

# Memorandum



**Date:** November 7, 2023

Agenda Item No. 8(P)(7)

**To:** Honorable Chairman Oliver G. Gilbert, III  
and Members, Board of County Commissioners

**From:** Daniella Levine Cava  
Mayor

A handwritten signature in blue ink that reads "Daniella Levine Cava".

**Subject:** Recommendation to Access the Cobb County, GA, Contract (via OMNIA Partners) for Technology Product Solutions and Related Services

## **Summary**

This item is for approval to access a competitively established contract by Cobb County, GA (via OMNIA Partners) for the purchase of technology products, solutions, and related services for the Information Technology Department (ITD) on behalf of all County departments. The contract provides various software and related services from multiple manufacturers and service providers through a discount structure to maintain and/or upgrade technology solutions throughout the County. The contract allows the County to purchase specialized software, hardware, ruggedized laptops, video cameras, telecommunications products, servers, data management software, cloud-based services, billing software, financial management software, specialized public safety software and hardware, through a single contract. Additionally, it provides the County with the means to contract for complex infrastructure implementations that involve multiple disciplines requiring engineering, and project management services with a single integrator for each project.

Specific products and services purchased through this contract include: License plate readers and maintenance and support; specialized ruggedized laptop used by the real time crime unit; predicting policing software; Voyager Analytics platform, which is designed to analyze massive amounts of unstructured data used by the Miami-Dade Police Department; the Water Surveillance System maintenance and repairs for PortMiami; maintenance and support for over 860 Sierra Wireless modems installed in mass transit vehicles (buses, Metrorail, and Metromover); Miami-Dade Fire Rescue's radio asset management system; financial software for financial reporting and account crossover to PeopleSoft; ActiVu Video Wall support for busses and rail traffic control for the Department of Transportation and Public Works; and the Water and Sewer Department's Emergency Video Wall.

## **Recommendation**

It is recommended that the Board of County Commissioners (Board) approve accessing a competitively established contract by Cobb County, GA (via OMNIA Partners), *Contract No. 23-6692 Technology Product Solutions and Related Services* for ITD on behalf of all County departments in the amount of \$24,098,323 for a two-year and six-month term. This contract will replace access contract *RFP2000001701*, which was approved by the Board through Resolution No. R-349-17 with an allocation of \$19,400,000 and subsequently modified under delegated authority and by the Board, through Resolution No. R-743-19, for a total of \$43,559,758 in additional expenditure authority.

## **Background**

ITD is responsible for procuring various software, hardware, maintenance, and support solutions throughout the County to support the technology infrastructure and operational needs of various departments.

This contract will afford the County more flexibility and greater discount offerings under one contract with access to multiple vendors. ITD will be able to continue supporting departments in areas of public safety, administration, operations, maintenance, and support, as well as provide other IT-related services solutions. Further, utilizing this contract will allow ITD to quickly procure solutions needed to satisfy the on-going operational needs of County departments and maintain continuity of services for its standard

and complex technological operations. Thus, the departments will be able to maintain upgrades as needed, along with maintenance and support services.

**Scope**

The scope of this item is countywide in nature.

**Fiscal Impact/Funding Source**

The fiscal impact for the two-year and six-month term is \$24,098,323. The current contract is valued at \$62,959,758 for a six-year and six-month term and expires on October 31, 2023. The annualized allocation under the proposed contract is similar to the current contract due to various discounts and competitive pricing offered by multiple vendors for hardware, software, maintenance and support and related services.

Department	Allocation	Funding Source	Contract Manager
ITD	\$24,098,323	Internal Service Funds	Guillermo Paneque
<b>Total</b>	<b>\$24,098,323</b>		

**Track Record/Monitor**

Angela Mathews-Tranumn of the Strategic Procurement Department (SPD) is the Procurement Contracting Manager.

**Delegated Authority**

If this item is approved, the County Mayor or County Mayor’s designee will have the authority to execute the documents necessary to access the contract and exercise all provisions of the contract, including any cancellation or extensions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38. The County Mayor or County Mayor’s designee is further delegated authority to add the two vendors not being recommended at this time, subject to compliance with vendor registration requirements and/or execution of the Letter of Agreement.

**Vendors Recommended for Award**

Vendor	Principal Address	Local Address	Number of Employee Residents	Principal
			1) Miami-Dade 2) Percentage*	
Carahsoft Technology Corporation	11493 Sunset Hills Road Suite 100 Reston, VA	None	0	Craig P. Abod
			0%	
Insight Public Sector, Inc.	13755 Sunrise Valley Drive Herndon, VA	None	0	Joyce Mullen
			0%	
Presidio Holdings, Inc. dba Presidio Networked Solutions, LLC	1 Penn Plaza Suite 2501 New York, NY	None	0	Kap A. Moon
			0%	

**Vendors Not Recommended for Award**

The vendors in the table below are not recommended for award at this time, as they are currently pending vendor registration and/or execution of the Letter of Agreement. Upon submission and verification of the

required documents, the vendors may be added to this contract in accordance with the delegation provided.


<b>Vendor</b>	<b>Local Address</b>	<b>Reason for Not Recommending</b>
CDW Government, LLC	No	Upon execution of the Letter of Agreement, this vendor will be added to the contract.
Iron Bow Technologies, LLC	No	Upon completion of vendor registration and execution of the Letter of Agreement, this vendor will be added to the contract.

**Due Diligence**

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

**Applicability of Ordinances and Contract Measures**

- The two percent User Access Program applies.
- Based on the Office of Small Business Development's Small Business Enterprise (SBE) notification and availability review, no SBE contract measures were applied due to unavailable SBE vendors. Local Preference did not apply.
- The Living Wage Ordinance does not apply.



Carladenise Edwards  
Chief Administrative Officer



**MEMORANDUM**  
(Revised)

**TO:** Honorable Chairman Oliver G. Gilbert, III  
and Members, Board of County Commissioners

**DATE:** November 7, 2023

**FROM:**   
Gen Bonzon-Keenan  
County Attorney

**SUBJECT:** Agenda Item No. 8(P)(7)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present \_\_\_\_, 2/3 membership \_\_\_\_, 3/5's \_\_\_\_, unanimous \_\_\_\_, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) \_\_\_\_, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) \_\_\_\_ ) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved \_\_\_\_\_ Mayor  
Veto \_\_\_\_\_  
Override \_\_\_\_\_

Agenda Item No. 8(P)(7)  
11-7-23

RESOLUTION NO. \_\_\_\_\_

RESOLUTION AUTHORIZING ACCESS OF CONTRACT NO. 23-6692, TECHNOLOGY PRODUCTS, SOLUTIONS AND RELATED SERVICES WITH CARAHSOFT TECHNOLOGY CORPORATION, INSIGHT PUBLIC SECTOR, INC. AND PRESIDIO HOLDINGS, INC. DBA PRESIDIO NETWORKED SOLUTIONS, LLC FOR ALL COUNTY DEPARTMENTS IN A TOTAL AMOUNT NOT TO EXCEED \$24,098,323.00 FOR A TWO-YEAR AND SIX-MONTH TERM; AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXECUTE DOCUMENTS NECESSARY TO ACCESS SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION OR EXTENSION PROVISIONS, PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO ADD CDW GOVERNMENT, LLC AND IRON BOW TECHNOLOGIES, LLC TO THE CONTRACT, SUBJECT TO COMPLIANCE WITH VENDOR REGISTRATION REQUIREMENTS AND/OR EXECUTION OF THE LETTER OF AGREEMENT

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

**NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA**, that:

**Section 1.** This Board approves the access of Contract No. 23-6692, Technology Products, Solutions and Related Services with Carahsoft Technology Corporation, Insight Public Sector, Inc. and Presidio Holdings, Inc. dba Presidio Networked Solutions, LLC for all County departments in a total amount not to exceed \$24,098,323.00 for a two-year and six-month term.

**Section 2.** This Board authorizes the County Mayor or County Mayor’s designee to execute documents necessary to access the same for and on behalf of Miami-Dade County, subject to approval for form and legal sufficiency by the County Attorney’s Office, and exercise all provisions of the contract, including any cancellation or extension provisions, pursuant to section 2-8.1 of the Code of Miami-Dade County, Florida and Implementing Order 3-38. A copy of the contract documents are on file with and available upon request from the Strategic Procurement Department.

**Section 3.** This Board authorizes the County Mayor or County Mayor’s designee to add CDW Government, LLC and Iron Bow Technologies, LLC to the contract, subject to compliance with vendor registration requirements and/or execution of the Letter of Agreement.

The foregoing resolution was offered by Commissioner \_\_\_\_\_, who moved its adoption. The motion was seconded by Commissioner \_\_\_\_\_ and upon being put to a vote, the vote was as follows:

Oliver G. Gilbert, III, Chairman	
Anthony Rodríguez, Vice Chairman	
Marleine Bastien	Juan Carlos Bermudez
Kevin Marino Cabrera	Sen. René García
Roberto J. Gonzalez	Keon Hardemon
Danielle Cohen Higgins	Eileen Higgins
Kionne L. McGhee	Raquel A. Regalado
Micky Steinberg	

The Chairperson thereupon declared this resolution duly passed and adopted this 7<sup>th</sup> day of November, 2023. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA  
BY ITS BOARD OF  
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: \_\_\_\_\_  
Deputy Clerk

Approved by County Attorney as  
to form and legal sufficiency.

Handwritten signature "MBV" in black ink, underlined.

Michael B. Valdes