

Memorandum



Date: April 21, 2026

To: Honorable Chairman Anthony Rodriguez
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor

A handwritten signature in blue ink that reads "Daniella Levine Cava".

Agenda Item No. 8(P)(3)

Subject: Recommendation for Approval of a Non-competitive Designated Purchase to Authorize Additional Expenditure Authority for Miami-Dade Parking Access and Revenue Management Solution

Executive Summary

This item requests additional expenditure authority to support the People and Internal Operations Department (PIOD) in the purchase and deployment of a standardized parking system across eleven PIOD managed garage locations. The additional funding will enable the upgrade and implementation of a state-of-the-art Parking Access and Revenue Management Solution, including required hardware, cloud-based software, installation labor, equipment, materials, data wiring, electrical infrastructure, conduit, network connectivity, project management, and ongoing maintenance and support services. The additional expenditure authority will support the County's initiative to standardize and expand its Parking Access and Revenue Management System to PIOD parking facilities through the existing competitively awarded contract, leveraging established pricing to ensure cost and operational efficiency, in alignment with my WISE305 initiative.

The upgraded solution will modernize PIOD's parking operations by introducing advanced equipment that streamlines processes and reduces reliance on manual interventions, which will better support the needs of customers while enhancing flexibility with 24/7 parking access. This will allow the redeployment of existing staff positions to a contact center to ensure continuous customer support and a seamless transition. Revenue opportunities will expand through partnerships with organizations such as the Miami Marlins, Downtown Development Authority, and local businesses to offer event parking, affordable night/weekend rates, and targeted promotions. Operating costs will decrease through automation and improved efficiency, while customers will enjoy a superior experience with online payments, prepayments, remote setup, and self-service options, eliminating delays and the need for in-person visits.

This contract was originally established to support the centralized modernization of parking systems at PortMiami and has been managed by the Communications, Information and Technology Department (CITD). The expansion of this parking access and revenue management solution to include the PIOD locations will be managed by PIOD.

Recommendation

It is recommended that the Board of County Commissioners (Board) authorize a non-competitive designated purchase pursuant to Section 2-8.1(b)(3) of the Miami-Dade County Code (Code), by a two-thirds vote of the Board members present, for additional expenditure authority under *Contract No. RFP-01453, Miami-Dade Parking Access and Revenue Management Solution*, in the amount of \$5,619,458 for PIOD.

Background

This competitively established contract was approved by the Board on November 10, 2022, via Resolution No. R-917-22 in the amount up to \$6,548,602, including optional infrastructure services, for a five-year term with one, three-year option to renew. The initial contract award was established to

modernize parking facilities at PortMiami serving patrons, clients, and employees. The contract was subsequently modified via an increase of \$1,596,752 to support the upgrade and implementation of additional PortMiami garage locations, equipment, professional services, and spare parts. Since implementation of the upgraded parking solution, the County has realized significant improvements in operational efficiency, revenue capture, payment reliability, and overall customer experience.

The additional expenditure authority being requested will support the County's initiative to standardize and expand its Parking Access and Revenue Management System to PIOD managed parking locations under the existing competitively awarded contract. PIOD identified the need to extend the upgraded system to its garages and surface lots as the current parking technology in place is outdated and operationally limited. Existing systems have resulted in operational challenges, including unreadable tickets that cause service delays and customer dissatisfaction, limited payment capabilities that do not support digital or chip-and-PIN transactions, intermittent connectivity preventing credit card acceptance, increased labor costs, and restricted operating hours. The proposed expansion is a strategic decision aligned improved operational efficiency, cost effectiveness, and compliance with evolving security and payment standards.

The 11 PIOD locations were not included under the original contract award; however, their inclusion is consistent with the contract's intended scalability and enterprise design. Expanding the solution through the existing contract avoids duplicative procurement efforts, shortens implementation timelines, streamlines user training, and enhances interoperability across County departments utilizing the same platform. A unified enterprise approach is expected to improve operational performance, strengthen revenue accountability, and enhance the County's long-term return on investment.

The requested increase will fund the purchase, installation, integration, and configuration of required hardware, system software, networking components, and ongoing maintenance and support services. Consolidating all PIOD locations under a single standardized solution will reduce long-term operating and maintenance costs, eliminate parallel legacy systems, and enhance enterprise-wide reporting, auditing, and revenue-control capabilities. This increase will eliminate inconsistent technology across locations, reduce labor costs, and mitigate fragmented service delivery and operational inefficiencies associated with aging systems.

Competition is not practical as, from an operational standpoint, it is more efficient for the County to maintain a standardized parking management system across multiple County departments. Standardization ensures consistency in system functionality, reporting, location management and improves operational efficiency, and supports long-term, cohesive oversight of countywide parking operations. Introducing multiple vendors would significantly increase administrative complexity, create integration and support challenges, and ultimately result in fragmental legacy systems that may potentially be difficult to manage over time. The recommended approach leverages the County's existing parking system and an established vendor relationship that has demonstrated reliable performance and operational effectiveness. Accordingly, it is in the County's best interest to approve a designated purchase pursuant to Section 2-8.1(b)(3) of the Miami-Dade County Code for PIOD's parking facilities.

Scope

The impact of this item is countywide in nature.

Delegated Authority

If this item is approved, the County Mayor or County Mayor's designee will have the authority to execute Supplemental Agreement No. 2 and exercise all provisions therein.

Fiscal Impact/Funding Source

The current contract expires on November 30, 2027, and has an existing cumulative allocation of \$5,028,115. Should the County choose to exercise one, three-year option to renew term, the cumulative allocation will be \$5,698,602. If this request is approved, the contract will have a modified cumulative allocation of \$11,318,060. The requested increase in expenditure authority is based on the costs required to expand the parking system technology to support 11 PIOD locations.

Dept	Existing Cumulative Allocation	Allocation Requested	Modified Cumulative Allocation	Funding Source	Budgeted	Contract Manager
CITD	\$5,698,602	\$0	\$5,698,602	Internal Service Funds	Not Applicable*	Julian Manduley
PIOD	\$0	\$5,619,458	\$5,619,458	CIIP Program Revenues / Internal Service Funds	FY 25-26 Adopted Budget, Vol. 3, Page 351, Project CIIP2000002536, Parking Equipment for \$3.912M and \$1.707M from Internal Service Funds	Yoel Del Rosario
Total	\$5,698,602	\$5,619,458	\$11,318,060			

*There are no CITD budgeted funds. While CITD has historically managed this contract, the PortMiami project implementation and buildout has been completed. Ongoing maintenance support services are budgeted at the departmental level and charged back.

Track Record/Monitor

Natalya Vasilyeva of the Strategic Procurement Department (SPD) is the Procurement Division Director.

Awarded Vendor

Vendor	Principal Address	Local Address	Principal
LCN, Inc. (SBE)	6991 NW 82 Avenue Suite 8 Miami, FL	Same	Alexandre Oliva

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with SPD's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Applicability of Ordinances and Contract Measures

- The two percent User Access Program applies.
- The Small Business Enterprise Selection Factor and Local Preference applied.
- The Living Wage Ordinance does not apply.



Carladenise Edwards
 Chief Administrative Officer



MEMORANDUM
(Revised)

TO: Honorable Chairman Anthony Rodriguez
and Members, Board of County Commissioners

DATE: April 21, 2026

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(P)(3)

Please note any items checked.

- “3-Day Rule” for committees applicable if raised**
- 6 weeks required between first reading and public hearing**
- 4 weeks notification to municipal officials required prior to public hearing**
- Decreases revenues or increases expenditures without balancing budget**
- Budget required**
- Statement of fiscal impact required**
- Statement of social equity required**
- Ordinance creating a new board requires detailed County Mayor’s report for public hearing**
- No committee review**
- Applicable legislation requires more than a majority vote (i.e., 2/3’s present , 2/3 membership ____, 3/5’s ____, unanimous ____, majority plus one ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3) (h) or (4)(c) ____, CDMP 9 vote requirement per 2-116.1(4)(c) (2) ____) to approve**
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required**

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(P)(3)
4-21-26

RESOLUTION NO. _____

RESOLUTION AUTHORIZING A NON-COMPETITIVE DESIGNATED PURCHASE PURSUANT TO SECTION 2-8.1(B)(3) OF THE COUNTY CODE BY A TWO-THIRDS VOTE OF THE BOARD MEMBERS PRESENT; AUTHORIZING ADDITIONAL EXPENDITURE AUTHORITY OF \$5,619,458.00 FOR A TOTAL MODIFIED CONTRACT AMOUNT OF \$11,318,060.00 FOR CONTRACT NO. RFP-01453, MIAMI-DADE PARKING ACCESS AND REVENUE MANAGEMENT SOLUTION, FOR THE COMMUNICATIONS, INFORMATION AND TECHNOLOGY DEPARTMENT ON BEHALF OF THE PEOPLE AND INTERNAL OPERATIONS DEPARTMENT; AND AUTHORIZING THE COUNTY MAYOR TO EXECUTE THE SUPPLEMENTAL AGREEMENT AND EXERCISE ALL PROVISIONS CONTAINED THEREIN

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board finds it is in the best interest of Miami-Dade County to authorize a non-competitive designated purchase pursuant to section 2-8.1(b)(3) of the County Code, by a two-thirds vote of the Board members present, for additional expenditure authority of \$5,619,458.00 for a total modified contract amount of \$11,318,060.00 for Contract No. RFP-01453, Miami-Dade Parking Access and Revenue Management Solution, for the Communications, Information and Technology Department on behalf of the People and Internal Operations Department.

Section 2. This Board authorizes the County Mayor or County Mayor's designee to execute Supplemental Agreement No. 2, in substantially the form attached and made a part hereof, and exercise all provisions contained therein. A copy of the contract document is on file with and available upon request from the Strategic Procurement Department.

The foregoing resolution was offered by Commissioner _____, who moved its adoption. The motion was seconded by Commissioner _____ and upon being put to a vote, the vote was as follows:

Anthony Rodriguez, Chairman	
Kionne L. McGhee, Vice Chairman	
Marleine Bastien	Juan Carlos Bermudez
Sen. René García	Oliver G. Gilbert, III
Roberto J. Gonzalez	Keon Hardemon
Danielle Cohen Higgins	Vicki L. Lopez
Natalie Milian Orbis	Raquel A. Regalado
Micky Steinberg	

The Chairperson thereupon declared this resolution duly passed and adopted this 21st day of April, 2026. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

JUAN FERNANDEZ-BARQUIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.



Christian J. Fernandez-Andes

SUPPLEMENTAL AGREEMENT NO. 2

Contract Number: **RFP-01453**
Contract Title: **Parking Access and Revenue Management Solution**
Contractor: LCN Inc dba Consolidated Parking Equipment

In accordance with the above referenced Contract, this Supplemental Agreement, when properly executed, shall become part of the Contract, as follows:

Whereas, the County and Contractor desire to modify the Agreement to amend **Appendix A – Scope of Services and Appendix C - Price and Payment Schedule** to add additional services to be provided by the Contractor to the County; and

Whereas this Supplemental Agreement No. 2 sets forth the terms and conditions that are in addition to those terms and conditions set forth in the original Agreement.

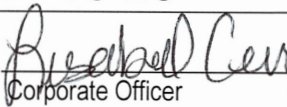
Now, therefore, in consideration of the premises and mutual promises contained herein, the parties hereto agree to the following modification to the Agreement:

1. Add **Article 5.10.10 thorough Article 5.10.20** as additional parking system locations.
2. Add **Article 9** as additional hosting infrastructures.
3. Add **Appendix C2 – Price and Payment Schedule**

All other terms, covenants and conditions of the original Contract and any Supplemental Agreement(s) issued thereto shall remain in full force and effect, except to the extent herein amended.

IN WITNESS WHEREOF, the parties have executed this Supplemental Agreement No. 2 to County Contract No. RFP01453 for Parking Access and Revenue Management Solution.

Contractor

By:  _____
Name: **Alex Oliva**
Title: **President**
Date: **11-19-25**
Attest:  _____
Corporate Officer

Miami-Dade County

By: _____
for
Name: Daniella Levine Cava
Title: Mayor
Date: _____
Attest: Juan Fernandez-Barquin
Clerk of the Court and Comptroller

By: _____
(Deputy Clerk Signature)

Print Name: _____

Approved as to form
and legal sufficiency

Assistant County Attorney

Appendix A – Scope of Services

5.10.10 Cultural Garage

The Contractor shall complete installation of the Parking Access and Revenue Management Solution (Solution) equipment in a manner that minimally impacts the operations of the Cultural Garage in accordance with **Article 5.3. Impact to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of Cultural Garage, the County shall provide designated personnel to identify any oversized vehicles located within Cultural Garage. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed by the Contractor within twelve (12) business days, during business hours. If both parties mutually agree to perform the installation outside of the business hours, no additional cost shall be incurred by the County.

Licensed Software for Cultural Garage:

Description	Quantity
Car Park Licensing	1
Entry Lane - Revenue - License	2
Exit Lane - Revenue - License	2
Access Control Lane with LPR	2
APM - Cash - License	3
Swab. Control	1
Swab. Analyze	1
Swab. Contract	1

Contractor Provided Equipment List for Cultural Garage:

Description	Quantity
Entry Lane - Revenue	2
Exit Lane - Revenue	2
Access Control Lane with LPR	2
APM - Cash/Credit	3
High Speed Overhead Doors	4
Pedestrian Door reader	2
Fencing	1

Contractor Infrastructure Responsibilities:

- To provide and install poles for all License Plate Recognition Camera (LPR) cameras.
- To provide a conduit at APMs (Automatic Payment Matching) for installation of overview cameras.
- Overhead door Installation
- To construct concrete pads at the entrance for installation of poles and LPR cameras.

- To extend the parking lane island at the entry.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.
- Install fencing to delineate island.

5.10.11 Hickman Garage

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the Hickman Garage in accordance with **Article 5.3. Impacts to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of Hickman Garage, the County shall provide designated personnel to identify any oversized vehicles located within Hickman Garage. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within fifteen(15) business days during business hours. If parties mutually agree to perform the installation outside of business hours, no additional cost shall be incurred by the County.

Licensed Software for Hickman Garage:

Description	Quantity
Car Park Licensing	1
Entry Lane - Revenue - License	3
Exit Lane - Revenue - License	3
APM - Cash - License	2
Swab. Control	1
Swab. Analyze	1
Swab. Contract	1

Contractor Provided Equipment List for Hickman Garage:

Description	Quantity
Entry Lane - Revenue	3
Exit Lane - Revenue	3
Cashiering Station	0
APM - Cash/Credit	2
High Speed Overhead Doors	5
Pedestrian Door Reader	2
Fencing	1

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.

- To provide a conduit at APMs for installation of overview cameras.
- Overhead door Installation
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To extend the parking lane island at the Entries / Exit.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.
- Install fencing to delineate island.
- Correct the north Island's concrete.

5.10.12 West Garage

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the West Garage in accordance with **Article 5.3. Impacts to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of West Garage, the County shall provide designated personnel to identify any oversized vehicles located within West Garage. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within fifteen (15) business days during business hours. If parties mutually agree to perform the installation outside of business hours, no additional cost shall be incurred by the County.

Licensed Software for West Garage:

Description	Quantity
Car Park Licensing	1
Entry Lane - Revenue - License	3
Exit Lane - Revenue - License	3
APM - Cash - License	2
Sweb. Control	1
Sweb. Analyze	1
Sweb. Contract	1

Contractor Provided Equipment List for West Garage:

Description	Quantity
Entry Lane - Revenue	3
Exit Lane - Revenue	3
APM - Cash/Credit	2
High Speed Overhead Doors	4
Pedestrian Door Reader	1
Fencing	1

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.
- To provide a conduit at APMs for installation of overview cameras.
- Overhead door Installation
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.
- Install fencing to delineate island.

5.10.13 Overtown Transit Village (OTV) Garage

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the OTV Garage in accordance with **Article 5.3. Impact to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of OTV Garage, the County shall provide designated personnel to identify any oversized vehicles located within OTV Garage. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within fifteen (15) business days during business hours. If parties mutually agree to perform the installation outside of business hours, no additional cost shall be incurred by the County.

Licensed Software for OTV Garage:

Description	Quantity
Car Park Licensing	1
Entry Lane - Revenue - License	2
Exit Lane - Revenue - License	2
Access Control Lane with LPR	4
APM - Cash - License	3

Swab.Control	1
Swab.Analyze	1
Swab.Contract	1

Contractor Provided Equipment List for OTV Garage:

Description	Quantity
Entry Lane - Revenue	2
Exit Lane - Revenue	2
Access Control Lane with LPR	4
APM - Cash/Credit	3
High Speed Overhead Doors	4
Pedestrian Door Reader	1
Fencing	1

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.
- To provide a conduit at APMs for installation of overview cameras.
- Overhead door Installation
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To extend the parking lane island at the Entries / Exit.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.
- Install fencing to delineate island.
- Correct the north Island's concrete.

5.10.14 Kristi House

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the Kristi House in accordance with **Article 5.3. Impact to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of Kristi House, the County shall provide designated personnel to identify any oversized vehicles located within Kristi House. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within eight (8) business days during business hours. If parties mutually agree to perform the installation outside of business hours, no additional cost shall be incurred by the County.

Licensed Software for Kristi House:

Description	Quantity
Car Park Licensing	1
Entry Lane - Revenue - License	1
Exit Lane - Revenue - License	1
APM - Cash - License	1
Swab. Control	1
Swab. Analyze	1
Swab. Contract	1

Contractor Provided Equipment List for Kristi House:

Description	Quantity
Entry Lane - Revenue	1
Exit Lane - Revenue	1
APM - Cash/Credit	1

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.
- To provide a conduit at APMs for installation of overview cameras.
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install new internet at location.

5.10.15 Juror Lot

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the Juror Lot in accordance with **Article 5.3. Impact to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of Juror Lot, the County shall provide designated personnel to identify any oversized vehicles located within Juror Lot. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within eight (8) business days during business hours. If parties mutually agree to perform the installation outside of business hours, no additional cost shall be incurred by the County.

5.10.15 Licensed Software for Juror Lot:

Description	Quantity
Car Park Licensing	1
Entry Lane - Revenue - License	1
Exit Lane - Revenue - License	1
APM - Cash - License	1
Sweb. Control	1
Sweb. Analyze	1
Sweb. Contract	1

Contractor Provided Equipment List for Juror Lot:

Description	Quantity
Entry Lane - Revenue	1
Exit Lane - Revenue	1
APM - Cash/Credit	1

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.
- To provide a conduit at APMs for installation of overview cameras.
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.

5.10.16 Coral Gables Courthouse

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the Coral Gables Courthouse in accordance with **Article 5.3. Impact to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of Coral Gables Courthouse, the County shall provide designated personnel to identify any oversized vehicles located within Coral Gables Courthouse. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within eight (8) business days during business hours. If parties mutually agree to perform the installation outside of business hours, no additional cost shall be incurred by the County.

Licensed Software for Coral Gables Courthouse:

Description	Quantity
Car Park Licensing	1
Entry Lane - Revenue - License	1
Exit Lane - Revenue - License	1
APM - Cash - License	1
Swab. Control	1
Swab. Analyze	1
Swab. Contract	1

Contractor Provided Equipment List for Coral Gables Courthouse:

Description	Quantity
Entry Lane - Revenue	1
Exit Lane - Revenue	1
APM - Cash/Credit	1

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.
- To provide a conduit at APMs for installation of overview cameras.
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.

5.10.17 Courthouse Center (CTC) Garage

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the CTC Garage in accordance with **Article 5.3. Impact to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of CTC Garage, the County shall provide designated personnel to identify any oversized vehicles located within CTC garage. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within eight (8) business days during business hours. If parties mutually agree to perform the installation outside of business hours, no additional cost shall be incurred by the County.

Licensed Software for CTC Garage:

Description	Quantity
Car Park Licensing	1

Access Control Lane with LPR	2
Sweb. Control	1
Sweb. Analyze	1
Sweb. Contract	1

Contractor Provided Equipment List for CTC Garage:

Description	Quantity
Access Control Lane with LPR	2
High Speed Overhead Doors	2
Pedestrian Door Reader	1

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.
- To provide a conduit at APMs for installation of overview cameras.
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.

5.10.18 Hickman Lot

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the Hickman Lot in accordance with **Article 5.3. Impact to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of Hickman Lot, the County shall provide designated personnel to identify any oversized vehicles located within Hickman Lot. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within eight (8) business days during business hours. If parties mutually agree to perform the installation outside of business hours, no additional cost shall be incurred by the County.

Licensed Software for Hickman Lot:

Description	Quantity
Car Park Licensing	1
Access Control Lane with LPR	2
Sweb.Control	1
Sweb.Analyze	1
Sweb.Contract	1

Contractor Provided Equipment List for Hickman Lot:

Description	Quantity
Access Control Lane with LPR	2

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.
- To provide a conduit at APMs for installation of overview cameras.
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.

5.10.19 Children Courthouse

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the Children's Courthouse in accordance with **Article 5.3. Impact to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of Children's Courthouse, the County shall provide designated personnel to identify any oversized vehicles located within Children's Courthouse. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within eight (8) business days during business hours. If parties mutually agree to perform the installation outside of business hours, no additional cost shall be incurred by the County.

Licensed Software for Children's Courthouse:

Description	Quantity
Car Park Licensing	1
Access Control Lane with LPR	2
Swab. Control	1
Swab. Analyze	1
Swab. Contract	1

Contractor Provided Equipment List for Children's Courthouse:

Description	Quantity
Access Control Lane with LPR	2
High Speed Overhead Doors	2
Fencing	1

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.
- To provide a conduit at APMs for installation of overview cameras.
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.

5.10.20 Graham Building Lot

The Contractor shall complete installation of the Solution Equipment in a manner that minimally impacts the operations of the Graham Lot in accordance with **Article 5.3. Impact to County Operations**. The County will provide an on-site resource to serve as an attendant to provide services such as screening parkers for appropriate access, allowing parkers in and out of the lot, and providing any needed logistics support to ensure smooth transition. Following installation of the Solution Equipment, Testing shall be conducted in accordance with **Article 5.11. Testing** to confirm Solution functionality. For the operation of Graham Lot, the County shall provide designated personnel to identify any oversized vehicles located within Graham Lot. The Solution shall allow personnel to access the Licensed Software and input updated rates for such oversized vehicles using license plate information. This functionality shall be demonstrated and confirmed during Testing.

Installation Duration:

Installation shall be completed within eight (8) business days during business hours. In the event that the parties mutually agree to complete installation outside of Business Hours, there will be no additional cost to the County.

Licensed Software for Graham Lot:

Description	Quantity
Car Park Licensing	1
Access Control Lane with LPR	6
Swab. Control	1

Swab.Analyze	1
Swab.Contract	1

Contractor Provided Equipment List for Graham Lot:

Description	Quantity
Access Control Lane with LPR	6

Contractor Infrastructure Responsibilities:

- To provide and install poles for all LPR cameras.
- To provide a conduit at APMs for installation of overview cameras.
- To construct concrete pads at the entrance for installation of poles and LPR cameras.
- To provide conduits and network cabling for all LPR cameras.
- To provide and install bollards at extensions and added pads for added protection of equipment.
- Install New internet at location.

9. Hosting Infrastructure

9.1 The Contractor shall provide Hotwire internet at each location to facilitate off-site networking for the County's parking system.

9.2 Server-Side hosting for cloud-based computing of Skidata Parking Logic Software shall also be included.

9.3 The network will be provided by the Contractor.

Miami-Dade County, FL
Appendix C: Price and Payment Schedule

Contract No. RFP-01453

1. PRICING

PRICE BREAKDOWN FOR LICENSED SOFTWARE AND SERVICES		
Description	Price	
Licensed Software, as outlined in Section 3 of Appendix A	\$	103,632.00
Training, inclusive of all Services outlined in Appendix A	\$	10,000.00
TOTAL COST FOR LICENSED SOFTWARE AND SERVICES	\$	113,632.00

PRICE BREAKDOWN FOR EQUIPMENT*			
Inclusive of all Licensing for each lane type			
Description	QTY	Price Per Unit	Price
Access Control Lane with LPR	18	\$21,077	\$379,386
Automatic Payment Machine (APM) – Cash / Credit	13	\$58,819	\$764,647
Commend S3 Server / Virtuosis VM	1	\$10,811	\$10,811
Entry Lane - Revenue	13	\$30,089	\$391,157
Exit Lane - Revenue	13	\$31,436	\$408,668
Rytec Overhead Door	21	\$43,635	\$916,335
Pedestrian Door Reader	7	\$7,644	\$53,508
Fencing For Gateway - Picket type metal gates	1	\$87,851	\$87,851
Infrastructure	1	\$273,666	\$273,666
TOTAL COST FOR INCLUDED EQUIPMENT			\$3,286,029

**Note: Equipment not listed herein shall be provided at no cost to the County for implementation of the services. Additional equipment required after Final Acceptance shall be provided at the fees identified in Section 4(C), Optional Spare Parts.*

PRICE BREAKDOWN FOR INTEGRATIONS		
Description	Price	
Contractor Middleware	\$	19,500.00
Parking Panda	\$	500.00
Spot Hero	\$	500.00
Park Mobile	\$	500.00
Park Whiz	\$	500.00
TOTAL COST FOR INCLUDED INTEGRATIONS	\$	21,500.00

PRICE BREAKDOWN FOR WARRANTY, MAINTENANCE AND SUPPORT SERVICES*		
Description/Milestone	Price	Total Prices for Contract Year
Annual Warranty, Maintenance and Support with Consumables Fees for all Services described in Appendix B – Contract Year 4		\$ 262,343.00
Hosting Fees Year 4	\$ 76,343.00	
Internet Services	\$ 186,000.00	
Annual Warranty, Maintenance and Support with Consumables Fees for all Services described in Appendix – Contract Year 5	\$ 188,488.00	\$ 450,831.00
Hosting Fees Year 5	\$ 76,343.00	
Internet Services	\$ 186,000.00	
TOTAL FOR WARRANTY, MAINTENANCE SUPPORT AND HOSTING FEES		\$ 713,174.00

**Note: The Contract assumes a 12 month timeline from issuance of the purchase order to achieve Final Acceptance. Year 1 begins at final acceptance accordingly, Maintenance and Support fees shall begin in Contract Year 2. Should the timeline be amended, the payment date for Warranty, Maintenance and Support fees shall be adjusted accordingly. Internet Fees Apply from the inception of services. Credit card processing equipment maintenance and support services shall be inclusive with the fees identified herein.*

CREDIT CARD PROCESSING FEES (Billed Monthly) For years 4 & 5			
Description	QTY	Price Per Unit	Price
Establishment Fee	1	\$ 150.00	\$ 150.00
Monthly Fee* (Includes 25,000 transactions per calendar month)	24	\$ 2,000.00	\$ 48,000.00
Monthly Fee* Sap (paid per reader / per month)	624	\$ 8.00	\$ 4,992.00
TOTAL COST FOR WINDCAVE			\$ 53,142.00
<i>*Note: Monthly Fee Includes 25,000 transactions per calendar month; Additional Transactions in each calendar month charged at the rate of \$0.07 per Transaction.</i>			

TOTAL FOR YEARS 4 & 5	\$ 4,187,477.00
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2. PAYMENT SCHEDULE

It is understood and agreed that Payment Milestones may not be completed sequentially and that multiple Payment Milestones may be completed in parallel.

Payment Schedule		
Milestone Number	Description	Milestone Amount
1	Project Initiation - Purchasing of Equipment & Materials	\$1,100,000
2	Software	\$110,000
3	Cultural Garage	\$340,000
4	Hickman Garage	\$340,000
5	West Garage	\$305,000
6	OTV Garage	\$350,000
7	Kristi House	\$90,000
8	Juror	\$85,000
9	Coral Gables Courthouse	\$90,000
10	CTC Garage	\$82,000
11	Childrens Courthouse	\$110,000
12	Hickman Lot	\$25,000
13	Graham Building Lot	\$125,000
	Final	\$269,161
TOTAL MILESTONE PAYMENT		\$ 3,421,161.00

4. OPTION TO RENEW PRICING

(Years 6 - 8)		
Description/Milestone*	Price	Total Prices for Contract Year
Annual Warranty, Maintenance and Support with Consumables Fees for all Services described in Appendix B – Contract Year 6	\$ 188,488.00	\$ 450,831.00
Hosting Fees Year 6	\$ 76,343.00	
Internet Services	\$ 186,000.00	
Annual Warranty, Maintenance and Support with Consumables Fees for all Services described in Appendix B – Contract Year 7	\$ 188,488.00	\$ 450,831.00
Hosting Fees Year 7	\$ 76,343.00	
Internet Services	\$ 186,000.00	
Annual Warranty, Maintenance and Support with Consumables Fees for all Services described in Appendix B – Contract Year 8	\$ 188,488.00	\$ 450,831.00
Hosting Fees Year 8	\$ 76,343.00	
Internet Services	\$ 186,000.00	
TOTAL OPERATIONAL COST 6 - 8 (Contract)		\$ 1,352,493.00
<i>*Note: The Consumable Fees associated with Maintenance, Technical Services and Hosting Fees may vary during the renewal term of this agreement. The County and the Contractor reserve the right to negotiate the Consumables fees at the time of Contract Renewal. Credit card processing equipment maintenance and support services shall be inclusive with the fees identified herein.</i>		

CREDIT CARD PROCESSING FEES Years 6-8 (Billed Monthly)			
Description	QTY	Price Per Unit	Price
Monthly Fee* (Includes 25,000 transactions per calendar month)	36	\$ 2,000.00	\$ 72,000.00

Monthly Fee* Sap (paid per reader / per month) (QTY is 26 Reders) over 36 m	936	\$ 8.00	\$ 7,488.00
TOTAL COST FOR WINDCAVE			\$ 79,488.00
<i>*Note: Monthly Fee Includes 25,000 transactions per calendar month; Additional Transactions in each calendar month charged at the rate of \$0.07 per Transaction.</i>			

C. Optional Spare Parts, Equipment and Services		
SPARE PARTS AND EQUIPMENT		
PART	DESCRIPTION	PRICE*
Intercom digital ET908	Intercom board for skidata machines	\$ 809.60
ES-962	Stand alone intercom unit	\$ 1,033.85
Coder Basic Kit	Coder for Ticket Dispensor	\$ 5,405.00
Print @ Home Scanner	SKIDATA Barcode Reader	\$ 2,861.20
Custom Receipt Printer	Receipt printer for all devices	\$ 2,865.80
7" Touchscreen displays	SKIDATA Display	\$ 1,324.80
Smart Board	CPU Board for Skidata Devices	\$ 3,498.30
24V Power Supply	24V Power Supply	\$ 362.25
Skidata Loop Detector	Loop Detector 2 channel	\$ 391.00
10' Straight Arm	10' Yellow Arm	\$ 320.85
12' Straight Arm	12' Yellow Arm	\$ 473.80
10' Folding ADA Arm	Yellow ADA Folding Arm	\$ 1,018.90
10' Non ADA Folding Arm	Yellow Standard Arm	\$ 1,063.75
Bank Note Vaults	Bank Note Vault	\$ 1,136.20
Paystation Key	Paystation Key	\$ 178.25
Credit Card Reader	Windcave	\$ 1,150.00
Credit Card Processing Unit	Windcave	\$ 1,150.00
Lane Equipment		
EQUIPMENT		PRICE*
Access Control Lane		\$ 16,020.73
Access Control Lane with LPR		\$ 21,076.69
Automatic Payment Machine (APM) – Cash / Credit		\$ 58,819.49
Automatic Payment Machine (APM) – Credit Card Only		\$ 32,148.48
Cashiering Station		\$ 13,208.83
Exit Lane - Cashiering Only		\$ 24,462.98
Commend S3 Server / Virtuosis VM		\$ 10,811.00
Entry Lane - Revenue		\$ 30,088.97
Exit Lane - Revenue		\$ 31,436.50
Exit Lane – Pay In Lane		\$ 64,826.58
Smart.Barrier.Gate		\$ 10,675.39
Voucher Creation Station		\$ 15,042.30
Windcave		
DESCRIPTION		PRICE***
Establishment Fee		\$ 150.00
Monthly Fee (Includes 25,000 transactions per calendar month)		\$ 2,000.00
Additional User Fee		\$ 35.00
Additional Monthly Transactions		\$ 0.08
Merchant Account Fee		\$ 200.00
SAP Fee (per calendar month charge per connected card reader for SCR200 and IPP350 devices)		\$ 8.00
Sweb Transactions		\$ 0.15
<i>*Note: Notwithstanding the pricing listed above, the County reserves the right to negotiation the pricing of a any Optional Spare Parts. LCN represents and warrants that the prices for the Spare Parts shall not be less favorable than prices applicable to sales by LCN to any other customer purchasing like quantities of substantially comparable products. If at any time during the term of this Agreement LCN accords to any other such customer more favorable prices, LCN shall provide the Spare Part to the County at equivalent prices accorded to such other customer.</i>		
<i>**Note: The Fees associated with Windcave's credit card processing services may vary during the renewal term of this agreement. The County and the Contractor reserve the right to negotiate the fees at the time of Contract Renewal.</i>		

D. Optional Professional Services		
OPTIONAL INFRASTRUCTURE WORK	HOURLY RATE*	
	INITIAL CONTRACT TERM	OTR 1
Project Manager	\$200/Hour	\$250/Hour
Developer	\$300/Hour	\$350/Hour
Interface Developer	\$300/Hour	\$350/Hour
System Administrator	\$175/Hour	\$250/Hour
Database Administrator	\$200/Hour	\$250/Hour
On-Site Training Per Day <i>(Travel Included)</i>	\$1400/Day	N/A
Remote Training	\$125/Hour	\$155/Hour
Network Engineer	\$175/Hour	\$225/Hour
Service Call	\$155 Hour	\$200/Hour
<i>*Note: Contractor shall use agreed upon hourly rates to calculate the not-to-exceed cost statement for any Services requested in accordance with Article 40. Notwithstanding the pricing listed above, the County reserves the right to negotiation a fixed fee engagement for any Optional Professional Services.</i>		