MEMORANDUM

Agenda Item No. 8(J)(1)

TO: Honorable Chairman Anthony Rodriguez

and Members, Board of County Commissioners

DATE: May 20, 2025

FROM: Geri Bonzon-Keenan

County Attorney

SUBJECT: Resolution authorizing the

County Mayor to issue a new stevedore license to Robert Van

Leeuwen, Francois Du

Boucheron, Gerardus Van Den Heuvel, Fred Castonguay and Michelle Porter in accordance with chapter 28A, section 28A-6

of the Code

The accompanying resolution was prepared by the Port of Miami and placed on the agenda at the request of Prime Sponsor Port and Resiliency Committee.

Geri Bonzon-Keenan County Attorney

GBK/jp

Memorandum MIAMI-DADE



May 20, 2025 Date:

To: Honorable Chairman Anthony Rodriguez

and Members, Board of County Commissioners

Daniella Levine Cava Janulla Levine Car From:

Mayor

Subject: Resolution Authorizing the County Mayor or the County Mayor's Designee to

Issue New County Stevedore Licenses to Robert Van Leeuwen, François Du

Boucheron, Gerardus Van Den Heuvel, Fred Castonguay and Michelle Porter

Executive Summary

The purpose of this item is to gain authorization by the Board of County Commissioners (Board) to issue new Miami-Dade County stevedoring licenses to Robert Van Leeuwen, François Du Boucheron, Gerardus Van Den Heuvel, Fred Castonguay and Michelle Porter.

PortMiami, among America's busiest ports, is recognized throughout the world as the Cruise Capital of the World and the Cargo Gateway of the Americas. PortMiami contributes more than \$61 billion annually to Miami-Dade County and generates 340,078 direct, indirect, and induced jobs. To service the stevedoring needs of the Port's cruise and cargo line partners, PortMiami issues a limited number of stevedoring permits each year, based on an annual assessment of needs.

Recommendation

It is recommended that the Board of County Commissioners (Board) approve the accompanying resolution authorizing the County Mayor or the County Mayor's designee to issue a new Miami-Dade County stevedoring license to Robert Van Leeuwen, François Du Boucheron, Gerardus Van Den Heuvel, Fred Castonguay and Michelle Porter pursuant to Chapter 28A, Section 28A-6 of the Code of Miami-Dade County.

Delegated Authority

In accordance with Section 2-8.3 of the Code of Miami-Dade County requiring disclosure of delegations of Board authority contained in the body of contracts recommended for competitive award, this item contains no such delegations.

Scope

PortMiami is located within District 5, which is represented by Commissioner Eileen Higgins. The impact of this agenda item is countywide as PortMiami (Port) is a regional asset and generates employment for residents throughout Miami-Dade County.

Fiscal Impact/Funding Source

This proposed resolution will have no fiscal impact on PortMiami.

Honorable Chairman Anthony Rodriguez and Members, Board of County Commissioners Page No. 2

Track Record/Monitor

The Port staff members responsible for monitoring compliance with terms of license are Hydi Webb, Port Director, and Frederick P. Wong Jr., Deputy Port Director.

Background

Chapter 28-A, Section 28A-6, of the Miami-Dade County Code, mandates that applications for new County stevedore licenses be presented to the Board by the Mayor, after examination of the qualifications of the applicants by the Seaport Director, and after completion of a background investigation by the Miami-Dade Sheriff's Office. Staff has reviewed the qualifications of the applicants for issuance of a new County stevedore license and determined that Robert Van Leeuwen, Francois Du Boucheron, Gerardus Van Den Heuvel, Fred Castonguay and Michelle Porter are qualified in accordance with Code licensure requirements of Chapter 28A, Section 28A-6 of the Code. An investigation of the applicants by the Miami-Dade Sheriff Department has revealed no record of criminal activity as outlined in Chapter 28-A of the Code. The applicants have also provided the mandatory bond (attached).

As staff has determined that applicable licensure requirements have been met, it is recommended that the Board approve the issuance of a new County stevedore license to applicants Robert Van Leeuwen, Francois Du Boucheron, Gerardus Van Den Heuvel, Fred Castonguay and Michelle Porter.

Jimmy Morales

Chief Operating Officer



MEMORANDUM

(Revised)

TO:	Honorable Chairman Anthony Rodriguez and Members, Board of County Commissioners	DATE:	May 20, 2025
FROM:	Bonzon-Keenan County Attorney	SUBJECT:	Agenda Item No. 8(J)(1)
P	lease note any items checked.		
	"3-Day Rule" for committees applicable if	raised	
	6 weeks required between first reading and	l public hearing	g
	4 weeks notification to municipal officials r hearing	required prior (o public
	Decreases revenues or increases expenditur	res without bal	ancing budget
	Budget required		
	Statement of fiscal impact required		
	Statement of social equity required		
	Ordinance creating a new board requires of report for public hearing	letailed County	Mayor's
	No committee review		
	Applicable legislation requires more than a present, 2/3 membership, 3/5's _ majority plus one, CDMP 7 vote requirement po, CDMP 9 vote requirement per 2-116	, unanimou direment per 2- der 2-116.1(3) (h d.1(4)(c) (2)	s, 116.1(3)(h) or) or (4)(c)) to approve
	Current information regarding funding so balance, and available capacity (if debt is c		

Approved	<u>Mayor</u>	Agenda Item No. 8(J)(1)
Veto		5-20-25
Override		
	RESOLUTION NO.	

RESOLUTION AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO ISSUE A NEW STEVEDORE LICENSE TO ROBERT VAN LEEUWEN, FRANCOIS DU BOUCHERON, GERARDUS VAN DEN HEUVEL, FRED CASTONGUAY AND MICHELLE PORTER IN ACCORDANCE WITH CHAPTER 28A, SECTION 28A-6 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that the Board hereby authorizes the County Mayor or County Mayor's designee to issue a stevedore license to Robert Van Leeuwen, Francois Du Boucheron, Gerardus Van Den Heuve, Fred Castonguay and Michelle Porter in accordance with the provisions of chapter 28A, section 6 of the Code of Miami-Dade County, Florida.

The foregoing resolution was offered by Commissioner who moved its adoption. The motion was seconded by Commissioner and upon being put to a vote, the vote was as follows:

Anthony Rodriguez, Chairman Kionne L. McGhee, Vice Chairman

Marleine Bastien

Sen. René García

Roberto J. Gonzalez

Danielle Cohen Higgins

Natalie Milian Orbis

Micky Steinberg

Juan Carlos Bermudez

Oliver G. Gilbert, III

Keon Hardemon

Eileen Higgins

Raquel A. Regalado

Agenda Item No. 8(J)(1) Page No. 2

The Chairperson thereupon declared this resolution duly passed and adopted this 20th day of May, 2025. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA BY ITS BOARD OF COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

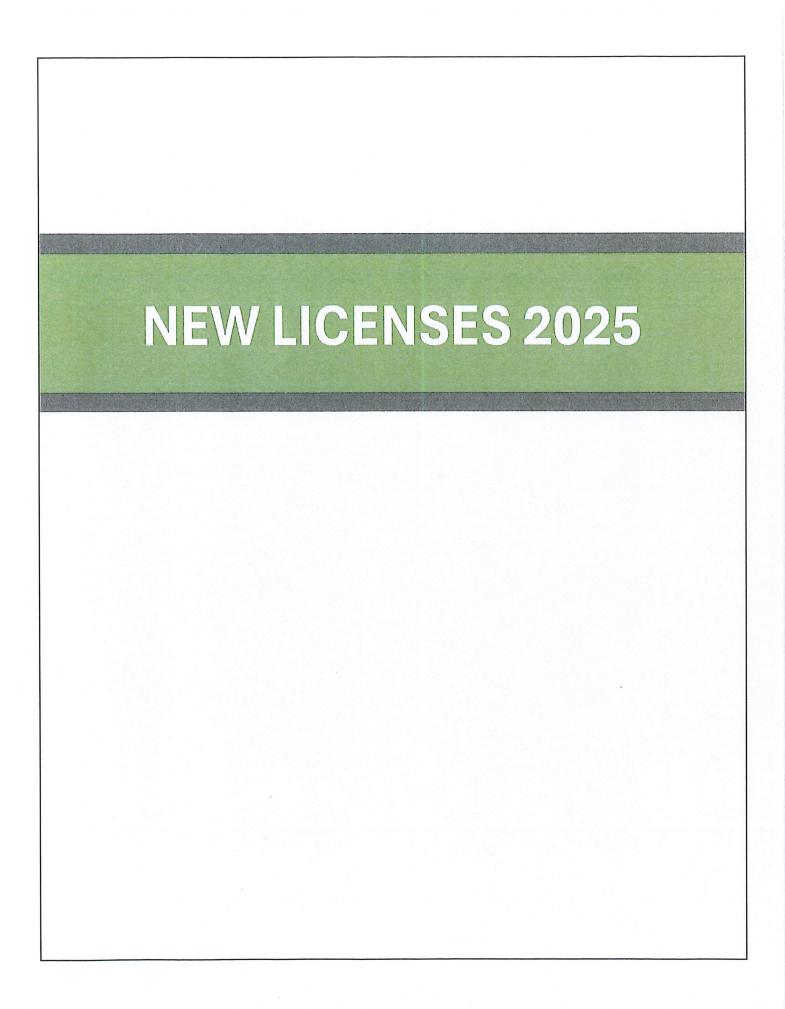
By: ______
Deputy Clerk

Approved by County Attorney as to form and legal sufficiency.

Laura A. Figueroa Miguel A. Gonzalez



LICENSE METRO CRUISE SERVICES, LLC







STEVEDORE LICENSE NO. 2025-07

Issue Date: January 18, 2025

Expiration Date: January 18, 2026

Miami-Dade County

STEVEDORE LICENSE

Granted to

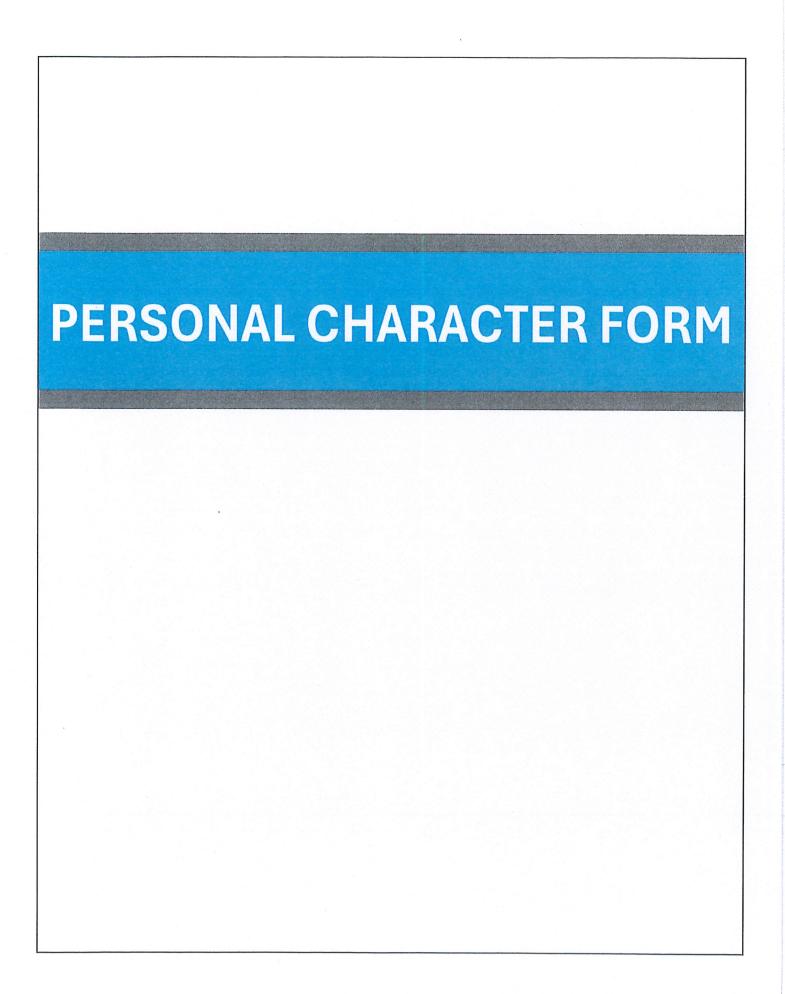
ROBERT VAN LEEUWEN

In accordance with Sections 1.01(A) and 5.02, Miami-Dade County Home Rule Charter; Section 125.012(6), Florida Statutes; Chapter 28A, Code of Miami-Dade County; and PortMiami Terminal Tariff No. 010, all as they may be amended from time to time, the above licensee, having met the qualifications prescribed and posted the required performance bond, is hereby licensed to perform as a STEVEDORE within Miami-Dade County, Florida.

Authorized By: Miami-Dade Board Of County Commissioners

> Hydi Webb Port Director and CEO





PERSONAL CHARACTER FORM



Applicant Name:	Robert van Leeuwen
Applicant Age:	52
Applicant Citizenship:	USA
Date of Birth:	
Race:	WHITE
Social Security Number:	
Home Address:	
	Control of the contro
Home Phone:	CA CALLEGA .
Mobile Phone:	
E-mail Address:	robert.vanleeuwen@metrocruiseservices.com
	stevedore firm which applicant will conduct his/her stevedoring activities upon issuance of license: 3806 Worsham Ave., Long Beach, CA 90808
Page 10 and 10 a	
2. Stevedore's Performa	674011669 nce Bond:
3. Has applicant ever be	en refused such bond?

PERSONAL CHARACTER FORM



4. List all connections applicant has had with stevedoring and with shipping industry, giving dates and locations.
METRO CRUISE SERVICES - APRIL 2024 - PRESENT
PORTS AMERICA, LA CRUISE TERMINAL - OCTOBER 2022 TO MARCH 2024
ITS, LONG BEACH, CA - APRIL 2021 TO AUGUST 2022
PORTS AMERICA, WCTS - APRIL 2015 TO MARCH 2021; PORTS AMERICA, TTI JAN 2025 TO MAR 2015;
YUSEN TERMINALS, LA-CA - APRIL 1999 TO JAN 2005
5. List all supervisory capacities previously held by applicant in Question No. 4.
DIRECTOR OF CRUISE OPS (MCS); SENIOR MGR CRUISE (POA); DIRECTOR OF OPS (ITS);
MARINE MGR (POA); SENIOR SUPERINTENDENT (YUSEN); STEVEDORE MGR,(TTI)
6. Describe supervisory duties performed by applicant in No. 5.
OVERSEE DEPT OPS: SAFETY, PRODUCTION, COST, PROCESSES, BUSINESS INITIATIVES,
AND SERVICE EFFECTIVENESS. DIRECT INTERACTION WITH EXECUTIVE TEAM TO
ESTABLISH GOALS, STRATEGIES, PLANS AND POLICIES THAT SUPPORT BUISNESS OBJECTIVES
AND PLANS. SUPERVISE MANAGEMENT PERSONNEL.
7. List at least 3 local individual references and their addresses, of persons knowing applicant for two years or more.
Name: CAROLINE BALFOUR
Address:
Telephone:

PERSONAL CHARACTER FORM



	Name:	BARBARA FIELDS
	Address:	A SOLD AND THE RESIDENCE OF THE PARTY OF THE
	Telephone:	763/2003/40023
		T0.44.D.140
	Name:	TOM ADAMS
	Address:	
	Telephone:	
3.	List all bank business	accounts:
Cit	/ National Bank, 100	Ocean Gate 10th Floor, Long Beach, CA 90802, Contact: Cheryl Gage, PH: 562-624-8635,
A	X: 562-624-8653	
).	Education: List the na any:	me and address of high school, college, or specialty school attended, with dates of attendance and degrees, if
НІ	GH SCHOOL - E	INSTEIN LYCEUM, CAMPUSPLEIN 18, 3192 CD HOOGVLIET, NETHERLANDS.
Н	OGESCHOOL ZEE	VAART (MARINE ACADEMY) ROTTERDAM, THE NETHERLANDS, BACHELOR OF
S	CIENCE IN MARI	NE ENGINEERING

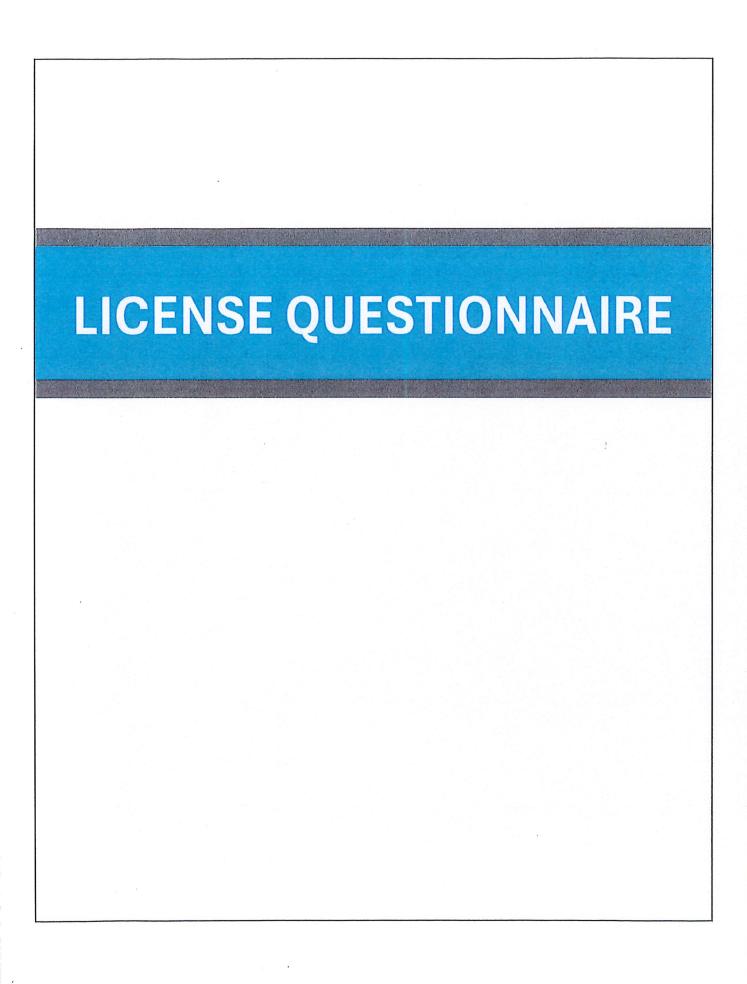
PERSONAL CHARACTER FORM



this application:	Solpri van Leo	wyth		t - tillti - n - t - mullon	austomore to
t is our business pla	n to introduce our \	ision to the Port of	Miami and att	ract additional cruise	Customers to
the port because of	he success our par	tnership with them	had elsewhere	e. The innovation we	have
introduced in tradition	nal services as ste	vedoring will enhan	ice the Port of	Miami's reputation as	a cutting
edge, forward thinki	ng cruise port. Our	total package of se	rvice will also l	bring unprecedented	levels of
customer service to	the cruise while off	ering unparalleled	value through t	the synergies that are	achieved in
our business modul	os. 17347144				
and Marchine				and the same and the same of t	
		WE SERVE	SAT .	and the parties of the second	
Market Serv	GAN IN THE SEASON	and the second second		7	
11.29.20.	24 192-000-0		land	6	
DAT	E Ayantar	APPI	LICANT SIGNATUI	RE.	
Robert van Leeuwer				, who being s	gments, personally appear worn, deposes and says that
		oplication for Stevedo	ring License, and		hings therein contained are tr
Witness my hand and		orange co	hoky	_, California, this <u>८</u> ९	day of
	THE RESIDENCE OF THE PARTY OF T	sebastian R	os Mag ton	70	
Notary Public, State of	California at Large				
My commission expire	s:			SEBASTIAN: ROS. MAGLONZ Notary Public - Californi Orange County Commission # 2472836 My Comm. Expires Nov 20,	O D NHA
			A STATE OF THE PARTY OF THE PAR		

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulnass, accuracy, or validity of that document.

Page 4 of 4



QUESTIONNAIRE



Completed questionnaires must be turned in by 5:00 PM on Friday, Nevember 29, 2024. Failure to turn in a properly completed questionnaire, along with any other information required by this stevedore license solicitation by such deadline may result in your application being denied.

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

PLEASE REFER TO ATTACHMENT

- 2. Provide evidence of the applicant's financial strength, including the ability to secure insurance, indemnity and performance bonds.
 - AUDITED FINANCIAL STATEMENT WILL BE MADE AVAILABLE FOR REVIEW IN PERSON, DUE TO CONFIDENTIALITY REASONS, AS METRO CRUISE SERVICES IS A PRIVATELY HELD COMPANY.
 - PLEASE REFER TO THE INCLUDED CERTIFICATES OF INSURANCE.
 - PLEASE REFER TO THE INCLUDED COPY OF THE INDEMINITY BOND.
- 3. Disclose the pendency or entry within the last twenty (20) years of any and all proceedings, judgments, and/or orders of any court or regulatory body respecting the ability of the applicant, its affiliates, and/or its principals or operating officers to conduct a stevedoring business.
 - NONE
- 4. Disclose any outstanding fees, taxes, or charges assessed within the last twenty (20) years by Miami-Dade County, including PortMiami, to the applicant and any and all affiliates, principals or operating officers that remain unpaid at present that were required to be written off, or that remained unpaid for a period of more than six months.
 - NONE





5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

PLEASE REFER TO ATTACHMENT

6. Pursuant to section 28A-6.5, disclose whether the applicant, the firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent share thereof has within the last ten (10) years (i) been convicted of a felony or (ii) had a finding of guilt entered against him, her, or it (including, but not limited to, a withhold of adjudication).

NONE

7. Has the applicant or any of its employees, contractors, or affiliates, in the State of Florida, within the past 5 years, been a party to or subject of any civil, criminal, administrative, or disciplinary proceeding, action, investigation before, or had fines or citations imposed or issued upon or against it by any Federal, or State, local court, administrative, regulatory or licensing agency including, without limitation, OSHA and any environmental agencies, or any other governmental agencies. If yes, please provide details and outcomes, and attach copies of any identified citations and complaints. Attach supplemental pages as needed.

NONE

8. Identify: (A) all work related accidents, injuries and deaths that occurred as part of, related to, or arose out of the applicant's operations at the PortMiami or Miami-Dade County within the last five (5) years; and (B) any citations, judgments, consent decrees, notices of violations or other rulings or fines issued or imposed by OSHA or other regulatory agencies to applicant (or applicant's stevedoring firm or employer), or any employee or affiliate of applicant, relating to or arising from stevedoring operations at the Port of Miami, in Miami-Dade County, or elsewhere during the last five (5) years. For each identified citation, fine, injury, and/or accident, please describe the incident giving rise thereto, including the nature of any injuries arising therefrom or relating thereto and provide copies of all citations and related inspection or investigative reports and any attachments thereto, any appeal of same, and the final judgment, settlement or other disposition of such citations or fines. Attach supplemental pages as needed.

NONE

QUESTIONNAIRE



9. Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

NONE

Annillanut Mana

CERTIFICATION OF ACCURACY:

Anthony Newman

By signing below, the undersigned authorized representative of the permit applicant swears or affirms that all information provided above and in the attachments hereto is true and correct.

Applicani Name:		
Applicant Signature:	President	
Title:		
Date:	11/18/2024	
NEWMAN, who being sworn, deposes that the matters and things therein c	ty, duly authorized to give oaths and take acknowledgments, perso and says that he is the person who executed the foregoing Application	on for Stevedoring License, and
Witness my hand and official <u>NoVEMBER</u> , 2024.	seal at Long BEACH, Californ	nia, this <u>/&</u> day of
Notary Public, State of California at 4	Jahr	
My commission expires: 27 L	EC 2027	
(NOTARY SEAL)	EN J. YANKO bilic - California geles County sion # 2474342 cpires Dec 27, 2027	

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

Response: Nautilus International Holding Corporation ("Nautilus") is the parent for a suite of marine transportation companies including Metro Cruise Services LLC ("MCS"). Created in 2004, Nautilus overseas companies with a rich pedigree in marine transportation. The following is a brief synopsis of the Nautilus companies:

Metropolitan Stevedore Company

With a history that dates back over 85 years, Metropolitan Stevedore Company, or Metro Ports as it is commonly known, provides general cargo stevedoring and terminal services for a variety of customers separate from the passenger cruise industry.

Metro Cruise Services LLC

Specializing in passenger cruise terminal and stevedoring operations, MCS is a preeminent cruise service provider. MCS's customer roster includes major cruise ship lines as indicated in the chart below.

Metro Shore Services LLC

Since its inception in 2006, Metro Shore Services ("MSS") has quickly demonstrated itself as a top tier shore services and vessel agency provider. MSS currently provides shore guest service to the cruise industry in a variety of ports. Vessel agency services are available to all vessel types.

Suderman Contracting Stevedores Inc.

Suderman Stevedores is a leading stevedore company in the Port of Galveston, TX focused on cruise, bulk and break bulk services in the region. Suderman has deep roots in Galveston going back to the 1800's and is recognized by its customer service and efficient operations.

Trona Export Terminals LLC

Trona Export Terminal LLC is a joint venture currently operating between Metro and Searies Valley Minerals for the export of certain dry bulk products from the Port of Long Beach, CA dry bulk terminal at Pier "G."

Pacific Warehouse Company

Pacific Warehouse Company ("PWC") provides specialized terminal services utilizing longshore labor to customers with unique needs. Due to the demands of their respective industries, certain bulk and aggregate handlers require flexibility in work shifts. PWC works with the longshore locals and the customer to craft an agreement that benefits all.

Southeast Maritime Services LLC

Southeast Maritime Services LLC, DBA Metro Ports, located close to the port of Savannah, is a deep-water import and export marine terminal providing bulk, break-bulk and bagging services. The facility comprises a deep-water slip, warehouse, flexible storage cells, all-weather rail and container loading docks, as well as a railcar yard.

Southeast Crescent Shipping Co.

Southeast Crescent Shipping Co. provides stevedoring, terminal services, and vessel agency services to customers on the East and Gulf coasts. Based in Wilmington, North Carolina, Southeast Crescent provides a total package of services to the maritime customer. Southeast Crescent Shipping Co. offers a full range of stevedoring services to handle special project cargoes, lumber, RO/RO, military, containers, and bulk cargoes.

Metro Risk Management LLC

Considered one of the preeminent third party administrators by the State of California, Metro Risk Management provides the State of California and U.S. Longshore and Harbor Workers' Compensation Act claims administration.

Shareholder Information

Nautilus is a privately held corporation. The following is the shareholder information requested in accordance with the definition of "controlling financial interest" contained in the Code of Miami-Dade County, Section 2-11.1(b)(8) which defines the controlling financial interest to be 10 percent of more.

Eschen & Company – controlling interest of 32.89% c/o Jane Eschen
11301 W. Olympic Blvd., #493
West Los Angeles, CA 90064
(310) 479-580

Eschen & Co. is an American owned personal holding company for investments.

5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

Response: The following tables list the decades of experience of the various Nautilus Companies:

METRO CRUISE SERVICES LLC					
SEAPORT	No. of Years at this Port	Customers currently services at this Port	No. of years customer has been serviced		
San Francisco, CA	45	Princess Cruises	26		
		Cunard Line	26		
		Royal Caribbean International	26		
		Celebrity Cruises	26		
		Holland America Line	26		
		Crystal Cruises	25		
		Silversea Cruises	15		
		Regent Seven Seas	15		
		Norwegian Cruise Lines	26		
Los Angeles, CA	35	Princess Cruises	35		
		Cunard Line	28		
		Royal Caribbean International	28		
		Celebrity Cruises	28		
		Carnival Cruise Lines	28		
		Crystal Cruises	25		
		Silversea Cruises	28		

		Regent Seven Seas	15
		Norwegian Cruise Line	28
Long Beach, CA	13	Carnival Cruise Lines	13
		Holland America Line	13
San Diego, CA	13	Princess Cruises	10
		Cunard Line	10
		Royal Caribbean International	13
		Celebrity Cruises	10
		Crystal Cruises	10
Brooklyn, NY	2	Princess Cruises	2
		Cunard	2
Boston, MA	9	Royal Caribbean International	9
		Celebrity Cruises	9
		Crystal Cruises	7
		Carnival Cruise Lines	5
Miami, FL	6	Oceania Cruises	6
Port Everglades, FL	5	Regent Seven Seas	5
Galveston, TX	5	Carnival Cruise Lines	5
		Disney Cruise Lines	5
		Princess Cruises	5
		Royal Caribbean International	5
Houston	3	Princess Cruises	3

	METROPOLITAN ST	EVEDORE COMPANY (dba METRO PRTS)	
SEAPORT	No. of Years at this Port	Customers currently services at this Port	No. of years customer has been serviced
Anacortes, WA	17	Port of Anacortes	17
A I CA		Various breakbulk customers	17
Los Angeles, CA	91	Rio Tinto Oxbow Carbon & Minerals LLC	10
Long Beach, CA	91	Tesoro Refining & Marketing Co. LLC	49
		California Sulphur	15
		Cemex Inc.	17
		H.J. Baker & Bro. Inc.	15
		Searies Valley Minerals	14
Redwood City, CA	13	Cemex Inc.	13
		Harbor Sand and Gravel Inc.	13
		RMC Pacific Materials	12
		International Materials Inc.	11
Richmond, CA	8	Eagle Rock Aggregates Inc.	8
San Diego, CA	23	Cemex Inc.	15
		Various breakbulk customers	15
San Francisco, CA	45	Hanson Aggregates Mid-Pacific Inc.	15
		BBC	7
		Star Shipping Canada Limited	6

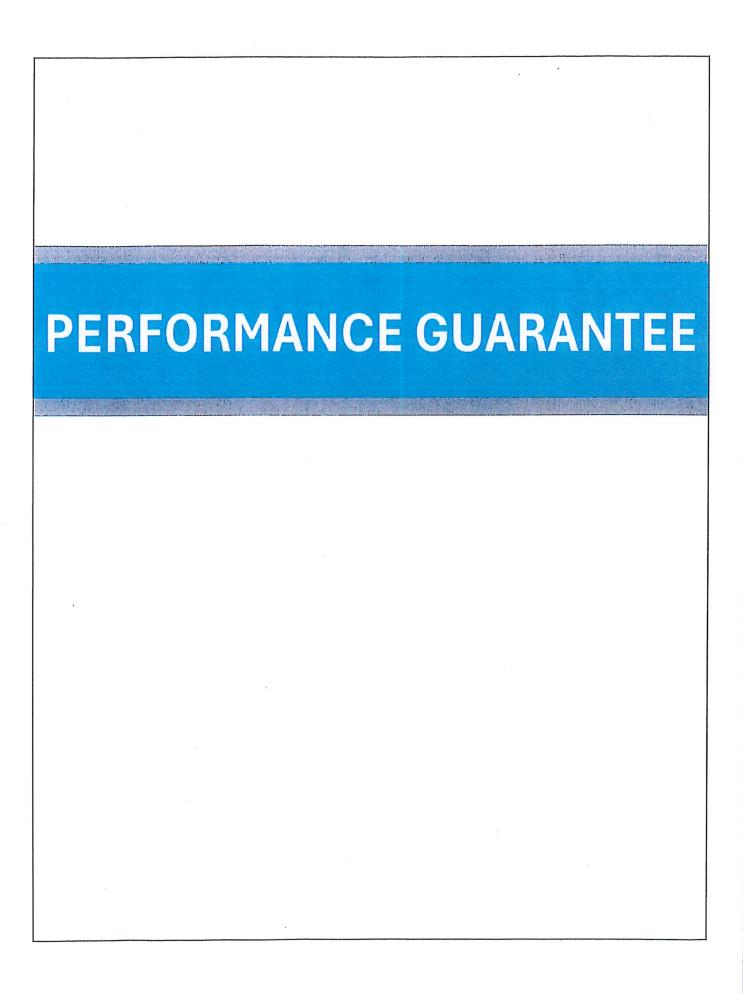
Page 3 of 5

		Saga Forrest Carriers Intl. AS	6
Stockton, CA	32	California Ammonia Company	8
		H.J Baker & Bro. Inc.	6
		Lehigh Cement Company	8
		Martin Operating Partnership L.P	22
		Bowie	4
		Gavilon	4
		Yara	4
		Saga Forest Carriers Intl. AS	3

SOUTH	HEAST CRESENT	SHIPPING COMPANY (dba METRO PORTS)	
SEAPORT	No. of Years at this Port	Customers currently services at this Port	No. of years customer has been serviced
Charleston, SC	9	Charleston Bulk Transfer	2
Wilmington, NC	9	Arcelor Mittal USA	7
		BBC (USA) LP	9
		Stellar Shipping	9
		Gavllon	9
		K&S Inc.	9
		PCS Sales (USA) Inc.	9
		SQM North America Corporation	9
,		Agrium U.S. Inc.	7
		Crop Production Services (CPS)	9
		Bahrl	9
		Nico Shipping	9
		Bulk Aggregates	4
		Spleithoff Ltd.	9
		Tima Capital	3
Morehead, NC	3	Rickmers	4

	SOUTHEAST MARI	TIME SERVICES LLC (dba METRO PORTS)	
SEAPORT	No. of Years at this Port	Customers currently services at this Port	No. of years customer has been serviced
Savannah, GA	6	Agrium U.S. Inc.	6
		Crop Productions Services	6
		DSM Chemicals North America Inc.	6
		Louis Dreyfus Commodities	6
		Sumitomo Corporation of America	6
		Low Country Blomass	4
		K&S Inc.	3
		Agribusiness United	3
		Ecostrat	2
		U.S. Gypsum	5 .

SUDERMAN CONTRACTING STEVEDORES INC. (dba METRO PORTS)				
SEAPORT	No. of	Customers currently services at this Port	No. of years	
	Years at		customer has	
	this Port		been serviced	
Galveston, TX	5	CHS Fertillizer	5	
		ADM – Archer Daniels Midland	5	
		GE Wind Power	5	
		K-Line	5	
		Intermarine	5	
		BBC (USA)	5	
		AZTX Cattle Company	5	
		Mitsubishi	5	
		Siemens Energy	3	



METRO CRUISE SERVICES

MIAMI-DADE COUNTY

Vendor ID

17POROF_MI00

Payment Number

009245

Date 11/22/2024 **Check Number**

Voucher Number

012661

Invoice Number Invoice Date

2024 APP FEE LIC F 11/15/2024

Description APP FEE LICENSE RENEWAL **Net Check Amt**

\$50,00

TOTALS:

\$50.00

METRO CRUISE SERVICES LLC

3806 WORSHAM AVENUE LONG BEACH, CA 90808 (310) 816-6573

DOCUMENT HAS A MULTI-COLORED BACKGROUND. SECURITY FEATURES LISTED ON BACK.

Nov 22, 2024 **CHECK NO**

Pay Fifty Dollars And 00 Cents

\$50.00

to the Order of:

MIAMI-DADE COUNTY 1001 NORTH AMERICA WAY, SUITE 115 MIAMI, FL 33132



Invoice No. 2025-02804

DATE 12/26/2024

PortMiami 1015 North America Way, 2nd Floor Miami, FL 33132-2081 T (305) 347-4964 and (305) 960-5401 www.miamidade.gov/portmiami

www.miamidade.gov

INVOICE

BILL TO:

METRO CRUISE SERVICES, LLC 4101 RAVENSWOOD ROAD SUITE 318 FT LAUDERDALE, FL 33312-

TARIFF	DESCRIPTION	QUANTITY	UNIT	RATE	AMOUNT
700.04	MISCELLANEOUS REVENUE CHARGE		VAR		50.00

SUB-TOTAL 50.00

TOTAL 50.00

COMMENTS:

STEVEDORING LICENSE APPLICATION FEE: ROBERT VAN LEEUWEN

CHECK NO:

MIAMI-DADE

January 22, 2025

PortMiami Hydi Webb Port Director and CEO 1015 North America Way, Suite 215 Miami, FL 33132

Subject: Authorization to Reallocate Payment Guarantee Deposit

Dear Mrs. Webb,

I am writing to request and authorize the reallocation of the payment made via Check No. (), in the amount of \$1,000 and dated October 29, 2021, which was originally intended to cover the Payment Guarantee for Shaw D. Bundy's stevedore license. As Mr. Shaw D. Bundy will no longer require a stevedore license with Miami-Dade County, we respectfully request that this deposit now be applied to cover the Payment Guarantee requirement for Mr. Robert Van Leeuwen's new stevedore license instead.

Through this letter, I confirm that I have the authority to request this reallocation of funds.

Should you have any questions or require additional information, please feel free to contact me at C: (562) 400-2842 or via email at keith.dove@termsec.com.

Thank you for your prompt attention to this matter.

Sincerely,

Keith Dove Keith Dove

Director of Compliance, Administration & West-Coast Operations

Enclosure(s) - Copy of Check No.

METRO CRUISE SERVICES Vendor

MIAMI-DADE COUNTY

Vendor ID 17POROF_MI00 **Payment Number** 00000000000007055 Date 10/29/2021



Voucher Number 00000000000009675 Invoice Number Invoice Date 2022 LICENSE

10/28/2021

Description LICENSE RENEWAL 2022 **Net Check Amt** \$1,000.00

1015 N. American Way Miami, FL 33132

Date: Office: 064002

3/21/2022 Mach ID: SPADMO13 Cashier: blancac

Batch: 23265

Tran #: 1

Ropt #:

00392605 METRO CRUISE SERVICES, LLC Customer:

· 064300301 PERMIT WARRANTY PAYMENT

Payment Total:

\$1,000.00

Transaction Total: CHECK Tendered:

\$1,000,00 \$1,000.00

Thank you for your payment. Have a nice day!



TOTALS:

\$1,000.00

DOCUMENT HAS A MULTI-COLORED BACKGROUND. SECURITY FEATURES LISTED ON BACK.

METRO CRUISE SERVICES LLC JBOG WORSHAM AVENUE LONG BEACH, CA 90808



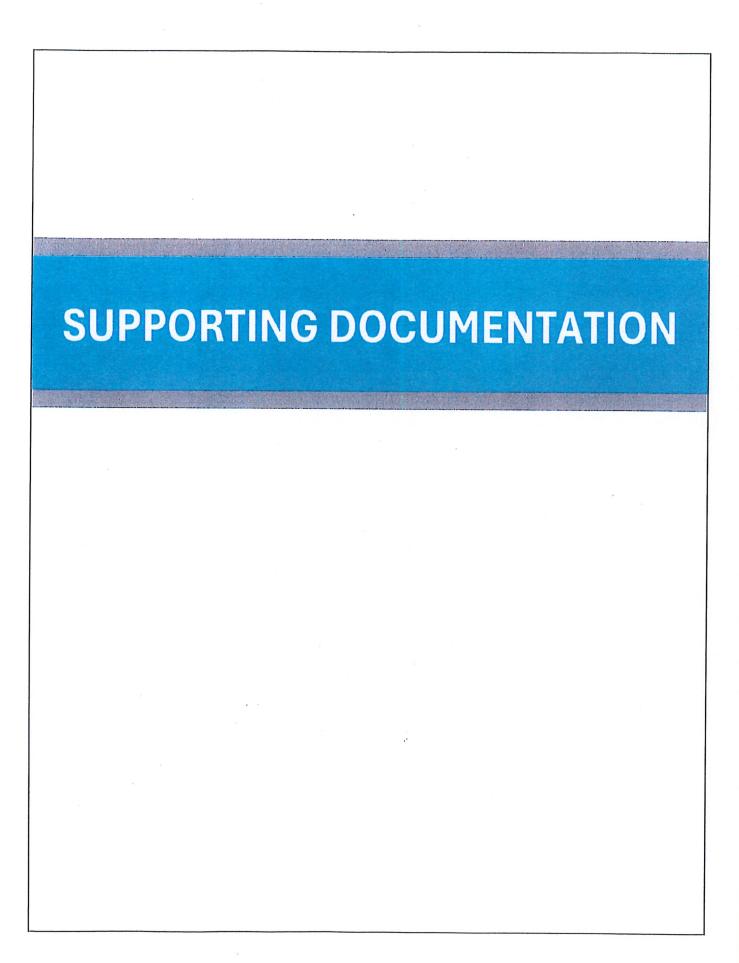
Oct 29, 2021

Pay One Thousand Dollars And 00 Cents

\$1,000.00

to the Order of:

MIAMI-DADE COUNTY 1001 NORTH AMERICA WAY, SUITE 115 MIAMI, FL 33132



Robert van Leeuwen

Garden Grove, CA 92841 • Robert.vanleeuwen1234@gmail.com • 4



Highly motivated and passionate individual, with a strong ability to manage multiple moving parts within an organization, always looking for ways to increase productivity, improving efficiency, and achieving goals.

A strong team builder; able to delegate effectively; provide support and leadership; and promote a cohesive team environment

25 years of experience in the Stevedoring Industry

Key Qualifications —

- Operational leadership
- Tactical planning
- Productivity performance
- Customer Service Driven
- Process Improvement

Professional Experience

Senior Manager, Los Angeles Cruise Terminal - October 2022 thru March 2024 Ports America — San Pedro, Ca

- Oversee vessel operations: safety, production, cost, processes, business initiatives, and service effectiveness.
- Maintaining client relationships and optimizing the productivity of the labor.
- Supervises staff and issues discipline and grievances through the Foreman, as necessary;
 implements safety policies and procedures, including root cause analysis and investigations.

Director of Operations - April 2021 thru August 2022 **International Stevedoring Services Inc.** - Long Beach, Ca

- Oversee department operations: safety, production, cost, processes, business initiatives, and service effectiveness.
- Forecasting weekly total costs for department and tracking performance against budget
- Worked directly with the Executive team to establish long-range goals, strategies, plans and policies that support the overall business objectives and execute on the agreed plans.
- Work directly with the customer to expedite their needs.
- Continuous improvement in safety and productivity resulted in meeting all year-end goals of the executive team.

Department Manager – Marine Operations – *March 2015 thru March 2021* **WCTS/Ports America -** Long Beach, Ca

- Oversee vessel department operations: safety, production, cost, processes, business initiatives, and service effectiveness.
- Forecasting weekly total costs for department and tracking performance against budget
- Worked directly with the Ports America Executive team to establish long-range goals, strategies, plans and policies that support the overall business objectives and execute on the agreed plans.
- Work directly with the customer to expedite their needs.
- Supervise all Management staff

Robert van Leeuwen - Page 2

Sr. Stevedore Manager – Marine Operations - January 2005 thru March 2015 Marine Terminals Corporation/Ports America/TTI terminal –Terminal Island, Ca

- Responsible for ensuring safe and efficient operations for vessel department.
- Providing strategic direction and day-to-day operations of the terminal.
- Work closely with the management team to establish long-range goals, strategies, plans and policies that support the overall business objectives and execute on the agreed to plans.
- Supervise all Superintendent staff

Senior Operations Superintendent – June 2002 thru January 2005

Yusen Terminals Inc., Terminal Island, Ca

- Manager during night and weekend activities with regards to Marine/Yard and Gate activities.
- Responsible for the daily logistics of container flow from the vessel to the terminal.
- Work directly with the customer to expedite their needs.

Vessel Superintendent - July 1999 thru June 2002 **Centennial Stevedoring Services,** Terminal Island, Ca

 Responsible for directing the pre-plan, execution and supervision of the duties and labor normally associated with all aspects of cargo handling activities, to achieve safe, efficient and profitable operations.

Vessel Planner – January 1998 thru July 1999 **Sea land Services Inc**, Rotterdam, The Netherlands

- Prepared vessel plans, operational vessel/shore communication, adjust berthing priorities
- Supervisor during night and weekend activities with regards to Marine/Yard and Gate activities.

Educational Background

Bachelor of Science, Merchant Marine Academy, Hogeschool Rotterdam, The Netherlands Mechanical Engineering Academy, Rotterdam, The Netherlands



Department of State / Division of Corporations / Search Records / Search by Entity Name /

Detail by Entity Name

Foreign Limited Liability Company METRO CRUISE SERVICES LLC

Filing Information

Document Number

M06000004552

FEI/EIN Number

20-2590859

Date Filed

08/14/2006

State

CA

Status

ACTIVE

Last Event

REINSTATEMENT

Event Date Filed

10/09/2007

Principal Address

3806 Worsham Avenue Long Beach, CA 90808

Changed: 04/04/2024

Mailing Address

3806 Worsham Avenue Long Beach, CA 90808

Changed: 04/04/2024

Registered Agent Name & Address

C T CORPORATION SYSTEM 1200 SOUTH PINE ISLAND ROAD

PLANTATION, FL 33324

Name Changed: 04/12/2011

Address Changed: 04/12/2011

Authorized Person(s) Detail

Name & Address

Title Manager

Nautilus Management Services, Inc.

3806 Worsham Avenue Long Beach, CA 90808

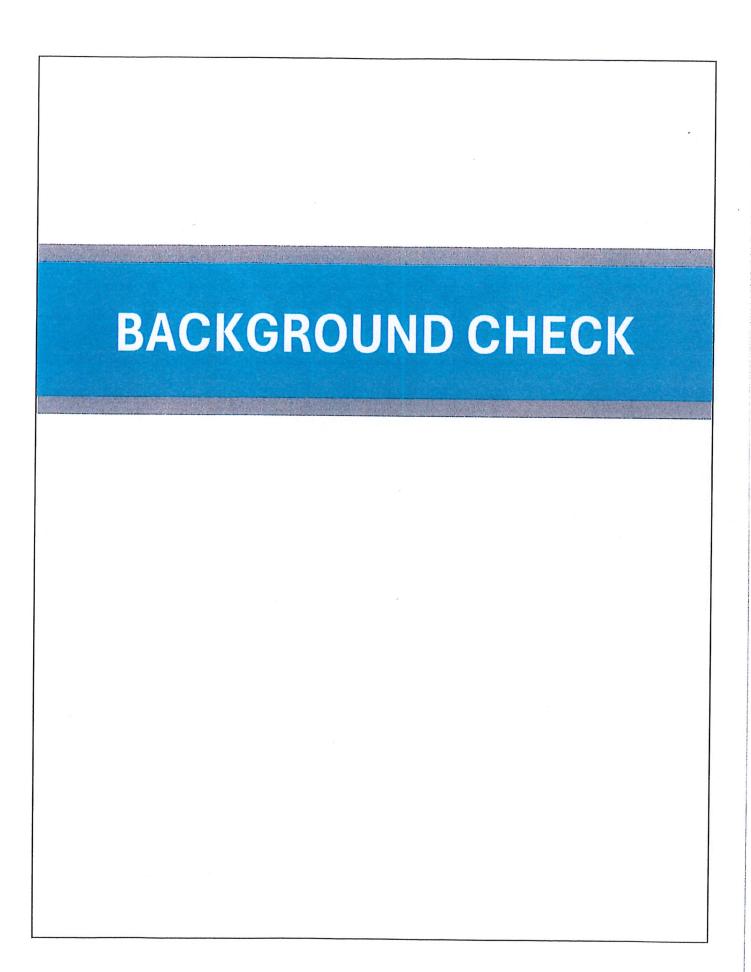
Annual Reports

Report Year	Filed Date
2022	04/26/2022
2023	02/24/2023
2024	04/04/2024

Document Images

04/04/2024 ANNUAL REPORT	View image in PDF format
02/24/2023 ANNUAL REPORT	View image in PDF format
04/26/2022 ANNUAL REPORT	View image in PDF format
04/02/2021 ANNUAL REPORT	View image in PDF format
05/28/2020 ANNUAL REPORT	View image in PDF format
03/19/2019 ANNUAL REPORT	View image in PDF format
04/03/2018 ANNUAL REPORT	View image in PDF format
04/13/2017 ANNUAL REPORT	View Image in PDF format
08/05/2016 AMENDED ANNUAL REPORT	View image in PDF format
04/06/2016 ANNUAL REPORT	View image in PDF format
04/13/2015 ANNUAL REPORT	View image in PDF format
01/13/2014 ANNUAL REPORT	View image in PDF format
01/04/2013 ANNUAL REPORT	View image in PDF format
01/05/2012 ANNUAL REPORT	View image in PDF format
04/12/2011 Reg. Agent Change	View image in PDF format
01/07/2011 ANNUAL REPORT	View image in PDF format
01/06/2010 ANNUAL REPORT	View image in PDF format
10/21/2009 ANNUAL REPORT	View image in PDF format
03/12/2009 ANNUAL REPORT	View image in PDF format
09/23/2008 ANNUAL REPORT	View image in PDF format
10/09/2007 REINSTATEMENT	View image in PDF format
08/14/2006 Foreign Limited	View image in PDF format

Florida Department of State, Division of Corporations



Miami-Dade Sheriff's Office & Memorandum

Date: January 10, 2025

To: Hydi Webb, Port Director

PortMiami

From: Sergio M. Alvarez, Major

Seaport Operations Bureau

Subject: Local Background Checks for Stevedoring License Applicants

In response to your request regarding the above captioned subject, the Miami-Dade Police Department conducted a criminal background check pursuant to Section 28-6.4, of the Miami-Dade County Code, for the following individuals:

NAME

A. Platon Alexandrakis Albert Smalls Jr. Michelle L. Porter Fred Castonguay **Timothy Touzet** Dusko Pesic Edward A. Gonzalez Evangelia Monocandilos Gerardus Van den Heuvel Frank V. Rovirosa Iordanis (Jordan) Monocandilos James J. Pelliccio Jorge P. Rovirosa Policarpo Mauricia Richard Rodriguez Sherif Assal Sara Babun Robert Van Leeuwen Michael Nelson

François Du Boucheron

Hugh G. Healey

DOB



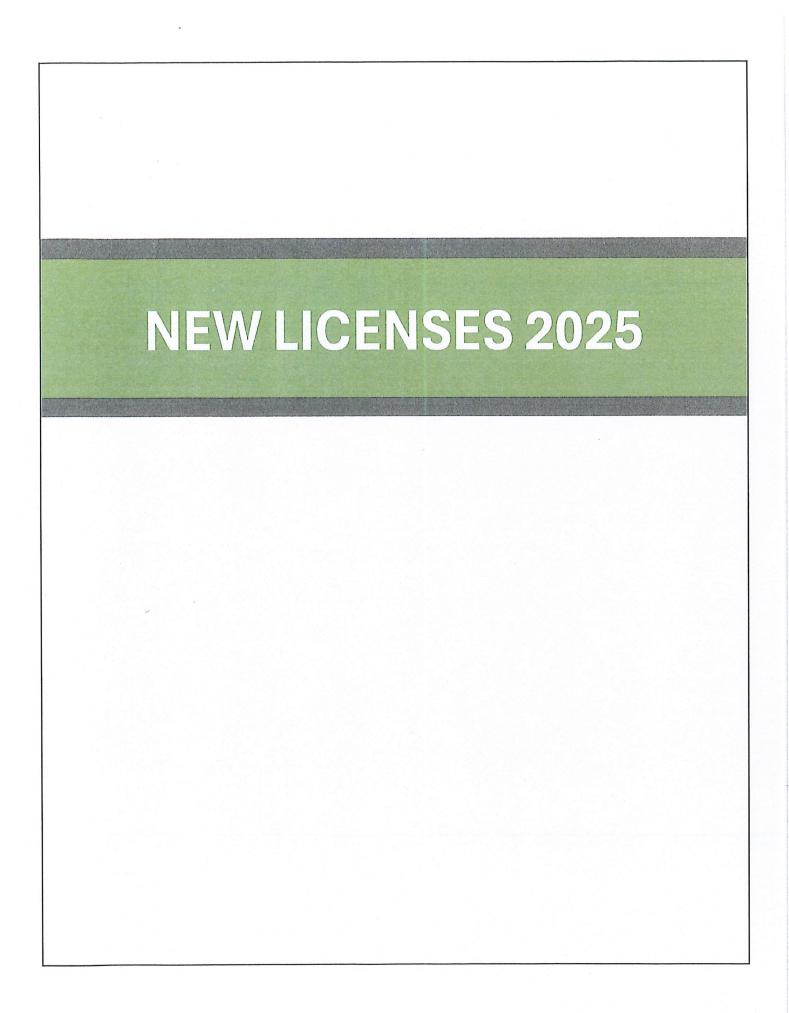
Based on the aforementioned, the Miami-Dade Sheriff Office found no disqualifying factors for the Stevedoring Licenses not to be issued to the applicant.

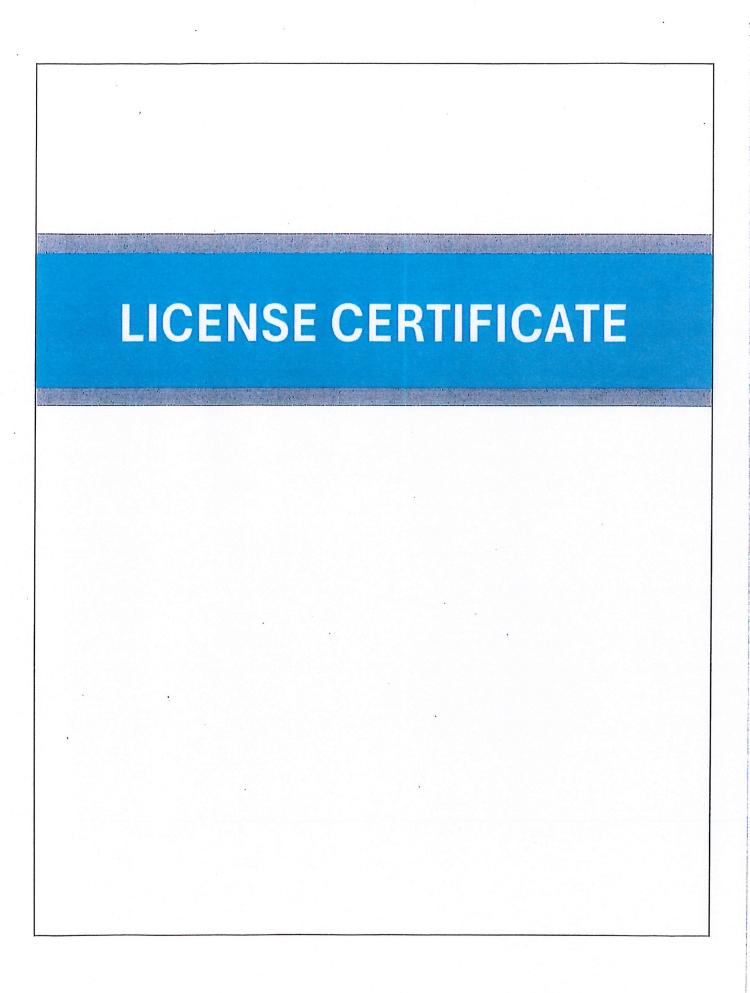
If you have any further questions, please contact me directly at (305) 329-4059.



LICENSE

SOUTH FLORIDA CONTAINER TERMINAL, LLC







STEVEDORE LICENSE NO. 2025-21

Issue Date: January 18, 2025

Expiration Date: January 18, 2026

Miami-Dade County

STEVEDORE LICENSE

Granted to

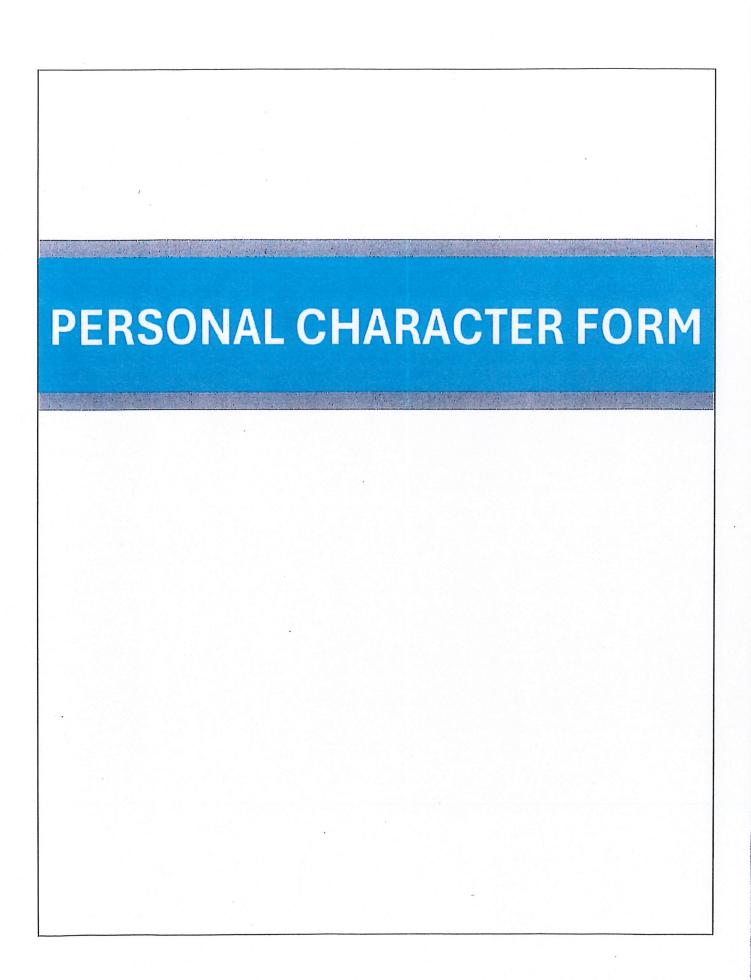
FRANCOIS DU BOUCHERON

Code of Miami-Dade County; and PortMiami Terminal Tariff No. 010, all as they may be amended from time to time, the above licensee, n accordance with Sections 1.01(A) and 5.02, Miami-Dade County Home Rule Charter, Section 125.012(6), Florida Statutes; Chapter 28A, naving met the qualifications prescribed and posted the required performance bond, is hereby licensed to perform as a STEVEDORE within Miami-Dade County, Florida.

Authorized By: Miami-Dade Board Of County Commissioners

Hydi Webb Port Director and CEO





PERSONAL CHARACTER FORM



Applicant Name:	Francois du Boucheron
Applicant Age:	38
Applicant Citizenship:	United States of America
Date of Birth:	Jacksonville Florida
Race:	White
Social Security Number:	
Home Address:	
Home Phone:	
Mobile Phone:	
E-mail Address:	francois.du.boucheron@sfct.us.com_
<mark>South Florida Container T</mark> 2650 Port Blvd	f stevedore firm which applicant will conduct his/her stevedoring activities upon issuance of license: erminal
2. Stevedore's Perform	ance Bond: 4000009251
3. Has applicant ever b	een refused such bond? No
	pplicant has had with stevedoring and with shipping industry, giving dates and locations.
None	

PERSONAL CHARACTER FORM



5.	List all supervisory co	apacities previously held by applicant in Question No. 4.
		outh Florida Container Terminal responsible for all financial matters and stevedoring contracts related to the
6.	Describe supervisory	duties performed by applicant in No. 5.
In Po	charge of all negotiatio int of contact for all find	n matters related to the stevedoring contract with the Port of Miami Incial matters with Port of Miami and stevedoring contract related to the Terminal Operations
7.	List at least 3 local in	dividual references and their addresses, of persons knowing applicant for two years or more.
	Name:	Leo Huisman
	Address:	leo.huisman@apmterminals.com
	Telephone:	
	Name:	Thomas Bulow
	Address:	thomas.bulow@apmterminals.com
	Telephone:	
	Name:	Andy Hecker
	Address:	andy.hecker@miamidade.gov
	Telephone:	

8. List all bank business accounts:





Not applicable to applicant

- 9. Education: List the name and address of high school, college, or specialty school attended, with dates of attendance and degrees, if any:
- Audencia University, France Master's degree in Business Administration
- ISEP (institute superior of electronic in Paris), France Master's degree in Engineering
- 10. List any other information which applicants thinks might be of value to the Miami-Dade County Board of Commissioner's regarding this application:

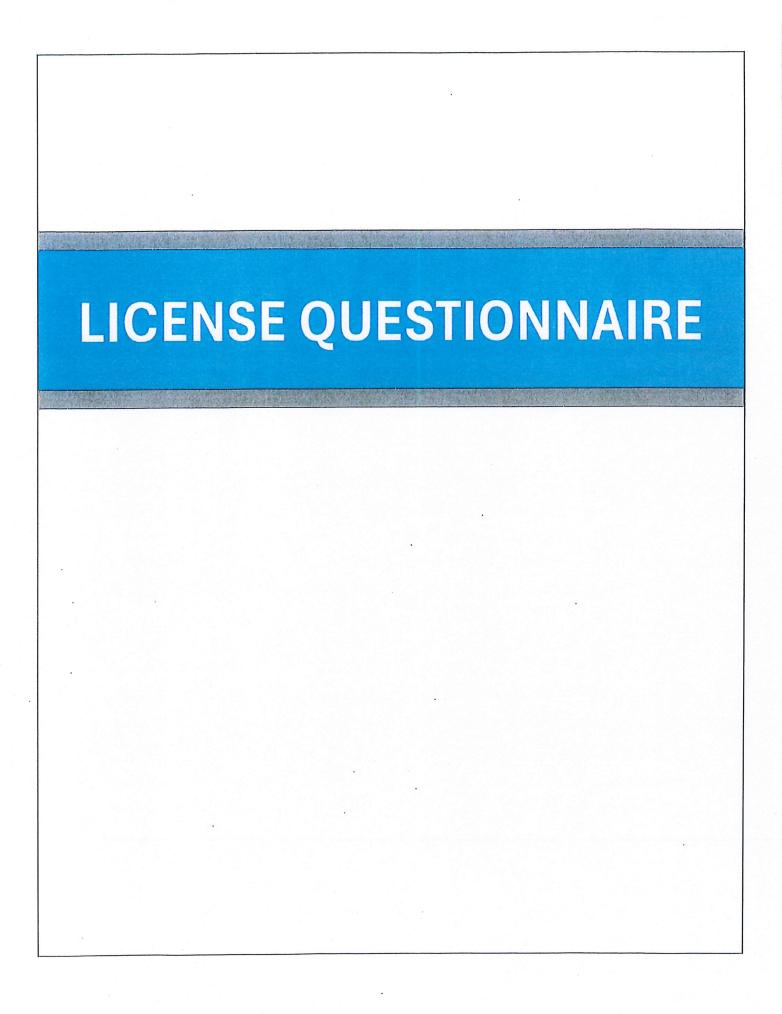
10+ years of experience in the transport & logistics industry



PERSONAL CHARACTER FORM



12/05/2024 DATE	APPLICANT SIGNATURE
	ed to give oaths and take acknowledgments, personally appeared , who being sworn, deposes and says that he vedoring License, and that the matters and things therein contained are true
Witness my hand and official seal at	, Florida, this 10 th day of December,
My commission expires: July 16, 20.	2-5
(NOTARY SEAL)	
Notary Public State of Florida Ana George My Commission HH 147710	



QUESTIONNAIRE



Completed questionnaires must be turned in by 5:00 PM on Friday, November 29, 2024. Failure to turn in a properly completed questionnaire, along with any other information required by this stevedore license solicitation by such deadline may result in your application being denied.

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

Name:
Address:
Telephone:

Thomas Bulow CFO APM Terminals Americas
Address:
Telephone:

Martin Masson CEO Terminal Link
Address:
Telephone:

2. Provide evidence of the applicant's financial strength, including the ability to secure insurance, indemnity and performance bonds.

Please see attached copies of check for performance bond of \$1,000 and \$50

3. Disclose the pendency or entry within the last twenty (20) years of any and all proceedings, judgments, and/or orders of any court or regulatory body respecting the ability of the applicant, its affiliates, and/or its principals or operating officers to conduct a stevedoring business.

QUESTIONNAIRE



4.	Disclose any outstanding fees, taxes, or charges assessed within the last twenty (20) years by Miami-Dade County, including
	PortMiami, to the applicant and any and all affiliates, principals or operating officers that remain unpaid at present that were
	required to be written off, or that remained unpaid for a period of more than six months.

None

5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

None

6. Pursuant to section 28A-6.5, disclose whether the applicant, the firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent share thereof has within the last ten (10) years (i) been convicted of a felony or (ii) had a finding of guilt entered against him, her, or it (including, but not limited to, a withhold of adjudication).

None

7. Has the applicant or any of its employees, contractors, or affiliates, in the State of Florida, within the past 5 years, been a party to or subject of any civil, criminal, administrative, or disciplinary proceeding, action, investigation before, or had fines or citations imposed or issued upon or against it by any Federal, or State, local court, administrative, regulatory or licensing agency including, without limitation, OSHA and any environmental agencies, or any other governmental agencies. If yes, please provide details and outcomes, and attach copies of any identified citations and complaints. Attach supplemental pages as needed.

None

8. Identify: (A) all work related accidents, injuries and deaths that occurred as part of, related to, or arose out of the applicant's operations at the PortMiami or Miami-Dade County within the last five (5) years; and (B) any citations, judgments, consent decrees, notices of violations or other rulings or fines issued or imposed by OSHA or other regulatory agencies to applicant (or applicant's stevedoring firm or employer), or any employee or affiliate of applicant, relating to or arising from stevedoring operations at the Port of Miami, in Miami-Dade County, or elsewhere during the last five (5) years. For each identified citation, fine, injury, and/or accident, please describe the incident giving rise thereto, including the nature of any injuries arising therefrom or relating thereto and provide copies of all citations and related inspection or investigative reports and any attachments thereto, any appeal of same, and the final judgment, settlement or other disposition of such citations or fines. Attach supplemental pages as needed.

None

QUESTIONNAIRE



9. Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

415,797 total labor hours

CERTIFICATION OF ACCURACY:

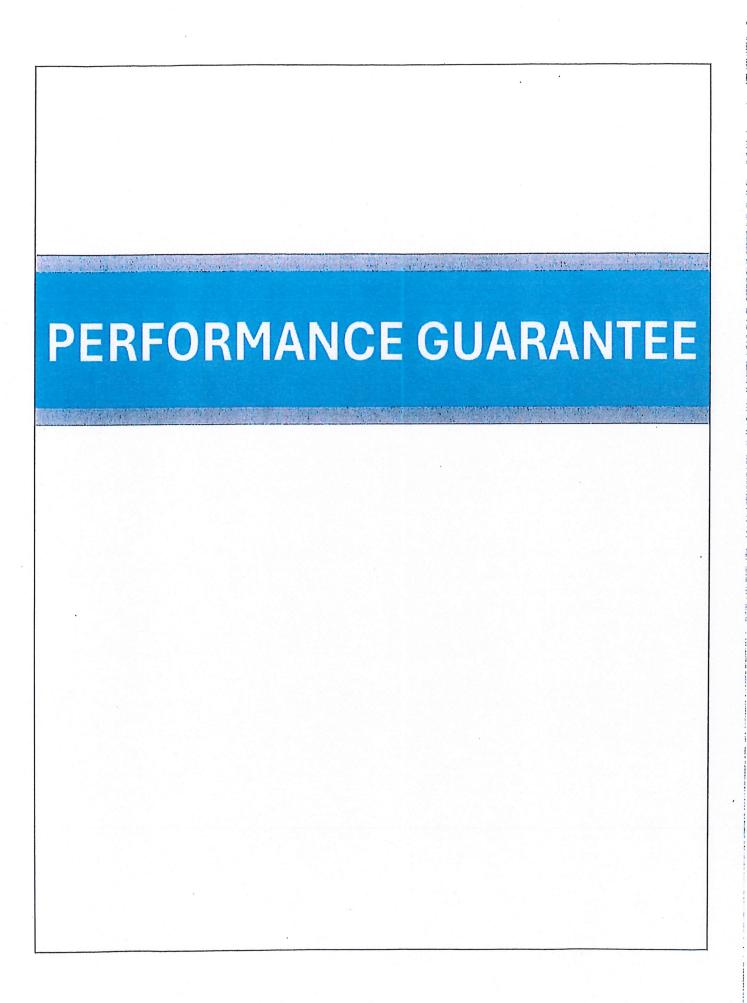
By signing below, the undersigned authorized representative of the permit applicant swears or affirms that all information provided above and in the attachments hereto is true and correct.

Applicant Name:	Francois du Boucheron
Applicant Signature:	faul
Title:	Chief Financial Office
Date:	127 2025

QUESTIONNAIRE



Before me, the undersigned authority, duly authorized to give oaths is the person who executed the foregoing Application for Stevedoring License, and and correct.	, who being sworn, deposes and says that he
Witness my hand and official seal at	_, Florida, this <u>lot</u> day of <u>December</u> ,
Notary Public, State of Florida at Large	
My commission expires: July 16, 2025	
(NOTARY SEAL) Notary Public State of Florida Ana George My Commission HH 147710 Expires 07/16/2025	





January 22, 2025

PortMiami Hydi Webb Port Director and CEO 1015 North America Way, Suite 215 Miami, FL 33132

Subject: Authorization to Reallocate Payment Guarantee Deposit

Dear Mrs. Webb,

I am writing to request and authorize the reallocation of the payment made via Check in the amount of \$1,000 and dated November 15, 2022, which was originally intended to cover the Payment Guarantee for Ramon Delgado's stevedore license. As Mr. Delgado will no longer require a stevedore license with Miami-Dade County, we respectfully request that this deposit now be applied to cover the Payment Guarantee requirement for Mr. François Du Boucheron's new stevedore license instead.

Through this letter, I confirm that I have the authority to request this reallocation of funds.

Should you have any questions or require additional information, please feel free to contact me at 305-347-3804 or cell 305-970-8164 or via email at ana.george@sfct.us.com.

Thank you for your prompt attention to this matter.

Ana George

Executive Assistant

Enclosure(s) - Copy of Check No.



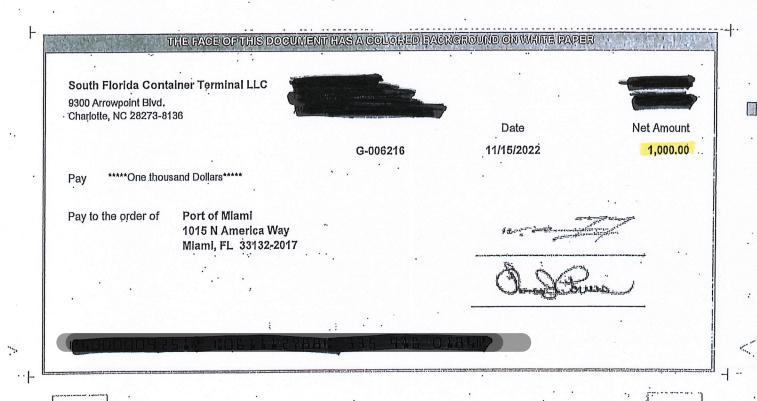
M-176SFLOCONT

DREW & ROGERS, INC.

稿

Voucher No	Invoice/Prepayment No	Invoice Date	Gross Amount	Discount Amount	Net Amount
2022003297	BOND PERMIT 2023-RAMON DELGADO	10/21/2022	1,000.00	0.00	1,000.00
•					
			•		
	•				
	Total Amount:		1,000.00		1,000.00

TO SET UP ACH PAYMENTS PLEASE CONTACT US AT AMRPAYABLES@APMTERMINALS.COM



Port Miami

064 Miami Seaport

Date: 12/12/2024 Office: 064002 MACH: SPADM126 Cashier: blancac Batch: 40651 Trans #: 1

Trans Total: \$50.00
MAST MASTERCARD \$50.00
Card Number:
Authorization Code: U15842

Cardholder Signature

Have a nice day!
Thank you for your payment.

Port Miami 1015 N. American Way

Miami,FL 33132

Oate: 12/12/2024 Mach ID: SPADM126 Office: 064002 Cashier: blancac Batch: 40651 Tren #: 1

Rept #: 00433909

Customer: SOUTH FLORIDA CONTAINER TERMIN

064500501 INVOICE PAYMENT

Payment Total: \$50.00

Transaction Total: \$50.00
MASTERCARD Tendered: \$50.00

Thank you for your payment, Have a nice day!



Invoice No. 2025- 02659

DATE 12/12/2024

PortMiami 1015 North America Way, 2nd Floor Miami, FL 33132-2081 T (305) 347-4964 and (305) 960-5401 www.miamidade.gov/portmiami

www.miamidade.gov

INVOICE

BILL TO:

SOUTH FLORIDA CONTAINER TERMINAL, LLC 2650 PORT BOULEVARD MIAMI, FL 33132-

TARIFF	DESCRIPTION	QUANTITY	UNIT	RATE	AMOUNT
700.04	MISCELLANEOUS REVENUE CHARGE		VAR		50.00

SUB-TOTAL

50.00

TOTAL 50,00

COMMENTS:

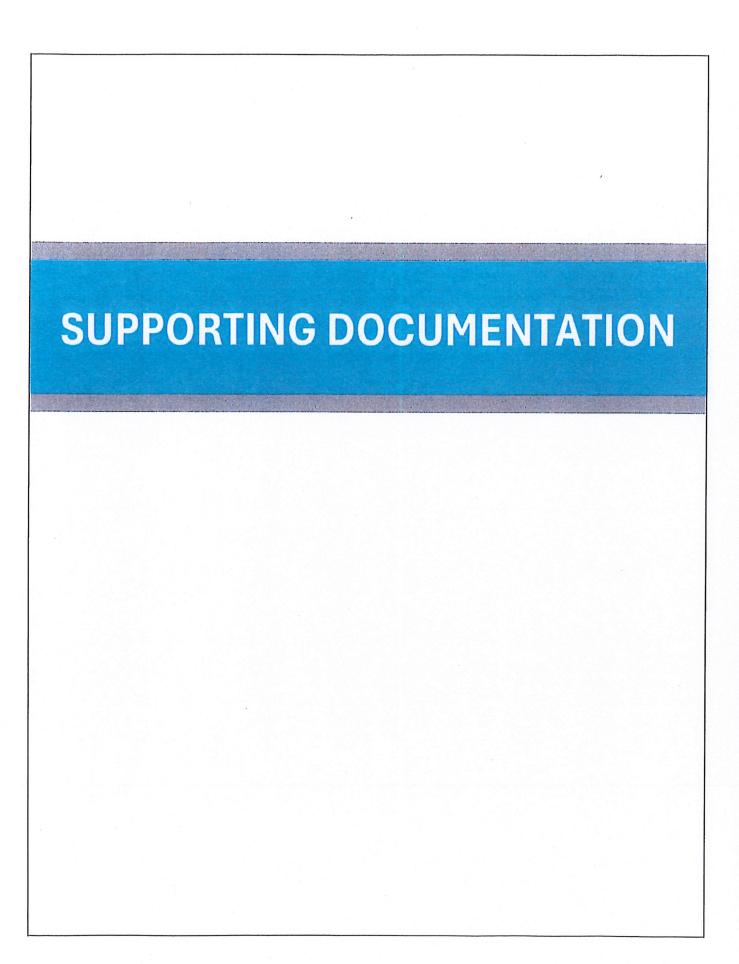
STEVEDORING LICENSE APPLICATION FEE: SOUTH FLORIDA CONTAINER TERMINAL, LLC

APPLICANT: FRANÇOIS DU BOUCHERON

CREDIT CARD PAYMENT DATE: 112/12/2024

> Invoice No. 2025- 02659







francois.boucheron@gmail.com French & U.S. citizenships

Seasoned senior financial executive with 13+ years of experience in Corporate & Projects Finance. Board member, CFO background in international environments with the ability to deliver high quality work under pressure. Proven track record in strategic thinking to improve performance and enhance profitability dealing with top executives.

Work Experiences

Since 04/2024 South Florida Container Terminal, APMT / CMA CGM joint venture, CFO, Miami

2022 - 2023 CMA-CGM Terminal Link, Performance & Development Manager, Miami

- Oversee and monitor performance of a port infrastructure portfolio in the US & Carribean area (\$300 millions total revenues)
- Provide analysis to shareholders & local management team (CEO, CFO and COO) to support business decisions (commercial, financing, actions from the board, productivity, capex plan...)
- Review and participate in the budget process of the portfolio and ensure the good quality of the financials and KPIs reported
- Conduct development and acquisition projects (Kingston: \$200 millions in expansion and equipment; Miami: \$60 millions densification project; Houston: \$25 millions in acquisition & expansion)
- · Board member of two assets (Houston & Haïti) with a business decision role

2017 - 2021 Bolloré Ports, CFO Bénin Terminal, Port Infrastructure in West Africa (Executive Committee member)

- Business partner to the CEO on strategic & business decisions (revenues of +\$60 millions in 2020)
- Managed finance team of 15 direct reports (accounting, treasury, reporting...) and coordinated actions with other departments (company of +400 employees)
- Built the budget with the CEO and ensured its monitoring (KPI, financial performance, business actions, capex)
- Reported financials under IFRS standard for the group & UEMOA standard for local authorities
- Assessed development opportunities with local Port Authority and provided analysis to the shareholders to shape long term strategy (cash flow, working capital, financing)

2015 - 2017 Bolloré Transport & Logistics HQ, Internal Control, Paris

- Conducted due diligences of logistic companies (Jakarta: \$10 millions, Lebanon: \$5 millions, UAE:
 \$5 millions)
- Led full scope internal control reviews (operations, AR & AP, cash management) in more than 15 international subsidiaries (Indonesia, Nigeria, Kenya, Madagascar...)
- Assisted local CFO in the implementation of group procedures and audit recommendations

2012 - 2015 BPCE Group (Banque Populaire, Caisse d'Epargne, Natixis), General Inspection, Paris

- Conducted large scope audit reviews of subsidiaries from retail banking (BPCE network) to hedge funds (Loomis Sayles) and private equity funds (Natixis, Cube Infrastructure)
- Assessed performance and profitability of the subsidiaries, private equity participations, credit risk analysis

2011 Ernst & Young Financial Services Office, Consultant, Paris

Education

2009 - 2011 Audencia University, France

Master's degree in Business Administration

- Concentration in finance
- Exchange semester in Bowling Green State University, Ohio

2005 - 2009 Institut Supérieur d'Electronique de Paris (ISEP), France Master's degree in engineering

Specialisation semester in Information Systems

Other Competencies

Languages

Bilingual French & English, notions in German

Work exp.

France, US, West Africa (Benin, Senegal, Mauritania), short term assignments in many African,

Midlle East and Asian subsidiaries

Extra Professional Activities

Hobbies

Private Pilot License, kitesurfing, sports (running, swimming, enduro motorcycle), Jaguar C-type

restoration

Entrepreneurial exp.

Development of a wine community plateform, crytpo enthusiast (lightning node administrator)



Department of State / Division of Corporations / Search Records / Search by Entity Name /

Detail by Entity Name

Foreign Limited Liability Company SOUTH FLORIDA CONTAINER TERMINAL, LLC

Filing Information

Document Number

M08000001781

FEI/EIN Number

26-3160095

Date Filed

04/14/2008

State

DE

Status

ACTIVE

Last Event

CANCEL ADM DISS/REV

Event Date Filed

10/09/2009

Event Effective Date

NONE

Principal Address

2299 Port Blvd.

Miami, FL 33132

Changed: 03/22/2024

Mailing Address

2299 Port Blvd.

Miami, FL 33132

Changed: 03/22/2024

Registered Agent Name & Address

C T CORPORATION SYSTEM 1200 SOUTH PINE ISLAND ROAD

PLANTATION, FL 33324

Name Changed: 10/05/2011

Address Changed: 10/05/2011

Authorized Person(s) Detail

Name & Address

Title Member

MDC059

Universal Maritime Service Corp. 2299 Port Blvd. Miami, FL 33132

Title Member

Terminal Link, LLC 2299 Port Blvd. Miami, FL 33132

Annual Reports

 Report Year
 Filed Date

 2022
 03/30/2022

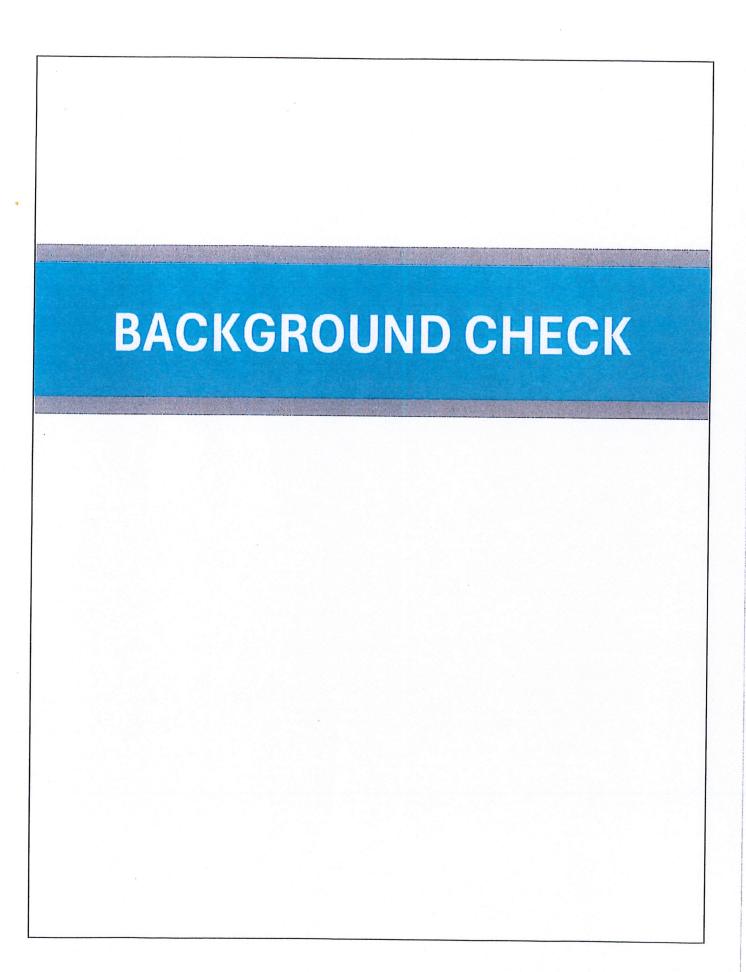
 2023
 02/24/2023

 2024
 03/22/2024

Document Images

03/22/2024 ANNUAL REPORT	View image in PDF format
02/24/2023 ANNUAL REPORT	View image in PDF format
03/30/2022 ANNUAL REPORT	View image in PDF format
04/22/2021 ANNUAL REPORT	View image in PDF format
05/25/2020 ANNUAL REPORT	View Image in PDF format
04/05/2019 ANNUAL REPORT	View image in PDF format
04/18/2018 ANNUAL REPORT	View image in PDF format
04/08/2017 ANNUAL REPORT	View image in PDF format
04/20/2016 ANNUAL REPORT	View image in PDF format
04/10/2015 ANNUAL REPORT	View image in PDF format
04/28/2014 ANNUAL REPORT	View image in PDF format
04/17/2013 ANNUAL REPORT	View image in PDF format
04/11/2012 ANNUAL REPORT	View image in PDF format
10/05/2011 Reg, Agent Change	View image in PDF format
04/18/2011 ANNUAL REPORT	View image in PDF format
03/30/2010 ANNUAL REPORT	View image in PDF format
10/09/2009 REINSTATEMENT	View image in PDF format
04/14/2008 Foreign Limited	View image in PDF format

Florida Department of State, Division of Corporations



Miami-Dade Sheriff's Office Memorandum

Date:

January 14, 2025

To:

Hydi Webb, Port Director

PortMiami

From:

Sergio M. Alvarez, Major

Seaport Operations Bureau

Subject:

Local Background Checks for Stevedoring License Applicants

In response to your request regarding the above captioned subject, the Miami-Dade Police Department conducted a criminal background check pursuant to Section 28-6.4, of the Miami-Dade County Code, for the following individuals:

NAME

A. Platon Alexandrakis Albert Smalls Jr. Michelle L. Porter Fred Castonguay **Timothy Touzet** Dusko Pesic Edward A. Gonzalez Evangelia Monocandilos Gerardus Van den Heuvel Frank V. Rovirosa Iordanis (Jordan) Monocandilos James J. Pelliccio Jorge P. Rovirosa Policarpo Mauricia Richard Rodriguez Sherif Assal Sara Babun Robert Van Leeuwen Michael Nelson Francois Du Boucheron

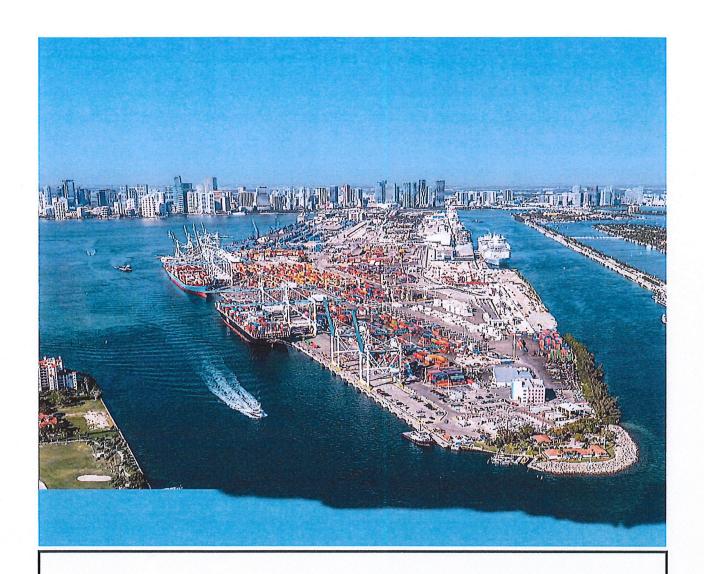
Hugh G. Healey

DOB



Based on the aforementioned, the Miami-Dade Sheriff Office found no disqualifying factors for the Stevedoring Licenses not to be issued to the applicant.

If you have any further questions, please contact me directly at (305) 329-4059.



LICENSE

PORT OF MIAMI TERMINAL OPERATING, L.C.

PERSONAL CHARACTER FORM



Applicant Name:	Gerardus van den Heuvel
Applicant Age:	63
Applicant Citizenship:	American Citizen
Date of Birth:	
Race:	Caucasian
Social Security Number:	
Home Address:	
Home Phone:	N/A
Mobile Phone:	
E-mail Address:	gerard.vdheuvel@pomtoc.com
1. Name and address of Port of Miami Termin 635 Australia Way Miami, FL 33132	stevedore firm which applicant will conduct his/her stevedoring activities upon issuance of license: al Operating Co., L.C.
2. Stevedore's Perform	nnce Bond:
3. Has applicant ever be	een refused such bond? No







STEVEDORE LICENSE NO. 2025-03

Issue Date: January 18, 2025

Expiration Date: January 18, 2026

Miami-Dade County

STEVEDORE LICENSE

Granted to

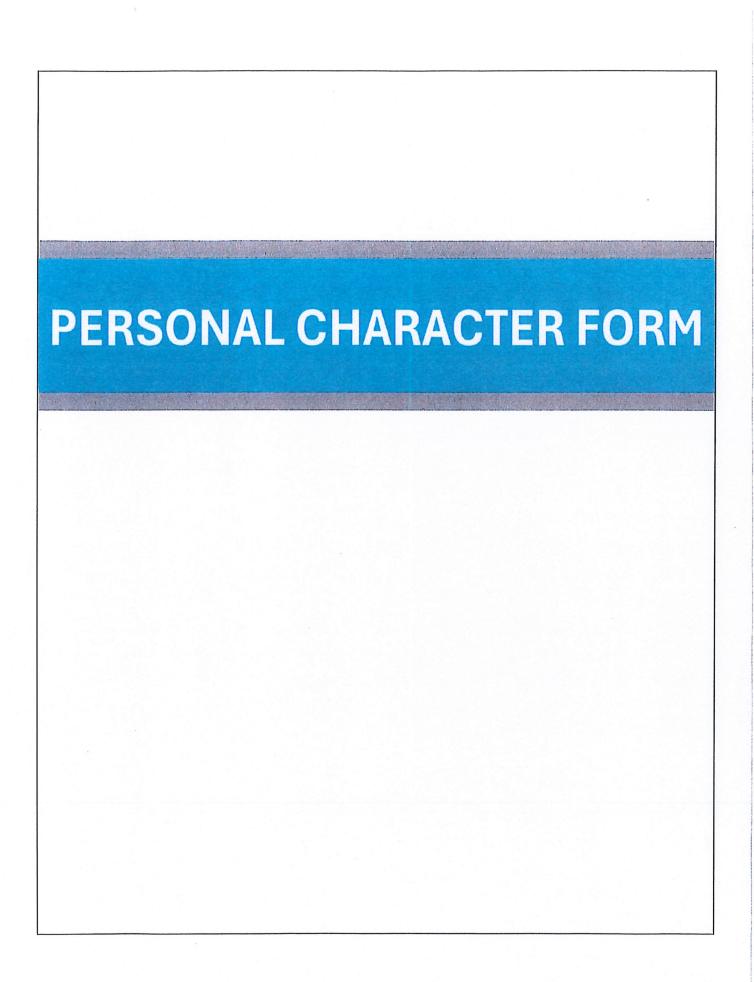
GERARDUS VAN DEN HEUVEL

Code of Miami-Dade County; and PortMiami Terminal Tariff No. 010, all as they may be amended from time to time, the above licensee, in accordance with Sections 1.01(A) and 5.02, Miami-Dade County Home Rule Charter; Section 125.012(6), Florida Statutes; Chapter 28A, having met the qualifications prescribed and posted the required performance bond, is hereby licensed to perform as a STEVEDORE within Miami-Dade County, Florida.

Authorized By: Miami-Dade Board Of County Commissioners

> Hydi Webb Port Director and CEO





PERSONAL CHARACTER FORM



- 4. List all connections applicant has had with stevedoring and with shipping industry, giving dates and locations.
 - 1985 Smith & Kelly Stevedoring, Charleston
 - 1992 Sealand Services, Charleston, SC
 - 1994 Sealand Services, Houston, TX
 - 2024 POMTOC, Miami, FL
- 5. List all supervisory capacities previously held by applicant in Question No. 4.

Stevedoring Supervisor Stevedoring Manager Marine Manager Port manager Director Operations Chief Operating Officer Chief Executive Officer

- 6. Describe supervisory duties performed by applicant in No. 5.
 - Stevedoring, planning, labor orders, vessel services, terminal planning, port captain, stowage.
- 7. List at least 3 local individual references and their addresses, of persons knowing applicant for two years or more.

Name:

Matthew Leech, Ports America, Charlotte

Address:

Colombia Colombia

Telephone:

THE WALLES

Name:

Matthew Hoag

Address:

Telephone:

10-2-03-0

PERSONAL CHARACTER FORM



Name:

Fred Castonguay

Address:

Port of Miami, Office 502, Miami, FL 33132

Telephone:



8. List all bank business accounts:

All personal accounts at Bank of America

- 9. Education: List the name and address of high school, college, or specialty school attended, with dates of attendance and degrees, if any:
 - 1974 1979 Nico Bechers, MAVO Sittard, Netherlands (High School)
 - 1979 1984 Merchant Marine Academis, De Ruyter, Flushing Netherland (Engineering Degree)
 - 2012 2013 Wharton School of Banner (Finance Degree)
- 10. List any other information which applicants thinks might be of value to the Miami-Dade County Board of Commissioner's regarding this application:

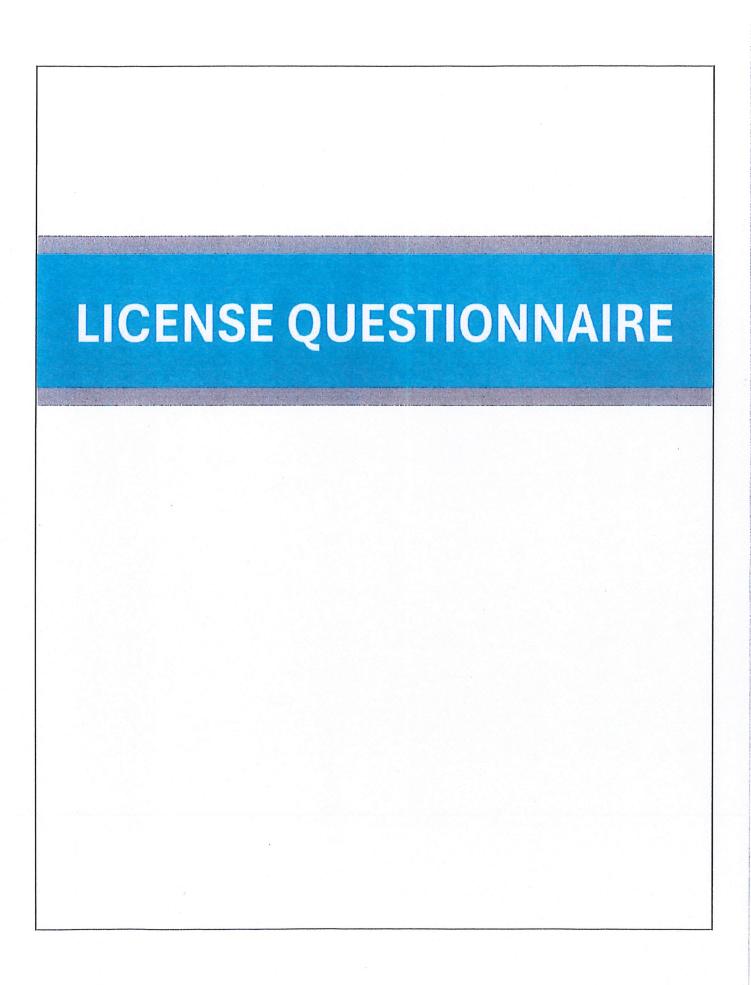
Attended various safety training courses + 35 years of experience in building, planning, managing ports and terminals in the USA and other countries.

Managed various labor union disputes. Worked closely with Port Authorities and related government officers throughout the USA.

PERSONAL CHARACTER FORM



DATE APPLICANT SIGNAT	IIRF
Before me, the undersigned authority, duly authorized to give oaths GERAR TOUS VAN DEN HEUVEZ is the person who executed the foregoing Application for Stevedoring License, a	, who being sworn, deposes and says that he
and correct.	
Witness my hand and official seal at MIAMI- DADE COUNTY 20 24.	, Florida, this day of Novem Best
SpBel	
Notary Public, State of Florida at Large	
My commission expires: JUNE 29, 2026	
(NOTARY SEAL) Sara Beltrán MY COMMISSION # HH256482 & EXPIRES: June 29, 2026	



2025 STEVEDORING BUSINESS LICENSE QUESTIONNAIRE



Completed questionnaires must be turned in by 5:00 PM on Friday, November 29, 2024. Failure to turn in a properly completed questionnaire, along with any other information required by this stevedore license solicitation by such deadline may result in your application being denied.

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

Gerardus van den Heuvel is a current employee of POMTOC (Port of Miami Terminal Operating Company,L.C.) 635 Australia Way Miami, FL 33132

2. Provide evidence of the applicant's financial strength, including the ability to secure insurance, indemnity and performance bonds.

Insured through POMTOC

Financial strength upon request

QUESTIONNAIRE



3. Disclose the pendency or entry within the last twenty (20) years of any and all proceedings, judgments, and/or orders of any court or regulatory body respecting the ability of the applicant, its affiliates, and/or its principals or operating officers to conduct a stevedoring business.

None

4. Disclose any outstanding fees, taxes, or charges assessed within the last twenty (20) years by Miami-Dade County, including PortMiami, to the applicant and any and all affiliates, principals or operating officers that remain unpaid at present that were required to be written off, or that remained unpaid for a period of more than six months.

None

QUESTIONNAIRE



5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

Worked for 35+ years in the Ports and Terminal Industry

- Merchant Officer Nedlloyd Kines
- Naval Officer Royal Dutch Navy
- Stevedore Supervisor Charleston, SC
- Operations Manager Charleston, Houston, Norfolk, Oakland & Los Angeles
- Operations Director London, Vietnam, Korea, Peru & Canada

6. Pursuant to section 28A-6.5, disclose whether the applicant, the firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent share thereof has within the last ten (10) years (i) been convicted of a felony or (ii) had a finding of guilt entered against him, her, or it (including, but not limited to, a withhold of adjudication).

No

QUESTIONNAIRE



7. Has the applicant or any of its employees, contractors, or affiliates, in the State of Florida, within the past 5 years, been a party to or subject of any civil, criminal, administrative, or disciplinary proceeding, action, investigation before, or had fines or citations imposed or issued upon or against it by any Federal, or State, local court, administrative, regulatory or licensing agency including, without limitation, OSHA and any environmental agencies, or any other governmental agencies. If yes, please provide details and outcomes, and attach copies of any identified citations and complaints. Attach supplemental pages as needed.

No

8. Identify: (A) all work related accidents, injuries and deaths that occurred as part of, related to, or arose out of the applicant's operations at the PortMiami or Miami-Dade County within the last five (5) years; and (B) any citations, judgments, consent decrees, notices of violations or other rulings or fines issued or imposed by OSHA or other regulatory agencies to applicant (or applicant's stevedoring firm or employer), or any employee or affiliate of applicant, relating to or arising from stevedoring operations at the Port of Miami, in Miami-Dade County, or elsewhere during the last five (5) years. For each identified citation, fine, injury, and/or accident, please describe the incident giving rise thereto, including the nature of any injuries arising therefrom or relating thereto and provide copies of all citations and related inspection or investigative reports and any attachments thereto, any appeal of same, and the final judgment, settlement or other disposition of such citations or fines. Attach supplemental pages as needed.

None

QUESTIONNAIRE



9. Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

Period:

October 1st, 2023 thru September 30, 2024

Total Hours:

133,910.00

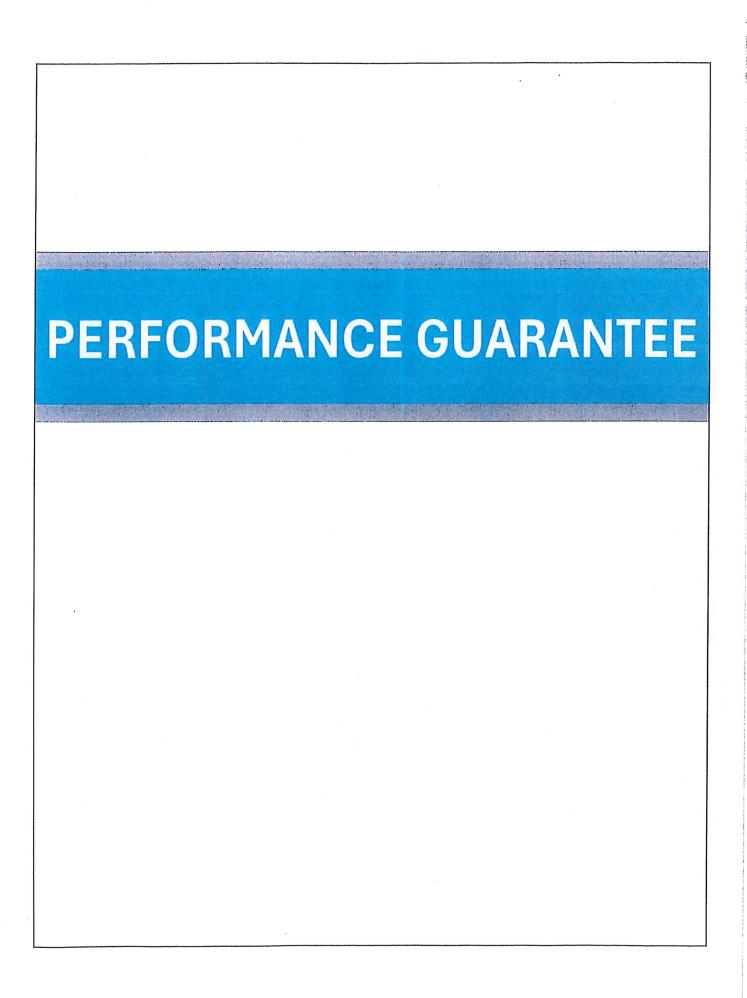
QUESTIONNAIRE



Certification of Accuracy

By signing below, the undersigned authorized representative of the permit applicant swears or affirms that all information Provided above and in the attachments hereto is true and correct.

	Applicant Name:	Gerardus van den Heuvel	>			
	Applicant Signature:					
	Title:	Chief Executive Officer				
	Date:	11-18-2024				
1	Before me, the undersigned authority, duly authorized to give oaths and take acknowledgments, personally appeared GERARDUS VAN DEN HEUVEL, who being sworn, deposes and says that he is the person who executed the foregoing Application for Stevedoring License, and that the matters and things therein contained are true					
)	is the person who executed and correct.	the foregoing Application for Stevedoring License,	and that the matters and	things therein contained are true		
	Witness my hand and officion 20 24.	Il seal at Miami - DADE COUNTY	, Florida, this <u>18</u>	_day of November,		
	SB					
	Notary Public, State of Flori	da at Large				
	My commission expires:	JUNE 29, 2026				
	(NOTARY SEAL)	Sara Beltrán MY COMMISSION # HH256482 8 EXPIRES: June 29, 2026				



Port of Miami Terminal Operating Co., L.C. 635 Australia Way

635 Australia Way Miami, FL 33132 305-533-8100





PAY

TO THE Fifty Dollars and 00 Cents ORDER OF

PORT OF MIAMI 1001 NORTH AMERICA WAY SUITE 115 MIAMI FL 33132 11/21/2024

\$50.00

DATE

AMOUNT



AUTHORIZED SIGNATURE

Port of Miami Terminal Operating Co., L.C.

Action.	-

VENDOR	INVOICE NO.	DATE	DESCRIPTION	G/L NUMBER	AMOUNT .
PORMIA0	GERARD VAN D	11/18/2024	STEV LICENS APPLICATION		\$50.00
			CAST A SECULAR SECURITION OF THE SECURITION OF T	gedunne.	
			经基本证券 医二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十	7	
					\$50.00

Port of Miami Terminal Operating Co., L.C.





Invoice No. 2025-02556

DATE 12/09/2024

PortMiami 1015 North America Way, 2nd Floor Miami, FL 33132-2081 T (305) 347-4964 and (305) 960-5401 www.miamidade.gov/portmiami

www.miamidade.gov

INVOICE

BILL TO:

PORT OF MIAMI TERMINAL OPERATING COMPANY, L.C 635 AUSTRALIA WAY MIAMI, FL 33132-

TARIFF	DESCRIPTION	QUANTITY	UNIT	RATE	AMOUNT
700.04	MISCELLANEOUS REVENUE CHARGE		VAR		50.00

SUB-TOTAL

50.00

TOTAL	50.00

COMMENTS:

STEVEDORING LICENSE APPLICATION FEE FOR MR. GERARD VAN DEN HEUVEL CHECK#

Western Surety Company

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS:

That WESTERN SURETY COMPANY, a corporation organized and existing under the laws of the State of South Dakota, and authorized and licensed to do business in the States of Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming, and the United States of America, does hereby make, constitute and appoint

C. Bendt	of Sioux Falls
	ted authority, its true and lawful Attorney-in-Fact, will full power and
	deliver for and on its behalf as Surety and as its act and deed, the
following bond:	
One Stevedore County of Dade	
bond with bond number: 72671455	
for <u>Gerardus Van Den Heuvel</u>	
as Principal in the penalty amount not to exceed: \$1,000.00	·
	e and exact copy of Section 7 of the by-laws of Western Surety Company
duly adopted and now in force, to-wit:	or other obligations of the corporation shall be executed in the corporate
name of the Company by the President, Secretary, any Assistant Secre	etary, Treasurer, or any Vice President, or by such other officers as the
Board of Directors may authorize. The President, any Vice Presider	nt, Secretary, any Assistant Secretary, or the Treasurer may appoint
	licies, or undertakings in the name of the Company. The corporate seal is
such officer and the corporate seal may be printed by facsimile.	, or any management at the experiment the argument of any
This Power of Attorney may be signed by digital signature and sea	aled by a digital or otherwise electronic-formatted corporate seal under and
by the authority of the following Resolution adopted by the Board of Dire April, 2022:	ectors of the Company by unanimous written consent dated the 27th day of
"RESOLVED: That it is in the best interest of the Company to	periodically ratify and confirm any corporate documents signed by digital
signatures and to ratify and confirm the use of a digital or otherwideed of the Company."	ise electronic-formatted corporate seal, each to be considered the act and
•	ADANY has assessed these presents to be evenuted by its
	MPANY has caused these presents to be executed by its
	l affixed this <u>4th</u> day of <u>September</u> ,
ATTEST O	WESTERN SURETY COMPANY
() POWOUS STATE OF THE PARTY OF	DA COUNTY
L. Bauder, Assistant Segretary	Larry Kasten, Vice President
STATE OF SOUTH DAKOTA)	
COUNTY OF MINNEHAHA	
74. a 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	d Espera
On this <u>4th</u> day of <u>September</u>	2024 , before me, a Notary Public, personally appeared
Larry Kasten a	nd L. Bauder
who, being by me duly sworn, acknowledged that they signed the	e above Power of Attorney as
	SURETY COMPANY, and acknowledged said instrument to be the
voluntary act and deed of said Corporation.	^
\$ S. GREEN \$	
NOTARY PUBLIC	. of the
(SEAL) SOUTH DAKOTA (SEAS) &	Notary Public
+ www. My Commission Exp	pires February 12, 2027

Form 672-5-2023

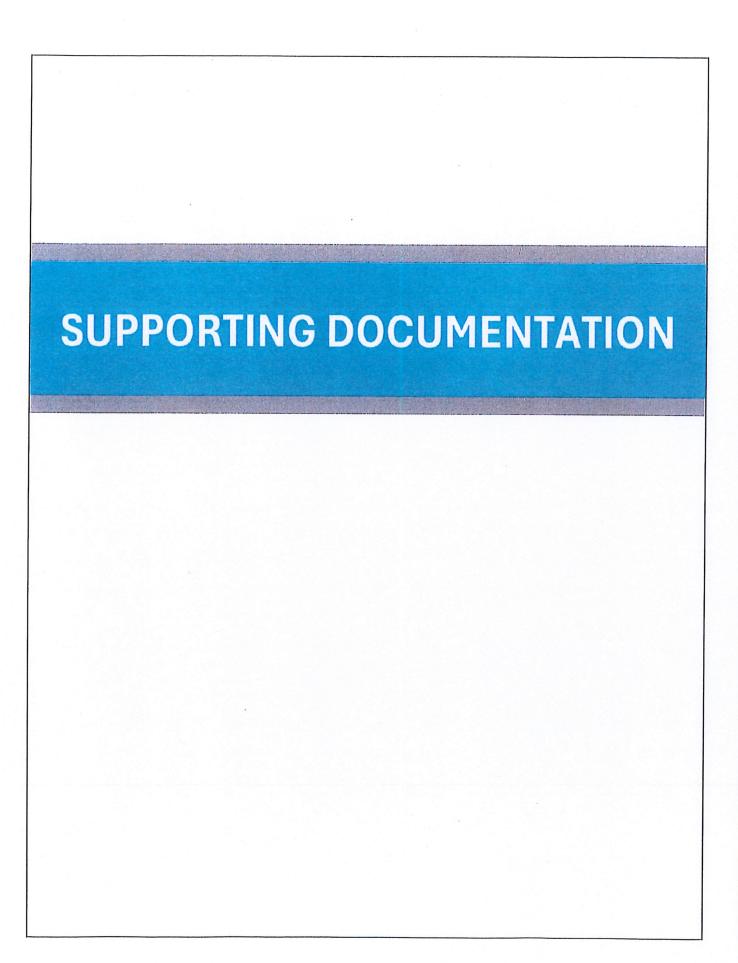
To validate bond authenticity, go to www.cnasurety.com > Owner/Obligee Services > Validate Bond Coverage.

BOND NO. 72671455

BOND

beta A. H. ann.			
KNOW ALL MEN BY THESE PRESENTS, that I Gerardus Van Den Heuvel			
Of DAUG COUNTY, FLORIDA as Principal and WESTERN STIGRTY COMPANY			
30 Stipping and the late to the state of the			
TO THE WORLD DO WILLIAM SALES AND THE SALES			
The same that the same that the same that the same that the same the			
The state of the s			
severally, firmly by these presents.			
Signed and scaled this 4th day of September, 2024			
V8 Marie Mar			
The conditions of this obligation are such that:			
The state of the s			
WHEREAS, Section 311.02, compiled General Laws of the State of Florida, for the year			
The state of the s			
\$1,000.00 for the proper performance of duties as such stevedore, and;			
and the state of t			
WHEREAS, the Board of County Commissioners, Dade County, Florida, has ordered and			
issued a Stevenore's License to Gerardus Van Den Heuvel, the Principal herein.			
NOW, THEREFORE, the said Principal will well and truly perform their duties as			
THE PROPERTY OF STATE OF THE PROPERTY AND INCOME. THE PROPERTY OF THE PROPERTY			
TO THE PROPERTY OF THE PROPERT			
effect during the period businesses September 4, 2024			
effect during the period beginning September 4, 2024 September 4, 2025 September 4, 2025 and may be continued in force thereafter by the execution of a Continuation Cartificate continued in force thereafter by			
the execution of a Continuation Certificate signed by the Principal and Surety.			
and Surety.			
Bv:			
Principal			
WESTERN SURETY COMPANY			
Succey			
(1) (Mill) By: Chenly C. Bendt, Ass't Sec.			
Attorney-in-Fact			
.,,			
Branch to 12 and 15 and			
Appointed Agent of Surety			

avatelebroditetedin



Gerard van den Heuvel

Educational background:

1978-1983:

 Merchant Marine Academy "De Ruyter", Flushing, the Netherlands This Academy is comparable to the Kings Point Merchant Marine Academy in New York.

Upon finishing the 5-year education, I received my master's degree in Maritime Transport and Business Administration, as well as my 3rd Mate's License.

1983-1985

• Royal Dutch Navy Officer training.

In 1983 I was drafted into the Royal Dutch Navy as a Junior Lieutenant and received additional courses in transportation and logistics administration as well as general Navy readiness training.

I ended up as the Junior Officer in charge of the Port Operations Dept, running the day-to-day operations of the tugboat assignment, port administration and berth assignments for the port of Den Helder. The Netherlands largest Navy Port.

1995-1997

• Sealand/ CSX Executive Leadership management program. This program was intended for future executives to develop under the mentorship of one of the Executives of the Sealand organization.

My assigned Executive mentor was Mr. James C McKenna. Mr. McKenna is currently the President and CEO for the Pacific Maritime Association.

2013/2014

- The Wharton School of Business, University of Pennsylvania (Finance)
 During my time as CEO of DP World Peru, I attended the executive finance
 and economy courses at Wharton School of Business.

 This is a full 6 month expedited executive course culminating with two
 weeks of onsite classes and final exams.
- Languages (Fluent): English, Spanish, Dutch, German

Experience Summary

Over 35 years of experience in Ports & Terminal, Transportation and Logistics Business Management with various levels of P&L responsibilities. The last 23 years have been in Senior and Executive management levels of the organization overseeing Shareholder and Stakeholders' interests, Government relations, strategy design and implementation, Business Planning and expansions, Commercial and Operational efficiency improvements, Change Management, Automation, Union negotiation, Business development.

Management experiences include:

- ➤ Negotiation strategies and implementation of union and labor contracts in USA, Canada, Europe, South America, and Asia
- ➤ Representing DP World interest and lobby with the various local, regional, and national Government entities, in the countries that I was responsible for.
- ➤ Working with and on various Boards of Directors, Port Authorities and Government Agencies as partners or equity owners, worldwide.
- > CEO reporting to and Director on various boards.
- ➤ M&A Strategy leader for several projects over the past 20 years.
- ➤ Managing complex Terminal and Logistics integrations and P&L, Executive management leadership of multiple companies
- > Extensive international, hands-on, operational and implementations experience in a variety of regions and leadership roles.
- > Terminal Project Implementation management and *Terminal and Passenger Operations* Design, including semi-automated operations.
- ➤ Manage the strategic operational needs for Sealand, CSXWT globally and Regional and local for DP World.
- > Work jointly and managing sales and marketing management to create and Manage customer services needs and create innovative services to promote growth.
- > Extensive international, hand-on, operational and implementations experience in a variety of regions and management of day-to-day terminal and vessel operations and P&L management.
- > Working with various Boards of Directors, Port Authorities and Government Agencies as partners or equity owners, worldwide.

Senior Executive Leadership History

Port Of Miami Terminal Operation CEO POMTOC Mian	ting Company ni, FL Unites States	07/24 - current	
DP World Canada COO Ports and Terminals Cana	ada Vancouver, Canada	04/22- 07/24	
DP World (Middle East and Af CEO DPW Sokhna Terminal General Manager DPW Egypt	rica) Sokhna, Egypt Cairo, Egypt	01-21 - 04/22	
DP World (Americas) CEO DPW Peru (2&3 PL busing General Manager DPW Callao Regional Director Operations Americans)	· ·	06-18 - 01-21 04/11 - 06-18 01-10 - 04-11	
D.P World (Asia) CEO SPCT Terminal Director Operations	Ho Chi Minh City, Vietnam Ho Chi Minh City, Vietnam	02/10 - 12/10 05/08 - 02/10	
Senior Management Leaders	hip History		
Maersk, Inc. (APM Terminals) Director Operations North Ame G.M. Business Development	erica Charlotte, NC Charlotte, NC	04/07-05/08 05/05- 04/07	
CSX World Terminals, LLC/Set Director Operations Director Operations	ea-Land Services, Inc. PNC, Pusan, South Korea Charlotte, NC (Global)	01/02- 05/05 12/99- 01/02	
Management History			
Sea-Land Services, Inc. G.M. Operations Venezuela & Manager Global Terminal Operations Manager Marine Ops Manager	•	01/98- 12/99 02/95- 01/98 11/93- 06/95 04/89- 11/93	
Nedlloyd Lines, Inc. Nedlloyd Representative/Opera Port Captain	tions Mgr Charleston, SC New York, NY	05/86- 04/89 10/85- 05/86	
Royal Dutch Navy 2nd Lieutenant	Den Helder, The Netherlands	02/83-02/85	



Department of State / Division of Corporations / Search Records / Search by Entity Name /

Detail by Entity Name

Florida Limited Liability Company

PORT OF MIAMI TERMINAL OPERATING COMPANY, L.C.

Filing Information

Document Number

L93000000041

FEI/EIN Number

65-0446195

Date Filed

01/28/1993

State

FL

Status

ACTIVE

Last Event

LC AMENDMENT

Event Date Filed

11/23/2009

NONE

Event Effective Date

Principal Address

635 AUSTRALIA WAY

MIAMI, FL 33132

Changed: 02/08/2012

Mailing Address

635 AUSTRALIA WAY

MIAMI, FL 33132

Changed: 02/08/2012

Registered Agent Name & Address

BLANCK, ROBERT W

5730 SW 74 STREET, SUITE 700

C/O BLANCK & COOPER, P.A.

MIAMI, FL 33143

Name Changed: 11/10/2008

Address Changed: 11/10/2008

Authorized Person(s) Detail

Name & Address

Title MGR

ROVIROSA, JORGE P 125 NE 9TH STREET MIAMI, FL 33132

Title MGR

ROVIROSA, FRANK V 125 NE 9TH STREET MIAMI, FL 33132

Title MGR

Castonguauy, Fred 635 AUSTRALIA WAY MIAMI, FL 33132

Title Manager

Smith, Christopher 635 AUSTRALIA WAY MIAMI, FL 33132

Annual Reports

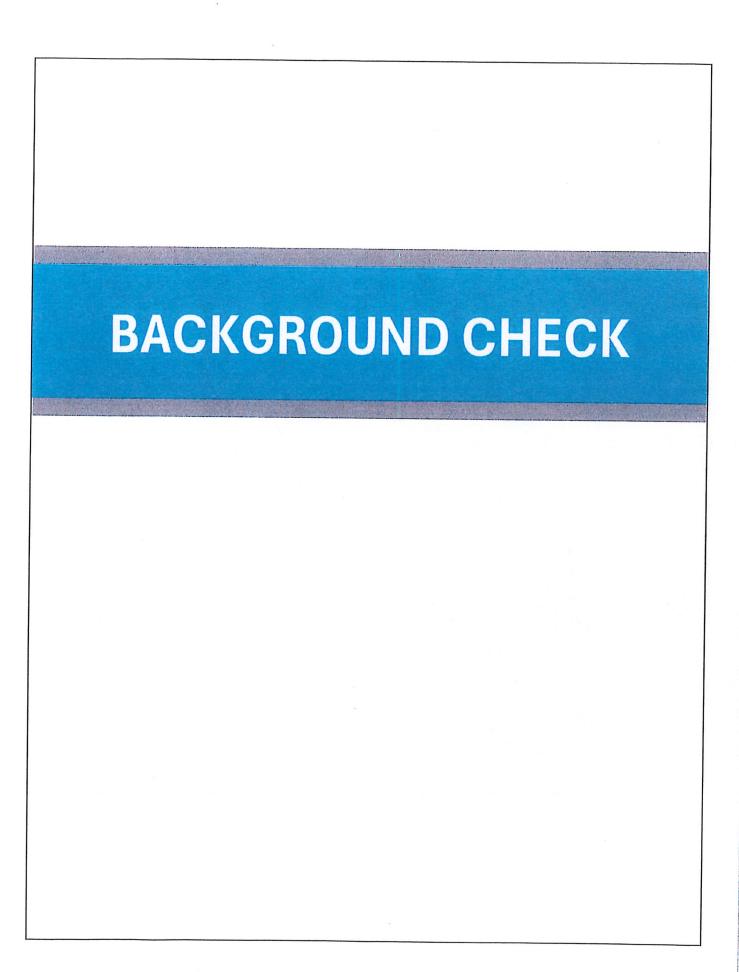
Report Year	Filed Date	
2023	01/18/2023	
2024 ⁻	03/01/2024	
2024	10/23/2024	

Document Images

10/23/2024 AMENDED ANNUAL REPORT	View image in PDF format
03/01/2024 ANNUAL REPORT	View Image in PDF format
05/11/2023 AMENDED ANNUAL REPORT	View image in PDF format
02/21/2023 AMENDED ANNUAL REPORT	View image in PDF format
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01/26/2022 ANNUAL REPORT	View image in PDF format
02/03/2021 ANNUAL REPORT	View image in PDF format
01/30/2020 ANNUAL REPORT	View image in PDF format
01/31/2019 ANNUAL REPORT	View image in PDF format
04/05/2018 ANNUAL REPORT	View image in PDF format
02/10/2017 ANNUAL REPORT	View image in PDF format
04/29/2016 ANNUAL REPORT	View image in PDF format
03/18/2015 ANNUAL REPORT	View image in PDF format
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02/08/2012 ANNUAL REPORT	View image in PDF format
03/15/2011 ANNUAL REPORT	View image in PDF format
04/05/2010 ANNUAL REPORT	View image in PDF format
11/23/2009 LC Amendment	View image in PDF format

01/07/2009 ANNUAL REPORT	View image in PDF format
11/10/2008 Reg. Agent Change	View image in PDF format
01/22/2008 ANNUAL REPORT	View image in PDF format
01/29/2007 ANNUAL REPORT	View image in PDF format
04/25/2006 ANNUAL REPORT	View image in PDF format
02/07/2005 ANNUAL REPORT	View image in PDF format
02/02/2004 ANNUAL REPORT	View image in PDF format
06/02/2003 ANNUAL REPORT	View image in PDF format
04/30/2002 ANNUAL REPORT	View image in PDF format
06/07/2001 ANNUAL REPORT	View image in PDF format
07/10/2000 ANNUAL REPORT	View image in PDF format
01/26/2000 Reg. Agent Change	View image in PDF format
06/25/1999 Reg. Agent Change	View image in PDF format
03/29/1999 ANNUAL REPORT	View image in PDF format
11/09/1998 Reg, Agent Change	View image in PDF format
03/16/1998 ANNUAL REPORT	View image in PDF format
03/28/1997 ANNUAL REPORT	View image in PDF format

Florida Department of State, Division of Corporations



Miami-Dade Sheriff's Office Memorandum

Date:

January 10, 2025

To:

Hydi Webb, Port Director

PortMiami

From:

Sergio M. Alvarez, Major

Seaport Operations Bureau

Subject:

Local Background Checks for Stevedoring License Applicants

In response to your request regarding the above captioned subject, the Miami-Dade Police Department conducted a criminal background check pursuant to Section 28-6.4, of the Miami-Dade County Code, for the following individuals:

NAME

A. Platon Alexandrakis Albert Smalls Jr. Michelle L. Porter Fred Castonguay **Timothy Touzet** Dusko Pesic Edward A. Gonzalez Evangelia Monocandilos Gerardus Van den Heuvel

Frank V. Rovirosa

Iordanis (Jordan) Monocandilos

James J. Pelliccio Jorge P. Rovirosa Policarpo Mauricia

Richard Rodriguez

Sherif Assal

Sara Babun

Robert Van Leeuwen

Michael Nelson

Francois Du Boucheron

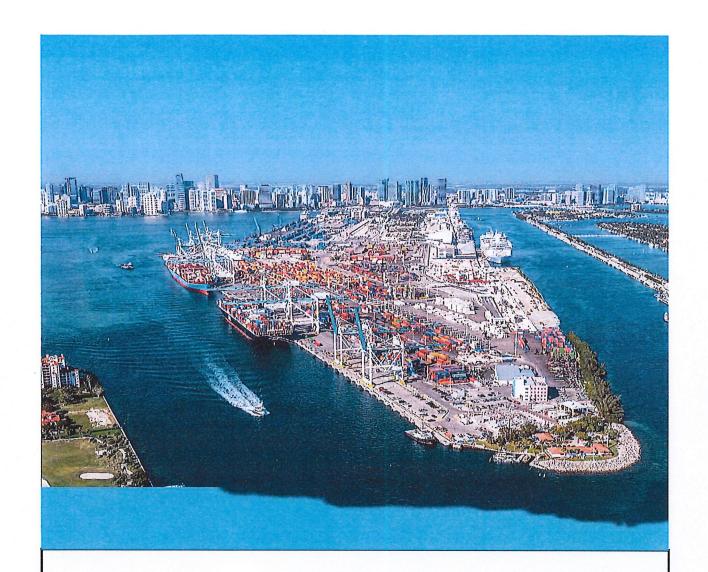
Hugh G. Healey

Based on the aforementioned, the Miami-Dade Sheriff Office found no disqualifying factors for the Stevedoring Licenses not to be issued to the applicant.

If you have any further questions, please contact me directly at (305) 329-4059.

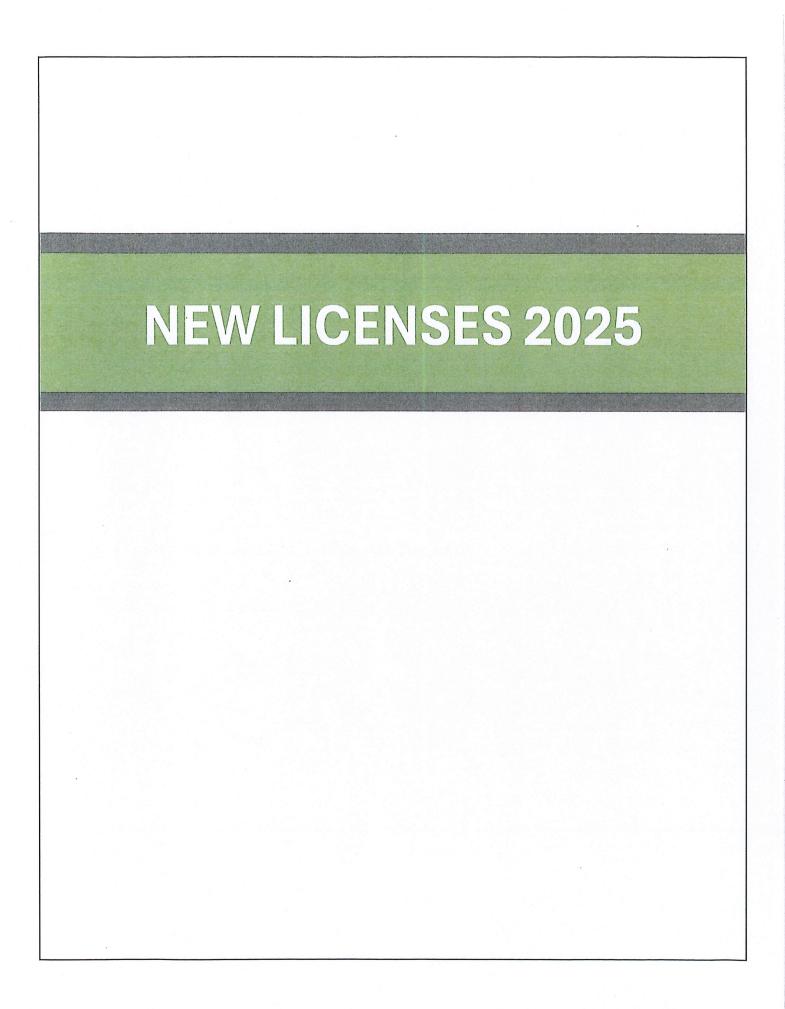
DOB





LICENSE

ELLER-ITO STEVEDORING COMPANY, LLC







STEVEDORE LICENSE NO. 2025-01

Issue Date: January 18, 2025

Expiration Date: January 18, 2026

Miami-Dade County

STEVEDORE LICENSE

Granted to

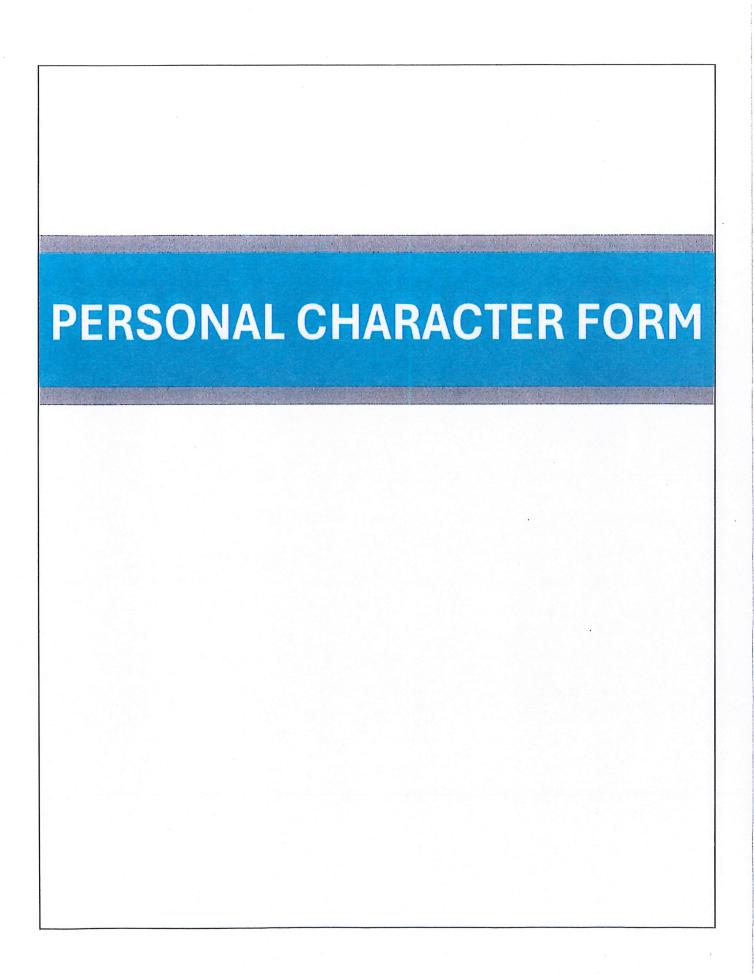
FRED CASTONGUAY

Code of Miami-Dade County; and PortMiami Terminal Tariff No. 010, all as they may be amended from time to time, the above licensee, having met the qualifications prescribed and posted the required performance bond, is hereby licensed to perform as a STEVEDORE In accordance with Sections 1.01(A) and 5.02, Miami-Dade County Home Rule Charter; Section 125.012(6), Florida Statutes; Chapter 28A, within Miami-Dade County, Florida.

Authorized By: Miami-Dade Board Of County Commissioners

> Hydi Webb Port Director and CEO





PERSONAL CHARACTER FORM



Applicant Name:	Fred Castonguay			
Applicant Age:	_54			
Applicant Citizenship:	USA			
Date of Birth:	Available upon request.			
Race:	Prefer not to disclose,			
Social Security Number:	Available upon request.			
Business Address:	1007 N. America Way, Suite 501			
	Miami, Florida 33132			
Business Phone:	<u>305- 379-3700</u>			
Mobile Phone:				
E-mail Address:	Fred.Castonguay@portsamerica.com			
1. Name and address of stevedore firm which applicant will conduct his/her stevedoring activities upon issuance of license: <u>ELLER-I.T.O. STEVEDORING COMPANY L.L.C., 1007 N. America Way, Suite 501, Miami, Florida 33132</u>				
2. Stevedore's Performance Bond: <u>Yes</u>				
3. Has applicant ever be	een refused such bond? No			

PERSONAL CHARACTER FORM



4.	List all connections applicant has had with stevedoring and with shipping industry, giving dates and locations.
	Available upon request.
5.	List all supervisory capacities previously held by applicant in Question No. 4.
<u>Var</u>	ous managerial and supervisory positions- e.g. President, Eller-I.T.O; Senior Vice President - South Atlantic- Ports America; Vice
<u>Pre</u>	ident- Ports America Florida, Inc.
6.	Describe supervisory duties performed by applicant in No. 5.
<u>Mr.</u>	Castonguay is the President of Eller-1.TO., Senior Vice President of the South Atlantic region for Ports America and Vice President of
<u>Por</u>	s America Florida, Inc. and a member of the Senior Leadership Team of Ports America. In these positions, Mr. Castonguay is
res	onsible for providing leadership for all strategic operational, financial, human capital, business and industry relationship aspects o
<u>Por</u>	s America's South Florida region.
7.	List at least 3 local individual references and their addresses, of persons knowing applicant for two years or more.
	Name:Michelle Porter
	Address:1007 N America Way, Suite 501
	Telephone:
	Name:Gerard van den Huevel
	Address:635 Australia Way, Miami,





	Telephone:	
	Name:	Hugh Healey
	Address:	2650 Port BlvdMiami, FL
	Telephone:	
8.	List all bank business	accounts:
	PNC I	ank to the second secon
9.	Education: List the na any:	ne and address of high school, college, or specialty school attended, with dates of attendance and degrees,
	Fort Lauderdale Hig	n School 1989 High School Degree
	United Stated Merch	ant Marine Academy1994 BS

PERSONAL CHARACTER FORM



10. List any other information which applicants thinks might be of value to the Miami-Dade County Board of Commissioner's regardin this application:
2 DE 2024
DATE APPLICANT SIGNATURE
Before me, the undersigned authority, duly authorized to give oaths and take acknowledgments, personally appeare , who being sworn, deposes and says that he is the person who executed the foregoing Application for Stevedoring License, and that the matters and things therein contained are true.
is the person who executed the foregoing Application for Stevedoring License, and that the matters and things therein contained are tru
and correct.
Witness my hand and official seal at Mianu , Florida, this 2 day of Allereber
2024.
Notary Public, State of Florida at Large
My commission expires: <u>Lestenber</u> 28,2020
MAGDA PERICH MY COMMISSION # HH 589432 EXPIRES: September 28, 2028

QUESTIONNAIRE



Completed questionnaires must be turned in by 5:00 PM on Friday, November 29, 2024. Failure to turn in a properly completed questionnaire, along with any other information required by this stevedore license solicitation by such deadline may result in your application being denied.

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

ELLER-I.T.O. STEVEDORING COMPANY L.L.C., (1007 N. America Way, Suite 501, Miami, Florida 33132) is a direct wholly owned subsidiary of Ports America Florida, Inc. Ports America Florida also owns a 75% membership interest in Port of Miami Terminal Operating Company L.C. Ports America Florida, Inc. is an indirect wholly-owned subsidiary of Ports America, Inc.

2. Provide evidence of the applicant's financial strength, including the ability to secure insurance, indemnity and performance bonds.

As referenced in the answer to question one, above, ELLER- I.T.O. STEVEDORING COMPANY L.L.C. is a direct subsidiary of Ports America, Florida, Inc. Ports America Florida, Inc. is an indirect subsidiary of Ports America, Inc. ("Ports America"). Ports America, together with its affiliated companies, operates in over 70 locations in the United States. Ports America maintains adequate and customary insurance for its operations and is able to secure indemnity and performance bonds where necessary and appropriate.

3. Disclose the pendency or entry within the last twenty (20) years of any and all proceedings, judgments, and/or orders of any court or regulatory body respecting the ability of the applicant, its affiliates, and/or its principals or operating officers to conduct a stevedoring business.

N/A

QUESTIONNAIRE



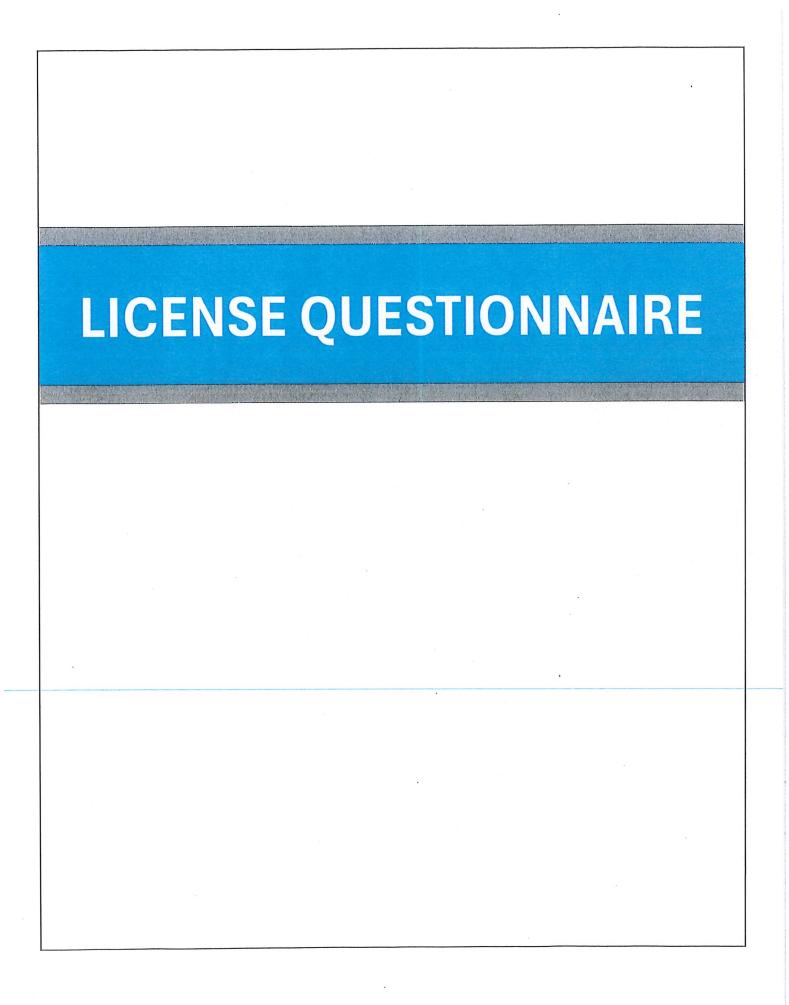
4. Disclose any outstanding fees, taxes, or charges assessed within the last twenty (20) years by Miami-Dade County, including PortMiami, to the applicant and any and all affiliates, principals or operating officers that remain unpaid at present that were required to be written off, or that remained unpaid for a period of more than six months.

N/A

5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

Mr. Castonguay is a member of the Ports America Senior Leadership Team, President of ELLER-1.T.O. STEVEDORING COMPANY L.L.C., and Vice President of Ports America Florida, Inc. Mr. Castonguay has over 30 years of experience in the shipping and maritime industries. The principal officers and management of ELLER-1.T.O. STEVEDORING COMPANY L.L.C. are Fred Castonguay, President; John Elliot, Vice President; and Michelle Porter, General Manager. Combined the principal officers and management have 90 years of maritime experience in the Port of Miami.

In addition, Mr. Castonguay is the Vice President of Ports America Florida, Inc. The other principal officers of Ports America Florida, Inc. are Matthew Leech, President & CEO; Nipul Patel, CFO & Treasurer; and James J. Pelliccio, Senior Vice President. Mr. Leech has 27 years of maritime experience in the United States.



QUESTIONNAIRE



6. Pursuant to section 28A-6.5, disclose whether the applicant, the firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent share thereof has within the last ten (10) years (i) been convicted of a felony or (ii) had a finding of guilt entered against him, her, or it (including, but not limited to, a withhold of adjudication).

N/A

7. Has the applicant or any of its employees, contractors, or affiliates, in the State of Florida, within the past 5 years, been a party to or subject of any civil, criminal, administrative, or disciplinary proceeding, action, investigation before, or had fines or citations imposed or issued upon or against it by any Federal, or State, local court, administrative, regulatory or licensing agency including, without limitation, OSHA and any environmental agencies, or any other governmental agencies. If yes, please provide details and outcomes, and attach copies of any identified citations and complaints. Attach supplemental pages as needed.

N/A

8. Identify: (A) all work related accidents, injuries and deaths that occurred as part of, related to, or arose out of the applicant's operations at the PortMiami or Miami-Dade County within the last five (5) years; and (B) any citations, judgments, consent decrees, notices of violations or other rulings or fines issued or imposed by OSHA or other regulatory agencies to applicant (or applicant's stevedoring firm or employer), or any employee or affiliate of applicant, relating to or arising from stevedoring operations at the Port of Miami, in Miami-Dade County, or elsewhere during the last five (5) years. For each identified citation, fine, injury, and/or accident, please describe the incident giving rise thereto, including the nature of any injuries arising therefrom or relating thereto and provide copies of all citations and related inspection or investigative reports and any attachments thereto, any appeal of same, and the final judgment, settlement or other disposition of such citations or fines. Attach supplemental pages as needed.

N/A





9. Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

Miami Ports America direct employee hours (last 12 months): 124,800

Miami Ports America ILA hours (July 2024 — current): 398,300

QUESTIONNAIRE



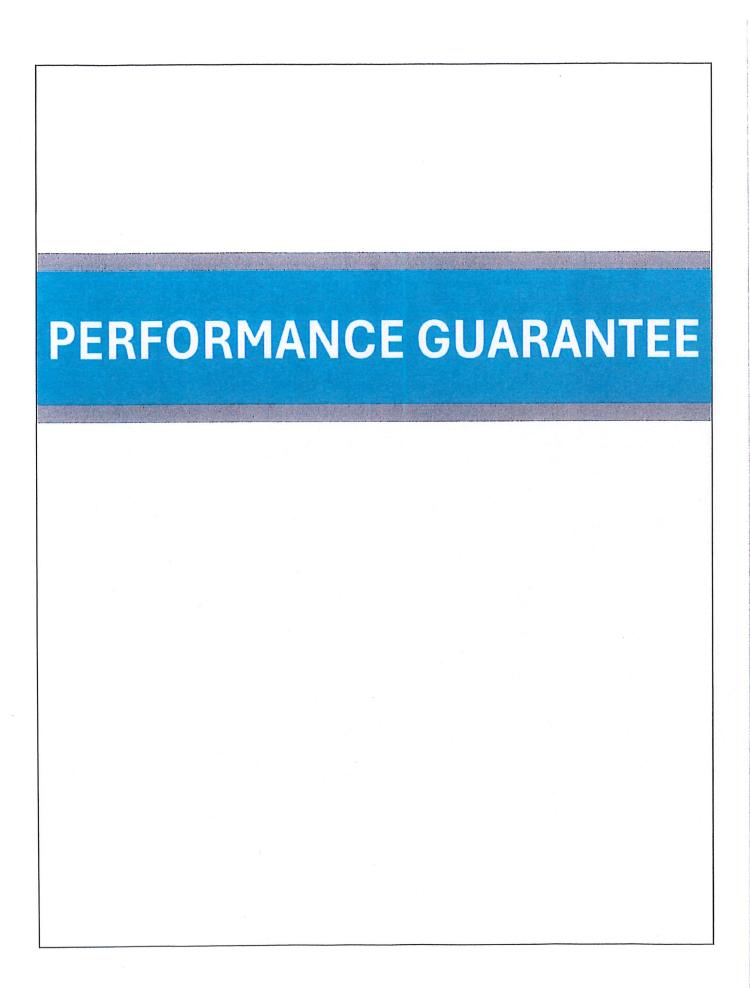
 Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

CERTIFICATION OF ACCURACY:

By signing below, the undersigned authorized representative of the permit applicant swears or affirms that all information provided above and in the attachments hereto is true and correct.

Applicant Name:	FRED CASTONGUAY		
Applicant Signature:	FLT		
Title:	PRESIDENT	_	
Date:	01/30/2025		
Before me, the undersig	ned authority, duly authorized to give oaths and take acknowledgments of the company of the comp	ents, personally appeare g sworn, deposes and say matters and things there	ed ys ein
contained are true and cor	rrect.		
Withess my hand and	official seal at <u>Cruami</u> , Florida 20 <u>25.</u>	a, this <u>30</u> day	of
Notary Public, State-of-Flo	Orida at Lauge MAGDAPERICH		
My commission expires:	MY COMMISSION # HH 589432 EXPIRES: September 28, 2028		
(NOTARY SEAL)			

Page 5 of 5





Invoice No. 2025- 02217

DATE 12/02/2024

PortMiami

1015 North America Way, 2nd Floor Miami, FL 33132-2081 T (305) 347-4964 and (305) 960-5401 www.miamidade.gov/portmiami

www.miamidade.gov

INVOICE

BILL TO:

ELLER-ITO STEVEDORING COMPANY, LLC C/O PORTS AMERICA SERVICES, INC 55 NORTH ARIZONA PLACE, SUITE 500 CHANDLER, AZ 85225-

TARIFF	DESCRIPTION	QUANTITY	UNIT	RATE	AMOUNT
700.04	MISCELLANEOUS REVENUE CHARGE		VAR		50.00

SUB-TOTAL

50.00

TOTAL 50.00

COMMENTS:

STEVEDORING LICENSE APPLICATION FEE: ELLER-ITO STEVEDORING COMPANY, LLC APPLICANT: FRED CASTONGUAY ACH TRANSFER 11/27/2024

ALL INVOICES ARE PAYABLE UPON RECEIPT. INVOICES DELINQUENT BY 30+ DAYS WILL BE SUBJECT TO A LATE PENALTY IN ACCORDANCE WITH PORTMIAMI TARIFF, SECTION 218. ONLINE PAYMENTS CAN BE MADE BY ACCESING OUR SECURE SEAPAL APPLICATION AT www.miamidade.gov/portmiami/online-services.asp (SELECT "FINANCIAL SERVICES")

Invoice No. 2025- 02217



Cortinas, Blanca (Seaport)

From:

Cukrowicz, Edward (Seaport)

Sent:

Monday, December 2, 2024 8:45 AM

To: Cc:

Marichal, Miladis (Seaport) Cortinas, Blanca (Seaport)

Subject:

RE: ACH TRANSFERS FOR 11/27/24

PORTS AMERICA

Received, thank you.

From: Marichal, Miladis (Seaport) < Miladis. Marichal@miamidade.gov>

Sent: Monday, December 2, 2024 8:27 AM

To: Cukrowicz, Edward (Seaport) < Edward. Cukrowicz@miamidade.gov> Cc: Cortinas, Blanca (Seaport) <Blanca.Cortinas@miamidade.gov> Subject: RE: ACH TRANSFERS FOR 11/27/24 PORTS AMERICA

Good morning Edward,

Please find attached the Invoices for the stevedoring license payments of \$50.00 each.

Thank you and best regards,

Miladis Marichal

Seaport Revenue Supervisor Ph: (305) 347-4981 mmarich@miamidade.gov





Please consider the environment before printing this e-mail

From: Smith, Christina (FIN) < Maria. Smith@miamidade.gov>

Sent: Wednesday, November 27, 2024 1:03 PM To: (SP) AR Liaisons < SP-ARL@miamidade.gov>

Cc: (FIN) Cash Management < FIN-CM@miamidade.gov>; (FIN) Bank Reconciliation < FIN-BR@miamidade.gov>

Subject: ACH TRANSFERS FOR 11/27/24 PORTS AMERICA



EDI Payment Detail Report EDI PAYMENT REPORT As of 11/27/2024

Company: MIAMI DADE COUNTY

User: Christina M Smith

11/27/2024 11:12 AM ET

Commercial Electronic Office® Note: Intraday information subject to change

Treasury Information Repc

Currency: USD

Trace: Settlement Date: Effective Date:	091000013129776 11/27/2024 11/27/2024	
Addenda Detail		
Remittance (BPR)		
Transaction Type: Payment Amount:	PAYMT ACCOMP. REMIT	
Credit/Debit: Method:	C ACH	
Format:	ССР	
Originator ID Type:	ABA T/R	
Originator ID: Originator Company ID:	091000019 3650842170	
Receiver ID Type:	ABA T/R	
Receiver ID:	121000248	
Receiver Account Type:	DEMAND DEPOSIT	
Receiver Account Number: Effective Date:	20241127	
Reference ID (REF)		
Reference ID Type:	TRACE NUMBER	
Reference ID:	091000013129776	
Date/Time Reference (DTM)		
Date Description:	SETTLE DATE/ORIGINAT	-
Date:	20241127	
Name (N1)		
Entity ID Type:	PAYEE	
Name:	MIAMI-DADE COUNTY	
ID Type: ID:	ID CODE 690255-11598	
Entity ID Type:	PAYER	
Name:	PORTS AMERICA	
Accounts Receivable Open Item Reference	(RMR)	
Reference ID Type:	SELLER'S INVC NBR	-
Reference ID:	11222024MIAM	
Amount Paid:	1,000.00	
Invoice Amount:	1,000.00 0.00	
Discount Amount:	0.00	

Payment Amount: Please click or press enter to open a link in a new window1,000.00

Originator		Receiver
Entry Class:	CCD	Transaction Type:
Originator Company Name:	PORTS AMERICA	Entry Description:
Originator Company ID:	3650842170	Receiver Name:
Discretionary Data:	EDI	Receiver ID:
Payment Detail		
Addenda Items:		0
Trace:		091000013129778
Settlement Date:		11/27/2024
Effective Date:		11/27/2024
Addenda Detail		
Remittance (BPR)		
Transaction Type:	PAYMT ACCOMP. REMIT	
Payment Amount:	1,000.00 Payment fragan	Lee Fred Castenguay
Credit/Debit:	C	0 0
Method:	ACH	
Format:	CCP	
Originator ID Type:	ABA T/R	
Originator ID:	091000019	
Originator Company ID:	3650842170	
Receiver ID Type:	ABA T/R	
Receiver ID:	121000248	
Receiver Account Type:	DEMAND DEPOSIT	
Receiver Account Number:		
Effective Date:	20241127	
Reference ID (REF)		
Reference ID Type:	TRACE NUMBER	
Reference ID:	091000013129778	
Date/Time Reference (DTM)		
Date Description:	SETTLE DATE/ORIGINAT	
Date:	20241127	
Name (N1)		
Entity ID Type:	PAYEE	
Name:	MIAMI-DADE COUNTY	
D Type:	ID CODE	
ID:	690257-11600	
Entity ID Type:	PAYER	

Accounts Receivable Open Item Reference (RMR) Reference ID Type: SELLER'S INVC NBR Reference ID: 11222024MIAMID Amount Paid: 1,000.00 Invoice Amount: 0.00 Payment Amount: Please click or press enter to open a link in a new window50.00 Originator Receiver Entry Class: CCD Transaction Type: Entry Class: CCD Transaction Type: Originator Company Name: PORTS AMERICA Entry Description: Originator Company ID: 3650842.170 Receiver Mame: Discretionary Data: EDI Receiver ID: Payment Detail Addenda Items: 0 0 Settlement Date: 11/27/2024 Effective Date: 11/27/2024 Addenda Detail Remittance (BPR) Transaction Type: PAYMT ACCOMP, REMIT Payment Amount: 50.00 Credit/Debit: C C Method: ACH Corriginator ID: 091000013 Poriginator ID Type: ABA T/R Originator ID: 091000019 Originator ID: 091000019 Originator ID: 091000019 Originator ID: 09100019 Originator ID: 09100019 Poriginator ID: 0910019 Poriginator	Name:	PORTS AMERICA		
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Reference ID (REF)	Payment Amount: Credit/Debit: Method: Format: Originator ID Type: Originator ID: Originator Company ID: Receiver ID Type: Receiver ID: Receiver Account Type: Receiver Account Number: Effective Date:	50.00 C ACH CCP ABA T/R 091000019 3650842170 ABA T/R 121000248 DEMAND DEPOSIT		
Reference ID Type: TRACE NUMBER		TRACE NUMBER		

Reference ID:	091000013129775	
Date/Time Reference (DTM)		
Date Description:	SETTLE DATE/ORIGINAT	
Date:	20241127	
Name (N1)		
Entity ID Type:	PAYEE	
Name:	MIAMI-DADE COUNTY	
ID Type:	ID CODE	
ID:	690254-11597	
Entity ID Type:	PAYER	
Name:	PORTS AMERICA	
Accounts Receivable Open Item Reference (RMR)		
Reference ID Type:	SELLER'S INVC NBR	
Reference ID:	11222024MIA	
Amount Paid:	50.00	
Invoice Amount:	50.00	
Discount Amount:	0.00	
Payment Amount: <u>Please click or press enter to open a</u>	a link in a new window50.00	
Originator		Receiver
Entry Class:	CCD	Transaction Type:
Originator Company Name:	PORTS AMERICA	Entry Description:
Originator Company ID:	3650842170	Receiver Name:
Discretionary Data:	EDI	Receiver ID:
Payment Detail		
Addenda Items:		0
Trace:		091000013129779
Settlement Date:		11/27/2024
Effective Date:		11/27/2024
Addenda Detail		
Remittance (BPR)		
Transaction Type:		
Transaction Type.	PAYMT ACCOMP. REMIT	
Payment Amount:	PAYMT ACCOMP. REMIT 50.00 Inroise 2004 - 2.	217 Fred Catingnan
	PAYMT ACCOMP. REMIT 50.00 In roice 2004 - 2. C ACH	217 Fred Castingnay.

CCP

Format:

Originator ID Type:

Originator ID:

Originator Company ID: Receiver ID Type:

Receiver ID:

Receiver Account Type: Receiver Account Number:

Effective Date:

ABA T/R 091000019 3650842170

ABA T/R 121000248

DEMAND DEPOSIT

20241127

Reference ID (REF)

Reference ID Type:

Reference ID:

TRACE NUMBER 091000013129779

Date/Time Reference (DTM)

Date Description:

Date:

SETTLE DATE/ORIGINAT

20241127

Name (N1)

Entity ID Type:

Name:

ID Type:

ID: Entity ID Type:

Name:

PAYEE

MIAMI-DADE COUNTY

ID CODE

690258-11601

PAYER

PORTS AMERICA

Accounts Receivable Open Item Reference (RMR)

Reference ID Type:

Reference ID:

Amount Paid: Invoice Amount: Discount Amount: SELLER'S INVC NBR

11222024MIAMI

50.00 50.00

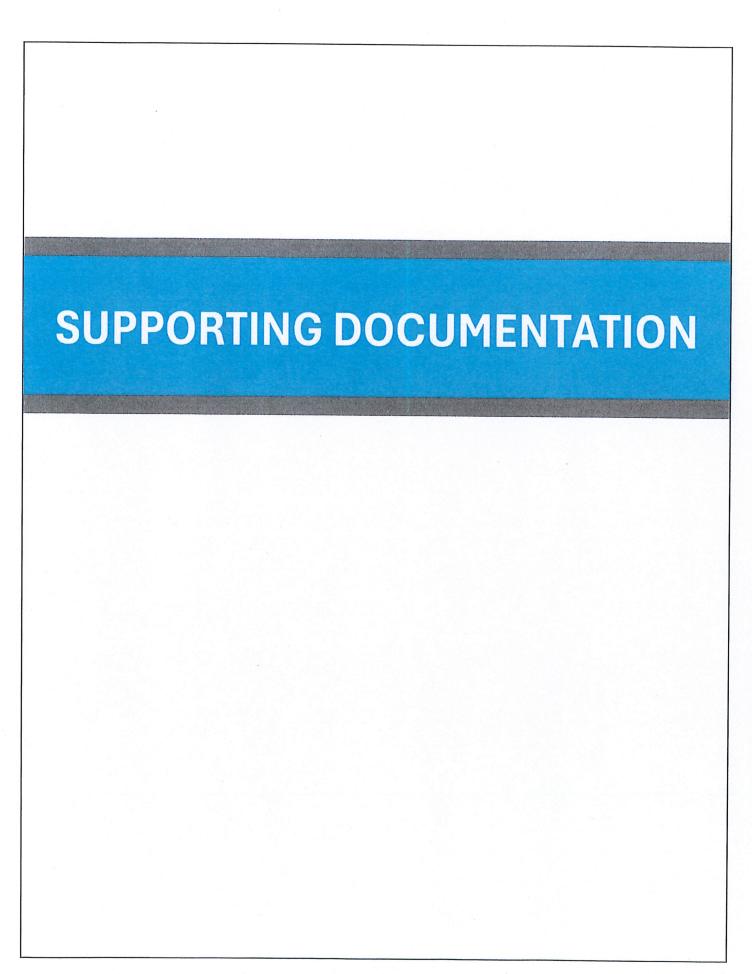
0.00

Christina Smith, Account Clerk Miami-Dade County Finance Department

Bank Reconciliation Unit 111 N.W. 1st Street, Suite 2620

Miami, Fl 33128-1929 Phone: (305) 375-1478

e-mail: Maria.Smith@miamidade.gov



Fred M. Castonguay II

1 !

. 1

fredmcastonguay@gmail.com

A visionary leader with operations and sales expertise and a proven track record of turning around businesses through identifying opportunities and building high-capacity teams able to achieve impressive value creation. With a multinational/cultural background across a wide array of business models I am uniquely suited to bring value to an organization that is looking to consistently striving to exceed profitability targets, build customer stickiness in a safe and sustainable manner while driving organic and inorganic growth.

Professional Experience

2023 - present

Ports America, Tampa, FL Vice President Tampa

- Full P&L responsibility for the Ports America business in Tampa, FL
- Drove a culture shift of productivity first and safety second to safe operations with financial performance
 - Changed the organizational structure to focus on safe, efficient growth
 - Identified the organizational failure of insufficient front-line supervision and hired five new team members to support safe efficient operations and drive process excellence
- Identified areas of growth to support the market place
 - Build out new lease concession to allow for a doubling of general cargo
 - Partner with the Port Authority to create an MOU for a multi-use cruise terminal
- Implemented new revenue streams with terminal storage and chassis usage fees
- Strengthened existing commercial relationships to allow for consistent commercial growth

2020 - 2023

Gables Advisory Services, Inc., Miami, FL *Principle*

- Independent advisor for T&L acquisitions as well as business turn around, carve out and special situations
- Available for all aspects of deal advisory including interim leadership post close
- Expert in the following fields
 - Executive leadership
 - Organizational management
 - Operational efficiency
 - Labor management
 - Revenue growth/commercial development

ReWorkedREI, LLC/Gables Land, Inc Co-Founder

- Real estate investing with a focus on vacant land
- Utilizing artificial intelligence to transform data into actionable information for the real estate community

Moho Solution, S.A., Panama City, Panama Co-Founder/Owner/Board Member

- Latin America's only mold inspection and remediation company
- From inception to licensing businesses throughout Central America in 14 months
- Monthly growth in excess of 7% of EBITDA
- Operating margins in excess of 50%

2018 - 2020

Gulftainer Company Ltd., United Arab Emirates Group Chief Operating Officer

- Responsible for a 17 business unit P&L with a turnover exceeding \$750M
- Grew group EBITDA by 22% with incremental revenue and operational excellence savings
- Developed three new business units in logistics supporting key marine terminals
- Lead the development of a new \$400M annual JV marine terminal and related business within KSA
- Developed and drove COVID-19 measures to ensure safety of all stakeholders as well as maintain existing margins

2013 – 2018 Ports America Group, LLC (PE Highstar/Oaktree Capital) VP Operations

- Developed a continuous improvement methodology leading to an operations improvement in excess of \$50M and 2.7% of total revenue
- Created and implemented equipment optimization program to reduce operating expense by \$12M as well as carbon footprint

President and CEO Ports America Outer Harbor, LLC, Oakland, CA

- Turned around the business from annual loss of \$45M to positive \$8M
- Grew the business turn over by 45% with minimal CAPEX investment and decreased operating costs by 32%

2006 – 2012 Modern Terminals LTD, Hong Kong, SAR, PRC Managing Director, Taicang International Gateway, Jiangsu, PRC

- Drove the business from greenfield to the fastest growing marine terminal in the world with annual turnover of \$600M
- Able to achieve operating margins in excess of 50%
 - Utilized contrary labor approach
 - Local IT software operating systems
 - World class operating processes
- Managed the build out of the full transportation and logistics business while achieving YoY growth of 400%

2004 – 2005 Port of Miami Terminal Operating Company SVP and General Manager

- Increased earnings by \$4M annually by reducing operating expense and increasing turn over
- Grew the existing customer base by 12%

1996 – 2004 CSX COO, Asia Container Terminal, Hong Kong, SAR, PRC

- Developed and implemented the entire operating business plan and was able to save \$45M in CAPEX
- Created transportation plan to encompass the Pearl River Delta to allow drive \$100M of incremental business

GM Sales, CSX World Terminals China, Hong Kong, SAR

- Identified, negotiated and on boarded the first new customer for existing business in 22 years leading to \$100M in incremental annual revenue
- Built a customer experience team to ensure all client deliverables were exceeded

GM, CSX World Terminals Boulton Puerto Cabello, C.A., Venezuela

- In less than 16 months managed a swing of \$23M from (\$15M) to \$8M for EBITDA
- Led the elimination of \$6M of short term debt through utilization of the secondary currency market leading to one time gain of \$4M

Senior Operations Manager, CSX World Terminals, LLC Charlotte, NC

- Key member of the investment team for India's CONCOR Inland Container Depot company, outlined a strategy to allow for 45% logistics/operations savings
- Facilitated best practice and operational improvements across the network of existing businesses in excess of \$75M

Manager Shift Operations, Sea-Land Service, Inc. Tacoma, WA

Lead operational performance improvements that contributed \$22M in annual savings

Assistant Operations Manager, Sea-Land Service, Inc. Long Beach, CA

1994 – 1996 Continental Stevedoring and Terminal, Miami, FL

Superintendent

Education

1994 United States Merchant Marine Academy, Kings Point, NY

Bachelor of Science, Transportation

United States Coast Guard 3rd Mate Unlimited Tonnage License

Commissioned as Ensign United States Naval Reserve

2007 Honorable Discharge, Lieutenant Commander, US Navy Reserve

2004 United States Merchant Marine Academy Professional

Achievement Award

Language Functional Spanish



Department of State / Division of Corporations / Search Records / Search by Entity Name /

Detail by Entity Name

Foreign Limited Liability Company ELLER-I.T.O. STEVEDORING COMPANY L.L.C.

Filing Information

Document Number M98000000642

FEI/EIN Number 65-0842170

Date Filed 06/18/1998

State DE

Status ACTIVE

Last Event LC STMNT OF RA/RO CHG

Event Date Filed 09/16/2019

Event Effective Date NONE

Principal Address

1007 NORTH AMERICA WAY, SUITE 501

MIAMI, FL 33132

Changed: 03/01/2023

Mailing Address

55 N. ARIZONA PLACE

SUITE 400

CHANDLER, AZ 85225

Changed: 03/01/2023

Registered Agent Name & Address

CORPORATION SERVICE COMPANY

1201 HAYS STREET

TALLAHASSEE, FL 32301

Name Changed: 03/01/2023

Address Changed: 03/01/2023

Authorized Person(s) Detail

Name & Address

Title Manager

Smith, Christopher 525 Washington Blvd, Suite 1600 Jersey City, NJ 07310

Title Manager

Daniels, Don 525 Washington Blvd Suite 1600 Jersey City, NJ 07310

Title Manager, President

Castonguay, Fred 2902 Guy N. Verger Boulevard Tampa, FL 33605

Title VP

Elliott, John 1007 NORTH AMERICA WAY, SUITE 501 MIAMI, FL 33132

Title Secretary

Bennett, Katie 55 N. ARIZONA PLACE SUITE 400 CHANDLER, AZ 85225

Annual Reports

Report Year	Filed Date	
2023	03/13/2023	
2023	05/18/2023	
2024	01/23/2024	

Document Images

01/23/2024 ANNUAL REPORT	View image in PDF format
10/12/2023 AMENDED ANNUAL REPORT	View image in PDF format
10/03/2023 AMENDED ANNUAL REPORT	View image in PDF format
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05/18/2023 AMENDED ANNUAL REPORT	View image in PDF format
03/13/2023 ANNUAL REPORT	View image in PDF format
03/01/2023 Reg. Agent Change	View image in PDF format
01/26/2022 ANNUAL REPORT	View image in PDF format
02/03/2021 ANNUAL REPORT	View image in PDF format
01/16/2020 ANNUAL REPORT	View image in PDF format
09/16/2019 CORLCRACHG	View image in PDF format
08/16/2019 CORLCRACHG	View image in PDF format

03/14/2019 ANNUAL REPORT	View image in PDF format
03/13/2018 AMENDED ANNUAL REPORT	View image in PDF format
01/16/2018 ANNUAL REPORT	View image in PDF format
03/14/2017 ANNUAL REPORT	View image in PDF format
04/14/2016 ANNUAL REPORT	View image in PDF format
01/13/2015 ANNUAL REPORT	View image in PDF format
04/14/2014 ANNUAL REPORT	View image in PDF format
03/25/2013 ANNUAL REPORT	View image in PDF format
03/20/2012 ANNUAL REPORT	View image in PDF format
04/21/2011 ANNUAL REPORT	View image in PDF format
02/16/2010 ANNUAL REPORT	View image in PDF format
01/16/2009 ANNUAL REPORT	View image in PDF format
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03/14/2007 ANNUAL REPORT	View image in PDF format
03/30/2006 ANNUAL REPORT	View image in PDF format
06/30/2005 ANNUAL REPORT	View image in PDF format
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02/12/2003 ANNUAL REPORT	View image in PDF format
04/16/2002 ANNUAL REPORT	View image in PDF format
06/25/2001 ANNUAL REPORT	View image in PDF format
02/23/2001 ANNUAL REPORT	View image in PDF format
03/23/2000 ANNUAL REPORT	View image in PDF format
04/28/1999 ANNUAL REPORT	View image in PDF format
06/18/1998 Foreign Limited	View image in PDF format

Florida Department of State, Division of Corporations

State of Florida Department of State

I certify from the records of this office that ELLER-I.T.O. STEVEDORING COMPANY L.L.C. is a Delaware limited liability company authorized to transact business in the State of Florida, qualified on June 18, 1998.

The document number of this limited liability company is M98000000642.

I further certify that said limited liability company has paid all fees due this office through December 31, 2024, that its most recent annual report was filed on January 23, 2024, and that its status is active.

I further certify that said limited liability company has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Twenty-sixth day of November, 2024

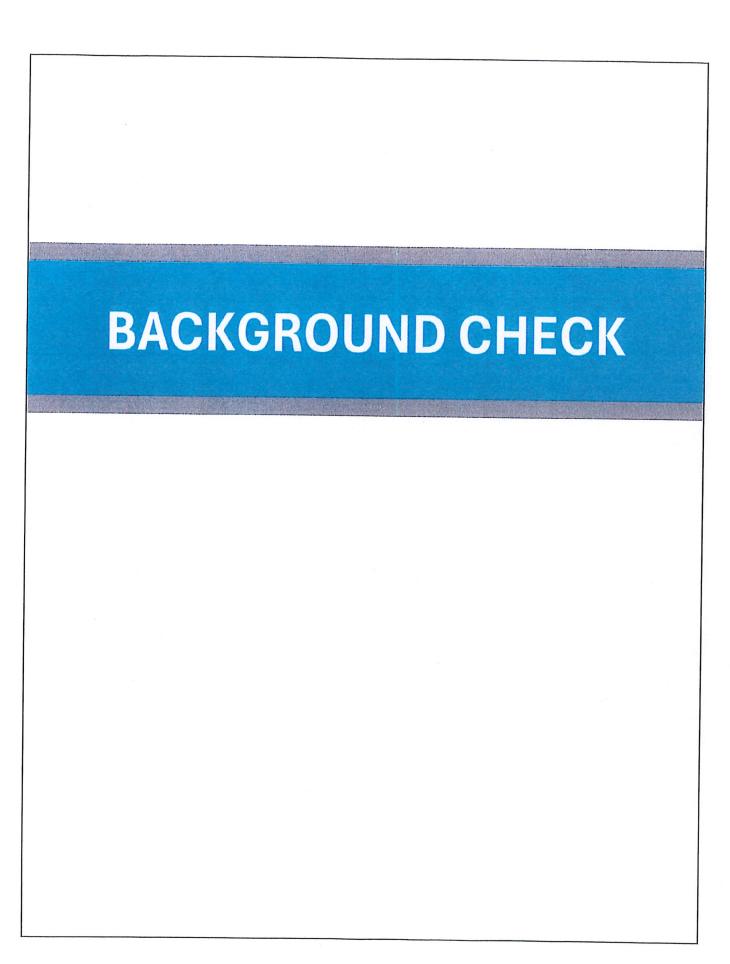


Secretary of State

Tracking Number: 8099822531CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication



Miami-Dade Sheriff's_Office of Memorandum

Date:

January 10, 2025

To:

Hydi Webb, Port Director

PortMiami

From:

Sergio M. Alvarez, Major

Seaport Operations Bureau

Subject:

Local Background Checks for Stevedoring License Applicants

In response to your request regarding the above captioned subject, the Miami-Dade Police Department conducted a criminal background check pursuant to Section 28-6.4, of the Miami-Dade County Code, for the following individuals:

NAME

A. Platon Alexandrakis Albert Smalls Jr. Michelle L. Porter

Fred Castonguay

Timothy Touzet

Dusko Pesic

Edward A. Gonzalez

Evangelia Monocandilos

Gerardus Van den Heuvel

Frank V. Rovirosa

Iordanis (Jordan) Monocandilos

James J. Pelliccio

Jorge P. Rovirosa

Policarpo Mauricia

Richard Rodriguez

Sherif Assal

Sara Babun

Robert Van Leeuwen

Michael Nelson

Francois Du Boucheron

Hugh G. Healey

Based on the aforementioned, the Miami-Dade Sheriff Office found no disqualifying factors for the Stevedoring Licenses not to be issued to the applicant.

If you have any further questions, please contact me directly at (305) 329-4059.

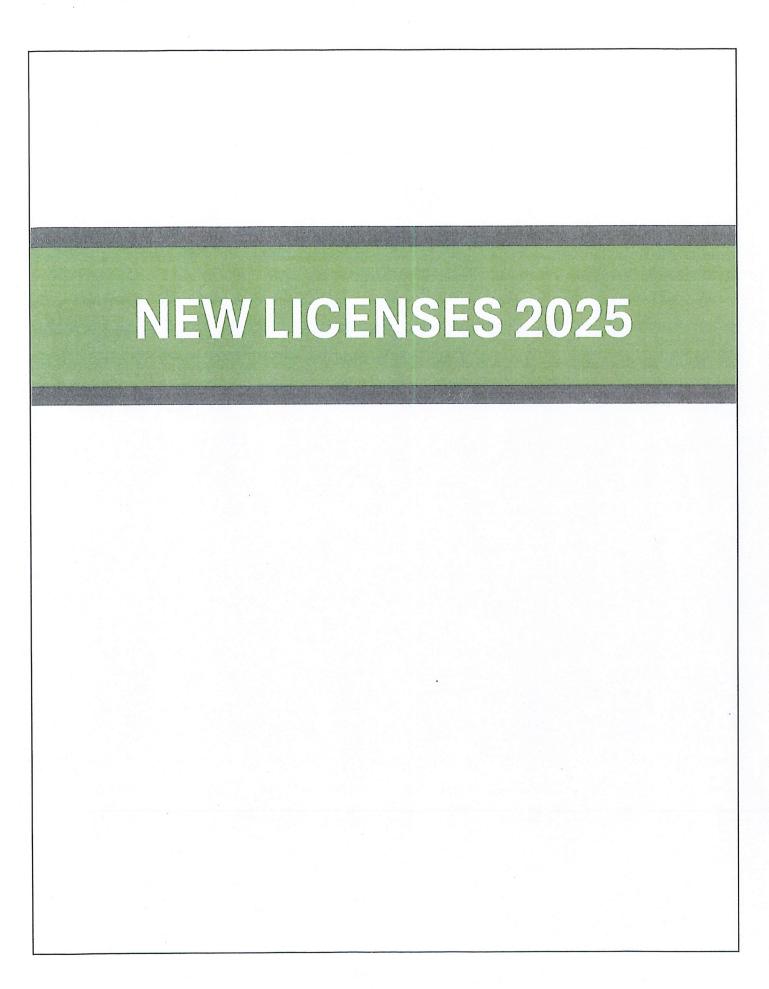






LICENSE

ELLER-ITO STEVEDORING COMPANY, LLC







STEVEDORE LICENSE NO. 2025-04

Issue Date: January 18, 2025

Expiration Date: January 18, 2026

Miami-Dade County

STEVEDORE LICENSE

Granted to

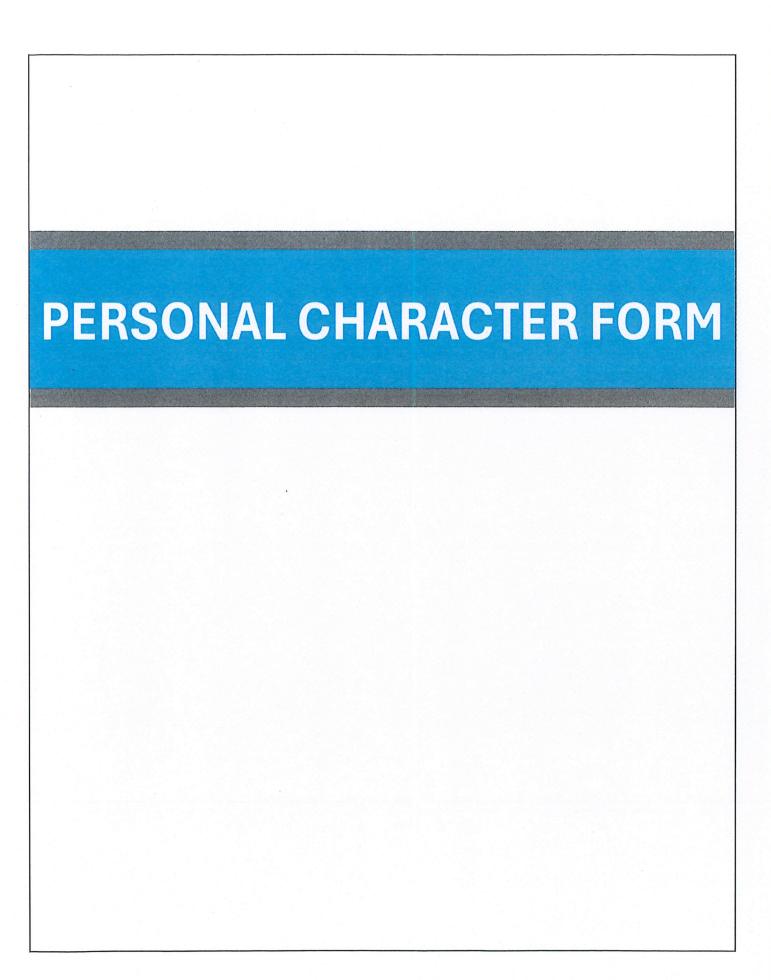
MICHELLE L. PORTER

having met the qualifications prescribed and posted the required performance bond, is hereby licensed to perform as a STEVEDORE In accordance with Sections 1.01(A) and 5.02, Miami-Dade County Home Rule Charter; Section 125.012(6), Florida Statutes; Chapter 28A, Code of Miami-Dade County; and PortMiami Terminal Tariff No. 010, all as they may be amended from time to time, the above licensee, within Miami-Dade County, Florida.

Authorized By: Miami-Dade Board Of County Commissioners

> Hydi Webb Port Director and CEO







Applicant Name:	Michelle L. Porter	
Applicant Age:	51	
Applicant Citizenship:	USA	
Date of Birth:	Available upon request.	
Race:	Prefer not to disclose.	
Social Security Number:	Available upon request.	
Business Address:	1007 N. America Way, Suite 501	
	Miami, Florida 33132	
Business Phone:	<u>305- 379-3700</u>	
Mobile Phone:		
E-mail Address:	michelle.l.porter@portsamerica.com	
	stevedore firm which applicant will conduct his/her stevedoring activities upon I <mark>RING COMPANY L.L.C.,</mark> 1007 N. America Way, Suite 501, Miami, Florida 33132	
2. Stevedore's Performa	ince Bond: <u>Yes</u>	
3. Has applicant ever be	en refused such bond?NoNo	-



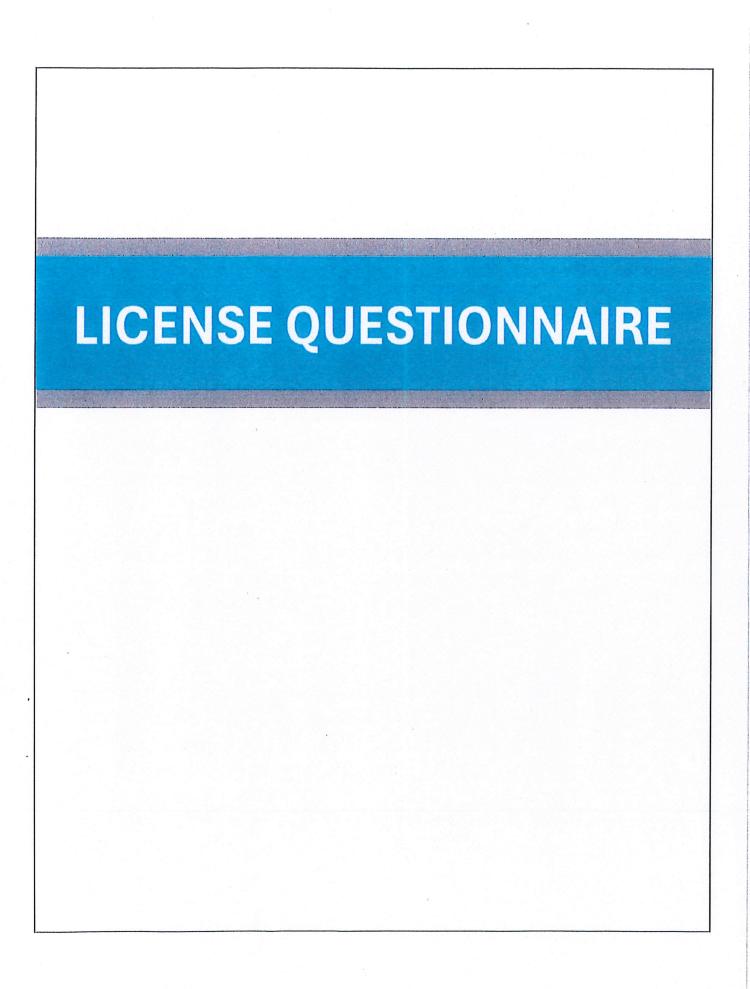
4.	4. List all connections applicant has had with stevedoring and with shipping industry, giving dates and locations.	
	Available upon reques	t
5.	List all supervisory cap	pacities previously held by applicant in Question No. 4.
<u>Var</u>	ious managerial and su	pervisory positions- e.g. Port Operations Manager at A.P. Moller-Maersk; and currently General Manager,
<u>Por</u>	rt of Miami and Port Ever	rglades for Ports America.
6.	Describe supervisory o	luties performed by applicant in No. 5.
<u>Ms</u>	. Porter is the General M	lanager of Ports America's South Florida region. In this critical leadership role, Ms. Porter oversees the
<u>op</u>	erations in Port of Miami	i and Port Everglades to drive operational excellence, secure new business, and enhance Ports America's
<u>po</u> :	sition as the Service Pro	vider of choice in the South Florida Market.
7.	List at least 3 local ind	lividual references and their addresses, of persons knowing applicant for two years or more.
	Name:	Fred Castonguay / Ports America
	Address:	1007 N America Way, suite 501
	Telephone:	
	Name:	Hugh Healey / SFCT
	Address:	2650 Port Blvd, Miami FL
	Telephone:	



Name:	Jamie Scott / Moran Towing
Address:	1015 N America Way, suite 103
Telephone:	
List all bank business	
PNC Ba	nk (*6238 <u>)</u>
Education: List the na any:	me and address of high school, college, or specialty school attended, with dates of attendance and degrees, i
Hamilt	on High School, Hamilton, Montana 1992 High School Degree
United	States Merchant Marine Academy 1996 Bachelor of Science
	Address: Telephone: List all bank business of the process of the p



10. List any other information which applicants thinks might be of value to the Miami-Dade County Board of Commissioner's regardi this application:
Ang.
12 02/2024
D'ATE APPLICANT SIGNATURE
Before me, the undersigned authority, duly authorized to give oaths and take acknowledgments, personally appear the control of
is the person who executed the foregoing Application for Stevedoring License, and that the matters and things therein contained are tr and correct.
Witness my hand and official seal at
Notary Public, State of Florida at Large
My commission expires: <u>September 28, 2008</u>
MAGDA PERICH MY COMMISSION # HH 589432



QUESTIONNAIRE



Completed questionnaires must be turned in by 5:00 PM on Friday, November 29, 2024. Failure to turn in a properly completed questionnaire, along with any other information required by this stevedore license solicitation by such deadline may result in your application being denied.

1. Pursuant to Section 28A-6.3, Code of Miami-Dade County, please report any affiliation, as an employee, partner, associate, officer, trustee, director or owner of greater than a twenty (20) percent share (directly or indirectly) of any person, corporation, partnership, joint venture, association, firm, business trust, syndicate, municipal or other governmental body which may directly or indirectly be involved with the shipment or handling of freight. If so affiliated, please provide a written list of such affiliations and the names and addresses of persons or members of any such corporation, partnership, joint venture, association, firm, business trust, or syndicate. Please provide the name and address of each person holding a controlling financial interest in the corporation, partnership, joint venture, association, firm, business trust, or syndicate, according to the definition of "controlling financial interest" contained in section 2-11.1(b)(8), code of Miami-Dade County.

ELLER-I.T.O. STEVEDORING COMPANY L.L.C., (1007 N. America Way, Suite 501, Miami, Florida 33132) is a direct wholly owned subsidiary of Ports America Florida, Inc. Ports America Florida also owns a 75% membership interest in Port of Miami Terminal Operating Company L.C. Ports America Florida, Inc. is an indirect wholly-owned subsidiary of Ports America, Inc.

2. Provide evidence of the applicant's financial strength, including the ability to secure insurance, indemnity and performance bonds.

As referenced in the answer to question one, above, ELLER- I.T.O. STEVEDORING COMPANY L.L.C. is a direct subsidiary of Ports America, Florida, Inc. Ports America Florida, Inc. is an indirect subsidiary of Ports America, Inc. ("Ports America"). Ports America, together with its affiliated companies, operates in over 70 locations in the United States. Ports America maintains adequate and customary insurance for its operations and is able to secure indemnity and performance bonds where necessary and appropriate.

3. Disclose the pendency or entry within the last twenty (20) years of any and all proceedings, judgments, and/or orders of any court or regulatory body respecting the ability of the applicant, its affiliates, and/or its principals or operating officers to conduct a stevedoring business.

N/A

QUESTIONNAIRE



4. Disclose any outstanding fees, taxes, or charges assessed within the last twenty (20) years by Miami-Dade County, including PortMiami, to the applicant and any and all affiliates, principals or operating officers that remain unpaid at present that were required to be written off, or that remained unpaid for a period of more than six months.

N/A

5. Provide details of the stevedoring experiences of the applicant, principals, affiliates, and operating officers, including, but not limited to, (i) experience at PortMiami and (ii) experience with the equipment present at PortMiami.

Ms. Porter is the General Manager for ELLER-I.T.O. STEVEDORING COMPANY L.L.C. Ms. Porter has over 25 years of experience in the shipping and maritime industries. The principal officers and management of ELLER-I.T.O. STEVEDORING COMPANY L.L.C. are Fred Castonguay, President; John Elliot, Vice President; and Michelle Porter, General Manager. Combined the principal officers and management have 90 years of maritime experience in the Port of Miami.

In addition, ELLER-I.T.O. STEVEDORING COMPANY L.L.C is the wholly-owned subsidiary of Ports America Florida, Inc. The principal officers of Ports America Florida, Inc. are Matthew Leech, President & CEO; Nipul Patel, CFO & Treasurer; James J. Pelliccio, Senior Vice President; and Fred Castonguay, Vice President. Mr. Leech has 27 years of maritime experience in the United States.

QUESTIONNAIRE



6. Pursuant to section 28A-6.5, disclose whether the applicant, the firm on behalf of which the applicant has applied, or any officer, member or shareholder of greater than twenty (20) percent share thereof has within the last ten (10) years (i) been convicted of a felony or (ii) had a finding of guilt entered against him, her, or it (including, but not limited to, a withhold of adjudication).

N/A

7. Has the applicant or any of its employees, contractors, or affiliates, in the State of Florida, within the past 5 years, been a party to or subject of any civil, criminal, administrative, or disciplinary proceeding, action, investigation before, or had fines or citations imposed or issued upon or against it by any Federal, or State, local court, administrative, regulatory or licensing agency including, without limitation, OSHA and any environmental agencies, or any other governmental agencies. If yes, please provide details and outcomes, and attach copies of any identified citations and complaints. Attach supplemental pages as needed.

N/A

8. Identify: (A) all work related accidents, injuries and deaths that occurred as part of, related to, or arose out of the applicant's operations at the PortMiami or Miami-Dade County within the last five (5) years; and (B) any citations, judgments, consent decrees, notices of violations or other rulings or fines issued or imposed by OSHA or other regulatory agencies to applicant (or applicant's stevedoring firm or employer), or any employee or affiliate of applicant, relating to or arising from stevedoring operations at the Port of Miami, in Miami-Dade County, or elsewhere during the last five (5) years. For each identified citation, fine, injury, and/or accident, please describe the incident giving rise thereto, including the nature of any injuries arising therefrom or relating thereto and provide copies of all citations and related inspection or investigative reports and any attachments thereto, any appeal of same, and the final judgment, settlement or other disposition of such citations or fines. Attach supplemental pages as needed.

N/A





9. Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

Miami Ports America direct employee hours (last 12 months): 124,800

Miami Ports America ILA hours (July 2024 — current): 398,300

QUESTIONNAIRE



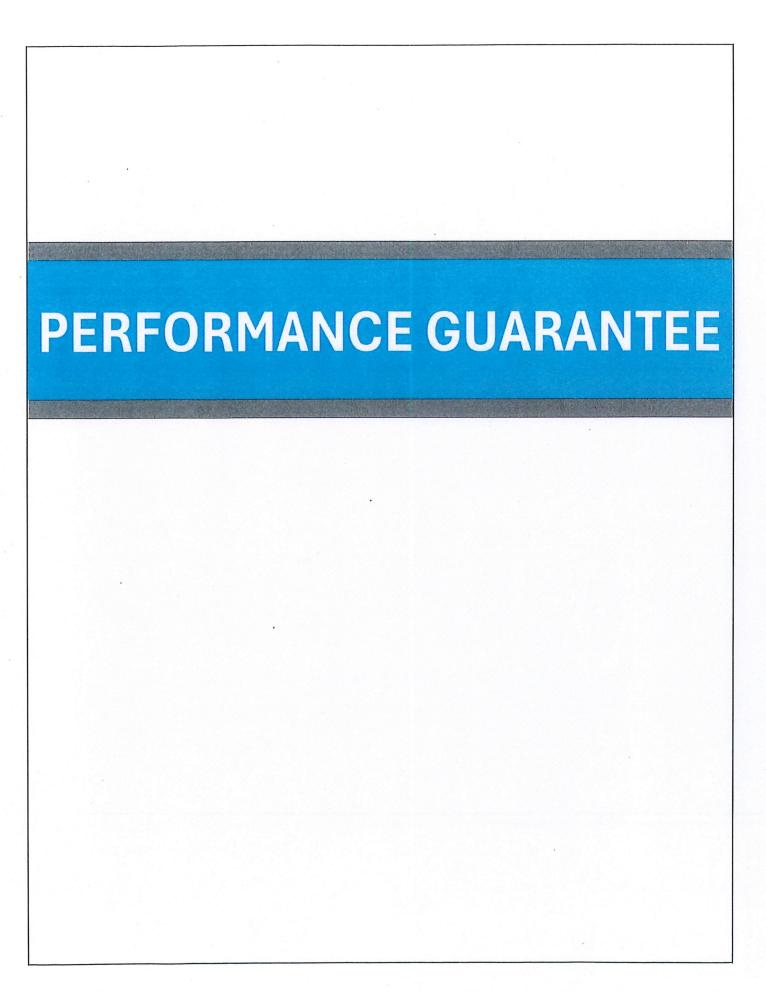
9. Please report total stevedoring labor hours worked by your stevedoring company at PortMiami for the last year (including hours for direct employees and any retained ILA or other labor).

CERTIFICATION OF ACCURACY:

By signing below, the undersigned authorized representative of the permit applicant swears or affirms that all information provided above and in the attachments hereto is true and correct.

Applicant Name:	Michelle Porter	
Applicant Signature:		. ,
Title:	General Hanagen	
Date:	01/30/2025	
that he is the person w	vho executed the foregoing Stevedoring License Questionnaire, c	_, who being sworn, deposes and says
contained are true and a	and official seal at Cha ama	, Florida, this <u>30</u> day of
Jouran	, 20 <u> 2 </u>	
Notary Public, State of F	MY COMMISSION # HH 589432 EXPIRES: September 28, 2020	
My commission expires		
(NOTARY CEASS		

Page 5 of 5





Invoice No. 2025- 02218

DATE 12/02/2024

PortMiami 1015 North America Way, 2nd Floor

Miami, FL 33132-2081 T (305) 347-4964 and (305) 960-5401 www.miamidade.gov/portmiami

www.miamidade.gov

INVOICE

BILL TO:

ELLER-ITO STEVEDORING COMPANY, LLC C/O PORTS AMERICA SERVICES, INC 55 NORTH ARIZONA PLACE, SUITE 500 CHANDLER, AZ 85225-

TARIFF	DESCRIPTION	QUANTITY	UNIT	RATE	AMOUNT
700.04	MISCELLANEOUS REVENUE CHARGE		VAR		50.00

SUB-TOTAL

50.00

TOTAL	50.00

COMMENTS:

STEVEDORING LICENSE APPLICATION FEE: ELLER-ITO STEVEDORING COMPANY, LLC APPLICANT: MICHELLE L POSTER ACH TRANSFER 11/27/2024

Cortinas, Blanca (Seaport)

From:

Cukrowicz, Edward (Seaport)

Sent:

Monday, December 2, 2024 8:45 AM

To: Cc: Marichal, Miladis (Seaport) Cortinas, Blanca (Seaport)

Subject:

RE: ACH TRANSFERS FOR 11/27/24

PORTS AMERICA

Received, thank you.

From: Marichal, Miladis (Seaport) < Miladis. Marichal@miamidade.gov>

Sent: Monday, December 2, 2024 8:27 AM

To: Cukrowicz, Edward (Seaport) <Edward.Cukrowicz@miamidade.gov>
Cc: Cortinas, Blanca (Seaport) <Blanca.Cortinas@miamidade.gov>
Subject: RE: ACH TRANSFERS FOR 11/27/24 PORTS AMERICA

Good morning Edward,

Please find attached the Invoices for the stevedoring license payments of \$50.00 each.

Thank you and best regards,

Miladis Marichal

Seaport Revenue Supervisor Ph: (305) 347-4981 mmarich@miamidade.gov





Please consider the environment before printing this e-mail

From: Smith, Christina (FIN) < Maria. Smith@miamidade.gov>

Sent: Wednesday, November 27, 2024 1:03 PM To: (SP) AR Liaisons < SP-ARL@miamidade.gov>

Cc: (FIN) Cash Management < FIN-CM@miamidade.gov >; (FIN) Bank Reconciliation < FIN-BR@miamidade.gov >

Subject: ACH TRANSFERS FOR 11/27/24 PORTS AMERICA



EDI Payment Detail Report
EDI PAYMENT REPORT
As of 11/27/2024

Company: MIAMI DADE COUNTY

User: Christina M Smith

11/27/2024 11:12 AM ET

Treasury Information Repo

Commercial Electronic Office®

Note: Intraday information subject to change

Currency: USD

1

091000013129776 Trace: 11/27/2024 **Settlement Date:** 11/27/2024 Effective Date: Addenda Detail Remittance (BPR) Transaction Type: PAYMT ACCOMP. REMIT Payment Amount: 1,000.00 Credit/Debit: C Method: **ACH** Format: **CCP** ABA T/R Originator ID Type: 091000019 Originator ID: 3650842170 **Originator Company ID:** Receiver ID Type: ABA T/R 121000248 Receiver ID: **DEMAND DEPOSIT** Receiver Account Type: Receiver Account Number: 20241127 Effective Date: Reference ID (REF) TRACE NUMBER Reference ID Type: 091000013129776 Reference ID: Date/Time Reference (DTM) SETTLE DATE/ORIGINAT Date Description: 20241127 Date: Name (N1) PAYEE Entity ID Type: **MIAMI-DADE COUNTY** Name: ID CODE ID Type: 690255-11598 ID: **PAYER** Entity ID Type: **PORTS AMERICA** Name: Accounts Receivable Open Item Reference (RMR) Reference ID Type: **SELLER'S INVC NBR** 11222024MIAM Reference ID: 1,000.00 Payment guasantee (efichelle L. Pirta) Amount Paid: 1,000.00 Invoice Amount: 0.00 **Discount Amount:**

Payment Amount: Please click or press enter to open a link in a new window1,000.00

Originator		Receiver
Entry Class:	CCD	Transaction Type:
Originator Company Name:	PORTS AMERICA	Entry Description:
Originator Company ID:	3650842170	Receiver Name:
Discretionary Data:	EDI	Receiver ID:
Payment Detail		
Addenda Items:		0
Trace:		091000013129778
Settlement Date:		11/27/2024 11/27/2024
Effective Date:		11/2//2024
Addenda Detail		
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Payment Amount:	1,000.00	
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Method:	ACH	
Format:	ССР	
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Originator ID:	091000019	
Originator Company ID:	3650842170	
Receiver ID Type:	ABA T/R	
Receiver ID:	121000248	
Receiver Account Type:	DEMAND DEPOSIT	
Receiver Account Number:	20241127	
Effective Date:	20241127	
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Reference ID:	091000013129778	
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Date:	20241127	
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Entity ID Type:	PAYEE	
Name:	MIAMI-DADE COUNTY	
D Type:	ID CODE	
ID:	690257-11600	
Entity ID Type:	PAYER	

Name:	PORTS AMERICA	
Accounts Receivable Open Item Reference	(RMR)	
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Reference ID (REF)		
Reference ID Type:	TRACE NUMBER	

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Date/Time Reference (DTM)		
Pate Description:	SETTLE DATE/ORIGINAT	
Pate:	20241127	
Name (N1)		
Entity ID Type:	PAYEE	
Name:	MIAMI-DADE COUNTY	
D Type:	ID CODE	
D:	690254-11597	
intity ID Type:	PAYER	
Jame:	PORTS AMERICA	
Accounts Receivable Open Item Reference (RIVI	R)	
Reference ID Type:	SELLER'S INVC NBR	
Reference ID:	11222024IVIIA	
Amount Paid:	50.00	
nvoice Amount:	50.00	
Discount Amount:	0.00	
Payment Amount: <u>Please click or press enter to</u>	open a link in a new window50.00	kudenni insku sa yanan melakih 2 daga Makensaki ina keninga sa Zanas borsak kulensak
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Originator ID Type: Originator ID:

Originator Company ID:

Receiver ID Type: Receiver ID:

Receiver Account Type: Receiver Account Number:

Effective Date:

ABA T/R 091000019 3650842170 ABA T/R 121000248 DEMAND DEPOSIT

20241127

Reference ID (REF)

Reference ID Type:

Reference ID:

TRACE NUMBER 091000013129779

Date/Time Reference (DTM)

Date Description:

Date:

SETTLE DATE/ORIGINAT

20241127

Name (N1)

Entity ID Type:

Name: ID Type: ID:

Entity ID Type:

Name:

PAYEE

MIAMI-DADE COUNTY

ID CODE 690258-11601

PAYER

PORTS AMERICA

Accounts Receivable Open Item Reference (RMR)

Reference ID Type:

Reference ID: Amount Paid:

Invoice Amount:
Discount Amount:

SELLER'S INVC NBR 11222024MIAMI

50.00 50.00

0.00

Christina Smith, Account Clerk

Miami-Dade County Finance Department

Bank Reconciliation Unit 111 N.W. 1st Street, Suite 2620

Miami, Fl 33128-1929 Phone: (305) 375-1478

e-mail: Maria.Smith@miamidade.gov

Michelle Porter

Michelle.l.porter@portamerica.com

EXPERIENCE

Ports America - Port Miami & Port Everglades, Florida

March 2024 - Present

General Manager
 Responsible for managing day-to-day cargo and cruise operations in Port Miami and Port
 Everglades while focusing on company values and strategies while prioritizing a safety
 culture.

Maersk Line - Miramar, Florida

2015-2024

- Project Manager Ocean Customer Experience
 Project focal responsible for leading a team of professionals and managing complex, long-term value-creating projects that deliver tangible results across the organization.
- Head of Landside Solutions Ocean Customer Experience
 Constructed a team to develop crucial programs to retain marine gateway and inland hub
 fluidity by co-creating container storage solutions with external vendors and customers
 that balanced operational and commercial drivers.
- Port Operations Manager Ocean Customer Logistics
 Managed vendor relations and led cross-functional teams to manage the holistic overview
 of the Southeast Atlantic region by monitoring overall port synergies to ensure efficient
 vessel and terminal performance to deliver end-to-end customer solutions.

Crowley Liner Services - Port Everglades, Florida

2014-2015

 Director, Cargo Operations
 Managed lean and efficient operations of a two-fold department, cargo freight and stevedoring services, through technology, innovation, and relentless cost control.

Portus - Port Everglades, Florida

2013-2014

Operations Manager
 Revitalized terminal and vessel operations through the successful implementation of a new
 automated Terminal Operating System while improving overall company moral by creating
 a safe work environment and consistent employee job functions, processes, and training
 programs.

Anchor Vessel Planning - Fort Lauderdale, Florida

2003-2013

Vessel Coordinator / Planner
 Liaised voyage instructions with vessel command and landside authorities and created stowage plans that guaranteed safe and regulatory compliant stowage of hazardous, refrigerated and out-of-gauge cargo.

Oceanic Stevedoring - Port Miami, Florida

1998-2003

Marine Manager, Stevedore
 Coordinated daily operation of vessel, stevedoring and container yard operations to include
 a wide range of specialty cargo types to ensure seamless cargo movement through the
 terminal complex.

Florida Gaming International: Casino Boat, Miami, Florida TECO Transport & Trade: Bulk Carrier, Tampa, Florida 1997-1998 1996-1997

• Third Mate / Deck Officer
Stood navigational and cargo watches, prepared voyage plans, executed cargo loading
plans and calculated ship stability while overseeing shipboard emergency preparedness to
include routine safety and environmental shipboard drills.

COMMUNITY

- Southeast Florida Port Employers Association
- Port Everglades Employers Association
- WISTA Florida (Women's International Shipping & Trading Association)
- International Propeller Club, Miami Sector
- Kings Point (USMMA) Alumni Association, South Florida Chapter
- Hands on Broward & City of Fort Lauderdale Volunteer Programs

MILITARY COMMISSION

• Lieutenant, United States Navy Reserve, Honorable Discharge, 2004

EDUCATION

• United States Merchant Marine Academy, Kings Point, New York, 1996



Department of State / Division of Corporations / Search Records / Search by Entity Name /

Detail by Entity Name

Foreign Limited Liability Company ELLER-I.T.O. STEVEDORING COMPANY L.L.C.

Filing Information

Document Number

M9800000642

FEI/EIN Number

65-0842170

Date Filed

06/18/1998

State

DE

Status

ACTIVE

Last Event

LC STMNT OF RA/RO CHG

Event Date Filed

09/16/2019

Event Effective Date

NONE

Principal Address

1007 NORTH AMERICA WAY, SUITE 501

MIAMI, FL 33132

Changed: 03/01/2023

Mailing Address

55 N. ARIZONA PLACE

SUITE 400

CHANDLER, AZ 85225

Changed: 03/01/2023

Registered Agent Name & Address

CORPORATION SERVICE COMPANY

1201 HAYS STREET

TALLAHASSEE, FL 32301

Name Changed: 03/01/2023

Address Changed: 03/01/2023

Authorized Person(s) Detail

Name & Address

Title Manager

MDC152

Smith, Christopher 525 Washington Blvd, Suite 1600 Jersey City, NJ 07310

Title Manager

Daniels, Don 525 Washington Blvd Suite 1600 Jersey City, NJ 07310

Title Manager, President

Castonguay, Fred 2902 Guy N. Verger Boulevard Tampa, FL 33605

Title VP

Elliott, John 1007 NORTH AMERICA WAY, SUITE 501 MIAMI, FL 33132

Title Secretary

Bennett, Katie 55 N. ARIZONA PLACE SUITE 400 CHANDLER, AZ 85225

Annual Reports

Report Year	Filed Date
2023	03/13/2023
2023	05/18/2023
2024	01/23/2024

Document Images

01/23/2024 ANNUAL REPORT	View image in PDF format
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03/01/2023 Reg, Agent Change	View image in PDF format
01/26/2022 ANNUAL REPORT	View image in PDF format
02/03/2021 ANNUAL REPORT	View Image in PDF format
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08/16/2019 CORLCRACHG	View image in PDF format

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03/14/2019 ANNUAL REPORT	View image in PDF format
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03/25/2013 ANNUAL REPORT	View image in PDF format
03/20/2012 ANNUAL REPORT	View image in PDF format
04/21/2011 ANNUAL REPORT	View image in PDF format
02/16/2010 ANNUAL REPORT	View image in PDF format
01/16/2009 ANNUAL REPORT	View image in PDF format
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04/28/1999 ANNUAL REPORT	View image in PDF format
06/18/1998 Foreign Limited	View image in PDF format

Florida Department of State, Division of Corporations

State of Florida Department of State

I certify from the records of this office that ELLER-I.T.O. STEVEDORING COMPANY L.L.C. is a Delaware limited liability company authorized to transact business in the State of Florida, qualified on June 18, 1998.

The document number of this limited liability company is M98000000642.

I further certify that said limited liability company has paid all fees due this office through December 31, 2024, that its most recent annual report was filed on January 23, 2024, and that its status is active.

I further certify that said limited liability company has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Twenty-sixth day of November, 2024

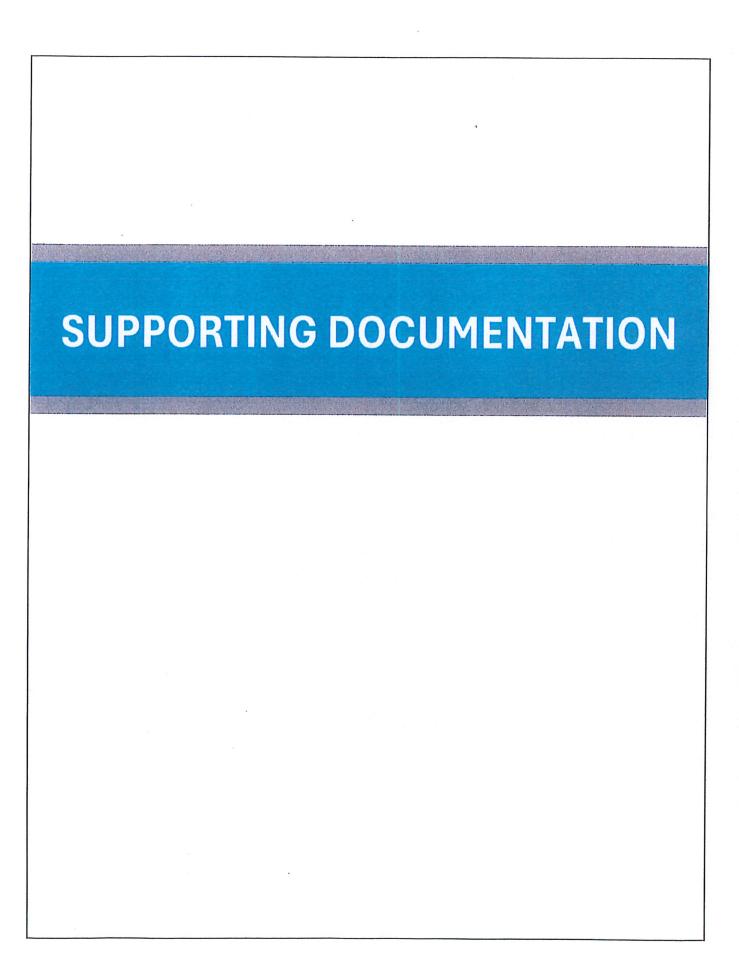


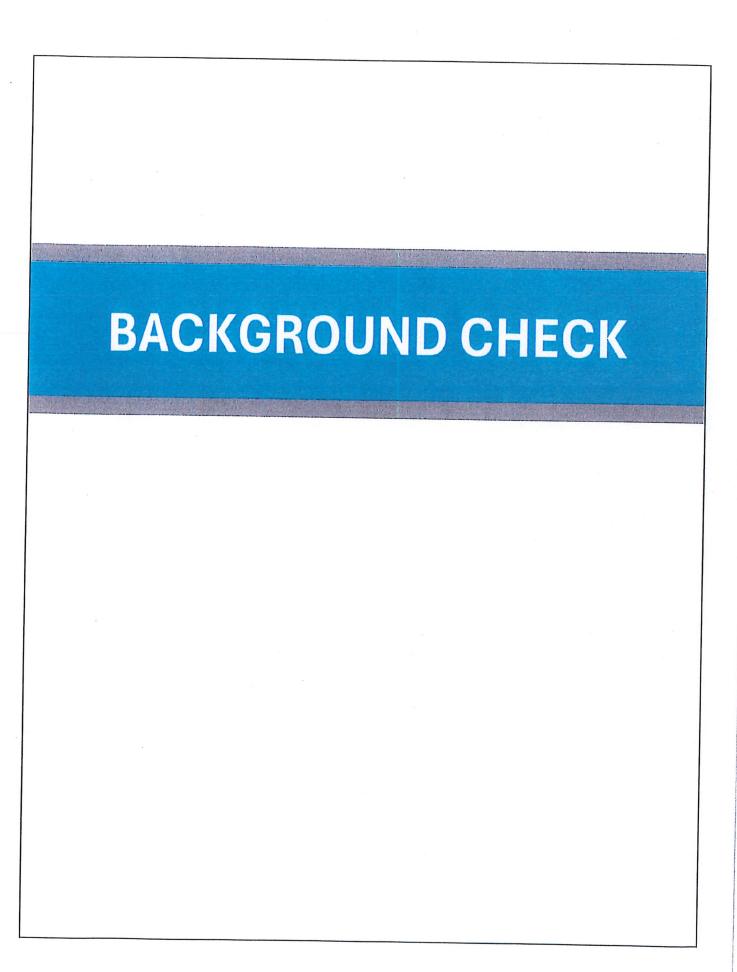
Secretary of State

Tracking Number: 8099822531CU

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https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication





Miami-Dade Sheriff's Office Memorandum

Date:

January 10, 2025

To:

Hydi Webb, Port Director

PortMiami

From:

Sergio M. Alvarez, Major

Seaport Operations Bureau

Subject:

Local Background Checks for Stevedoring License Applicants

In response to your request regarding the above captioned subject, the Miami-Dade Police Department conducted a criminal background check pursuant to Section 28-6.4, of the Miami-Dade County Code, for the following individuals:

NAME

A. Platon Alexandrakis
Albert Smalls Jr.

Michelle L. Porter
Fred Castonguay
Timothy Touzet
Dusko Pesic

Edward A. Gonzalez Evangelia Monocandilos Gerardus Van den Heuvel

Frank V. Rovirosa

Iordanis (Jordan) Monocandilos

James J. Pelliccio Jorge P. Rovirosa

Policarpo Mauricia

Richard Rodriguez

Sherif Assal

Sara Babun

Robert Van Leeuwen

Michael Nelson

Francois Du Boucheron

Hugh G. Healey

Based on the aforementioned, the Miami-Dade Sheriff Office found no disqualifying factors for the Stevedoring Licenses not to be issued to the applicant.

If you have any further questions, please contact me directly at (305) 329-4059.



