

# Memorandum



**Date:** September 1, 2022

**To:** Honorable Chairman Jose "Pepe" Diaz  
and Members, Board of County Commissioners

**From:** Daniella Levine Cava  
Mayor *Daniella Levine Cava*

**Subject:** Recommendation for Approval to Establish a Prequalification Pool for Marine  
Equipment Rental, Purchases and Removal and Disposal of Vessels and Debris

Agenda Item No. 8(F)(15)

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**This item was amended at the July 12, 2022 PortMiami and Environmental Resilience Committee meeting to direct the County Mayor or County Mayor's designee to use all available State of Florida funding sources, and not County funding sources, to pay for the removal and disposal of derelict vessels except that in cases of emergencies the County may use its own funds to pay for the removal and disposal of derelict vessels and seek any available reimbursement from the State of Florida for such emergency work. This amendment is reflected in the title and body of the accompanying resolution.**

## **Summary**

This item is for the purchase and rental of marine equipment and accessories, as well as the removal and disposal of vessels and debris for multiple County departments via spot market competition. The pool will allow County departments to obtain diving services, marine equipment rental services, marine equipment and related accessories for purchase, as well as the removal and disposal services of abandoned or derelict vessels, their contents (including waste petroleum and other pollutants), and associated debris.

## **Recommendation**

It is recommended that the Board of County Commissioners (Board) approve the establishment of a prequalification pool, *RTQ-02122, Marine Equipment Rental, Purchases and Removal and Disposal of Vessels and Debris*, for multiple County departments with an allocation \$7,302,000 for a five-year term. The spot market competitions will also include Small Business Enterprise (SBE) measures, where applicable.

This pool will consolidate the two pools listed below:

- *Prequalification Pool 6277-0/12, Marine Services & Equipment Rental Prequalification*, was approved by the Board on November 6, 2007, for a five-year term through Resolution No. R-1227-07. The pool was subsequently modified under delegated authority and further extended by the Board through Resolutions No. R-161-13 and No. R-693-18. Upon inception, the pool had three vendors, of which two were local. Currently the pool has 19 vendors, of which seven are local and one is a certified SBE firm.
- *Prequalification Pool 2550-0/17, Removal and Disposal of Derelict Vessels Prequalification*, was approved by the Mayor on April 3, 2012, for a five-year term. The pool was subsequently modified under delegated authority and extended by the Board through Resolution No. R-846-17. Upon inception, the pool had two vendors, of which both were local. Currently the pool has six vendors, all of which are local and one is a certified SBE firm.

These pools offer similar services; therefore, it is in the County's best interest to consolidate these pools to facilitate administrative efficiencies for the departments by having only one solicitation to manage and to reduce duplication of efforts by departments.

The prequalification pool contains four groups: Group 1: Purchase of Diving Services; Group 2: Marine Equipment Rental; Group 3: Marine Equipment and Accessories Purchases; and Group 4: Removal and Disposal of Abandoned and Derelict Vessels, and Debris. To track pool expenditures by vendor, bidding under this and other prequalification pools will gradually be conducted and monitored in a single platform, INFORMS, which will allow staff to provide data reports to the Board, as requested.

**Scope**

The scope of this item is countywide in nature.

**Fiscal Impact/Funding Source**

The fiscal impact for the five-year term is \$7,302,000. The current pools have a combined cumulative value of \$30,524,000, allocated as follows:

- *Prequalification Pool 6277-0/12* is valued at \$29,232,000 for the 14 year and eight-month term and expires on August 31, 2022.
- *Prequalification Pool 2550-0/17* is valued at \$1,292,000 for the 10 year and six-month term and expires on October 9, 2022.

The allocation under the replacement pool is lower than the current pools on an annualized basis due to anticipated needs during term of the pool.

| Department                         | Allocation         | Funding Source    | Contract Manager |
|------------------------------------|--------------------|-------------------|------------------|
| Parks, Recreation, and Open Spaces | \$1,200,000        | General Fund      | Fernando Robreno |
| PortMiami                          | \$5,000,000        | Proprietary Funds | Gyselle Pino     |
| Regulatory and Economic Resources  | \$1,102,000        | Proprietary Funds | Manuel Blanco    |
| <b>Total:</b>                      | <b>\$7,302,000</b> |                   |                  |

**Track Record/Monitor**

Vanessa Stroman of the Internal Services Department is the Procurement Contracting Manager.

**Delegated Authority**

Upon approval of this item, a pool of prequalified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor’s designee will have the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board. The County Mayor or the County Mayor’s designee will also have the authority to (a) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38 and (b) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis.

**Vendors Prequalified for Pool**

Thirteen vendors responded to the solicitation, of which one was a “No Bid,” and ten are being recommend for inclusion in the pool, of which four have a local address and one is a certified Small Business Enterprise firm as set forth in the table below. Outreach efforts were conducted to encourage participation. This solicitation was advertised and sent out through BidSync to 10,107 vendors notified, 38 vendors viewed it, 13 responded, and ten are being recommended. The pool will remain open during the term to allow additional vendors to be added, subject to ratification by the Board.

Pursuant to Resolution No. R-477-18, fewer than 75 percent of the vendors recommended are local due to many companies offering these commodities being located out of the State of outside of Miami-Dade County.

| Vendor                                       | Principal Address   | Local Address | Principal             | Group(s) Prequalified |
|--|---|---------------|-----------------------|-----------------------|
| Blue Water Marine Services, Inc. (SBE)       | 23950 SW 129 Avenue<br>Miami, FL                          | Same          | Yoslaine Otero        | 4                     |
| Callaway Marine Technologies                 | 2765 Vista Parkway<br>Building H-4<br>West Palm Beach, FL | None          | Charles Callaway      | 1                     |
| Continental Heavy Civil Corp                 | 13131 SW 132 Street<br>Suite 102<br>Miami, FL             | Same          | David Juelle          | 2 and 4               |
| Ebsary Foundation Company                    | 2154 NW North River Drive<br>Miami, FL                    | Same          | Scott A. Alfele       | 4                     |
| Fast Response Marine Towing and Salvage, LLC | 2033 Calais Drive<br>Apartment 10<br>Miami Beach, FL      | Same          | Charles Hansen        | 4                     |
| Industrial Divers Corporation                | 2901 SW 3 Avenue<br>Unit 5<br>Fort Lauderdale, FL         | None          | Frances Galletta      | 1                     |
| In Depth, Inc.                               | 1473 Old Haw Creek Road<br>Bunnell, FL                    | None          | Zach Rogers           | 1                     |
| Marine Structures, LLC                       | 1804 Ivory Gull Drive<br>Morehead City, NC                | None          | Andrew Charles Pigott | 3                     |
| Shoreline Foundation, Inc.                   | 2781 SW 56 Avenue<br>Pembroke, FL                         | None          | James Royo            | 2 and 4               |
| Urethane Products Corporation                | 17842 Sampson Lane<br>Huntington Beach, CA                | None          | Chander Burgos        | 3                     |

**Vendors Not Prequalified for Pool or Did Not Submit**

The vendors in the below table are not being recommended for prequalification or did not bid. However, the Strategic Procurement Division is providing guidance to the vendors that did not meet the prequalification requirements so they can provide the required information and documentation. Upon submission of the required documents and/or verification of information, the vendor may be added to the pool.

| Vendor                        | Local Address | Reason for Not Recommending   |
|-------------------------------|---------------|---|
| American Safety Utility Corp. | No            | No Bid*   |
| Adventure Environmental, Inc. | No            | Vendor does not have the appropriate license as required by the solicitation. |
| Grady Marine Services, Inc.   | No            | Vendor Registration is pending approval.                                      |

\*A “No Bid” means the vendor responded indicating that it will not be providing an offer.

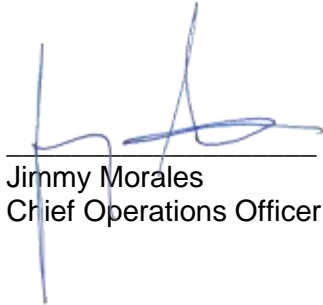
**Due Diligence**

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department’s Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement pool reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the user departments. The scope of services was updated to remove marine services at the request of SBD. The scope of services was further revised to include and specify groups for future price competition. In addition to marine equipment rental, the solicitation includes diving services, the purchase of marine equipment and accessories, as well as removal and disposal of abandoned and/or derelict vessels and debris.

**Applicable Ordinances and Contract Measures**

- The two percent User Access Program provision applies where permitted by the funding source.
- All Spot Market Quotations will be sent to Small Business Division for review.
- The Local Preference will be applied at the time of spot market competition where permitted by the funding source.
- The Living Wage does not apply as the services are not covered under the Ordinance.



Jimmy Morales  
Chief Operations Officer



**MEMORANDUM**  
(Revised)

**TO:** Honorable Chairman Jose "Pepe" Diaz  
and Members, Board of County Commissioners

**DATE:** September 1, 2022

**FROM:**   
Gen Bonzon-Keenan  
County Attorney

**SUBJECT:** Agenda Item No. 8(F)(15)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) \_\_\_\_ ) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(F)(15)  
9-1-22

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING ESTABLISHMENT OF PREQUALIFICATION POOL RTQ-02122 FOR GROUP 1 – PURCHASE OF DIVING SERVICES; GROUP 2 – MARINE EQUIPMENT RENTAL; GROUP 3 – MARINE EQUIPMENT AND ACCESSORIES PURCHASES; AND GROUP 4 – REMOVAL AND DISPOSAL OF ABANDONED AND DERELICT VESSELS AND DEBRIS (“GROUP 4”) FOR THE PURCHASE OF MARINE EQUIPMENT RENTAL, PURCHASES AND REMOVAL AND DISPOSAL OF VESSELS AND DEBRIS FOR MULTIPLE COUNTY DEPARTMENTS FOR A FIVE-YEAR TERM IN A TOTAL AMOUNT UP TO \$7,302,000.00; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR’S DESIGNEE, SUBJECT TO CERTAIN CONDITIONS RELATING TO GROUP 4, TO SOLICIT PRICING, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that this Board authorizes the establishment of Prequalification Pool RTQ-02122 for Group 1 – purchase of diving services; Group 2 – marine equipment rental; Group 3 – marine equipment and accessories purchases; and Group 4 – removal and disposal of abandoned and derelict vessels and debris >>(Group 4)<<<sup>1</sup> for

<sup>1</sup> Committee amendments are indicated as follows: Words stricken through and/or [[double bracketed]] are deleted, words underscored and/or >>double arrowed<< are added.

the purchase of marine equipment rental, purchases and removal and disposal of vessels and debris for multiple County departments for a five-year term in a total amount up to \$7,302,000.00; and authorizes the County Mayor or County Mayor's designee >>, subject to the conditions set forth below relating to the Group 4 services,<< to (a) solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis. A copy of the solicitation document is on file and available upon request from the Internal Services Department, Strategic Procurement Division. >>The conditions for award and use of contracts for Group 4 services is that the County Mayor or Mayor's designee is directed to use all available State of Florida funding sources, and not County funding sources, for the removal and disposal of derelict vessels except that in cases of emergencies the County may use its own funds and seek any available reimbursement from the State of Florida for such emergency work.<<

The foregoing resolution was offered by Commissioner \_\_\_\_\_, who moved its adoption. The motion was seconded by Commissioner \_\_\_\_\_ and upon being put to a vote, the vote was as follows:

|                                       |                        |
|---------------------------------------|------------------------|
| Jose "Pepe" Diaz, Chairman            |                        |
| Oliver G. Gilbert, III, Vice-Chairman |                        |
| Sen. René García                      | Keon Hardemon          |
| Sally A. Heyman                       | Danielle Cohen Higgins |
| Eileen Higgins                        | Joe A. Martinez        |
| Kionne L. McGhee                      | Jean Monestime         |
| Raquel A. Regalado                    | Rebeca Sosa            |
| Sen. Javier D. Souto                  |                        |

The Chairperson thereupon declared this resolution duly passed and adopted this 1<sup>st</sup> day of September, 2022. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.



Eduardo W. Gonzalez