# MEMORANDUM

Agenda Item No. 8(K)(1)

то:	Honorable Chairman Jose "Pepe" Diaz and Members, Board of County Commissioners	DATE:	May 3, 2022
FROM:	Geri Bonzon-Keenan County Attorney	SUBJECT:	Resolution approving the funding recommendation to award up to \$2,750,000.00 in Documentary Stamp Surtax and State Housing Initiatives Partnership funds to BHP Community Land Trust dba South Florida Community Land Trust, Inc., for purposes of developing Place Louverture, an affordable homeownership housing project; and authorizing the County Mayor to execute all letters of commitment, standard shell contracts, amendments, standard shell documents, conditional loan commitments, and other agreements necessary to accomplish the purposes set forth herein, to exercise the cancellation and other provisions contained therein, and to shift funds and funding sources awarded to the project to any new entities created for the purpose of carrying out the project necessary to fulfill the objectives of the above programs, to subordinate and/or modify the terms of contracts, agreements, amendments and documents, and to exercise termination, waiver, acceleration and other provisions
			above programs, to subordinate and/or modify the terms of contracts, agreements, amendments and documents, and to exercise termination, waiver, acceleration

The accompanying resolution was prepared by the Public Housing and Community Development Department and placed on the agenda at the request of Prime Sponsor Commissioner Keon Hardemon.

Geri Bonzon-Keenan County Attorney

GBK/uw

Memorandum



Date:	May 3, 2022
To:	Honorable Chairman Jose "Pepe" Diaz and Members, Board of County Commissioners
From:	Daniella Levine Cava Daniella Levine Cava Mayor
Subject:	FY 2021 Documentary Stamp Surtax and State Housing Initiatives Partnership Program Award Recommendations for Homeownership Developments

#### **Recommendation**

It is recommended that the Board of County Commissioners (Board):

- 1. Approve the proposed funding recommendation in an amount up to \$2,750,000.00 to BHP Community Land Trust dba South Florida Community Land Trust or related entity, for Place Louverture, a FY 2021 Documentary Stamp Surtax (Surtax) and State Housing Initiatives Partnership Program (SHIP) Homeownership Request for Application submittal;
- 2. Authorize the County Mayor or County Mayor's designee to execute all letters of commitment, standard shell contracts, agreements, and amendments pursuant to the proposed Surtax/SHIP funding recommendations and to shift funds and funding sources awarded to a project to any new entities created for the purpose of carrying out a project necessary to fulfill the objectives of the above programs; and
- 3. Authorize the County Mayor or County Mayor's designee, upon a determination that such actions are in the best interest of the County, to subordinate and/or modify the terms of contracts, agreements, amendments and loan documents so long as such modifications are approved by the County Attorney's Office as to legal form and sufficiency and are not substantially inconsistent with this resolution and to exercise the termination, waiver, acceleration, or other provisions set forth therein.

## **Scope**

This item recommends funding for new construction of affordable single-family homes in Commission District 3. Table 1 contains the score and proposed funding recommendations.

## **Delegation of Authority**

This item requests a delegation of authority to authorize the County Mayor or the County Mayor's designee to execute all letters of commitment, standard shell contracts, agreements, and amendments pursuant to the proposed Surtax/SHIP funding recommendations, to shift funds and funding sources awarded to a project to any new entities created for the purpose of carrying out a project necessary to fulfill the objectives of the above programs, to subordinate and/or modify the terms of contracts, agreements, amendments and loan documents, and to exercise termination, waiver, acceleration or other provisions set forth therein.

Honorable Chairman Jose "Pepe" Diaz and Members, Board of County Commissioners Page No. 2

## **Fiscal Impact/Funding Source**

The award of Documentary Stamp Surtax and State Housing Initiatives Partnership Program funds will not have a negative fiscal impact on the County's General Fund. Table 1 summarizes the proposed use of FY 2021 Surtax/SHIP Homeownership funding for one application that met minimum threshold requirements was forwarded for scoring by the Evaluation/Selection Committee.

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Development	Agency/Entity	Address	Commission	No.	Funding	Funding
Name	Name		District	of	Requested	Recommendation
				Units	-	
Place	BHP	6601 NE	3	13	\$2,750,000	\$2,750,000
Louverture	Community	Miami				
	Land Trust dba	Place,				
	South Florida	Miami, FL				
	Community	33138				
	Land Trust					
			TOTALS	13	\$2,750,000	\$2,750,000

Table 1 – FY 2021 Surtax/SHIP Homeownership Funding Recommendations

## **Track Record/Monitor**

Michael Liu, Director, Public Housing and Community Development Department (Department), will monitor all Surtax/SHIP activities. The Department will continue to monitor the projects to ensure compliance with State and County guidelines and policies.

## **Background**

The FY 2021 Homeownership Surtax/SHIP RFA was issued on February 26, 2021, with a due date of April 2, 2021, and a total of \$18,000,000.00 available for homeownership activities countywide. The public was advised of the application process through notices that were posted via the Department's website and through use of the Department's developers email distribution list.

There was a combined total request of \$19,763,438 in Surtax/SHIP funds from 4 applicants. However, only 1 of the 4 applications met established minimum threshold requirements. On July 14, 2021, the FY 2021 Surtax/SHIP Selection Committee appointed by the Department's Director convened to review the Place Louverture application that was the only one that met minimum threshold requirements, as verified by Department staff.

Pursuant to the FY 2021 Homeownership Surtax/SHIP RFA, applications must have been scored and ranked to be recommended for funding. Only one of the four submissions was scored by the evaluation committee and provided sufficient documentation confirming firm financial commitments. The only scored application, Place Louverture achieved the RFA's minimum score threshold of attaining a score of 70 points before the addition of bonus points.

Honorable Chairman Jose "Pepe" Diaz and Members, Board of County Commissioners Page No. 3

Community land trusts (CLT) are typically nonprofit, community-based organizations designed to ensure community stewardship of land with a goal of protecting the affordability of the homes in perpetuity. While community land trusts currently exist in other parts of Florida, Place Louverture will be the first of its kind in Miami-Dade County. The proposed development will include the new construction of 13 permanently affordable townhomes units, located 6601 NE Miami Place, Miami, Florida 33138.

Table 2 lists the 3 homeownership development applications that did not get scored because they did not meet all of the Surtax/SHIP Homeownership RFA's minimum threshold requirements. All applicants were given the opportunity to review their applications and discuss the evaluation results with Department staff on July 19, 2021.

Developer Name	Activity Title/ Development Name	Leveraging	Organizational Capacity	Financial Capacity	Track Record	Site Control	Subsidy per Unit	Green Cert	Resp Contractor Affidavit	Due Diligence	Application Funding Request Cap	Credit Underwriting Recommendation	Minimum Scoring Criteria 70
Cazo Construction, Corp.	Magnolia North Homeownership Duplexes	N	Y	N	Y	Y	Y	Y	Y	NA	Ν	Ν	NA
Palmetto Homes of Miami, Inc.	Magnolia Sub Infill 2021	Ν	Y	Y	Y	Y	Y	Y	Y	NA	Y	Ν	NA
Palmetto Homes of Miami, Inc.	PH Urban Development Scattered Sites 2021	N	Y	Y	Y	Y	Y	Y	Y	NA	Y	N	NA

Table 2 – FY 2021 Surtax/SHIP Homeownership Applicants not Meeting Threshold

Funding recommendations for affordable housing developments are subject to a full credit underwriting analysis and subsidy layering review, which shall be completed with a favorable recommendation, prior to contract negotiations and execution. Upon approval of this item and successful completion of underwriting, PHCD will issue a conditional loan commitment included and identified as Exhibit A of the resolution. Honorable Chairman Jose "Pepe" Diaz and Members, Board of County Commissioners Page No. 4

A due diligence review is required pursuant to Resolution No. R-630-13 to make efficient and transparent use of funds for much needed services to the County's residents. The required review was conducted and there are no findings to report for the entities that are recommended for funding.

How Cup

Morris Copeland Chief Community Services Officer



MEMORANDUM

## (Revised)

TO:Honorable Chairman Jose "Pepe" DiazDATE:and Members, Board of County CommissionersDATE:

County Attorney

FROM:

SUBJECT: Agenda Item No. 8(K)(1)

May 3, 2022

Please note any items checked.

 "3-Day Rule" for committees applicable if raised
 6 weeks required between first reading and public hearing
 4 weeks notification to municipal officials required prior to public hearing
 Decreases revenues or increases expenditures without balancing budget
 Budget required
 Statement of fiscal impact required
 Statement of social equity required
 Ordinance creating a new board requires detailed County Mayor's report for public hearing
 No committee review
 Applicable legislation requires more than a majority vote (i.e., 2/3's present, 2/3 membership, 3/5's, unanimous, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c), CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c), or CDMP 9 vote requirement per 2-116.1(4)(c)(2)) to approve
 Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved	Mayor	Agenda Item No. 8(K)(1)
Veto		5-3-22
Override		

### RESOLUTION NO.

RESOLUTION APPROVING THE **FUNDING** RECOMMENDATION TO AWARD UP TO \$2,750,000.00 IN DOCUMENTARY STAMP SURTAX AND STATE HOUSING INITIATIVES PARTNERSHIP FUNDS TO BHP COMMUNITY LAND TRUST DBA SOUTH FLORIDA COMMUNITY LAND TRUST, INC., FOR PURPOSES OF DEVELOPING PLACE LOUVERTURE, AN AFFORDABLE HOMEOWNERSHIP HOUSING PROJECT: AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE ALL LETTERS OF COMMITMENT, STANDARD SHELL CONTRACTS, AMENDMENTS, STANDARD SHELL DOCUMENTS, CONDITIONAL LOAN COMMITMENTS, AND OTHER AGREEMENTS NECESSARY TO ACCOMPLISH THE PURPOSES SET FORTH HEREIN, TO EXERCISE THE CANCELLATION AND OTHER PROVISIONS CONTAINED THEREIN, AND TO SHIFT FUNDS AND FUNDING SOURCES AWARDED TO THE PROJECT TO ANY NEW ENTITIES CREATED FOR THE PURPOSE OF CARRYING OUT THE PROJECT NECESSARY TO FULFILL THE OBJECTIVES OF THE ABOVE PROGRAMS, TO SUBORDINATE AND/OR MODIFY THE TERMS OF CONTRACTS, AGREEMENTS, AMENDMENTS AND DOCUMENTS, AND TO EXERCISE TERMINATION, WAIVER, ACCELERATION AND OTHER PROVISIONS

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying

memorandum,

## NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY

### COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board ratifies and adopts the recital and matters set forth in the

accompanying justification memorandum as fully set forth herein.

Section 2. This Board approves the proposed funding recommendations in an amount up to \$2,750,000.00 in Documentary Stamp Surtax funds and State Housing Initiatives Partnership funds to BHP Community Land Trust dba South Florida Community Land Trust, Inc. for the purpose of developing Place Louverture, an affordable housing project.

Section 3. This Board authorizes the County Mayor or County Mayor's designee to execute all letters of commitment, standard shell contracts, amendments, standard shell documents, conditional loan commitments in substantially the form as attached in Exhibit A and other agreements necessary to accomplish the purposes of this resolution and to exercise the cancellation and other provisions contained therein, and to shift funds and funding sources awarded to a project to any new entities created for the purpose of carrying out a project necessary to fulfill the objectives of the above programs. This Board further authorizes the County Mayor or County Mayor's designee, upon a determination that such actions are in the best interest of the County, to subordinate and/or modify the terms of contracts, agreements, amendments and documents so long as such modifications are approved by the County Attorney's Office as to legal form and sufficiency and are not substantially inconsistent with this resolution and to exercise the termination, waiver, acceleration, or other provisions set forth therein.

The foregoing resolution was offered by Commissioner who moved its adoption. The motion was seconded by Commissioner and upon being put to a vote, the vote was as follows:

> Jose "Pepe" Diaz, Chairman Oliver G. Gilbert, III, Vice-Chairman Sen. René García Keon Hardemon Sally A. Heyman Danielle Cohen Higgins Eileen Higgins Joe A. Martinez Kionne L. McGhee Jean Monestime Raquel A. Regalado Rebeca Sosa Sen. Javier D. Souto

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The Chairperson thereupon declared this resolution duly passed and adopted this 3<sup>rd</sup> day of May, 2022. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA BY ITS BOARD OF COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By:\_

Deputy Clerk

Approved by County Attorney as to form and legal sufficiency.

Shannon D. Summerset-Williams

## Miami-Dade County Conditional Loan Commitment

#### Date

To: BHP Community Land Trust dba South Florida Community Land Trust, or Related Entity, (the "Borrower')

Re: Place Louverture, an affordable homeownership project At 6601 NE Miami Place, Miami, FL 33138 in Miami Dade County ("the Property")

Dear Borrower:

We are pleased to advise you that on\_\_\_\_\_, the Board of County Commissioners (BCC) approved a Conditional Loan Commitment for development activity at the above-listed property (the "Property"). The Ioan is conditionally committed for the payment of hard construction cost as a portion of the development costs to construct the affordable housing units on the Property. This Conditional Loan Commitment is made based upon the application submitted by Borrower and is subject to the following terms and conditions:

- Borrower: BHP Community Land Trust dba South Florida Community Land Trust, or Related Entity
- **Project:** The Place Louverture affordable homeownership project will be a new construction project consisting of 13 townhome condominiums as part of a community land trust, at 6601 NE Miami Place, Miami, FL 33138, in Commission District 3. Place Louverture offers a mix of 2 1-bedroom, 6 2-bedroom and 5 3-bedroom units, at 61% 100% area median income ("AMI"), across the 13 units.

See the conditions below regarding applicable AMI for residents based upon the source of funds for the Loan.

- Loan Amount: The loan shall be in an amount of not-to-exceed <u>\$2.750.000</u> approved by the BCC in Resolution \_\_\_\_\_\_ for <u>\$2,750.000</u> and includes all terms and conditions of such BCC approval, including project scope, activity type and, for federal funds, national objective to be achieved (the "Loan"). The loan amount may be decreased as determined by the Mayor or the Mayor's designee, based upon Underwriting (defined below) and information and documentation provided by Borrower.
- **Conditions:** The Loan is conditioned upon the terms, conditions and requirements set forth below (the "Conditions"). The County shall not issue a final unconditional loan commitment, enter into a funding contract, close on the Loan or disburse the Loan funds until all the Conditions are met.
- **Collateral:** Upon satisfaction of the Conditions, Miami-Dade County (County) and Borrower will enter into a funding contract and loan agreement. The Loan shall be evidenced by a promissory note and secured by a construction/permanent mortgage with assignment of leases and rents, a collateral assignment of leases and rents, a collateral assignment of construction documents, a rental regulatory agreement (where applicable), and any other security or collateral as deemed appropriate by the Mayor or Mayor's designee, in his or her sole discretion, with approval of the County Attorney's Office. Borrower shall additionally be required to provide the County with an environmental indemnification agreement, a UCC-1, title affidavit, partnership affidavit (if applicable), corporate resolution approving the loan documents, opinion of counsel, certification of borrower to borrower's counsel, and title

policy making the County an insured. The Collateral shall be determined based upon financial feasibility and subsidy layering underwriting to be performed by County staff in an internal process and by an independent underwriter and paid for by Borrower

("Underwriting") following review of a current title search. Additional forms of security may be required if liens, encumbrances, restrictions or covenants exist on the Property which the Mayor or Mayor's designee determines, in his or her sole discretion, threaten the County's Collateral. The Mayor or Mayor's designee shall determine, in his or her sole discretion and in consultation with the County Attorney's Office, whether the Collateral provided by Borrower is sufficient to close and disburse the Loan.

- Interest Rate: Loan terms, including the interest rate, are those set forth in the FY 2021 Surtax/SHIP Homeownership Request for Applications (RFA) for homeownership projects. Those terms are **0.5%** interest during construction years 1 and 2. Full principal is due at point of sale but no later than one year from issuance of certificate of occupancy; and as modified prior to closing by the Mayor or Mayor's designee in accordance with the results of Underwriting.
- **Repayable:** There will be no penalty for prepayment of the Loan (payment of Loan balance before the end of the repayment term). Repayment terms are those set forth in the FY 2021 Surtax/SHIP Homeownership RFA for repaid loan funds in accordance with Section 17-02 of the Code. All terms may be modified prior to closing by the Mayor or Mayor's designee in accordance with the results of Underwriting. Subject to restrictive covenant and/or operating agreement among Miami-Dade County, the Community Land Trust (CLT) and the homeowner for 30 years from the date of homeowner closing. Subject to equity terms and conditions regarding resale of the home to an eligible buyer, between the CLT and the homeowner.
- **Term:** One year for construction and 1 year carryover for sale, or as may be established prior to closing by the Mayor or Mayor's designee in accordance with the results of Underwriting.

#### Conditions:

- 1. Underwriting, as explained above, shall include financial feasibility review, subsidy layering review, and credit review. Underwriting is performed to protect the County's scarce affordable housing funds and is performed to ensure that the Project has sufficient financing to be completed timely and that the Project is not over-subsidized, meaning the Loan is not needed or the Loan Amount is too high. The County reserves the right to reduce the Loan Amount subject to Underwriting. The County further reserves the right to refuse to issue a final, unconditional loan commitment to Borrower or to enter into a contract for the Loan or to close on the Loan in the event that Underwriting determines that the project is financially unfeasible or otherwise is unfeasible. The costs of Underwriting are to be paid by Borrower.
- 2. Borrower must prove control of the Property through purchase or lease, as evidenced by a deed or lease and recorded memorandum of lease in Borrower's name. Absence of any threat of foreclosure, taking by eminent domain, or pending bankruptcy are additionally required.
- 3. Borrower must provide the County with written financing commitments showing committed financing for the entire Development Cost of the Project, including any gaps between the Loan and the overall costs to develop the Project. The Development Cost of the Project means the total cost of completing the entire Project, from acquisition to the issuance of Certificate of Occupancy, including but not limited to the costs for acquisition, design and planning, zoning and variances, financing costs, legal costs, construction, and permitting. In the event of a dispute as to what amount constitutes the actual Development Cost, Borrower and County will use the amount determined by Underwriting to be the Development Cost.
- 4. Conformance of the Project with the County legislation approving the Loan.
- 5. Complete plans and specifications of the Project.
- Payment and performance bond in the amount of the entire construction budget or otherwise in conformance with applicable law. Where a payment and performance bond is not required by law, the Mayor or Mayor's designee may alternatively accept – at the Mayor or Mayor's designee's sole

Conditional Loan Commitment

BHP Community Land Trust dba South Florida Community Land Trust

discretion – a letter of credit in an amount acceptable to the Mayor or Mayor's designee.

- 7. Appraisal of the Property showing that the value of the Project and Property, when completed, exceeds the total amount of debt from all sources to be secured by the Project, unless waived by the Mayor or Mayor's designee.
- 8. A Phase I environmental report requiring no further action.
- 9. Such other conditions which are customary and reasonable for a loan of this nature, such as adhering to all Federal, State and local regulations, ordinances, codes and standards.
- 10. Meeting all requirements of the State Housing Initiatives Partnership ("SHIP"), Documentary Stamp Surtax ("Surtax") or Home Investment Partnerships Program ("HOME") program, as applicable, and County resolutions and ordinances governing affordable housing development.
- 11. Compliance with Resolution No. R-346-15, establishing a maximum total development cost per unit; and, where applicable, Resolution No. R-346-15, establishing a maximum amount of total development costs that may be paid with Documentary Stamp Surtax funds.
- 12. The borrower must comply with Resolution No. R-34-15, providing written notice to the County related to the availability of rental opportunities, including, but not limited to, the number of available units, bedroom size, and rental prices of such rental units at the start of any leasing activity, and after issuance of certificate of occupancy.
- 13. The Loan, if SHIP or Surtax funds, may only be used for the development of affordable housing for residents with household incomes not greater than 140% of AMI. The Loan, if HOME or CDBG funds, may only be used for the development of affordable housing for residents with household incomes not greater than 80% of AMI.
- 14. Pursuant to the Miami-Dade Board of County Commissioners' Resolution No. R-34-15, Developers, its agents and/or representatives, shall provide written notice to the County related to the availability of homeownership and rental opportunities, including, but not limited to, the number of available units, bedroom size, and rental prices of such rental units at the start of any leasing activity; requiring the developer advertise the information described in newspapers of general circulation.

This Conditional Loan Commitment <u>will expire in six (6) months if</u> not extended by Miami-Dade County. An extension of this Conditional Loan Commitment may be granted at the sole and absolute discretion of Miami-Dade County. Any extension granted will be contingent upon compliance with and in accordance with Resolution No. R-232-14, as applicable and must be signed by the Mayor or Mayor's Designee to be valid. If the loan does not close prior to the expiration or extension of this Conditional Loan Commitment, the funds will be subject to recapture and allocated to other projects. This Conditional Loan Commitment is not assignable. This Conditional Loan Commitment is the sole and complete agreement between the parties as to the terms of the Loan described herein. The terms of this Conditional Loan Commitment may only be changed in writing in a document signed by the Mayor or the Mayor's designee. No representations, written or verbal, of Miami-Dade County employees, or others purporting to act on behalf of Miami-Dade County, may change the terms of this Commitment.

Miami-Dade County wishes to thank you for your proposal and the opportunity to provide financing for this development, and we look forward to closing this transaction.

Sincerely,

Daniella Levine Cava, Mayor Miami-Dade County

Date: \_\_\_\_\_

c: Morris Copeland, Chief Community Services Officer Approved as to Form and Legal Sufficiency

Shannon Summerset-Williams Assistant County Attorney

Date: \_\_\_\_\_