

Memorandum



Date: May 4, 2021

To: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor

A handwritten signature in blue ink that reads "Daniella Levine Cava".

Agenda Item No. 8(F)(8)

Subject: Recommendation to Approve Designated Purchase and Ratify Emergency Work
Provided by Public Consulting Group under Contract No. BW10006-0/21, Medical
Managed Care Reimbursement Consulting Services

Resolution No. R-418-21

Recommendation

It is recommended that the Board of County Commissioners (Board) authorize this request for a designated purchase under *Contract No. BW10006-0/21, Medicaid Managed Care Consulting Services*. Approval is being requested by the Miami-Dade Fire Rescue Department (MDFR), pursuant to Section 2-8.1(b)(3) of the Miami-Dade County Code by a two-thirds vote of the Board members present, to ratify additional expenditure authority in the amount of \$276,780 for emergency work provided by Public Consulting Group (PCG).

The County entered into a non-competitive contract with PCG in November 2019 for a one-year term, under delegated authority, and extended for 180 days through May 31, 2021. The contract provides consulting services to assist MDFR in maximizing reimbursement rates for Medicaid Managed Care patients. MDFR transports approximately 75,000 patients per year to local hospitals. Almost 19 percent of the total patients transported to the hospital each year are covered by Medicaid. The transport services are billed and collected by a private vendor through *Contract No. RFP-00567, Emergency Medical Services Billing*. Under this contract, MDFR worked with the vendor, Public Consulting Group (PCG), and the Florida Fire Chiefs to create an Intergovernmental Transfer (IGT) Program that would draw down additional federal funds for Managed Care patients. County participation in the IGT Program was approved by the Board via Resolution No. R-832-19, and MDFR received its first \$3.7 million in September 2020.

In 2019, MDFR was informed about a new federal initiative by the Center for Medicare and Medicaid Services (CMS) identified as Emergency Triage, Treat and Transport (ET3). The ET3 Program is intended to reduce Medicare costs and allow Emergency Medical Service (EMS) agencies to transport patients to alternative destinations. To take advantage of the costs savings through increased reimbursements to the County provided by the federal initiative, MDFR was required to submit a detailed application and engaged services by PCG on an emergency basis.

Competition for the services provided by PCG was not practicable. There was not adequate time to competitively bid these additional consulting services and submit the ET3 application prior to the CMS deadline. MDFR used PCG since they had the required experience and familiarity with the department to provide the assistance with the application, and without it the department would have been deprived of the opportunity to participate in the program and realize the cost savings. The ET3 application was approved by CMS, and participation in the ET3 Program was approved by the Board via Resolution Nos. R-296-20 and R-1183-20. MDFR also continued to use PCG for Medicaid Fee for Service program cost reports and subsequent audit requirements.

Therefore, it is in the County's best interests to approve the designated purchase and ratify the emergency approval of additional expenditure authority to pay PCG for its necessary work to implement the ET3 Program and, therefore, increase medical transportation reimbursements to the County.

Consulting services to maximize reimbursement rates for Medicaid Managed Care patients, and other services, such as Medicaid Fee for Service cost reports, and completion of a new Medicare Ground Ambulance Data Collection Instrument, will be provided via competitively solicited *Contract No. RFP-01651*, awarded under delegated authority for a five-year term. The annual value of *Contract No. RFP-01651* is approximately \$200,000, with expected supplemental Medicaid revenue to exceed \$10 million annually.

Scope

The impact of this item is countywide in nature.

Delegated Authority

The County Mayor or County Mayor’s Designee will have the authority to exercise all provisions of the contract, including any cancellations or extensions, pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38.

Fiscal Impact/Funding Source

The contract term expires on May 31, 2021. If this request is approved, the contract will have a modified cumulative value of \$516,780. The requested increase in expenditure authority is based on the actual cost incurred for the implementation of the ET3 program and related support services

Department	Existing Cumulative Allocation	Additional Allocation Requested	Modified Cumulative Allocation	Funding Source	Contract Manager
Fire Rescue	\$240,000	\$276,780	\$516,780	Federal Funds/Fire District Funds	Scott Mendelsberg
Total:	\$240,000	\$276,780	\$516,780		

Track Record/Monitor

Pearl Bethel of the Internal Services Department is the Procurement Contracting Manager.

Awarded Vendor

Vendor	Principal Address	Local Address	Principal
Public Consulting Group, Inc.	148 State Street Floor 10 Boston, MA	None	William S. Mosakowski

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department’s Procurement Guidelines to determine contractor responsibility, including verifying corporate status and review of performance and compliance issues through various vendor responsibility lists and a keyword internet search. The lists referenced include convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings related to vendor responsibility.

Honorable Chairman Jose 'Pepe' Diaz
and Members, Board of County Commissioners
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Applicable Ordinances and Contract Measures

- The User Access Program Provision applies where permitted by the funding source.
- The Small Business Enterprise Bid Preference and Local Preference Ordinances do not apply.
- The Living Wage does not apply.



JD Patterson
Chief Public Safety Officer



MEMORANDUM

(Revised)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: May 4, 2021

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(F)(8)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☒ No committee review
- ☒ Applicable legislation requires more than a majority vote (i.e., 2/3's present ☒, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(8)
5-4-21

RESOLUTION NO. R-418-21

RESOLUTION AUTHORIZING A DESIGNATED PURCHASE PURSUANT TO SECTION 2-8.1(B)(3) OF THE COUNTY CODE BY A TWO-THIRDS VOTE OF THE BOARD MEMBERS PRESENT; RATIFYING ADDITIONAL EXPENDITURE AUTHORITY FOR AN EMERGENCY PURCHASE FOR THE MIAMI-DADE FIRE RESCUE DEPARTMENT IN AN AMOUNT NOT TO EXCEED \$276,780.00 FOR MEDICAID MANAGED CARE CONSULTING SERVICES, CONTRACT NO. BW10006-0/21; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO EXERCISE ALL PROVISIONS OF THE CONTRACT, INCLUDING ANY CANCELLATION OR EXTENSION PROVISIONS, PURSUANT TO SECTION 2-8.1 OF THE COUNTY CODE AND IMPLEMENTING ORDER 3-38

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that:

Section 1. This Board finds it is in the best interest of Miami-Dade County to approve a designated purchase in an amount not to exceed \$276,780.00 for the Miami-Dade Fire Rescue Department, pursuant to section 2-8.1(b)(3) of the Code of Miami-Dade County, by a two-thirds vote of the Board members present for services rendered on an emergency basis by Public Consulting Group under Contract No. BW10006-0/21 (the "Contract").

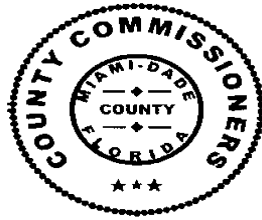
Section 2. This Board ratifies additional expenditure authority under the Contract for an emergency purchase in an amount not to exceed \$276,780.00 for the Miami-Dade Fire Rescue Department as set forth in the incorporated memorandum.

Section 3. This Board authorizes the County Mayor or County Mayor’s designee to exercise all provisions of the Contract, including any cancellation or extension provisions, pursuant to section 2-8.1 of the County Code and Implementing Order 3-38. Copies of the contract document are on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Sally A. Heyman** , who moved its adoption. The motion was seconded by Commissioner **Rebeca Sosa** and upon being put to a vote, the vote was as follows:

Jose “Pepe” Diaz, Chairman	aye		
Oliver G. Gilbert, III, Vice-Chairman	aye		
Sen. René García	aye	Keon Hardemon	absent
Sally A. Heyman	aye	Danielle Cohen Higgins	aye
Eileen Higgins	aye	Joe A. Martinez	aye
Kionne L. McGhee	aye	Jean Monestime	aye
Raquel A. Regalado	aye	Rebeca Sosa	aye
Sen. Javier D. Souto	aye		

The Chairperson thereupon declared the resolution duly passed and adopted this 4th day of May, 2021. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this Resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

Melissa Adames

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

A handwritten signature in black ink, appearing to read "E. W. Gonzalez", is written over a horizontal line.

Eduardo W. Gonzalez