#### OFFICIAL FILE COPY CLERK OF THE BOARD OF COUNTY COMMISSIONERS MIAMI-DADE COUNTY, FLORIDA





Agenda Item No. 8(O)(1)(A)

Resolution No. R-917-09

Date:

June 30, 2009

To:

Honorable Chairman Dennis C. Moss

and Members. Board of County Commissioners

From:

Subject:

George M. Burge

County Manager

Award of Contract No. 8724-2/11: Security Guard Services for Miami-Dade

Transit Metromover, Metrorail and Facilities

**RECOMMENDATION** 

It is recommended that the Board of County Commissioners approve award of this contract to the vendors listed below.

CONTRACT NUMBER:

8724-2/11

CONTRACT TITLE:

Security Guard Services for Miami-Dade Transit

TERM:

Two years with two, one-year County options-to-renew

(OTR)

APPROVAL TO ADVERTISE:

June 10, 2008

CONTRACT AMOUNT:

\$36,300,000 for two years\*

\*Should the County choose to exercise the two one-year OTRs, the total contract value will be \$72,600,000 for a total of four years. This includes the 5.8% Living Wage rate

increase of October 2008.

USING/MANAGING AGENCY

AND FUNDING SOURCE:

Department	Allocation	Funding Source
Transit	\$36,300,000	MDT Operating

CURRENT CONTRACT AMOUNT APPROVED

BY THE BOARD:

\$89,500,000 for five years

METHOD OF AWARD:

To the lowest responsive and responsible bidder for each of

the two contract groups.

#### **VENDORS RECOMMENDED**

FOR AWARD:

Vendor	Address	Principal	Award
Professional Protection & Investigations Agency, Inc. / Security Alliance (A joint venture) (Local vendors)	7125 SW 47 <sup>th</sup> Street Suite #302 Miami, FL 33155	James J. Fernandez	Group I
50 State Security Service, Inc. (Local vendor)	1125 NE 125 <sup>th</sup> Street North Miami, FL 33161	Ted L. Kretzschmar	Group II

Honorable Chairman Dennis C. Moss and Members, Board of County Commissioners Page 2

PERFORMANCE DATA:

There are no performance issues with the two firms.

COMPLIANCE DATA:

There are no compliance issues with the two firms.

#### VENDORS NOT RECOMMENDED

FOR AWARD:

Bidder	Reason
Alanis, Inc.	The total bid price was higher than the recommended vendor's price.
Allegiance Security Group, LLC	The total bid price was higher than the recommended vendor's price.
Allied Barton Security Services LLC	The total bid price was higher than the recommended vendor's price.
Corporate Security Solutions Inc. / CSS USA	The bid is non-responsive because the bid prices excluded fuel costs, a specific required component in the solicitation. (Re: Legal opinion dated September 11, 2008).
Delad Security, Inc.	The total bid price was higher than the recommended vendor's price.
Feick Security Corporation	The total bid price was higher than the recommended vendor's price.
JMG Insystem, Inc. d/b/a Sereca Corp.	Bidder did not satisfy Small Business Enterprise (SBE) participation provision (Re: SBD Compliance Review).
Kent Security Services, Inc.	Total bid price was higher than the recommended vendor's, and bid is non-responsive because it failed to meet the solicitation's SBE participation provisions (Re: Legal Opinion of 8/12/08).
P. G. Security, Inc.	The total bid price was higher than the recommended vendor's price.
Securitas Security Services USA, Inc.	The total bid price was higher than the recommended vendor's price.
Security Alliance, LLC	Total bid price for Group II was higher than the recommended vendor's, and bid is non-responsive because bidder did not submit subcontractor agreement to meet the solicitation's SBE participation provisions (Re: Legal Opinion of 8/12/08).
Security Management Innovations Inc.	The total bid price was higher than the recommended vendor.
Westmoreland Protection Agency	The total bid price was higher than the recommended vendor's price.

**CONTRACT MEASURES:** 

Group I: Small Business Enterprise (SBE) Set-Aside

Group II: 14% SBE Subcontractor Goal

LIVING WAGE:

The Living Wage Ordinance will be applied in accordance

with the Ordinance.

**USER ACCESS PROGRAM:** 

The User Access Program provision is included. The 2%

program discount will be collected on all purchases.

Honorable Chairman Dennis C. Moss and Members, Board of County Commissioners Page 3

LOCAL PREFERENCE:

The Local Preference Ordinance did not affect the outcome

of this award. Recommended bidders are local vendors.

CONTRACT MANAGERS:

Eric Muntan, Miami-Dade Transit

Maggie R. Reynaldos, Department of Procurement

Management

ESTIMATED CONTRACT

EFFECTIVE DATE:

Upon approval by the Board and waiver of 10 day mayoral veto period, approval by Citizens' Independent

Transportation Trust and coordination of implementation

schedule by MDT Project Manager.

#### BACKGROUND

This contract will provide security guard services for Miami-Dade Transit (MDT) facilities, Metrorail, Metromover, and MDT's public parking areas. The contract award is divided in two groups: Group I will provide unarmed security guard services for Transit facilities and Group II will provide armed security guard services for Metrorail, Metromover, and Metrorail parking facilities. The contract is awarded to the lowest responsive and responsible bidder by group.

The current contract, which expires on November 2, 2009, was awarded on July 13, 2004 as a bid waiver without competition. MDT and Department of Procurement Management (DPM) staff conducted extensive market research to determine current sources of supply for the services required to properly provide security at all MDT facilities. This research identified a number for firms capable of providing the security services.

The resultant contract provides security coverage using armed guards for Metrorail and Metromover stations, and unarmed guards for other Transit facilities such as bus and rail maintenance shops. The requirements in the solicitation include a biometric identification system for security officers. This will allow for attendance verification of the guards at their designated posts.

DPM and MDT have conducted responsibility reviews of each of the recommended firms. The firms have been deemed responsible as to management and financial capacity sufficient to effectively carry out and maintain the required security services. The Miami-Dade Police Department has also reviewed the requirements and the firms to confirm capacity.

Based on the MDT's projections for the contract's term and the competitive bid prices, the actual labor and vehicle costs are estimated at \$36,300,000, and represent a cost reduction of approximately 10 percent.

Assistant County Manager



TO:

Honorable Chairman Dennis C. Moss

DATE:

June 30, 2009

and Members, Board of County Commissioners

FROM:

R. A. Quevas, Jr. County Attorney

SUBJECT: Agenda Item No. 8(0)(1)(A)

Please	note any items checked.
	"4-Day Rule" ("3-Day Rule" for committees) applicable if raised
	6 weeks required between first reading and public hearing
	4 weeks notification to municipal officials required prior to public hearing
	Decreases revenues or increases expenditures without balancing budget
	Budget required
	Statement of fiscal impact required
	Bid waiver requiring County Mayor's written recommendation
	Ordinance creating a new board requires detailed County Manager's report for public hearing
·	Housekeeping item (no policy decision required)
	No committee review

Approved Mayor	Agenda Item No.	8(0)(1)(A)
Veto	6-30-09	
Override		

#### RESOLUTION NO. R-917-09

RESOLUTION AUTHORIZING AWARD OF A COMPETITIVE CONTRACT TO PROFESSIONAL PROTECTION & INVESTIGATIONS AGENCY, INC. / SECURITY ALLIANCE (A JOINT VENTURE) AND 50 STATE SECURITY SERVICE, INC. IN AN AMOUNT NOT TO EXCEED \$36,300,000.00 FOR TWO YEARS FOR SECURITY GUARD SERVICES FOR MIAMI-DADE TRANSIT METROMOVER, METRORAIL AND FACILITIES, AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE, TO EXERCISE OPTIONS-TO-RENEW IN AN AMOUNT NOT TO EXCEED \$72,600,000.00 AND AUTHORIZE THE USE OF CHARTER COUNTY TRANSIT SYSTEM SURTAX FUNDS

**WHEREAS**, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board authorizes award of a competitive contract to Professional Protection & Investigations Agency, Inc. / Security Alliance (A joint venture) and 50 State Security Service, Inc., in substantially the form attached hereto and made a part hereof, in an amount not to exceed \$36,300,000 for security guard services for Miami-Dade Transit Metromover, Metrorail and Facilities, and authorizing the County Mayor or County Mayor's designee, to exercise options-to-renew in an amount not to exceed \$72,600,000.

The foregoing resolution was offered by Commissioner Barbara J. Jordan , who moved its adoption. The motion was seconded by Commissioner Dorrin D. Rolle and upon being put to a vote, the vote was as follows:

#### Resolution No. R-917-09

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Dennis C. Moss, Chairman	aye
Jose "Pepe" Diaz, Vice-Chairman	absent

	1 /		
Bruno A. Barreiro	nay	Audrey M. Edmonson	aye
Carlos A. Gimenez	nay	Sally A. Heyman	aye
Barbara J. Jordan	aye	Joe A. Martinez	absent
Dorrin D. Rolle	aye	Natacha Seijas	aye
Katy Sorenson	absent	Rebeca Sosa	aye
Sen Javier D. Souto	ave		

The Chairperson thereupon declared the resolution duly passed and adopted this **2nd day of July, 2009**. This resolution shall become effective as follows: (1) ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board, and (2) either i) the Citizens' Independent Transportation Trust (CITT) has approved same, or ii) in response to the CITT's disapproval, the County Commission re-affirms its award by two-thirds (2/3) vote of the Commission's membership and such reaffirmation becomes final.



MIAMI-DADE COUNTY, FLORIDA BY ITS BOARD OF COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

Approved by County Attorney as to form and legal sufficiency.

By: Deputy Clerk

Bruce Libhaber



# CLERK OF THE BOAF TO POINGINAL

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PROFESSIONAL PROTECTION/SECURITY ALLIANCE, A JOIN

Miami-Dade County DPM 111 N.W. 1st Street Miami, FL 33128

Re:

Bid No. 8724-2/11

Security Guard for MDT

Thank you for the opportunity to present this proposal for armed and unarmed security guard and screening services to Miami-Dade County.

For the transit contract, we are proud to announce our joint venture with Security Alliance. For purposes of this project, Professional Protection is the presenting, prime contractor, and Security Alliance will act in the capacity of subcontractor.

Security Alliance is a Miami-based provider of full-spectrum security services, specializing in security guard services. They currently operate services out of their Miami headquarters office is located in the Kendall area, approximately fifteen (15) minutes away from downtown Miami.

This unique approach brings to the County the combination of the strong local presence and experience of Security Alliance, and the quality provider of services in Professional Protection. The result can only be services provided at the highest level in meeting the needs, and exceeding the expectations of the County at these most sensitive security environments.

Security Alliance is the current provider of services to Miami-Dade County GSA in the geographic Sector known as 1B, and as such, has established a reputation as a quality service provider and a responsive management team. We strongly believe that our credentials, our history of exemplary performance for the County, and our commitment to quality make Security Alliance a positive choice for Miami-Dade County.

Professional Protection is certified as a Small Business Enterprise by Miami-Dade County's Department of Business Development (see Certificate attached immediately following this letter).

We look forward to the opportunity to continue proving our commitment to service with Miami-Dade County.

Respectfully,

James Fernandez, President

Professional Protection & Investigations Agency, Inc.

2100 West 76 Street, Suite 413 \* Hialeah, Florida 33016 Telephone: 305-822-0998 Fax: 305-822-0999 www.ppia.org

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### PROPOSAL for

ITB No. 8724-2/11 GROUP I

Security Guard Services for the Miami-Dade Transit (Maintenance Facilities and Bus Yards)

BY

OF COUNTY COMMISSIONER'S
DADE COUNTY, FLORIDA

# PROFESSIONAL PROTECTION & INVESTIGATIONS AGENCY, INC. & SECURITY ALLIANCE, LLC A JOINT VENTURE





Miami-Dade County
Department of Procurement Management
111 NW 1<sup>st</sup> Street
17<sup>th</sup> Floor
Miami, FL 33128

RECEIVED BY CLERK Circuit & County Courts DADE COUNTY, FLORIDA

JUL 16 2008

1:52

CLERK OF BOARD



#### **Proposer's Information**

Minimum Qualification Requirements (Section 2.6)

	•
2.6.1	A copy of our Florida state issued 'B' license is attached to this proposal.
2.6.2	A copy of a letter from our radio system's provider states that Professional
	Protection & Investigations Agency has leased bandwidth in accordance with requirements for this contract.
2.6.3	Security Alliance maintains a Central Dispatch Center that complies with the requirements set forth in this section.
2.6.4	Security Alliance has attached a copy of invoice documentation for over 5,000 hours per week of security services for the past twelve (12) months.
2.6.5	n/a

#### Demonstration of Responsibility

2.28.1 Professional Protection was established in 2003. Our management team has a combined experience of over 20 years in the security industry, managing security operations including major universities, governmental contracts, personal protection, event security, disaster security and much more.

The management of Security Alliance brings significant experience in providing security to large operations and government entities. In 2001, Security Alliance President, David Ramirez, and his staff handled the transition into more than twenty (20) service locations, in five (5) states, for their premier commercial services customer, Rooms to Go.

The Vice-President of Security Alliance, William Murphy, and the Director of Operations, Angel Rosado, have been intimately involved in security operations at many government facilities over the past fifteen (15) years.

While at a previous employer, both William Murphy and Angel Rosado were the top operational personnel for security guard service operations at federal, state, and local government facilities. As the project manager for both a federal and a county (Miami-Dade GSA) contract, Mr. Murphy was the primary point of contact for the government, on several contract security operations that each required over seventy-five (75) personnel posted at multiple (in excess of 25) service locations.

As the Senior Vice-President of that same previous employer, Security Alliance Vice-President, William Murphy was ultimately responsible for all security operations at over 125 service locations, including remote locations, requiring over 1,000 employees. Mr. Murphy was the project manager for both the Miami (over 75 high-level armed personnel) and the Fort Lauderdale (approximately 20 high-level armed personnel) General Services Administration contracts for the United States Federal Government. He was also the contract manager for a Miami-Dade County GSA contract requiring

over 150 armed and unarmed security personnel at over fifty (50) separate service locations.

In 1996 (approximately), when the incumbent service provider of screening services to all Miami-Dade courthouses faced bankruptcy, Miami-Dade County called Mr. Murphy at his previous employer. Upon the request of GSA Security Management, Mr. Murphy and Mr. Rosado spearheaded the takeover of security screening services at eighteen (18) county courthouses and screening locations within twenty-four (24) hours.

Mr. Murphy was also the first contact for the Federal government on three separate occasions, when the government required emergency services due to the financial or performance failure of incumbent security contractors. On each occasion, Mr. Murphy and Mr. Rosado spearheaded the assumption of duties on contracts requiring more than fifty (50) security officers with less than twenty-four (24) hours notice.

While working for the same previous employer, Security Alliance Director of Operations Angel Rosado, began his career as an armed security officer on the Miami Federal GSA security contract. Mr. Rosado was later promoted through the ranks, and ultimately became the lead supervisor at a major service location under that contract. Mr. Rosado continued to progress in his career, ultimately reaching the position of Director of Operations. As Director of Operations, Mr. Rosado oversaw a staff of twelve (12) management level personnel, and 1,000 security officers, providing over 35,000 hours per week (over 1.8 million hours annually) of security guard service.

Security Alliance is a current provider of services to Miami-Dade County General Service Administration performing services in the geographic Sector known as 1B. As such, Security Alliance provides the County with three (3) levels of security, both armed and unarmed, and a dedicated manager and supervisory force to protect various County facilities within our geographic sector.

Security Alliance also currently operates services for the City of Miami Beach, the State of Florida Department of Health, and the United States Army Corps of Engineers. All of these projects are in South Florida.

Professional Protection has been providing quality service since its inception in December of 2003. Professional Protection started primarily as an insurance fraud investigative firm who also provided personnel protection to executives and dignitaries. Seeing a real need for properly trained security professionals, James Fernandez, launched Professional Protection's security services division. Since mid 2005 Professional Protection has had steady and consistent growth and currently services 16 locations throughout Florida and manages a guard force of sixty security officers. The majority of which are located within Miami-Dade County.

2.28.3 Attached immediately following this Section (as Attachment #4) we have provided Professional Protection's largest client and a client similar in size and/or scope, on which Security Alliance has performed.

2.28.2

Security Alliance is the prime contractor on each contract, with no subcontractors for any projects.

See the first page of Attachment #4 (2.28.3) for a description of our current contract 2.28.4 with Miami-Dade County GSA. Attached immediately following this Section (as Attachment #5) is our Recruitment 2.28.5 Plan for the services required under the Miami-Dade Transit Security project. Attached immediately following this Section (as Attachment #6) is our Training 2.28.6 and Personnel Development Plan for the services required under the Miami-Dade Transit Security project. Attached immediately following this Section (as Attachment #7) is our Personnel 2.28.7 Retention Plan for the services required under the Miami-Dade Transit Security project. Attached immediately following this Section (as Attachment #7) are a copy of our most 2.28.8 recent available financial statements along with Security Alliance's, a statement of no material changes, and a letter from our banking institution indicating our current position and the availability of funds sufficient for Security alliance to operate these services.

#### **Experience and Past Performance**

Professional Protection is a Miami based full service Security and Investigative firm specializing in security guard services, and patrol services. We currently operate 1800 hours per week of guard services in the South Florida area.

Since 2003, Professional Protection has been providing security guard services throughout Miami-Dade County. Currently we have a total of 60 officers working on a full time schedule. Our largest client is, United Auto Insurance Company and Professional Protection provides them with a total of 600 hours per week of guard services.

Our management team has a combined experience of over 20 years in the security industry, managing security operations including major universities, governmental contracts, transportation contracts, personal protection, event security, disaster security and much more.

Security Alliance is our joint venture partner and they are a full-service security provider, specializing in security guard services. We currently operate over 14,000 hours per week of security services generating annual revenues of approximately \$12,000,000.

Security Alliance is headquartered in Miami, Florida but has extensive experience in providing service in geographically dispersed locations.

Security Alliance has been providing security guard services since 2001. In that time, Security Alliance has grown from 20 employees to approximately 400 employees, providing an estimated 750,000 hours per year of security guard services.

Security Alliance currently employs over 400 security officers in the South Florida market to provide services for its customers, including Miami-Dade County GSA, the City of Miami Beach, the State of Florida Department of Health, and the United States Army Corp of Engineers.

**Government Contract Experience:** Security Alliance is the current provider of armed and unarmed security guard services to Miami-Dade County General Services Administration (GSA) in the geographic Sector known as 1B. As such, Security Alliance has established itself as a committed service provider and a responsive management team.

Security Alliance has been providing these services since April of 2005, and the expected termination date for these services is September 2008. The current annual value of the services is estimated at \$4,500,000+.

The contact for Miami-Dade County on the GSA Security Services contract is Mr. Daniel Payne, Chief of Security for Miami-Dade County General Services Administration. His telephone number is (305) 375-1011.

Other relevant government contract experience includes services for the United States Army Corp of Engineers (since 2006) and the State of Florida Department of Health (since 2006).

As of May of 2007, Security Alliance is also the security guard services provider for the City of Miami Beach.

Other Relevant Experiences: In addition to the services currently being provided by Security Alliance, the management team at Security Alliance brings much experience in the performance of related services. The combined experience of the President, Vice-President and Director of Operations for Security Alliance amounts to over forty (40) years of experience in delivering service to government agencies.

While at a previous employer, Mr. Murphy was the point man for over forty separate government contracts with local, state, and federal agencies. Approximately thirty of those contracts were with Miami-Dade County (GSA and Public Works), and over twenty required compliance with the County's Living Wage Ordinance (99-44).

While at that previous employer, both William Murphy and Angel Rosado were the top operational personnel for security guard service operations at federal, state, and local government facilities. As the project manager for both a federal and a county (Miami-Dade GSA) contract, Mr. Murphy was the primary point of contact for the government on several contract security operations that each required over seventy-five (75) personnel posted at multiple (in excess of 25) service locations.

As the Senior Vice-President of that same previous employer, Security Alliance Vice-President, William Murphy was ultimately responsible for all security operations at over 125 service locations, including remote locations, requiring over 1,000 employees. Mr. Murphy was the project manager for both the Miami (over 75 high-level armed personnel) and the Fort Lauderdale (approximately 20 high-level armed personnel) General Services Administration contracts for the United States Federal Government. He was also the contract manager for a Miami-Dade County GSA contract requiring over 150 armed and unarmed security personnel at over fifty (50) separate service locations.

In 1996 (approximately), when the incumbent service provider of screening services to all Miami-Dade courthouses faced bankruptcy, Miami-Dade County contacted Mr. Murphy at his previous employer. Upon the request of GSA Security Management, Mr. Murphy and Mr. Rosado spearheaded the takeover of security screening services at eighteen (18) county courthouses and screening locations within twenty-four (24) hours.

Mr. Murphy was also the first contact for the Federal government on three (3) separate occasions (GSA once and FAA twice), when the government required emergency services due to the financial or performance failure of incumbent security contractors. On each occasion, Mr. Murphy and Mr. Rosado spearheaded the assumption of duties on contracts requiring more than fifty (50) security officers with less than twenty-four (24) hours notice.

While working for the same previous employer, Security Alliance Director of Operations Angel Rosado, began his career as an armed security officer on the Miami Federal GSA security contract. Mr. Rosado was later promoted through the ranks, and ultimately became the lead supervisor at a major service location under that contract. Mr. Rosado continued to progress in his career, ultimately reaching the position of Director of Operations. As Director of Operations, Mr. Rosado oversaw a staff of twelve (12) management level personnel, providing over 35,000 hours per week (over 1.8 million hours annually) of security guard service.

Security Alliance Director of Operations, Angel Rosado, also brings over 15 years of experience in working and managing security guard service operations at local, state, and federal government contracts. Mr. Rosado started as a security officer on a federal government contract and was promoted through the ranks. Mr. Rosado has worked as a Site supervisor, Field Supervisor, Project Manager, Operations Manager, and finally as the Director of Operations at a previous employer, where he directed a management staff of twelve (12) and a security force of 1,000.



**Customer Name:** 

United Automobile Insurance Company

Contract Title:

Security Guard Services

Contract No.:

SG-253223

Period of Performance:

03/08 - Present

Dollar Value:

\$600,000 per year

Number and type of guards: 12 armed security officers

Client Representative:

Beau Padilla (305) 582-1576

Description: Professional Protection provides physical security services to include patrolling and access control. Security Officer's functions are to prevent vandalism, theft, maintain order, enforce property rules and regulations.



Customer Name: Miami Dade County General Services Administration

Contract Title: Security Guard Services

Contract No. EM - 7797

Period of Performance: April 2005 - Present Initial Award Dollar Value: \$4,000,000+ annually Each Option Year Dollar Value: \$4,500,000+ annually

Number and type of guards: 125 armed and unarmed officers (3 Levels)

Client Representative and Telephone #: Mr. Daniel Payne (305) 375-1011 <a href="mailto:djpayne@miamidade.gov">djpayne@miamidade.gov</a>

or fax # (305) 372-6020

Description: Miami-Dade County GSA utilizes approximately 30,000 hours per year of security guard services. They have split the County into seven (7) separate geographic "Sectors" and solicited services from seven (7) different security providers.

The specifications call for three (3) levels of service, with the base level requiring minimal security experience and unarmed officers, while Levels 2 and 3 call for armed security officers with varying degrees of training and experience. Level 3 officers must have prior experience in civilian police or military police service. The services are provided at various County operated facilities including the Miami-Dade Fire Rescue Headquarters/Emergency Operations Center, Elections Headquarters, Water and Sewer Department (WASD) Water Treatment Plants and other (WASD) facilities, Solid Waste Department Headquarters, Animal Services Offices, and several housing developments and youth centers.

Security Alliance operates the services in the geographic sector known as 1B. In all, Security Alliance operates just under 5,000 hours per week of services for the County, with approximately 35% of the work being armed security service. Our armed officers carry .38 caliber revolvers or 9mm. semi-automatic pistols and no less than 18 rounds of ammunition. All armed officers are required to complete a minimum of forty (40) hours of weapons training, including range time, and to carry a State of Florida "G" license for work as an armed security officer.

The work at County GSA facilities includes access control, facility patrols, visitor screening, including the use of screening technology for weapons detection, and vehicular patrols.

For the contract with Miami-Dade County, Security Alliance provides a dedicated project manager and two (2) dedicated supervisors, twenty-four (24) hours per day, seven (7) days per week. Security Alliance supervisors are required to conduct post checks at each or our 37 service locations no less than twice per shift, or six (6) times per day.

In the eyes of Miami-Dade County, Security Alliance has established itself as the premiere security services provider to the County (of the seven service providers). Our training and performance standards and our management responsiveness have set us apart from the other providers.

#### TRAINING PLAN

The Professional Protection and Security Alliance Overall Training Philosophy

The joint venture will adopt Security Alliance's training program, based on their experience, we know that an essential element for providing a highly skilled, professional security force is the development and execution of a multifaceted, comprehensive, and recurring training program. We ensure, through constant review and assessment, that the full range of each client's specific training needs, from basic initial qualification to recurring, on-the-job, and refresher training, are systematically included as integral parts of the training program for each type of position involved in each contract. The overall goal is to present each officer with realistic, performance-based training that provides the required skills and knowledge necessary for quality job performance under normal and emergency operating conditions and to be able to document those qualifications on demand.

Training Resources - Overview

At contract start-up, our training team will provide initial (30 days) support to train/certify personnel on the Transit contract. Then, we will provide a full-time on-site trainer who also serves as the Quality Control officer.

For the Transit contract, we will teach the following courses (both initial and required refresher) using our syllabus, as applicable to each position's requirements, to ensure that all security officers earn and maintain the appropriate credentials.

- Basic (52 hours) and Refresher (8 hours) Training Courses, which also include:
- American Red Cross CPR (8 hours) and Standard First Aid (4 hours) Course
- Supervisor Training Course (8 hours)
- Other Professional Development Courses for leaders

These courses will be offered at our local in-house facilities and will be primarily taught by the Trainer/QC Monitor with the guidance and assistance of the Contract Manager. We can also provide Mobile Training Teams if required that put qualified instructors and a "Training Package" on-site to provide state of the art training that is contract and position specific.

All of this is designed to effectively meet the specific needs of the Transit contract and:

- · Will have the active support of the leadership.
- Has exercise and evaluation outlines and support materials which incorporate state-ofthe-art techniques, procedures, and equipment.
- Is taught by certified and licensed instructors who can effectively impact the trainees so they are prepared and motivated to handle their assigned duties.
- Will contribute to a quality, service oriented security force.

To enhance retention and make sure that our employees are motivated to attend scheduled training, our bid price factors in the cost of paying our Security Officers while they are in initial training and during required refresher training.

#### The Professional Protection/Security Alliance Training Approach for the Transit contract

We will provide a full-time, on-site Trainer/Quality Control Monitor who is licensed and has been certified through Florida Division of Licensing and American Red Cross. We believe that this is a cost effective way to meet all training requirements and ensure consistency and quality. Based on experience on other contracts that we operate, we believe that this capability to provide an on-site Trainer/QC Monitor will provide the flexibility to balance meeting all initial and recurring training requirements with ease of training accessibility for our employees (a key element in our retention program).

Incumbent Training Screening

As shown in our Staffing Plan, during Transition and Start-Up, our Start-Up Team will interview all incumbent personnel and verify the status of their training.

All incumbents who pass initial screening and are willing to accept employment with the Professional Protection/Security Alliance team, will be offered employment. Their training data will be captured and they will be scheduled for refresher training when it next becomes due.

New Hire Training

For positions where the incumbent chooses not to apply for employment with us(or does not meet requirements during our Transition and Start-Up screening process), we will require that new hire candidates complete our comprehensive initial training program: An initial 52 hour Basic Training course which includes, 12 hours of CPR/First Aid and AED training. Following completion of our training and testing, orientation will be scheduled. This is the same process that will be used for the duration of the contract for all new hires.

#### TRAINING CURRICULUM

#### **Basic Training**

Each Transit Security Officer will receive instruction in the following subject areas:

#### Orientation and Familiarization:

2.0 hrs.

- About the Professional Protection/Security Alliance partnership
- Chain of command
- Employment benefits and pay
- Expectations
- Company standards

#### Legal Issues & Liability:

2.0 hrs.

- Florida state criminal laws relative to common crimes, such as theft, assault, battery, robbery, and burglary
- Limitations of arrest authority (citizen's arrest; detention, retail theft)
- · Legal use of force
- Response to crimes in progress
- Guidelines for when a client requests a search

#### Basic Emergency First Aid:

12.0 hrs.

- First Aid basic
- Adult/Child choking
- Medical emergencies
- Injury Emergency
- Environmental Emergencies
- Adult/Child CPR
- Adult/Child Mask
- AED
- Infant CPR
- Infant Mask
- Infant Choking

#### **Emergency Procedures:**

2.0 hrs.

- Fire and bomb threat evacuations
- Riot and protest preparation
- Natural disaster preparation and responses (hurricane and floods)
- Major electrical failure

#### **Ethics and Professional Conduct:**

2.0 hrs.

- · Describe what professional conduct is for a security officer
- Code of Conduct or Code of Ethics (defined)
- Uniform and personal grooming
- Effective assertiveness
- Discipline
- · Readiness; Shift work and sleep adjustment
- Alertness
- Honesty
- Developing rapport with management, employees and guest

#### Patrol Techniques:

2.0 hrs.

- Define patrolling
- Purposes for patrol
- Types of patrols
- Identify required equipment for a security officer
- · Mobile patrol and vehicle safety (defensive driving techniques)
- Preventative patrols and fire watches
- Fixed post duties and vehicle control

#### Observation Techniques and Report Writing:

3.0 hrs.

- Observation techniques
- Field note-taking; Prerequisite to good reporting
- · Report elements; the five interrogatives (who, what, when, where, and how) defined
- Characteristics of a good report (clear, neat, complete, brief, accurate, prompt)
- Procedure (outline, draft, final product)
- Importance of proofreading
- Sample reports common to the security industry
- Punctuation and capitalization
- Grammar guidance

#### Interview Techniques:

1.0 hr.

- Explain what an interview is
- Explain the styles of interviewing
- · Provide an understanding of how to develop rapport with the victim, witness, or suspect
- Explain how to motivate the person being interviewed
- Interview approach
- Explain how to end an interview

#### Fire Detection, Suppression and Life Safety:

2.0 hrs.

- Mission of the security officer regarding fires
- Definition of fire, highlighting the necessary ingredients
- Responsibilities of security officer regarding:
  - a. Fire prevention
  - b. Safeguarding of others
  - c. Fire extinguishing
  - d. Salvage work
- · Procedures for controlling small fires
- Fire extinguishing methods (cooling, smothering, starving)
- Use of extinguishing agents:
  - a. List of extinguishing agents
  - b. Identification of extinguishers and relative markings
- Sodium fires
- Acids
- · Life safety issues, such as:
  - a. Firefighting equipment not previously identified
  - b. Life safety plans
  - c. Fire detection, location and intensity
  - d. Evacuation
- Explain failure to control or report a
  - a. Dangerous fire

#### Crime and Accident Prevention Techniques and Practices:

2.0 hrs.

Methods of prevention (thefts by use of lock, inspection or alarm technology)

- Methods of prevention (injury, eliminating hazards and reporting)
- Methods of prevention, securing company equipment, property and reporting deficiencies

#### Crime and Accident Scene Protection:

1.0 hr.

- Definition of a crime/accident scene
- · Value of crime/accident scene integrity (to investigators, etc.)
- Duties of the first security officer on the scene:
  - a. Determines what makes up the crime/accident scene
  - b. Isolating and protecting the crime/accident scene

- Methods to protect the crime/accident scene
- Evidence preservation
- Contamination of evidence
- Chain of custody
- Identifying witnesses

#### Public Relations:

2.0 hrs.

- Private security/law enforcement relations
- Firefighter and EMT interaction
- · Relations with the media
- Community relations
- · Courtesy and etiquette issues

#### Courtroom Procedures:

1.0 hr

- · Explain the security officer's role as a witness in both criminal and civil court
- · Explain the roles of the judge, prosecutor, defense attorney and jury
- Explain the security officer's rights as a victim/witness
- Identify the types of questions a witness may be asked
- Use of reference records
  - a. Value of good notes and reports
  - b. Use of security records in court
- Explain subpoena, deposition and pretrial hearing
  - a. Who is required to attend
  - b. Discussing the case, do's and don'ts
- Courtroom testimony issues
  - a. Preparation
  - b. Giving testimony
- Courtroom demeanor

#### Fundamentals of Personal Security:

2.0 hrs.

- Explain the proper use of cognitive and effective skills calmness, courtesy, patience, and self-control
- Provide an awareness of the types of weapons which might be used against a security officer – batons, chemical weapons, knives, guns, etc.
- Responding to violent crimes
- Defusing hostility
- Evasive tactics
- Weapon safety awareness
- Insight as to legal problems encountered by a security officer firing weapons on the job
- Review the security officer's use of weapons as outline.

 Explain the steps to be followed when responding to a potentially violent situation Interpersonal Communications: 2.0 hrs. Perception factors – appearance, body language, tone of voice Clarifying verbal and written communication (speaking well) Demonstrate professional communication Identify the effects of threats or challenges which are directed toward the security officer Identify the effects of threats of challenges that are directed toward a citizen by the security officer **Professional Communications:** 1.0 hr. Two-way radio use and procedures Telephone etiquette Other professional communication techniques. **Traffic Direction:** 1.0 hr General responsibilities of traffic controllers Areas where security officers may direct traffic Position and posture in directing traffic Identify practical hand signals Identify safety equipment Use of the whistle Use of the flashlight Use of traffic cones and flares 1.0 hr. Crowd Control: Types of crows (peaceful, hostile, demonstration, etc.) Characteristics of crowds Identify methods for direction flow of crowd traffic Teamwork around security officers in crowd control situations Crowd control techniques a. Interaction procedures b. Effective assertiveness c. Issuing directives d. Eliciting cooperation Effective security officer behavior in crowd control situations

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Special Problems for Security:

- Fundamentals of understanding unique behavior
  - a. Dealing with disabilities

4.0 hrs.

- b. Emotionally distressed
- c. Elderly
- d. Juveniles
- e. Street people (trespassers)
- Controlled substances
  - a. Identification and recognition
  - b. Dealing with people under the influence
- O.S.H.A. first responder's duties (such as hazardous materials)
  - a. How to read and understand labels
  - b. Responding to hazardous materials incidents
- Violence in the workplace
  - a. History and scope of the problem
  - b. Awareness of potential violence
  - c. Security actions to prevent workplace violence
    - o Physical security measures
    - o Detection of abnormalities
    - o Reporting incidents
  - d. Responding to violent behavior
  - e. Role of crisis management and trauma teams
    - i. (security officer's role in providing assistance)

#### **Tourist Assistance:**

5.0 hr.

- Tourist Attractions and Information Centers
- Local Social Service Resources
- Local Road and Highway Systems
- Transit System Usage
- · Cultural Differences Sensitivity
- Nonverbal Forms of Communication
- Crisis Intervention and Management
- Crime Prevention Strategies

#### Miami-Dade Transit:

1.0 hr.

- Station Operations
- Fare Collection

## Terrorism Awareness: 2.0 hr. Definition and history of terrorism National Threat Levels

- Types of terrorist attacks
- Role of Security Officer
- Recognition and response to potential terrorist activities

Safety Training Video (provided by MDT):	1.0 hr.
Examination:	2.0 hrs.

Note: Additional subject material may be added, but core topics and subtopics must be stressed.

#### **EXAMINATION**

Examination will consist of 200 questions, as follows, with a passing grade of 70 percent. No more that 50 percent of the questions for each core topic may be true or false.

Subject	Questions
Orientation and Familiarization	08
Legal issues and Liability	10
Basic Emergency First Aid & CPR/AED	20
Emergency Procedures	08
Ethics and Professional Conduct	08
Patrol Techniques	08
Observation Techniques and Report Writing	15
Interviewing Techniques	06
Fire Detection, Suppression and Life Safety	08
Crime and Accident Prevention Techniques and Practices	08
Crime and Accident Scene Protection	08
Public Relations	08
Courtroom Procedures	08
Fundamentals of Personal Security	08
Interpersonal Communications	08
Professional Communications	10
Traffic Direction	08
Crowd Control	• 08
Special Problems for Security	10
Tourist Assistance	10
Miami-Dade Transit	05
Safety Training	05
Terrorism Awareness Total	05 <b>200</b>

#### **Post Specific Training**

The Professional Protection/Security Alliance team will also provide between 8-16 hours of initial Transit system on-site training to acquaint all officers on the mass transit system. A shift supervisor will be tasked and responsible for conducting dedicated post training and comprehension of all Post Orders. This training will include the following information:

- General Orders and Post Orders for each post.
- 2. Policy and specific procedures for responding to emergency alarms, bomb threats, incendiary devices in the facility.
- 3. Procedures for access control and operation of the security system within the facility.
- 4. Procedures for operation of the fire alarms, fire control systems and fire-fighting equipment.

Within 30 days of contract award we will prepare and submit a Master Training Schedule and include it with the Training Plan for approval by the Transit Security Manager. We will also provide the Transit Security Manager with copies of all training schedules and the syllabus/lesson plan using the format shown in Exhibit 8 in the solicitation for each course so that they may inspect, monitor, and evaluate all training presented to the security force. This notification will be provided to the Security Manager at least five (5) days prior to any scheduled training.

#### **Refresher Training (Ongoing)**

It is clear to us that our ability to maintain standards is not only a measured of how well we can evaluate, supervise, and manage ourselves. The most critical aspect of our program is training. We put a great deal and emphasis on our initial classroom training to include our on the job training programs, however most significant to our success is the ongoing auxiliary training. We recognize that through reinforcement and evaluations we create a strong knowledgeable work force. A well trained knowledgeable workforce requires less effort on the part of management and enables us to respond appropriately to ever changing tasking and emergencies. We conduct ongoing training on a regular basis covering all the subjects that are required for first responders, safety and the auxiliary requirements outlined by Miami-Dade Transit, to include any local requirements that might exist. We further support the training though our on the job training program and when possible will conduct contingency exercises once per shift evaluating and correcting as we train.

In addition to basic training requirements, we will require and provide refresher training for each officer, based on their position, as shown in the Chart below. Completion of this training at these intervals will ensure that all officers maintain their credentials and that all Transit training requirements will continue to be met.



Industrial Communications & Electronics, Inc. 350 N.W. 215 Street North Miami, Florida 33169 305-423-3000 • Fax 305-423-3020

July 15, 2008

Mr. James Fernandez Professional Protective & investigations 7125 SW 47<sup>TH</sup> Street #302 Miami, Fl. 33155

Dear Mr. Fernandez

Industrial Communications owns (11) eleven Specialized Mobile Radio System in South Florida. We are licensed by the Federal Communications Commission and all of our clients, including Professional Protective & Investigations, operate under our F.C.C. license. Industrial has over 100 channels or frequencies operating in South Florida. A copy of our license is attached to this letter and is giving to all our existing customers.

If you have any further questions, please feel free to call me.

Sincerely,

Nilsa Albor

Communications Consultant

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Industrial Communications & Electronics® 350 N.W. 215 Street North Miami, Florida 33169 305-423-3000 • Fax 305-423-3020

July 7, 2008

Mr. Greg Murphy Security Alliance, LLC 8323 NW 12th Street, Suite # 218 Doral, FL 33126

Dear Mr. Murphy:

Industrial Communications owns (10) Specialized Mobile Radio Systems in South Florida. We are licensed by the Federal Communications Commission and all of our clients, including Security Alliance, LLC. operate under our FCC license. Industrial has over 100 channels of frequencies operating in South Florida. A copy of our license is attached to this letter, together with a propagation study showing the mobile and portable coverage.

If you have any further questions, please feel free to call me.

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Sincerely,

Tom Haarsgaard

Vice President

#### REFRESHER TRAINING REQUIREMENTS



<u>WHO</u>	COURSE	<u>HOURS</u>	
All Officers	Transit Security Refresher	8	Annual
	(incl. 4 hours of judgment under stress and use of lethal & nonlethal force.)		
	CPR	6.5	Annual
	First Aid	2.5	Every 3 years

Supervisory Training (Value-Added) - First Line Supervision CBT

In addition to our proposed eight (8) hours of post specific supervisory training, we have adopted a value-added Computer Based Training (CBT) Course entitled "First Line Supervision". This computer based course includes the following subject matter:

- Put on Your Manager's Hat which is an introduction to your new position as a first line supervisor.
- Manage Your Time
- Plan Your Day
- · Lead Your Team
- Build Your Team
- Make Effective Decisions
- Delegate Authority
- Orienting New People
- Motivate Your People
- Appraising Performance
- Discipline, Grievances, and Terminations
- Communicating for Success

Every supervisor initially assigned or subsequently promoted to a supervisory positions at the Transit facilities will be require to complete this course within 12 months of initial assignment or promotion. Additional modules in this series are currently under development by the SA Training network staff and will be made available for continuing supervisory training and education.

#### SUMMARY

Security Alliance looks forward to cooperating with the designated staff of Miami-Dade Transit's security team to create and implement the best possible training program for the Miami-Dade Transit operations, resulting in optimum security performance.



#### Retention Strategy

The Professional Protection/Security Alliance team anticipates hiring a large percentage of the work force currently providing service for the incumbent vendor. We understand the importance of preparing for the vendor transition without any negative impact to current operation.

Accordingly, we will coordinate and schedule all necessary meetings and required trainings in such a way as to create zero conflict with ongoing operational needs.

Within five days of Notice of Award, we will complete and present a Transition Management Plan addressing all of the critical components of a safe and smooth transition.

We look forward to cooperation from the incumbent vendor and guidance from the Miami-Dade Transit management team to ensure a smooth transition.

#### Recruitment Plan

Approximately forty (40) days prior to service inception, the Professional Protection/Security Alliance team will begin its recruiting efforts. It should be understood that recruiting efforts made too far in advance of service inception would be senseless, as the selected candidates generally cannot afford (financially) to wait an extended period without earning wages.

We will use all of the standard methods of recruitment, including newspaper advertising, armed forces publications, and word of mouth for security officer recruitment.

We will also select the best candidates from its state-licensed security training school. Qualified candidates who excel in the classroom and written test portions of the training program will be given an opportunity for assignment on the Miami-Dade Transit contract.

We will first focus on hiring all incumbent officers at the site. This will allow Security Alliance more time to recruit from the limited qualified labor pool, and to conduct the necessary background checks and experience verifications required under the contract.

As a current provider of services under the GSA security services contract, Security Alliance has built a team of loyal security officers we believe that many officer from the GSA sector contract will be looking for opportunities to transfer to the newly assigned service locations. We anticipate that many of security officers will migrate to our team.

Those security officers currently providing service for the incumbent contractor in the transit locations, who have excelled in the performance of their duties will be welcome to submit an application to our team. Upon successful completion of the application and background process, those officers who meet the qualifications will receive priority for assignment on the Miami-Dade Transit contract.





#### JOINT VENTURE AGREEMENT

THIS JOINT VENTURE AGREEMENT ("Agreement"), made and entered into as of this 9<sup>th</sup> day of July, 2008, by and between James Fernandez of Professional Protection & Investigations Agency, Inc. ("PPIA") and David Ramirez of Security Alliance of Florida, LLC d/b/a Security Alliance, LLC ("SA").

#### ARTICLE I GENERAL PROVISIONS

1.01 Business Purpose. The business of the Joint Venture shall be as follows: to propose, solicit and conduct services for Miami-Dade County ITB No. 8724-2/11 Security Guard Services for the Metrorail Transit contract. PPIA is not able to submit a proposal on said ITB as it does not have sufficient capacity, experience or qualifications to perform the contract on its own.

1.02 Term of the Agreement. This Joint Venture shall commence on the date first above written and shall continue in existence until terminated, liquidated, or dissolved by law or as hereinafter provided.

#### ARTICLE II GENERAL DEFINITIONS

The following comprise the general definitions of terms utilized in this Agreement:

2.01 Affiliate. An Affiliate of an entity is a person that, directly or indirectly through one or more intermediaries, controls, is controlled by or is under common control of such entity.

2.02 Capital Contribution(s). The capital contribution to the Joint Venture actually made by the parties, including property, cash and any additional capital contributions made, will sum no less than \$100,000 per party.

2.03 Profits and Losses. Any income or loss of the Partnership for federal income tax purposes determined by the Partnership's fiscal year, including, without limitation, each item of Partnership income, gain, loss or deduction.

2.04 Personnel & Equipment. PPIA would be tasked with project oversight using James Fernandez as the representative of the Joint Venture. Any and all security personnel and equipment needed to provide services would be contributed by both parties in accordance with their ownership percentage. The following is a list of responsibilities of each member of the Joint Venture:

**James Fernandez, PPIA**: Responsible for all operations and administration of the Joint Venture

**Eduardo Ojeda, PPIA**: Project Manager of the Joint Venture and responsible for all operations.

William Murphy, SA: Responsible for quality control and project guidance.

**Angel Rosado, SA**: Responsible for SA operations staff.





#### ARTICLE III OBLIGATIONS OF THE JOINT VENTURERS

PPIA is primarily responsible for all operations and decisions of the Joint Venture.

#### ARTICLE IV ALLOCATIONS

4.01 Profits and Losses. Commencing on the date hereof and ending on the termination of the business of the Joint Venture, all profits, losses and other allocations to the Joint Venture shall be allocated as follows at the conclusion of each fiscal year: PPIA 51% and SA 49%. Management fees will be charged to the Joint Venture by PPIA and SA for the administration of the contract. The Joint Venture will be responsible for invoicing Miami-Dade County for any billable costs of said administration.

#### ARTICLE V RIGHTS AND DUTIES OF THE JOINT VENTURERS

5.01 Business of the Joint Venture. PPIA shall have full, exclusive and complete authority and discretion in the management and control of the business of the Joint Venture for the purposes herein stated and shall make all decisions affecting the business of the Joint Venture. As such, any action taken by PPIA shall constitute the act of, and serve to bind, the Joint Venture. PPIA shall manage and control the affairs of the Joint Venture to the best of its ability and shall use its best efforts to carry out the business of the Joint Venture. SA shall not participate in or have any control over the Joint Venture business nor shall it have any authority or right to act for or bind the Joint Venture.

#### ARTICLE VI AGREEMENTS WITH THIRD PARTIES AND AFFILIATES OF THE JOINT VENTURERS

6.01 Validity of Transactions. Affiliates of the parties to this Agreement may be engaged to perform services for the Joint Venture. The validity of any transaction, agreement or payment involving the Joint Venture and any Affiliates of the parties to this Agreement otherwise permitted by the terms of this Agreement shall not be affected by reason of the relationship between them and such Affiliates or the approval of said transactions, agreement or payment.

6.02 Other Business of the Parties to this Agreement. The parties to this Agreement and their respective Affiliates may have interests in businesses other than the Joint Venture business. The Joint Venture shall not have the right to the income or proceeds derived from such other business interests and, even if they are competitive with the Partnership business, such business interests shall not be deemed wrongful or improper.

#### ARTICLE VII PAYMENT OF EXPENSES

All expenses of the Joint Venture shall be paid by both parties in accordance with their percentage of ownership (pari passu) and shall be reimbursed by the Joint Venture.

#### ARTICLE VIII INDEMNIFICATION OF THE JOINT VENTURERS

The parties to this Agreement shall have no liability to the other for any loss suffered which arises out of any action or inaction if, in good faith, it is determined that such course of conduct was in the best interests of the Joint Venture and such course of conduct did not constitute negligence or misconduct. The parties to this Agreement shall each be indemnified by the other against losses, judgments, liabilities, expenses and amounts paid in settlement of any claims sustained by it in connection with the Joint Venture.





#### ARTICLE IX DISSOLUTION

9.01 Events of the Joint Venturers. The Joint Venture shall be dissolved upon the happening of any of the following events: (a) The adjudication of bankruptcy, filing of a petition pursuant to a Chapter of the Federal Bankruptcy Act, withdrawal, removal or insolvency of either of the parties. (b) The sale or other disposition, not including an exchange of all, or substantially all, of the Joint Venture assets. (c) Mutual agreement of the parties. (d) Contract termination (for whatever reason).

#### ARTICLE X MISCELLANEOUS PROVISIONS

10.01 Books and Records. The Joint Venture shall keep adequate books and records at its place of business, setting forth a true and accurate account of all business transactions arising out of and in connection with the conduct of the Joint Venture.

10.02 Validity. In the event that any provision of this Agreement shall be held to be invalid, the same shall not affect in any respect whatsoever the validity of the remainder of this Agreement.

10.03 Integrated Agreement. This Agreement constitutes the entire understanding and agreement among the parties hereto with respect to the subject matter hereof, and there are no agreements, understandings, restrictions or warranties among the parties other than those set forth herein provided for.

10.04 Headings. The headings, titles and subtitles used in this Agreement are for ease of reference only and shall not control or affect the meaning or construction of any provision hereof.

10.05 Notices. Except as may be otherwise specifically provided in this Agreement, all notices required or permitted hereunder shall be in writing and shall be deemed to be delivered when deposited in the United States mail, postage prepaid, certified or registered mail, return receipt requested, addressed to the parties at their respective addresses set forth in this Agreement or at such other addresses as may be subsequently specified by written notice.

10.06 Applicable Law and Venue. This Agreement shall be construed and enforced under the laws of the State of Florida.

10.07 Other Instruments. The parties hereto covenant and agree that they will execute each such other and further instruments and documents as are or may become reasonably necessary or convenient to effectuate and carry out the purposes of this Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

In witness whereof the Agent and the Joint Venturers have signed and sealed this Agreement.

[Signature of Joint Venturer]

JAMES J. FERNANDEZ

[Printed or Typed Name of Joint Venturer]





	July 9, 2008
[Signature of Joint Venturer]	[Date]

<u>DAVID RAMIREZ</u> [Printed or Typed Name of Joint Venturer]

PPIA Security
Payroll Report For 20080602 To 20080615

# Payroll Week of 20080602 to 20080608

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\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00		38.00	0.00	0.00	0.00		38.00	Officer	Torres, Dalymar
\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00	\$9.00	\$9.00	\$9.00	0 \$9.00	\$9.00	17.00	0.00	0.00	0.00	_	17.00	Officer	Salvador, Steevens J
\$468.00	\$0.00	\$0,00	\$0.00	\$0.00	\$468.00	\$9.00	\$10.00	\$10.00	0 \$9.00	\$9.00	52,00	0.00	0.00	0.00	0.00	52.00	Officer	Ruiz, Marnen
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\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450.00	\$10.00	\$10.00	-		\$10.00	45.00	0.00	0,00	0.00		45.00	Officer	Rolle, Travis L
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	42.00	0.00	0.00	0.00	0.00	42.00	Officer	Rojas, Ramon
\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315,00	\$10.00	\$10.00	\$10.00			35.00	0.00	0.00	0.00	0.00	35.00	Officer	Rodriguez, Piero
\$0.00	\$0.00	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				84.00	0.00		0.00		84.00	Officer	Rivers, Anthony
\$840,00	\$0.00	\$0.00	\$0.00	\$0.00	\$840.00	\$10.00		40		"	84.00	0.00	0.00	0.00		84.00	Officer	Rivas, Hector
\$540.00	\$0.00	\$0.00	\$0.00	\$0.00	\$540.00	\$10.00	\$12.00		€	\$10.00	54.00	0.00	0.00	0.00	0.00	54.00	Officer	Reyes, Jesus
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00	\$0.00	38.00	0.00	0.00	0.00	0.00	38.00	Officer	Ouintero, Jose A
\$240.00	\$0.00	\$0.00	\$0.00	\$0.00	\$240.00	\$10.00	\$10.00	\$10.00	0 \$10.00	\$10.00	24.00	0.00		0.00	0.00	24.00	Officer	Pinedo, Marcos F
\$450,00	\$0.00	\$0.00	\$90.00	\$0.00	\$360.00	\$9.00	\$9.00			\$9.00	50.00	0.00	_	10.00	_	40.00	Officer	Olivera, Jose Ariel
\$108.00	\$0.00	\$0.00	\$0.00	\$0.00	\$108.00	\$9.00	\$9.00			\$9.00	12.00	0.00		0.00		12.00	Officer	O'Leary, Ryan
\$420.00	\$0.00	\$0.00	\$0,00	\$0.00	\$420.00	\$10.00	\$10.00	44	60	\$10.00	42.00	0.00	0.00	0.00		42.00	Officer	Moreno, Carlos E
\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$330.00	\$10.00	\$10.00	\$10.00	ı	\$10.00	33.00	0.00	0.00	0.00	0,00	33.00	Officer	Morales, Juan E
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0 \$0.00		40.00	0.00	0.00	0.00	0.00	40.00	Officer	Melendez, Steve P
\$490.00	\$0.00	\$0.00	\$0.00	\$0.00	\$490,00	\$10.00	\$10.00	\$10.00			49.00	0.00	0.00	0.00	0.00	49.00	Officer	Masi, Marie L
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				47.50	0.00	0.00	0.00		47.50	Officer	Martinez, Luis
\$396.00	\$0.00	\$0.00	\$0.00	\$0.00	\$396.00	\$10.00	\$10.00			\$9.00	44.00	0.00	0.00	0.00		44.00	Officer	Macaya, Ariel
\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$400,00	\$10.00	\$10.00		0 \$10.00		40.00	0.00	0.00	0.00	0.00	40,00	Officer	Joseph, Nativius
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	56.00	0.00	0.00	0.00		56,00	Officer	Jordan, Jorge
\$467.50	\$0.00	\$0.00	\$0.00	\$0.00	\$467.50	\$10.00	\$9.00	\$9.00		\$8.50	55.00	0.00	0.00	0.00		55.00	Officer	Hernandez, Samuel
\$330.75	\$0.00	\$0.00	\$0.00	\$0.00	\$330.75	\$9.00	\$9.00	\$9.00		\$9.00	36.75	0.00	0.00	0.00		36.75	Officer	Hernandez, Noel
\$351.72	\$0.00	\$0.00	\$0.00	\$0.00	\$351.72	\$9.00	\$9.00	\$9.00		\$9.00	39.08	0.00	0.00	0.00	0.00	39.08	Officer	Guerrero, Denis J
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0,00	\$0.00	l	0 \$0.00	\$0.00	51.25	0.00	0.00	0.00	0.00	51.25	Officer	Garcia, Luis F
\$153.00	\$0.00	\$0.00	\$0.00	\$0.00	\$153.00	\$9.00	\$9.00	\$9.00	0 \$9.00	\$9.00	17.00	0.00	0.00	0.00	0.00	17.00	Officer	Garcia, Noel
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0,00	0 \$0.00	\$0.00	17,00	0.00	0.00	0.00	0.00	17.00	Officer	Frantz, Jean
\$410.00	\$0.00	\$0.00	\$0.00	\$0.00	\$410.00	\$10.00	\$10.00	\$10.00	0 \$10.00	\$10.00	41.00	0.00	0.00	0.00	0.00	41.00	Officer	Felipe, Carlos M
\$120.00	\$0.00	\$0.00	\$0.00	\$0.00	\$120.00	\$10.00	\$12.00	\$12.00	0 \$6.79	\$10.00	12.00	0.00	0.00	0.00	0.00	12.00	Officer	Estrada, Oscar
\$320.00	\$0.00	\$0.00	\$64.00	\$0.00	\$256.00	\$8.00	\$8.00	\$8.00	0 \$6.79	\$8.00	40.00	0.00	0.00	8.00	0.00	32,00	Officer	Escobar, Miriam
\$297.00	\$0.00	\$0.00	\$0.00	\$0.00	\$297.00	\$9.00	\$10,00	\$10.00	0 \$6.79	\$9.00	33.00	0.00	0.00	0.00	0.00	33.00	Officer	Diaz, Merlyn
\$90.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.00	\$9.00	\$9.00	\$9.00	0 \$9.00	\$9.00	10.00	0.00	0.00	0,00	0.00	10.00	Officer	Castaned, Raydel
\$315.00	\$0.00	\$0.00	\$0.00	\$0.00	\$315.00	\$9.00	\$10.00	\$10.00	0 \$9.00	\$9.00	35.00	0.00	0.00	0.00	0.00	35.00	Officer	Calhoun, Iii, George C
\$246.50	\$0.00	\$0.00	\$0.00	\$0.00	\$246.50	\$9.00	\$9.00	\$9.00	0 \$8.50	\$8.50	29.00	0.00	0.00	0.00	0.00	29.00	Officer	Bruni, Brando E
\$515.00	\$0.00	\$0.00	\$0.00	\$0.00	\$515.00	\$10.00	\$10.00	\$10.00	0 \$10.00	\$10.00	51.50	0.00	0.00	0.00	0.00	51.50	Officer	Boada, Christian
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	24.00	0.00	0.00	0.00	0.00	24.00	Officer	Antoine, Jean W
\$360.00	\$0.00	\$0.00	\$0.00	\$0.00	\$360.00	\$10.00	\$10.00	\$10.00	0 \$6.67	\$9.00	40.00	0.00	0.00	0.00	0.00	40.00	Officer	Almenares, Alexander
\$418.50	\$0.00	\$0.00	\$0.00	\$0.00	\$418.50	\$9.00	\$10.00	\$10.00		\$9.00	46.50	0.00	0.00	0.00	0.00	46,50	Officer	Adeoye, Adeynika
\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$400.00	\$10.00	\$10.00	\$10.00	\$10.00	\$10.00	40.00	0.00	0.00	0.00	0.00	40.00	Officer	Abreu, Ricardo L.
Total	Misc	Spl	Hol	Train	Reg	Misc	Spl	Ho	Train	Reg	Total	Misc	Spl	Ho	Train	SSN Reg	Employee_Position SSN	Employee Name

PPIA Security
Payroll Report For 20070604 To 20070617

## Payroll Week of 20070604 to 20070610

Totals For This Bay Work	Vasquez, Wilson M	Thompson, Anthony L	Silva, Lacey M	Rivers, Anthony	Quintero, Jose A	Pupo Sicilia, Daniel	Orliz, Luz	Open, Post	Omana, Milton	Oliver, Pierre M.	Oakey, Matthew	Napoles, Ricardo R	Mullet, Beatriz	Menendez, Jorge V	Melendez, Steve P	Linares, Luis E	Laidler, Matthew M	Israel, Abital	Hernando, Illeana	Hernandez, Leonei	Godoy, Eduardo	Frantz, Jean	Estrada, Oscar	Espinosa, Yolanda	Dominguez, Gregorio	Diaz, Merlyn	Coto, Alain	Colin, Agenor	Chrisphonte, Franz	Carvajal, Fernando	Bermudez, Armando	Bailey. Damien	Alvarez, Miguel C	Aleman, Anielo	Employee Name
	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Officer	Employee_Position aak
1044 04	48.00	6.00	55.34	18.00	55.00	30.00	16.00	24.00	48.00	24.00	42.00	36.00	12,00	36.00	40.00	7.00	36.00	28.00	24.00	40.00	18.00	18.00	15.00	40.00	23,50	34.00	24.00	36.00	27.50	44.00	24.00	46.50	24.00	42.00	Rex
3	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	irain
3	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0,00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	HOI
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0,00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	api
3	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	Misc
	48.00	6.00	55.34	18.00	55.00	30.00	16,00	24.00	48.00	24.00	42.00	36.00	12.00	36.00	40.00	7.00	36.00	28.00	24.00	40.00	18,00	18.00	15.00	40.00	23.50	34.00	24.00	36.00	27.50	44.00	24.00	46.50	24.00	42.00	10(8)
	\$10.00	\$10.00	\$10.00	\$10.00	\$9.00	\$8.00	\$7.00	\$0.00	\$10.00	\$8.00	\$10.00	\$9.00	\$10.00	\$10,00	\$8.50	\$11.00	\$8.00	\$9.50	\$8.50	\$10.00	\$0.00	\$10.00	\$10.00	\$8.50	\$8.50	\$9.00	\$10.00	\$10.00	\$0.00	\$10.00	\$9.00	\$10.00	\$10.00	\$10.00	Sax
I	\$6,75	\$6.75	\$10.00	\$6.67	\$9,00	\$8.00	\$7.00	\$0.00	\$6.40	\$6.67	\$10.00	\$6.75	\$10.00	\$10.00	\$6.67	\$6.75	\$6.75	\$6.67	\$8.50	\$10.00	\$0.00	\$8.00	\$6.75	\$8.50	\$8.50	\$6.79	\$8.00	\$10.00	\$0.00	\$10.00	\$6.75	\$6.75	\$8.00	\$10.00	irain
		\$12.00	\$12.00	\$10.00	\$10.00	\$10.00	\$9.00	\$0.00	\$10.00	\$8.00	\$10.00	\$9.00	\$10.00	\$12.00	\$10.00	\$10.00	\$8.00	\$10.00	\$8.50	\$10.00	\$0.00	\$10.00	\$15.00	\$9.00	\$9.00	\$10.00	\$12.00	\$10,00	\$0.00	\$10.00	\$9.00	\$10.00	\$12.00	\$10.00	700
	\$10.00	\$12.00	\$12.00	\$10,00	\$10.00	\$10.00	\$9.00	\$0.00	\$10.00	\$8.00	\$10.00	\$9.00	\$10.00	\$12.00	\$10.00	\$10.00	\$8.00	\$10.00	\$8.50	\$10.00	\$0.00	\$10.00	\$15.00	\$9.00	\$9.00	\$10.00	\$12.00	\$10.00	\$0.00	\$10.00	\$9.00	\$10.00	\$12.00	\$10.00	ابون
	\$10.00	\$10.00	\$10.00	\$10.00	\$8.50	\$10.00	\$9.00	\$0.01	\$10.00	\$8.00	\$10.00	\$9.00	\$10.00	\$10.00	\$8.50	\$10.00	\$8.00	\$10.00	\$8.50	\$10.00	\$0.00	\$10.00	\$10.00	\$9.00	\$9.00	\$9.00	\$10.00	\$10.00	\$0.00	\$10.00	\$9,00	\$10.00	\$12.00	\$10.00	MISC
4044046	\$480.00	\$60.00	\$553.40	\$180.00	\$495.00	\$240.00	\$112.00	\$0.00	\$480.00	\$192.00	\$420.00	\$324.00	\$120.00	\$360.00	\$340.00	\$77.00	\$288.00	\$266.00	\$204.00	\$400.00	\$0.00	\$180.00	\$150.00	\$340.00	\$199.75	\$306.00	\$240.00	\$360.00	\$0.00	\$440.00	\$216.00	\$465.00	\$240.00	\$420.00	Вву
<b>*</b> 0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0,00	\$0.00	\$0.00	\$0.00	11491
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	707
\$0.00 00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	46.
\$0.00	\$0.00	\$0,00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	mac
\$0148 4K	\$480.00	\$60.00	\$553.40	\$180.00	\$495.00	\$240.00	\$112.00	\$0.00	\$480.00	\$192.00	\$420,00	\$324.00	\$120.00	\$360.00	\$340.00	\$77.00	\$288.00	\$266,00	\$204.00	\$400.00	\$0.00	\$180,00	\$150.00	\$340.00	\$199.75	\$306.00	\$240.00	\$360.00	\$0.00	\$440.00	\$216.00	\$465.00	\$240.00	\$420.00	ional

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# FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

CHARLES H. BRONSON COMMISSIONER DIVISION OF LICENSING

ISSUE DATE: 02/28/08

B 2:500101

LICENSE NO.

THE AGENCY OR SCHOOL NAMED BELOW IS LICENCED AND REGULATED UNDER THE PROVISIONS OF CHAPTER 493, FLORIDA STATUTES, FOR THE PERIOD EXPIRING OCTOBER 04, 2008

SECURITY AGENCY

PROFESSIONAL PROTECTION & INVESTIGATION AGENCY INC. 7125 S.W. 47 STREET SULTE 302 MIAMI, FI 33155

PERNANDEZ, JAMES J PRESIDENT PALACIÓS, CYNTHIA TREASURER Halle H Bronson CHARLES H. BRONSON COMMISSIONER

Fresh Frontida

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# FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

CHARLES H. BRONSON COMMISSIONER DIVISION OF LICENSING

ISSUE DATE: 07/09/07

LICENSE NO. B 2100072

THE AGENCY OR SCHOOL NAMED BELOW IS LICENCED AND REGULATED UNDER THE PROVISIONS OF CHAPTER 493, FLORIDA STATUTES, FOR THE PERIOD EXPIRING

SECURITY AGENCY

SECURITY ALLIANCE LLC 8323 N.W. 12 STREET SUITE 218 DORAL, FL 33126

RAMIREZ, DAVID F. PRESIDENT ST. PHILIP, CARL S. JR OTHER Charles H. Browson CHARLES H. BRONSON

COMMISSIONER



### Professional Protection & Investigations Agency, Inc.

### **Profit & Loss**

January 1 through July 15, 2008

	Jan 1 - Jul 15, 08
Ordinary Income/Expense	
Income Fees	37.98
Reimbursed Expenses	4,691.17
Sales	900.00
Services Courses	3 353 00
Services - Other	3,253.00 655,880.20
Total Services	659,133.20
Total Services	639,133.20
Total Income	664,762,35
Expense ADVERTISING	3,173.60
Amortization Expense	0.00
Automobile Expense	0.00
FUEL.	9,398.32
MAINTENANCE	6,930.91
PARKING	244.93 2 <b>4</b> 0.75
Registration/Tag TOLLS	2 <del>4</del> 0.75 370.00
Automobile Expense - Other	12,288.64
Total Automobile Expense	29,473.55
Bank Service Charges	1,168.34
Cash Discounts	20.00
Commission	841.92
Donation	100,00
Dues and Subscriptions Equipment Rental	1,482.53
Equipment Remai Copier	486.03
Equipment Rental - Other	3,520.38
Total Equipment Rental	4,006.41
Insurance	
AUTO	5,812.04
General Liability Insurance	1,085.00
Liability Insurance	6,808.62
MEDICAL INSURANCE Work Comp	2,842.21 5,942.88
Insurance - Other	1,225.57
Total Insurance	23,716.32
	•
Interest Expense Labor (sub-contractor)	7,921.12 29,754.28
Legal	25,104.20
Court Costs	256.00
Legal - Other	5,000.00
Total Legal	5,256.00
Licenses and Permits	1,471.00
Miscellaneous Office	-45,633.99
Furniture	1,969.96
Maintenance	1,629.63
Security Alarm	211.89
Total Office	3,811.48
Office Equipment	
Goif Cars	1,742.61
Office Equipment - Other	3,142.12
Total Office Equipment	4,884.73

### Professional Protection & Investigations Agency, Inc. Profit & Loss

January 1 through July 15, 2008

	Jan 1 - Jul 15, 08
Office Supplies Ammunition Computers Drug Testing Guns POST CHECK SUPPLIES RADIOS STORAGE Targets Training Uniforms Office Supplies - Other	2,836.53 2,386.04 244.85 6,791.61 126.26 505.00 400.18 189.97 1,212.48 852.80 6,705.87
Total Office Supplies	22,251.59
Payroll Expenses Employee Deductions Payroll Expenses - Other	-150.00 536,487.74
Total Payroll Expenses	536,337.74
Postage and Delivery Printing and Reproduction Professional Development Professional Fees Accounting Gun Range	544.02 3,304.96 419.34 350.00 1,504.50
Legal Fees	800.00
Private Searches	966.74
Total Professional Fees	3,621.24
Recruiting Reimbursables Rent Taxes Federal Local Unemployment	1,024.00 3,339.50 11,609.50 497.24 150.00 399.52
Total Taxes	1,046.76
Telephone Travel & Ent LODGING	7,273.16
Meals	462.65 424.72
Travel	489.00
Total Travel & Ent	1,376.37
UNIFORMS Utilities	3,697.06
CABLE	289.40
Gas and Electric	3,446.47
Water	263.07
Total Utilities	3,998.94
Total Expense	670,291.47
Net Ordinary Income	-5,529.12
Other Income/Expense Other Income Credit Card Transactions	7 547 88
-	7,517.08
Total Other Income	7,517.08

4:25 PM 07/15/08 Cash Basis

### Professional Protection & Investigations Agency, Inc. Profit & Loss

January 1 through July 15, 2008

	Jan 1 - Jul 15, 08
Other Expense Credit Card Processing Fee	880.93
Total Other Expense	880.93
Net Other Income	6,636.15
Net Income	1,107.03



SECURITY ALLIANCE OF FLORIDA, LLC
AUDITED FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION

**DECEMBER 31, 2006** 



Juan J. Duarte Vice President Miami-Dade Commercial Banking 305-579-7032 305-579-7133

July 11, 2008

Miami-Dade County Department of Procurement Management Purchasing Division 111 NW 1st St 17th Floor Suite 202 Miami, Fl 33128

To whom it may concern

This correspondence will serve as a letter of reference for Security Alliance of Florida, LLC (the "Company") whose business address is 8323 NW 12<sup>th</sup> St. Suite 218, Doral, Florida 33126.

We maintain a corporate relationship with Security Alliance which began on April 1, 2004. We currently have in place a Credit Facilities available to the company for \$1,208,000 of which \$650,000 are unused and immediately available. To date all accounts have been managed in an exemplary manner.

The Company has requested that SunTrust Bank consider an increase to the Revolving Line of Credit related to the work to be performed at Security Guard Services for the Miami-Dade Transit. As customary, we will conduct our usual due diligence process prior to approving the increase. Historically, SunTrust has approved all requests for additional credit presented by Security Alliance due to the company's strong operating performance and strong management team.

Thank you.

Respectfully,

Juan J. Duarte Vice President

### Tolley, Davis & Company, P.L.L.C.

Certified Public Accountants

9350 South Dixie Highway, Penthouse V Miami, Florida 33156 Tel: 305.670.1001 Fax: 305.670.1888 97665 Overseas Highway Key Largo, Florida 33037 Tel: 305.451.4000 Fax: 305.451.9896

www.tolleydaviscpa.com

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Security Alliance of Florida, LLC D/B/A Security Alliance, LLC Miami, Florida

We have audited the accompanying balance sheet of Security Alliance of Florida, LLC, D/B/A Security Alliance, LLC as of December 31, 2006, and the related statements of income, changes in Members' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly in all material respects, the financial position of Security Alliance of Florida, LLC, D/B/A Security Alliance, LLC as of December 31, 2006, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Telly Daws ; Company, Pilite.

August 28, 2007

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### SECURITY ALLIANCE OF FLORIDA, LLC BALANCE SHEET DECEMBER 31, 2006

		2006
ASSETS		
CURRENT ASSETS		(60.007)
Cash	\$	(60,227)
Accounts receivable - trade - net of allowance		1 207 211
for doubtful accounts in the amount of \$30,135		1,327,311
Other receivables		206,638
Prepaid expenses		358,405
TOTAL CURRENT ASSETS		1,832,127
PROPERTY AND EQUIPMENT - net of accumulated depreciation in the amount of \$256,971 (Note C)		240,226
ORGANIZATIONAL COSTS - net of		
accumulated amortization in the amount of \$2,457		222
SECURITY DEPOSITS		39,390
TOTAL ASSETS	\$	2,111,965
LIABILITIES AND MEMBERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable - trade	\$	112,626
Accross payable - trade Accross salaries and expenses	J.	412,332
Sales rax payable		27,464
Line of credit (Note D)		689,000
Current portion under capital lease obligations (Note E)		29,968
Current portion of long-term debt (Note D)		211,380
TOTAL CURRENT LIABILITIES		1,482,770
TOTAL CORRENT LIABILITIES		1,462,770
RELATED PARTY LOANS - net (Note B)		12,808
CAPITAL LEASE OBLIGATIONS (Note E)		39,939
LONG-TERM DEBT net of current portion (Note D)		28,621
TOTAL LIABILITIES		1,564,138
MEMBERS CAPITAL		547,827
		- 1,000
TOTAL LIABILITIES AND MEMBERS' EQUITY	<u>\$</u>	2,111,965

### SECURITY ALLIANCE OF FLORIDA, LLC STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2006

			2006
REVENUES Guard and investigative services Other		\$	12,583,483 23,854
	TOTAL REVENUES		12,607,337
COST OF SALES			
Direct costs - payroll			9,696,436
Direct costs - other			735,120
	TOTAL COST OF SALES		10,431,556
	GROSS PROFIT	-	2,175,781
OPERATING EXPENSES			
Compensation			847,675
Selling and administrative expenses			1,156,221
Management fees (Note B)			51,000
Interest			39,411
State taxes			1,738
	TOTAL OPERATING EXPENSES		2,096,045
	NET INCOME	\$	79,736

### SECURITY ALLIANCE OF FLORIDA, LLC STATEMENTS OF CHANGES IN MEMBERS' EQUITY YEAR ENDED DECEMBER 31, 2006

	Members' Capital
BALANCE, December 31, 2005 COMPREHENSIVE INCOME	\$ 542,966
Net income	79,736
MEMBER DISTRIBUTIONS	(74,875)
BALANCE, December 31, 2006	<u>\$</u> 547,827

### SECURITY ALLIANCE OF FLORIDA, LLC STATEMENT OF CASH FLOW YEAR ENDED DECEMBER 31, 2006

		2006
CASH FLOWS FROM OPERATING ACTIVITIES  Net income	\$	79,736
Adjustments to reconcile net income to net cash provided by operating		
activities		
Depreciation		149,221
Amortization		536
(Increase) decrease in:		
Accounts receivable - trade		(634,194)
Other receivables		(34,126)
Prepaid expenses		(83,558)
Deposits		(38,748)
Increase (decrease) in:		20.261
Accounts payable - trade		88,361
Accrued salaries and expenses		190,564
Sales tax payable		5,383
NET CASH (USED FOR) OPERATING ACTIVITIES		(276,825)
CASH FLOWS FROM INVESTING ACTIVITES		
Purchases of property and equipment		(259,767)
NET CASH (USED FOR) INVESTING ACTIVITES		(259,767)
CASH FLOWS FROM FINANCING ACTIVITIES .		
Member distributions		(74,875)
Net proceeds from related party loans		13,427
Net proceeds under capital leases		75,507
Net proceeds from notes payable		419,854
Net proceeds from line of credit		362,000
Payments under capital lease obligations		(18,618)
Payments of debt		(381,418)
NET CASH PROVIDED FOR FINANCING ACTIVITIES		395,877
NET DECREASE IN CASH		(140,715)
CASH AT BEGINNING OF YEAR		80,488
CASH AT END OF YEAR	\$	(60,227)
	<del></del>	
UPPLEMENTAL DISCLOSURES		
		39,411

### SECURITY ALLIANCE OF FLORIDA, LLC NOTES TO FINANCIAL STATEMENTS

### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Nature of Operations

The Company is a provider of guard and private investigation services in Florida, Georgia, and Texas. The Company provides credit in the normal course of business to its customers and performs ongoing credit evaluations of those customers. It maintains allowances for doubtful accounts based on factors surrounding the credit risk of specific customers, historical trends, and other information. Credit losses, when realized, have been within the range of the Company's expectations and, historically have not been significant.

### Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses.

### Trade Accounts Receivable

Trade accounts receivable are recorded net of an allowance for expected losses. The allowance is estimated from historical performance and projections.

### Revenue Recognition

The Company recognizes revenue as guard service or private investigative services are rendered.

### Depreciation

The Company's furniture and fixtures, computers and equipment, software and vehicles are depreciated using primarily the straight-line method for financial reporting purposes. Furniture and fixtures are estimated to have a four year life. Computers and equipment, software and vehicles are estimated to have a three year life. Total depreciation amounted to \$149,221 during 2006.

### Amortization

The Company's organizational costs are amortized utilizing the straight-line method over sixty months for financial reporting purposes and amounted to \$536 during 2006.

### <u>Adv</u>ertising

The Company expenses advertising costs as they are incurred. Advertising expenses for the year ended December 31, 2006 was \$14,354.

### Income Taxes

The Company, with the consent of its members, have elected under the Internal Revenue Code to be taxed as a partnership. The members of a limited liability company are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for Federal income taxes has been included in these financial statements.

### NOTE B - RELATED PARTY TRANSACTIONS

On August 11, 2004, the Company entered into an employment agreement with its director of operations and extended it for one year, the original agreement plus the extension provided for compensation of \$62,400 and \$39,000 in 2006 and 2007, respectively. The Company's obligation under the employment agreement accrues only as the service is rendered.

### SECURITY ALLIANCE OF FLORIDA, LLC NOTES TO FINANCIAL STATEMENTS

### NOTE B - RELATED PARTY TRANSACTIONS - CONTINUED

As of December 31, 2006, there was a balance due from a member in the amount of \$17,500. The member advance is unsecured, due on demand, and bears interest at four percent.

During 2006, management fees were charged between the Company and the following related entities:

Choice Management Solutions, LLC Protective Security Training Academy, LLC Sentry Security Services, LLC Sentry Security Services of NC, Inc.

The management fees are fees billed by the Company for labor, insurance and administration that the Company incurs, offset by fees charged to it for training and certain administrative charges incurred by these related companies. Net management fees were \$51,000 in 2006. As of December 31, 2006, there was a balance due to these related entities of \$30,308.

The Company's members were paid \$204,826 in compensation during 2006.

### NOTE C - PROPERTY AND EQUIPMENT

As of December 31, 2006, furniture and fixtures, computer and equipment, software and vehicles consist of the following:

	2006
Furniture and fixtures	\$ 45,150
Computers and equipment	178,945
Software	29,041
Vehicles	228,108
Leasehold improvements	 15,953
	497,197
Accumulated depreciation	 (256,971)
	\$ 240,226

### NOTE D - DEBT

On December 31, 2006 the Company was obligated on eight notes payable secured by vehicles. The interest rates on the notes payable bear interest at varying rates (ranging from 5.49% to 7.79%) with original terms of 36 to 60 months. The total outstanding balance on the notes payable as of December 31, 2006 was \$60,125. The maturities of long-term debt for these notes payable are \$28,635, \$16,917, \$5,465 and \$9.108 for 2007, 2008, 2009 and thereafter respectively

In July, 2006 the Company financed the workers' compensation and professional liability insurance policies. The interest rates on the unsecured notes were 8.53% with original terms of 9 months. The notes mature in April, 2007. The balance due on the notes payable as of December 31, 2006 was approximately \$179,876. The maturities of long-term debt for these notes payable are \$179,876 for 2007.

### SECURITY ALLIANCE OF FLORIDA, LLC NOTES TO FINANCIAL STATEMENTS

### NOTE D - DEBT - CONTINUED

The Company has arranged an \$800,000 "Revolving Demand Mater Borrowing Loan" with its commercial bankers. The revolving loan is secured by the Company's trade accounts receivable, inventory (if any), and property and equipment. The interest rate is variable and based on the bank's prime rate. As of December 31, 2006, the principal balance of this loan was \$689,000.

### NOTE E - DESCRIPTION OF LEASING ARRANGEMENTS

The Company leases its Miami, Florida and Atlanta, Georgia offices under non-cancelable operating leases. All of the agreements provide for minimum lease payments and cost of living increases each year.

The following is a schedule of future minimum lease payments required under the operating leases:

2007	\$ 89,858
2008	88,281
2009	33,387
Thereafter	0
	\$ 211,526

The Company leases certain equipment under long-term lease agreements classified as capital leases.

2007	\$ 34,144
2008	30,119
2009	12,096
Thereafter	 0
	76,359
Less interest	 (6,452)
Present value of minimum lease payments	\$ 69,907

### NOTE F - RETIREMENT PLAN

The Company has not adopted a retirement plan.

### NOTE G - MAJOR CUSTOMERS

Approximately seventy-five percent (75%) of the Company's revenue is derived from two customers.

### NOTE H - SUBSEQUENT EVENTS

In April 2007, the Company arranged for an increase on the "Revolving Demand Master Borrowing Loan" up to \$950,000 with its commercial bankers. The revolving loan is secured by the Company's trade accounts receivable, inventory (if any), and property and equipment. The interest rate is variable and based on the bank's prime rate.

### SECURITY ALLIANCE OF FLORIDA, LLC SCHEDULE OF SELLING AND ADMINISTRATIVE EXPENSES YEAR ENDED DECEMBER 31, 2006

	2006
Description	
Advertising	\$ 14,354
Amortization	536
Automobile	203,591
Bad debt reserve	25,636
Bank service charges	16,464
Charitable contributions	15,059
Depreciation	149,221
Insurance	155,369
Legal and professional	44,408
Licenses and miscellaneous taxes	18,143
Meals and entertainment	26,924
Miscellaneous and other	72,861
Occupancy costs	100,383
Office and other supplies	62,142
Repairs and maintenance	4,758
Telephone and communications	148,773
Travel	24,601
Uniforms	 72,998
TOTAL SELLING AND ADMINISTRATIVE EXPENSES	\$ 1,156,221

Submit Bid To: CLERK OF THE BOARD Stephen P. Clark Center 111 NW 1<sup>st</sup> Street 17<sup>th</sup> Floor, Suite 202 Miami, Florida 33128-1983



BID NO.: 8724-2/11 OPENING: 2:00 P.M. FRIDAY

June 27, 2008

INVITATION TO BID SECTION 4 BID SUBMITTAL FORM

QUOTE PRICES F.O.B. DESTINATION, FREIGHT ALLOWED, LESS TAXES, DELIVERED IN MIAMI-DADE COUNTY, FLORIDA

NOTE: Miami-Dade County is exempt from all taxes (Federal, State, Local). Bid price should be less all taxes. Tax Exemption Certificate furnished upon request.

Issued	DPM	Date Issued:	This Bid Submittal Form
by: MRR	Purchasing Division	06/09/08	Consists of Pages 63 through
			71

Sealed bids are subject to the Terms and Conditions of this Invitation to Bid and the accompanying Bid Submittal. Such other contract provisions, specifications, drawings or other data as are attached or incorporated by reference in the Bid Submittal, will be received at the office of the Clerk of the Board at the address shown above until the above stated time and date, and at that time, publicly opened for furnishing the supplies or services described in the accompanying Bid Submittal Requirement.

### SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

A Bid Deposit in the amount of \$10,000 per Group, shall accompany all bids

A Performance Bond in the amount of \$500,000.00 for Group I

And A Performance Bond in the amount of \$2,000,000.00 for Group II will be required upon execution of the contract by the successful bidder and Miami-Dade County.

DO NOT WRITE IN THIS SPACE	
ACCEPTED HIGHER THAN LOW	PROFESSIONAL PROTECTION FIRM NAME: & INVESTIGATIONS AGENCY, INC
NON-RESPONSIVE UNRESPONSIBLE COMMODITY CODE: 964-80	SECURITY ALLIANCE, LIC (A JOINT VENTURE)
SR. PROCUREMENT AGENT: MAGGIE REYNALDOS	(A JOINT VENTURE)

### RETURN ONE ORIGINAL AND TWO COPIES OF THE BID SUBMITTAL PAGES, THE EXECUTED AFFIDAVITS AND THE REQUESTED ATTACHMENTS

FAILURE TO COMPLETE THE CERTIFICATION REGARDING LOCAL PREFERENCE ON PAGE 71 OF SECTION 4, BID SUBMITTAL FORM SHALL RENDER THE VENDOR INCLIGIBLE FOR LOCAL PREFERENCE

FAILURE TO SIGN PAGE 71 OF SECTION 4, BID SUBMITTAL FORM, WILL RENDER YOUR
BID NON-RESPONSIVE

### SECTION 4 <u>BID SUBMITTAL FOR:</u> SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME: PROFESSIONAL PROFECTION & INVESTIGATIONS AGENCY, INC. / SECURITY ALLIANCE, LLC (A FOINT VENTURE).

### **CHECKLISTS FOR REQUIRED ATTACHMENTS:**

### Refer to the details in Paragraph 2.6.

	The Following Requirements Must be Completed by All Bidders:	
Reference:	Summarized Requirement:	Initial As Completed:
Paragraph 2.6.1	Attach a copy of Class "B", Security Agency, or "AB", Security Agency, or "BB", Security Agency Branch Office, License issued by the State of Florida, Division of Licensing.	<u> </u>
Paragraph 2.6.2	Attach a copy of Radio license issued, or available under contract, to the bidder, by the Federal Communications Commission (FCC), which permits radio operations/coverage in Miami-Dade County. Two-way radio coverage shall cover the entire County.	

### SECTION 4 <u>BID SUBMITTAL FOR:</u> SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME: PROFESSIONAL PROTECTION & INVESTIGATIONS AGENCY, INC. SECURITY ALLIANCE, LIC (AJOINT VENTURE)

	The Following Requirements Must be Completed by All Bidders Submitting Offers for Group I: Maintenance Facilities and Bus Yards	
Reference:	Summarized Requirement:	Initial As Completed:
Paragraph 2.6.3	Provide complete Central Dispatch Center address and telephone number:  PROVIDED BY TV PARTNER SECURITY MULANCE  AT 8323 HW 12 ST # 218 DORM, FL  33126  PHONE NUMBER 305-670-6544	
Paragraph 2.6.4	Attach proof of experience providing approximately 1,250 weekly man hours of continuous uninterrupted satisfactory security guard services	

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S/B albendim

### SECTION 4 <u>BID SUBMITTAL FOR:</u> SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME: PROFESSIONAL PROTECTION & INVESTIGATIONS AGENCY, INC. / SECURITY MILLANCE, LLC (A JOINT VENTURE).

	The Following Requirements Must be Completed by All Bidders Submitting Offers for Group II: Metrorail and Metromover Stations, Metrorail Parking, and Park and Ride Lots	•
Reference:	Summarized Requirement:	Initial As Completed:
Paragraph 2.6.5	Attach proof of experience providing approximately 5,000 weekly man hours of continuous uninterrupted satisfactory security guard services	

5/B Alderdum #3

### SECTION 4

## SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME: PROFESSIONAL PROTECTION & INVESTIGATIONS AGENCY, INC. / SECURITY ALLIANCE, LLC
( R JOINT VENTURE).

CHECKLIST FOR DEMONSTRATION OF RESPONSIBILITY (See Paragraph 2.28)	Initial as Completed
Attach a document that describe your firm's past performance and experience in the successful delivery of services similar to those	l b
State the number of years that the bidder has been in existence, the current number of employees, and the primary markets served.	La test
Provide a detailed description of the firm's current or recent (within the past five years) comparable contracts (similar in scope of	
services and requirements to those requested herein). The description should identify for each contract: (i) the client, (ii) a	
description of the work performed and the type of service provided, (iii) the total dollar value of the contract, (iv) the contract duration,	
(v) the amount of money spent for each year of the Contract (vi) the client's contact person with their telephone numbers and e-mail	
addresses for reference, (vii) a statement or notation identifying the bidder as either the prime contractor, a subcontractor or a sub-	
consultant, and (viii) the total number of service hours per week. Where possible, the document should list and describe those	
projects performed for government clients or similar size private entities and any work performed for the County.	
List all contracts (including the contract number, brief scope of work, County Department, County Contract Administrator, Term and	
Dollar Value) which the bidder has performed for Miami-Dade County. The County will review all contracts the bidder has performed	
for the County in accordance with County Ordinance No. 98-42, which requires that "a Bidder's or Bidder's past performance on	
County Contracts be considered in the selection of Consultants and Contractors for future County Contracts."	P
Describe bidder's Recruitment Plan to recruit licensed and qualified personnel to cover the hours of service required by the County.	
Describe the bidder's training and personnel development plan to provide trained personnel to the County before the start date and	
at all times during the term of the contract.	P
How does the bidder plan to retain its personnel during the term of the contract?	Sta
Submit Bidder's most recent certified business financial statements as of a date not earlier than the end of the Bidder's preceding	
official tax accounting period, together with a statement in writing, signed by a duly authorized representative, stating that the present	
financial condition is materially the same as that shown on the balance sheet and income statement submitted, or with an	
explanation for a material change in the financial condition. Bidders may submit additional documents to prove their financial	
capability. The County will evaluate the Bidders Financial capability based on several factors, which may include, but not to be	
limited to, as the Proposer's ability to access all funding necessary to cover required start-up cost, cash reserves to ensure ongoing	
security operational and payroll cost for a period up to 60 days from the start of and throughout the duration of the award contract.	

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Topland w.A.B. S/B Oddendum=#3

### **MIAMI-DADE COUNTY**

BID NO.: 8724-2/11

### SECTION 4 <u>BID SUBMITTAL FOR:</u> SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

NAME: <u>Profession AL PROTECTION</u> & INVESTIGATIONS AGENCY, INC. SECURITY ALLIANGE, LLC. (A JOINT VENTURE).

Group I:					
		Maintenance Faciliti	es and Bus Yards	3	
<u>Item</u>	Estimated Quantity	<u>Description</u>	<u>Unit Price</u>		Extended Price
	131,400 Hours	Unarmed Security Officer	\$19.20 Per Hr		\$ 2,522880.00
	12 Months	Project Manager	\$ 3,500 Per Mo		\$ 2,522880.00 \$ 42,000.00
	8,800 Hours	Shift Supervisor	\$ 20.65 Per Hr		
4.	12 Months	Gas Powered Golf Cart	\$ 190 Per Mo	X 3 Ea. =	\$ 181,720.00 \$ 6,840.00
5. Motorized 4-Passenger Vehicle \$\\$\\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \					
TOTAL BID GROUP I (Items 1 through 5) → \$2,771,440.00					
This Group Has Been Set-Aside for Certified SBE Firms Only (Re: Section 2, Paragraph 2.2)					

S/B addendum #4

### MIAMI-DADE COUNTY

BID NO.: 8724-2/11

### **SECTION 4** BID SUBMITTAL FOR: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

		FIRM	
NAME:	•		

Group II:						
	Metrorail and M	letromover Stations, Met	rorail Parking, a	nd Park and	I Ride Lots	
<u>Item</u>	Estimated Quantity	<u>Description</u>	<u>Unit Price</u>		Extended Price	
1.	500,000 Hours	Armed Security Officer	\$Per Hr	÷ ÷	\$	
2.	12 Months	Project Manager	Per Mo		\$	
3.	12 Months	Crime Aralyst	\$Per Mo		\$	
4.	49,000 Hours	Supervisors	\$Per Hr		\$	
4.	4. 12 Months Gas Powered Golf Cart		\$Per Mo	X 7 Ea. =	\$	
5	5. 12 Months Vehicle \$Per Mo X 4 Ea. = \$					
	TOTAL BID GROUP II (Items 1 through 5) → \$					
	This Group Has an 8.34% SBE Subcontractor Goal (Re: Section 2, Paragraph 2.2)					

### **SECTION 4 BID SUBMITTAL FOR:** SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT **ACKNOWLEDGEMENT OF ADDENDA**

INSTRUCTIONS: COMPLETE PART LOR PART II WHICHEVER APPLIES

MOTIONO. SOME LETE FAIT FOR FAITH, WHICH LETE THE
PART I:
LIST BELOW ARE THE DATES OF ISSUE FOR EACH ADDENDUM RECEIVED IN CONNECTION WITH THIS BID
Addendum #1, Dated JUNE 17, 2008
Addendum #2, Dated JUNE 19, 2008
Addendum #3, Dated JUNE 23, 2008
Addendum #4, Dated JUNE 30, 2008
Addendum #5, Dated July 10, 2008
Addendum #6, Dated July 15, 2008
Addendum #7, Dated <u>July 15, 2008</u>
Addendum #8, Dated
PART II:
☐ NO ADDENDUM WAS RECEIVED IN CONNECTION WITH THIS BID
FIRM NAME: PROFESSIONAL PROTECTION & INVESTIGATIONS AGENCY, IN C SECURITY ALL

SIB Addandum #3
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### **BID SUBMITTAL FORM**

BID NO.: 8724-2/11

### BID TITLE: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

Conflict of Interest and Code of Ethics provisions in Section 2-11 of the Miami-Dade County Code. Any County employee or member of his or her immediate family seeking to contract with the County shall seek a conflict of interest opinion from the Miami-Dade County Ethics Commission prior to submittal of a Bid response or application of any type to contract with the County by the employee or his or her immediate family and file a copy of that request for opinion and any opinion or waiver from the Board of County Commissioners with the Clerk of the Board. The affected employee shall file with the Clerk of the Board a statement in a form satisfactory to the Clerk disclosing the employee's interest or the interest of his or her immediate family in the proposed contract and the nature of the intended contract at the same time as or before submitting a Bid, response, or application of any type to contract with the County. Also a copy of the request for a conflict of interest opinion from the Ethics Commission and any corresponding opinion, or any waiver issued by the Board of County Commissioners, must be submitted with the response to the solicitation.

In accordance with Sec. 2-11.1(s) of the County Code as amended, prior to conducting any lobbying regarding this solicitation, the Bidder must file the appropriate form with the Clerk of the Board stating that a particular lobbyist is authorized to represent the Bidder. Failure to file the appropriate form in relation to each solicitation may be considered as evidence that the Bidder is not a responsible contractor.

The Bidder confirms that this Bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a Bid for the same goods and/or services and in all respects is without collusion, and that the Bidder will accept any resultant award. Further, the undersigned acknowledges that award of a contract is contingent upon vendor registration. Failure to register as a vendor within the specified time may result in your firm not being considered for award.

report to Migmi Dado County Ordinance 04.24, any individual comparation, partnership joint venture or other legal entity having

director, or executive who has been convicted of a felony during the past ten (10) years shall disclose this information prior to entering into a
contract with or receiving funding from the County.
Place a check mark here only if bidder has such conviction to disclose to comply with this requirement.
COUNTY USER ACCESS PROGRAM (UAP): Joint purchase and entity revenue sharing program  For the County's information, the bidder is requested to indicate, at 'A' and 'B' below, its general interest in participating in the Joint Purchase Program of the County User Access Program (UAP) described in Section 2.21 of this contract solicitation, if that section is present in this solicitation document. Vendor participation in the Joint Purchase portion of the UAP is <u>voluntary</u> , and the bidder's expression of general interest at 'A' and 'B' below is for the County's information only and <u>shall not be binding</u> on the bidder.  A. If awarded this County contract, would you be interest in participating in the Joint Purchase portion of the UAP with respect to other governmental, quasi-governmental or not-for profit entities located <u>within</u> the geographical boundaries of Miami-Dade County?
And B. With respect to other Dade County?  Yes No  If awarded this County contract, would you be interested in participating in the Joint Purchase portion of the UAP governmental, quasi-governmental or not-for-profit entities located outside the geographical boundaries of Miami-
LOCAL PREFERENCE CERTIFICATION: The responding vendor hereby attests, by checking one of the following blocks, that it is [], or is not [], a local business. For the purpose of this certification, a "local business" is a business located within the limits of Miami-Dade County (or Broward County in accordance with the Interlocal Agreement between the two counties) that conforms with the provisions of Section 1.10 of the General Terms and Conditions of this solicitation and contributes to the economic development of the community in a verifiable and measurable way. This may include, but not be limited to, the retention and expansion of employment opportunities and the support and increase to the County's tax base. Failure to complete this certification at this time (by checking the appropriate box above) shall render the vendor ineligible for Local Preference.
Firm Name: PROFESSIONAL PROTECTION & INVESTIGATIONS AGENCY, INC. SECURITY ALLIANCE AJOINT VENTURE  Street Address: 7125 SW 47 ST # 302 MIHMI, FLORIDA 33155
Mailing Address (if different):
Telephone No. (305) 822-0998 Fax No. 305-822-0998
Telephone No. (305)822-0998 Fax No. 305-822-0998  Email Address: TFERNANDEZ@PPIA.ORS FEIN No. 210-0181811616
Prompt Payment Terms:%days netdays (See paragraph 1.2 H of General Terms and Conditions)
*"By signing this document the bidder agrees to all Terms and Conditions of this Solicitation and the resulting Contract"
Signature: VANN JUNEAU
(Signature of authorized agent)
Print Name: JAMES FERNANDEZ Title: PRESIDENT 62  Failure to sign this page shall render your Bid non-responsive.

Illandum F



APPENDIX

AFFIDAVITS
FORMAL BIDS

Miami-Dade County Ownership Disclosure

Sec. 2-8.1 of the County Code



### Miami-Dade County Department of Procurement Management Affirmation of Vendor Affidavits

In accordance with Ordinance 07-143 amending Section 2-8.1 of the Code of Miami-Dade County, effective June 1, 2008, vendors are required to complete a <u>new</u> Vendor Registration Package, including a Uniform Affidavit Packat (Vendor Affidavits Form), before being awarded a new contract. The undersigned affirms that the Vendor Affidavits Form submitted with the Vendor Registration Package is current, complete and accurate for each affidavit listed below.

Contract No.: <u>ITB 87242/11</u> Federal Employer Identification Number (FEIN): <u>20-0518166</u>

Contract Title: SECRITY EMPRO SERVICES FOR MIDADE TRANSIT BROWN I

### Affidavits and Legislation/ Governing Body

1 . 1				1
	2 County Employment Disclo ance No. 90-133, amending Section and		7.	Miami-Dade County Code of Business Ethics Article 1, Section 2-8.1(i) and 2-11(b)(1) of the County Code through (6) and (9) of the County Code and County Ordinance No 00-1 amending Section 2-11,1(c) of the County Code
Workplace	County Employment Drug-fr Certification (b) t the County Code	96	8.	Miami-Dade County Family Leave Article V of Chapter 11 of the County Code
	e County Disability Non-Discri on 2-8.1.5 Resolution R182-00 ame		9.	Miami-Dade County Living Wage Section 2-8.9 of the County Code
	e County Debarment Disclosur of the County Code	re	10.	Miami-Dade County Domestic Leave and Reporting Atticle 8, Section 11A-60 11A-67 of the County Code:
JAMES PROFESSION	J. FERNANDEZ inted Name of Afficient AZ PROPELITION & IN Name of Fir	PRE PA VESTIS ATTO	Sinted Dats	IDENT ITILE of Affiant Signature of Affiant THE 108
7/25 30	Notine of Fir 10 47 57 # 30 2 Address of Firm	m 	A	MI FLORIDA 33/55 State Zip Code
		Notary Publ	ic ir	nformation .
Notary Public - Sta	lear FLORIDa	County	ot	Miami-Dade
	orn to (or affirmed) before me this			dayof, Tuy 20 08.
by Jan	es Fernandez	He or she is per	rsono	ally known to me or has produced Identification
Type of identification	on produced FLO nid	a Dive	15	License
Standily Standily	MMISSION # DD790270			\$eriol Number
and or Star	PISASONAVPUSE2012 IoridaNotaryService.com	Expiration Date	0	Notary Public Seal

Miami-Dade County Vendor Obligation to County

Section 2-8.1 of the County Code

BID NO :: 8724-2/11

### FAIR SUBCONTRACTING PRACTICES

(Ordinance 97-35)

		_	-	
		-		
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				. `
		•		
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 	 	 		-

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## SUBCONTRACTOR/SUPPLIER LISTING

(Ordinance 97-104)

\* INVESTIGATIONS Firm Name of Prime Contractor/Respondent: Peoff S/WNAL PEOFE TION \$ INVEST

SECURITY ALLIANCE (a JOINT VENTURE)

Title: SECURITY FUMED SERVICES

Bid No.:

This forms, or a comparable listing meeting the requirements of Ordinance No. 97-104 MUST be completed, signed and submitted by all bidders and respondents bidders and respondents on County or Public Health Trust construction contracts which involve expenditures of \$100,000 or more. A bidder or respondent who is awarded the contract shall not change or substitute first tier subcontractors or direct suppliers or the portions of the contract work to be performed or on County contracts for purchases of supplies, materials or services, including professional services which involve expenditures of \$100,000 or more, and all materials to be supplied from those identified, except upon written approval of the County.

This form, or a comparable listing meeting the requirements of Ordinance No. 97-104, MUST be completed, signed and submitted even though the bidder or proposer will not utilize subcontractors or suppliers on the contract. The bidder or proposer should enter the word "NONE" under the appropriate heading of sub form 100 in those instances where no subcontractors or suppliers will be used on the contract.

Business Name and Address of Direct Principal Owner Supplier	Scope of Work to be Performed by Subcontractor/Subconsultant	(Principal Owner) Gender Race
	Supplies/Materials/Services to be Provided by Supplier	(Principal Owner) Gender Race

gertify that the representations contained in this Subcontractor/Supplier Listing are to the best of my knowledge true and accurate

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Prime Confractor

(Duplicate if additional space is needed)

PRESIDENT

Revised 5/27/08

### MIAMI-DADE COUNTY CERTIFICATION OF RECYCLED ENVIRONMENTALLY ACCEPTABLE PACKAGING PRODUCT CONTENT



BID NO.: 8724-2/11

RESOLUTION (R-738-92)

			UM CERTIFIE	_		
Bid Item	RECYCLED PRODUCTS		RECOVERED MATERIALS		RECYCABLE PRODUCTS	
Number	%	Type of	%	Type of	%	Type of
	Composition	Material	Composition	Material	Composition	Material
			_			
				_		
			<b>DEFINITIONS</b>			

<sup>&</sup>quot;Recycled Material" shall be defined as any waste material or by-products that have been recovered or diverted from solid waste.

I have the knowledge to certify and do so by certify that the Minimum Materials Content in our product(s) are as specified on this form and conform with the definitions as shown above.

NAME JAMES FORMANDE	7	
7125 SW 47 8	ST #302	
CITY	STATE	ZIP 33/35
SIGNATURE	TITLE PRESIDE	

<sup>&</sup>quot;Recycled Product" shall be defined as any product which is in whole or in part composed of recovered materials.

<sup>&</sup>quot;Recyclable Product" shall be defined as the ability of a product and its packaging to be reused, reconditioned for use, or recycled through existing recycling collection programs.

<sup>&</sup>quot;Waste Reducing Product" shall be defined as any product which will result in less waste generated due to its use rather than another product designed to serve the same function with a greater waste generation rate. This shall include, but not limited to those products that can be reused, refilled or have a longer life expectancy and contain a lesser amount of toxic constituents.

### MIAMI-DADE COUNTY OCI FORM NO. 3

### LOCAL BUSINESS PREFERENCE AFFIDAVIT

Proposals submitted for this solicitation will be reviewed by the Evaluation/Selection Committee for a local business preference in accordance with Sections 2-8.5 and 2-10.4 of the Miami-Dade County Code, which, except where contrary to federal or state law, or any other funding source requirements, provides that preference be given to local businesses. A local business, for the purposes of receiving the aforementioned preference above, shall be defined as a Proposer which meets all of the following.

1. Proposer has a valid occupational license, issued by Miami-Dade County at least one year prior to proposal submission that is appropriate for the goods, services or construction to be purchased.

Proposer shall attach a copy of said occupational license(s) hereto. (Note: Current and past year licenses may need to be submitted as proof that Proposer has had the license at least one year prior to the proposal due date.)

2. Proposer has a physical business address located within the limits of Miami-Dade County from which the Proposer operates or performs business. (Post Office Boxes are not verifiable and shall not be used for the purpose of establishing said physical address.)

3. Proposer contributes to the economic development and well-being of Miami-Dade County in a verifiable

Proposer shall state its Miami-Dade County physical business address

and measurable way. This may include but not be limited to the retention and expansion of employment opportunities and the support and increase in the County's tax base. To satisfy this requirement, the Proposer shall affirm in writing its compliance with any of the following objective criteria as of the proposal submission date:
Check box, if applicable:
a) Retention and expansion of employment opportunities in Miami-Dade County.
b) Proposer contributes to the County's tax base by paying either real property taxes of tangible personal property taxes to Miami-Dade County.
c) Proposer contributes to the economic development and well-being of Miami-Dade County by some other verifiable and measurable contribution by

Proposer shall check the box if applicable and, if checking item "c", shall provide a written statement, above, defining how Proposer meets that criteria.

By signing below, Proposer affirms that it meets the above criteria to qualify for Local Preference and has submitted the requested documents.

68

Proposer:
Federal Employer Identification Number: 20-05/8/66
Address: 7/25 SW 4757 # 302
City/State/Zip: Mimil FL 33155
Telephone: 305 822 -0998 Fax: (300) 822 0999
I hereby certify that to the best of my knowledge and belief all the foregoing facts are true and correct.
Signature of Authorized Representative:
Annu Manny
Title: MESIDENI)
Date: 7/17/08
Date:
STATE OF FLORIOF
COUNTY OF MIAMI DADE
COUNTY OF 19 19 19 19 19 19 19 19 19 19 19 19 19
SUBSCRIBED AND SWORN TO (or affirmed) before me on July 16 2098
by JAMES FERNAND 52. He/She is personally known to me or has presented
(Affiant)  He/She is personally known to me or has presented
as identification.
(Type of Identification)
(1) ends Camin
(Signature of Notary) (Serial Number)
(Signature of Notary) (Serial Number)
- Indeptile a second and a second a sec
(Print of Stains Name of Notary) (Expiration Date)
Notary Public Notary Seal
Notary Public Notary Seal
Notary Public
· ·

Page 2 of 2



Security Guard Services for the Miami-Dade County Transit ITB Bid Number: 8724-2/11 Proposal Copy

Wednesday, July 16, 2008



### 50 State Security Service, Inc. Comprehensive Security Solutions Consulting · Security Officers · Technology · Support Services

July 11, 2008

Ms Maggie Reynaldos, CPPB Sr. Procurement Contracting Agent Miami-Dade County 111 N.W. 1<sup>st</sup> St. Miami, Florida 33128-1983

Dear Ms. Reynaldos:

50 State Security Service, Inc. (50 State) is proud to submit the enclosed proposal and pricing for Invitation To Bid (ITB) No. 8724-2/11 for "Security Guard Services for the Miami-Dade Transit". We have organized a complement of excellent locally owned, operated and headquartered security companies, representing two (2) Small Business Enterprises (SBEs) and two (2) minority owned companies, with a broad background in supporting Miami-Dade County and South Florida security requirements for a minimum of 15 years each. 50 State Security has been supporting Miami-Dade County for over twenty seven (27) years including significant Metro Rail security experience. The four (4) companies who comprise this "Team" have worked together in the past on other projects with very positive results. It should be noted that the SBEs will each provide at least 10% of the resource for this project, resulting in a minimum of 20% SBE component (the plan as constructed is well over 30% for SBEs), compared to the 14% requirement of the ITB. When combined with the minority owned participating businesses, over fifty (50) per cent of the work for this project will be performed by South Florida owned, operated and headquartered SBE and minority owned companies.

While this is an ITB, the 50 State qualifications were accepted by Miami-Dade County in response to a full and open competition Request for Proposal (RFP) No. 487A with high evaluation scores across multiple sectors of that procurement. Our further experience with Miami-Dade County and Miami International Airport (MIA) reflects over one hundred and fifty (150) personnel with Miami Dade Aviation Department (MDAD), Customs and Border Patrol (CBP) and Transportation Security Administration (TSA) credentials having been approved following all required background checks. Further, we have included a



financial commitment letter for up to four million dollars (\$4,000,000) to support the implementation and operation of this program.

While each of the team members meet the qualifications established for this procurement, the assembly of this group offers Miami-Dade County an experienced competent back-up should any of the participants have issues during the execution of this contract. The "Team Profile", attached, is a summary of the qualifications of each member and reflects the quality and expertise available. Further, the experience gained by a variety of security companies over the two (2) to four (4) year duration of this contract, provides a significantly larger base of experienced companies for the longer term procurement that will follow. Further, we have retained the services of a national recruiter with ties to military and security personnel throughout the U.S. This resource will be valuable in attracting the necessary qualified personnel to South Florida to augment the resources locally available through the "Team". The established relationships will also provide a supply of qualified personnel for expansion of this project and/or projects with similar requirements.

The "support infrastructure" that is described further in the proposal provides a single repository and view for all operational and financial record keeping and reporting requirements. This fully integrated platform is scaleable (up and down) to meet the demands of a dynamic security and personnel environment. This tool will be utilized by the entire team for:

- Maintaining officer qualification records
- Scheduling
- Time and attendance tracking and reporting (incl Biometric requirement)
- Pay Rates
- Bill Rates
- Invoicing
- Payroll

In addition, all uniforms will have a single appearance, with each company identified as required by state law. All vehicles will have a single appearance relative to make, model, color and marking. To support the single appearance and image the name "Unified Rail Security" will be utilized on all uniforms and vehicles.



The management team that will oversee the implementation and operation of project will be led by Mr. Fred Taylor – Director Miami-Dade Police and Metro Sheriff – Ret., well respected throughout Miami-Dade County and the nation for his leadership in the law enforcement community for nearly fifty (50) years. In addition, Mr. Taylor has managed a contract security company, as well as his own consulting firm over the past ten (10) years following his retirement from law enforcement. The project oversight will be headquartered in the Miami-Dade Government Center.

Providing direction and additional guidance are a Management Board comprised of a senior representative from each partner and an Advisory Board of high level security experts from South Florida. As an example, Mr. Nick Navarro – Broward Sheriff – Ret., founder, president and CEO of Navarro Security Group, Inc., with over fifty (50) years of law enforcement and corporate management experience, is a member of both Boards and provides a wealth of experience. This construct provides Miami-Dade County with access to some of the best security and law enforcement expertise in the U.S.

We look forward to further discussions and implementation of this very important program for Miami-Dade County. Please do not hesitate to contact us should there be any questions, clarification or additional information required.

Respectfully

√Jo∕nn M. Williams

Æresident.

50 State Security Service, Inc.

M. Cellean



PROPOSER'S COMPLIANCE WITH REQUIREMENTS AND QUALIFICATIONS	ANCE WITH REC	UIREMENTS	AND QUALIFIC	:ATIONS	
AND DEMONSTRATED INFORMATION AS A RESPONSIVE AND RESPONSIBLE BIDDER FOR GROUP	N AS A RESPON	ISIVE AND RE	SPONSIBLE B	IDDER FOR GR	OUP II
		PRIME	ร	SUB-CONTRACTORS	
				FEICK SECURITY	NAVARRO
		50 STATE SECURITY	DELAD SECURITY INC	CORPORATION (SBF	SECURITY GROUP INC
DESCRIPTION OF ITEM	ITB REFERENCE	SERVICE INC	(MBE/WBE)	Microbusiness)	(MBE/HBE)
Agency license	2.6.1	×	×	×	×
Radio license	2.6.2	×	×	×	×
Weekly hours experience - 5000 hours	2.6.5	×	×	3000 +	×
Insurance requirements	2.11.2	×	×	×	×
Bid guaranty	2.12	×	×	×	×
Performance Bond (ready to execute)	2.13	×	×	×	×
UAP included in pricing	2.21	×	×	×	×
MDC LWO wage information included in pricing	2.27	×	×	×	×
Demonstration of responsibility	2.28	×	×	×	×
Technical Specificaltions Compliance	3.4	×	×	×	×
Vendor personnel minimum requirements	3.4.3	×	×	×	×
Armed security officer minimum requirements	3.4.3	×	×	×	×
Project Manager minimum requirements	3.4.3	×	×	×	×
Crime Analyst minimum requirements	3.4.3	×	×	×	×
Supervisors (Sector & Shift) minimum requirements	3.4.3	×	×	×	×
Dispatchers minimum requirements	3.4.3	×	×	×	×
Armed security officer tasks & responsibilities	3,4,4	×	×	×	×
Project Manager tasks & responsibilities	3.4.4	×	×	×	×
Crime Analyst tasks & responsibilities	3.4.4	×	×	×	×
Supervisors (Sector & Shift) tasks & responsibilities	3.4.4	×	×	×	×
Dispatchers tasks & responsibilities	3.4.4	×	×	×	×
Training for Security Personnel	3.6.2	×	×	×	×
Biometric time keeping system	3.22	×	×	×	×
Uniform requirements	3.27.1	×	×	×	×
Equipment requirements	3.27.2	×	×	×	×
Vehicular requirements	3.27.3	×	×	×	×
Communications system	3.29	×	×	×	×
Working materials	3.3	×	×	×	×
All other technical specifications		Comply	Comply	Comply	Comply



### Minimum Qualification Requirements

BID NO.: 8724-2/11 OPENING: 2:00 P.M.

**SECTION 4** 

**BID SUBMITTAL FORM** 

FRIDAY

June 27, 2008

**INVITATION TO BID** 

**Submit Bid To: CLERK OF THE BOARD** Stephen P. Clark Center 111 NW 1st Street 17<sup>th</sup> Floor, Suite 202 Miami, Florida 33128-1983



QUOTE PRICES F.O.B. DESTINATION, FREIGHT ALLOWED, LESS TAXES, DELIVERED IN MIAMI-DADE COUNTY. FLORIDA

NOTE: Miami-Dade County is exempt from all taxes (Federal, State, Local). Bid price should be less all taxes. Tax Exemption Certificate furnished upon request.

Issued	DPM	Date Issued:	This Bid Submittal Form
by: MRR	Purchasing Division	06/09/08	Consists of Pages 63 through
			71

Sealed bids are subject to the Terms and Conditions of this Invitation to Bid and the accompanying Bid Submittal. Such other contract provisions, specifications, drawings or other data as are attached or incorporated by reference in the Bid Submittal, will be received at the office of the Clerk of the Board at the address shown above until the above stated time and date, and at that time, publicly opened for furnishing the supplies or services described in the accompanying Bid Submittal Requirement.

### SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

A Bid Deposit in the amount of \$10,000 per Group, shall accompany all bids

A Performance Bond in the amount of \$500,000.00 for Group I

And A Performance Bond in the amount of \$2,000,000.00 for Group II will be required upon execution of the contract by the successful bidder and Miami-Dade County.

DO NOT WRITE IN THIS SPACE	
ACCEPTED HIGHER THAN LOW	FIRM NAME: 50 State Security Service, Inc.
NON-RESPONSIVE UNRESPONSIBLE COMMODITY CODE: 964-80	
SR. PROCUREMENT AGENT: MAGGIE REYNALDOS	

### RETURN ONE ORIGINAL AND TWO COPIES OF THE BID SUBMITTAL PAGES, THE **EXECUTED AFFIDAVITS AND THE REQUESTED ATTACHMENTS**

FAILURE TO COMPLETE THE CERTIFICATION REGARDING LOCAL PREFERENCE ON PAGE 71 OF SECTION 4, BID SUBMITTAL FORM SHALL RENDER THE VENDOR **INELIGIBLE FOR LOCAL PREFERENCE** 

FAILURE TO SIGN PAGE 71 OF SECTION 4, BID SUBMITTAL FORM, WILL RENDER YOUR **BID NON-RESPONSIVE** 

63 Alder kum 3 for ... 76

BID NO.: 8724-2/11

### SECTION 4 <u>BID SUBMITTAL FOR</u>: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

### **CHECKLISTS FOR REQUIRED ATTACHMENTS:**

### Refer to the details in Paragraph 2.6.

	The Following Requirements Must be Completed by All Bidders:	
Reference:	Summarized Requirement:	Initial As Completed:
Paragraph 2.6.1	Attach a copy of Class "B", Security Agency, or "AB", Security Agency, or "BB", Security Agency Branch Office, License issued by the State of Florida, Division of Licensing.	Jue
Paragraph 2.6.2	Attach a copy of Radio license issued, or available under contract, to the bidder, by the Federal Communications Commission (FCC), which permits radio operations/coverage in Miami-Dade County. Two-way radio coverage shall cover the entire County.	Jue

48 Francis 3 106 77

### BID NO.: 8724-2/11

### SECTION 4 BID SUBMITTAL FOR: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

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50 STATE SECURITY SERVICE, INC.

### **CHECKLISTS FOR REQUIRED ATTACHMENTS:**

### Refer to the details in Paragraph 2.6.

	The Following Requirements Must be Completed by All Bidders:	
Reference:	Summarized Requirement:	<u>Initial As</u> Completed:
Paragraph 2.6.1	Attach a copy of Class "B", Security Agency, or "AB", Security Agency, or "BB", Security Agency Branch Office, License issued by the State of Florida, Division of Licensing.	Jul
Paragraph 2.6.2	Attach a copy of Radio license issued, or available under contract, to the bidder, by the Federal Communications Commission (FCC), which permits radio operations/coverage in Miami-Dade County. Two-way radio coverage shall cover the entire County.	Jue

BID NO.: 8724-2/11

### **SECTION 4 BID SUBMITTAL FOR:** SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME:	50	STATE	SECURITY	SERVICE,	INC.	

	The Following Requirements Must be Completed by All Bidders Submitting Offers for Group : Maintenance Facilities and Bus Yards	
Reference:	Summarized Requirement:	Initial As Completed:
Paragraph 2.6.3	Provide complete Central Dispatch Center address and telephone number:	MA
Paragraph 2.6.4	Attach proof of experience providing approximately 1,250 weekly man hours of continuous uninterrupted satisfactory security guard services	May

JE 3/08 123/08 79

BID NO.: 8724-2/11

### **SECTION 4 BID SUBMITTAL FOR:** SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

<b>1E:</b> 50 STATE SECURITY
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	The Following Requirements Must be Completed by All Bidders Submitting Offers for Group II: Metrorail and Metromover Stations, Metrorail Parking, and Park and Ride Lots	
Reference:	Summarized Requirement:	Initial As Completed:
Paragraph 2.6.5	Attach proof of experience providing approximately 5,000 weekly man hours of continuous uninterrupted satisfactory security guard services	Ju

BID NO.: 8724-2/11

### SECTION 4 BID SUBMITTAL FOR:

### SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME: 50 STA

50 STATE SECURITY SERVICE, INC.

Completed List all contracts (including the contract number, brief scope of work, County Department, County Contract Administrator, Term and capability. The County will evaluate the Bidders Financial capability based on several factors, which may include, but not to be limited to, as the Proposer's ability to access all funding necessary to cover required start-up cost, cash reserves to ensure ongoing services and requirements to those requested herein). The description should identify for each contract: (i) the client, (ii) a consultant, and (viii) the total number of service hours per week. Where possible, the document should list and describe those Dollar Value) which the bidder has performed for Miami-Dade County. The County will review all contracts the bidder has performed for the County in accordance with County Ordinance No. 98-42, which requires that "a Bidder's or Bidder's past performance on Describe the bidder's training and personnel development plan to provide trained personnel to the County before the start date and Submit Bidder's most recent certified business financial statements as of a date not earlier than the end of the Bidder's preceding official tax accounting period, together with a statement in writing, signed by a duly authorized representative, stating that the present financial condition is materially the same as that shown on the balance sheet and income statement submitted, or with an explanation for a material change in the financial condition. Bidders may submit additional documents to prove their financial Attach a document that describe your firm's past performance and experience in the successful delivery of services similar to those (v) the amount of money spent for each year of the Contract (vi) the client's contact person with their telephone numbers and e-mail addresses for reference, (vii) a statement or notation identifying the bidder as either the prime contractor, a subcontractor or a sub-Provide a detailed description of the firm's current or recent (within the past five years) comparable contracts (similar in scope of description of the work performed and the type of service provided, (iii) the total dollar value of the contract, (iv) the contract duration, State the number of years that the bidder has been in existence, the current number of employees, and the primary markets served. Describe bidder's Recruitment Plan to recruit licensed and qualified personnel to cover the hours of service required by the County. security operational and payroll cost for a period up to 60 days from the start of and throughout the duration of the award contract. projects performed for government clients or similar size private entities and any work performed for the County. County Contracts be considered in the selection of Consultants and Contractors for future County Contracts." CHECKLIST FOR DEMONSTRATION OF RESPONSIBILITY (See Paragraph 2.28) How does the bidder plan to retain its personnel during the term of the contract? at all times during the term of the contract. requested in the solicitation.

SB add #

### SECTION 4 BID SUBMITTAL FOR: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

BID NO.: 8724-2/11

•					
FIRM NAME:	50	STATE	SECURITY	SERVICE,	INC.

alion paramonal control	Group I:										
The state of the s	Maintenance Facilities and Bus Yards										
ilem	Estimated Quantity	Description	<u>Unit Price</u>		Extended Price						
e con la constante de constante	262,800 Hours	Unarmed Security Officer	\$Per Hr	· · · ·	s N/A Jul						
2.	24 Months	Project Manager	\$Per Mo		\$ N/A Jul \$ N/A Jul \$ N/A Jul						
3.	17,600 Hours	Shift Supervisor	\$Per Hr		* N/A Ju						
T.	24 Months	Gas Powered Golf Cart	\$Per Mo	X 3 Ea. Golf Carts =	1 Jul						
5.	: 24 Months	Motorized 4-Passenger Vehicle	\$Per Mo		* N/A Jue						
	4. 24 Months Gas Powered Golf Cart \$ Per Mo Golf Carts = \$ WA WAY  5. 24 Months Motorized 4-Passenger Vehicle \$ Per Mo \$ WA WAY  TOTAL BID GROUP I (Items 1 through 5) → \$ WA WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5) → \$ WAY  **TOTAL BID GROUP I (Items 1 through 5)										
This Group Has Been Set-Aside for Certified SBE Firms Only (Re: Section 2, Paragraph 2.2)											

REVISED PAGE 68
Bid No. 8724-2/11 Addendum No. 4
June 30, 2008

### BID NO.: 8724-2/11

### SECTION 4 BID SUBMITTAL FOR: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME: 50 STATE SECURITY SERVICE, INC.

	<u>Group II:</u> Metrorail and Metromover Stations, Metrorail Parking, and Park and Ride Lots									
<u>Item</u>	Estimated Quantity	<u>Description</u>	Unit Price		Extended Price					
1	1;000;000 Hours	Armed Security Officer	\$24.76 Per Hr		34,760,000 \$24,763,546.21					
2.	24 Months	Project Manager	\$9,145.68 \$ Per Mo		219, 496 32 \$219,496.35					
3.	24 Months	Crime Analyst	\$4,535.01 \$Per Mo		108, 840.24 \$108,840.35					
4.	98,000 Hours	Supervisors	\$ <sup>26</sup> .72 Per Hr		2,618,560 \$2,618,907.53					
5.	35,200 Hours	Dispatcher	\$20.56 Per Hr		703,712 \$723,836.83					
6.	24 Months	Gas Powered Golf Cart	\$500.0 <b>Per Mo</b>	X 7 Ea. Golf Carts =	<b>\$</b> 84 <b>,</b> 000 <b>.</b> 00					
7.	24 Months	Motorized 4-Passenger Vehicle	\$2,500.00 \$Per Mo	X 4 Ea. Motorized Vehicles =	\$240,000.00					
		28,154,602,59 \$28,758,627.27								

This Group Has a 14% SBE Goal (Re: Section 2, Paragraph 2.2)
Sub-Contractor Agreement Must Accompany the Bid Submittal for this Group

BID NO.: 8724-2/11

### SECTION 4 BID SUBMITTAL FOR: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT ACKNOWLEDGEMENT OF ADDENDA

**INSTRUCTIONS:** COMPLETE PART I OR PART II, WHICHEVER APPLIES

	DART I
	PART I:
LIST BELOW ARE THE	EDATES OF ISSUE FOR EACH ADDENDUM RECEIVED IN CONNECTION WITH THIS BID
Addendum #1, Dated _	June 17, 2008
Addendum #2, Dated _	June 19, 2008
Addendum #3, Dated _	June 23, 2008
Addendum #4, Dated _	Tuno 30 2008
Addendum #5, Dated _	July 10, 2008
Addendum #6, Dated _	July 15, 2008
Addendum #7, Dated _	July 15, 2008
Addendum #8, Dated _	
ART II:	
☐ NO ADDENDU	IM WAS RECEIVED IN CONNECTION WITH THIS BID
FIRM NAME: 50 STA	ATE SECURITY SERVICE, INC.
AUTHORIZED SIGNATI	URE: JOHN M. WILLIAMS JOHN M. WILLIAMS JOHN M. WILLIAMS JULY 10, 2008
	President

### **BID SUBMITTAL FORM**

### BID TITLE: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

Conflict of Interest and Code of Ethics provisions in Section 2-11 of the Miami-Dade County Code. Any County employee or member of his or her immediate family seeking to contract with the County shall seek a conflict of interest opinion from the Miami-Dade County Ethics Commission prior to submittal of a Bid response or application of any type to contract with the County by the employee or his or her immediate family and file a copy of that request for opinion and any opinion or waiver from the Board of County Commissioners with the Clerk of the Board. The affected employee shall file with the Clerk of the Board a statement in a form satisfactory to the Clerk disclosing the employee's interest or the interest of his or her immediate family in the proposed contract and the nature of the intended contract at the same time as or before submitting a Bid, response, or application of any type to contract with the County. Also a copy of the request for a conflict of interest opinion from the Ethics Commission and any corresponding opinion, or any waiver issued by the Board of County Commissioners, must be submitted with the response to the solicitation.

In accordance with Sec. 2-11.1(s) of the County Code as amended, prior to conducting any lobbying regarding this solicitation, the Bidder must file the appropriate form with the Clerk of the Board stating that a particular lobbyist is authorized to represent the Bidder. Failure to file the appropriate form in relation to each solicitation may be considered as evidence that the Bidder is not a responsible contractor.

The Bidder confirms that this Bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a Bid for the same goods and/or services and in all respects is without collusion, and that the Bidder will accept any resultant award. Further, the undersigned acknowledges that award of a contract is contingent upon vendor registration. Failure to register as a vendor within the specified time may result in your firm not being considered for award.

Pursuant to Miami-Dade County Ordinance 94-34, any individual, corporation, partnership, joint venture or other legal entity having an officer, director, or executive who has been convicted of a felony during the past ten (10) years shall disclose this information prior to entering into a

contract with or receiving funding from the County. Place a check mark here only if bidder has such conviction to disclose to comply with this requirement.

COUNTY USER ACCESS PROGRAM (UAP): Joint purchase and entity r	evenue sharing program
For the County's information, the bidder is requested to indicate, at 'A' and Program of the County User Access Program (UAP) described in Section solicitation document. Vendor participation in the Joint Purchase portion of the	I 'B' below, its general interest in participating in the Joint Purchase a 2.21 of this contract solicitation, if that section is present in this the UAP is voluntary, and the bidder's expression of general interest
at 'A' and 'B' below is for the County's information only and shall not be bin  A. If awarded this County contract, would you be interest in participal governmental, quasi-governmental or not-for-profit entities located	<u>dinq</u> on the bidder. ating in the Joint Purchase portion of the UAP with respect to other
Yes X No _	
with respect to other governmental, quasi-governmental or not-for-	e interested in participating in the Joint Purchase portion of the UAP profit entities located outside the geographical boundaries of Miami-
LOCAL PREFERENCE CERTIFICATION: The responding	<del></del>
following blocks, that it is X, or is not A local bus business" is a business located within the limits of Miami-Da Interlocal Agreement between the two counties) that conform Terms and Conditions of this solicitation and contributes to verifiable and measurable way. This may include, but not be opportunities and the support and increase to the County's this time (by checking the appropriate box above) shall refer to the county of t	de County (or Broward County in accordance with the ms with the provisions of Section 1.10 of the General of the economic development of the community in a limited to, the retention and expansion of employment tax base. Failure to complete this certification at
Firm Name: 50 STATE SECURITY SERVICE, INC.	
Street Address: 1125 N. E. 125th. Street, North	Miami, FL 33161
Mailing Address (if different):	
Telephone No. (305) 899-2508	Fax No. (305) 899-9562
Email Address: 50state@50state.com	FEIN No. <u>5 /9 -1 /3 /5 /4 /4 /3 /2</u>
Prompt Payment Terms:% days netdays (See p	paragraph 1.2 H of General Terms and Conditions)
"By signing this document the bidder agrees to all Terms and Condition	ons of this Solicitation and the resulting Contract"
Signature: All College	
(Signature of authorized agent)	·
Print Name:John M. WilliamsTitle: P	resident
Failure to sign this page shall rende	er your Bid non-responsive.

BID NO.: 8724-2/11

### TABLE OF CONTENTS

Page

- 1) Minimum Qualification Requirements
  - i) Licenses and Requested Information
  - ii) Sub-Contractor Information
    - (a) Description of Work
    - (b) Experience & Qualifications
- 2) Demonstration of Responsibility
  - a) Corporate Overview and Executive Summary
  - b) Proposer's Experience and Past Performance
  - c) Comparable Contracts
  - d) Miami-Dade County Contracts
  - e) Recruitment Plan
  - f) Training Plan
  - g) Personnel Development Plan
  - h) Financial Capability, Statements, Bank Letter
- 3) Cashier's Check
- 4) Affidavits/Acknowledgements
- 5) Attachments/Reference Documentation

### FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

DIVISION OF LICENSING CHARLES H. BRONSON COMMISSIONER

> 05/30/08 ISSUE DATE:

LICENSE NO.

B 0000333

PROVISIONS OF CHAPTER 493, FLORIDA STATUTES, THE AGENCY OR SCHOOL NAMED BELOW IS CLICENCED AND REGULATED UNDER THE FOR THE PERIOD EXPIRING

SECURITY AGENCY

50 STATE SECURITY SERVICE INC 1125 N.E. 125TH STREET NORTH MIAMI, FL 33161

YAO, LIANNE SECRETARY-TREASURER KRETZSCHMAR, TED L. CHAIFMAN WILLIAMS, JOHN M. PRESIDENT



CHARLES H. BRONSON

COMMISSIONER

KNNX439

0000497839

08/08/2001



### Federal Communications Commission

Wireless Telecommunications Bureau

Radio Station Authorization

1											
I	Call Sign: KI	UNX439	File Number: 0000	0497839	Frint Date: 08/08	3/2001					
	Name of Lice	nsee:									
	INDUSTRIAL 40 LONE ST MARSHFIELD	WIRELESS TECHN MA 02050	ÖLOGIES INC	******	-						
: [	Marke	t Number:	Channel I	Block:	Sub-Market Designator:						
	MT.	AD15	,	ių.	0						
100	Market Name:	Miami-Fort Lauderda	aļa			:					
1 454	The license hereof is authorized, for the period indicated, to operate a radio transmitting station in accordance with the terms and conditions, hereinaffor described. This authorization is subject to the provisions of the Communications Act of 1934, as amended, subsequent Acts of Congress, international treaties and agreements to which the United States is a signatory, and all pertinent rules and regulations of the Federal Communications Commission, contained in Title 47 of the code of Federal Regulations.										
*	Effective Date	1st Build-out Date	2nd Bulld-out Date	3rd Bulld-out Date	4th Build-out Date	Expiration Date					
	08/07/2001	08/12/1999	. 08/12/2001			Ó6/02/2011					
100	Digital of										

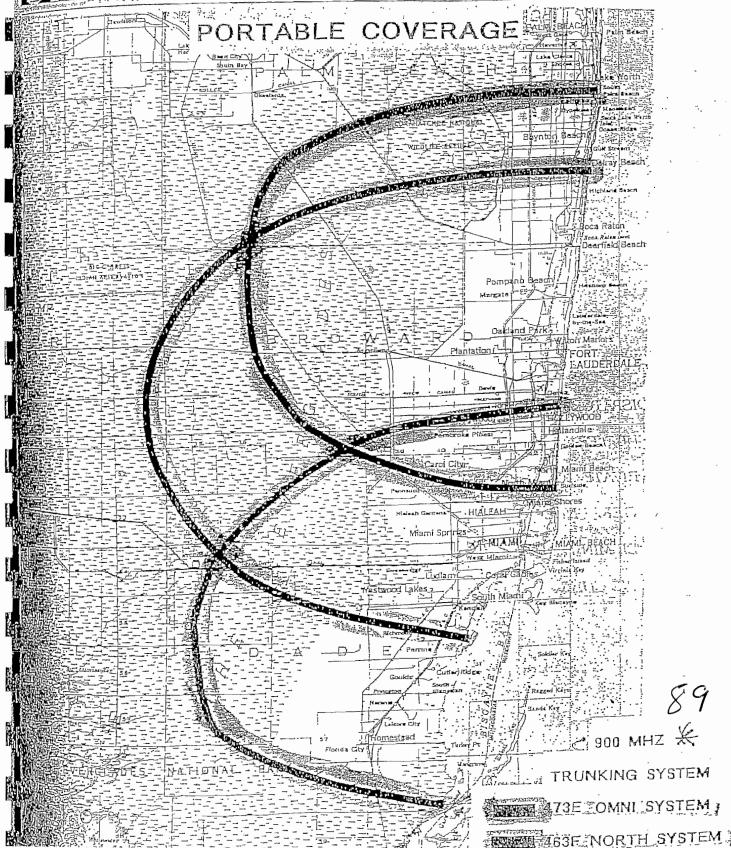
Conditions: Rursdant to Section 309(h) of the Communications Act of 1934, as amended, (47 U.S.C. 309(h)), this license is subject to the following conditions: ( This license does not vest in the licensee any right to operate a station nor any right in the use of frequencies beyond the term thereof nor in any The manner than authorized herein. Weither this license nor the right granted thereunder shall be assigned or otherwise transferred in violation of the Communications Act of 1934, as amended, 47 U.S.C. 151, at seq. This license is subject in ferms to the right of use or control conferred by Section 705 of the Communications Act of 1934, as amended, 47 U.S.C. 606, Section 705 of the Communications Act of 1934, as amended, 47 U.S.C. 606,







Authorized Two-Hilly Recks Daniels



### BID NO.: 8724-2/11

### SECTION 4 <u>BID SUBMITTAL FOR:</u> SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME:	50 STATE SECURITY SERVICE, INC.	

	The Following Requirements Must be Completed by All Bidders Submitting Offers for Group II: Metrorail and Metromover Stations, Metrorail Parking, and Park and Ride Lots	_
Reference:	Summarized Requirement:	Initial As Completed:
Paragraph 2.6.5	Attach proof of experience providing approximately 5,000 weekly man hours of continuous uninterrupted satisfactory security guard services	Ju



### **GENERAL SERVICES ADMINISTRATION**

FAX: 305-372-6020

FACILITIES & UTILITIES MANAGEMENT DIVISION SECURITY MANAGEMENT SECTION 200 NW 1<sup>ST</sup> STREET, SUITE 103 MIAMI, FL 33128 PHONE: 305-375-1011

)

July 11, 2008

Clerk of the Board Stephen P. Clark Center 111 NW 1<sup>st</sup> Street 17<sup>th</sup> Floor, Suite 202 Miami, FL 33128-1983

Attn: Maggie R. Reynolds, Sr. Procurement Contracting Agent

Re:

Security Guard Services for the Miami-Dade Transit

Bid Number 8724-2/11

Dear Ms. Reynolds:

50 State Security Service, Inc. has provided continuous uninterrupted satisfactory security guard services to GSA Security Management for more than one (1) year.

They have provided approximately the following number of hours:

Weekly: 4,200

Monthly: 18,060

Annual: 216,720

The dates of service and/or expected contract terms are as follows:

Start: October 2005 End: September 2008

Respectfully,

Name: David D'Trinidad

Title: GSA Security Supervisory

Sand Trumdad 07/10/08

### MIAMI-DADE COUNTY, FLORIDA





PUBLIC WORKS DEPARTMENT SPECIAL TAXING DISTRICTS DIVISION 111 NW 1ST STREET 15TH FLOOR MIAMI, FLORIDA 33128-1970 TELEPHONE: (305) 375-2702 FAX: (305) 375-3338

July 11, 2008

Clerk of the Board Stephen P. Clark Center 111 NW 1<sup>st</sup> Street 17<sup>th</sup> Floor, Suite 202 Miami, FL 33128-1983

Attn: Maggie R. Reynolds, Sr. Procurement Contracting Agent

Re: Security Guard Services for the Miami-Dade Transit

Bid Number 8724-2/11

Dear Ms. Reynolds:

50 State Security Service, Inc. has provided continuous uninterrupted satisfactory security guard services to Miami Dade County, Public Works Department, Special Taxing Districts Division for more than one (1) year.

They have provided approximately the following number of hours:

Weekly:

4,300

Monthly:

18,490

Annual:

221,880

Respectfully,

Donald C. Thompson

Security Program Administrator



**Sub-contractor's Information** 

50 State Security Service, Inc.

### **Sub-contractor's Information**

50 State has entered into agreements with the following firms:

Feick Security Corporation Delad Security, Inc Navarro Security Group, Inc.

Please see the attached sub-contract agreements and qualifications of each firm.

11 B 8, 24 Hour Distribution

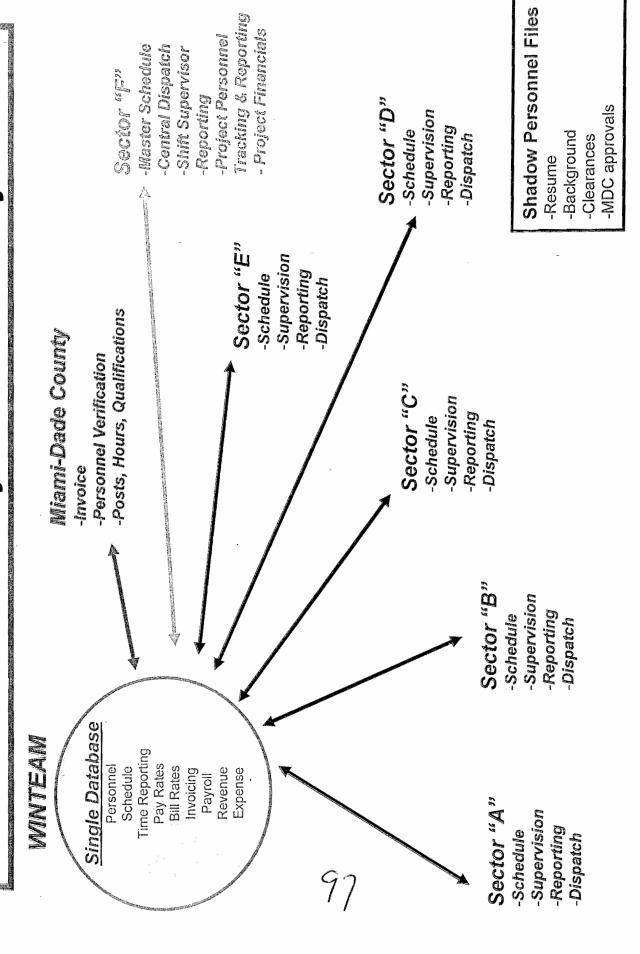
Total Officers				-							14																										5 (5
Total Weekly											1,638.0												1.004.5														1,635.5
Weekly Hours	287.0	287.0	287.0	143.5	84.0	70.0	84.0	84.0	84.0	84.0	143.5	287.0	143.5	143.5	430.5	143.5	143.5	143.5	143.5	287.0	143.5	143.5	143.5	143.5	143.5	143.5	143.5	143.5	143.5	143.5	50.0	70.0	143.5	70.0	70.0	84.0	143.5
Daily Hours	41.0	41.0	41.0	20.5	12.0	10.0	12.0	12.0	12.0	12.0	20.5	41.0	20.5	20.5	61.5	20.5	.20.5	20.5	20.5	41.0	20.5	20.5	20.5	20.5	20.5	20.5	20.5	20.5	20.5	20.5	10.0	10.0	20.5	10.0	10.0	12.0	20.5
Daily Coverage	0430-0100	0430-0100	0430-0100	0430-0100	0700-1900	0830-1830	0700-1900	0700-1900	0700-1900	0700-1900	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0430-0100	0830-1830	0830-1830	0430-0100	0830-1830	0830-1830	0700-1900	0430-0100
Minimum Personnel per Shift	2	2	2	~	_	<del>-</del>	_	_	<del>-</del>	_	_	2	_	_	က	_	_	1	_	2	<del>-</del>	<u>_</u>	•	1	_	_	_	_	_	_	_	_	_	_	_	2	1
Personnel Required	Armed Security Officer	Sector Supervisor	Armed Security Officer	Sector Supervisor	Armed Security Officer	Armed Security Officer	Security	Armed Security Officer				Security		Security	Armed Security Officer	Armed Security Officer	Armed Security Officer	Sector Supervisor																			
Service Area	Dadeland North	Dadeland South	Douglas Road	South Miami	Dadeland North	Dadeland So. Surf. Lot	South Miami	152nd Street	168th Street	200th Street	Sector Supervisor	Brickell	Coconut Grove	Culmer	Government Center	Overtown	Vizcaya	Allapatah	Brownsville	Civic Center	Earlington Heights	Santa Clara	Sector Supervisor	Hialeah	Martin Luther King Jr.	Northside	Okeechopee	Palmetto	Tri-Rail	University	University Parking	Hialeah Surface Lot	Martin Luther King, Jr.	Palmetto Parking	Okeechopee	Golden Glades	Sector Supervisor
Function	MRS	MRS	MRS	MRS	MRP	MRP	MRP	P&R	P&R	P&R	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRS	MRP	MRP	MRP	MRP	MRP	P&K	MRS
MDC Sector	Ţ	_	<del>-</del>	<b>—</b>							თ	2	2	7	7	7	7	က	က	က	က	က	ð	4	4	4	4 ,	4	4 .	<del>-</del>			(	7;	5		<b>5</b> 0
Assigned	A	⋖	⋖	⋖	⋖.	∢	⋖	⋖	∢	⋖	A	Ω	В	മ	В	В	В	ပ	O	ပ	ပ	ပ	၁	Ω	Ω	ی ۵	ם נ	۱ د	۱ ۵	<u>۱</u>	ی ت	۱ د	، د	٦ <i>و</i>	<i>)</i>	ם 4	<b>a</b>

,, 38, 24 Hour Distribution

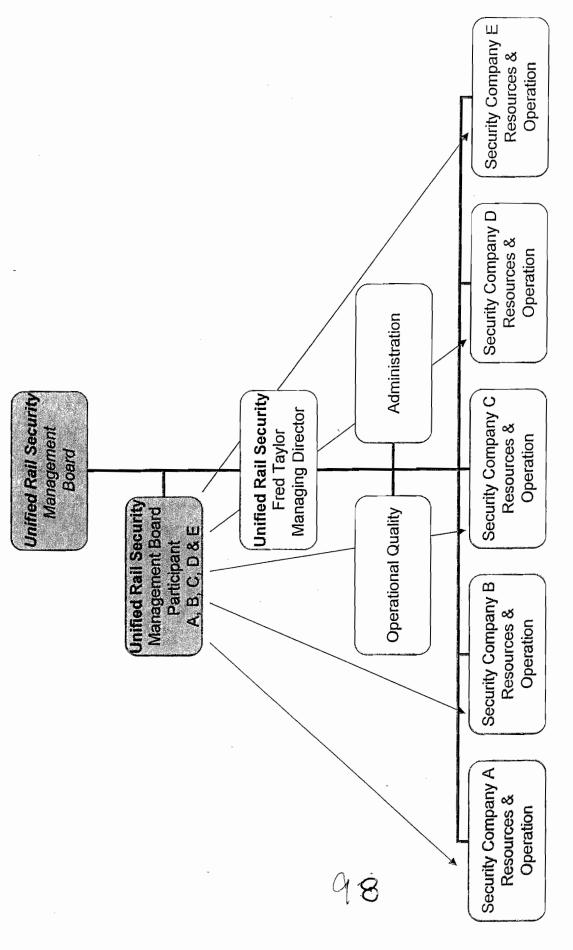
Total Officers per Shift						8				16	70
Total Weekly Hours						885.5				2,296.0	8,894.5
Weekly Hours	143.5	168.0	143.5	143.5	143.5	143.5	574.0	1,291.5	287.0	143.5	8,894.5
Daily Hours	20.5	24.0	20.5	20.5	20.5	20.5	82.0	184.5	41.0	20.5	71%.
Daily Coverage	0430-0100	0430-0430	0430-0100	0430-0100	0430-0100	0430-0100	0500-1800	0430-0100	0430-0100	0430-0100	
Minimum Personnel per Shift	1	~	ო	<b>~</b>	~	1.00	4	<b>o</b>	2	1	02
Personnel Required	Armed Security Officer	Sector Supervisor	Armed Security Officer	Armed Security Officer	Dispatcher	Shift Supervisor					
Service Area	Omni	School Board	MM Central Bus. Dist.	South Rover	North Rover	Sector Supervisor	Treasury Services	Rail Patrol	Gov. Center Dispatch	Shiff Supervisor	
Function	MMVR	MMVR	MMVR	MMVR	MMVR	MMVR	MRS	MRS	MRS	MRS	
MDC Sector							6	6	တ	6	Same of the state
Assigned	ц.	ц.	ц.	ட	ц.	F	Е	Ш	Ш	Ε	Totals

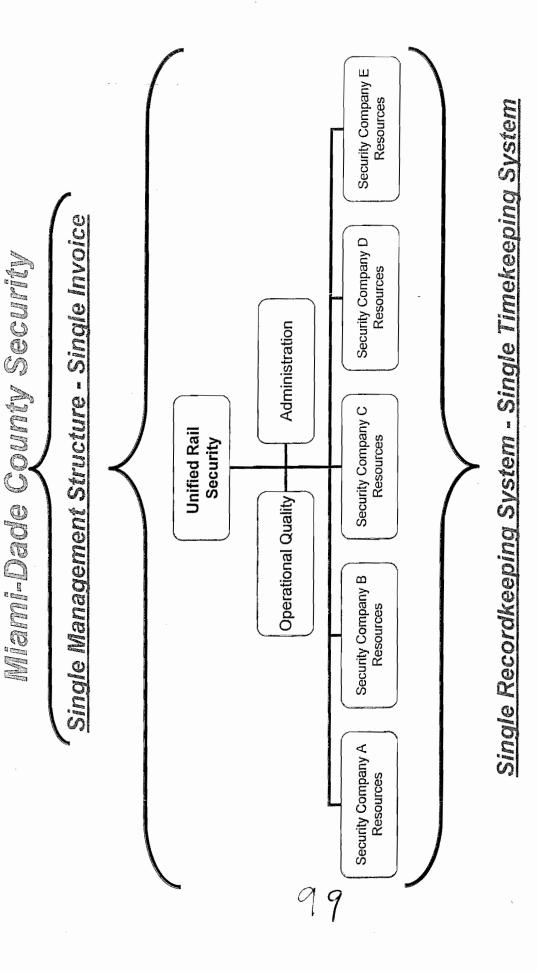
Legend:

MMVR - Metromover
MRP - Metro rail Parking
MRS - Metro Rail Station
P&R - Park & Ride



### Management Structure





### Proposed Support System Structure

Visibility to Operational Quality & Administration

This infrastructure system is in place and fully capable of supporting Miami-Dade County information, management and operational requirements.

Miami-Dade County

-Timekeeping - Sign-in sheet Partner E Scheduling Invoicing Receivables Personnel nformation Pay Rate Bill Rate - Sign-in sheets - Timekeeping Partner D -Scheduling - Pay Rate - Bill Rate - Personnel nformation Common Revenue & Expense Reporting Partner distribution Partie Scheduling Pay Rate Sign-in sheets - Sign-in sheets Timekeeping Partner B Scheduling Personnel Pay Rate Bill Rate nformation Timekeeping Partner A Scheduling - Pay Rate - Bill Rate Payroll nformation Personnel

Functions

Partner Managed

Functions

100

Common

Shared

Common Dispatch with full visibility to all schedules & operations

### SUBCONTRACT AGREEMENT

Date: July 9, 2008

CONTRACTOR:

Attention: John M. Williams

50 State Security Service, Inc.

1125 NE 125 Street Miami, Florida 33161

SUBCONTRACTOR:

Attention: Gary Feick

Feick Security Corporation 8869 S.W. 131<sup>st</sup> St. Miami, FL 33176

OWNER:

Miami-Dade County (Miami-Dade Transit)

### SUBCONTRACTOR SERVICES:

Armed Security Guard Services, supervision, management, equipment and support for Miami-Dade Transit as defined in Invitation to Bid - Bid No. 8724-2/11. Specific location and post assignments to be agreed following formal notification by Miami-Dade County.

PROJECT:

Armed Security Guard Services for Miami-Dade Transit as defined in Invitation to Bid - Bid No.

8724-2/11

### SUBCONTRACT PRICE:

Attached as Exhibit A

### MONTHLY BILLING DATE:

The initial invoice to Miami-Dade County will be established based on the "Start Date" for the project. Invoices will be prepared and delivered on a two (2) week cycle following the initial invoice and throughout the contract term.

Contractor (as defined above) and Subcontractor (as defined above), in consideration of the mutual covenants and conditions contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby conclusively acknowledged, hereby agree as follows:

### **ARTICLE 1 - CONTRACT DOCUMENTS**

The "Contract Documents" for this Subcontract consist of (a) this Subcontract and any exhibits and schedules attached hereto and (b) the contract between the Contractor and the Owner (the "Owner Contract"). To the extent applicable to the Subcontract Work, the Owner Contract is expressly made part of this Subcontract, including, without limitation, any and all addendums, exhibits, and conditions (general, special or supplementary) thereto, and all modifications made prior to the date of this Subcontract.

**ARTICLE 2 - WORK** 

(Initia

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Contractor: (Initial)

The term "Work" means: (i) the furnishing and performance of all Subcontractor services by "Subcontractor" (as defined on Page I hereof), at or for the benefit of the "Project" (as defined on Page I hereof) or which can be reasonably inferred from the general scope of this Subcontract or the Contract Documents. In the event that portions of the Contract Documents are inconsistent, the provision imposing the most stringent requirement (e.g., the highest quality, the greatest quantity) shall control. All Work shall be completed strictly in accordance with the requirements of this Subcontract and the Contract Documents.

The Contract Documents have been and are available for examination by Subcontractor at all reasonable times at the office of Contractor. Subcontractor represents and agrees that it has carefully examined and understands the Contract Documents relevant to the Work; has adequately investigated the nature and conditions of the Project site and locality; has familiarized itself with conditions affecting the difficulty of the Work; and has entered into this Subcontract based on its own examination, investigation and evaluation and not in reliance upon any opinions or representations of Contractor.

The Contract Documents are to be treated by Subcontractor as "scope" documents and do not necessarily indicate or describe all items required for the full performance and proper completion of the Work. It is the intent of this Subcontract that Subcontractor is to furnish for the "Subcontract Price" (as defined on Page I hereof) all items required for proper completion of the Work.

As a part of its obligation to provide and perform the Work, Subcontractor recognizes its responsibility to furnish a competent and adequate staff and use its best skill and attention for the proper administration, coordination, supervision and superintendence of the Work including, without limitation: (i) organizing the procurement of all materials and equipment so that they will be available at the time they are needed for the Work; (ii) keeping an adequate force of skilled workers on the job to complete the Work in strict accordance with all requirements of this Subcontract and the Contract Documents; (iii) maintaining throughout the duration of the Work a competent superintendent and any necessary assistants, all of whom speak English and shall be acceptable to Contractor and shall not be changed without the written consent of Contractor; (iv) enforcing discipline and order among Subcontractor's employees and not employing at the Project any unfit person or anyone not skilled in the task assigned; and (v) submitting to Contractor the names, responsibilities and titles of the principal members of Subcontractor's staff.

Subcontractor shall be bound to Contractor by the terms and conditions of this Subcontract and the Contract Documents, as the same shall be applicable to the Work, and hereby assumes toward Contractor all of the duties, obligations and responsibilities that Contractor has assumed toward "Owner" (as defined on Page 1 hereof).

### ARTICLE 3 - SUBCONTRACT PRICE

Contractor shall pay to Subcontractor for the exacting performance and timely completion of the Work and performance of all duties, obligations and responsibilities of Subcontractor under this Subcontract and the Contract Documents, the sum set forth as the Subcontract Price hereof, subject only to additions and deductions as expressly provided in this Subcontract. Subcontractor shall not be entitled to any payment until this Subcontract has been properly executed and all documents and information to be furnished by Subcontractor have been supplied to and approved by Contractor.

On or before each Monthly Billing Date (as defined on page I hereof), Subcontractor shall submit to Contractor, in such form and supported by such data as Contractor may require, a payment application showing the value of the Work performed ("Completed Work"), (to the satisfaction of Contractor and Owner) at the Project site. Within ten (10) days after receiving a progress payment from Owner, Contractor shall make a progress payment to Subcontractor equal to the value of the Completed Work as of the corresponding Monthly Billing Date, to the extent approved by Contractor and allowed and paid by Owner on account of the Work. The time when such payments shall be due the Subcontractor shall be postponed until Contractor has received same from the Owner, and the Subcontractor hereby expressly accepts the risk that it will not be paid for Subcontract Work performed by it in the event that Contractor, for whatever reason, is not paid by the Owner for such Work. The Subcontractor further agrees and acknowledges that it relies primarily for payment of Subcontract Work performed on the credit and ability to pay of the Owner, and not on that of Contractor and that the payment by the Owner to Contractor for Subcontract Work performed by the Subcontractor shall be a condition precedent to any payment obligation of Contractor to the Subcontractor.

### ARTICLE 4 - CHANGE ORDERS

Owner has reserved the right under the Contract Documents to require Contractor to make changes in the Work, including additions thereto and deletions therefrom. Additionally, Contractor reserves the right under this paragraph to require Subcontractor to make changes in the Work, including additions thereto and deletions therefrom, without invalidating this Subcontract. Contractor may from time to time, by written order ("Change Order") to Subcontractor, make changes in the Work to the same extent and in the same manner as may be required of Contractor by Owner under the Contract Documents. Subcontractor shall thereupon perform the changed Work in accordance with the terms of this Subcontract, Contract Documents and the Change Order.

Subcontractor: // (Initial)

Page - 2 -

Contractor: (Initia

Upon request of Contractor and in a time and manner sufficient to permit Contractor to comply with its obligations under the Contract Documents, Subcontractor shall submit a written proposal for any applicable price and time adjustment attributable to the changed Work, detailed as Contractor or Owner may require, supported by and conforming to the requirements of the Contract Documents.

If the parties are able to agree upon the amount of the Subcontract Price adjustment and the extent of any time adjustment, such adjustments shall be set forth in the Change Order, which shall be accepted by Subcontractor. If the parties are unable to agree upon such adjustments, Contractor may elect to issue the Change Order to Subcontractor directing such work to be performed by Subcontractor and any adjustments to Subcontract Price or time shall be subject to ultimate determination in accordance with this Subcontract and the Contract Documents and Subcontractor shall, nonetheless, proceed immediately with the changed Work. A failure of the Subcontractor to perform this work shall constitute a material breach of this Agreement, regardless of the legitimacy of the Subcontractor's contentions as it is specifically understood and agreed that the progress of the Subcontract Work may not be delayed by reason of any controversy between the parties. Subcontractor shall keep a detailed account of the direct savings and direct costs due to the changed Work separately from its other accounting records and shall make such records available to Contractor at Contractor's request. Failure to keep adequate and separate cost records of the changed Work and to furnish it to Contractor upon its request, shall constitute an acceptance on Subcontractor's part of Contractor's determination of the direct savings and direct cost of such changed Work. In no event shall Subcontractor proceed with changed Work without a written Change Order and Contractor shall not be liable for any additional costs incurred or delays encountered in the performance of such changed Work without such a written Change Order.

The Subcontractor agrees that no claim, invoice or application for payment shall include any modifications to the Price, without an executed change order, pursuant to which such work is eligible for payment.

### **ARTICLE 5 - NOTICES**

All written notices provided for in this Subcontract shall be deemed given if delivered personally to a party or sent by certified mail, return receipt requested to the authorized executive or representatives of a party at its address. Either party may, from time to time, by notice to the other as herein provided, designate a different address and/or representatives to which notices to it should be sent.

### **ARTICLE 6 - INSURANCE**

Before commencing the Work and until completion and final acceptance thereof by Owner, Subcontractor shall obtain and maintain at its expense, insurance coverage from companies, in amounts and in form and substance acceptable to the Contractor. As a condition to commencement of the Work and to any payment for the Work, Subcontractor shall furnish a certificate, satisfactory to Contractor, from each insurance company showing the required insurance to be in force and stating that the insurance will not be canceled or changed except upon at least thirty (30) days written notice thereof to Contractor other than cancellation for non-payment in which case ten (10) days written notice will be given to Contractor or as otherwise required by the Contract Documents. The certificate shall name Contractor, Owner and any other parties required by the Contract Documents as additional insureds.

### ARTICLE 7 - INDEMNITY

To the fullest extent permitted by law, Subcontractor shall defend, indemnify and hold harmless Contractor and its directors, officers, shareholders, employees and agents (collectively "Contractor's Personnel") as well as any affiliates, parents and subsidiaries of Contractor and as well Owner against any and all losses, liabilities, costs, claims, causes of actions, suits, damages and expenses (including reasonable attorneys fees and disbursements), arising out of or resulting from performance of the Subcontractor's Work under this Subcontract.

### ARTICLE 8 - COMPLIANCE

By executing this Subcontract, Subcontractor represents and warrants to Contractor and Owner that it possesses all necessary licenses. Subcontractor shall comply with and cooperate with other subcontractors, Contractor and Owner in complying with all legal requirements associated with performance of the Work.

### ARTICLE 9 - PERFORMANCE

The Work shall be performed and furnished under the direction and to the satisfaction of Contractor, but Subcontractor shall not thereby be relieved of its obligation to supervise the Work, using its best skill and attention, or its obligation to perform the Work

Subcontractor: / / (Initial

Page - 3 -

Contractor: (Initial)

as provided for herein. Subcontractor shall be bound by the interpretations and decisions of Owner to the same extent as Contractor may be bound thereby under the Contract Documents. The Subcontractor shall proceed with the Subcontract Work in a prompt and diligent manner, without delay, and shall perform the work so as not to delay the other subcontractors at the Project and to ensure completion of the Subcontract Work in accordance with the schedule as agreed to by Contractor and as may be modified at the sole discretion of Contractor, time being of the essence. The Subcontractor shall coordinate its work and cooperate with the Contractor.

### ARTICLE 10 - DEFAULT

Should Subcontractor at any time:

- (a) fail to supply the services and other things required of it in sufficient quantities and of required quality to perform the Work with the skill, conformity, promptness and diligence required hereunder,
- (b) cause interference to the Project:
- (c) file a petition under the United States Bankruptcy Code, is adjudged bankrupt, makes a general assignment for the benefit of creditors, becomes insolvent, or becomes subject to a receivership;
- (d) fail to properly and promptly make payment for all labor and services provided in the performance of the Work;
- (e) fail to promptly and timely prosecute the Work; or
- (f) fail in the Contractor's opinion in the performance or observance of any of the covenants, conditions, or other terms of this Subcontract,

then in any such event, each of which shall constitute a default hereunder by Subcontractor, Contractor shall, in addition to any other rights or remedies otherwise provided by this Subcontract and the other Contract Documents or by law, after giving Subcontractor written notice of default and forty-eight (48) hours within which to cure said default, have the right to exercise anyone or more of the following remedies:

- (i) attempt to remedy the default by whatever means Contractor may deem necessary or appropriate, including, but not limited to, correcting, furnishing, performing, or otherwise completing the Work, or any part thereof, by itself or through others and deducting the cost thereof (plus an allowance for administrative burden equal to fifteen percent (15%) of such costs) from any monies due or to become due to Subcontractor hereunder; or
- (ii) after giving Subcontractor an additional forty-eight (48) hours written notice (at any time following the expiration of the initial forty-eight (48) hours notice and curative period), terminate this Subcontract, without thereby waiving or releasing any rights or remedies against Subcontractor, and by itself or through others take possession of the Work, and all equipment of Subcontractor relating to the Work, all of which the Subcontractor hereby transfers, assigns and sets over to Contractor for and until the completion of the Work and securing Contractor the payment of its costs (plus and allowance for administrative burden equal to fifteen (15%) of such costs) and other damages under the Subcontract and for the breach thereof; it being intended that Contractor shall, for the stated purposes, be the assignee of and have a security interest in the property described above to the extent located on the Project (and Contractor may at any time file this Subcontract as a financing statement under applicable law); or
- (iii) recover from Subcontractor all losses, damages, penalties and fines, whether actual or liquidated, direct or consequential (including without limitation any increase in Contractor's cost of insurance resulting from Subcontractor's failure to maintain insurance coverage required hereunder), and all reasonable attorneys fees suffered or incurred by Contractor by reason of or as a result of Subcontractor's default.

The foregoing remedies shall be considered separate and cumulative and shall be in addition to every other remedy given hereunder or under the Contract Documents, or now or hereafter existing at law or in equity.

Except as limited by this Subcontract, Subcontractor shall have the rights and remedies available at law or in equity for a breach of this Subcontract by Contractor. Any default by Contractor shall be deemed waived unless Subcontractor shall have given Contractor written notice thereof within five (5) days after the occurrence of such default. Subcontractor shall be entitled to stop the Work or terminate this Subcontract only (i) on account of Contractor's failure to pay an amount to Subcontractor which is paid by Owner to Contractor under Subcontractor's application for payment that is approved in accordance with the Contract Documents; and (ii) where a good faith reason does not exist as to the withholding of such payments claimed by Subcontractor ("Contractor's Default"). Subcontractor shall not be entitled to stop the Work on account of a Contractor's Default unless such Contractor's Default shall have continued for more than ten (10) days after Contractor's receipt of written notice of such Contractor's Default from Subcontractor, specifying in detail the nature of the default and the steps necessary to cure the claimed default.

ubcontractor: (Initial

-4-

Contractor:

Subcontractor shall not be entitled to terminate this Subcontract except for a Contractor's Default which shall have continued for at least an additional thirty (30) days after: (i) Subcontractor shall have stopped Work in accordance with this paragraph; and (ii) Contractor shall have received thirty (30) days written notice of Subcontractor's intention to terminate this Subcontract.

Subcontractor shall not be entitled to receive any further payment until the Work shall be wholly completed to the satisfaction of Contractor and shall have been accepted by Contractor and Owner, at which time, if the unpaid balance, if any, of the Subcontract Price at the time of Subcontractor's default shall exceed the costs and expenses incurred in completing the Work and curing Subcontractor's default, such excess shall be paid to Subcontractor, but if such costs and expenses shall exceed unpaid balance, then Subcontractor shall pay the difference to Contractor. Such costs and expenses shall include not only the cost of completing the Work to the satisfaction of Contractor and Owner and of performing and furnishing all labor, services, materials, equipment and other items required therefore, but also all losses, damages, costs and expenses, whether direct or consequential, including, without limitation, attorneys and legal fees and disbursements, sustained, incurred or suffered or to be sustained, incurred or suffered by Owner or Contractor by reason of or resulting from any default of Subcontractor.

### **ARTICLE 11 - DISPUTES**

If a dispute should arise between Contractor and Subcontractor under or relating to the Subcontract, or the breach thereof, which does not involve the correlative rights and duties of Owner and is not, therefore, controlled by the Owner's Contract, then either party may seek redress of its grievances as to such disputes at law or in equity in a court of competent jurisdiction located in Miami-Dade County, Florida as hereinafter provides.

This Subcontract shall be governed and construed under the laws of the State of Florida. Each of the parties hereto consent to the jurisdiction and the venue of any such action in Miami-Dade County for all purposes in connection with this Subcontract. The Subcontractor waives its right to a jury trial in any and all actions and proceedings. The prevailing party shall be entitled to recover its reasonable attorney's fees and costs from the other party.

### **ARTICLE 12 - MISCELLANEOUS**

- (a) In the event that any term, provision, or part of the Subcontract is held to be illegal, invalid or unenforceable, such term, provision, or part shall be deemed severed from the Subcontract and the remaining terms, provisions and parts shall remain unaffected thereby. Where the context requires, neutral terms used herein shall include the masculine and feminine, and singular terms shall include the plural, and vice versa.
- (b) This Subcontract, including the documents incorporated herein by reference, embodies the entire agreement of the parties and supersedes all prior negotiations, agreements and understandings relating to the subject matter hereof. Subcontractor agrees that any claims against Contractor, irrespective of an alleged breach by Contractor of the Contract Documents, shall be based, nonetheless, upon this Subcontract and the Subcontract Price, and shall in no event be based upon an asserted fair and reasonable value of the Work performed.
- (c) This Subcontract may not be changed in any way except as herein provided or by written notice signed by a duly authorized officer or agent of each party. No requirement of this Subcontract may be waived except by written notice signed by a duly authorized officer of the waiving party. This provision may not be waived orally by Contractor.
- (d) The provisions of this Subcontract and the Contract Documents are intended to supplement and complement each other. If, however, any provision of this Subcontract irreconcilably conflicts with a provision of the Contract Documents, the provision imposing the greater duty on the Subcontractor shall govern.
- (e) As to any claim which arises out of Subcontractor's performance which is also caused by the acts or omissions of any third party, Subcontractor's liability hereunder shall be joint and several.
- (f) The failure of Owner or Contractor to insist upon performance or strict performance of the terms, covenants or conditions of this Subcontract or the Contract Documents shall not be deemed a waiver of any rights or remedies that Owner or Contractor may have, shall not be deemed to constitute an amendment of this Subcontract and shall not be deemed a waiver of any subsequent breach or default by Contractor of any of the terms, covenants, or conditions of this Subcontract.
- (g) Except as otherwise provided herein, no provision of the Subcontract shall in any way inure to the benefit of any third party (including the public at large) so as to constitute any such person as a third party beneficiary of this Contract or of anyone or more of the terms hereof or otherwise give rise to any cause of action in any person not a party hereto.
- (h) The captions of the articles in this Subcontract are inserted only as a matter of convenience and for reference and in no way define, limit or describe the scope of any article or paragraph herein.

IN WITNESS WHEREOF, the parties have duly executed this Subcontract as of the date first above written.

Contractor

Subcontractor: (Initial)

Subcontractor

Page - 5 -

Contractor: (Initia

50 STATE SECURITY SERVICE, INC.  By: John M. Williams	Feick Security Corporation  Name of Company  By:  Print Name: Gary Feick
Date: President  Date: Log zax	Title: President  Date: 7/0/08

106

Contractor: \_\_\_\_\_ (Initial)

Subcontractor: \_\_\_\_\_ (Initial) Page - 6 -

### Feick Security Corporation 8869 SW 1314 Street Miami, Florida 33176

### CORPORATE OVERVIEW

Founded by Mr. Fred Feick in 1958, Feick Security is linked by name with a tradition of dependable and efficient service that extends more than 50 years in American history.

Feick Security is a well-managed growth-oriented provider of security officers and related services. The company currently employs in excess of 98 individuals and offers services to commercial, industrial, governmental and residential clients. Feick Security Corporation is an equal opportunity employer.

In the company's 50-year history, Feick Security has established itself as one of the largest Security Officer and Security Computer Company in the local market. The company has achieved growth in excess of 25% per year and maintained profit margins substantially in excess of its peers in the industry, both larger and smaller. The company's growth to date has been funded principally from retained earnings. This success has been the result of experienced management, proper selection and intensive training of people, and remarkable responsiveness to customer needs and service opportunities.

Having developed a stable and proven management team, the company is poised for growth. Feick Security Corporation's team is confident that its solid foundation built on exceptional customer satisfaction together with carefully managed profitability, will enable the company to continue its growth and become an outstanding leader in the industry.

Feick Security Corporation 8869 SW 181\* Street Miami, Florida 33176

### **SERVICES**

Feick Security provides uniformed personnel for access control, theft prevention, vehicular, bike and foot patrol services as requested in this invitation to bid on a 24-hour basis, 365 days a year. Feick Security also provides specialized services including concierge, guard house, and doorman security services, personal security checks, traffic and parking control, plant security, protection against fire, theft, sabotage and safety hazards. Other clients have included retail establishments, Hospitals, and Governmental agencies.

Feick Security also provides corporate investigative services, security analysis, security surveys, background investigations, and personal security services for high profile executives and celebrities.

Feick Security managed and operated one of the largest security sectors for Miami-Dade County-GSA; from 1989 until May 2003 (over 5,000 hours), which included armed and unarmed security personnel.

This Invitation to Bid requires different levels of service personnel for various locations throughout Miami-Dade County. Personnel are both supervisory and front line service positions that require extensive background checks, drug testing and training each on a continuous basis.



Business Developt 111 NW 1st Street • 19th Miami, Florida 33128-

T 305-375-3111 F 305-375-

miamidado

ADA Coordination Agenda Coordination Animal Services

Art in Public Places Audit and Management Services

> Aviation Building

Building Code Compliance

**Business Development** 

Capital Improvements

Citizens' Independent Transportation Trust Commission on Ethics and Public Trust

Communications

Community Action Agency

Community & Economic Development

Community Relations Consumer Services

Corrections & Rehabilitation

Cultural Affairs

Elections

Emergency Management

Employee Relations

**Empowerment Trust** 

Enterprise Technology Services

Environmental Resources Management

Fair Employment Practices Finance

Fire Rescue

General Services Administration Covernment Information Center

Historic Preservation

Homeless Trust

Housing Agency

Housing Finance Authority

Human Services

Independent Review Panel

International Trace Consortium

Juvenila Services

Medical Examiner

Metro-Miami Action Plan

Metropolitan Planning Organization

Park and Recreation

Planning and Zoning

Procurement Management

Property Appraisal

Public Library System

Public Works

Sale Neighborhood Parks

Scaport

Solid Waste Management

Strategic Business Management

Task Force on Urban Economic Revitalization

Vizcaya Museum And Gardens

Water & Sewer

CERT. NO:

11468

APPROVAL DATE(s):

09/01/2007 - MICRO/SBE

08/31/2008

EXPIRATION DATE:

Dear Mr. Feick:

Gary Feick

September 12, 2007

Miami, FL 33176-0000

FEICK SECURITY CORPORATION

8869 SW 131st St, 2nd Floor

We are pleased to inform you that the Department of Business Development is now Small Business Affairs within the Department of Procurement Management. The review of your application and attachments submitted for certification as a small and/or disadvantaged business enterprise has been completed. This department hereby approves your firm as a Micro/Small Business Enterprise (MICRO/SBE) In Miami-Dade County in the categories listed below.

Your firm will be included in our registry of certified businesses and this certification is valid for twelve (12) months, expiring as noted above. This certification may require additional review at the time of bid or when your company is being considered by a prime contractor to meet a goal. It affords your company the opportunity to participate as a small business in the competitive process for contracts. Please note that the trade categories listed below are the only areas that your company is eligible to bid or participate in contracts under your current certification.

If any changes occur within your company during the certification period (such as ownership, address, telephone number, trade category, licensing, technical certification, bonding capacity, or if the business ceases to exist) you must notify this office in writing immediately. It is imperative that we maintain current information on your company at all times. All inquiries or changes related to this certification should be directed to the Certification Unit between the hours of 8:00 a.m. and 5:00 p.m. Monday through Friday. This department will forward to you an application for re-certification (a much shorter process) within four (4) weeks of the above expiration date. Please be advised that your firm may be prohibited from working on contracts obtained through this certification if you fail to re-certify or if the firm loses its certification for any reason.

We look forward to your participation in Miami-Dade County's small and/or disadvantaged business programs.

Sincerely,

Penelope Townsley, Interim Director

Small Business Affairs/Department of Procurement Management

CATEGORIES: (Your firm may bid or participate on contracts only under these categories)

Crime Prevention Services (MICRO/SBE)

Crossing Guard Services (MICRO/SBE)

Disaster Relief Services (MICRO/SBE) Guard And Security Services (MICRO/SBE)

Investigative Services (MICRO/SBE)

DSDR0020



Business Developm 111 NW 1st Street • 19th F Miami, Florida 33128-1 T 305-375-3111 F 305-375-3

miamidade.

Carlos Alvarez, Mayor

ADA Coordination Agenda Coordination

Animal Services

Art in Public Places

Audit and Management Services

viation

Building

Building Code Compliance
Business Development

Capital Improvements

Cilizens' Independent Transportation Trust

Commission on Ethics and Public Trust

Communications

Community Action Agency
Community & Economic Development

Community Relations

Consumer Services

Corrections & Rehabilitation

Cultural Affairs

Elections

Emergency Management

Employee Relations

Empowerment Trust

Enterprise Technology Services
Environmental Resources Management

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Fair Employment Practices

Fire Rescue

General Services Administration

Government Information Center

Historic Preservation

Homeless Trust

Housing Agency

Housing Finance Authority

Human Services

Independent Review Panel

International Trade Consortium

Juvenile Services
Medical Examiner

Metro-Miami Action Plan

Metropolitan Planning Organization

fark and Recreation

Planning and Zoning

Police

Procurement Management

Property Appraisal

Public Library System

Public Works

Safe Neighborhood Parks

Seaport

Solid Waste Management

Strategic Business Management

Team Metro

Transit

Task force on Urban Economic Revitalization

Vizcaya Museum And Gardens

Water & Sewer

September 12, 2007

FEICK SECURITY CORPORATION

CERT. NO:

11468

APPROVAL DATE(s):

edens Exelem Emple

09/01/2007 - MICRO/SBE

EXPIRATION DATE:

08/31/2008

CATEGORIES: (Your firm may bid or participate on contracts only under these categories)

Patrol Services (MICRO/SBE)

8869 SW 131st St, 2nd Floor

Surveillance Services (MICRO/SBE)

Protection Services (Not Including Buildings) (MICRO/SBE)

Security/Safety Consulting (MICRO/SBE)

Security Guards (MICRO/SBE)

Miami, FL 33176-0000

Gary Feick

DBDR0020

### **QUALIFICATION REQUIREMENTS**

Feick Security Corporation holds a valid "B" license, issued by the State of Florida, Division of Licensing. (See copy of "B" License).

A copy of the FCC License, issued by Industrial Wireless Technologies, Inc has been included in this invitation to bid.

Feick Security Corporation has a local, stationary base station/Dispatch Center manned 24 hours, 7 days per week, located at 8869 SW 131<sup>st</sup> Street 2<sup>nd</sup> Floor Miami, Florida 33176. Our Dispatch center is equipped with a four-line telephone system and a 5<sup>th</sup> telephone line dedicated for our facsimile machine. (305) 259-3000 Main line, (305) 259-3348, (305) 259-7154, (305) 259-7158 and (305) 259-3575 fax line.

Feick Security Corporation has been S.B.E (Small Business Enterprise) certified, since September 29, 2005.

Feick Security currently provides over 3,000 weekly man hours of continuous uninterrupted security guard service.

Feick Security has a computerized program that is capable of implementing a Biometric time keeping system upon award of contract. This system will record the starting and ending time of each employee assigned to this bid, by means of fingerprint identification.

### **MIAMI-DADE COUNTY**

### SECTION 4 BID SUBMITTAL FOR:

BID NO.: 8724-2/11

### SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME:	Feick Security Corporation
-	

### CHECKLISTS FOR REQUIRED ATTACHMENTS:

Refer to the details in Paragraph 2.6 to make sure to comply with all requirements.

	The Following Requirements Must be Completed by <u>All Bidders:</u>				
Reference:	Summarized Requirement:	Initial As Completed:			
Paragraph 2.6.1	Attach a copy of type "B" Security Agency, or "AB" Private Investigative and Security Branch Office, or "BB" Security Agency Branch Office, license issued by the State of Florida, Division of Licensing.	G.F			
Paragraph 2.6.2	Attach a copy of Radio license issued, or available under contract, to the bidder, by the Federal Communications Commission (FCC), which permits radio operations/coverage in Miami-Dade County. Two-way radio coverage shall cover the entire County.  The radio license is (select one): Issued to the bidder by the FCCXAvailable under contract to the bidder	G.F			

REVISED PAGE 64
Bid No. 8724-2/11 Addendum No. 3
June 23, 2008

# FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

CHARLES H. BRONSON COMMISSIONER

DIVISION OF LICENSING

ISSUE DATE:

10/19/06

B 2300172 LICENSE NO.

> PROVISIONS OF CHAPTER 493, FLORIDA STATUTES **DECEMBER 30, 2009** THE AGENCY OR SCHOOL NAMED BELOW IS LICENCED AND REGULATED UNDER THE FOR THE PERIOD EXPIRING

SECURITY AGENCY

FEICK, GARY A. PRESIDENT

CHARLES H. BRONSON COMMISSIONER

JUL-01-2008 FUE 11:02 AM

DELTA RADIO SYSTELS

FAX No. 3054779851

P. 001



### DELTA RADIO SYSTEMS.

READQUARTERS 2481 NW. T2nd Avenue. Mlami. Fl. 93122 Tel: 305-477-9941 Fux: 305-477-6304

18721 S. Digiz Havy: Culter Ridge, FL 33157 -Tel:305-253-7779: Fax:305-253-4766

Monday, June 30,2008

Mr. Gary Feick Feick Security Corporation 8869 SW 131st Street 2nd Floor Miami,FL 33176

Re: Miami-Dade County Bid Number:8724-2/11.

Dear Mr.Feick

This letter confirms to Mierni-Dade County that Feick Security Corporation uses 900 MHz Trunking Two-way Radio System. It covers all of Dade County. Feick Security Corporation has the ability with our company to increase all radios it needs for the 8724-2/11 bid.

Sincerely yours,

President

Delta Radio Systems, Inc.

LASERJET 3330 Jul 09 2008 12:57PM

JUL-01-2008 THE 11:02 AM Jul. 1. 2008 10:59AM

OELTA RADIO SYSTEAS

FAX No. 3054779851

ka perjakan gar<sup>ag</sup>a dan jega

Section Control

P. 002

No. 5630



industrial Communications & Electronics 350 N.W. 215 Street North Miami, Florida 33169

305-423-3000 • Fax 305-428-3020

July 1, 2008

Mr. Dino Ajo Delta Radio Systems 7805 NW 57th Street Miami, FL 33166

Dear Mr. Ajo:

Industrial Communications owns (10) Specialized Mobile Radio Systems in South Florida. We are licensed by the Federal Communications Commission and all of our clients, including Delta Radio Systems operate under our FCC license. Industrial has over 100 channels of frequencies operating in South Florida. A copy of our license is attached to this letter, together with a propagation study showing the mobile and portable coverage.

If you have any further questions, please feel free to call me.

Sincerely,

Hanogard Tom Haarsgaard

Vice President

Delta Radio Systems Inc.

Ø 002

Apr. 4. 20063.10:06AM Industrial Communications

No. 0113 P. 232/02/ Poss

KMNX434

0000497829

DS/02/2001



### Federal Communications Commission

### Wireless Telecommunications Bureau

### Radio Station Authorization

Call Sign: KNNX439	Pile Number: 0000497839	Print Date: 08/08/2001
Name of Licensee:	-	
INDUSTRIAL WIRELESS TECH 40 LONE ST	ANOLOGIES INC	
MARSHFIELD MA 02050		
Market Number:	Channel Block:	Sub-Market Designator:
MTA015	, 6	0
Market Hame: Miami-Fort Laude	erdalo	
The license hereof is authorized, for the p nershaller described. This authorisation	eriod indicated, to oporate a ratio transmitting embo is authorit to the provisions of the Communications is	act of 1934, we unrended subsequent act of

Federal Communications Commission, contained in Title 47 of the code of Federal Regulations.

Effective-Date	1st Bulld-out Date	2nd Build-out Date	3rd Build-out Date	4th Build-out Date	Expiration Data
08/07/2001	08/12/1999	08/12/2001			06/02/2011

### Conditions

Pursuant to Socilon \$35(h) of the Communications Act of 1934, as amended, (47 U.S.C. 209(h)), this license is subject to the following conditions: This premie does not vert in the licensee any right to operate a station nor any right in the use of frequencies beyond the term thereof nor in any other manner than suihorized herein. Nother this license nor the right granted thereunder shall be additioned or otherwise transferred in violation of the Communications Act of 1934, as amended, 47 U.S.C. 151, et seq. This Econso is subject in terms to the right of use or control conferred by Section 706 of the Communications Act of 1934, as amended, 47 U.S.C. 106.

A graphical representation of the geographic area authorized to this call sign may be generated by selecting "License Search" at the following web address: http://wibwww05.fcc.gov

### **QUALIFICATION REQUIREMENTS**

Feick Security Corporation holds a valid "B" license, issued by the State of Florida, Division of Licensing. (See copy of "B" License).

A copy of the FCC License, issued by Industrial Wireless Technologies, Inc has been included in this invitation to bid.

Feick Security Corporation has a local, stationary base station/Dispatch Center manned 24 hours, located at 8869 SW 131<sup>st</sup> Street 2<sup>nd</sup> Floor Miami, Florida 33176. Our Dispatch center is equipped with a four-line telephone system and a 5<sup>th</sup> telephone line dedicated for our facsimile machine. (305) 259-3000 Main line, (305) 259-3348, (305) 259-7154, (305) 259-7158 and (305) 259-3575 fax line.

Feick Security Corporation has been S.B.E (Small Business Enterprise) certified, since September 29, 2005.

Feick Security currently provides over 3,000 weekly man hours of continuous uninterrupted security guard service.

Feick Security has a computerized program that is capable of implementing a Biometric time keeping system upon award of contract. This system will record the starting and ending time of each employee assigned to this bid, by means of fingerprint identification.

### **DISPATCH CENTER**

Feick Security Corporation has a dispatch center that is available to handle any problems or concerns that may arise during the day-to-day operations. The dispatch center will be operated 24 hours a day, year round and manned by a State of Florida "D" Licensed dispatcher. Our Dispatcher Center is located at 8869 SW 131<sup>st</sup> Street 2<sup>nd</sup> Floor Miami, Fl.

In case of extreme emergency, our Dispatch center has been designed with an emergency back-up generator, therefore, having an immediate fully functioning Dispatch Center. In the event of a natural disaster and our corporate Dispatch Center is declared inoperable, Feick Security Corporation has an emergency back-up Dispatch Center, located at a different location, we would have the capability to remote transfer all incoming calls to a Feick Security Corporation phone line and have a secondary base station in place. Feick Security Corporation would temporarily move its operations to this fully functional location. This temporary dispatch center is also equipped with a backup generator, therefore are operations would not be interrupted.



### COLONNADE PROPERTIES LLC DOUGLAS ENTRANCE 800 DOUGLAS ROAD, SUITE 370, CORAL GABLES, FLORIDA 33134. TELEPHONE (305) 444-1941 FACSIMILE (305) 443-9972

June 23, 2008

Clerk of the Board 111 NW 1<sup>st</sup> Street 17<sup>th</sup> Floor Suite 202 Miami, Florida 33128-1983 ITB Bid No. 8724-2/11

Re: Security Contract Hours

To Whom It May Concern

Feick Security has been providing security guard service at our property on 1200 Brickell Ave from October 9, 2003 until present. The total amount of manned security guard hours are provided below:

Weekly HRS	Monthly HRS	Yearly HRS
311.00	1,347.67	16,172.00

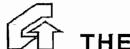
Thank you.

Sincerely,

Andrea Lopez

Brickell Investments, LLC

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### THE GREEN COMPANIES

Developer Builder Real Estate Broker Mortgage Broker Contractor Property Management

June 24, 2008

Clerk of the Board 111 NW 1<sup>st</sup> Street, 17<sup>th</sup> Floor, Suite 202 Miami, Florida 33128-1983 ITB Bid No. 8724-2/11

RE: Security Contract Hours

To Whom It May Concern:

Feick Security has been successfully providing security guard service for The Green Companies at our different job sites since early 1970 until present. The total amount of manned security guard hours are provided below:

Weekly HRS	Monthly HRS	Yearly HRS
406.00	1,759.33	21,112.00

In 1980 and 1990 Feick Security successfully patrolled and monitored the parking garage for Metrorail "Dadeland South Station" at Datran I and II. They were providing security guards service for The Green Companies at that time.

Thank you in advance.

Sincerely,

The Green Companies, Inc.

Richard M. Horton

**Executive Vice President** 

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COLONNADE PROPERTIES LLC
DOUGLAS ENTRANCE
800 DOUGLAS ROAD, SUITE 370, CORAL GABLES, FLORIDA 33134
TELEPHONE (305) 444-1941 FACSIMILE (305) 443-9972

June 24, 2008

Clerk of the Board 111 NW 1st Street 17th Floor Suite 202 Miami, Florida 33128-1983 ITB Bid No. 8724-2/11

Re: Security Contract Hours

To Whom It May Concern

Feick Security has been providing security guard service at our property at Douglas Entrance from early 1980 until present. The total amount of manned security guard hours are provided below:

Weekly HRS	Monthly HRS	Yearly HRS
388.50	1,683.50	20,202.00

Thank you.

Sincerely,

Andrea Lopez

Transwestern, Douglas Holdings LLC



3015 Grand Avenue, Suite 118 Coconut Grove, Florida 33133 www.cocowalk.net Phone 305-444-0777 Fax 305-441-8936

June 23, 2008

CLERK OF THE BOARD

111 NW 1<sup>st</sup> Street 17<sup>th</sup> Floor, Suite 202 Miami, FL 33128 ITB Bid No. 8724-2/11

RE: Security Contract Hours

To Whom It May Concern:

Feick Security has been successfully providing security guard service at our Property at CocoWalk Shopping Center from September 2006 until present. The total amount of security guard hours are provided below.

Weekly HRS 400

Monthly HRS 1,733.33

Yearly HRS 20,800

Thank you very much in advance. If you have any questions you can contact us in our Management Office at (305) 444-0777.

Sincerely,

Rick Torres
Property Manager

PMAT CocoWalk, LLC

122

### MIAMI-DADE COUNTY

### **SECTION 4**

BID NO.: 8724-2/11

### **BID SUBMITTAL FOR:**

	SECURITY	GUARD	SERVICES	FOR	THE MIAMI-DAD	DE TRANS	SIT
FIRM NAME:_							

Refer to the details in Paragraph 2.6 to make sure to comply with all requirements.

The Following Requirements Must be Completed by All Bidders Submitting Offers for Group II: Metrorail and Metromover Stations, Metrorail Parking, and Park and Ride Lots				
Reference	Summarized Requirement:	Initial As Completed.,		
Paragraph 2.6.5	Attach proof of experience providing approximately 5,000 weekly man hours of continuous uninterrupted satisfactory security guard services	N/A		
Group II Has a 14% SBE Goal (Re: Section 2, Paragraph 2.2)				

MIAMI-DADE COUNTY

### SECTION 4

BID NO.: 8724-2/11

## BID SUBMITTAL FORM: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME:

Feick Security Corporation

Refer to the details in Paragraph 2.28 to make sure to comply with all requirements

Completed Initial As G.F G.FG.Fidentify for each contract: (i) the client, (ii) a description of the work performed and the type of service provided, (iii) the total dollar value of the contract, (N) the contract duration, (v) the amount of money spent for each year of the Contract comparable contracts (similar in scope of services and requirements to those requested herein), The description should (vi) the client's contact person with their telephone numbers and e-mail address for reference, (vii) a statement or notation identifying the bidder as either the prime contractor a subcontractor or a sub-consultant, and (viii) the total number of service hours per week. Where possible, the document should list and describe those projects performed for Attach a document that describes your firm's past performance and experience in the successful delivery of services Attach a document that provides a detailed description of your firm's current or recent (within the past five years) Feick Security offers services to commercial, industrial, governmental, retail and government clients or similar size private entities and any work performed for the County Years The Following Requirements Must be Completed by residential clients. 50 Summarized Requirement: All Bidders: State the number of years that your firm has been in existence: similar to those requested in the solicitation. State the current number of employees: State the primary markets served. Paragraph 2.28.3 Paragraph Paragraph Reference: 2.28.2 2.28.1

Bid No. 8724-2/11 Addendum No. 3 June 23, 2008 REVISED PAGE 67; PAGE 67A

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### EXPERIENCE

Feick Security proud's itself in its ability to perform professional and ethical services to all its clients whether Government or in the Private sector.

Feick Security has several contracts similar to the requirements in security officers and supervisor employees set forth in this invitation to bid.

Below mentioned are some of the contracts that Feick Security has served or is serving in its 50-years of security provider.

Feick Security has provided similar scope of service to that requested in this RFP to Special Taxing Districts - (Governmental Agency), Mall of The Americas, General Service Management-GSA, and Royal Caribbean Cruise Lines.

Feick Security Corporation currently employees in excess of 98 employees, and provides security services to Major shopping center, retail establishments, office complex, residential communities, and building security.

A list of our current contracts, which we provide service for coincides with the experience and reference requirements of this invitation to bid, is mentioned below.

Douglas Entrance
 Office Complex, Coral Gables, Florida (388.5 Hours Weekly)
 \$260,000 per year and \$234,000 in expenditures

Mrs. Andrea Lopez Coral Gables, Florida 33134 305-444-1941 lopeza@colonnadeproperties.com

.125

Feick Security has been providing unarmed security service for Douglas Entrance for over 20 years. During this time we have assisted this client with CCTV Monitoring, Fire Alarm procedures, Access Control, golf cart and foot patrol services.

We currently provide over 12 security personnel on a weekly basis to this account.

Brickell Investments, LLC
 Upscale Office Tower, Brickell, Florida (311 Hours Weekly).
 \$210,000 per year and \$198,000 in expenditures

Mrs. Andrea Lopez
Brickell Ave, Florida 33131
305-371-0020
lopeza@colonnadeproperties.com

Feick Security has been providing unarmed security service for over 6 years. During this time we have assisted in front desk security, building access control, CCTV monitoring, Building lockdown, and controlled parking lot.

We currently provide over 9 security personnel on a weekly basis to this account.

\$335,000 per year and \$301,500 in expenditures.

 The Green Companies
 Office Towers/ Retail Space/ Parking Lot Enforcement/ Residential Condominium, Miami, Florida (406 Hours Weekly).

Mr. Rick Horton Miami, Florida 33156 305-670-1000

Feick Security has been providing unarmed security service for over 36 years. During this time we have assisted in parking lot enforcement, parking and traffic control, 24 hour CCTV monitoring, computerize building lock down, elevator access and control, 24 dispatching of security personnel, Fire system control, and Alarm response. Dadeland Center serves as a central operating center for multi jobsites for this client.

We currently provide over 12 security personnel on a weekly basis to this account.

PMAT Cocowalk, LLC
 Major Shopping Center, 3015 Grand Ave (400 Hours Weekly).
 \$530,000 per year and \$477, 000 in expenditures.

Mr. Rick Torres Coconut Grove, Florida 305-444-0777 rtorres@cocowalk.net

Feick Security has been providing unarmed security service for 2-years. During this time we have assisted in patrolling the interior and exterior perimeters of the Mall, customer service, 24 hour dispatching and 24 hour CCTV Monitoring, Fire Alarm and Fire Panel monitoring.

We currently provide over 10 security personnel on a weekly basis to this account.

All of our current client contracts renew automatically each year.

5. Bellsouth Building
Building Security and Access Control, Kendall, Florida (336 Hours per week)
\$255,000 per year and \$229,500 in expenditures

Mrs. JoAnn Dunmoyer Homestead, Florida 305-257-5435

Feick Security has been providing unarmed security service to Bellsouth for over 10 years. During this time we have assisted in front desk security, checking ID's, controlled parking access, Fire Alarm and Fire Panel monitoring.

We currently provide over 10 security personnel on a weekly basis to this account.

### PAST EXPERIENCE

Past experience with Miami-Dade County or similar Governmental Agency extended to proving security personnel of all levels of security to the following.

GENERAL SERVICE ADMINISTRATION - G.S.A Bid No. 0741-4/98-3

Mr. Ed Hollander, Chief 111 NW 1<sup>st</sup> Street Miami, Florida 33120

Mr. Kevin Lane, GSA Supervisor 111 NW 1<sup>st</sup> Street Miami, Florida 33120

Feick Security provided armed and unarmed security services to GSA Management for over 15 years from 1989 to 1994.

Feick Security furnished GSA with armed and unarmed security personnel, of all 3 levels of security to approximately 30 different sites located throughout Dade County Area on a weekly basis.

Level I unarmed security officer required one (1) year experience as a licensed Security Officer, or one (1) year Management or one (1) year accredited college course of study. Level II were armed and unarmed security officer requiring prior military, correctional and/or Police Officer experience. Level III were armed and unarmed security officers requiring three (3) years Police, Military Police, sworn Correctional officers with powers of arrests and or six (6) years career Military or accredited Bachelor's degree.

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Feick Security manned and operated for over 14 years a large security sector for Miami-Dade County-GSA. From 1989 to 1994 Gary Feick was awarded a security sector; which included all levels of Security Officers; this sector included over 2,000 manned hours. In 1994, Feick Security took over a security sector from a Company that was declared bankrupt. Feick Security was able uniform and staff over 75 employees within a matter of hours. This included major Miami-Dade County facilities, such as Department of Water & Sewer, Courthouses, Department of Corrections, Metro-Dade Zoning Department, Libraries, Metro-Dade Transit Authority (MDTA), Metro-Mover, Metro Dade Buildings, Miami-Dade Fire Department Headquarters, and Sanitation Departments/TTS. This included armed and unarmed security personnel. From 1994 until May 2003, Feick Security had over 5,000 manned hours for Miami-Dade County GSA contract. During the above said time, Gary Feick and his team had the lowest fine rate of all the companies in the GSA contract.

We provided over 100 security personnel both armed and unarmed on a weekly basis.

Under this contract Feick Security furnished armed security services to MDTA Metromover and MDTA Coral Way. Security personnel at these locations manned and enforced gate entry and identification procedures. Feick Security provided approximately 16 personnel on a weekly basis to investigate and control all security operations.

Feick Security has provided Security Service to large manpowered projects. Such as Super bowls, Tennis tournaments, Major corporations strikes, Federal court buildings, High profile individuals (Diplomats, Celebrities, etc.), Bank takeovers, Major Airlines and Airport work, Department of Transportation, Special Taxing Districts, HUD's, H.R.S Facilities (Department of Children & Families), and have also provided Security to Dade County Elections.

### SPECIAL TAXING DISTRICTS

Mr. Don Thompson, Manager 111 NW 1<sup>st</sup> Street Miami, Florida 33133

Feick Security provided unarmed security personnel service to Special Taxing Districts for over 5 years. During such time, we assisted this client with guardhouse operations. We provided over 20 security personnel on a weekly basis to this account.

### GENERAL SERVICES ADMINISTRATOR – FEDERAL COURTHOUSE

801 North Florida Avenue Tampa, Florida 33602

From 1991 to 1992 Feick Security provided armed security personnel and security screeners for the Federal Courthouse in Tampa, Florida. We assisted the client with guarding the highly profiled court case of overthrown military leader Manuel Noriega. Security screeners were responsible for ensuring that all personnel entering the courthouse were screened using walk through metal detectors and/or hand held wands. We provided 14 security personnel on a weekly basis

MIAMI-DADE COUNTY

SECTION 4

BID NO.: 8724-2/11

**BID SUBMITTAL FOR:** 

SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME:

Feick Security Corporation

Refer to the details in Paragraph 2.28 to make sure to comply with all requirements

REVISED PAGE 67: PAGE 678

Bid No.. 8724-2/11 Addendum No. 3
June 23, 2008

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### RECRUITMENT

Feick Security Corporation has an ongoing recruitment procedure that included recruitment through Miami-Dade and Broward County newspaper advertising, Human resources department efforts, job fairs, government and private employment agencies, military recruitment offices, Security Schools, employee referral bonuses, internet advertising and other sources available.

Feick Security Corporation will assign a Project Recruiter, who will visit numerous institutions and will find new and innovative ways of recruiting personnel, including by not limited to visiting different Military bases in the State of Florida.

Feick Security Corporation's screening process for potential employees is as follows.

- 1. Recruitment
- 2. Appointment and Application
- Test graded and Interviewed
- 4. Urinalysis and Physical Examination
- 5. Background Investigation / Verification of Documents
- 6. Processing
- 7. Schedule and Location Offer
- Orientation
- 9. Training
- 10. Placement

### Recruitment

The applicant will be recruited through newspaper advertising, recruiter efforts, and other resources available. Applicants prior to being invited to our office will go through an extensive interview process to determine the prospective applicant's ability and qualifications. Once it has been established that the applicant possesses the above mentioned an appointment will be scheduled.

### PERSONNEL DEVELOPMENT

### Appointment and Application

The prospective applicant will then be asked to complete an application for employment and a test to determine the employees ability to speak and write the English language, mathematical skills, problem solving and comprehension skills.

### Test Grading and Interview

Upon completion of the application and test provided, the Human Resource Director will review and grade the prospective applicant's test and determine whether the applicant has a passing grade of 80% or above, which will be required by our company in order to qualify for this contract. If it is determined that the applicant meets the minimum passing requirements, the applicant will proceed to the Human Resources Department for an interview. During the interview all areas of the application will be discussed in detail and later verified and copies of documentation will be obtained from applicant, Driver's License, Social Security Card, I-9 documentation, High School Diploma, Resume, DD214, and any other documentation applicant wishes to submit, such as Letter of Reference, Letter of Commendation, etc. Upon completion of the interview the H.R. Director will discuss the positions, salary and times available with the prospective applicant.

### Urinalysis and Physical Exams

The applicant will then be asked to submit to a physical and to a 8-panel drug test to be performed at an approved Health Care Clinic. Feick Security Corporation will obtain the results from the Health Care Clinic within 48 hours of completion of tests by applicants.

### Background Investigation and Document Verification

At this time the application will undergo an extensive background check and documents presented for employment will be verified. The applicants past employment record, character and personal references will be checked. Also, an extensive arrest check will be

conducted and the following areas will be checked. Local, State and Federal Crime. Through the Division of Licensing, web page we will check the applicants validity of their "D" & "G" Licenses.

### Processing

Upon the successful completion of the above-mentioned our Human Resources Department will then process the applicant. This section is the most time consuming because it entails covering all our company policies and filling out of company and Federal documentation. At this point the applicant has become a Feick Security employee and uniforms and equipment will be issued.

### Schedule and Location Offer

The security officer will then see our Project Manager to discuss the schedule and times the employee will be available to work, and a schedule with the Jobsite location will be offered in writing.

### Orientation

The security officer will then attend orientation; at which point all policies regarding Feick Security Corporation and this Contract will be discussed in detail. The security officer will again be tested after the orientation and will be required to pass with a grade of 75%. During the orientation the security officer will meet the Executive and Management staff involved with this contract.

### Training

Upon successful completion of the orientation class the security officer will be on payroll and scheduled to attend our training class. Outlined below.

### **Placement**

The security officer is assigned to his permanent jobsite and scheduled for onsite training.

### TRAINING PROGRAM

Feick Security Corporation's current training programs are designed to provide our clients with the best-informed and well-trained personnel to enhance our customer satisfaction. Feick Security will provide our security personnel with at least 24 hours of training prior to placement at any jobsite. Our in house training instructor Mr. John Gardner heads this program.

Feick Security has developed several training programs that enable the company to begin the contract with personnel that are knowledgeable and up to date with all State and Federal Laws, community post orders and specific site training procedures.

Feick Security values the importance of your business and recognizes the reward of continuing education. Our principals are "An educated employee = Good performance = Long term relationship". The following is a training schedule to be implemented at your sites prior to and during our term as your security provider.

- Initial Training This training will take place at our office and will encompass
  most of the material included in this section. The officer will be tested on their
  ability to handle stressful situations and handle public relations situations as
  needed.
- 2. Post-Training Phase I One week prior to commencement, Feick Security will send the company Instructor to meet with the Facility Manager/ Authorized Representative/ Site Supervisor. This meeting will take place at the site where training information will be received and a custom training program in accordance with all the rules and regulations set forth by the client will be implemented.
- 3. Post-Training Phase II This phase will take place two days prior to commencement of the contract. The training will be held at the client's site and the Facility and County Representative will be asked to attend. The attendees will

include all officers assigned to the post, all Feick Security Field Supervisors, Field Administrator and Project Manager.

- 4. Post-Training Phase III During our first month on site, our Field Supervisor will visit the post on a daily basis, during each shift. This will serve as backup training to ensure the officers are knowledgeable with all systems and procedures. Training certificates will be assigned and available to Management for review.
- 5. Post-Training Phase IV After the first month of service, Feick Security will hold a monthly meeting at the site with the officers. This will serve as continuing education for all officers and a review of new orders or changes that have been made per management request. All new staffing, due to turnover will go through the training beginning with number 1.
- 6. Post-Training Phase V In order to maintain a smooth transaction, should a call-out occur due to an emergency, sickness, or any other reason. Feick Security will have additional trained personnel including our Field Supervisors. These officers are experienced and qualified members of Feick Security who will be adequately prepared to cover your sites.

Feick Security Corporation's Classroom training curriculum includes but not limited to the following,

- Ethics and Professionalism
- Legal Issues / Civil Liability / Law
- Patrol Techniques and Observations
- Emergency Procedures
- Report Writing
- Fire Suppression / Detection
- Public Relations / Customer Service
- Feick Security Philosophy
- Safety Awareness, Workplace Violence.
- Vehicle and Equipment safety

Training will be scheduled after the employee has completed his/her application process. Successful completion of specific training will be the final process, which will complete the employee's acceptance status with Feick Security Corp. Once the employee completes the entire process they will be placed on a 90-day probationary period and monitored closely by our staff and Field Supervisors.

Feick Security will track each individuals training history by maintaining excellent paper trail from the trainer to the management staff. Our Security Scheduling Program can keep track of all trained personnel and the jobsites at which they have been trained.

### EMPLOYEE RETENTION PROGRAMS

Feick Security Corporation's turnover rate is very standard for the industry; however, Feick Security Corporation has programs that will increase retention and assist in complying with the ultimate goal for maintaining a stable workforce.

- Employee of the Month Program Feick will establish an Employee of The Month program to reward employees for their on the job performance. They will be recognized in the form of a certificate and receive a cash reward for their dedication.
- Suggestion of the Month Award A separate award will be issued to the employee that recommends any suggestion, which is placed into policy or operations.
- Excellent Attendance Award This award will be given quarterly to the employees, which the company feels had the best attendance record for the quarter.
- Beyond the Call of Duty Award This is Feick Security Corporation's most prestigious award and is awarded to the employee who took the extra time, made an extra effort, cared a little more, inspired others to do the same, represented the company and the Client with pride and honor, and was overall example of what we all aspire to be.
- Referral Program A cash award for each personnel recommended and passes our 90-day probationary period.
- Overtime Feick Security pays overtime when an employee works over 40 hours per week as stated by law. We do not believe in shortcuts such as placing employees in weekly salary so that you don't have to pay overtime. Instead, we encourage moderate overtime because we know very well that it supplements employee's salaries with that extra incentive they need to stay on board.

	SUBCONTRACT AGREEMENT
Date: July 9, 2008	
CONTRACTOR: 50 State Security Service, Inc. 1125 NE 125 Street Miami, Florida 33161	Attention: John M. Williams
SUBCONTRACTOR: Delad Security, Inc 6073 N.W. 167 St. Miami, FL 33015	Attention: Stan Bonk
OWNER: Miami-Dade Co	ounty (Miami-Dade Transit)
Dade Transit as	Guard Services, supervision, management, equipment and support for Miamistellian Invitation to Bid - Bid No. 8724-2/11. Specific location and post be agreed following formal notification by Miami-Dade County.
PROJECT: Armed Security 8724-2/11	Guard Services for Miami-Dade Transit as defined in Invitation to Bid - Bid No.
SUBCONTRACT PRICE: Attached as Exh	nibit A
project. Invoices	ice to Miami-Dade County will be established based on the "Start Date" for the s will be prepared and delivered on a two (2) week cycle following the initial oughout the contract term.
	bcontractor (as defined above), in consideration of the mutual covenants and conditions valuable consideration, the receipt and sufficiency of which are hereby conclusively ws:
ARTICLE 1 - CONTRACT DOCU	MENTS
and (b) the contract between the Cont the Owner Contract is expressly made	for this Subcontract consist of (a) this Subcontract and any exhibits and schedules attached hereto tractor and the Owner (the "Owner Contract"). To the extent applicable to the Subcontract Work, de part of this Subcontract, including, without limitation, any and all addendums, exhibits, and mentary) thereto, and all modifications made prior to the date of this Subcontract.

ARTICLE 2 - WORK Subcontractor: 53

(Initial)

Contractor: \_\_\_\_\_ (Initial)

The term "Work" means: (i) the furnishing and performance of all Subcontractor services by "Subcontractor" (as defined on Page I hereof), at or for the benefit of the "Project" (as defined on Page I hereof) or which can be reasonably inferred from the general scope of this Subcontract or the Contract Documents. In the event that portions of the Contract Documents are inconsistent, the provision imposing the most stringent requirement (e.g., the highest quality, the greatest quantity) shall control. All Work shall be completed strictly in accordance with the requirements of this Subcontract and the Contract Documents.

The Contract Documents have been and are available for examination by Subcontractor at all reasonable times at the office of Contractor. Subcontractor represents and agrees that it has carefully examined and understands the Contract Documents relevant to the Work; has adequately investigated the nature and conditions of the Project site and locality; has familiarized itself with conditions affecting the difficulty of the Work; and has entered into this Subcontract based on its own examination, investigation and evaluation and not in reliance upon any opinions or representations of Contractor.

The Contract Documents are to be treated by Subcontractor as "scope" documents and do not necessarily indicate or describe all items required for the full performance and proper completion of the Work. It is the intent of this Subcontract that Subcontractor is to furnish for the "Subcontract Price" (as defined on Page I hereof) all items required for proper completion of the Work.

As a part of its obligation to provide and perform the Work, Subcontractor recognizes its responsibility to furnish a competent and adequate staff and use its best skill and attention for the proper administration, coordination, supervision and superintendence of the Work including, without limitation: (i) organizing the procurement of all materials and equipment so that they will be available at the time they are needed for the Work; (ii) keeping an adequate force of skilled workers on the job to complete the Work in strict accordance with all requirements of this Subcontract and the Contract Documents; (iii) maintaining throughout the duration of the Work a competent superintendent and any necessary assistants, all of whom speak English and shall be acceptable to Contractor and shall not be changed without the written consent of Contractor; (iv) enforcing discipline and order among Subcontractor's employees and not employing at the Project any unfit person or anyone not skilled in the task assigned; and (v) submitting to Contractor the names, responsibilities and titles of the principal members of Subcontractor's staff.

Subcontractor shall be bound to Contractor by the terms and conditions of this Subcontract and the Contract Documents, as the same shall be applicable to the Work, and hereby assumes toward Contractor all of the duties, obligations and responsibilities that Contractor has assumed toward "Owner" (as defined on Page 1 hereof).

### ARTICLE 3 - SUBCONTRACT PRICE

Contractor shall pay to Subcontractor for the exacting performance and timely completion of the Work and performance of all duties, obligations and responsibilities of Subcontractor under this Subcontract and the Contract Documents, the sum set forth as the Subcontract Price hereof, subject only to additions and deductions as expressly provided in this Subcontract. Subcontractor shall not be entitled to any payment until this Subcontract has been properly executed and all documents and information to be furnished by Subcontractor have been supplied to and approved by Contractor.

On or before each Monthly Billing Date (as defined on page I hereof), Subcontractor shall submit to Contractor, in such form and supported by such data as Contractor may require, a payment application showing the value of the Work performed ("Completed Work"), (to the satisfaction of Contractor and Owner) at the Project site. Within ten (10) days after receiving a progress payment from Owner, Contractor shall make a progress payment to Subcontractor equal to the value of the Completed Work as of the corresponding Monthly Billing Date, to the extent approved by Contractor and allowed and paid by Owner on account of the Work. The time when such payments shall be due the Subcontractor shall be postponed until Contractor has received same from the Owner, and the Subcontractor hereby expressly accepts the risk that it will not be paid for Subcontract Work performed by it in the event that Contractor, for whatever reason, is not paid by the Owner for such Work. The Subcontractor further agrees and acknowledges that it relies primarily for payment of Subcontract Work performed on the credit and ability to pay of the Owner, and not on that of Contractor and that the payment by the Owner to Contractor for Subcontract Work performed by the Subcontractor shall be a condition precedent to any payment obligation of Contractor to the Subcontractor.

### **ARTICLE 4 - CHANGE ORDERS**

Owner has reserved the right under the Contract Documents to require Contractor to make changes in the Work, including additions thereto and deletions therefrom. Additionally, Contractor reserves the right under this paragraph to require Subcontractor to make changes in the Work, including additions thereto and deletions therefrom, without invalidating this Subcontract. Contractor may from time to time, by written order ("Change Order") to Subcontractor, make changes in the Work to the same extent and in the same manner as may be required of Contractor by Owner under the Contract Documents. Subcontractor shall thereupon perform the changed Work in accordance with the terms of this Subcontract, Contract Documents and the Change Order.

Subcontractor: _	Ds	(Initial)	Page - 2 -	Contractor:	(Initial)

Upon request of Contractor and in a time and manner sufficient to permit Contractor to comply with its obligations under the Contract Documents, Subcontractor shall submit a written proposal for any applicable price and time adjustment attributable to the changed Work, detailed as Contractor or Owner may require, supported by and conforming to the requirements of the Contract Documents.

If the parties are able to agree upon the amount of the Subcontract Price adjustment and the extent of any time adjustment, such adjustments shall be set forth in the Change Order, which shall be accepted by Subcontractor. If the parties are unable to agree upon such adjustments, Contractor may elect to issue the Change Order to Subcontractor directing such work to be performed by Subcontractor and any adjustments to Subcontract Price or time shall be subject to ultimate determination in accordance with this Subcontract and the Contract Documents and Subcontractor shall, nonetheless, proceed immediately with the changed Work. A failure of the Subcontractor to perform this work shall constitute a material breach of this Agreement, regardless of the legitimacy of the Subcontractor's contentions as it is specifically understood and agreed that the progress of the Subcontract Work may not be delayed by reason of any controversy between the parties. Subcontractor shall keep a detailed account of the direct savings and direct costs due to the changed Work separately from its other accounting records and shall make such records available to Contractor at Contractor's request. Failure to keep adequate and separate cost records of the changed Work and to furnish it to Contractor upon its request, shall constitute an acceptance on Subcontractor's part of Contractor's determination of the direct savings and direct cost of such changed Work. In no event shall Subcontractor proceed with changed Work without a written Change Order and Contractor shall not be liable for any additional costs incurred or delays encountered in the performance of such changed Work without such a written Change Order.

The Subcontractor agrees that no claim, invoice or application for payment shall include any modifications to the Price, without an executed change order, pursuant to which such work is eligible for payment.

### **ARTICLE 5 - NOTICES**

All written notices provided for in this Subcontract shall be deemed given if delivered personally to a party or sent by certified mail, return receipt requested to the authorized executive or representatives of a party at its address. Either party may, from time to time, by notice to the other as herein provided, designate a different address and/or representatives to which notices to it should be sent.

### ARTICLE 6 - INSURANCE

Before commencing the Work and until completion and final acceptance thereof by Owner, Subcontractor shall obtain and maintain at its expense, insurance coverage from companies, in amounts and in form and substance acceptable to the Contractor. As a condition to commencement of the Work and to any payment for the Work, Subcontractor shall furnish a certificate, satisfactory to Contractor, from each insurance company showing the required insurance to be in force and stating that the insurance will not be canceled or changed except upon at least thirty (30) days written notice thereof to Contractor other than cancellation for non-payment in which case ten (10) days written notice will be given to Contractor or as otherwise required by the Contract Documents. The certificate shall name Contractor, Owner and any other parties required by the Contract Documents as additional insureds.

### **ARTICLE 7 - INDEMNITY**

To the fullest extent permitted by law, Subcontractor shall defend, indemnify and hold harmless Contractor and its directors, officers, shareholders, employees and agents (collectively "Contractor's Personnel") as well as any affiliates, parents and subsidiaries of Contractor and as well Owner against any and all losses, liabilities, costs, claims, causes of actions, suits, damages and expenses (including reasonable attorneys fees and disbursements), arising out of or resulting from performance of the Subcontractor's Work under this Subcontract.

### **ARTICLE 8 - COMPLIANCE**

By executing this Subcontract, Subcontractor represents and warrants to Contractor and Owner that it possesses all necessary licenses. Subcontractor shall comply with and cooperate with other subcontractors, Contractor and Owner in complying with all legal requirements associated with performance of the Work.

### **ARTICLE 9 - PERFORMANCE**

The Work shall be performed and furnished under the direction and to the satisfaction of Contractor, but Subcontractor shall not thereby be relieved of its obligation to supervise the Work, using its best skill and attention, or its obligation to perform the Work

Subcontractor: (Initial) Page - 3 - \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Subcontractor: (Initial)	Page - 3 -	141	Contractor:	(Initial
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as provided for herein. Subcontractor shall be bound by the interpretations and decisions of Owner to the same extent as Contractor may be bound thereby under the Contract Documents. The Subcontractor shall proceed with the Subcontract Work in a prompt and diligent manner, without delay, and shall perform the work so as not to delay the other subcontractors at the Project and to ensure completion of the Subcontract Work in accordance with the schedule as agreed to by Contractor and as may be modified at the sole discretion of Contractor, time being of the essence. The Subcontractor shall coordinate its work and cooperate with the Contractor.

### ARTICLE 10 - DEFAULT

Should Subcontractor at any time:

- (a) fail to supply the services and other things required of it in sufficient quantities and of required quality to perform the Work with the skill, conformity, promptness and diligence required hereunder,
- (b) cause interference to the Project:
- (c) file a petition under the United States Bankruptcy Code, is adjudged bankrupt, makes a general assignment for the benefit of creditors, becomes insolvent, or becomes subject to a receivership;
- (d) fail to properly and promptly make payment for all labor and services provided in the performance of the Work;
- (e) fail to promptly and timely prosecute the Work; or
- (f) fail in the Contractor's opinion in the performance or observance of any of the covenants, conditions, or other terms of this Subcontract,

then in any such event, each of which shall constitute a default hereunder by Subcontractor, Contractor shall, in addition to any other rights or remedies otherwise provided by this Subcontract and the other Contract Documents or by law, after giving Subcontractor written notice of default and forty-eight (48) hours within which to cure said default, have the right to exercise anyone or more of the following remedies:

- (i) attempt to remedy the default by whatever means Contractor may deem necessary or appropriate, including, but not limited to, correcting, furnishing, performing, or otherwise completing the Work, or any part thereof, by itself or through others and deducting the cost thereof (plus an allowance for administrative burden equal to fifteen percent (15%) of such costs) from any monies due or to become due to Subcontractor hereunder; or
- (ii) after giving Subcontractor an additional forty-eight (48) hours written notice (at any time following the expiration of the initial forty-eight (48) hours notice and curative period), terminate this Subcontract, without thereby waiving or releasing any rights or remedies against Subcontractor, and by itself or through others take possession of the Work, and all equipment of Subcontractor relating to the Work, all of which the Subcontractor hereby transfers, assigns and sets over to Contractor for and until the completion of the Work and securing Contractor the payment of its costs (plus and allowance for administrative burden equal to fifteen (15%) of such costs) and other damages under the Subcontract and for the breach thereof; it being intended that Contractor shall, for the stated purposes, be the assignee of and have a security interest in the property described above to the extent located on the Project (and Contractor may at any time file this Subcontract as a financing statement under applicable law); or
- (iii) recover from Subcontractor all losses, damages, penalties and fines, whether actual or liquidated, direct or consequential (including without limitation any increase in Contractor's cost of insurance resulting from Subcontractor's failure to maintain insurance coverage required hereunder), and all reasonable attorneys fees suffered or incurred by Contractor by reason of or as a result of Subcontractor's default.

The foregoing remedies shall be considered separate and cumulative and shall be in addition to every other remedy given hereunder or under the Contract Documents, or now or hereafter existing at law or in equity.

Except as limited by this Subcontract, Subcontractor shall have the rights and remedies available at law or in equity for a breach of this Subcontract by Contractor. Any default by Contractor shall be deemed waived unless Subcontractor shall have given Contractor written notice thereof within five (5) days after the occurrence of such default. Subcontractor shall be entitled to stop the Work or terminate this Subcontract only (i) on account of Contractor's failure to pay an amount to Subcontractor which is paid by Owner to Contractor under Subcontractor's application for payment that is approved in accordance with the Contract Documents; and (ii) where a good faith reason does not exist as to the withholding of such payments claimed by Subcontractor ("Contractor's Default"). Subcontractor shall not be entitled to stop the Work on account of a Contractor's Default unless such Contractor's Default shall have continued for more than ten (10) days after Contractor's receipt of written notice of such Contractor's Default from Subcontractor, specifying in detail the nature of the default and the steps necessary to cure the claimed default.

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ubcontractor:	3	(Initial)	Page -	- 4 -		Contractor:	(Initial)

Subcontractor shall not be entitled to terminate this Subcontract except for a Contractor's Default which shall have continued for at least an additional thirty (30) days after: (i) Subcontractor shall have stopped Work in accordance with this paragraph; and (ii) Contractor shall have received thirty (30) days written notice of Subcontractor's intention to terminate this Subcontract.

Subcontractor shall not be entitled to receive any further payment until the Work shall be wholly completed to the satisfaction of Contractor and shall have been accepted by Contractor and Owner, at which time, if the unpaid balance, if any, of the Subcontract Price at the time of Subcontractor's default shall exceed the costs and expenses incurred in completing the Work and curing Subcontractor's default, such excess shall be paid to Subcontractor, but if such costs and expenses shall exceed unpaid balance, then Subcontractor shall pay the difference to Contractor. Such costs and expenses shall include not only the cost of completing the Work to the satisfaction of Contractor and Owner and of performing and furnishing all labor, services, materials, equipment and other items required therefore, but also all losses, damages, costs and expenses, whether direct or consequential, including, without limitation, attorneys and legal fees and disbursements, sustained, incurred or suffered or to be sustained, incurred or suffered by Owner or Contractor by reason of or resulting from any default of Subcontractor.

### **ARTICLE 11 - DISPUTES**

If a dispute should arise between Contractor and Subcontractor under or relating to the Subcontract, or the breach thereof, which does not involve the correlative rights and duties of Owner and is not, therefore, controlled by the Owner's Contract, then either party may seek redress of its grievances as to such disputes at law or in equity in a court of competent jurisdiction located in Miami-Dade County, Florida as hereinafter provides.

This Subcontract shall be governed and construed under the laws of the State of Florida. Each of the parties hereto consent to the jurisdiction and the venue of any such action in Miami-Dade County for all purposes in connection with this Subcontract. The Subcontractor waives its right to a jury trial in any and all actions and proceedings. The prevailing party shall be entitled to recover its reasonable attorney's fees and costs from the other party.

### ARTICLE 12 - MISCELLANEOUS

- (a) In the event that any term, provision, or part of the Subcontract is held to be illegal, invalid or unenforceable, such term, provision, or part shall be deemed severed from the Subcontract and the remaining terms, provisions and parts shall remain unaffected thereby. Where the context requires, neutral terms used herein shall include the masculine and feminine, and singular terms shall include the plural, and vice versa.
- (b) This Subcontract, including the documents incorporated herein by reference, embodies the entire agreement of the parties and supersedes all prior negotiations, agreements and understandings relating to the subject matter hereof. Subcontractor agrees that any claims against Contractor, irrespective of an alleged breach by Contractor of the Contract Documents, shall be based, nonetheless, upon this Subcontract and the Subcontract Price, and shall in no event be based upon an asserted fair and reasonable value of the Work performed.
- (c) This Subcontract may not be changed in any way except as herein provided or by written notice signed by a duly authorized officer or agent of each party. No requirement of this Subcontract may be waived except by written notice signed by a duly authorized officer of the waiving party. This provision may not be waived orally by Contractor.
- (d) The provisions of this Subcontract and the Contract Documents are intended to supplement and complement each other. If, however, any provision of this Subcontract irreconcilably conflicts with a provision of the Contract Documents, the provision imposing the greater duty on the Subcontractor shall govern.
- (e) As to any claim which arises out of Subcontractor's performance which is also caused by the acts or omissions of any third party, Subcontractor's liability hereunder shall be joint and several.
- (f) The failure of Owner or Contractor to insist upon performance or strict performance of the terms, covenants or conditions of this Subcontract or the Contract Documents shall not be deemed a waiver of any rights or remedies that Owner or Contractor may have, shall not be deemed to constitute an amendment of this Subcontract and shall not be deemed a waiver of any subsequent breach or default by Contractor of any of the terms, covenants, or conditions of this Subcontract.
- (g) Except as otherwise provided herein, no provision of the Subcontract shall in any way inure to the benefit of any third party (including the public at large) so as to constitute any such person as a third party beneficiary of this Contract or of anyone or more of the terms hereof or otherwise give rise to any cause of action in any person not a party hereto.
- (h) The captions of the articles in this Subcontract are inserted only as a matter of convenience and for reference and in no way define, limit or describe the scope of any article or paragraph herein.

IN WITNESS WHEREOF, the parties have duly executed this Subcontract as of the date first above written.

Contractor				Subcontractor	 143	
Subcontractor:	6	(Initial)	Page - 5 -		Contractor:	(Initial)

50 STATE SECURITY SERVICE, INC.	Delad Security, Inc
Ву:	R-
Print Name: John M. Williams	Print Name: Stan Bonk
Title: President	Title: Project Manager
Date:	Date: 2064 11, 2008

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Subcontractor: \_\_\_\_\_\_(Initial) Page - 6 - Contractor: \_\_\_\_\_\_(Initial)



### Federal Communications Commission Wireless Telecommunications Bureau Radio Station Authorization

Page 1 of 1

LICENSEE NAME: INDUSTRIAL WIRELESS TECHNOLOGIES INC

3058195554

INDUSTRIAL WIRELESS TECHNOLOGIES INC 40 LONE STREET MARSHFIELD MA 02050

on Number (FRN)
File Number
0002699032
Service 6-901/935-940 MHz.

Grant Date	Effective Date	Expiration Date	Frint Date
09-25-2006	09 - 25 - 2008	OR-16-2016	09-26-2006

Market Number	Channel Block	Sub-Market Designator	
MTAO15	G	0	
		J.,	

Morket Name: Miami-Fort Laudgroata				
1st Build-out Date	2nd Build-out Date	3rd Build-out Date	4th Build-out Date	
OB - 16 - 1999	12-31-2002			

### SPECIAL CONDITIONS OR WAIVERS/CONDITIONS

### Conditions:

Pursuant to Section 309(h) of the Communications Act of 1934, as amended, 47-U.S.C. Section 309(h), this license is subject to the following conditions: This ileanse shall not vest in the licensee any right to operate the station not any right in the use of the frequencies designated in the license beyond the form thereof nor in any other manner than authorized herein. Neither the license nor the right granted thereunder shall be assigned or otherwise transferred in violation of the Communications Act of 1934, as amended. See 47 U.S.C. Section 310(d). This license is subject in terms to the right of use or control conferred by Section 706 of the Communications Act of 1934, as amended. See 47 U.S.C. Section 606.

To view the geographic great associated with the license, go to the Universal Licensing System (ULS) homepage at http://wireless.fcc.gov/uls and select "License Search". Follow this instructions on how to search for license information.

> FCC 601 - M8 February 2006

TOTAL P.02

### AWARD SHEET

### ADDENDUM NO. 7

TQ:

All Using Departments

DATE:

December 10, 2007

FROM: Maria Hevia

DPM

BID NO.:

EM7797-2/07-2

TITLE:

**Emergency Security Guard** 

Services

Please note the following change(s):

Correct the hourly rates for Sector 1D as follows:

Sector ID Bounded on North by the South side of Flagler Street, extending South to the North side of SW 64<sup>th</sup> Street, East and West to the Miami-Dade County limits.

### AWARDED VENDOR: DELAD SECURITY

A. LEVEL 1

B. LEVEL 2

C. LEVEL 3

\$21.25/Per guard/per hour

\$ 24.19/Per guard/per hour

\$27.16/Per guard/per hour

ALL OTHER INFORMATION REMAINS THE SAME

### SECTION 4: BID SUBMITTAL Bid No: 8724-2/11

### 2.28.1

Delad Security Inc. has successfully completed any and all contract for Miami Dade County. Delad Security Inc. presently holds a contract with Miami Dade County GSA Emergency contract # EM7797-2/07-ORT, covering Sector 1-D sense May, 2005, with 4285 total man hours. Delad Security Inc., held contracts with Miami Dade School Board, and previous GSA contracts.

Delad Security Inc. has provided additional service to GSA upon request to support other security companies when short on manpower.

### 2.28.2

Delad Security Inc. has been in business sense 1989, in the Miami Dade County area. Delad Security Inc. employees approximately 250 armed and unarmed security officers. The present time Delad Security Inc. provides service for sector 1-D for Miami Dade County.

### 2.28.3

Delad Security Inc. is the PRIMARY CONTRACTOR presently holds a contract with Miami Dade County GSA Emergency contract # EM7797-2/07-ORT, covering Sector 1D. The contract amount is estimated just under \$ 5,000,000.00. The contract went from May of 2005 and ending September of 2008.

We provide armed and unarmed security for Miami Dade County facility, which includes 26 locations totaling 3,552 hours per week with approximately 92 armed and unarmed officers. Delad Security provide a stationary or roving patrol officer for each facility. These officers obtain information from each visitor who enters a Miami Dade County facility requesting identification prior to entering.

Contact Person: Daniel Payne

200 NW First St. – Suite 102 Miami, Florida 33128 305-375-1011

### MIAMI DADE COUNTY FACILITY

Building & Zoning, Total service hours per week are 376 plus per week

### **Contact Person:**

Nick Sene 11825 SW 26<sup>th</sup> Street Miami Florida 786-315-2890

. 14:7

WASA Virginia Key, Total service hours per week are 1063 hours.

### **Contact Person:**

Edward Harris WASA Security Supervisor 3071 SW 38<sup>th</sup> Avenue Miami, Florida 786-552-8590

WASA Douglas Administration, Total service hours per week are 391 hours.

### **Contact Person:**

Edward Harris WASA Security Supervisor 3071 SW 38<sup>th</sup> Avenue Miami, Florida 786-552-8590

WASA LeJeune, Total service hours per week are 253 hours per week

### **Contact Person:**

Edward Harris WASA Security Supervisor 3071 SW 38<sup>th</sup> Avenue Miami, Florida 786-552-8590

MDC Waste Management Transfer Stations, Two (2) location, the service hours per week are 189 hours

### **Contact Person:**

Mr. Lovely 2900 SW 72<sup>nd</sup> Avenue Miami Florida 305-594-1509

Miami Dade County Libraries, Nine (9) locations Total service hours per week are 287 hours.

### **Contact Person:**

Wil Fowler 101 W Flagler Street Miami Florida 305-375-8373 fowler@mdpls.org Miami Dade County HUD. Eight (8) locations Total service hours per week are 551 hours.

### **Contact Person:**

Yolanda Reyes 305-541-1220

Sweetwater City Hall. Total service hours per week are 15 hours

### **Contact Person:**

J.C. Alverez 100 SW 109<sup>th</sup> Avenue Miami, Florida 305-221-0411

**COCONUT GROVE NEIGHBORHOOD CENTER.** Total service hours per week are 80 hours

### **Contact Person:**

Joan Carter 3750 South Dixie Highway Miami Florida 305-233-5129

MIAMI DADE FLAGLER BUILDING. Total service hours per week are 328 hours.

### **Contact Person:**

David Racine 104 W. Flagler Street Miami, Florida 305-349-7600 Dracine@miamidade.gov

MIAMI DADE COUNTY PARKS & RECREATION. Total hours for this location vary

### **Contact Person:**

Chief George Poulos 3701 SW 70<sup>th</sup> Avenue Miami, Florida 33155 305-669-4021 MIAMI DADE COUNTY DATA CENTER: Total service hours per week are 456 hours

### **Contact Person:**

Johnny Fountain 5600 SW 87<sup>th</sup> Avenue Miami Florida 305-596-8100

### 2.28.4

\_Delad Security, Inc. was awarded Miami Dade County GSA on April 1, 2005 contract # EM7797-2/07-OTR for a total of 4825 hours.

### 2.28.5

Delad Security Inc., has used various types of advertising for employment such as, Career Builders, Monster, USA Jobs, and word of mouth in regards to looking for employees. We also, try to retain employees who would have lost there jobs due to change of contract.

### 2.28.6

Delad Security Inc. provides an in-house training class for all employees who wish to be come part of Delad Security. Prior to any employee starting with this company, he/she will go through a 16 hour seminar which covers the following topics:

Company policy and procedure Time management Uniforms Report writing Radio communications Post procedures.

At the end of this course each security officer is given a 100 question test with a 75% passing grade to be employed with Delad Security.

### 2.28.7

Retention has never been an issue with Delad Security Inc.; we have employees who have been with the company for over 15 years.

### 2.28.8



# FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

DIVISION OF LICENSING CHARLES H. BRONSON COMMISSIONER

70/60/10 ISSUE DATE:

B 9000008 LICENSE NO.

> PROVISIONS OF CHAPTER 493, FLORIDA STATUTES, EDR THE PERIOD EXPIRING JULY 27, 2010 THE AGENCY OR SCHOOL NAMED BELOW IS LICENCED AND REGULATED UNDER THE FOR THE PERIOD EXPIRING

SECURITY AGENCY

CHARLES H. BRONSON

COMMISSIONER

05/05 PAGE OMEGA TEMP SER

\$999618908

### SUBCONTRACT AGREEMENT

Date: July 9, 2008

**CONTRACTOR:** 

Attention: John M. Williams

50 State Security Service, Inc. 1125 NE 125 Street Miami, Florida 33161

SUBCONTRACTOR:

Attention: Nick Navarro

Navarro Security Group, Inc. 1341 S.W. 21<sup>st</sup> St. Fort Lauderdale, FL 33312

OWNER:

Miami-Dade County (Miami-Dade Transit)

### SUBCONTRACTOR SERVICES:

Armed Security Guard Services, supervision, management, equipment and support for Miami-Dade Transit as defined in Invitation to Bid - Bid No. 8724-2/11. Specific location and post assignments to be agreed following formal notification by Miami-Dade County.

PROJECT:

Armed Security Guard Services for Miami-Dade Transit as defined in Invitation to Bid - Bid No.

8724-2/11

### SUBCONTRACT PRICE:

Attached as Exhibit A

### MONTHLY BILLING DATE:

The initial invoice to Miami-Dade County will be established based on the "Start Date" for the project. Invoices will be prepared and delivered on a two (2) week cycle following the initial invoice and throughout the contract term.

Contractor (as defined above) and Subcontractor (as defined above), in consideration of the mutual covenants and conditions contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby conclusively acknowledged, hereby agree as follows:

### ARTICLE 1 - CONTRACT DOCUMENTS

The "Contract Documents" for this Subcontract consist of (a) this Subcontract and any exhibits and schedules attached hereto and (b) the contract between the Contractor and the Owner (the "Owner Contract"). To the extent applicable to the Subcontract Work, the Owner Contract is expressly made part of this Subcontract, including, without limitation, any and all addendums, exhibits, and conditions (general, special or supplementary) thereto, and all modifications made prior to the date of this Subcontract.

ARTICLE 2 - WORK

Subcontractor: (Initial

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Contractor: (Initial

The term "Work" means: (i) the furnishing and performance of all Subcontractor services by "Subcontractor" (as defined on Page I hereof), at or for the benefit of the "Project" (as defined on Page I hereof) or which can be reasonably inferred from the general scope of this Subcontract or the Contract Documents. In the event that portions of the Contract Documents are inconsistent, the provision imposing the most stringent requirement (e.g., the highest quality, the greatest quantity) shall control. All Work shall be completed strictly in accordance with the requirements of this Subcontract and the Contract Documents.

The Contract Documents have been and are available for examination by Subcontractor at all reasonable times at the office of Contractor. Subcontractor represents and agrees that it has carefully examined and understands the Contract Documents relevant to the Work; has adequately investigated the nature and conditions of the Project site and locality; has familiarized itself with conditions affecting the difficulty of the Work; and has entered into this Subcontract based on its own examination, investigation and evaluation and not in reliance upon any opinions or representations of Contractor.

The Contract Documents are to be treated by Subcontractor as "scope" documents and do not necessarily indicate or describe all items required for the full performance and proper completion of the Work. It is the intent of this Subcontract that Subcontractor is to furnish for the "Subcontract Price" (as defined on Page I hereof) all items required for proper completion of the Work.

As a part of its obligation to provide and perform the Work, Subcontractor recognizes its responsibility to furnish a competent and adequate staff and use its best skill and attention for the proper administration, coordination, supervision and superintendence of the Work including, without limitation: (i) organizing the procurement of all materials and equipment so that they will be available at the time they are needed for the Work; (ii) keeping an adequate force of skilled workers on the job to complete the Work in strict accordance with all requirements of this Subcontract and the Contract Documents; (iii) maintaining throughout the duration of the Work a competent superintendent and any necessary assistants, all of whom speak English and shall be acceptable to Contractor and shall not be changed without the written consent of Contractor; (iv) enforcing discipline and order among Subcontractor's employees and not employing at the Project any unfit person or anyone not skilled in the task assigned; and (v) submitting to Contractor the names, responsibilities and titles of the principal members of Subcontractor's staff.

Subcontractor shall be bound to Contractor by the terms and conditions of this Subcontract and the Contract Documents, as the same shall be applicable to the Work, and hereby assumes toward Contractor all of the duties, obligations and responsibilities that Contractor has assumed toward "Owner" (as defined on Page 1 hereof).

### ARTICLE 3 - SUBCONTRACT PRICE

Contractor shall pay to Subcontractor for the exacting performance and timely completion of the Work and performance of all duties, obligations and responsibilities of Subcontractor under this Subcontract and the Contract Documents, the sum set forth as the Subcontract Price hereof, subject only to additions and deductions as expressly provided in this Subcontract. Subcontractor shall not be entitled to any payment until this Subcontract has been properly executed and all documents and information to be furnished by Subcontractor have been supplied to and approved by Contractor.

On or before each Monthly Billing Date (as defined on page I hereof), Subcontractor shall submit to Contractor, in such form and supported by such data as Contractor may require, a payment application showing the value of the Work performed ("Completed Work"), (to the satisfaction of Contractor and Owner) at the Project site. Within ten (10) days after receiving a progress payment from Owner, Contractor shall make a progress payment to Subcontractor equal to the value of the Completed Work as of the corresponding Monthly Billing Date, to the extent approved by Contractor and allowed and paid by Owner on account of the Work. The time when such payments shall be due the Subcontractor shall be postponed until Contractor has received same from the Owner, and the Subcontractor hereby expressly accepts the risk that it will not be paid for Subcontract Work performed by it in the event that Contractor, for whatever reason, is not paid by the Owner for such Work. The Subcontractor further agrees and acknowledges that it relies primarily for payment of Subcontract Work performed on the credit and ability to pay of the Owner, and not on that of Contractor and that the payment by the Owner to Contractor for Subcontract Work performed by the Subcontractor shall be a condition precedent to any payment obligation of Contractor to the Subcontractor.

### ARTICLE 4 - CHANGE ORDERS

Owner has reserved the right under the Contract Documents to require Contractor to make changes in the Work, including additions thereto and deletions therefrom. Additionally, Contractor reserves the right under this paragraph to require Subcontractor to make changes in the Work, including additions thereto and deletions therefrom, without invalidating this Subcontract. Contractor may from time to time, by written order ("Change Order") to Subcontractor, make changes in the Work to the same extent and in the same manner as may be required of Contractor by Owner under the Contract Documents. Subcontractor shall thereupon perform the changed Work in accordance with the terms of this Subcontract, Contract Documents and the Change Order.

Subcontractor: /// (Initial)

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Contractor: (Initia

Upon request of Contractor and in a time and manner sufficient to permit Contractor to comply with its obligations under the Contract Documents, Subcontractor shall submit a written proposal for any applicable price and time adjustment attributable to the changed Work, detailed as Contractor or Owner may require, supported by and conforming to the requirements of the Contract Documents.

If the parties are able to agree upon the amount of the Subcontract Price adjustment and the extent of any time adjustment, such adjustments shall be set forth in the Change Order, which shall be accepted by Subcontractor. If the parties are unable to agree upon such adjustments, Contractor may elect to issue the Change Order to Subcontractor directing such work to be performed by Subcontractor and any adjustments to Subcontract Price or time shall be subject to ultimate determination in accordance with this Subcontract and the Contract Documents and Subcontractor shall, nonetheless, proceed immediately with the changed Work. A failure of the Subcontractor to perform this work shall constitute a material breach of this Agreement, regardless of the legitimacy of the Subcontractor's contentions as it is specifically understood and agreed that the progress of the Subcontract Work may not be delayed by reason of any controversy between the parties. Subcontractor shall keep a detailed account of the direct savings and direct costs due to the changed Work separately from its other accounting records and shall make such records available to Contractor at Contractor's request. Failure to keep adequate and separate cost records of the changed Work and to furnish it to Contractor upon its request, shall constitute an acceptance on Subcontractor's part of Contractor's determination of the direct savings and direct cost of such changed Work. In no event shall Subcontractor proceed with changed Work without a written Change Order and Contractor shall not be liable for any additional costs incurred or delays encountered in the performance of such changed Work without such a written Change Order.

The Subcontractor agrees that no claim, invoice or application for payment shall include any modifications to the Price, without an executed change order, pursuant to which such work is eligible for payment.

### **ARTICLE 5 - NOTICES**

All written notices provided for in this Subcontract shall be deemed given if delivered personally to a party or sent by certified mail, return receipt requested to the authorized executive or representatives of a party at its address. Either party may, from time to time, by notice to the other as herein provided, designate a different address and/or representatives to which notices to it should be sent.

### ARTICLE 6 - INSURANCE

Before commencing the Work and until completion and final acceptance thereof by Owner, Subcontractor shall obtain and maintain at its expense, insurance coverage from companies, in amounts and in form and substance acceptable to the Contractor. As a condition to commencement of the Work and to any payment for the Work, Subcontractor shall furnish a certificate, satisfactory to Contractor, from each insurance company showing the required insurance to be in force and stating that the insurance will not be canceled or changed except upon at least thirty (30) days written notice thereof to Contractor other than cancellation for non-payment in which case ten (10) days written notice will be given to Contractor or as otherwise required by the Contract Documents. The certificate shall name Contractor, Owner and any other parties required by the Contract Documents as additional insureds.

### **ARTICLE 7 - INDEMNITY**

To the fullest extent permitted by law, Subcontractor shall defend, indemnify and hold harmless Contractor and its directors, officers, shareholders, employees and agents (collectively "Contractor's Personnel") as well as any affiliates, parents and subsidiaries of Contractor and as well Owner against any and all losses, liabilities, costs, claims, causes of actions, suits, damages and expenses (including reasonable attorneys fees and disbursements), arising out of or resulting from performance of the Subcontractor's Work under this Subcontract.

### **ARTICLE 8 - COMPLIANCE**

By executing this Subcontract, Subcontractor represents and warrants to Contractor and Owner that it possesses all necessary licenses. Subcontractor shall comply with and cooperate with other subcontractors, Contractor and Owner in complying with all legal requirements associated with performance of the Work.

### ARTICLE 9 - PERFORMANCE

The Work shall be performed and furnished under the direction and to the satisfaction of Contractor, but Subcontractor shall not thereby be relieved of its obligation to supervise the Work, using its best skill and attention, or its obligation to perform the Work

Subcontractor: (Initial)

Page - 3 - \SH

Contractor: (Initial)

as provided for herein. Subcontractor shall be bound by the interpretations and decisions of Owner to the same extent as Contractor may be bound thereby under the Contract Documents. The Subcontractor shall proceed with the Subcontract Work in a prompt and diligent manner, without delay, and shall perform the work so as not to delay the other subcontractors at the Project and to ensure completion of the Subcontract Work in accordance with the schedule as agreed to by Contractor and as may be modified at the sole discretion of Contractor, time being of the essence. The Subcontractor shall coordinate its work and cooperate with the Contractor.

### ARTICLE 10 - DEFAULT

Should Subcontractor at any time:

- (a) fail to supply the services and other things required of it in sufficient quantities and of required quality to perform the Work with the skill, conformity, promptness and diligence required hereunder,
- (b) cause interference to the Project:
- (c) file a petition under the United States Bankruptcy Code, is adjudged bankrupt, makes a general assignment for the benefit of creditors, becomes insolvent, or becomes subject to a receivership;
- (d) fail to properly and promptly make payment for all labor and services provided in the performance of the Work;
- (e) fail to promptly and timely prosecute the Work; or
- (f) fail in the Contractor's opinion in the performance or observance of any of the covenants, conditions, or other terms of this Subcontract,

then in any such event, each of which shall constitute a default hereunder by Subcontractor, Contractor shall, in addition to any other rights or remedies otherwise provided by this Subcontract and the other Contract Documents or by law, after giving Subcontractor written notice of default and forty-eight (48) hours within which to cure said default, have the right to exercise anyone or more of the following remedies:

- (i) attempt to remedy the default by whatever means Contractor may deem necessary or appropriate, including, but not limited to, correcting, furnishing, performing, or otherwise completing the Work, or any part thereof, by itself or through others and deducting the cost thereof (plus an allowance for administrative burden equal to fifteen percent (15%) of such costs) from any monies due or to become due to Subcontractor hereunder; or
- (ii) after giving Subcontractor an additional forty-eight (48) hours written notice (at any time following the expiration of the initial forty-eight (48) hours notice and curative period), terminate this Subcontract, without thereby waiving or releasing any rights or remedies against Subcontractor, and by itself or through others take possession of the Work, and all equipment of Subcontractor relating to the Work, all of which the Subcontractor hereby transfers, assigns and sets over to Contractor for and until the completion of the Work and securing Contractor the payment of its costs (plus and allowance for administrative burden equal to fifteen (15%) of such costs) and other damages under the Subcontract and for the breach thereof; it being intended that Contractor shall, for the stated purposes, be the assignee of and have a security interest in the property described above to the extent located on the Project (and Contractor may at any time file this Subcontract as a financing statement under applicable law); or
- (iii) recover from Subcontractor all losses, damages, penalties and fines, whether actual or liquidated, direct or consequential (including without limitation any increase in Contractor's cost of insurance resulting from Subcontractor's failure to maintain insurance coverage required hereunder), and all reasonable attorneys fees suffered or incurred by Contractor by reason of or as a result of Subcontractor's default.

The foregoing remedies shall be considered separate and cumulative and shall be in addition to every other remedy given hereunder or under the Contract Documents, or now or hereafter existing at law or in equity.

Except as limited by this Subcontract, Subcontractor shall have the rights and remedies available at law or in equity for a breach of this Subcontract by Contractor. Any default by Contractor shall be deemed waived unless Subcontractor shall have given Contractor written notice thereof within five (5) days after the occurrence of such default. Subcontractor shall be entitled to stop the Work or terminate this Subcontract only (i) on account of Contractor's failure to pay an amount to Subcontractor which is paid by Owner to Contractor under Subcontractor's application for payment that is approved in accordance with the Contract Documents; and (ii) where a good faith reason does not exist as to the withholding of such payments claimed by Subcontractor ("Contractor's Default"). Subcontractor shall not be entitled to stop the Work on account of a Contractor's Default unless such Contractor's Default shall have continued for more than ten (10) days after Contractor's receipt of written notice of such Contractor's Default from Subcontractor, specifying in detail the nature of the default and the steps necessary to cure the claimed default.

Subcontractor: M (Initial)

Page - 4 -

Contractor: (Initial)

Subcontractor shall not be entitled to terminate this Subcontract except for a Contractor's Default which shall have continued for at least an additional thirty (30) days after: (i) Subcontractor shall have stopped Work in accordance with this paragraph; and (ii) Contractor shall have received thirty (30) days written notice of Subcontractor's intention to terminate this Subcontract.

Subcontractor shall not be entitled to receive any further payment until the Work shall be wholly completed to the satisfaction of Contractor and shall have been accepted by Contractor and Owner, at which time, if the unpaid balance, if any, of the Subcontract Price at the time of Subcontractor's default shall exceed the costs and expenses incurred in completing the Work and curing Subcontractor's default, such excess shall be paid to Subcontractor, but if such costs and expenses shall exceed unpaid balance, then Subcontractor shall pay the difference to Contractor. Such costs and expenses shall include not only the cost of completing the Work to the satisfaction of Contractor and Owner and of performing and furnishing all labor, services, materials, equipment and other items required therefore, but also all losses, damages, costs and expenses, whether direct or consequential, including, without limitation, attorneys and legal fees and disbursements, sustained, incurred or suffered or to be sustained, incurred or suffered by Owner or Contractor by reason of or resulting from any default of Subcontractor.

### **ARTICLE 11 - DISPUTES**

If a dispute should arise between Contractor and Subcontractor under or relating to the Subcontract, or the breach thereof, which does not involve the correlative rights and duties of Owner and is not, therefore, controlled by the Owner's Contract, then either party may seek redress of its grievances as to such disputes at law or in equity in a court of competent jurisdiction located in Miami-Dade County, Florida as hereinafter provides.

This Subcontract shall be governed and construed under the laws of the State of Florida. Each of the parties hereto consent to the jurisdiction and the venue of any such action in Miami-Dade County for all purposes in connection with this Subcontract. The Subcontractor waives its right to a jury trial in any and all actions and proceedings. The prevailing party shall be entitled to recover its reasonable attorney's fees and costs from the other party.

### **ARTICLE 12 - MISCELLANEOUS**

- (a) In the event that any term, provision, or part of the Subcontract is held to be illegal, invalid or unenforceable, such term, provision, or part shall be deemed severed from the Subcontract and the remaining terms, provisions and parts shall remain unaffected thereby. Where the context requires, neutral terms used herein shall include the masculine and feminine, and singular terms shall include the plural, and vice versa.
- (b) This Subcontract, including the documents incorporated herein by reference, embodies the entire agreement of the parties and supersedes all prior negotiations, agreements and understandings relating to the subject matter hereof. Subcontractor agrees that any claims against Contractor, irrespective of an alleged breach by Contractor of the Contract Documents, shall be based, nonetheless, upon this Subcontract and the Subcontract Price, and shall in no event be based upon an asserted fair and reasonable value of the Work performed.
- (c) This Subcontract may not be changed in any way except as herein provided or by written notice signed by a duly authorized officer or agent of each party. No requirement of this Subcontract may be waived except by written notice signed by a duly authorized officer of the waiving party. This provision may not be waived orally by Contractor.
- (d) The provisions of this Subcontract and the Contract Documents are intended to supplement and complement each other. If, however, any provision of this Subcontract irreconcilably conflicts with a provision of the Contract Documents, the provision imposing the greater duty on the Subcontractor shall govern.
- (e) As to any claim which arises out of Subcontractor's performance which is also caused by the acts or omissions of any third party, Subcontractor's liability hereunder shall be joint and several.
- (f) The failure of Owner or Contractor to insist upon performance or strict performance of the terms, covenants or conditions of this Subcontract or the Contract Documents shall not be deemed a waiver of any rights or remedies that Owner or Contractor may have, shall not be deemed to constitute an amendment of this Subcontract and shall not be deemed a waiver of any subsequent breach or default by Contractor of any of the terms, covenants, or conditions of this Subcontract.
- (g) Except as otherwise provided herein, no provision of the Subcontract shall in any way inure to the benefit of any third party (including the public at large) so as to constitute any such person as a third party beneficiary of this Contract or of anyone or more of the terms hereof or otherwise give rise to any cause of action in any person not a party hereto.
- (h) The captions of the articles in this Subcontract are inserted only as a matter of convenience and for reference and in no way define, limit or describe the scope of any article or paragraph herein.

IN WITNESS WHEREOF, the parties have duly executed this Subcontract as of the date first above written.

Contractor Subcontractor

Subcontractor: /// (Initial)

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ontractor: \_\_\_\_\_(Initial)

50 STATE SECURITY SERVICE, INC.

By: Joan William

Print Name: John M. Williams

Title: Pre

President

Date:

Navarro Security Group, Inc.

Name of Company

By: Nick Navarra

Print Name: Nick Navarro

Title: President/CEO

Date: 7-10-08

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Contractor: (Initial)

Subcontractor: \_\_\_\_\_\_(Initial)

# MIAMI-DADE TRANSIT REQUEST FOR PROPOSAL

Security Guard Services for Miami-Dade Transit



NAVARRO SECURITY GROUP INC. 1341 S.W. 21<sup>st</sup> TERRACE FORT LAUDERDALE, FL 33312

Telephone # 954 – 581 - 1516

- 1: OFFICE LOCATION
- 2: KEY PERSONNEL AND STAFF ORGANIZATION
- 3: HIRING AND BACKGROUND CHECK
- 4: SIMILAR SERVICES
- 5: INDIVIDUAL CLIENT CONTRACTS
- 6: CONTRACTS TERMINATED PRIOR TO EXPIRATION
- 7: EXISITNG LAWSUITS
- 8: JUDGEMENTS LEVIED
- 9: SPECIALIZED PROJECTS / AREAS
- 10: TYPES AND LEVELS OF PROTECTIVE SERVICES
- 11: CERTIFICATION TRAINING
- 12: SPECIALIZED TRAINING
- 13: TRAINING
- 14: QUALITY CONTROL PROGRAM
- 15: SUPPORT EQUIPMENT
- 16: OTHER SERVICES PROVIDED
- 17: EMPLOYEES PROFICIENT IN SPEAKING AND WRITING ENGLISH
- 18: FULL TIME vs. PART TIME EMPLOYEES
- 19: MBE PARTICIPATION ENHANCEMENT
- **20: REFERENCES**
- 21: EMERGENCY PREPAREDNESS PLAN
- 22: AVAILABILITY OF ARMED OFFICERS

THE NAVARRO SECURITY GROUP INC. NAVARRO SECURITY SERVICES 1341 SW 21<sup>st</sup> TERRACE FORT LAUDERDALE, FL 33312

The Navarro Security Group would like to thank the Miami-Dade Transit for the opportunity to respond to this Request for Proposal for Security Guard Services.

The Navarro Security Group has had extensive experience in recommending and providing security solutions and superior security technology for major sites, including such areas as airports, public transport facilities and other government facilities. Since the events of September 11<sup>th</sup> we have been asked by many governmental agencies to advise and implement security solutions.

As a well established and successful security company with its headquarters located in Fort Lauderdale, Navarro is in a position to offer flexibility of service tailored to the present and future needs of the Miami-Dade Transit without compromising the level and quality of such services.

We have adopted a proactive approach with all accounts. Working together with our clients on an on-going consultative basis, we look for ways to continually improve our service. In this way we are able to establish a true "Partnership" with each client.

At Navarro, our goal is "to be the best." This is a goal we do not take lightly. It is our commitment to the industry and our clients.

Louis Sorrentino (Director of Special Services, Navarro Security Group) is authorized to make representation on behalf of the Navarro Group in responding to this RFP. He can be reached at:

1341 SW 21<sup>st</sup> Terrace Fort Lauderdale, FL 33312 Telephone # 954 – 581 - 1516 Email: Sorrentino@Navarrosecurity.com

### **Client References or Reference Accounts**

### CITY BOCA RATON CITY HALL

City of Boca Raton

Municipal Services Complex 2500 NW 1<sup>st</sup> Avenue, Building A Boca Raton, FL 33431 Public Works director Contact Person: Capt. Dixon

Phone Number 561-338-1243

UNIFORM SECURITY

### CITY BOCA RATON MUNICIPAL BUILDING

Contact Person: Greg Kuller Phone Number 561-239-0383 UNIFORM SECURITY

### CITY BOCA RATON WATER PLANT

Contact Person: Norman Wellings Phone Number 561-338-7322 UNIFORM SECURITY

### **CITY OF FT. LAUDERDALE**

City of Fort Lauderdale

City of Fort Lauderdale Executive Airport 1401 West Commercial Blvd, Suite 200

Fort Lauderdale, Florida

Contact Person: Mr. Alex Erskine Phone Number: (954) 938-4966

UNIFORM SECURITY/PATROL SERVICE

### City of Fort Lauderdale COOLEY'S LANDING, Marine Patrol

Contact Person: Jamie Hart Phone Number: (954) 828-5423

UNIFORM SECURITY/PATROL SERVICE

### City of Fort Lauderdale MUNICIPAL DOWN TOWN PARKING

Contact Person: Laurence

Phone Number: (954) 938-4966,

UNIFORM SECURITY/PATROL SERVICE

### CITY OF HALLANDALE BEACH - 3 LOCATIONS SAFE DISTRICT

City of Hallandale

Hallandale Beach, Florida

400 South Federal Highway

Hallandale Beach, Florida 33009

Contact Person: Kenneth Cowley

Phone Number 954-457-1434

UNIFORM SECURITY

Neighborhood Safe District

**Roving Patrol/Gate House Security** 

THREE ISLANDS

ATLANTIC SHORES

Roving Patrol/Gate House Security

LAYNE BLVD.

Roving Patrol/Gate House Security

### TOWN OF GOLDEN BEACH POLICE, MIAMI DADE COUNTY

Town of Golden Beach

Town of Golden Beach, Florida

Contact Person: Chief Jim Skinner

Phone Number 786-251-5059

UNIFORM SECURITY/GATE HOUSE

### Navarro Technical Services, Inc.

Alarm Monitoring, Installation, Service Alarm & CCTV Systems

**Broward County facilities Management** 

**Broward County Libraries** 

**Broward County Mass transit** 

City of Coconut Creek

Town of Golden Beach

### OFFICE LOCATION

Navarro maintains offices in each of the tri-county areas, Broward, Miami Dade and Palm Beach counties.

The company's main headquarters and Technical Division are located at:

The Navarro Group, Inc. 1341 S.W. 21<sup>st</sup> Terrace Fort Lauderdale, FL 33312

Tel: 954 581 1516 Fax: 954 581 8687

E-mail: <u>Sorrentino@navarrosecurity.com</u> Web Address: <u>www.navarrosecurity.com</u>

Other locations:

Dade County Office 2655 LeJeune Rd., Suite 500 Goral Gables, FL 331334

Palm Beach County Office 2001 Palm Beach Lakes Blvd., Suite 300 West Palm Beach, Florida 33409

Navarro Security Group, Inc 1341 SW 21<sup>st</sup> Terrace Ft Lauderdale, FL 33312

Navarro Security Group Inc. is a corporation established in the State of Florida.

The company has been in business for 15 years and is regional.

The company is owned by: Nick and Sharron Navarro

Navarro Security Group Inc. 1341 SW 21<sup>st</sup> Terrace Fort Lauderdale, FL 33312

Tel: 954 581 1516 Fax: 954 581-8687

### 2: KEY PERSONNEL AND STAFF ORGANIZATION

Management in Fort Lauderdale with this responsibility would be Nick Navarro, President and CEO, and Louis Sorrentino, Director. Their unique experiences both in law enforcement and the private sector security business bring an added value to this contract. In particular as sheriff, Mr. Navarro's direct involvement with security at the Fort Lauderdale International Airport, Port Everglades and with the Tri Rail security provided by the Sheriff's Department during his tenure, gives him an added perspective not only on the problems and difficulties which might be encountered in a contract of this nature but also the experience and knowledge to successfully resolve them.

### NICK NAVARRO President and CEO



Sheriff Nick Navarro (retired) is an internationally recognized law enforcement professional whose entire life has been dedicated to the reduction of crime and the improvement of the quality of life for all. His experience as Sheriff, from 1984 to 1992, of one of the nation's largest law enforcement agencies, the Broward County Sheriff's Office, prepared him for initiating and growing a successful multi-million dollar organization. Under his tutelage, the Broward Sheriff's Office emerged as a truly professional law enforcement agency, recognized nationally

by the Commission on Accreditation for Law Enforcement Agencies (CALEA) and internationally by police and government agencies throughout the world.

He was honored by the Blue Lightning Task Force by being chosen as its Steering Committee Chairman for seven years. Among other honors was being chosen as Chairman of the Florida Sheriffs Association's Anti-Crack Cocaine Task Force; President of the International Narcotics Enforcement Officers Association (INEOA); Keynote speaker at the National Sheriffs Association Conference in Minneapolis, Minnesota in 1991, and being the recipient of hundreds of awards from various law enforcement, civic, and charitable organizations throughout the world.

Sheriff Navarro is a member of the Association of Former Federal Narcotic Agents.

Sheriff Navarro is also a member of the American College of Forensic Examiners International, Inc. Most recently, the American College of Forensic Examiners International, designated Sheriff Navarro Certified in Homeland Security, Class III. This designation as a CHS is limited to a select group of professionals who have demonstrated, by virtue of their experience, training, knowledge, skill, and education, a total commitment to homeland security.

# SHARRON NAVARRO Vice President



Sharron Navarro is Vice President and Director of the Navarro Group and is actively involved in the operational management of the Company. She previously owned and operated Navarro Realty, Inc., a Broward County real estate company for approximately 13 years until it was sold to another larger real estate company. She is a member of the American Society for Industrial Security. Mrs. Navarro is active in many community organizations including the Florida Philharmonic Assn., South Florida Symphony Assn., American Cancer Association,

HANDY, Henderson mental Health Assn., the Broward County Humane Society, and served as president of the Royal Dames of Cancer Research, Inc. for three years. She also serves on the North Broward Hospital District Cancer Center Advisory Committee. During her husband Nick's tenure as Sheriff of Broward County, she founded the "Going Home Fund," wherein runaway children were returned to heir homes, and POLO (Partners of Law Officers), an organization to assist special needs of law enforcement officers. Mrs. Navarro served with distinction on the 17<sup>th</sup> Circuit Judicial Nominating Commission, the Foundation Health Corporation, s subsidiary of the North Broward Hospital District and the City of Fort Lauderdale Cemetery Board.

Among the honors she ha received was "Woman of Achievement:" named as one of the "Ten Best Dressed" in the community and "Woman of the Year."

# LOUIS SORRENTINO Director



Louis Sorrentino has been with the company since its inception in 1993 and has served as the President of the Uniformed Security Division and as Director of Special Services. He is responsible for responding on behalf of the company to numerous bid opportunities such as Request For Proposal (RFP's), Request for Letter of Intent (RLI's) and Intent To Negotiate (ITN's) etc. He has been responsible for securing large contracts for the company. Most recently he has worked with local and

State Governmental Agencies to provide security for crucially important public facilities such as water treatment plants. He is directly involved in, and coordinates legal issues such as law suits, interrogatories and is the company liaison between attorneys. He conducts internal affairs investigations revolving around administrative complaints, investigations of security officers and other staff.

He has spent his entire professional career in law enforcement, including the period from 1980 to 1993 during which he was an officer in the Broward County Sheriff's Office. Mr. Sorrentino was at the forefront of the BSO's formation in 1991 of the Juvenile Liaison Unit, the purpose of which was to enhance and develop juvenile policies for the BSO. Mr. Sorrentino served as the Juvenile Liaison Division Coordinator for the Unit, and in such capacity, coordinated the activities between the Broward County State Attorney's Office, School Board, HRS Department and the BSO. Mr. Sorrentino was an

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officer with the City of Sunrise Police Department from 1973 to 1978 during which time he served as both a uniformed patrol officer and an investigator. He served with the City of Plantation Police Department from 1970 to 1973. Throughout his career, Mr. Sorrentino has participated in numerous educational and training schools relating to various facets of law enforcement and has received many commendations.

### **Chief Financial Officer**

### JEFFREY MACGREGOR District Manager

Contact Numbers (954) 581-1516 Cell Number (954) 818-3908 Pager Number (954) 576-0219



Jeff MacGregor - District Manager, with Navarro Security Group since 1995. A security expert with over 15 years experience in the industry, he manages over 200 Armed and Unarmed Security Officers.

Mr. MacGregor acts as a liaison between the company and clients. Additionally, he manages Navarro's Security's Central Dispatch, a

Federally regulated URL approved 24- hour dispatch/monitoring station. As a result of Mr. MacGregor's degree of security expertise, he is responsible for the maintenance of over 60 distinguished security accounts.

A native of New Jersey, Mr. MacGregor served in the United States Marine Corps with multiple tours in the Far East and the Mediterranean on board the USS Guam. He has received numerous awards during his military career. Mr. MacGregor was honorably discharged in 1987.

### Lawrence William Holborow District Manger

Lawrence William Holborow began his law enforcement career in New York City, New York with the NYPD in 1986. There, his work with the Manhattan South Robbery Task Force and the Sea Gate New York Police Department anti-crime unit earned him numerous commendations from the NYPD, including the Medal of Valor and the City of New York Mayor's Proclamation for bravery in 1990. Lawrence moved to Missouri and between 1993 and 1997, where he again excelled in his law-enforcement career. From being part of the St. Francis County Sheriff's Office Narcotic's Task Force to the Missouri Department of Public Safety, he was recognized for his work by the Mid West Auto Theft Task Force for making numerous arrests in connection with auto theft, and earning him the nomination for Narcotics Officer of the Year. Since moving to the South Florida area in 1999, Lawrence has been an outstanding member of the South Florida law enforcement community. He has been an integral part of several local Police

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Departments, including: City of Biscayne Park PD, Miami Schools PD, City pf Pahokee PD, City of Belle Glade PD, & City of Homestead PD. In the South Florid area he has worked such assignments as: being a member of the county's task force for home invasion robbery and burglary, gang intervention task force, Sergeant-Road Patrol, Traffic/DUI Enforcement, as well as, investigator for several major murder cases involving from auto theft and robbery to narcotics and gangs carrying machine pistols. Once again he has earned numerous commendations for his investigations and bravery including: commendations for closing narcotics houses, several times being named Officer of the Month, Proclamation from the Mayor for excellent police work, nomination for the Medal of Valor and Life-Saving Award.

### LINDA BLADES

### **Personnel Director**



Linda Blades is the Personnel Director. Mrs. Blades is responsible for all hiring and general Human Resources related matters. These include: Workers Compensation, Medical Issues, Insurance claims etc. Mrs. Blades has been with Navarro since 2001 and began her career in Human Resource Management in March 1990. She spent eight years with ADT as HR Manager. Linda Blades was born and raised in South

Florida and attended Hollywood Hills High School, and went on to further her education at Nova Southeastern University where she graduated with a Bachelor's Degree in Human Resources. Linda Blades is married to Bennie Blades former NFL Foot Ball Player.

# TONYA SHERRILL Security Coordinator



Tonya Sherrill, is the Security Coordinator for Navarro and as such is responsible for the day to day scheduling of Security Officers, scheduling last minute call offs due to illnesses, vacations, keeping overtime to a minimum. Ms. Sherrill deals with approximately 450 Security Officers and over 100 accounts. Ms. Sherrill came to Navarro Security in April of 2000. Ms. Sherrill, has worked in various department within Navarro which included Human

Resources and the Central Monitoring Station where she held a Supervisory position. Ms. Sherrill, has been in the security field since 1995 and has experience in alarm monitoring and dispatch operations.

### **GUILLERMO LIZASOAIN**

Management Information Systems Director



As the MIS Director Mr. Lizasoain has overall responsibility for managing information systems and computing resources for the company. He determines the needs of the company and makes sure that systems are provided to meet those needs. He acts as liaison between upper management and the company's computer staff (data processing, information systems, network services etc.)

Before joining Navarro in 2000, Mr. Lizasoain was Director of Information Technology for Communicate Inc., in charge of development of software applications for mobile computing devices.

He has designed and developed numerous technical information systems for both corporate and governmental clients and has been responsible for the maintenance of such systems.

He is certified by Josef Sliny & Associates, International Education Consultants, with an equivalency Bachelor Degree in Computer Science.

### TRAINING OFFICER

David E. Nicholson is the training officer for Navarro Group ltd., Inc. and currently holds his instructors certification Florida (K) license to train the (G) license firearm course. Mr. Nicholson came to Navarro, in November of 1994, as a Private Investigator, performing investigations involving interviewing witness, gathering physical evidence in civil cases and conducting surveillances and preparing reports for a wide range of clients. Mr. Nicholson previously worked as an U.S. Border Patrol, Agent. He was stationed in Las Cruces, NM; San Diego, CA; Niagara Falls, NY; Miami, FL; Swanton, VT; and Mr. Nicholson's performed duties in both uniform and plain clothes. Uniformed duties consisted of regular patrol duties. Plain-clothes duties consisted of interdiction at transportation terminals and duties similar to anti-crime units in major police departments. After 17 years with the US Border Patrol Mr. Nicholson moved on to work for Immigration and Naturalization Services as a Special Agent and received letters of commendation and performance awards. He began as GS-11 and rose to GS-13 Senior Special Agent. As duty Agent he worked numerous cases including airport cases which included fraud, fugitives, assault, and one case which grew into a major national security case (counter-intelligence) which continued for several years with FBI assuming lead agency status. His promotion to GS-12 involved criminal alien task force cases, most involving alien drug gangs. Performing these duties involved cooperation with various law enforcement agencies. Mr. Nicholson was later promoted to GS-13 Senior Special Agent (OCDETF) with full time assignment to OCDETF cases. These cases were all higher-level drug cases, which involved working with Customs, DEA, FBI and ATF. Duties included interviews, surveillance, execution of search warrants, arrests, and processing. Mr. Nicholson is knowledgeable in both the state and federal court system and has received numerous training. His training includes 16 weeks at Border Patrol Academy, 40 hour BATF criminal investigation school, 30 plus cr./hr at Champlain

college_of_Criminal Justice, Criminal investigator training in Glynco, GA, Teinvestigations training, Broward OCB informant and RICO training, DEA Drug so FBI Academy and Asset forfeiture training for OCDETF Agents.	chnical hool at

### 3: HIRING AND BACKGROUND CHECK

Security excellence can only result from excellent security. Therefore, the quality of any security company is first illustrated by its policies on personnel selection. Through an innovative application process, each potential Navarro employee is closely evaluated. We diligently strive to employ only the highest caliber men and women who are best suited to the position and post assignment.

Our requirements include a high school diploma (or equivalent), minimum three (3) months local residency, home telephone, reliable transportation, good communication skills and proper physical fitness to post assignment. In addition to the State regulations that are required for individual guard licensing, we conduct our own thorough background investigation on each potential employee. All references are checked to the legal extent of the law and particular attention is given to criminal history, worker's compensation claims, drugs or alcohol abuse, poor employment records and dishonesty.

Our process is positive and designed to weed out those applicants who are undesirable for us and our clients. The additional time we invest initially pays dividends that result in a lower-than-industry turnover rate and customer satisfaction.

In addition to our standard requirements, our security officers must also meet one of the following qualifications:

- Former Police Officer, Federal Agency Officer or graduation from a Certified Police Academy.
- Former Military with emphasis on serving in the Military Police or the Elite Forces.
- Graduate of an Accredited Institution in Special Industrial Security Training.
- Criminal Justice Degree or other similar qualifications.
- Minimum five (5) years experience in Private Security with the psychological profile and supervisory experience to qualify for advancement.

### INITIAL EMPLOYMENT ASSESSMENT

- ➤ All candidates for employment are initially screened in person to assess their ability to meet the minimum requirements of the position. All candidates for employment at the Miami-Dade Transit must meet the following minimum requirements:
- > Must have availability of transportation
- Must have telephone access.
- Must be a minimum of 21 years of age
- ➤ High School Diploma or GED equivalent
- Proof of US citizenship or legal 1-9 documents in compliance with Federal Guidelines
- > No criminal record.

- > Must be physically able to perform all duties as required by contract and defined by job descriptions and the Miami-Dade Transit post regulations within the guidelines of ADA.
- Ability to read, write, speak and understand the English language to the extent of giving and understanding written orders and verbal instructions. Must be capable of composing reports which convey complete and accurate information.
- > Drug Testing
- > Driver License Check (DMV)
- > Firearm Qualification/Re-qualification
- > Psychological Test (G) License personnel
- > Criminal Back Ground Checks (State of Florida)

As part of Navarro's overall plan first and foremost management intends to interview the current security staff assigned to the Miami-Dade Transit and attempt to draw from their experience by hiring these members.

### SECURITY GUARD PERSONNEL

### SELECTION PROCESS

### HIRING

The following Hiring Guide for Uniformed Security Personnel describes the key elements involved in the process of hiring new uniformed security employees. The Hiring Guide establishes the employment procedures for NAVARRO SECURITY GROUP INC., which serves a threefold purpose:

- 1) Assuring full compliance with all applicable regulations;
- 2) Meeting/exceeding all NAVARRO SECURITY GROUP INC. company policies regarding hiring practices, affirmative action, and ethics; and
- 3) Establishing the most cost effective decision path for applicant acceptance/rejection choices.

The entire procedure of ensuring our clients are consistently furnished with qualified trained

officers has been summarized into <u>Eleven Steps</u>. It should be understood that at any time the process may stop if an applicant fails to pass a step. Failure to pass a step will normally mean the applicant will not be considered for employment or may need to be returned to a lower step.

# **UNIFORMED SECURITY OFFICER HIRING GUIDE** (Candidate Selection Approval Training Process)

### STEP #1 - PRE-EMPLOYMENT APPLICATION

Any applicant will be allowed to complete a Pre-Employment Application. The application consists of a three-part fold, serving as pre-employment survey and background investigation consent. Applications will be properly secured for a period no less than one year from date of application.

### STEP #2 - PERSONAL INTERVIEW

Prior to the interview, the Personnel Director will review the application in order to determine if the applicant meets all other minimum employment standards.

During the interview, the District Manager will use the NAVARRO SECURITY GROUP INC., Security Officer Applicant Evaluation Form in evaluation rating scale, the District Manager will establish suitability and qualifications including eligibility, availability, work habits, abilities, and skills. An unsatisfactory rating will justify termination of the interview.

### STEP #3 - TELEPHONE REFERENCES

An applicant meeting an acceptable rating will be allowed to move on to the next step: the telephone references. During the interview, the District Manager will attempt to verify employment with previous employers for the immediate prior three-year period.

If verification of employment is confirmed without negative results, the applicant should be administered the NAVARRO SECURITY GROUP INC., written test.

### STEP #4 - CONDITIONAL OFFER OF EMPLOYMENT

At this point, a conditional offer of employment is given to the applicant, which is subject to the following additional conditions:

Acceptable check on criminal record
Acceptable confirmation on written references
Proper completion of forms to prove proper work permits or citizenship
Completion of High School Degree or recognized equivalency
Successful completion of 3-year employment verification
Successful completion of orientation class

### STEP #5 - WRITTEN REFERENCE CHECK

Each applicant will be required to provide verifiable work references for at least three years. The references will be mailed or faxed immediately.

The District Manager will have the conditional employee sign authorizing each previous employer or reference to release his/her employment information. The District Manager will obtain the conditional employee's date of birth for the purpose of conducting a criminal background check.

### STEP #6 - CRIMINAL / CREDIT/ DMV / CHECK

The completed Background Investigation Consent Form is used to conduct a thorough background investigation to include stat-wide criminal history check, along with credit and DMV checks. All individuals selected will be free of criminal convictions due to felonies, high-misdemeanors, or crimes of moral turpitudes. All records will be available for review by client and placed with employee files.

### STEP #7 - ORIENTATION CLASS

The orientation class is a non-paid training session conducted at the NAVARRO SECURITY GROUP INC., corporate headquarters in Ft. Lauderdale and includes a course involving both instructor and video material on the following topics:

The importance of the Security Officer Legal Issues Human and Public Relations Communications Patrol Report Writing Fire Prevention and Control Emergency Situation Safety

### STEP #8 - DOCUMENTATION REVIEW

After successful completion of the orientation test, the conditional employee will complete all remaining employment documents, including: Employment

Statement, fingerprint cards, federal Withholding (Form W4), Supplemental Application Form, etc. All documents will be checked by the Personnel Director.

### STEP #9 - FINAL HIRING APPROVALS

Upon completion of such review, the entire personnel folder will reviewed and approved by:

The Personnel Director
The District Manager
The President/CEO

### STEP #10 - INTERVIEW AND ASSIGNMENT

Each newly hired Security Officer will have an interview with the District Manager. This interview determines the specific client assignment and includes instruction regarding expectations and goals for that specific assignment. It will also include exact schedules and travel instructions.

### STEP #11 - SITE SPECIFIC TRAINING

This step may be conducted at the NAVARRO SECURITY GROUP INC., corporate headquarters in Fort Lauderdale and on the site. The training will be conducted by the District Manager and site supervisory personnel, if necessary.

All aspects of the site's general instructions and post will be covered in this training step to ensure that the Security Officer completely understands the assignment. The Security Officer will initial the post instructions indicating he/she has read and understood them.

### **RECRUITMENT & RETENTION**

We at NAVARROSECURITY GROUP, INC., believe that the critical first step in retention of security personnel is recruitment.

NAVARRO SECURITY GROUP INC., participates in area wage and benefits surveys to determine the adequacy of its compensation programs and their ability to successfully attract and retain personnel who posses the qualifications necessary to meet our hiring standards.

The recruitment process utilizes both conventional methods as well as NAVARRO SECURITY GROUP INC., proprietary network of referral sources. Typically, corporate client personnel recruitment and search programs include the following activities:

### 1. Internal Search:

This procedure involves both a manual and on-line personnel inventory search of existing security officer personnel to identify any matches with the new client assignment hiring criteria. Consideration is given based on availability, attitude, ability, and performance record.

Frequently, the wage-progressions and promotion system at NAVARRO SECURITY GROUP INC., generate an available supply of proven, capable personnel ready for such advancement.

### 2. External Search:

NAVARRO SECURITY GROUP INC., conducts on-going recruiting programs which normally involve the following activities:

- a. Employee referrals
- b. Selected newspaper advertising
- c. Direct recruitment depending on the level and qualifications desired -on-site recruitment
- d. Access of NAVARRO SECURITY GROUP INC., network of industry resources

Due to its successful growth of quality client organizations, NAVARROSECURITYGROUP, INC., has been able to successfully establish a critical mass of quality personnel, which together with its internal management systems, greatly facilitate the personnel search and recruitment process.

### **SUPERVISION**

At NAVARRO SECURITY GROUP INC., the district Manager will regularly visit your site.

supervisory personnel who will regularly visit the sites include:

Captains Road Supervisors

The responsibilities of these supervisory personnel members include, but are not limited to, the following:

Appearance of security personnel Proper uniform, including maintenance and replacement Alertness of security personnel Knowledge of site-specific post situations

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Knowledge of general security duties and responsibilities
Training
Communication interface with client's designated personnel
Site inspection
Field conformance reports
Incident reports
Assessment of electronics
Maintenance and accountability of equipment
Security personnel payroll

NAVARRO SECURITY GROUP INC., strongly believes that close and continuous supervision by experienced supervisory personnel is a key factor in maintaining a well disciplined and effective security force. Both site and office supervision will monitor the performance of the uniformed security personnel to insure all standards and operational security requirements are being maintained.

The goals and standards include:

- 1. Continued training
- 2. Updating of client instructions
- 3. Evaluation of officer's performance, appearance, and potential
- 4. Discipline and/or positive reinforcement as needed
- 5. Assistance in the completion of Incident Reports when a problem occurs

All necessary documents are provided on each post and replaced, as needed, by the District Manager. The Captains and Road Supervisors also fill out Inspection reports, signed by each officer visited to document the details of his or her visit.

When an officer is found to be deficient in any area, a P.I.R. (Performance Improvement Report) is filled and followed up on by the District Manager.

The Captains and Road Supervisors are monitored, as well, by their Security Activity Reports.

These detailed documents indicate the date, and time security officers have been inspected, as well as notation of any client or employee problems. In a service business, NAVARRO SECURITY GROUP INC., has found the minor problems, which inevitably occur, never increase in size when immediate attention is given.

Another key feature of our supervisory and management controls involves scheduling. At NAVARRO SECURITY GROUP INC., we have a fully computerized dispatch scheduling system which has been designed with

appropriate internal controls to assure each security officer assignment meets the specific background, experience, and training criteria for a particular client.

This scheduling and dispatch system assists our operations staff with documentation of Post verification checks as well as tardiness and absenteeism.

The system also provides immediate availability listings in the event of short notice schedule changes, personnel replacements, or emergency manpower requirements.

Central Station at NAVARRO SECURITY GROUP INC., is fully computerized for scheduling, screening, payroll, supervision, and human resource functions. This capability offers valuable operational controls in assuming on-going performance reliability.

The following lists some of the computer functions and reports included in our daily operations plan:

Security Activity Reports - Absences, lateness, and employee demerits are tracked by individual and client location.

Open Master List - All scheduled and unscheduled openings are displayed, printed, and analyzed, enabling Personnel and the District Managers to efficiently fill vacancies where they occur.

Client Master List - Contains a full description of each site including travel directions, pay rates, post instructions, training requirements, and other facts pertinent to the operation.

Availability List - This printout shows what officers are available to fill vacancies, and whether or not they are permitted to work at a site. If they are untrained for or otherwise restricted from a client location, the computer will not allow the District Manager to assign them to a particular assignment of post.

Employee Master List - This program prevents a person who has not yet been registered, screened, or properly processed from being assigned to work. It also is an aid in maintaining accurate payroll and benefit records.

Call In Report - All officers on duty must call in when they report for work and during their shift. This information is verified by the computer.

### 4: SIMILAR SERVICES

The Navarro Group has had extensive experience in providing and recommending security solutions and superior security technology for major sites, including such areas as airports, public transport facilities and other government facilities. It is confident of its capability to offer the Miami-Dade Transit a plan that would satisfy their security requirements and would welcome the opportunity to discuss this in detail with the committee.

### **SIMILAR SERVICES:**

Navarro states that it has been engaged in providing the same and similar services as outlined in this RFP.

### City of Boca Raton, Since 2001

Municipal Services Complex 2500 NW 1<sup>st</sup> Avenue, Building A Boca Raton, FL 33431

Public Works Director

Contact Person: Michael Woika Phone Number 561-3387388

Boca Raton Municipal Airport Contact Person: Ken A. Day Phone Number: 561-391-2202

The annual contract price is approximately \$439,172.20 (four hundred thirty eight thousand, one hundred seventy two).

Boca Raton Utility Plant, City Hall, Executive Airport, Municipal Building.

Navarro currently supplies the City of Boca Raton with two unarmed guards for the main City Hall. One unarmed guard for the Municipal Building. One armed guard (Level III), with vehicle, for the Municipal Airport

### City of Fort Lauderdale, Since 1996

City of Fort Lauderdale Executive Airport 1401 West Commercial Blvd, Suite 200 Fort Lauderdale, Florida

Contact Person: Mr. Alex Erskine Phone Number: (954) 938-4966, Fax Number: (954) 938-4974 Currently Navarro supplies the client with Motor Vehicles, bicycles, Two-way Radio Communications equipment.

Another Level III security contract we maintain is with City of Fort Lauderdale which includes the Fort Lauderdale Executive Airport. The annual contract price is approximately \$250,000.00 (three hundred eighty thousand). This contract requires us to work directly with the city police agency and we are currently utilizing the police communication system.

Perhaps the most relevant portion of the city contract is the work we do for the Fort Lauderdale Executive Airport.

Our contract with the City of Fort Lauderdale Executive Airport requires us to provide security services designed with operational efficiency at the forefront. Our specialized service covers AOA inspections which includes runway and taxiway surveillance for debris, light inspections to ensure all lighting circuits are functioning properly to enhance safety for all aircraft moving on the surface, an inspection of all Nav-Aids, obstruction lights located on stadiums and surrounding buildings, and the rotating beacon to provide the highest degree of safety obtainable for all arriving and departing aircraft. Security staff are skilled at working with all local and federal agencies conducting operations on the Airport including the Fort Lauderdale Police Department, FAA Control Tower personnel, and the U.S. Customs Services. Navarro maintains a high visibility on the Airport grounds through a constant vehicle patrol of all perimeter roadways and buildings within the patrol areas. Security staff on duty accommodate and assist the Airport Manager's office in all special requests and assignments that the Airport Manager or his designated representative deem necessary with an unequivocal degree of professionalism. Post orders vary as instructed by Airport Management for each of the three shifts to accommodate the needs of the Airport during a particular time period.

### City of Fort Lauderdale Marine Division

2 South New River Drive East Fort Lauderdale, Florida 33301

Contact Person: Mr. Jamie Heart, Manager Marine Division

Phone Number: (954) 761-5423 Fax Number: (954) 468-1599

Currently Navarro is conducting Motor Vehicle Patrol, Golf Cart Patrol, and Bicycle Patrol, armed type security for the City of Fort Lauderdale Marine Division.

Navarro security officers work closely with the city police department by utilizes the city police communication system. Security Officers duties are to secure and patrol marine facilities at (5) locations throughout the city. During their normal operation the officers will answer alarm calls, document boat slip inventory.

### 5: SPECIALIZED PROJECTS / AREAS

The Navarro Security Group has had extensive experience in recommending and providing security solutions and superior security technology for major sites, including such areas as airports, public transport facilities and other government facilities. Since the events of September 11<sup>th</sup> we have been asked by many governmental agencies to advise and implement security solutions.

Navarro has provided security services on a full time basis to Northridge Hospital; University Hospital; the Department of Veterans Affairs, Fort Lauderdale; Florida Medical Center; the Florida Osteopathic Medical Association; Flagship Home Health of Broward; HealthSouth; Henderson Mental Health Center; and the Metro Dade Medical Center in Miami.

Navarro is currently providing Armed Security Service for Coral Springs Improvement District, North and South. This is a water treatment plant. This post consist of two Level III Security Officers; one stationary at the Main entrance gate, and another roving Security Officer. A vehicle is also provided. The services are provided seven days a week, 24 hours per day.

Navarro currently supplies the City of Boca Raton with two unarmed guards for the main City Hall. One unarmed guard for the Municipal Building. One armed guard (Level III), with vehicle, for the Municipal Airport Another Level III security contract we maintain is with City of Fort Lauderdale which includes the Fort Lauderdale Executive Airport. This contract requires us to work directly with the city police agency and we are currently utilizing the police communication system.

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Navarro security officers work closely with the city police department by utilizing the city police communication system. Security Officers duties are to secure and patrol marine facilities at (5) locations throughout the city. During their normal operation the officers will answer alarm calls, document boat slip inventory.

Navarro also conducts Site Surveys/Threat Assessment Surveys for Water Treatment Plants and similar locations. This is for the purpose of determining the viability of existing physical security, target hardening and threat and also to comply with the following:

Presidential Decision Directive (PDD) 63 issued on May 22, 1998, calls for "...vulnerability assessments...for each sector of the economy and each sector of the government that might be a target of infrastructure attack intended to significantly damage the United States...", and "...within both the government and the private sector to sensitize people to the importance of security and to train them in security.

Site Survey of the physical plant locations are required to determine vulnerability to attack; subtle, overt or a combination. There are written reports submitted providing by "phase" citing the most serious improvements first. This includes defensive tactics and passive systems such as monitoring, perimeter alarms system, locks, armed Security guard.

Threat Analysis is performed to determine if the site has been specifically targeted or is considered secondary or a target of opportunity.

### 6: TYPES AND LEVELS OF PROTECTIVE SERVICES

The Navarro Group Ltd., Inc. provides security products and services in four primary categories: security officer and patrol services, investigative and litigation services, alarm system design, installation, and monitoring, and the design, manufacture, and sales of security products.

The company has more than ten years experience in the physical security industry providing service and installations throughout the Caribbean and the continental United States. Owned and operated by ex-law enforcement personnel, it is uniquely qualified and sensitive to a diverse range of security requirements crucial to both the public and private sector. The Navarro Group is a full service security company offering all aspects of security and related support service to individuals, commercial, industrial, and governmental organizations. The Company has extensive experience in installing and servicing cell block controls, access control systems, duress systems, video CCTV distribution systems, vehicle barriers, guard shacks, uninterruptible power supplies, and other related security components. Navarro clients include local, state and federal government agencies, colleges, and major corporations.

Navarro Security offers both armed and unarmed uniformed security guard services, patrol services, plainclothes and uniformed bodyguards, as well as financial asset and VIP protection. Additionally, the company performs independent security surveys, countermeasures and electronic sweeps, management training, and security program planning. Navarro places strong emphasis on preplanning to identify the client's potential security risks and implement proactive loss prevention programs.

The Navarro Security Division offers broad-based physical security programs for both the public and private sectors, with services customized to the unique needs of each individual client. Navarro performs a comprehensive analysis of each new client's potential hazards and security needs and develops a security program to meet those needs. Navarro Security offers both armed and unarmed uniformed security guard services, patrol services, plainclothes and uniformed bodyguards, as well as financial asset and VIP protection. Additionally, the Company performs independent security surveys, countermeasures and electronic sweeps, management training, and security program planning. Navarro places strong emphasis on preplanning to identify the client's potential security risks and implement proactive loss prevention programs.

As a part of a complete security package, Navarro Security will furnish the client with a security patrol vehicle to increase the frequency of patrol throughout the community or facility. Navarro's highly visible patrol cars are operated by professional officers who provide an extra level of protection. Navarro's widely recognized patrol vehicles, equipped with sophisticated communications technology, are a major factor in preventing criminal activity in the community.

Navarro's range of services includes contracting private security officers to governmental agencies (at local, state and federal levels), commercial customers, condominium

associations, and residential customers. There are three categories of security officers, based on qualifications and presence; Premier Officer, Upgraded Officer, and Regular Officer. The requirements and qualifications of the security officers are carefully matched to the customer's wants and needs.

### Specific Specifications per Class:

There are three categories of security officers, based on qualifications and presence; Premier Officer, Upgraded Officer, and Regular Officer. The requirements and qualifications of the security officers are carefully matched to the customer's wants and needs.

### CATEGORY OF GUARDS: Level I

This is the base level classification of security officer. This position requires: U.S. Citizen or Valid Resident Alien Status; High School Diploma; Fluency (written and oral) in the English Language; 21 years of age; have valid drivers license; extensive background investigation; one or more years in position as security officer; 40 hours of classroom training; 40 hours on the job training; pass drug screening and medical examination.

### <u>Level II</u>

This is the intermediate classification of security officer. Requirements (in addition to those for Level 1) are one or more of the following: One year military experience, or one year as a security supervisor. This classification may be used in sensitive and high visibility areas.

### Level III

This is the highest classification of security officer. Requirements (in addition to those for Level 11) are: graduate of a certified federal, state, county or local law enforcement training program; military police training or equivalent with appropriate certificate or diploma. In addition, they must have a minimum of three (3) full years experience in certified law enforcement in a military or civilian setting. This classification will work as a supervisor or in high visibility areas and other specialized site locations requiring this type of background.

### Supervisors and Security Officers

Supervisors and security officers are all drawn from Navarro's **Level 3** category of security officers. Navarro's "Premier Protection Division" allows for three categories of security officer. **Level 3 or Premium Officer** is the highest classification of security officer and requires that the employee be a graduate of a certified federal, state, county or

local law enforcement program; military police training or equivalent with appropriate certificate or diploma. In addition they must have a minimum of three full years experience in certified law enforcement in a military or civilian setting.

### **UNIFORMS**

### The Navarro Prescribed Uniform



All Navarro Security Officers will wear the tan or white shirt. Insignias will be issued to those who achieve rank above that of a security officer. The Navarro shoulder patch will be worn on each shoulder centered 3/4" from the shoulder seam. The breast badge will be worn over the left breast pocket.

### UNIFORM ISSUE

- > Uniform White or Brown Shirt.
- > Dark brown or black uniform trousers with tan stripe.
- Black or dark brown socks.
- ➤ 1 ½" black belt with standard gold buckle.
- > Dark brown baseball cap with Navarro emblem.
- > (38) Caliber Smith & Wesson Hand Gun, and Equipment (Armed Security Officers) *If requested by the client at a later date per the contract.*

Only jackets issued by your Navarro supervisor are permitted to be worn over your uniform. When jackets are worn, the breast badge must be on the outer garment and visible to everyone.

The Navarro Group uniform, or any part thereof, may not be worn in a bar, cocktail lounge or any establishment where the main business is the sale of alcoholic beverage, unless on official company business.

The Navarro uniform, either complete or in part, will not be worn off duty except in travel to and from your assigned post.

Premier uniforms are required for certain posts. These uniforms are black trousers and white shirts.

Captains are also required to wear black and white uniforms.

All officers must wear their official I.D. and license cards. A \$500 fine can be imposed by the State of Florida Division of Licensing.

All uniforms must be clean, neat and pressed at all times while on duty.

### **WEAPONS/FIREARMS & AMMUNITION:**

If requested at a later date by DOT per the contract. The firearm policy:

NAVARRO SECURITY GROUP, FLA. Will abide and adopted all laws and policies governing firearms under Florida State Statue Section 493.6105 (7).

### This policy governs:

- > Type of Weapon/Firearm,
- > Type of Ammunition Carried by the Security Officer,
- Qualifications etc.

All Armed Security Officers will have a Class G Statewide Firearm License.

Under no circumstances will any Security Officer remove their firearm from its holster unless that Security Officer is in fear for their life or the life of others.

All Navarro Armed Security Officers will undergo a re-qualification Firearms Course (1) once a year, as a skills and refresher training update.

- > Firearm Course of Fire (Qualification)
- > Use of Deadly Force; Key elements of firearms policy are:
- Necessary
- > Reasonable Belief
- > Imminent Danger
- Death or Serious 2

All Navarro-Firearms will have a SafTLok safety device installed into the firearm help prevent obtaining the firearm and using it against the Security Officer, helps prevents accidental shootings.

As a company our main concern in installing the SafTLok is to prevent unauthorized use of the firearm if it falls into the wrong hands.

SafTLok is permanently installed on the handgun and never interferes with weapons operation, locks and unlocks in seconds......

### BICYCLE SECURITY PATROL



Navarro proposes to implement a Bicycle Patrol Unit as required

Navarro will provide Smith & Wesson Patrol Security Bicycles as necessary.

Adding a bicycle patrol not only increases security's effectiveness for company properties, customers, and staff, but it also lowers costs.

The savings outweigh expenses over the long term.

Decreases the number of vehicles needed.

The bicycle patrol provides the ability for security to effectively patrol large spaces without adding personnel.

By shifting priorities from inside a complex to the parking lots where, traditionally, most crime occur, a more successful and productive security management program is created.

Bicycle patrols increase the safety of personnel by giving them more speed.

At a large industrial facility, a foot patrol officer can probably only check he perimeter once every hour. Put that same officer on a bicycle and he/she can leisurely circle the perimeter approximately four times in the same 60 minutes. It is also difficult for anyone to surprise the officer because their vision and hearing is less likely to be impaired.

A bicycle team can increase flexibility

A bicycle patrol officer can simply ride up from the lot into the complex. Bicycles can maneuver easily from the road to walkway while giving the security officer a method for rapid, yet quiet, surveillance and approach.

Many police departments have created bicycle patrols, not to replace their cars, but to enhance there over all effectiveness.

The presence of security officers on bicycles heightens everyone's awareness of security, reassures visitors and deters vandals and other mischievous people.

Bicycles are an efficient way to move through out the parking lot. At night when these locations are empty, security officers can move with great speed and thoroughly cover the grounds.

The speed and stealth of the bicycle allow the officers to observe the suspect until the police, are summoned by radio and arrive to make the arrest. Since the security officers

are not police officers, their primary job is not to make arrests but to deter crimes before they occur.

### BICYCLE PATROL

Bicycle patrol officers are involved in preventive program. They assist in risk management by reporting or eliminating physical hazards for employees, be it spills, a pothole, or a suspicious person. Bicycle officers have a physical perspective of the property not available to either the foot patrol or vehicle officers. They are, therefore, able to provide a different kind of information to property managers and employees.

Studies show that the bicycle patrol results in decrease in crime of 69% and 40% respectively.

ISSUED EQUIPMENT TO PATROL BICYCLE UNIT:

NAVARRO GROUP AGREES TO PROVIDE THE BICYCLE PATROL EQUIPMENT AT NO COST TO THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA.

PER BICYCLE UNIT MANNED AND ISSUED THE FOLLOWING EQUIPMENT IS RECOMMENDED:

- (1) Patrol Bicycle
- (1) Set of Halogen Headlight System
- (1) Bicycle Helmet
- (1) Eye Protection
- (1) Utility Vest
- (1) Two-way Radio for communication
- (1) Flash Light

Uniform Shirt, Shorts and Black Tennis Shoes

### 7: CERTIFICATION TRAINING

In addition to the general training required for Security Officer Certification, Navarro provides additional training in CPR, First Aid, emergency service procedures, traffic control, interviewing techniques, report writing and any specialized training required to fulfill specific individual contracts.

The company primarily utilizes the services of Corporate Security Academy and Infusion Inc.

Specialized training in medically related certification is given in conjunction with Infusion Inc. Infusion Inc. is a state approved continuing education company (Florida Provider #2809) providing a plethora of medical related continuing education programs. Infusion Inc. has been in business since 1992 providing both classroom as well as on-site classes at various south Florida and Caribbean locations. Located in Pompano Beach, Florida, Infusion Inc. provides many services to medical community to include: mobile phlebotomy and infusion related services. OSHA Compliance, and Risk Management services are also offered.

Infusion Inc. maintains a Mobile Medical System division called On-Site Diagnostics. On-Site Diagnostics produces six different Mobile Medical Systems including a mobile laboratory, optical, dental, surgical, xray, clinic, and full hospital system. Each mobile Medical System comes with a "Turn Key" package which includes: design, financing, development, delivery, staffing, training, supply, and support. Infusion Inc. provides the training and supply component for On-Site Diagnostics.

Infusion Inc. is a licensed American Heart Association Community Training Center providing all of the Basic Adult and Pediatric Life Support (CPR) classes including the CPR Instructor course and the Advanced Cardiac Life Support course. Other courses include EKG classes, several levels of IV Certification, Domestic Violence, and Blood borne Pathogen training (OSHA).

### **OSHA** Compliance

This program meets the federally mandated requirements for the person who works with blood or other potentially infectious materials. This program exceeds the requirements for O.S.H.A. compliance under the Department of Labor. The Blood borne P pathogen Law (29 CFR 1910.1030) and the Chemical Hazard Law (29 CFR 1910.1200) are included.

Guidance for correction of violations Infection Control evaluation Biohazardous Waste Management Evaluation OSHA required forms and documents OSHA Blood borne Pathogen Training Heartsaver CPR Course is designed to teach CPR and relief of foreign-body airway obstruction (FBAO) to all lay rescuers, particularly those who are expected to respond to emergencies in the workplace. Participants include security guards, firefighters, police, and other lay responders. Although the course may be used to teach CPR to all lay rescuers, it is specifically designed for lay rescuers who are required to obtain a course completion card for credential documenting completion of a CPR course. All rescuers are trained in CPR and relief of foreign body airway obstruction (FBAO).

### **8: SPECIALIZED TRAINING**

Navarro utilizes the services of Corporate Security Academy in training programs.

This training is usually conducted in-house using specialist instructors.

Corporate Security Academy was established in July of 1995 as a full service educational facility. Currently they offer a variety of security related courses to individuals and businesses in the tri-county area. They offer both on and off site training courses, as well as seminars addressing the needs of the Security Industry.

Corporate Security Academy provides a "Quality Education" to those individuals seeking a career in the Security Industry. They aim to provide the "Best Education" available to both entry level and seasoned security professionals.

Corporate Security Academy is a full service Security Academy offering the following state required courses of study.

- 1. 24 hour Class D-Unarmed Security Officer Training Course.
- 2. 16 hour Class D-Unarmed Re-Certification Training Course.
- 3. 28 hour Class G-Armed Training Course.
- 4. 4 hour Class G-Armed "Yearly" Re-Certification Course.

Their licensed instructors are prior federal, state, or county law enforcement officers who bring with them over 30 years experience in education. Their Instructors are licensed Private Investigators and/or prior law enforcement officers. They provide investigative, body guard, courier, and numerous other confidential services.

Mr. Desmond B. Larmer has been a member of the American Society of Law Enforcement Trainers (ASLET) and the American Society for Industrial Security (ASIS) since 1996. In addition, has served as Treasurer, Secretary and Vice Chairman of ASIS, Chapter #104, Ft. Lauderdale.

Additional courses are offered for certification in the following subjects: Basic Bicycle Patrol, Advanced Bicycle Patrol, Interpersonal and Public Relations Skills. Services of a confidential nature such as Private Investigative, Armed Body Guard, Armed Courier, or Armed Escort are also available.

Navarro will provide training to all field personnel in order that MIAMI-DADE TRANSIT, may be assured said personnel are capable of assuming the responsibilities for their assignments. The cost for such a training program is accommodated within the overall hourly billing rate, i.e. the time spent by staff in such a program, though required, is not billable. All security personnel must successfully complete and pass the course prior to assumption of duty under this contract. This training course, will be developed by Navarro and will expressly be approved by the MIAMI-DADE TRANSIT, and will include certain minimum requirements for subject matter and hours of instruction.

### A. Evaluation of Training

Navarro Group Project Manager will evaluate the quality and completeness of training provided to all security personnel. Evaluations will include, but not be limited to, reviews of techniques and methods of instruction, quality of instructors, motivation, adequacy of classroom and adjunct training materials, test content, and individual guards' retentiveness.

### B. Instructors

All formal training is to be administered (i.e. taught, presented) by persons who have been expressly approved on an individual basis by Navarro Group. All classroom instructors will be appropriately certified in one or both of the following ways: By an accredited institution of learning or governmental educational certification body, or by documentation that the individual has sufficient experience with the subject matter to instruct students in an authoritative, practical, and current manner. All site training shall be provided by a Navarro supervisor or an experienced guard meeting the approval of the MIAMI-DADE TRANSIT or his representative.

### C. Course of Instruction

A copy of the proposed course of instruction shall be provided for review and approval by Navarro Group to MIAMI-DADE TRANSIT within ten (10) working days after the award of the contract. Representatives of MIAMI-DADE TRANSIT, are invited to training classes without notice, to monitor this course.

### D. Certification of Training

All training, with the exception of follow-up orientation and subsequent training of replacement guards, shall be completed prior to being assigned to the post. A written certification of each employee's training, including supervisors, will be submitted to MIAMI-DADE TRANSIT except as specifically waived by MIAMI-DADE TRANSIT.

### E. Training for Security Personnel

### 1. Basic Instructional Training

Each contract security guard is to receive a minimum of (8) eight hours total classroom instruction, in the subject areas listed. Navarro Group may exercise full discretion over the format or course outline for instruction, as long as all subject matter identified is adequately addressed in training.

As part of the proposed course of instruction to be submitted to MIAMI-DADE TRANSIT for review, the Navarro Group shall identify the total hours of training to be provided, as well as an approximate distribution of time among specified areas.

### a. Orientation to MIAMI-DADE TRANSIT

### b. Role and Functions of Security Personnel

- Protection of persons and property
- Role of security personnel (to respond and handle situations; not merely observe and report)
- Public relations
- Human/Interpersonal relations

### c. Legal Aspects of Facility Protection

- Public versus private property
- Arrest powers
- Detainment policy and procedures
- Use of force
- Search and seizure
- Protection of crime scene

### d. Proper Use and Care of Uniforms and equipment

- Contract requirements (including inclement weather)
- Company policy regarding cost of uniforms
- Standards of uniform appearance
- Responsibility for condition of equipment
- Proper use of equipment

### e. Use of Communications Equipment

- Telephone
- Two-way radio
- Routine and emergency procedures

### f. Operation and Safety of Vehicles (as required)

### g. Use and Care of Security Equipment

### h. Protection of Facility

- Philosophy: protection through prevention
- Rules and regulations impacting post
- Post orders and other contractual responsibilities
- General and specific orders foot patrol methods
- Vehicular patrol methods
- Access control, including people and packages
- Circulation and crowd control

- Interviewing techniques Safety inspection and awareness
- i. Enforcement
- Misdemeanors and felonies
- Crimes in progress
- Observation/description
- Preservation of evidence
- Building search techniques
- Handling special or problem individuals (i.e. juveniles, handicapped persons, or unruly persons)
- Parking and traffic control

### j. Report Writing

- Written report methods and requirements
- Requirements for legibility and literacy

### k. Basic First Aid

### l. Special Situations

- Escort services
- Loiterers
- Vandalism
- Threats to personnel safety
- Burglary, robbery, or theft
- Espionage
- Sabotage
- Drugs/Alcohol

### m. Emergency Services

- Emergency or disaster response procedures
- Fire control systems and equipment
- Fire prevention
- Fire fighting methods and procedures
- Responding to facility alarms
- Law enforcement/private security relationship
- Riot or crowd control
- Reporting procedures for emergencies or other non-routing incidents

### n. Written Examination

- Classroom instruction
- Report writing
- Each guard may be tested for reading comprehensive and ability to write a clear and comprehensive report.

### 2. Report Writing

This portion of the employee evaluation is designed to assess the individual's ability to succinctly summarize pertinent information related to an incident and to prepare the proper reports meeting contractual requirement for legibility and English fluency. The employee evaluation will at a minimum require the employee to select the appropriate report(s), select pertinent facts from a written narrative, oral presentation, or film depicting an event, and to complete the report in an adequate manner.

### 3. Site Orientation Training

Navarro Group will provide a minimum of eight (8) hours of on-site training for Security Guards for each shift to be worked in order to familiarize each guard with the post. Additional hours may be required at specific posts, and shall be detailed in the appropriate Post Orders. Said training shall be conducted by a Navarro Group supervisor or experienced guard/officer who is fully qualified at that post. The trainee is not to be in active duty status and may not be placed on duty at that site until said training has been completed. This training is to be conducted at each job site to which the guard/officer is assigned. The measure of success for the training shall not be the time invested (i.e. eight (8) hours) but rather the effectiveness with which the trained employee is able to perform post duties. MIAMI-DADE TRANSIT shall be the sole assessor of that effectiveness.

### The Site Orientation Training will consist of the following:

- a. general and specific orders for the facility
- b. policy and specific procedures for responding to emergency alarms, bomb threats, incendiary devices in the facility
- c. procedures for access control and operation of the security system within the facility
- d. procedures for operation of fire alarms, fire control system, and fire fighting equipment

### 4. Refresher Training (RT)

Periodic training of each employee is required to be conducted by Navarro Group supervisors in order to insure continued understanding of and familiarity with existing or new facility conditions. Refresher Training is to be conducted at a minimum of one time within the first 14 days of an employee's post assignment, and additionally at the discretion of Navarro Group. Such training shall be conducted at the expense of Navarro Group and may include, should circumstances dictate (i.e. repeated violations by

a guard), not only Site Orientation Training but also any or all portions of Basic Instructional Training.

a. Training for Contract Security Supervisors

In consonance with all other contract stipulations requiring that a Navarro Group Security Supervisor be fully qualified and capable of manning a post, it is expected that said supervisors shall have met or will meet all Basic Instructional Training requirements prior to assuming any duties under this contract.

It is likewise expected that supervisors will be provided sufficient onsite post instruction to be able to provide Site Orientation Training (SOT) to security personnel assigned to posts within the supervisor's span of control or shift of duty.

In addition to the above base requirements for training, Navarro Group will provide to all supervisors a minimum of eight (8) hours total of classroom instruction in the development of management and supervisory skills, as outlined below:

- 1. Supervisory responsibilities
- 2. Training skill development
- 3. Leadership development
- 4. Authority and control
- 5. Effective communications
- 6. Handling complains and grievances
- 7. Management skills for supervisory personnel
- 8. Time management
- 9. Motivation
- 10. Ethics

### 9: TRAINING

Navarro Security believes the strength of its operation lies in three specific areas: SELECTION, TRAINING and SUPERVISION. Specifically, this is defined as follows:

**SELECTION** - Security excellence can only result from excellent security. Therefore, the quality of any security company is first illustrated by its policies on personnel selection. Through an innovative application process, each potential Navarro employee is closely evaluated. We diligently strive to employ only the highest caliber men and women who are best suited to the position and post assignment.

Our basic requirements include a high school diploma (or equivalent), minimum three (3) months local residency, home telephone, reliable transportation, good communication skills and proper physical fitness to post assignment. In addition to the State regulations that are required for individual guard licensing, we conduct our own thorough background investigation on each potential employee. All references are checked to the legal extent of the law and particular attention is given to criminal history, worker's compensation claims, drugs or alcohol abuse, poor employment records and dishonesty.

Our process is positive and designed to weed out those applicants who are undesirable for us and our clients. The additional time we invest initially pays dividends that result in a lower-than-industry turnover rate and customer satisfaction.

In addition to our standard requirements, our security officers must also meet one of the following qualifications:

- Former Police Officer, Federal Agency Officer or graduation from a Certified Police Academy.
- Former Military with emphasis on serving in the Military Police or the Elite Forces.
- Graduate of an Accredited Institution in Special Industrial Security Training.
- Criminal Justice Degree or other similar qualifications.
- Minimum five (5) years experience in Private Security with the psychological profile and supervisory experience to qualify for advancement.

### TRAINING AND DEVELOPMENT

We recognize that Premier Protection Officers are employed with above average training and experience. However, every Premier Protection Officer must complete the following training provided by Navarro:

A. Eighty (80) hours of basic training - this includes subject matters such as:

- Today's role as a security officer.
- The difference between a security officer and a law enforcement officer.

- How to properly represent the Client.
- Effective communication skills.
- Public relations.
- Security patrol techniques foot and mobile.
- Fire procedures.
- B. Minimum eight (8) hours Specific Site Training
- C. Twenty-four (24) hours per year of In-Service Training
- D. Attend Client Action Meetings
- E. Drug Testing
- F. Driver License Check (DMV)
- G. Firearm Qualification/Re-qualification
- H. Psychological Test (G) License personnel

The following extract from the Navarro Security Handbook details the basic duties of Navarro Road Supervisors:

### ROAD SUPERVISOR JOB ASSIGNMENT AND DESCRIPTION

The following is a general outline governing the duties of the Navarro Group Road Supervisor. Although not all situations and scenarios will be or can be covered, this will act as a basic guideline.

As a road supervisor, you will be required to carry a company issued pager. It is mandatory that this pager be on at all time. In addition, you are required to answer all pages, regardless of whether or not you are on duty. As a road supervisor, you are the eyes and ears of the Navarro Group Management. Therefore, it is imperative that you properly maintain all paperwork and documentation.

Following are the duties that the Road Supervisor must attend to. There are no exceptions.

- 1. All Road Supervisors are required to be trained on all posts. It is your responsibility to ensure that you know each post inside and out. Road Supervisors will conduct all post training for security Officers. Therefore, it is of the utmost importance for each supervisor to be completely familiar with each post.
- 2. While on duty, each Supervisor will utilize the Navarro Group patrol vehicle. While using the patrol vehicle, there will be no eating, drinking or smoking. In addition, no individuals except Navarro Group employees are authorized to be in patrol vehicles. Each time the vehicle is used there must be a preventive

maintenance check conducted and a maintenance log sheet completed. If this procedure is not followed, you will be responsible for any damage to the patrol vehicle.

3. Supervisors must begin their shift at the corporate office. Here you will receive instructions from the Navarro Group Management.

At the completion of their shift, supervisors must report to the office and drop off all paperwork from the previous night. This is imperative, since it informs management of the occurrences of the previous night. This drop off must be made no later than 9:00 a.m.

- 4. One of the main purposes of a Road Supervisor is not only to govern the actions of the security officers in the field but also to insure that each post is properly manned. In the event that a supervisor arrives on a post and finds it unmanned, he immediately assumes responsibility for that post and then attempts to find a security officer to fill the post. In the event that supervisor is on the road and receives a call that a post is open, his first actions are to go directly to the post. Once there, he will then attempt to fill the post. There are no exceptions.
- 5. If at any time during the supervisor's shift an employee on duty is injured, the supervisor must notify management immediately. If at any time an armed officer draws his or her weapon, the supervisor must again notify management.
- 6. Supervisors will be responsible for conducting both personnel and post inspections. In addition, any security officer not meeting Navarro Group standards during inspection should be properly counseled by the supervisor.
- 7. The Navarro Group pay period ends on Wednesday. The supervisor must pick up time sheets on Thursday of each week. Once again, there are no exceptions. If time sheets are not in by Friday morning, it impairs management's ability to make up the payroll.
- 8. It is the responsibility of the Supervisor to ensure that each post has all necessary security forms, ID's, daily logs, and activity reports. You also must see to it that each post has the proper equipment: flashlights, rain gear, etc.

### 10: QUALITY CONTROL PROGRAM

Navarro believes that an effective security officer must be supported and directed by strong and active supervision.

### QUALITY CONTROL PROGRAM, INSPECTION/REPORTING SYSTEM

Navarro Security Group supports all supervisors with their management personnel. Supervisory personnel and management hold weekly meetings. Monthly meetings are held between each employee assigned to each post and management personnel, including supervisory personnel. All equipment issued to the officers is monitored by our road supervisory force and project manager on a weekly basis.

All personnel are issued with the Navarro Security Handbook which details the policies and procedures required by the company. All employees are required to be familiar with, and abide by, these policies and procedures.

### CODE OF ETHICS GENERAL ORDERS

- A. Security Officer Orders
- B. Personal Conduct
- C. Uniform & Equipment
- D. Call Off & Check In Requirements
- E. Highway Safety
- F. Firearms

### EMPLOYMENT POLICY

- A. Discrimination Policy
- B. Wages
- C. Probationary Period
- D. Company Benefits

### GENERAL POLICY

- A. Personal Guidelines
- B. Public Relations
- C. Telephones
- D. Language
- E. The News Media
- F. Duty Relief
- G. Familiarization with your Post
- H. Security Officer Rounds

### **EMERGENCIES**

- A. All Security Officers Must Know
- B. First Aid Injuries or Illness
- C. Fire

### REPORTING PROCEDURES

- A. Report Procedure
- B. Log Book
- C. Daily Activity Report
- D. Incident Report
- E. Security Officer Regulations

### ADDITIONAL POLICIES AND PROCEDURES

- A. Drug Free Workplace Policy
- B. Use of Guide Dogs
  Use of Non Human Primates

### DISCIPLINARY ACTIONS

Security Officers are issued with Orders. These will be General Orders, Special Orders (specific orders outlining the duties required at a specific post, also known as Post Orders) and Informational Orders (additional information required to carry out duties at Special Events). These orders are issued to the officers and reviewed by their supervisors, in order to ensure that each officer is familiar with his/her post and the duties required.

Officers have strict check in and call off requirements and are required to make hourly Radio or Telephone check ins with the Central Dispatch Station. The Central Monitoring Station and Dispatch and Supervisors are available 24 hours a day seven days a week. Road Supervisors make regular checks at all posts and are available to assist in emergency situations and to cover posts where necessary.

Security Officers are required to complete and sign the Log Book at each post for every shift. They are also required to write Daily Activity Reports and Incidence Reports. These reports are reviewed by Supervisors and Management personnel.

All supervisory and management personnel can be contacted at any time through telephone, radio or pager systems, twenty-four hours, per day.

The Project or District Manager Is responsible for maintaining the master schedule, including all posts. The scheduler will be on call 24 hours per day. If a problem should arise that the road supervisor cannot handle, then the scheduler will be contacted. The scheduler will also be responsible for replacing those security officers that request certain days or time periods off. The scheduler will be responsible for maintaining overtime control for the Security Division. In addition, when the division acquires new accounts the scheduler will be responsible for setting the schedule and staffing of these accounts. Navarro uses InTime Solutions Software for Officer Scheduling and Record documentation. InTime is designed to meet the unique and specific challenge of scheduling officers. InTime finds the best way to match officers to shifts-easily and efficiently. The heart of InTime is a powerful scheduling engine that analyzes and sorts personnel. InTime maintains and organizes specific information on each and every shift, employee and client. The computer processes the information to give you the best qualified candidates for every shift. InTime allows you to update and revise schedules in

minutes. Plus it tracks, in real time, hours scheduled and computes hours and overtime to employment standards

*InTime* tracks specific information on each and every employee and maintains a complete work history for every shift. Having this information means the best qualified people available are always assigned. Plus, employees get the best schedule possible given their needs and availability.

### Scheduling Features:

- \* Eliminates double bookings
- \* Display up to 1 month on screen and up to 12 weeks at a time.
- \* Extensive security access control
- \* Find matches Officers to Shifts, using over 12 constraints including: no overtime, no exclusions, past experience and personal criteria
- \* Provides a complete list of unassigned open shifts

### Officer and Location Features

- \* Active/Inactive Officer
- \* Officer Photo and Video clip display
- \* Maintain up to several pages of data
- \* History/Exclusion automatically maintains first and last dates worked for all sites and shifts
- \* Maintains Officers on/off times
- Special and Priority file settings

### Operations Management

- \* Event Schedule with Call In interface and alarms
- \* Track expiry dates for contracts, certification, licenses with reminder alarms
- \* Track officer issued supplies and equipment
- \* Clients, contracts and departments
- \* Rates Table with Bill/Pay matrix

### Operations Management

- \* Event Schedule with Call In interface and alarms
- \* Track expiry dates for contracts, certification, licenses with reminder alarms
- \* Track officer issued supplies and equipment
- \* Clients, contracts and departments
- \* Rates Table with Bill/Pay matrix

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### 11: SUPPORT EQUIPMENT

Navarro maintains a wide variety of support equipment to facilitate all contract requirements. These include the ability to provide cars, trucks, golf carts, bicycles and radio equipment.

### **VEHICLES**

PATROL VEHICLES

NAVARRO SECURITY PATROL VEHICLES AND EQUIPMENT

ALL SECURITY PATROL VEHICLES WILL HAVE THE FOLLOWING DECALES.

### Contracted by MIAMI-DADE TRANSIT

Navarro's highly visible patrol vehicle, manned by professional officers, will guard and provide an extra level of protection. The presence of widely-recognized patrol vehicles, constantly in contact with each other together with our computerized communications center, is a major factor in preventing criminal activity at your establishment.

- > Equipped with yellow strobe light bar.
- ➤ Decals Security Patrol" 3M's Scotch-Lite reflective material.
- > The patrol vehicle will also be equipped with:
- > Spotlight (Vehicle)
- > Fire Extinguisher, capable of extinguishing A,B and C type fires.
- > First Aid Kit
- > Traffic Cones
- > Two-way Hand Held Radio Communications
- > Traffic Safety Vest
- Rain Gear (Jacket & Pants, Shoe Rain Boots)

Vehicle maintenance and a general inspection will be conducted every 3,000 miles

A qualified Navarro in-house mechanic provides support service for vehicle maintenance and repair for all Navarro vehicles.

At regular intervals the Navarro in-house mechanic does the following on site at the Navarro Headquarters:

- \* Change oil and install new oil filters using only top quality products
- \* Complete lubrication of chassis
- \* Check and adjust fluid levels as needed, including transmission, power steering, brake, windshield washer and coolant
- \* Check tires and adjust pressure and measure tread depth
- \* Complete safety inspection of vehicle

Vehicles that require immediate attention will be replaced by another vehicle until all repairs are corrected. Navarro will provide on-site service at any location to assess a problem or concern regarding any vehicle.

### Vehicle Detailing

All vehicles are fully detailed by an outside source on-site at regular intervals to include wash, vacuum, wax and deodorizing.

Note that no vehicle will be removed from any location without a Supervisor first being notified and a replacement vehicle being delivered on site.

### RADIOS

Our current 2 way radio system consists of 3 sites, Miami, Pompano and West Palm Beach, networked together to create a Tri-county coverage area. We are able to communicate unit to unit from Jupiter to Miami with mobile of portable radios. We are able to dispatch, to call units at one (1) time or limited groups using additional channels on the system. Our 2-way radio network allows us to monitor activity in the field on a group basis.

### Radio Equipment and Accessory Repair

Security Officers have 24 hour per day/7 days per week access to supervisors via radio communication with the supervisors directly or through the central dispatch center.

Our current 2 way radio system consists of 3 sites, Miami, Pompano and West Palm Beach, networked together to create a Tri-county coverage area. We are able to communicate unit to unit from Jupiter to Miami with mobile or portable radios. We are able to dispatch, to call units at one (1) time or limited groups using additional channels on the system. Our 2-way radio network allows us to monitor activity in the field on a group basis.

Officers are issued with Nextel radios.

All dispatch radios and accessories are provided and repaired by Rapid Wireless (954) 968-1908.

Shall a radio or battery become faulty or in need of repair Navarro will replace radio and submit equipment to Rapid Wireless for repair.

### OTHER AVAILABLE SUPPORT EQUIPMENT:

Through their cooperation with Infusion Inc., Navarro has the capability of offering AED systems as follows:

LifePak 500 AED by Physio Control. The 500 weighs in at just seven pounds, so it can be taken anywhere. It has clear screen messages, voice prompts and lighted buttons, to guide responders through operation. Its intuitive design is ideal for infrequent or inexperienced users. Worry-free high capacity lithium batteries never require maintenance or recharging. LifePak 500 defibrillators are configurable to different energy.

Each comes standard with:

Pre-connected Quick-Combo electrodes

Soft-sided carrying case

Automatic Daily QA testing

5 year maintenance free Lithium battery

Concise Voice Prompting and LCD test display

Medtronic Physio LifePak 500

LifePak 500 Lithium 5 Year Battery (Non-Rechargable)

LifePak 500 Quick Combo Defibrillation Pads by Physio-Control

AED Wall Mounted Rescue Station Cabinet with Strobe & Alarm

Data Transfer 500 software

### 12.OTHER SERVICES PROVIDED

The Navarro Group Ltd., Inc. provides security products and services in four primary categories: security officer and patrol services, investigative and litigation services, alarm system design, installation, and monitoring, and the design, manufacture, and sales of security products.

The Navarro Security Group is currently providing central station alarm monitoring on a 24-hour basis. A newly built state-of-the-art monitoring center is staffed with trained monitoring personnel who perform 24-hour per day monitoring services for customers, and provide dispatch services for Navarro Security. This allows the Company to maximize the effectiveness of monitoring alarm systems, and to dispatch both the security officers and the road patrol personnel. The alarm monitoring computer system uses a graphical software program customized for the Navarro Security applications.

Station 2000 digital lucent PABX telephone system handles automatic call distribution to dispatch stations and records the details of every inbound and outbound call on computer disks. All telephone conversations are recorded on digital tape cartridges.

Station 2000 equipment is powered by 18,000 volt amp U.P.S. system with 12 hours of battery backup and a natural gas engine driven generator which can power the entire central monitoring station indefinitely.

Station 2000 dispatchers are trained on all aspects of the monitoring station. They are on duty 24 hours a day, seven days a week.

Station 2000 has the most advanced state of the art computer equipment. We offer custom monitoring for every subscriber. We are able to receive virtually all formats and customize every account to the customer's needs. All special needs are accommodated

The combination of physical and electronic security provides an extremely effective service. Video monitoring can reduce false alarm calls to Authorities by enabling the central monitoring staff to visually examine the premises. Electronic security services, particularly remote video monitoring, enhance the Security Officer's effectiveness by providing the tools for increased awareness—more eyes watching the customer's premises—improving overall security. It also provides a vehicle to monitor the Security Officers, improving their watchfulness.

Navarro's Investigative Services Division utilizes a network of experienced professionals to perform pre-employment background searches, insurance fraud investigations, corporate and forensic investigations, accident reconstruction, worker's compensation and financial investigations, polygraphs, alcohol and drug testing, and other investigative services.

Navarro Technical Services is developing the capability to provide a complete range of services through design, manufacturing, installation, and maintenance. The Company

## FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES CHARLES H. BRONSON

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COMMISSIONER
DIVISION OF LICENSING

SSUE DATE: 07/25/06

LICENSE NO.

B 2300085

THE AGENCY OR SCHOOL NAMED BELOW IS
CLICENCED AND REGULATED UNDER THE
PROVISIONS OF CHAPTER 493, FLORIDA STATUTES,
FOR THE PERIOD EXPIRING
AUGUST 07, 2009

SECURITY AGENCY

NAVARRO SPECIAL DETAILS COMPANY INC. 1341 S.W. 21 TERRACE FORT LAUDERDALE, FL 33312

NAVARRO, NICK PRESIDENT NAVARRO, SHARON S. VICE PRESIDENT



COMMISSIONER



# FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

CHARLES H. BRONSON COMMISSIONER DIVISION OF LICENSING

ISSUE DATE: 04/18/06

LICENSE NO. BB9800027

THE AGENCY OR SCHOOL NAMED BELOW IS
CLICENCED AND REGULATED UNDER THE
PROVISIONS OF CHAPTER 493, FLORIDA STATUTES,
FOR THE PERIOD EXPIRING

MAX 19, 2009

SECURITY AGENCY BRANCH OFFICE

NAVARRO GROUP LTD. INC. (MIAMI)
2655 LE JEUNE ROAD
SUITE SUITE 500
CORAL GABLES, FL 33134

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CHARLES H. BRONSON

COMMISSIONER



# FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

CHARLES H. BRONSON COMMISSIONER DIVISION OF LICENSING

ISSUE DATE: 02/23/06

LICENSE NO. BB9800028

THE AGENCY OR SCHOOL NAMED BELOW IS LICENSED AND REGULATED UNDER THE PROVISIONS OF CHAPTER 493, FLORIDA STATUTES, FOR THE PERIOD EXPIRING MAY 19, 2009

SECURITY AGENCY BRANCH OFFICE

NAVARRO GROUP LTD. INC. (WEST PALM-BCH.) 2001 PALM BEACH LAKES BLVD.-SUITE 300 WEST PALM BEACH, FL 33409 Malle of Brown CHARLES H. BRONSON

COMMISSIONER



### FLORIDA DEPARTIMENT OF AGRICULTURE AND CONSUMER SERVICES DIVISION OF LICENSING CHARLES H. BRONSON COMMISSIONER

ISSUE DATE: 11/19/07

LICENSE NO. A 9200305

THE AGENCY OR SCHOOL NAMED BELOW IS
CICENCED AND REGULATED UNDER THE
PROVISIONS OF CHAPTER 493, FLORIDA STATUTES,
FOR THE PERIOD EXPIRING
NOVEMBER 02, 2010

PRIVATE INVESTIGATIVE AGENCY

NAVARRO GROUP LID. INC. 1341 SW 21 TERRACE FORT LAUDERDALE, FL 33312

3.V7

NAVARRO, NICK

MAYARNO, MICA PRESIDENT BERFUCELLI, STEVEN A. SECRETARY-TREASURER

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CHARLES H. BRONSON

COMMISSIONER

## FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES CHARLES H. BRONSON

7-

DIVISION OF LICENSING COMMISSIONER

> 11/19/07 SSUE DATE:

9200125 М LICENSE NO.

THE AGENCY OR SCHOOL NAMED BELOW IS
LICENCED AND REGULATED UNDER THE
PROVISIONS OF CHAPTER 493, FLORIDA STATUTES,
FOR THE PERIOD EXPIRING
NOVEMBER 03, 2010

SECURITY AGENCY

NAVARRO GROUP LID. INC. 1341 SW 21 TERRACE FORT LAUDERDALE, FL 33312

BERTHOREE, STEEVEN A.

SECRETARYNIPREDUCEDEN NAVARRO, MICK PRESIDER



CHARLES II. BRONSON

COMMISSIONER

\*\* 子文伝 まおのみりもの 全じおしましましましま JipSart of County Commissioners, Broward County, Florida BROWARD COUNTY LOGAL BUSINESS TAX RECEIPT

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www.broward.org/revenue

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Board of County Commissioners, Broward County, Florida BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

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Board of County Commissioners, Broward County, Fforda BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

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REVENUE COLLECTION DIVISION

2007 - 2008 PAYMENT RECEIVED AS VALIDATED ABOVE

BROWARD COUNTY REVENUE COLLECTION 115 S. Andrews Avenue, Governmental Center Annex FORT LAUDERDALE, FL 33301

\*SEE INSTRUCTIONS ON REVERSE SIDE www.broward.org/revenue 0050000000 0000015000 0000003290026421 1001



### CITY OF FORT LAUDERDALE BUSINESS TAX 2007-2008

NAVARRO NICK 1341 SW 21 TER

FIRST CLASS MAIL U.S. POSTAGE

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PERMIT NO. 401

FIRST CLASS MAIL

HAS A BUSINESS TAX RECIEPT TO ENGAGE IN BUSINESS, OCCUPATION OR PROFESSION

DETECTIVE/PRIVATE INVESTIGATOR

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992791 NICK MAVARRO NAVARRO GROUP LTD INC 1341 SW 21 TER FORT LAUDERDALE FL 33312

THIS RECEIPT ISSUED FOR THE PERIOD COMMENCING OCTOBER IST AND ENDING SEPTEMBER 30TH OF THE YEARS SHOWN ABOVE

600486 \$ 157.50

BUSINESS NUMBER TOTAL FEE PAID

NOTICE --- BUSINESS MUST BE TRANSFERRED WHEN BUSINESS IS SOLD OR MOVED. (PLEASE SEE BACK OF THIS FORM.)

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POST THIS RECEIPT IN A CONSPICUOUS PLACE



## CITY OF FORT LAUDERDALE BUSINESS TAX 2007-2008

NAVARRO SPECIAL DETAILS CO INC 1341 SW 21 TER

FIRST CLASS MAIL U.S. POSTAGE PAID 1 0Z.

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PERMIT NO. 401

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9041330 NAVARRO SPECIAL DETAILS CO INC 1341 SW 21 IER FORT LAUDERDALE FL 33312

THIS RECEIPT ISSUED FOR THE PERIOD COMMENCING OCTOBER 1ST AND ENDING SEPTEMBER 30TH OF THE YEARS SHOWN ABOVE

714956 \$ 157.50

BUSINESS NUMBER TOTAL FEE PAID

420600

NOTICE --- BUSINESS MUST BE TRANSFERRED WHEN BUSINESS IS SOLD OR MOVED, (PLEASE SEE BACK OF THIS FORM!)

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NAME OF BUSINESS LOCATION

## CITY OF FORT LAUDERDALE BUSINESS TAX 2007-2008

NAVARRO SECURITY GROUP INC 1341 SW 21 TER

HAS A BUSINESS TAX RECIEPT TO ENGAGE IN BUSINESS, OCCUPATION OR PROFESSION

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BUSINESS NUMBER TOTAL FEE PAID

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THIS RECEIPT ISSUED FOR THE PERIOD COMMENCING OCTOBER 1ST AND ENDING SEPTEMBER 30TH OF THE YEARS SHOWN ABOVE

NOTICE --- BUSINESS MUST BE TRANSFERRED WHEN BUSINESS IS SOLD OR MOVED. (PLEASE SEE BACK OF THIS FORM.)

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FIRST CLASS MAIL

992792 NAVARRO GROUP DBA NAVARRO SECURITY GROUP INC 1341 SW 21 TER FORT LAUDERDALE FL 33312

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### CITY OF FORT LAUDERDALE BUSINESS TAX 2007-2008

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NOTICE --- BUSINESS MUST BE TRANSFERRED WHEN BUSINESS IS SOLD OR MOVED, PLEASE SEE BACK OF THIS FORM.

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### CITY OF FORT LAUDERDALE BUSINESS TAX 2007-2008

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992789 NAVARRO GROUP LTD INC DBA NAVARRO TECHNICAL SERV 1341 SW 21 TER FORT LAUDERDALE FL 33312

THIS RECEIPT ISSUED FOR THE PERIOD COMMENCING OCTOBER 1ST AND ENDING SEPTEMBER 30TH OF THE YEARS SHOWN ABOVE

696742 \$ 157.50

BUSINESS NUMBER TOTAL FEE PAID

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### OF FORT LAUDERDALE BUSINESS TAX 2007-2008

NAVARRO TECHNICAL SERVICES 1341 SW 21 TER

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NOTICE --- BUSINESS MUST BE TRANSFERRED WHEN BUSINESS IS SOLD OR MOVED. (PLEASE SEE BACK OF THIS FORM.)

992789 NAVARRO GROUP LTD INC DBA NAVARRO TECHNICAL SERV 1341 SW 21 TER FORT LAUDERDALE FL 33312

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POST THIS RECEIPT IN A CONSPICUOUS PLACE



OF FORT LAUDERDALE BUSINESS TAX 2007-2008

NAVARRO SECURITY GROUP INC 1341 SW 21 TER

FIRST CLASS MAIL U.S. POSTAGE PAID 1 0Z.

PRESORTED

PERMIT NO. 401

FIRST CLASS MAIL

SECURITY GUARD SERVICES (OFFICE)

intimitation in the state of th

POST THIS RECEIPT IN A CONSPICUOUS PLACE

221

NAME OF BUSINESS LOCATION

BUSINESS NUMBER TOTAL FEE PAID

420600

672709 \$ 157.50

HAS A BUSINESS TAX RECIEPT TO ENGAGE IN BUSINESS, OCCUPATION OR PROFESSION

THIS RECEIPT ISSUED FOR THE PERIOD COMMENCING OCTOBER 1ST AND ENDING SEPTEMBER 30TH OF THE YEARS SHOWN ABOVE

NOTICE --- BUSINESS MUST BE TRANSFERRED WHEN BUSINESS IS SOLD OR MOVED, (PLEASE SEE BACK OF THIS FORM.)

992790 NAVARRO GROUP DBA NAVARRO SECURITY GROUP INC 1341 SW 21 TER FORT LAUDERDALE FL 33312

### STATE OF FLORIDA



DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

ELECTRICAL CONTRACTORS LICENSING BOARD 1940 NORTH MONROE STREET FL 32399-0783 TALLAHASSEE

(950) 487-1395

CARDINALE, FRANK NAVARRO TECHNICAL SERVICES, NAVARRO TECHNICAL SERVICES, IN 1341 SW 21ST TERRACE FORT LAUDERDALE FL 33312



STATE OF FLORIDA AC# 2685355

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

EC0001954

07/28/06 060074169

CERTIFIED ELECTRICAL CONTRACTOR CARDINALE, FRANK NAVARRO TECHNICAL SERVICES, INC

IS CERTIFIED under the provisions of ch 489 ss Expiration data: AUG 31; 2008 106072801761

### DETACH HERE

### STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION SEQ#106072801761 ELECTRICAL CONTRACTORS LICENSING BOARD

BATCH NUMBER LICENSE NBR

07/28/2006 060074169 EC0001954

The ELECTRICAL CONTRACTOR

Named below IS CERTIFIED

Under the provisions of Chapter 489 FS

Expiration date: AUG 31, 2008

CARDINALE, FRANK NAVARRO TECHNICAL SERVICES, INC. ADVANCED MODULAR ELECTRIC 1911 NW 15TH STREET POMPANO BEACH FL 33069

JEB BUSH GOVERNOR

SIMONE MARSTILLE SECRETARY



Melville, NY Camas, WA

Northbrook, IL Santa Clara, CA

Research Triangle Park, NC

A not-for-profit organization dedicated to public safety and committed to quality service

Applicant ID No: 358950-001

Service Center No 1 Expires: 31-MAR-2008

### CERTIFICATE OF COMPLIANCE

THIS IS TO CERTIFY that the Alarm Service Company indicated below is included by Underwriters Laboratories Inc. (UL) in its Product Directories as eligible to use the UL Listing Mark in connection with Certificated Alarm Systems. The only evidence of compliance with UL's requirements is the issuance of a UL Certificate for the Alarm System and the Certificate is current under UL's Certificate Verification Service.

Listed Service From: FT LAUDERDALE, FL

Alarm Service Company: (358950-001)

NAVARRO GROUP LTD INC, DBA NAVARRO **TECHNICAL SERVICES INC** 1341 SW 21ST TER FT LAUDERDALE FL 33312

Service Center: (358950-001)

NAVARRO GROUP LTD INC. DBA NAVARRO TECHNICAL SERVICES INC 1341 SW 21ST TER FT LAUDERDALE FL 33312

The Alarm Service Company is Listed in the following Certificate Service Categories:

CCN File - Vol No. Listing Category

S7189 - 1 UUFX [Signal and Fire Alarm Equipment and Services] (Protective Signaling Services) Central Station

\*\*\*THIS CERTIFICATE EXPIRES ON 31-MAR-2008 \*\*\*

"LOOK FOR THE UL ALARM SYSTEM CERTIFICATE"

Engineering Manager

08-MAR-2007

© 1998 UL Form CS-CC



### **Demonstration of Responsibility**

BID NO.: 8724-2/11

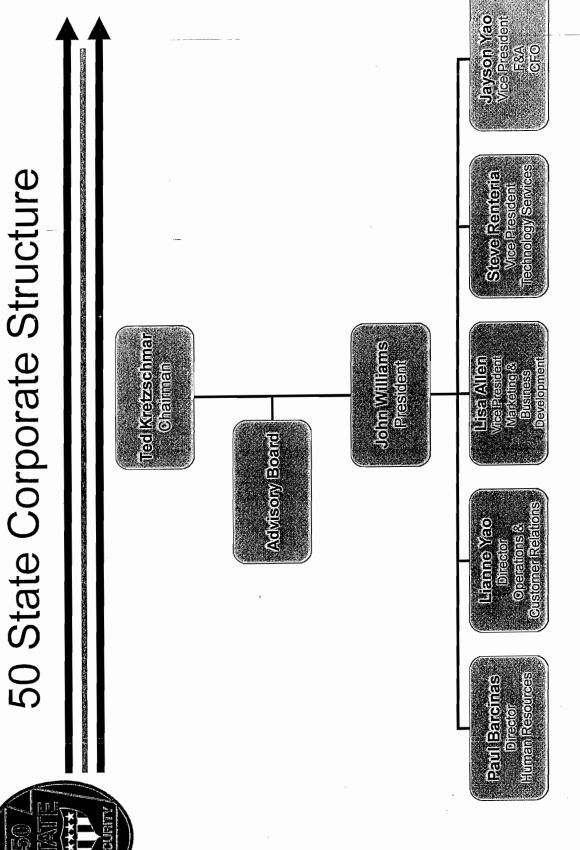
### SECTION 4

# BID SUBMITTAL FOR: SECURITY GUARD SERVICES FOR THE MIAMI-DADE TRANSIT

FIRM NAME: 50 STATE SECURITY SERVICE, INC.

Completed Initial List all contracts (including the contract number, brief scope of work, County Department, County Contract Administrator, Term and for the County in accordance with County Ordinance No. 98-42, which requires that "a Bidder's or Bidder's past performance on financial condition is materially the same as that shown on the balance sheet and income statement submitted, or with an capability. The County will evaluate the Bidders Financial capability based on several factors, which may include, but not to be limited to, as the Proposer's ability to access all funding necessary to cover required start-up cost, cash reserves to ensure ongoing consultant, and (viii) the total number of service hours per week. Where possible, the document should list and describe those Describe the bidder's training and personnel development plan to provide trained personnel to the County before the start date and Submit Bidder's most recent certified business financial statements as of a date not earlier than the end of the Bidder's preceding explanation for a material change in the financial condition. Bidders may submit additional documents to prove their financial Attach a document that describe your firm's past performance and experience in the successful delivery of services similar to those Provide a detailed description of the firm's current or recent (within the past five years) comparable contracts (similar in scope of description of the work performed and the type of service provided, (iii) the total dollar value of the contract, (iv) the contract duration, (v) the amount of money spent for each year of the Contract (vi) the client's contact person with their telephone numbers and e-mail addresses for reference, (vii) a statement or notation identifying the bidder as either the prime contractor, a subcontractor or a sub-Dollar Value) which the bidder has performed for Miami-Dade County. The County will review all contracts the bidder has performed official tax accounting period, together with a statement in writing, signed by a duly authorized representative, stating that the present State the number of years that the bidder has been in existence, the current number of employees, and the primary markets served. services and requirements to those requested herein). The description should identify for each contract: (i) the client, (ii) Describe bidder's Recruitment Plan to recruit licensed and qualified personnel to cover the hours of service required by the County. security operational and payroll cost for a period up to 60 days from the start of and throughout the duration of the award contract. projects performed for government clients or similar size private entities and any work performed for the County County Contracts be considered in the selection of Consultants and Contractors for future County Contracts." CHECKLIST FOR DEMONSTRATION OF RESPONSIBILITY (See Paragraph 2.28) How does the bidder plan to retain its personnel during the term of the contract? at all times during the term of the contract. requested in the solicitation.

22.**5** 



Comprehensive Security Solutions

Consulting Security Officers Technology Support Services

### **Corporate Overview and Executive Summary**

50 State Security Service, Inc. (50 State) has been providing security officer services throughout Miami-Dade County for over thirty-five (35) years. Comparable service contracts include Miami-Dade Aviation Department, American Airlines, and Miami-Dade County General Services Administration (GSA). We are confident that 50 State is the best qualified company to provide the services requested in this ITB. Below summarizes our past and current performance and experience.

- Headquartered in Miami-Dade County and providing security officer services since 1971;
- Nearly 1,000 security personnel available to deliver security officer services.
  - o Over 120 with valid Firearms "G" license
  - o All with valid Security Officer "D" license
- Miami-Dade County Department of Business Development "Statistical Workforce Analysis" reflects the following as of March 10, 2006:
  - o 908 total employees
    - 104 White
    - 593 Black
    - 188 Hispanic
    - 13 Asian or Pacific Islander
    - 610 Male
    - 298 Female
- Supporting and maintaining nearly 30,000 hours of security officer services per week to South Florida government, commercial and educational entities.
  - o Over 130 locations
  - o 35 Site Supervisors
  - o 15 Field Supervisors
  - o 3 Field Supervisors per shift 24-hours per day, year-round basis (24/7)
  - o 2 Full time 24/7 Dispatchers/Communications Officers
  - Combination of Manager and Shift Commander for Central Dispatch Center/ (COMCEN)
  - -- Currently, providing Cargo Rooftop, AOA Ramp Access Employee and Contractor Screening (X-ray, Magnetometer & Wand).

- -- Currently, providing American Airlines 29 assigned security officers who average 3 years at current post
- Currently, over 200 security officers hold a Miami-Dade Airport ID Badge (SIDA);
   nearly half hold the US Customs Seal
- On-going and past performance includes over 150 certified screeners supporting Miami-Dade County Courts, Miami-Dade County MIA-AOA, and American Airlines (recently certified 20 screening officers on L-3 Explosive Detection System (EDS) requirements.
- On-going and past performance includes delivering a wide variety of security capabilities:
  - -- Armed Security Officers over 3,000 hours per week
  - -- Unarmed Security Officers sustained 30,000 hours per week
  - -- Screening Security Officers (personnel & cargo) over 3,500 hours per week.
  - -- All references have been performed uninterrupted for a minimum of three (3) continuous years and/or are currently being successfully performed.
- Serving Miami-Dade County continuously since 1980 through various Miami-Dade County contract vehicles.
  - -- Ongoing and past performance includes:
    - Miami-Dade County GSA Contract (1980 1989) Prime contractor with sub-contractor component
    - Miami-Dade County Special Taxing Districts 16 contracts (1983 present) nearly 4,000 hours per week of unarmed residential traffic monitoring and roving security officer services.
    - Miami-Dade County Metro Rail Contract (1986) Emergency Takeover (200 security officers) within 6 hours
    - Miami-Dade County GSA Sector 7 (1993) 3,900 hours of armed and unarmed security officer services per week.
    - Miami-Dade County GSA Courthouses (1996) Emergency Takeover -Screening (X-ray, Magnetometer & Wand) for all tenants and visitors to over 4,000 hours per week.
    - Miami-Dade Aviation Department AOA Ramp Access Employee and Contractor Screening (X-ray, Magnetometer & Wand) – over 1,500 hours per week.
    - o Miami-Dade Aviation Department Fuel Farm (2004) over 1,100 hours per week.
    - Miami-Dade Aviation Department MIA Cargo Rooftop (2001) (access monitoring and observation) – over 500 hours per week. Other pertinent experience:
  - Major non-government accounts (on-going and past performance):

- American Airlines MIA over 2,000 hours per week. (Contract in effect for 4 years, awarded in open competition for additional 3 years, with options for extension.)
  - Aircraft Maintenance Hanger Visitor Screening & Escort,
  - Shipment Verification/Screening for Cargo, Mail Scanning and Cargo Booth Officers
  - o ACP Reality Services commercial office buildings nearly 800 hours per week
  - o AutoNation Maroone and Mercedes dealerships nearly 700 hours per week
  - o Barry University educational institution over 1,800 hours per week
- Burger King Corporation World Headquarters corporate facility nearly 400 hours per week
- O Continental Management Group residential management firm nearly 1400 hours per week
- The Graham Companies local developer/retail/residential over 700 hours per week
- o Johnson & Wales University educational institute nearly 1,000 hours per week
  - o Imperial Majesty Cruise Line (2004) (Port Everglades) over 400 hours per week
    - -- Passenger and luggage screening (X-Ray, Magnetometer & Wand)
    - -- Embarkation and disembarkation gate control.
    - -- Screening for ID, credentials and content for "ship's stores", pallets, boxes, containers, vehicles and occupants.
    - -- Delivered "Port Facility Security Plan" to meet all Port
- Everglades requirements
- Proven track record of being flexible to meet quick response variable manning requirements:
  - Within fifteen (15) hours of being notified, 50 State supported the requirements of Miami-Dade County GSA at the MIA-Fuel Farm to cover six (6) posts and one (1) roving marked patrol vehicle, 24/7 required thirty three (33) officers and eight (8) supervisors (1,176 hours per week), with backgrounds that would allow them to secure MIA ID's, along with necessary support equipment. Service was implemented in August 2004.
  - o Following September 11, 2001, 50 State was requested to provide "Rooftop" security for the Cargo facility at MIA. This required ten (10) officers with backgrounds that would support MIA ID's, three (3) patrol vehicles, along with necessary support equipment. This service was implemented in less than 24 hours and continues today meeting all service requirements.
  - Support University of Miami hosting Presidential Candidate Debate (2005) required twenty (20) additional officers, with required backgrounds and support equipment.
     Service fully met all government and university requirements.

- o All of the above include providing personnel, Post Orders, training and required background check for specialized ID requirements.
- Minority Participation equates to approximately \$1,000,000 annually and includes both sub-contracting security services as well as using minority vendors to support requirements. All of these relationships are easily expanded to meet specific requirements.

### • Experienced & Qualified management resources:

- Central Dispatch Center/(COMCEN) located at our North Miami headquarters, 1125 NE 125 St and staffed by a minimum of two (2) Dispatchers/Communications Officers per shift 24/7.
- Operational structure provides for management of any combination of requirements:
  - Project Manager/Account Manager reports directly to senior management position
  - All required training can be easily incorporated into our current structure which includes:
    - "DS" Security Officer School/Training Facility license
    - 'DI' Instructor license
    - "MB" Security Agency Manager license
    - "K" Firearm Instructor license
  - All required training can be easily and quickly adapted to any new, planned or unplanned requirements
  - Close coordination between Client representatives and Director of Operations, who support depth of operations structure and accountability for quality assurance and delivery of required services. This is addition to the on-site Supervisory requirement.

### • Corporate Profile

- o South Florida (North Miami) headquartered company for 37 years.
- o Nearly 1,000 personnel to support all 50 State activities.
  - Over 700 officers have been with 50 State for more than 2 years.
  - Over 250 officers have been with 50 State for more than 5 years
  - Employment longevity is 3 years.
  - Strong officer/employee recognition program.
- o Annual revenue from South Florida over \$25 million.
- o Federal GSA Schedule effective January 1, 2006 GS-07F-9256S
- o Roving Supervision-armed, 24/7 providing continuous support to the field operations.
- Patrol Vehicle Fleet:
  - 33 marked vehicles (with two-way communications, vehicle tracking device and light bar)
  - 17 Golf Cart

- 15 Bicycles
- State of Florida Licensed Security Officer Training Academy
  - A full time Director of Training who is responsible for:
    - 50 State Security Training Academy
    - 50 State Security Orientation Class
    - Basic Supervision, Defensive Driving, Post Orders
- o Associate member in the Dade County Association of Chiefs of Police with strong law enforcement relationships.
- Full range of technology options (i.e., Digital Video Surveillance, Access Control, Alarm Systems and Response, Central Monitoring 24/7 at North-Miami Central Dispatch Center/ (COMCEN) ;on-site and remote monitoring alarm and video capabilities)
- o Attached schematic provides an overview of the Operational Support Systems utilized to manage all resources and the entire service delivery process.

### Proposer's Experience and Past Performance

Founded in 1971 by Ted Kretzschmar, former Metro-Dade Police Sergeant, 50 State today is one of the largest and longest standing locally owned security services providers in South Florida. 50 State has demonstrated a stable and strong presence in South Florida by providing quality security services. Our primary markets include commercial residential, industrial, and government locations. Approximately 32% of our primary markets are government or public contracts with 68% representing the private industry consisting of institutions, office buildings, dealerships, and high-end residential communities.

Our mission is to provide competent, trained, and professional armed and unarmed security officer services to support the security objectives of our customers.

We have relied on our quality reputation and customer referrals for our business expansion. The major contributors to our growth are our extensive experience, reputation in the South Florida marketplace, and consistent high quality service which has led to a consistent record of contract renewals.

Today, we have nearly 1,000 employees available to deliver physical security services, including a qualified and experienced team who will deliver the technology and security software support necessary to provide a comprehensive security program. We provide services in four major areas:

### Consulting

50 State is leading the charge in the security services' continuously changing environment. We tackle a wide range of security challenges with our team of professionals who address the following areas: Physical Security, Video Surveillance, Alarm Systems, Access Control.

### Security Officers

50 State provides four (4) levels of professional, licensed, and trained armed and unarmed security officers and supervisors. The four (4) levels reflect varying degrees of training, experience, and functional capabilities.

### **Technology**

50 State integrates a wide range of hardware and software to meet new and existing security requirements. Customized security solutions include the following: Access Control, Alarm Systems, Digital Video Systems, Alarm Response, and Monitoring delivered by our 24/7 Central Station.

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### **Support Services**

50 State delivers one of the most comprehensive security solutions available. We develop security programs and deliver the technical and operations support necessary to meet a client's current requirements and any changes in the customers' environment or the security industry.

50 State success is a direct result of the type of employees we have on staff. We recruit only the best through a number of different sources: State of Florida Security Officer Training Academy; Personal and Professional referrals from the Dade County Association of Chiefs of Police (DCACP) and local law enforcement agencies; Local newspaper advertisement; Online: Career Builder; 50 State Web Site; United States Armed Forces publication and qualified security officers from within the current work force.

50 State conducts all screening and hiring of employees in accordance with all applicable local, state, and federal regulations and does not discriminate on the basis of race, creed, color, gender, or national origin. Candidates for employment are required to undergo an extensive background check that includes verification of security licenses, driver's licenses, social security cards, work authorization papers, and other identifications. This activity is followed by a background check for any criminal history and a drug-screening test.

The Employment Agreement for 50 State must be read and signed by all employees. It defines the ground rules for work with 50 State and highlights the policies for attendance, appearance, and performance. All employees are absolutely prohibited from unlawful manufacturing, distributing, dispensing, possessing or using controlled substances in the workplace. It is a condition of employment to refrain from taking drugs on or off the job. For over fifteen (15) years our employees have been subject to the following drug tests: Job Application Testing; Reasonable Suspicion Testing and Post incident (injury, accident, etc.).

### **Comparable Contracts**

### Miami-Dade County General Services Administration Sector 2B

Miami International Airport
Miami, FL 33299
Unarmed Security Officers
Screening and Facility Control
Prime Contractor
4,400 hours per week
Contract Value – \$4,700,000 Annually
Expended - \$2,800,000 Annually
Since 2005

Contact: Mr. David D'Trinidad

Phone (305) 375-1267 (\*) dd3989@miamidade.gov

### American Airlines-Cargo

6150 NW 17<sup>th</sup> Street

Miami International Airport - Building 714

Miami, FL 33299-7990

Unarmed Security Officers

Cargo Screening and Facility Control

Prime Contractor

1,200 + hours per week

Contract Value - \$1,500,000 Annually

Expended - \$940,000 Annually

Since 2000

Contact: Mr. Dan Agostino

(305) 870-4000

dan.agostino@aa.com

### American Airlines - Hanger

Miami International Airport
Unarmed Security Officers
Prime Contractor
200+ hours per week
Contract Value - \$276,000 Annually
Expended - \$170,000 Annually
Since 2003

Contact: Mr. Bill Cade (305) 305-870-1311 william.cade@aa.com

### Miami-Dade County Public Works Department

Special Taxing Districts (Residential) Miami, FL

16 separate contracts
Unarmed Security Officers & Vehicular Patrol
High Public Contact and Residential Access
Prime Contractor with limited sub-contractor management
4,000 + hours per week
Contracts Value - \$3,000,000 Annually
Expended - \$1,860,000 Annually

Since 1993 Contact: Mr. Don Thompson (305) 375-2702

### **Barry University**

11300 N.E. 2<sup>nd</sup> Avenue
Miami Shores, FL
Unarmed Security Officers
High Public Contact and Campus Patrol
Prime Contractor
1200+ hours per week
Contract Value - \$1,100,000 Annually
Expended - \$715,000 Annually
Since 1995

Contact: Mr. Stanley Young
(305) 899-3336

### Miami-Dade County Contracts

### Miami-Dade County General Services Administration Sector 2B

Miami International Airport
Miami, FL 33299
Unarmed Security Officers
Screening and Facility Control
Prime Contractor
4,400 hours per week
Contract Value – \$4,700,000 Annually
Expended - \$2,800,000 Annually
Since 2005

Contact: Mr. David D'Trinidad

Phone (305) 375-1267 (\*) dd3989@miamidade.gov

### Miami-Dade County Public Works Department

Special Taxing Districts (Residential)

Miami, FL

16 separate contracts

Unarmed Security Officers & Vehicular Patrol

High Public Contact and Residential Access

Prime Contractor with limited sub-contractor management

4,000 + hours per week

Contracts Value - \$3,000,000 Annually

Expended - \$2,000,000 Annually

Since 1993

Contact: **Mr. Don Thompson** (305) 375-2702



### Miami-Dade Aviation Department - Screening

Miami International Airport
Miami, FL
Unarmed Security Officers
Facility Access Control Screening
(X-ray and Hand wands)

A-ray and Hand wands)
Prime Contractor

1,512+ hours per week

Contract Value - \$1,264,099 Annually

Expended: \$820,000 Annually

**Since 2000** 

Contact: Mr. David D'Trinidad

305-869-4600

Contact: Mr. Benett "Skip" Shelfer

305-869-4600

bshelfer@miami-airport.com

### Miami-Dade County - Sector 7

General Services Administration Miami, FL

Armed and Unarmed Security Officers

Facility Access Control

3,887.50 hours per week Contract Value - \$3,400,000 Annually

Expended - \$2,108,000 Annually

Since 1994

Contact: Mr. David M. Thibaudeau

305-375-1567

### Miami-Dade County - Court Screeners

General Services Administration

Miami, FL

Unarmed Security Officers

Screening for Facility Access Control: X-ray, magnetometer, wand

4,800+ hours per week

Contract Value - \$3,800,000 Annually

Expended - \$2,400,000 Annually

Since 1996

Contact: Mr. David M. Thibaudeau

305-375-1567

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### **Recruitment Plan**

50 State Security has a Human Resources Department comprised of seven (7) full-time employees. There is a Director of Human Resources who holds an executive management position and 2 people who recruit and process prospective new employees.

All processing of the required background checks and required contractual licensing is coordinated and managed through this Department. On average we process and hire 30 to 40 people per month. The coordinating, tracking and logging of personnel assigned to the Miami International Airport is a full time job.

50 State has a full time dedicated Recruiting Specialist who on any given day interviews 10 prospective applicants. Each applicant is interviewed by the recruiting specialist reviewing their employee application.

50 State has been very fortunate over the past 35 years in benefiting greatly from the "Word of Mouth" method of recruitment. We pay our security officers well and we more importantly treat them fairly and with compassion.

We have been very creative and forward thinking in adding new methods and resources for not only the required Miami-Dade County requirements as outlined in the ITB but for the very demanding commercial market and high expectations from both a security and courtesy perspective.

Methods and resources utilized include, but are not limited to the following:

- Newspaper Ads:
  - Miami Herald
  - New Times
  - Military Publication
- Internet ads
  - o Career Builder (Herald)
  - o Yahoo
  - Monster
  - o Posting on Military web sites that have career placement opportunities
  - o Ads on military web sites
  - o 50 State Security Web Site www.50State.com
  - o Displaced Hurricane Individuals Web Sites Posting career opportunities on web sites of displaced individuals i.e. Hurricane Katrina and Wilma

- Resume search- recruiting military/criminal justice degrees/customer service/retail
- Recruiting individuals moving to the area-long term contact
- Referral Bonus Program from our existing 1000 employees
  - Memos on checks
  - o Poster in lobby
  - o Communications Board in lobby
- Communications pieces to security officers
  - o Cards "WE WANT YOU"
  - Cards "SOUTH FLORIDA'S BEST!"
  - Word of mouth (internally from long-time employees)
    - Foundation of 500 security officer working over 3 years
- Networking
  - Long-standing with commitment and relationship with the Dade County Association of Chiefs of Police (DCACP)
  - o Local Colleges and University "Career Placement" programs
    - Job Fairs
- 50 State Security Corporate Headquarters
  - o Accept applications 5 days a week 8:00-5:00. Always available for job seekers.
  - Local office open and fully staffed with an HR department consisting of 7 individuals
  - o 50 State Academy, State of Florida Licensed "D" License School

Collaboration with a professional staffing solutions company in order to utilize an extensive applicant database that will provide 50 State pre-qualified applicants.

### **Employee Selection Process**

All candidates that are considered for assignment on this contract will hold a State of Florida Security Officer "D" License and "G" License, where applicable.

Candidates for employment will be qualified security officers from within our current workforce or new employees of 50 State who represent the high-level prototype and professional demeanor enforced at 50 State and in keeping with the qualifications as set out in the ITB.

New employees will be recruited from our State Licensed Security Officer Training Academy, advertisements in the local newspaper, our web site, employee and customer referrals along with announcements in the United States Armed Forces publications.

### Screening/Testing

All pre-employment screening and hiring of employees is conducted in accordance with all applicable local, state and federal regulations and does not discriminate on the basis of race, creed, color gender, or national origin.

All applicants at 50 State undergo an in-depth pre-employment screening process, which assists us in our selection process. The screening process for candidates for employment on this contract includes the following:

- Personal interview
- Pass a criminal background check (FDLE)
- Military service and nature of discharge
- Evidence of high school diploma or G.E.D. equivalency
- Evidence of U.S. citizenship or work authorization
- Evidence of Florida's driver's license and safe driving record
- Evidence of "D" license
- Evidence of "G" license, where applicable
- Evidence of ability to read, write, speak and understand English
- Pass a substance abuse test

### **Description of Hiring Process**

All personnel selected for employment at 50 State must complete our employment personnel package which includes: the Employment Agreement, INS I-9 Forms, IRS W-4 Form, comprehensive Employee Information Form, Uniform Inventory Form and Medical Information Release Form.

A Human Resources & General Administrative Policy Manual is distributed to each employee and an Employee Acknowledgement Form is signed and returned.

Copies of security licenses, driver's licenses, social security cards, work authorization papers and other identifications are collected and verified. Employees are then processed for a criminal history background check and a drug-screening test and a physical.

The employment package is completed and the process supervised by the Director of Human Resources.

We are proud to be a drug-free work place and an equal opportunity employer.



### **Scheduling**

Security Officers will be assigned shifts that will be consistent with the ability to perform effectively after productive hours are assigned. Most shifts are eight hours each. Shift personnel shall not leave their assigned posts at any time, unless relieved by the appropriate duty personnel assigned to the following shift, or unless specifically authorized by designated personnel on this contract to leave their post.

Schedules will be printed one week in advance and copies of the schedule will be posted each week in the designated area for security officers.

It is our goal to provide Miami-Dade County with a team of security officers who work regularly at each post. We understand and will comply with your request to rotate security officers as necessary and in keeping with the provision of this contract.

### **Training Plan**

50 State Security Officers receive pre-assignment training of up to 100 hours; continuing education training up to 24 hours annually; classroom instruction and on-site supervised instruction. Shown below are the courses offered at 50 State.

Attached is our 50 State Security Training Program:

• Training modules including course description, prerequisites, completion time, and specific audience.

### TRAINING REQUIREMENTS

### REQUIRED, 50 STATE AND PROPOSED TRAINING OUTLINE

### STATE OF FLORIDA REQUIRED TRAINING CURRICULUM

50 State requires additional hours of training in order to confirm that security officers are competent in their assigned job responsibilities.

Under Section 493.6303 (4) of Florida State Law and effective October 1, 1994, any person who wishes to apply for a Class D (Unarmed Guard) license must complete no less than 24 hours of training and within two years, 16 or more hours or a total of 40 hours. A license and training is required of all persons who are hired to secure and patrol property. Thus, this includes any business or service anywhere in Florida.

The 24- hour curriculum covers the following subject matter:

- 1. Chapter 493, F.S. and Chapter 1C-3, F.A. C.
- 2. Legal Issues and Civil Liability
- 3. Basic Emergency First Aid
- 4. Emergency Procedures
- 5. Ethics and Professional Conduct
- 6. Patrol Techniques
- 7. Fire Detection, Suppression and Life Safety
- 8. Observation Techniques and Report Writing
- 9. Traffic Direction
- 10. Crowd Control and Traffic Direction
- 11. Crime and Accident Scene Protection
- 12. Written Exam

50 State hires only those qualified security officers holding a Security Officer "D" license. We feel strongly that the effectiveness of any security officer begins with training. 50 States strives to provide a quality, well-trained security work force that represents our company and the customers we serve in a professional manner.

### **50 STATE TRAINING**

In addition to the statutory 24-hour training program, 50 State provides 16 additional hours of classroom training prior to their assignment, on-site training as well as on going training on new security issues. Topics to be discussed include:

- Company Policy
- Security Principles
- Public Relations
- Fire Response Procedures
- Access Control
- Legal Issues
- Crisis Intervention
- Asset Protection
- Report Writing
- Diversity Awareness Training
- Defensive Driving Training
- Guard Tour System (if applicable)

Additionally, this orientation includes a review of the legal authority of security personnel; a basic report writing video provided by PSTN, and our expectations regarding appearance and personal grooming requirements is explained.

Supervised on-site training is conducted prior to assignment. This site training will primarily focus on the specific post orders.

50 State uses the Professional Security Television Network (PSTN) Security Officer In-Service Training Series and the American Society for Industrial Security "Protection of Assets Manuals" as guides for continued training. 50 States is in the process of proactively developing industry specific training modules for our customers.

Our Field Supervisors and Account Managers have taken Cultural Diversity Training program and quality customer service is ingrained in each of our supervisor's and security officer's daily responsibilities.

We have developed a system for on-going training that allows us to periodically check each security officer's level of competence and inform them of any changes or updates relevant to the post orders or other special instructions. Attendance at all training sessions are documented in the security officer's personnel file and will be available upon request.

Set out in the matrix the training package provided to security officers of 50 State in the various categories.

### **FIREARMS TRAINING**

50 State has a state- licensed firearms training instructor that has been responsible for the ongoing firearms program and who will see to the same for contract awarded as a result of this ITB that exceeds the required State of Florida licensing statutes and standards. Lt Col H. Winston is a Law Enforcement security firearms instructor and possesses a "K" firearms instructor's license issued by the State of Florida.

### 50 State Security Training Program

50 State Security Officers receive pre-assignment training of up to 100 hours; continuing education training up to 24 hours annually; classroom instruction and on-site supervised instruction. Shown below are the courses offered at 50 State.

Course Title	50 State Orientation
Description	At this session, new employees are exposed to Company Policy, Benefits, Procedures & Expectations. Also discussed is the role and Function of a Security Officer; Human/public Interpersonal Communication; Ethics and Professional Conduct; Use of Force; How to protect any Crime Scene; Use of Force; Care and standards of uniform and equipment.
Prerequisites	Class D State License
Time to Complete	40 Hours
Audience	All 50 State New Hires

Course Title	Radio Communication
Description	Attendees learn the FCC rules regarding permissible communications related to the safety of life or protection of property and what are prohibited communications. Attendees also learn how to operate a two-way Radio.
Prerequisites	50 State Security Orientation
Time to Complete	4 Hours
Audience	Alarm Monitor, Guard I, Guard II, Dispatcher, Site Manager, Project Manager, Shift Commander, Field supervisor, Site Supervisor.

Course Title	Defensive Driving
Description	Attendees learn the three "Ds" of defensive driving.
Prerequisites	Orientation / Advance Orientation
Time to Complete	8 Hours
Audience	Alarm Monitor, Guard II, Site Manager, Project Manager, Shift
	Commander, Field supervisor, Site Supervisor.

Course Title	Regulated Training for State of Florida "D" License Basic Training
Description	Trainees receive instruction in Florida states statutes Section 493, and legal issues and liabilities, basic first aid, crime and accident prevention, emergency procedures, ethics and professional conduct, patrol techniques, fire detection and observation and report writing techniques.
Prerequisites	None
Time to Complete	40 Hours
Audience	50 State employees applying for Florida Class "D" security licenses.

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Course Title	First Aid/CPR
Description	The first aid class teaches students how to identify the five life/death situations and the proper response to each; identify the 10 "do Nots" of First Aid and Explain the "Good Samaritan Act" and its purpose. The CPR segment covers recognizing emergencies and providing CPR to victims 8 years and older, including those who are choking or who have drowned
Prerequisites	Orientation
Time to Complete	Basic First aid 4 Hours / CPR 4 hours
Audience	All 50 State Employees receive Basic / CPR site specific

Course Title	Report Writing
Description	The course is designed to enhance and move the student toward proficiency. Students learn how to provide an efficient, accurate, concise and factual report.
Prerequisites	Orientation
Time to Complete	3.5 Hours
Audience	Alarm Monitor, Guard I, Guard II, Site Manager, Project Manager, Shift Commander, Field supervisor, Site Supervisor.

Course Title	Advanced Orientation – Post Orders
Description	Students are provided the site specific post orders along with patrol and observation techniques; crowd recognition and management; effective interview techniques.
Prerequisites	Succesfully completed basic supervision
Time to Complete	4 Hours
Audience	All 50 State Employees that are assigned to a specific Client site.

Course Title	Emergency / Disaster
Description	Students learn the single major difference between emergency and disaster and will be able to recite the six "Must Know" issues of the aftermath.
Prerequisites	Orientation/ Basic First Aid
Time to Complete	4 Hour
Audience	All 50 State Employees that are assigned to a customer site.

Course Title	Response to Terrorism & Problem People
Description	Students are exposed to the fundamentals of terrorism and how
	to deal with behavioral issues verbally.
Prerequisites	Orientation
Time to Complete	4 Hours
Audience	Alarm Monitor, Guard II, Site Manager, Project Manager, Shift
	Commander, Field supervisor, Site Supervisor.

Course Title	Basic Supervision
Description	Students learn the type/styles of supervision; interpersonal
	communications; conflict resolution; identification and
	differentiation of disciplinary needs from training needs; EEOC

	compliance, Public Relations, Customer Service.
Prerequisites	Orientation / Defensive Driving / Radio Communication / Response
	to Terrorism/ Cert/ Basic First Aid/ Advance Orientation /Report
	Writing
Time to Complete	4 Hours
Audience	Alarm Monitor, Guard II, Site Manager, Project Manager, Shift Commander, Field Supervisor, Site Supervisor.

Course Title	Cert
Description	Emergency Disaster Training/ responding types and styles with all risk, all hazards Training/Search and rescue/provide basic medical aid/
Prerequisites	Orientation /Defensive Driving /Radio Communication /Response to Terrorism/ Basic First Aid/ Advance Orientation /Report Writing/Basic Supervision
Time to Complete	16
Audience	Alarm Monitor, Guard II, Site Manager, Project Manager, Shift Commander, Field Supervisor, Site Supervisor.

Course Title	First Line Supervisor
Description	FTO training, supervisor liability, Counseling techiques, morale,
	Mediator, Profeciency skill
Prerequisites	Orientation /Defensive Driving /Radio Communication /Response
	to Terrorism/ Cert/ Basic First Aid/ Advance Orientation /Report
	Writing/ Basic Supervision
Time to Complete	4 Hours
Audience	Alarm Monitor, Site Manager, Project Manager, Shift
	Commander, Field Supervisor, Site Supervisor.

Course Title	Leadership and Management
Description	Indicator of leadeship effectiveness/ Time Management/ Productive employee/ Indictor of Discipline & Profecienty/Leader as a Counselor/ Approach AND Indicator of Counseling/knowing the employee
Prerequisites	Orientation /Defensive Driving /Radio Communication /Response to Terrorism/ Cert/ Basic First Aid/ Advance Orientation /Report Writing/ Basic Supervision/ First Line Supervision
Time to Complete	4 hour
Audience	Project Manager, Shift Commander,

### **Personnel Development Plan**

50 State has a strong security officer and employee recognition program. Nearly 1,000 personnel are available to support all 50 State activities. Average longevity is three (3) years. Of those:

- Over 700 security officers have been with 50 State for more than 2 years.
- Over 250 security officers have been with 50 State for more than 5 years
- Over 100 .security officers have been with 50 State for one year
- The balance is the percentage of turnover (approximately 20%).

50 State offers many opportunities for promotions. One example is Ms. Veronica McDaniel:

### Veronica Mc Daniels

- Hired 02/23/01Central Dispatch Center/(COMCEN)
- 07/02 Promoted to Project Manager/Account Manager
- 09/23/02 Promoted to Field Supervision
- 10/14/02 Promoted to Lead Central Dispatch Center/(COMCEN)
- 3/17/03 Promoted to Account Manager
- 02/06 Promoted to Lead Account Manager

50 State offers many benefits in order to retain excellent employees. Some programs and benefits are listed below:

- Vacation Bonus
- Referral Bonus Program
- Employee Pins (Years of Service)
- Newsletter
- Holiday bonus for Years of Service
- Afflac Supplemental Insurance
- Mini-Med
- Insurance Plan for Living Wage with Health, Dental and Vision
- Dental
- Credit Union
- Direct Deposit
- Sponsorship to get G Armed license
- Employee Handbook
- Orientation Class/Refresher Orientation class
- Continuing Education Sponsorships for employees
- Internal Training Vision, etc (Database/Computer skills)



Financial Capability, Statement, Bank Letters



Maggie R. Reynaldos Senior Procurement Contracting Agent Department of Procurement Management 111 N.W. 1<sup>st</sup>. Street Miami, FL 33128

RE:

Solicitation No. 8724-2/11

Security Guard Services for Miami-Dade Transit

July 9, 2008

Dear Ms Reynaldos,

Enclosed are 50 State's most recent certified business financial statements for FYE07 and FYE06. Our FYE08 financial statements are currently being finalized and will be furnished on completion if needed. Our present financial condition is materially the same if not better as FYE07.

We have also enclosed a letter from Isabel Gomez, Sr. Vice President from Total Bank, affirming our financial capability.

Sincerely,

Jaw∕son 197. Yao

**Enief Financial Officer** 

### Douglas J. Sanders & Associates, P.A.

5602 PGA BOULEVARD SUITE 205

PALM BEACH GARDENS, FLORIDA 33418

DOUGLAS J. SANDERS, JD, LLM, CPA/ABV CERTIFIED VALUATION ANALYST CERTIFIED FRAUD EXAMINER TELEPHONE (561) 691-9227 FACSIMILE (561) 691-1106

To the Board of Directors Florida National Industries and Subsidiaries, Inc. North Miami, FL 33161

Douglo J. Into a assister, P.A.

We have reviewed the accompanying balance sheet of Florida National Industries and Subsidiaries, Inc. (an S corporation) as of February 28, 2007, and the related statements of income and retained earnings and cash flows for the year then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of Florida National Industries and Subsidiaries, Inc.

A review consists principally of inquiries of Company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with generally accepted accounting principles.

November 7, 2007

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### Florida National Industries and Subsidiaries, Inc. Reviewed Consolidated Financial Statements

For the Years Ended February 28, 2007 and February 28, 2006

## Florida National Industries and Subsidiaries, Inc. Reviewed Consolidated Financial Statements And Supplemental Information

For The Years Ended February 28, 2007 and February 28, 2006

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## ACCOUNTANT'S REPORT FINANCIAL STATEMENTS

- Consolidated Balance Sheets
- Consolidated Statements of Income and Retained Earnings
- Consolidated Statements of Cash Flows
- Notes to Consolidated Financial Statements

## Florida National Industries and Subsidiaries, Inc. Consolidated Balance Sheet As of February 28, 2007 and February 28, 2006

Ass	ets		
		2007	2006
Current Assets			
Cash	\$	511,797	\$ 334,711
Trade accounts receivable		2,190,768	2,522,494
Loan receivable stockholder(s)		3,154	3,154
Loan receivable - GKL, Inc.		2,823	0
Prepaid expenses		264,294	216,642
Reserve-W/C insurance		332,359	475,725
Employee Advances		1,0 <u>48</u>	0
Inventory		30,071	30,071
Total Current Assets		3,336,314	 3,582,797
Other Assets			
Property and Equipment, net		437,635	544,205
Restricted certificate of deposit		323,308	419,589
Deposit with Court Registry		90,000	 90,000
Total Assets	\$	4,187,257	\$ 4,636,591
Liabilities and Stoc	kholder'	s Equity	
Current Liabilities			
Current Portion of Debt	\$	1,377,641	\$ 1,897,285
Accounts Payable		299,389	271,196
Loan Payable - GKL, Inc.		0	10,520
Deferred revenue-Technology		9,673	59,456
Employee Advances		0	2,223
Accrued Expenses		764,065	 822,800
Total Current Liabilities		2,450,768	3,063,480
Long Term Portion of Debt		963,555	1,010,969
Due To Shareholder (Operating)		296,746	271,000
Total Long-Term Liabilities		1,260,301	 1,281,969
Total Liabilities		3,711,069	4,345,449
Stockholders' Equity			
Common Stock, \$1 par value,		3,137	3,137
3137 shares authorized and issued		0, 107	0,107
Additional Paid In Capital		90,247	90,247
Retained Earnings		382,804	197,758
Total Stockholders' Equity		476,188	291,142
Total Liabilities and			
Total Liabilities and Stockholders' Equity	\$	4,187,257	\$ 4,636,591

## Florida National Industries and Subsidiaries, Inc. Consolidated Statement of Income And Retained Earnings For the Years Ended February 28, 2007 and February 28, 2006

		2007	2006
Revenues			
Sales	\$	21,225,544	\$ 24,602,257
Operating Expenses			
Auto - Patrol and Administrative		476,043	854,577
Salaries and wages		14,116,110	16,618,400
Bonds		27,320	30,098
Contract labor		111,616	454,673
Guard patrol systems		4,991	0
Investigative expense		9,181	34,391
Monitoring		30,011	29,293
Supplies - cleaning		10,075	15,164
Taxes - payroll		1,207,739	1,272,666
Technology division	-	168,637	 285,563
Total Operating Expenses		16,161,723	19,594,825
Gross Profit		5,063,821	 5,007,432
Expenses			
General, Selling and Administrative		5,185,448	5,432,124
		5,100,110	371027127
Income (Loss) Before Other Items		(121,627)	(424,692)
Other Income			
Other income		279,590	706
Other income-employee fine-security		4,710	14,582
Gain on sale		12,342	0
Interest income		10,031	14,589
Total Other Income		306,673	 29,877
Net Income		185,046	(394,815)
Beginning Retained Earnings		197,758	592,573
Ending Retained Earnings	\$	382,804	\$ <u>197,75</u> 8

## Florida National Industries and Subsidiaries, Inc. Consolidated Statement of Cash Flows For the Years Ended February 28, 2007 and February 28, 2006

CARL ELONO FROM ORFRATINO ACTIVITIES		2007	2006
CASH FLOWS FROM OPERATING ACTIVITIES  Net Income (Loss)  Adjustments to reconcile Net Income (Loss) to net Cash provided by (used in) operating activities:	\$	185,046	\$ (394,815)
Depreciation and Amortization  Decrease (Increase) in  Operating Assets:		106,570	160,810
Accounts Receivable		331,726	503,107
Prepaid Expenses		95,713	(642,040)
Employee Advances	_	(3,271)	8,970
Increase (Decrease) in Operating Liabilities:			
Accounts Payable		28,197	(672,870)
Accrued Liabilities		(58,735)	(75,835)
Deferred revenue	_	(49,782)	 59,456
Total Adjustments		450,418	 (658,402)
Net Cash Provided By (Used in) Operating Activities		635,464	 (1,053,217)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital Expenditures		0	(64,480)
Stockholder Payable (Operating)		25,746	75,000
Loan Receivable/Payable - GKL, Inc.		(13,343)	 (36,000)
Net Cash Provided By (Used In) Investing Activities	_	12,403	 (25,480)
CASH FLOWS FROM FINANCING ACTIVITIES			
Notes Payable Borrowings		(444,977)	1,541,914
Notes Payable Repayments		(122,085)	 (274,477)
Net Cash Provided By (Used In) Financing Activities		(567,062)	 1,267,437
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		80,805	188,740
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		754,300	 565,560
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	835,105	\$ 754,300
SUPPLEMENTAL DISCLOSURES Interest Paid	\$	226,799	\$ 175,013



#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Florida National Industries and Subsidiaries, Inc. (the Company) is presented to assist in understanding the Company's consolidated financial statements. The consolidated financial statements and notes are representations of the Company's management who is responsible for the integrity and objectivity of the financial statements. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the consolidated financial statements.

#### Nature of Operations

The Company provides security guard services through its wholly owned subsidiary, 50 State Security Services, Inc. and janitorial cleaning services through it wholly owned subsidiary, Kleen Master, Inc. The services are provided in the South Florida area. During the year ended February 28, 2005, 50 State Security Services, Inc. started a technology division which sells and installs security hardware and software systems. On October 31, 2006 the Company sold the Kleen Master subsidiary.

#### Basis of Consolidation

The accompanying consolidated financial statements include the accounts of Florida National Industries, Inc. (the Company) and its wholly-owned subsidiaries, 50 State Security Services, Inc. and Kleen Master, Inc. All significant intercompany accounts and transactions have been eliminated in the consolidation.

#### Accounts Receivable

Accounts receivables that are greater than 90 days is \$133,316. Executive management reviews an aged accounts receivable listing for balances that are specifically identifiable as credit risks or uncollectible. The receivables are dealt in house by executive management or sent to a collections attorney. Once the collections attorney and/or executive management has exhausted all efforts through letters and liens the remaining balance is recognized as bad debt.

#### Inventory

The inventory of the Company is comprised of parts necessary to install security alarms for both residential and commercial customers. Inventories are stated at the lower of cost or market using the average cost method.

#### Property and Equipment

Property and equipment are carried at cost. Depreciation is calculated using the straight line and declining balance methods for financial reporting purposes based on the assets useful life that ranges from 5 to 7 years. Depreciation expense for the years ended February 28, 2007 and February 28, 2006 was \$106,570 and \$160,810 respectively.

For federal income tax purposes, depreciation is computed using the modified accelerated cost recovery system. There is no material difference between financial accounting depreciation expense and depreciation expense for tax purposes.

Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. When assets are sold or retired, the related cost and accumulated depreciation is removed from the accounts and any gain or loss is included in the results of operations.

#### Use of Estimates

The preparation of the accompanying consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Income Taxes

Effective for the year ended February 28, 2003, the Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code. Under those provisions, the Company does not pay federal corporate income taxes on its taxable income. Instead, the stockholders are liable for individual federal income taxes on their respective shares of the Company's net income in their individual income tax returns.

#### NOTE B - SECURITIES

50 State Security Services, Inc. previously wrote-off accounts receivable of \$145,483 from Terremark Worldwide, Inc. In January 2003, the Company received 212,533 unregistered restricted shares of stock from Terremark Worldwide, Inc. in full payment of their debt. There was no anticipated date regarding elimination of the restriction to sell the stock or for registering the stock. Due to the restrictions the Company did not recognize receipt of the stock for accounting purposes until the stock was sold. On February 20, 2007 the 21,253 shares of stock was sold for \$8.3888 per share. 50 State Security Services, Inc. received a check for the net proceeds of \$176,800.

#### NOTE C - PROPERTY AND EQUIPMENT

Property and Equipment at February 28, 2007 and February 28, 2006 consist of:

	2007	<u>2006</u>
Automobiles	\$ 392,998	\$ 404,999
Cleaning equipment	. 0	2,000
Computers	50,390	50,390
Equipment	910	4,525
Equipment - Technology	87,405	87,405
Furniture and fixtures	41,252	41,252
Leasehold improvements	291,361	291,361
Office equipment	245,102	246,537
	1,109,418	1,128,469
Less: Accumulated Depreciation	(671,783)	(58 <u>4,264)</u>
	\$ 437,635	\$ 544,205



#### NOTE D - DEBT

50 State Security Services, Inc., a wholly owned subsidiary of the Company, entered into a financing agreement with Total Bank, a Florida banking corporation.

Long Term notes payable at February 28, 2007 and February 28, 2006 consisted of the following:

	<u>200</u>	7	<u>2006</u>
Total Bank Loan # 15013333460 - Amended on December 29, 2004, \$2,000,000 revolving line of credit, secured by a second mortgage on the real property owned by a related entity and guaranteed by the shareholder, bearing interest at prime rate plus 50% with a maturity date of October 29,			
2008. This loan is reviewed on an annual basis by the bank.	\$ 1,320,174		1,765,150
Total Bank Loan# 1540163260 - Maturing August 25, 2010, originally in the amount of \$1,000,000. Principal and interest due monthly on a 25 year amortization schedule. The loan is secured by a second mortgage on the real property owned by a related entity, other real property owned by the majority shareholder and guaranteed by the shareholder.	979,395		992,154
Notes payable for the purchase of fifteen vehicles. The interest rates are 8.25% for twelve of the vehicles and 8.75% for three vehicles. The notes have various maturing dates ranging from March 2007 through June 2007	0,0,000		332,73
and two vehicles maturing in March of 2009.	41,627		150,950
	2,341,196		2,908,254
Less: Current Portion of Long-Term Debt	1,377,641		1,897,285
Net Long-Term Debt	\$ 963,555	\$	1,010,969
Minimum payments required on long-term debt in each of the five years subsequent to February 28, 2006 and thereafter are:			
Years ended:			
February 28, 2008		\$	33,600
February 28, 2009			27,327
February 28, 2010			18,694
February 28, 2011			19,822
February 28, 2012		-	19,641
		\$	119,084

#### NOTE E - RELATED PARTY TRANSACTIONS

The Company's corporate offices are rented from a related entity. The total amount of rent paid for the years ended February 28, 2007 and February 28, 2006 were \$195,569 and \$176,637 respectively.

Loans receivable at February 28, 2007 and February 28, 2006, were due from the following related parties:

	2007		2006
Loan receivable stockholder(s)	\$ 3,154	\$	3,154
GKL Inc.	2,823		0
	\$ 5,977	\$	3,154
	 · · · · · · · · · · · · · · · · · · ·	<del></del>	

Loans payable to related parties as of February 28, 2007 and February 28, 2006, consisted of the following:

		2007		2006
GKL, Inc.	\$	0	\$	10,520
Loan payable to a stockholder		<u> 296,746</u>		271,000
	\$	296,746	\$	281,520
	Ψ	230,740	Ψ =====	201

The loan payable to stockholder has no repayment terms.

#### **NOTE F - LEASING ARRANGEMENTS**

The Company has entered into lease agreements for operating assets that resulted in lease expense for the years ended February 28, 2007 and February 28, 2006 of \$207,825 and \$291,139 respectively.

Future lease commitments are as follows:		
Year Ended	2008	\$ 231,205
	2009	 170,762
		\$ 401.967

#### NOTE G - CONCENTRATIONS OF RISK

The Company maintains its cash in bank deposit accounts at various financial institutions. The balances, at times, may exceed federally insured limits. As of February 28, 2007 and February 28, 2006 the Company exceeded the insured limit by approximately \$735,105 and \$654,300 respectively.

#### NOTE H - REVENUES AND INCOME

Revenues at February 28, 2007 and February 28, 2006 consisted of the following:

		2007	2006
50 State Security Services, Inc.	\$	21,097,002	\$ 24,098,749
Kleen Master, Inc.		239,264	<u> </u>
		21,336,266	24,602,257
Less: Discounts		(110,722)	. 0
Total Revenue	- \$	21,225,544	\$ 24,602,257

Net Income (Loss) at February 28, 2007 and February 28, 2006 consisted of the following:

	2007	2006
50 State Security Services, Inc. Florida National Industries, Inc. Kleen Master, Inc. Net Income	\$ 197,693 12,343 (24,990) 185,046	\$ (404,331) (130,896) 140,412 (394,815)

#### NOTE I - EXECUTIVE BONUS PLAN

During the year ended February 28, 2006, the Company provided a tax deductible, nonqualified fringe benefit plan to select key employees in the accordance with Internal Revenue Code Section 162. Under the plan, the employee purchases a life insurance policy and the Company pays the respective premiums that are treated as salary expense deductions. Base premiums for the year ended February 28, 2006 were \$43,000. During the year ended February 28, 2007 the Company elected not to contribute to the plan.

#### NOTE J - INSURANCE RESERVE

The Hartford Insurance Company calculates and requires prefunding of potential workmen's compensation losses. As of February 28, 2007, Hartford had prefunded reserves in the amount of \$332,359. The workmen's compensation policy for the 2006-2007 was moved to a new carrier.

#### **NOTE K - CONTINGENCIES**

The Company is a plaintiff and a defendant in lawsuits pertaining to the employment contract of a former employee. The Company has sued the former employee and alleges that the former employee violated the non-compete terms of his contract and is not entitled to the bonus provisions thereunder. The former employee filed a lawsuit against the Company in April of 2004, alleging breach of the employment contract and seeking declaratory relief and an accounting. Subsequent to the Company's year end, the litigation was settled in October 2007 for \$300,000. This settlement exceeds the Company's deposit with the Court of \$90,000 which is reflected in the accompaning financial statements.



July 9, 2008

Ms. Maggie R. Reynaldos Sr. Procurement Contracting Agent Department of Procurement Management 111 NW 1<sup>st</sup> Street, 13<sup>th</sup> Floor Miami, Florida 33128-1983

RE:

50 State Security Service, Inc. Solicitation No. 8724-2/11

Security Guard Services for Miami-Dade Transit

Dear Ms. Reynaldos:

We are pleased to inform you that 50 State Security Service, Inc. has been a valued customer of our Bank since March 1997. At the present time, the company has an approved \$2,000,000 Line of Credit facility with TotalBank, on which they have requested an increase up to \$4,000,000. The proposed increase would be subject to the approval of a 2-year contract to provide security guard services to Miami-Dade County Transport System, and TotalBank's Loan Committee.

Should you have any further questions regarding 50 State Security Service, Inc., please feel free to contact me at (305) 372-7503.

Any courtesies you may extend to our valued client will be greatly appreciated.

Respectfully yours,

Isabel M. Gomez Sr, Vice President

TotalBank

21 West Flagler Street Miami, Florida 33132

## Cashier's Check



50 State Security Service, Inc. 1125 N.E. 125<sup>th</sup> Street North Miami, FL 33161 Bid No.: 8724-2/11

Opening: 2:00 PM, Wednesday, July 16, 2008
Title: Security Guard Services for
The Miami-Dade Transit

CLERK OF THE BOARD Stephen P. Clark Center 111 NW 1<sup>st</sup>. Street 17<sup>th</sup>. Floor, Suite 202 Miami, FL 33128-1983

CASHIER CHECK



Affidavits/Acknowledgements



APPENDIX

AFFIDAVITS
FORMAL BIDS



#### Miami-Dade County Department of Procurement Management

#### **Affirmation of Vendor Affidavits**

In accordance with Ordinance 07-143 amending Section 2-8.1 of the Code of Miami-Dade County, effective June 1, 2008, vendors are required to complete a new Vendor Registration Package, including a Uniform Affidavit Packet (Vendor Affidavits Form), before being awarded a new contract. The undersigned affirms that the Vendor Affidavits Form submitted with the Vendor Registration Package is current, complete and accurate for each affidavit listed below.

Federal Employer

	Contract No.:	8724-2/11	ederal dentific	Employer salion Number (FEIN): 59-135-4432
	Contract Title:			or Miami-Dade Transit
		Affidavits and Leg	islatio	on/ Governing Body
1.	Miami-Dade Count Sec. 2-8.1 of the Coun	fy Ownership Disclosure ly Code	6.	Miami-Dade County Vendor Obligation to County Section 2-8.1 of the County Code
2.		ty Employment Disclosure , 90-133, amending Section 2.8-1(d)(2) of	7.	Miami-Dade County Code of Business Ethics Article 1, Section 2-8.1(i) and 2-11(b)(1) of the County Code through (6) and (9) of the County Code and County Ordinance No 00-1 amending Section 2-11.1(c) of the County Code
3.	Miami-Dade Count Workplace Certifico Section 2-8.1.2(b) f the		8.	Miami-Dade County Family Leave Article V of Chapter 11 of the County Code
4.		y Disability Non-Discrimination 5 Resolution R182-00 amending	9.	Miami-Dade County Living Wage Section 2-8.9 of the County Code
5.	Miami-Dade Count Section 10.38 of the Co	y Debarment Disclosure ounly Cocle	10.	Miami-Dade County Domestic Leave and Reporting Article 8, Section 11A-60 11A-67 of the County Code
THE STEP ACT		111iams ome of Afficint SECURITY SERVICE, INC.		ident Signature of Afficiant 07-10-2008
	1125 N.E.	Name of Firm 125th. Street North Mia	ami,	Florida 33161
*******	Addre	ess of Firm	, p, 1	State Zip Code
		Notary P	ublic <u>Ir</u>	nformation
No	tary Public – State of			Miami - Dade
Sub	scribed and sworn to (or	affirmed) before me this	Managarahan ( record was)	day of, 3014 20 58
Ьy	John M. W	)illiams He or she is	persono	alfy known to me or has produced Identification
Тур	e of identification produc	ged Personal	<u> </u>	Krown
ري	itara Tipa	<u>t</u>	,	DD-663426
Vi	Signature of Malan		.011	Serial Number
American	Print or Stamp of Note	ory Public Expiration (	Date	Notary Public Seal



BID NO.: 8724-2/11

#### FAIR SUBCONTRACTING PRACTICES

BID NO.: 8724-2/11

(Ordinance 97-35)

In compliance with Miami-Dade County Ordinance 97-35, the Bidder shall submit with the bid proposal a detailed statement of its policies and procedures (use separate sheet if necessary) for awarding subcontractors in accordance with Section 1, Paragraph 1.15

50 State Security Service, Inc. (50 State) will utilize qualified subcontractors as appropriate to meet service, skill and qualificiation requirements in order to ensure effective implementation, operation and performance of all projects and programs. This objective has been consistent throughout 50 State's history. We will review, evaluate, select, offer and contract with appropriate minority owned, SBEs and large companies to complement and augment our internal capabilities, where ever and whenever this adds value and enhances the opportunity for successful performance of any and all programs and projects.

- All subcontractors are considered based on:
  - Operational qualifications and past performance
  - Stability
    - Financial
    - Operational performance
  - Current and/or past performance of the specific standards relative to
  - Availability of qualified workforce
  - Management structure and stability
  - Past history in performance of similar tasks
  - Past history with 50 State
  - Demonstrated flexibility and adaptability to changing project or program modifications

These guidelines have been utilized to reach the complement of companies assembled for this project. They represent a cross-section of South Florida (minority owned, SBEs and large business) along with providing the skills and experience which will greatly enhance the level of performance throughout this program. The ITB objective of 14% SBE Subcontractor Goal was considered,

however, it is in the best interest of the project to utilize two (2) SBE Subcontractors with a combined 30% assignment for the overall project.

NO SUBCONTRACTORS WILL BE UTILIZED FOR THIS CONTRACT

Signature

Party Contract

Date

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Page 2 of 4 Revised 5/27/08

BID NO.: 8724-2/11

# SUBCONTRACTOR/SUPPLIER LISTING

(Ordinance 97-104)

Firm Name of Prime Contractor/Respondent: 50 STATE SECURITY SERVICE

8724-2/11 Bid No.:

Security Guard Services for Miami-Dade Transit

Title:

is awarded the contract shall not change or substitute first tier subcontractors or direct suppliers or the portions of the contract work to be performed or This forms, or a comparable listing meeting the requirements of Ordinance No. 97-104 MUST be completed, signed and submitted by all bidders and respondents bidders and respondents on County or Public Health Trust construction contracts which involve expenditures of \$100,000 or more. A bidder or respondent who on County contracts for purchases of supplies, materials or services, including professional services which involve expenditures of \$100,000 or more, and all materials to be supplied from those identified, except upon written approval of the County.

This form, or a comparable listing meeting the requirements of Ordinance No. 97-104, MUST be completed, signed and submitted even though the bidder or proposer will not utilize subcontractors or suppliers on the contract. The bidder or proposer should enter the word "NONE" under the appropriate heading of sub form 100 in those instances where no subcontractors or suppliers will be used on the contract.

t Tier	Principal Owner	Scope of Work to be Performed by	(Principal Owner)	Owner)
Subcontractor/Subconsultant		Subcontractor/Subconsultant	Gender	Kace
*ELCK SECURITY CORP. 8869 SW 131 St. 2nd. Floor, Miami, F. 33176	ry Feick 3176	Security Services	M	M
NAVARRO SECURITY GROUP, INC.   Nick Navarro 1341 SW 21 Terrace, Ft. Lauderdale, Fr. 33312	ck Navarro	Security Services	M	M
INC. Suite C-10, Miami La	eola Akinni akes FT, 33015	Security Services	Ħ	В
Business Name and Address of Direct Prin	Principal Owner	Supplies/Materials/Services to be Provided by Supplier	(Principal Owner) Gender Race	Owner) Race

I certify that the representations contained in this Subcontractor/Supplier Listing are to the best of my knowledge true and accurate

(Duplicate if additional space is needed) John M. Williams

Prince Contractor/Respondent's Signature

President Print Title

07-10-2008

**FORM 100** 

Page 3 of 4

Revised 5/27/08

#### MIAMI-DADE COUNTY

## MIAMI-DADE COUNTY CERTIFICATION OF RECYCLED ENVIRONMENTALLY ACCEPTABLE PACKAGING PRODUCT CONTENT



RESOLUTION (R-738-92)

		MINIM	UM CERTIFII	ED CONTENT	[	
Bid Item	RECYCLED PRODUCTS		RECOVERED MATERIALS		RECYCABLE PRODUCTS	
Number	%	Type of	%	Type of	%	Type of
	Composition	Material	Composition	Material	Composition	Material
			$\Lambda$			
		/ \	lx /			
			A			
	<u> </u>	<i>[</i> ]	DEFINITIONS	}		

<sup>&</sup>quot;Recycled Material" shall be defined as any waste material or by-products that have been recovered or diverted from solid waste.

"Waste Reducing Product" shall be defined as any product which will result in less waste generated due to its use rather than another product designed to serve the same function with a greater waste generation rate. This shall include, but not limited to those products that can be reused, refilled or have a longer life expectancy and contain a lesser amount of toxic constituents.

I have the knowledge to certify and do so by certify that the Minimum Materials Content in our product(s) are as specified on this form and conform with the definitions as shown above.

NAME 50 STATE SECURITY SERVI	CE, INC.			
ADDRESS 1125 N.E. 125th. Street	-			
CITY North Miami	STATE	FLORIDA	ZIP	33161
SIGNATURE John M. Williams	TITLE	Preside	ent	

<sup>&</sup>quot;Recycled Product" shall-be-defined as any product which is in whole or in part composed of recovered materials.

<sup>&</sup>quot;Recyclable Product" shall be defined as the ability of a product and its packaging to be reused, reconditioned for use, or recycled through existing recycling collection programs.



### **SMALL BUSINESS ENTERPRISE PROGRAM** (SBE)

(Ordinance 05-29 and Administrative Order 3-41)

## **PARTICIPATION PROVISIONS**

Applies to set-asides and/or subcontractor goals

#### DEPARTMENT OF SMALL BUSINESS DEVELOPMENT

111 NW 1<sup>st</sup> STREET, 19<sup>th</sup> FLOOR MIAMI, FLORIDA 33128 PHONE: (305) 375-3111 FAX: (305) 375-3160

June 2008

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#### MIAMI-DADE COUNTY

#### A. - - DEFINITIONS

The definitions in this section apply only to these Participation Provisions, hereafter referred to as "Provisions".

- 1. Agreement means a duly executed legally binding contract.
- 2. Available or availability means to have prior to bid submission, the ability to provide goods or services under a contract, by having:
  - a. Reasonably estimated, uncommitted capacity;
  - All necessary licenses, permits, registrations and certifications, including Small Business Enterprise (SBE) or Micro Enterprise certification to provide the type of goods or services being purchased under the contract;
  - c. The ability to obtain financing/insurance that is reasonably required and consistent with normal industry practice; and
  - d. The ability to otherwise meet bid specifications.
- 3. Bid means a quotation proposal, letter of interest or offer by any bidder in response to any kind of invitation, request or public announcement to submit such quotation, proposal, letter of interest or offer for a contract.
- 4. *Bidder* or *Proposer* means any person, partnership, corporation or other business entity that submits a bid or proposal.
- 5. Board means the Miami-Dade County Board of County Commissioners, Miami-Dade County, Florida.
- 6. *Certificate of Unavailability* means a document signed by an SBE stating that the SBE is not available to participate on a specific project at a specific time.
- 7. Certification List means a list maintained by the Department of Business

  Development that contains the names, addresses, and certification expiration date, of certified SBEs, sorted by trade, service, and/or commodity.
- 8. Commercially Useful Function means contractual responsibility for the execution of a distinct element of the work of a contract by a business enterprise and the carrying out of its contractual responsibilities by actually performing, managing, and supervising the work involved other than acting as a broker. The determination of whether an activity is a commercially useful function shall include the evaluation of the amount of work subcontracted, normal industry practices, the skills, qualifications, or expertise of the

- enterprise to perform the work, whether the business owner himself or herself performs, manages, and/or supervises the work involved, and other relevant factors.
- 9. Compliance Monitor means the Director of the Department of Business Development or designee assigned to review compliance in accordance with Ordinance 05-29 and Administrative Order 3-41.
- 10. Contract means an agreement for the purchase of goods or services, including professional services. Professional services as used in this section includes but is not limited to accounting, legal, health care, consulting and management services. Contract does not mean an agreement to purchase, lease, or rent real property; a grant, license, permit, franchise or a concession; an agreement to acquire professional architectural, engineering, landscape architectural or land surveying and mapping services; or a contract for construction or construction management services.
- 11. Contract Measure means a contract set-aside, a subcontract goal, a bid preference, or a selection factor, singly or in any combination.
- 12. Contracting Officer means the person assigned under a contract, usually a department director or his or her designee, who prior to award manages the bid process or post award has primary responsibility to manage the contract and enforce contract requirements.
- 13. County means Miami-Dade County, Florida, a political subdivision of the State of Florida.
- 14. SBD means the Department of Small Business Development.
- 15. DPM means the Department of Procurement Management.
- 16. Goods mean any tangible product, material or supply that is not a service.
- 17. Joint venture means an association of two or more persons, partnerships, corporations or other business entities under a contractual agreement to conduct a specific business enterprise for a specified period with both sharing profits and losses.
- 18. *Joint Venture Agreement* means a document submitted to SBD by a joint venture that provides information regarding the nature of the joint venture.
- 19. MDC means Miami-Dade County, Florida.
- 20. Prompt Payment is the intent of the Board that all firms, including SBEs and Micro Enterprises providing goods and services to the County, receive

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- payments promptly in accordance with Ordinance 05-29, and Administrative Order 3-41.
- 21. Review Committee or RC means the committee established by the County Manager to review proposed contracts for the application of contract measures and for administrative and/or appeal hearings.
- 22. Service means work offered for public or private consumption that does not consist primarily of goods.
- 23. Set-aside means the designation of a given contract for competition among SBEs.
- 24. Small Business Enterprise (SBE) means a business entity certified by SBD, providing goods or services, which has an actual place of business in Miami-Dade County and whose three year average gross revenues does not exceed \$5 million. The term Small Business Enterprise shall also include a manufacturer with one hundred (100) employees or less or wholesaler with fifty (50) employees or less without regard to gross revenues. Representations as to a business entity's average gross revenues and payroll shall be subject to audit.
- 25. Subcontractor goal means a proportion of a total contract value stated as a percentage to be subcontracted to SBE(s) to perform a commercially useful function.
- 26. Successful Bidder means the bidder to which the contract is awarded.
- 27. Utilization Report means a report completed and submitted by the successful bidder on a contract with goals, listing all work performed in the past by the SBE identified on the Agreement.
- 28. Work means the provision of goods or services.

#### B. GENERAL INFORMATION

- 1. The bidder shall fully comply with these Provisions which implement Miami-Dade County Ordinance 05-29 and Administrative Order 3-41.
- 2. SBD monitors the compliance of the successful Bidder with the requirements of these Provisions during the course of the work to be performed under the contract.
- 3. Forms necessary for submittal of information pertaining to these Provisions are included in the appendix. Additional copies may be obtained at: Miami-Dade County Department of Small Business Development (SBD) at 111 N.W.

1<sup>st</sup> Street, 19<sup>th</sup> Floor, Miami, Florida 33128 or by telephone at (305) 375-3111,—facsimile (305) 375-3160, online at <a href="https://www.miamidade.gov/SBD">www.miamidade.gov/SBD</a>.

#### C. CERTIFICATION

- 1. In order to participate as an SBE on this contract, an SBE must have a valid certification at the time of bid submittal, bid award, and throughout the duration of the contract.
- 2. Bidders shall use the most recent Certification List available prior to bid submission. Certification List may be obtained by contacting SBD at telephone number (305) 375-3111 during normal business hours or online <a href="https://www.miamidade.gov/sbaSBD">www.miamidade.gov/sbaSBD</a>.
- 3. The SBE firms on the Certification List will be identified by commodity code. An SBE must be certified in a commodity code and/or service area in order to be eligible to participate as an SBE on contracts in such commodity code and service area. In order to be eligible to participate as an SBE subcontractor, the SBE must be certified in the commodity code or service area in which they are to perform the work.
- 4. Bidders/Awardees are governed by the certification policies and procedures set forth by SBD for the certification of SBEs.
- 5. Joint Ventures: Only SBE joint ventures approved by SBD in accordance with Administrative Order 3-41 are eligible to participate as joint ventures in the Program. Joint ventures must be lawfully established. A joint venture is permissible only where the SBE lacks the necessary capacity to perform the contract on its own and the agreement is fair and equitable and will be of substantial benefit to the SBE. However, where SBD concludes that an SBE brings only its certification as contribution to the joint venture relationship SBD will not approve the joint venture. The small business member of the joint venture must be certified as an SBE before the joint venture can be approved.

#### D. APPLIED CONTRACT MEASURES

#### 1. Set-asides

a. Set-asides are for bidding solely among SBEs. AN SBE awarded a set-aside contract shall not transfer to a non-SBE through subcontracting or otherwise, any part of the actual work of the contract unless the bid documents expressly and specifically require and/or permit such transfer as consistent with normal industry practice, or the SBE requests and receives prior to bid award an approval letter from SBD.

- b. If the SBE is using subcontractors to meet a portion of the set-aside on a contract, an Agreement is required and is subject to the requirements for the submittal of Agreements of Section D.2.c.
- c. An SBE may perform 100% of the set-aside with its own workforce.
- d. Bids that contain a defective Agreement shall be allowed up to 48 hours from bid submission to cure correctable defects. Correctable defects may include, but are not limited to: SBE percentage not indicated, prime or subcontractor failed to sign the Agreement, or calculation errors.
- e. Bidders that fail to correct defects in the Agreement within 48 hours after bid submission shall be non-responsive.

#### 2. Subcontractor goals

a. Bid documents to which a subcontractor goal is applied shall require bidders to submit a signed Agreement at the time of bid submission identifying all SBEs to be utilized to meet the subcontractor goal. Each Agreement shall specify the scope of work and commodity code the SBE will perform. The Agreement constitutes a written representation by the bidder that to the best of the bidders' knowledge the SBEs listed are available and have agreed to perform as specified, or that the Bidder will demonstrate unavailability. Upon notification from SBD, bidders/proposers shall be allowed up to 48-hours after bid submission to cure correctable defects in the Agreement.

Correctable defects may include, but are not limited to: SBE percentage not indicated, prime or subcontractor failed to sign the Agreement, or calculation errors. Failure to submit an Agreement and SBE joint venture agreement, if applicable, shall deem a bid non-responsive.

#### b. The Agreement shall incorporate;

- i. The scope of work to be performed by the SBE; and
- ii. The percentage of services the SBE will provide; and
- iii. The prompt payment obligation; and
- iv. The SBE joint venture Agreement; if applicable
- c. A bidder that is an SBE may meet up to 100% of the subcontractor goal with its own workforce.
- d. A bidder challenging or protesting the subcontractor goal must submit to the office or person to whom the bid is submitted, no later than the time of



bid submission, written reasons for such challenge or protest. Challenges or protests to an SBE subcontractor goal by bidders after the time of bid submission, or challenges based on reasons not previously provided in writing prior to bid submission, shall not be heard by the County Commission.

- e. After a bid is advertised with a subcontractor goal, it may be reduced only with the approval of the County Commission.
- f. Expenditures to subcontracting SBEs shall be counted toward meeting specified goals as follows:
  - One hundred percent (100%) of the expenditures to SBEs, that perform a commercially useful function in the supply of goods or services required for fulfillment of the contract;
  - ii. One hundred percent (100%) of the expenditures to SBEs that subcontract work further to non-SBEs only if bid documents expressly and specifically permit such subcontracting as consistent with normal industry practice, or the bidder or SBE requests and receives prior to bid award an approval letter from SBD.
  - iii. One hundred percent (100%) of the expenditures to SBEs who are vendors, working as subcontractors, that perform actual work with their own force;
  - iv. None of the expenditures to SBEs that act essentially as a conduit to transfer funds to a non-SBE unless bid documents expressly and specifically permit such transfers as consistent with normal industry practice or the bidder or SBE requests and receives prior to bid award an approval letter.
- g. To prove lack of availability, at time of bid submission, bidders must submit the following:
  - i. Certificate of Unavailability (Form No. SBD 502) either completed and signed by the SBEs or completed and signed by the bidder explaining the contacts with the SBE's statement or actions of the SBEs showing unavailability, and the reason(s) why the SBE's signature could not be obtained; and
  - ii. A listing of any bids received from SBEs, the scope of work and price of each bid, and the bidder's reasons for rejecting each bid; and

- iii. A statement of the bidder's contacts with SBD for assistance in determining available SBEs; and
- iv. A complete description of the bidder's process for soliciting and evaluating bids from SBEs; and
- v. Bidders may establish an SBE as unavailable if the bidder provides evidence proving the SBE's bid is not reasonably competitive with comparable bids of non-SBEs, for the same scope of work.

#### E. PRE-AWARD COMPLIANCE

- The Compliance Monitor reviews bids for compliance with these Provisions on every contract on which an SBE set-aside and/or subcontractor goal has been applied.
- 2. When there is non-compliance with these Provisions, the Compliance Monitor notifies the bidder in writing, stating the facts and the reasons on which the non-compliance is based. Upon notification from SBD, the bidder may request a meeting in writing within two business days from the date of the notification of non-compliance. If requested, the bidder shall supply further relevant information as required by the Compliance Monitor. However, no new or altered agreement will be accepted.
- 3. Upon completion of its compliance review, the Compliance Monitor shall issue a written recommendation to the Contracting Officer that includes facts and reasons for the bidder's compliance or non-compliance.
- 4. The Contracting Officer, in conjunction with the Compliance Monitor, may conduct an informal meeting with the respondent. Other parties may be invited to offer information relevant to the issue of the respondent's non-compliance.
- The Contracting Officer shall in writing determine whether the bidder complies with the requirements of these Provisions and whether to recommend to the County Manager that the contract be awarded to the bidder. Such recommendation shall not restrict the Board of County Commissioners from rejecting the bid for any reason or to take such action at the recommendation of the Contracting Officer as the Board deems appropriate.

#### F. PROMPT PAYMENT

1. All firms, including SBEs and Micro Enterprises providing goods and services to the County, shall receive payments promptly in order to maintain sufficient cash flow.



- 2. Invoices from SBE prime vendors shall be promptly reviewed and payment made by the County or Public Health Trust, where applicable, on those amounts not in dispute within 30 calendar days of invoices.
- 3. A prime vendor on a contract with SBE measures shall include in its invoices to the County or Public Health Trust, where applicable, copies of undisputed invoices from SBE subcontractors within 14 calendar days of receipt of such invoices, or by the next scheduled invoice, whichever comes first. The prime vendor shall pay those amounts not in dispute to subcontracting SBEs within 2 days of receipt of payment from the County. If the prime vendor fails to submit undisputed invoices from an SBE to the County as specified herein or chooses not to submit any invoice to the County pursuant to the invoice schedule, the prime vendor must pay the full amount of the received SBE invoice by the next invoice cycle or 40 calendar days from receipt, whichever is less.
- 4. The County or prime vendor in direct privity with an SBE on a contract with SBE measures must notify the SBE and SBD, in writing, of those amounts billed by the SBE which are in dispute, and the specific reasons why they are in dispute, within fourteen (14) calendar days of submittal of such invoice, or by the next scheduled invoice whichever comes first. Failure of the County or prime vendor to comply with the applicable requirements of this subsection shall result in the forfeiture of the right to use the dispute as justification for not paying the SBE and payment shall be forthcoming from the County or prime vendor as appropriate by the next invoice date or 40 calendar days from receipt of invoice date, whichever is less.
- 5. An SBE may invoice the County or prime vendor, as appropriate, 1% interest per month for any undisputed amount that is not promptly paid.

#### G. POST AWARD COMPLIANCE AND MONITORING

- SBD shall monitor and enforce the compliance of the vendor with the requirements of the Administrative Order, and any related program requirements during the duration of the contract and may monitor for up to one year after notice of completion of the work or full payment of contract obligations, whichever comes last.
- 2. Successful Bidders and SBEs/Micro Enterprises shall permit the County to have access during normal business hours to all books and records relating to the compliance with the contract measure applied to the contract or relating to compliance with certification requirements. This right of access shall be granted for one year after completion of the work or full payment of contract obligations, whichever comes last, or for one year after the expiration of SBE certification.

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- Successful Bidders and SBEs/Micro Enterprises shall permit the County to have access to employees performing work during normal business hours in order to conduct visual inspections and interviews that may be conducted privately when necessitated by County staff.
- 4. Successful Bidders and SBEs/Micro Enterprises shall comply with all reporting requirements established by SBD. Failure to comply with the reporting requirements may result in the imposition of contractual sanctions or administrative penalties by the County.
- 5. In the event that during the performance of a contract containing an SBE subcontractor goal, an SBE is not able to provide the services specified in the Agreement submitted at the time of bid, the Successful Bidder must locate an SBE to substitute. The Successful Bidder must receive approval for substitution from SBD. A Successful Bidder that cannot secure a substitute SBE must provide a written statement to the Compliance Monitor.
- 6. The Compliance Monitor shall be responsible for monitoring the performance of the Successful Bidder regarding compliance with a contract measure applied to the contract. The Compliance Monitor may, at his or her discretion, investigate deviations in the utilization of SBEs from that required by the contract and make recommendations regarding compliance to the Contracting Officer. The Contracting Officer shall not make a final determination without a recommendation regarding compliance from the Compliance Monitor. Deviations from the contract measure stated in the contract that shall be monitored include, but are not limited to:
  - a. Termination of an SBE's Agreement;
  - b. Reduction in the scope of work to be performed by an SBE
  - c. Modifications to the terms of payment or price to be paid to an SBE
  - d. Failure to enter into a contract with an SBE being utilized to meet a contract measure.
- 7. If, after execution of an agreement, the Successful Bidder submits a written request to the Contracting Officer and demonstrates to the satisfaction of the Contracting Officer that, as a result of a change in circumstances beyond his/her control of which he/she was not aware and could not reasonably have been aware, until subsequent to the date of execution of such subcontract, an SBE, who entered into such subcontract has committed a material breach of the agreement, the Successful Bidder shall be entitled to exercise such rights as may be available to him/her to terminate the Agreement.
- 8. County's Determination of Bidder's Excuse or Termination.

If the Successful Bidder at any time submits a written request to the Contracting Officer under the prior two paragraphs, the Contracting Officer as

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soon as practicable, shall determine whether the Successful-Bidder has made the requisite demonstration, and shall not determine that such a demonstration has not been made without first providing the Successful Bidder, upon notice, an opportunity to present pertinent information and arguments.

#### 9. Alternative Subcontracts

If the Successful Bidder is excused from entering into a subcontract or rightfully terminates a subcontract under the Administrative Order and without such subcontract the Successful Bidder will not achieve the level of SBE participation upon which the contract was awarded, the Successful Bidder shall make every reasonable effort to propose and enter into an alternative subcontract or subcontracts for the same work to be performed by another available SBE as appropriate, for a subcontract price or prices totaling not less than the subcontract price under the excused or terminated subcontract, less all amounts previously paid there under. The Successful Bidder must submit to the Compliance Officer an Agreement with the new SBE and provide all documentation required by the County. A successful bidder that cannot secure a substitute SBE must provide all supporting documentation required by the County as detailed previously in this document (Section D.2.g).

- a. The Compliance Monitor may require the Successful Bidder to produce such information, as the Compliance Monitor deems appropriate and may obtain further information from other sources. The Compliance Monitor shall make his/her recommendation under this paragraph to the Contracting Officer and forward a copy to the bidder.
- b. The Contracting Officer will consider objections to the Compliance Monitor's recommendation only if such written objections are received by the Contracting Officer within five business days from the Successful Bidder's receipt of the Compliance Monitor's recommendation. The Contracting Officer with or without a hearing, and as he/she in his/her discretion may determine, will reply to the Successful Bidder's written objection within ten business days of receipt of these objections.

#### H. CONTRACTUAL SANCTIONS

 Bid and contract documents shall provide that, notwithstanding any other penalties or sanctions provided by law, a bidder's violation of or failure to comply with the Small Business Enterprise Program Ordinance and

Administrative Order may result in the imposition of one or more of the following sanctions:

- a. The suspension of any payment or part thereof until such time as the issues concerning compliance are resolved;
- b. Work stoppage;
- c. Termination, suspension, or cancellation of the contract in whole or part;
- d. Loss of SBE certification.
- 2. In the event a bidder or SBE attempts to comply with the provisions of the SBE ordinance through fraud, misrepresentation, or material misstatement, the County shall, whenever practicable, terminate the contract or require the termination or cancellation of the subcontract for the project on which the bidder or SBE committed such acts. In addition, and as a further sanction, the County may impose any of the above-stated sanctions on any other contracts and subcontracts the bidder or SBE has on other County projects. In each instance, the bidder or SBE shall be responsible for all direct and indirect costs associated with such termination or cancellation including attorney's fees and costs. The bidder or SBE may also be subject to debarment.
- 3. The foregoing notwithstanding, the County Manager shall include language in all prospective projects containing an SBE goal which provides that, in addition to any other sanction for failure to fulfill the SBE goal requirements for such contract, the contractor's eligibility to receive any future County contract shall be conditioned upon the contractor making up the deficit in SBE participation in such future contract by having SBEs perform work equal to double the dollar value of the deficiency in the SBE goal in the prior contract.
- 4. The foregoing obligation shall be in addition to any SBE goal otherwise applicable to the future contact. The procedures for making up the SBE deficit shall follow SBD policy.
- 5. Some of the contractual violations that may result in the imposition of sanctions listed in the administrative order include, but are not limited to, the following:
  - a. An SBE serving as a conduit for SBE work awarded to a firm as an SBE, but which is being performed by a non-SBE firm;
  - b. A prime vendor not meeting an SBE contract measure;

- c. Not obtaining or retaining SBE certification while performing work designated for SBE firms;
- d. Failure to timely submit utilization reports;
- e. Failure to comply with SBE certification requirements, including not maintaining a place of business in Miami-Dade County, not reporting organizational and operational changes, providing inaccurate or false information, and other certification related violations;
- f. Failure to maintain certification;
- g. Deviations from the SBE agreement without prior approval from SBD;
- h. Termination of the SBE's agreement without prior approval from SBD;
- Reduction of the scope of work of the SBE subcontract without prior approval from SBD; or
- j. Modifications to the terms and/or prices of payment to an SBE without prior approval from SBD

#### I. Administrative Penalties

Administrative penalties may range from de-certification to debarment.

#### J. Appeals Process

A respondent may initiate the appeals process after administrative penalties are imposed.

#### K. APPENDIX

#### 1. Forms

a. Certificate of Unavailability
 b. Utilization Report

SBD 502 SBD 503

#### **MIAMI-DADE COUNTY**

## **APPENDIX A**



## Small Business Enterprise (SBE) Certificate of Unavailability

RFP/BID No. 8724-2/11	
\	
50 STATE SECURITY SERVICE, INC.	
(Name of Prime Contractor)	(Firm Name)
1125 N.E. 125th. Street, North Miami, FL 33161	305-899-2508
(Address)	(Telephone No.)
I contacted thebe	to obtain a bid for work items to
*SBE Firm	
performed on Miami-Dade County project but, the SBE firm wa bid due to the following reasons:	s unavailable to perform or submit a
a. SBE firm did not respond to the	e invitation.
b. SBE firm was not available to v	vork.
c. SBE firm was not the lowest ac	ceptable bidder.
Prime not meeting the goal must provide details of their efforts personal calls, mailing lists, etc. Information provided will be as newspaper ads, phone lists, mailing lists, etc.	
If you did not get any responses to your solicitation of SBE firms efforts to recruit eligible firms, i.e., advertising, personal calls, mprovided will be verified. Attach all supporting documents such mailing lists, etc.	ailing lists, etc. Information
John Willean	
John M. Williams (Prime Contractor Signature)	(Date)
President	07-10-2008
Title	

\*If multiple SBE firms are contacted, please make additional copies as deemed necessary. SBD 502

50 State Security Service, Inc.



## **Attachments/Reference Documentation**

·UC	ER	-	RD CERTIFIC	CATE OF LIABIL	THIS CER	TIFICATE IS ISSU D CONFERS NO	CSRs 5000ST1 JED AS A MATTER RIGHTS UPON THE TE DOES NOT AME	OF INF	FICATE
			Harber of Florida 49th Avenue				FFORDED BY THE		
			L 33027-6605						
ione: 954-883-2900 Fax: 954-517-7400				INSURERS	INSURERS AFFORDING COVERAGE				
REI	)				INSURER A:	Bridgefield Employers In	s. Co.		
					INSURER B:	Redland Insu	rance Company		
			50 State Security Serv Jayson Yao	ice, Inc	INSURER C:	Lexington Insurance Comp	any		1
			1125 NE 125th St #300		INSURER D:	National Union Fire Insu			
			North Miami FL 33161		INSURER E:				
٧	ER/	GE	S						
NY I	REQUIR	EMEN N, THE	IT, TERM OR CONDITION OF ANY CONTRACT OR OTHE	HE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDIC.  R DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE  D HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AN AID CLAIMS.	MAY BE ISSUED OR				
	DD'L		DOM OF HIGHD LINE	POLICY NUMBER	POLICY EFFECTIVE	POLICY EXPIRATION		LIMITS	
IN	SRD	GFM	TYPE OF INSURANCE  ERAL LIABILITY		DATE (MM/DD/YY)	DATE (MM/DD/YY)	EACH OCCURRENCE		\$ 1,000,000
		X	COMMERCIAL GENERAL LIABILITY	6763243	04/01/08	04/01/09	DAMAGE TO RENTED PREMISES (Ea occurrence)		\$ 100,000
1			CLAIMS MADE X OCCUR		1 52,52,55	31, 31, 33	MED EXP (Any one person)		s EXCLUDED
				1	}		PERSONAL & ADV INJURY		\$ 1,000,000
							GENERAL AGGREGATE		\$ 5,000,000
		GFM*	LAGGREGATE LIMIT APPLIES PER:		}		PRODUCTS - COMP/OF AGG		5,000,000
		X	POLICY PRO- JECT LOC				Emp Ben.		1,000,000
		_	DMOBILE LIABILITY  ANY AUTO	RICFL0001344	09/16/07	09/16/08	COMBINED SINGLE LIMIT (Ea accident)		\$ 1,000,000
			ALL OWNED AUTOS	1012001341	03,10,01	03,13,00	BODILY INJURY (Per person)		\$
			HIRED AUTOS NON-OWNED AUTOS				BODILY INJURY (Per accident)		s
		•					PROPERTY DAMAGE (Per accident)		\$
1		GARA	AGE LIABILITY				AUTO ONLY - EA ACCIDENT		5
			ANY AUTO				OTHER THAN EA		5
		EXCE	SS/UMBRELLA LIABILITY				EACH OCCURRENCE		2000000
	į	x	OCCUR CLAIMS MADE	1641927	04/01/08	04/01/09	AGGREGATE		2000000
1			DEDUCTIBLE						
	Ì	x	RETENTION \$ 10000			1			3
٧			MPENSATION AND				X WC STATU- TORY LIMITS	OTH- ER	
E	MPLO	ERS'I	LIABILITY	083039048	04/01/08	04/01/09	E.L. EACH ACCIDENT		500000
			TOR/PARTNER/EXECUTIVE BER EXCLUDED?		, -		E.L. DISEASE - EA EMPLOYEE		500000
	yes, de		under //SIONS below				E.L. DISEASE - POLICY LIMIT	-	500000
-	THER								
:	qm3	loy	ree Dishonest	005466535	12/28/07	12/28/08	Limits Ded		100,000
M G	RIT IUM ENE	Y G :- RAL	MIAMI-DADE COUNTY IS I	Y NOTICE OF CANCELLATION I NCLUDED AS ADDITIONAL INSU ED BY WRITTEN CONTRACT. BJ	JRED WITH RESI	PECTS			
₹Т	IFIC	AT	E HOLDER		CANCELLAT	ION			
MIAMDA1  MIAMI-DADE COUNTY  111 NW 1ST STREET STE 2340			DATE THEREOF, THE I NOTICE TO THE CERTI IMPOSE NO OBLIGATION	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION  DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL  NOTICE TO THE CERTIFICATE HOLDER NAMEO TO THE LEFT, BUT FAILURE TO DO SO SHALL  IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR					
		1	MIAMI FL 33128	289	REPRESENTATIVES.  AUTHORIZED DEPRESENTATIVES.	M	Lic# A135453		

#### POST THIS BUSINESS TAX RECEIPT IN A CONSPICUOUS PLACE



Business Tax Receipt City of North Miami (305) 895-9817

From:

10/01/07

To:

09/30/08

SECURITY GUARD

Remarks: SERVICE

Business Tax Receipt No .:

08-046923-32 -

RENEWAL

Fee Paid:

267.50

Owner:

KRETZSCHMAR, TED L. (PRES.) Mailing Add O STATE SECURITY SERVICE, INC 1125 NE 125 ST SUITES 102, 206, 300

Business Addrorth MIAMI FL 33161

1125 NE 125 ST

Business Type:

7381 DETECTIVE & ARMORED CAR

**NOTICE: BUSINESS TAX RECEIPT MUST BE** TRANSFERED WHEN BUSINESS IS MOVED OR SOLD.

MIAMI-DADE COUNTY TAX COLLECTOR 140 W. FLAGLER ST. 14th FLOOR MIAMI, FL 33130

LOCAL BUSINESS TAX RECEIPT -2007 MIAMI-DADE COUNTY - STATE OF FLORIDA
EXPIRES SEPT. 30, 2008
MUST BE DISPLAYED AT PLACE OF BUSINESS
PURSUANT TO COUNTY CODE CHAPTER 8A - ART. 9 & 10

FIRST-CLASS U.S. POSTAGE PAID MIAMI, FL PERMIT NO. 231

#### THIS IS NOT A BILL-DO NOT PAY

049939-2

RENEWAL

049939-2 LICENSE NO.

BUSINESS NAME/LOCATION
50 STATE SECURITY SERVICE INC
1125 NE 125 ST
33161 NORTH MIAMI

STATE# A0001919 101

OWNER 50 STATE SECURITY SERVICE INC

Sec. Type of Business 213 GUARD PATROL AGENCY

EMPLOYEE/S 750

THIS IS ONLY A LOCAL
BUSINESS TAX RECEIPT. IT
DOES NOT PERMIT THE
HOLDER TO VIOLATE ANY
EXISTING OR REGULATORY
OR ZONING LAWS OF THE
COUNTY OR CITTES, NOR
DOES IT EXEMPT THE
HOLDER FROM ANY OTHER
PERMIT OR LICENSE
REQUIRED BY LAW, THIS IS
NOT A CERTIFICATION OF
THE HOLDER'S QUALIFICATION,

DO NOT FORWARD

50 STATE SECURITY SERVICE INC JOHN M WILLIAMS PRES 1125 NE 125 ST 101 N MIAMI FL 33161

PAYMENT RECEIVED MIAMI-DADE COUNTY TAX COLLECTOR:

60080000390 ..,003375.00

SEE OTHER SIDE

A	CORD. CERTIFIC	CATE OF LIAB	ILITY INSU	IRANCE	CSR SN 5000ST1	DATE (MINDD/YYYY		
RODUC	ZER	A STATE OF THE PARTY OF THE PAR			ED AS A MATTER OF IN			
900	nbaum Harber of Floric SW 149th Avenue	ia	HOLDER. T	THIS CERTIFICAT	IGHTS UPON THE CERT E DOES NOT AMEND, E FORDED BY THE POLIC	XTEND OR		
	mar FL 33027-6605 e:954-883-2900 Fax:9	54-517-7400	MGHPEDG A	FFORDING COVI	EDAGE	11410.4		
URED		04 027 7400		Bridgefield Emplo		NAIC#		
	ro shaka samunika	Garand and Taxas	*****		surance Company			
	50 State Security	Service, inc	INSURER C:	Lexington Insuran	oa Company			
	Jayson Yao 1125 NE 125th St # North Miami FL 331	61	***************************************	Hational Union Fi	re Insurance			
VER	RAGES	,	INSURER E					
NY RE	OLICIES OF INSURANCE LISTED SELOW HAV EQUIREMENT, TERM OR CONDITION OF ANY ERTAIN, THE INSURANCE AFFORDED BY TH IES, AGGREGATE LIMITS SHOWN MAY HAVE	CONTRACT OR OTHER DOCUMENT E POLICIES DESCRIBED HEREIN IS SI	WITH RESPECT TO WHICH	THIS CERTIFICATE	MAY BE ISSUED OR			
ALIO	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE	POLICY EXPERATION DATE (MM/DD/YY)	LINE	rs		
	GENERAL LIABILITY			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	EACH OCCURRENCE	\$1,000,000		
1	X COMMERCIAL GENERAL LIABILITY	6763243	04/01/08	04/01/09	PREMISES (E. accurence)	\$100,000		
	CLAIMS MADE X OCCUR				MED EXP (Any one person)	\$ EXCLUDED		
					PERSONAL & ADV INJURY	\$1,000,000		
	OF N. AGGERGATE AND THE SECOND SECOND				GENERAL AGGREGATE	\$5,000,000		
	GENT AGGREGATE LIMIT APPLIES PER:  X POLICY PRO: LOC				PRODUCTS - COMPTOP AGG	\$5,000,000		
_	AUTONOBILE LIABILITY					1,000,000		
	X ANY AUTO ALL OWNED AUTOS	RICFL0001344	09/16/07	09/16/08	COMBINED SINGLE LIMIT (Es accident)	\$1,000,000		
	SCHEDULED AUTOS HIRED AUTOS				PODILY INJURY (Per person)	\$		
	NON-OWNED AUTOS				BODILY INJURY (Per socident)	\$		
					(Per accident)	\$		
	GARAGE LIABILITY				AUTO ONLY - EA ACCIDENT	\$		
	ANY AUTO				OTHER THAN EA ACC AGG	\$		
	EXCESS/UNBRELLA LIABILITY				EACH OCCURRENCE	\$ 2000000		
	X OCCUR CLAIMS MADE	1641927	04/01/08	04/01/09	AGGREGATE	\$ 2000000		
						\$		
	DEDUCTIBLE			į.		\$		
	X RETENTION \$10000					\$		
	RICERS COMPENSATION AND PLOYERS' LIABILITY	002020040	04/01/00	04/01/00	X TORY LIMITS   ER	• F00000		
ANY OFF	PROPRIETORPARTNER/EXECUTIVE	083039048	04/01/08	04/01/09	E.L. DISEASE - EA EMPLOYEE	\$ 500000 • 500000		
Hves	s, describe under CIAL PROVISIONS below	,		-		£ 500000		
OTH								
Emj	ployee Dishonest	005466535	12/28/07	12/28/08	Limits Ded	100,000 10,000		
	ON OF OPERATIONS / LOCATIONS / VERCLILATION OF FIRE AND SE		SEMENT/SPECIAL PROVIS	SIONS	nea	10,000		
riFic	CATE HOLDER		CANCELLATION	V	The second secon	·		
11 14	ALLIE HOLDEN	50stat			ED POLICIES BE CANCELLED B	EFORE THE EXPIRATION		
		SUSTAL			WILL ENGEAVOR TO HAIL 1			
CA CHENT CHANTENY CHAITEN TVO			NOTICE TO THE CE	NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL				
	50 STATE SECURITY SERVICE INC							
			IMPOSE NO OBLIG.	ATION OR LIABILITY (	OF ANY KIND UPON THE INSURI	er, its agents or		
	1125 NE 125TH ST #30 NORTH MIAMI FL 3316	00	REPRESENTATIVES  AUTHORIZED REPRESENTATIVES	3.	OF ANY KIND UPON THE INSURI	ER, ITS AGENTS OR		

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MIAMI-DADE COUNTY TAX COLLECTOR 140 W. FLAGLER ST. 14th FLOOR MIAMI, FL 33130

2007 LOCAL BUSINESS TAX RECEIPT 2008
MIAMI-DADE COUNTY - STATE OF FLORIDA
EXPIRES SEPT. 30, 2008
MUST BE DISPLAYED AT PLACE OF BUSINESS
PURSUANT TO COUNTY CODE CHAPTER 8A - ART. 9 & 10

FIRST-CLASS U.S. POSTAGE PAID MIAMI, FL PERMIT NO. 231

THIS IS NOT A BILL-DO NOT PAY

620372-3

BUSINESS NAME/LOCATION
50 STATE SECURITY SERVICE INC
1125 NE 125 ST
33161 NORTH MIAMI

634053-3 LICENSE NO. STATE# EF20000707

OWNER 50 STATE SECURITY SERVICE INC

Sec. Type of Business
196 SPEC ELECTRICAL CONTRACTOR

WORKER/S

196 SPEC

HIS IS ONLY A LOCAL

BUSINESS TAX RECEIPT. IT
DOES NOT PERMIT THE
ROLDER TO VIOLATE ANY
CRISTING OR REGULATORY
OF LOWING LAWS OF HE
DOES IT EXEMPT THE
HOLDER FROM ANY OTHER
PERMIT OR LICENSE
REGUIADE BY LAW, HIS IS
NOT A CENTIFICATION OF
THE HOLDER'S GUALIFICATION.

DO NOT FORWARD

50 STATE SECURITY SERVICE INC STEPHEN RENTERIA PRES 1125 NE 125 ST 300 NORTH MIAMI FL 33161

PAYMENT RECEIVED MIAMI-DADE COUNTY TAX COLLECTOR:

03/13/2008 02220001001 000000.00

10

DUPLICATE

SEE OTHER SIDE

3629011

#### STATE OF FLORIDA

DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION ELECTRICAL CONTRACTORS LICENSING BOARD

**SEQ**# L08020500087

DATE BATCH NUMBER ET CENSE NBR

02/05/2008 070294543 EF20000707 Additional Business Qualification

The ALARM SYSTEM CONTRACTOR I Named below IS CERTIFIED Under the provisions of Chapter 489 FS. Expiration date: AUG 31, 2008

> RENTERIA, STEPHEN 50 STATE SECURITY SERVICE INC 1125 NE 125TH STREET NORTH MIAMI FL 33161

CHARLIE CRIST GOVERNOR HOLLY BENSON SECRETARY

DISPLAY AS REQUIRED BY LAW

FAML9JAN. 19. 2006 12:49PM MIAMI-DADE COUNTY 5.1 ONLINE FAMIS SYSTENO. 599 P. 1/19/2006 LINK TO: VENDOR MAIL CODE 10:08 AM VENDOR NUMBER: 591354432 50 STATE SECURITY SERVICE INC VENDOR SUFFIX: 01 CREATE DATE: 01/01/1991 MAIL CODE : PO PURCHASE ORDER CREATED BY : CONV DETAIL STATUS: A DPM REGISTER: A UPDATE DATE: 01/06/2006 HEADER STATUS: A UPDATED BY : SPASTOR ATTN LINE 1 : 华女, ATTN LINE 2 : ATTN LINE 3 : 1125 NE 125 STREET STREET : N MIAMI STATE: FL ZIP: 33161 CITY : US UNITED STATES COUNTRY LAST BID REGION : 11/29/2005 LAST PO COUNTY CONTACT NAME : JOHN M WILLIAMS : JOHN@50STATE.COM E-MAIL FED TAX/SSN: 591354432 : 305 899-2508 PHONE : 305 899-9562 FED TAX IND: F FAX TOLLFREE F5-NEXT F2-SELECT F3-DELETE F4-PRIOR F6-HEADER F1-HELP

F10-SAVE

F9-LINK

F7-DETAIL F8-NEXT PG G014 - RECORD FOUND

295

F11-MORE

F12-PRINT