dade County must be shown as an additional insured with respect to this coverage.

C. Automobile Liability Insurance covering all owned, non-owned and hired vehicles used in connection with the work, in an amount not less than $300,000 combined single limit per occurrence for bodily injury and property damage.

All insurance policies required above shall be issued by companies authorized to do business under the laws of the State of Florida, with the following qualifications:

The company must be rated no less than "A-" as to management, and no less than "Class VII" as to financial strength by A.M. Best Company, Oldwick, New Jersey, or its equivalent, subject to the approval of the County Risk Management Division.

or

The company must hold a valid Florida Certificate of Authority as shown in the latest "List of All Insurance Companies Authorized or Approved to Do Business in Florida" issued by the State of Florida Department of Financial Services.

NOTE: CERTIFICATE HOLDER MUST READ: MIAMI-DADE COUNTY
111 NW 1st STREET
SUITE 2340
MIAMI, FL 33128

The Grantee shall assure that the Certificate(s) of Insurance required remain in full force for the term of the Agreement, including any renewal or extension periods that may be exercised by the County. If the Certificate(s) of Insurance is scheduled to expire during the term of the Agreement, the Grantee shall submit new or renewed Certificate(s) of Insurance to the County a minimum of ten (10) calendar days before such expiration. In the event that expired Certificate(s) of Insurance are not replaced or renewed to cover the Agreement period, the County may suspend the Agreement until the new or renewed certificates are received by the County in the manner prescribed herein. If such suspension exceeds thirty (30) calendar days, the County may, at its sole discretion, terminate the Agreement for cause, in accordance with the terms of Termination in Section 9 above.

Section 20. Auditing. Grantee must have an audit performed by a qualified Accountant, at Grantee's expense, demonstrating compliance with all the financial Grant Requirements. The results of the audit must be submitted to OFE within 300 days of the

Last Day of Post-Production. With the submission of the audit, the Grantee must include a final crew list, final vendor list, final call sheets, final production reports, payroll reports, as well as any other information satisfying the requirements of this Agreement, particularly Section 2 herein. Grantee shall retain and maintain records, for five years including independent auditor working papers, books, documents, and other evidence, including, but not limited to, vouchers, bills invoices, requests for payment, and other supporting documentation, which, according to generally accepted accounting principles, procedures, and practices, sufficiently and properly demonstrate compliance with all Grant Requirements and reflect all Project costs expended in the performance of this Agreement. The records shall be delivered to the OFE with the results of the audit and shall be subject, upon reasonable notice, to inspection, review, or audit by County personnel, and copies of the records shall be delivered to the County upon request.

Pursuant to Chapter 21, Article 15 of the County Code, Grantee shall be liable to the County for reimbursement of Grant funds and may be subject to debarment from County contracting for any false information provided hereunder.

Section 21. Office of the Inspector General. Pursuant to Section 2-1076 of the Miami-Dade County Code, the County shall have the right to engage the services of an independent private sector inspector general ("IPSIG") to monitor and investigate compliance with the terms of this Agreement. The OIG shall have the authority and power to review past, present and proposed County programs, accounts, records, contracts and transactions, and contracts such as this Agreement for improvements some cost of which is funded with County funds.

As such, the OIG may, on a random basis, perform audits on this Agreement throughout the duration of said Agreement (hereinafter "random audits"). These random audits are separate and distinct from all other audits by the County.

The OIG shall have the power to retain and coordinate the services of an IPSIG who may be engaged to perform said random audits, as well as audit, investigate, monitor, oversee, inspect, and review the operations, activities and performance and procurement process including, but not limited to, project design, establishment of bid specifications, bid submittals, activities of the Grantee and contractor and their respective officers, agents and employees, lobbyists, subcontractors, materialmen, staff and elected officials in order to ensure compliance with contract specifications and detect corruption and fraud. The OIG shall have the power to subpoena witnesses, administer oaths and require the production of records. Upon ten (10) days written notice to the Grantee (and any affected contractor or subcontractor) from OIG, the Grantee (and any affected contractor or subcontractor) shall make all requested records and documents available to the OIG for inspection and copying.

The OIG shall have the power to report and/or recommend to the Board whether a particular project, program, contract or transaction is or was necessary and, if deemed necessary, whether the method used for implementing the project or program is or was efficient both financially and operationally. Monitoring of an existing project or program may include reporting whether the project is on time, within budget and in conformity with

plans, specifications, and applicable law. The OIG shall have the power to analyze the need for, and reasonableness of, proposed change orders.

Section 22. **Public Records.** All documents related to this Agreement, including but not limited to, this Agreement, all exhibits attached hereto, the application, audit results, financial documents, and certificates of insurance are public records and subject to Chapter 119, Florida Statutes.

[THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK]

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date written above:

MIAMI-DADE COUNTY
a political subdivision of the State of Florida

By:_____

Name:_____

Title:_____

Date signed: _____

ATTEST:
MIAMI-DADE COUNTY, FLORIDA
HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Name: _____

Approved by County Attorney as
to form and legal sufficiency.

By: _____

Grantee

Witness/Attest:

Witness/Attest:

By: _____

Name: Carlos V. Gutierrez

Title: President / Owner

Date signed: 10/18/21

STATE OF Florida

SS:

COUNTY OF Miami Dade

I HEREBY CERTIFY, that on this 18th day of October, 2021, before me, an officer duly authorized to administer oaths and take acknowledgments, appeared Carlos V Gutierrez, [X] in person or [ ] via online notarization, who is personally known to me, or proven, by producing the following identification: FL D/L, to be the President of Lazarus Innovations Inc an existing Corporation under the laws of the State of Florida, and whose name the forgoing instrument is executed and said officer severally acknowledged before me that he executed said instrument acting under the authority duly vested by said corporation and its Corporate Seal is affixed thereto.

WITNESS my hand and official Seal at Miami, in the County and State aforesaid, on this, the 18th day of Oct, 2021.

Notary Public

Print Name

CARLOS P MOLINA
Commission # GG 143414
Expires January 15, 2022
Bonded Thru Budget Notary Services

NOTARY SEAL / STAMP

Notary Public, State of _____

My Commission expires: _____

Exhibit 1

Production Calendar

Grantee shall provide a Production Calendar identifying the Pre-Production, Production, and Post-Production periods, in the following format:

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1
2	3 FIRST DAY OF PRE-PRODUCTION	4 PRE-PRODUCTION	5 PRE-PRODUCTION	6 PRE-PRODUCTION	7 PRE-PRODUCTION	8 LAST DAY OF PRE-PRODUCTION
9	10 FIRST DAY OF PRODUCTION	11 PRODUCTION	12 PRODUCTION	13 PRODUCTION	14 PRODUCTION	15 LAST DAY OF PRODUCTION
16	17 FIRST DAY OF POST-PRODUCTION	18 POST-PRODUCTION	19 POST-PRODUCTION	20 POST-PRODUCTION	21 POST-PRODUCTION	22 LAST DAY OF POST-PRODUCTION

Exhibit 2

Qualifying Expenses

Qualifying expenses are payments to businesses registered with the State of Florida, with a principal place of business and headquarters located within Miami-Dade County, Florida, and have a current and up to date local business tax receipt, for the following categories, excluding any payments for tobacco and alcohol products and any products or services that are illegal under any applicable laws:

Producers and Staff
- Purchases and supplies

Director and Staff
- Purchases and supplies
- Computer rentals

Talent
- Looping and expenses
- Casting Director

Travel and Living
- Producer's travel - If booked by a Miami-Dade County based Travel Agency
- Director's Travel - If booked by a Miami-Dade County based Travel Agency
- Talent Travel - If booked by a Miami-Dade County based Travel Agency

Fringes and Payroll
- Fringes accepted if paid on behalf of a Miami-Dade County resident employee as part of compensation are qualified expenditures
- Pension Plan and Health and Welfare, Employer taxes, Local Hire fringes
- Payroll handling fees Count only if paid to a Miami-Dade County based payroll company

Production Staff Salaries
- Payroll company expenses
- Pre-production Breakdown
- Board and Budget
- Script Timing

Camera Department Salaries
- Purchases and Supplies
- Camera Rentals
- Camera Box Rentals

Art Department
- Purchases and supplies
- Rentals
- Equipment
- Box rentals

Set Construction
- Stage set construction materials
- Location set construction materials
- Purchase and rentals
- Greens Purchase

- Trash removal
- Scissor Lifts/Forklift rentals
- Box rentals
- Construction expendables

Special Effects

- Manufacturing labor and Materials
- Purchases
- Equipment Rentals
- Box Rentals

Set Operations

- Set Watch/Fireman
- Script Printing
- First aid and expenses
- Medics
- Heating/Air conditioning
- Purchases
- Grip Expendables
- Lumber
- Craft Service Purchases
- Rentals
- Grip Package
- Truck Package
- Additional Equipment
- Helicopter rental
- Box Rentals

Electrical

- Purchases – expendables, gels, etc.
- Globes and carbons
- Rentals
- Electric Package
- Rigging Package
- Specialty Lighting
- Generator Rentals
- Box rentals

Set Dressing

- Drapery/Carpet
- Cleaning
- Manufacturing/materials
- Set dress Purchase and Materials
- Fixtures
- Rentals
- Box Rentals
- Expendables

Action Props

- Manufacturing Labor/Materials
- Purchases and Rentals

- Expendables

Picture Vehicles/Animals

- Picture Car Rentals
- Picture Car Expense
- Marine Expense
- Aircraft/Helicopter expense
- Picture Vehicle manufacturing
- Mechanic
- Animals
- Wranglers and Handlers
- Feeding and Stabling

Special Photography

- Blue screen
- Animation
- Expenses
- Miniature expenses
- Computer graphics
- Equipment Rental

Wardrobe

- Cleaning
- Dry Cleaning
- Alterations and repairs
- Purchases and rentals
- Box rentals
- Expendables
- Washing machine and dryer purchase

Makeup and Hairdressing

- Makeup and Hairdressing supplies
- Makeup Chair rental
- Wigs Purchase and rentals
- Appliances
- Box Rentals

Production Sound

- Purchases
- Rentals
- Sound Package
- Additional Equipment
- Walkie Talkies
- Box Rental

Locations

- Site Fees and Rentals
- Police/Firemen/Watchmen
- Set Security
- Scouting
- Travel Fares – Only if booked through a Miami-Dade Based County Travel Agency
- Hotels

- Meals
- Catering assistants
- Extras Catering
- Purchases
- Parking included only if a entire lot was rented for location parking
- Office Supplies and equipment
- Office Space rental
- Utilities
- Cleaning
- Set Dec/Props warehouse
- Construction Mill
- Stage space
- Install of phone systems
- Office rental equipment

Video

- Purchases
- Supplies
- Video Assist Package
- Video Transfers
- Video editing

Transportation

- Repairs/Maintenance
- Loss and damage
- Box rentals
- Pickup service
- Taxis
- Car pickups
- Gas and Oil
- Generator Gas and Oil
- Tolls
- Purchases
- Honeywagon supplies
- Production Trucks and Vehicles rental
- Location Vehicles
- Cranes
- Insert car
- Camera Cars

Production Film/Lab

- Raw Stock
- Negative Develop
- Develop
- Sound transfers
- Telecine Transfers

Facility Expenses

- Messengers
- Stage usage

- Stage Power
- Backlot Rental
- Dressing Room Rental
- Parking Space Rental
- Studio Personnel Charges
- Dumpsters, Cleaning

Post Production

- Coding and Misc. Editorial
- Sound effects editing
- ADR
- ADR editing
- Negative cutting
- Music editors
- Meals
- Purchases
- Expendables
- Rentals
- Editorial room rentals
- Editors KEM equipment rentals
- Sound Editors room
- Music Editors room
- Other Equipment rental

Music

- Music Editing
- Rentals

Sound (post Production)

- Dubbing stage
- ADR Stage
- Foley EFX Recording
- Video transfer
- Tape transfer
- Dubbing
- Equipment Rental

Visual Effects

- Miniatures
- Mattes
- Purchases

Titles, Opticals, Inserts

Main and End Titles
Title Designer
Optical Effects
Inserts
Optical Development

Insurance

Cast Insurance (if purchased from Miami-Dade County based business)
Negative insurance (if purchased from Miami-Dade County based business)

Extra Insurance (if purchased from Miami-Dade County based business)
Marine and aircraft (if purchased from Miami-Dade County based business)
General Expenses
Legal fees – if Miami-Dade County based attorney and for production in Miami-Dade County (not distribution or prep or wrap negotiations
Office Purchases
Computers and software purchase or rental
Production Office Space Rental
Office equipment rental