

MEMORANDUM

Agenda Item No. 8(F)(4)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: November 2, 2021

FROM: Geri Bonzon-Keenan
County Attorney

SUBJECT: Resolution authorizing establishment of Prequalification Pool for Groups 1, 2 and 3 of Contract No. RTQ-01841 for the purchase of passenger boarding bridges for the Miami-Dade Aviation Department and PortMiami for a Five-Year term in a total amount up to \$150,384,300.00, consisting of \$94,409,300.00 for the Miami-Dade Aviation Department and \$55,975,000.00 for PortMiami; and authorizing the County Mayor to solicit pricing, award contracts, exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the Code Of Miami-Dade County, Florida and implementing Order 3-38, and add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis

Resolution No. R-1028-21

The accompanying resolution was prepared by the Internal Services Department and placed on the agenda at the request of Prime Sponsor Commissioner Rebeca Sosa.



Geri Bonzon-Keenan
County Attorney

GBK/jp

Memorandum



Date: November 2, 2021

To: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor

A handwritten signature in blue ink that reads "Daniella Levine Cava".

Subject: Recommendation for Approval to Establish a Prequalification Pool for Passenger Boarding Bridges

Recommendation

It is recommended that the Board of County Commissioners (Board) approve the establishment of a prequalification pool, *RTQ-01841, Passenger Boarding Bridges*, for the Aviation Department and PortMiami with an allocation of \$150,384,300. The current prequalification pool, 9427-1/21, Passenger Loading Bridges, was established by the Board on September 1, 2011, through Resolution No. R-677-11, for an initial term of five years with one, five-year option to renew term. At inception, there were two prequalified vendors, of which one had a local address. The pool currently has eight prequalified vendors of which three have local addresses.

Passenger boarding bridges are enclosed, elevated passageways which extend from a terminal gate to an airplane or ship. Aviation and PortMiami use passenger boarding bridges to board and disembark passengers to and from airplanes and ships. Specific needs for each department are further delineated as follows:

- 1) Aviation has indicated that their requested allocation under this pool is for replacements of passenger boarding bridges that are old and in very bad condition.
- 2) PortMiami has indicated that the North Bulkhead (Cruise Berths 1-6) will be reconstructed and realigned. Passenger boarding bridges will need to be replaced and/or retrofitted to accommodate the new wharf and to service cruise ships. In addition, new cruise terminals are being built and passenger boarding bridges and/or modifications to existing passenger boarding bridges will be needed.

This replacement prequalification pool will provide for the purchase of various products and services via future price competitions, including but not limited to, purchase and installation of new passenger boarding bridges under Group 1 of the solicitation, refurbishment of existing boarding bridges under Group 2, and purchase of parts and supplies for passenger boarding bridges under Group 3.

Nine responses were received for Groups 1, 2, and 3. Seven vendors are being recommended for prequalification, of which two have local addresses. The prequalification pool will remain open during the term to allow additional qualified vendors to be added, subject to ratification by the Board. Outreach efforts were conducted to encourage robust participation in the solicitation, including checking other agencies for vendors to invite to the solicitation. There were 812 vendors notified of the solicitation at advertisement, of which 57 viewed the solicitation.

A companion item is being presented to the Board in parallel to this item, recommending the award of a contract under Group 4 of the solicitation.

Scope

The scope of this item is countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact for the five-year term is \$150,384,300. The allocation under Group 4, the companion item, is \$1,550,700 and the cumulative fiscal impact for both items is \$151,935,000. The current pool, 9427-1/21 is valued at \$112,510,000 for a ten-year and three-month term and expires on December 31, 2021. The allocation requested under this replacement pool is higher than the current pool on an annualized basis due to the departments' anticipated purchases and installation of new passenger boarding bridges, refurbishment of existing boarding bridges, and purchase of parts and supplies during the term.

Department	Allocation	Funding Source	Contract Manager
Aviation	\$94,409,300	Proprietary Revenue	Neivy Garcia
PortMiami	\$55,975,000	Proprietary Funds	Gyselle Pino
Total:	\$150,384,300		

Track Record/Monitor

Vanessa Stroman of the Internal Services Department is the Procurement Contracting Manager.

Delegated Authority

Upon approval of this item, a pool of prequalified vendors will be established to participate in spot market competitions. The County Mayor or the County Mayor's designee will have the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board. The County Mayor or the County Mayor's designee will also have the authority to (a) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the County Code and Implementing Order 3-38 and (b) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis.

Vendors Prequalified for Pool

Nine vendors responded to the solicitation, of which seven are being recommended for inclusion in the pool as set forth in the table below.

Pursuant to Resolution No. R-477-18, fewer than 75 percent of vendors recommended for inclusion in the pool are local due to a diminished market of Passenger Boarding Bridges vendors in the County.

Vendor	Principal Address	Local Address*	Principal	Prequalified Group(s)
ADELTE Ports and Maritime S.L.U.	Av. Josep Tarradellas 20 Floor 4 Barcelona, Spain	None	Jordi Floreta Pont	Groups 1 & 3
Aero BridgeWorks, Inc.	2700 Delk Road SE Suite 150 Marietta, GA	None	Jay Grantham	Groups 1 & 2
Ameribridge, LLC	5425 Poindexter Drive Indianapolis, IN	None	Jeffrey Lotshaw	Group 2
North American Construction Company, LLC	5700 NW 32 Court Miami, FL	Same	Herman Giacomelli	Group 2
Sate Solutions, Inc. dba SATE	801 S Biscayne River Drive Miami, FL	Same	Allan Mairena	Groups 1, 2, & 3

Vendor	Principal Address	Local Address*	Principal	Prequalified Group(s)
TK Airport Solutions, Inc.	3201 North Sylvania Avenue, Suite 117 Fort Worth, TX	None	Clay Ratliff	Groups 1 & 3
Twist Aero, LLC	5100 Waynesville Jamestown Road Jamestown, OH	None	Kali Smith	Group 3

Vendors Not Prequalified for Pool

The vendors set forth in the table below did not provide all required supporting documentation necessary for prequalification. Upon submission of the required documents and verification of compliance with all solicitation requirements, these vendors may be added to the pool.

Vendor	Local Address	Reason for Not Recommending	Group(s) Not Prequalified
ADELTE Ports and Maritime S.L.U	No	Vendor did not provide required documentation to meet prequalification criteria.	Group 2
FMT Sweden AB	No	Vendor did not complete vendor registration process.	Groups 1, 2, & 3
North American Construction Company, LLC	Yes	Vendor did not provide required documentation to meet prequalification criteria.	Group 1
Symbrant Technologies, Inc.	No	Vendor did not complete vendor registration process.	Groups 1, 2 & 3
TK Airport Solutions, Inc.	No	Vendor did not provide required documentation to meet prequalification criteria.	Group 2

Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine vendor responsibility, including verifying corporate status and that there are no performance and compliance issues. The lists that were referenced included convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to vendor responsibility.

Pursuant to Resolution No. R-140-15, prior to re-procurement, a full review of the scope of services was conducted to ensure the replacement pool reflects the County's current needs. The review included conducting market research, posting a draft solicitation for industry comment, and holding meetings and drafting sessions with the user departments. There were no major changes or updates made as the scope of services was deemed sufficient for the departments' needs.

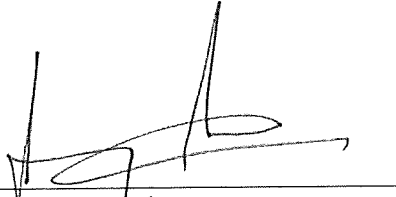
Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies where permitted by the funding source.
- All work orders and invitations to quote for Groups 1 and 2 will be submitted to SBD for review prior to solicitation for applicable SBE/CONS Measures and Responsible Wages (if applicable). For Group 3, a Set-Aside will apply when there are three or more SBE certified firms in the prequalification pool;

Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners
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a Bid Preference will apply when there are less than three; and a No Measure will apply when the funding source is federal.

- The Living Wage will not apply to the spot market quotes under the pool, as the goods and services to be procured are not Covered Services under the Ordinance.



Jimmy Morales
Chief Operations Officer



MEMORANDUM

(Revised)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: November 2, 2021

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(F)(4)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(4)
11-2-21

RESOLUTION NO. R-1028-21

RESOLUTION AUTHORIZING ESTABLISHMENT OF PREQUALIFICATION POOL FOR GROUPS 1, 2 AND 3 OF CONTRACT NO. RTQ-01841 FOR THE PURCHASE OF PASSENGER BOARDING BRIDGES FOR THE MIAMI-DADE AVIATION DEPARTMENT AND PORTMIAMI FOR A FIVE-YEAR TERM IN A TOTAL AMOUNT UP TO \$150,384,300.00, CONSISTING OF \$94,409,300.00 FOR THE MIAMI-DADE AVIATION DEPARTMENT AND \$55,975,000.00 FOR PORTMIAMI; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

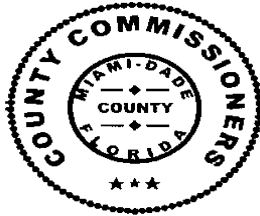
NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board authorizes the establishment of Prequalification Pool for Groups 1, 2 and 3 of Contract No. RTQ-01841 for the purchase of passenger boarding bridges for the Miami-Dade Aviation Department and PortMiami for a Five-Year term in a total amount up to \$150,384,300.00, consisting of \$94,409,300.00 for the Miami-Dade Aviation Department and \$55,975,000.00 for PortMiami; and authorizes the County Mayor or County Mayor's designee to (a) solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board, (b) exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the Code of Miami-

Dade County, Florida and Implementing Order 3-38, and (c) add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis. A copy of the solicitation document is on file and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Joe A. Martinez**, who moved its adoption. The motion was seconded by Commissioner **Oliver G. Gilbert, III** and upon being put to a vote, the vote was as follows:

Jose “Pepe” Diaz, Chairman	aye		
Oliver G. Gilbert, III, Vice-Chairman	aye		
Sen. René García	aye	Keon Hardemon	aye
Sally A. Heyman	aye	Danielle Cohen Higgins	aye
Eileen Higgins	aye	Joe A. Martinez	aye
Kionne L. McGhee	aye	Jean Monestime	absent
Raquel A. Regalado	aye	Rebeca Sosa	aye
Sen. Javier D. Souto	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 2nd day of November, 2021. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

Melissa Adames

By: _____
Deputy Clerk

Approved by County Attorney
as to form and legal sufficiency.

A handwritten signature in dark ink, appearing to be "OR" followed by a flourish.

Oren Rosenthal