

Memorandum



Date: November 2, 2021

To: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

From: Daniella Levine Cava
Mayor *Daniella Levine Cava*

Subject: Request for Additional Expenditure Authority to Prequalification Pool No. RTQ-00078, Cisco Equipment, Software, & Maintenance Services

Agenda Item No. 8(F)(11)

Resolution No. R-1035-21

Recommendation

It is recommended that the Board of County Commissioners (Board) authorize additional expenditure authority to Prequalification Pool No. RTQ-00078, *Cisco Equipment, Software, & Maintenance Services*, for the Information Technology Department (ITD). The Department is requesting \$2,325,000 in additional expenditure authority in order to fund several projects on behalf of multiple departments through the end of the pool term.

The pool was established by the Board through Resolution No. R-973-14 for an eight-year term with a cumulative allocation of \$8,000,000. The pool was subsequently modified by the Board as well as under delegated authority for additional expenditure authority totaling \$21,495,000. At the inception of the pool, there were four prequalified vendors, none of which had local addresses. Currently, there are seven prequalified vendors, of which three have local addresses. The Pool remains advertised on the County's website to encourage additional participation by vendors that are certified CISCO channel partners, with a minimum of a Gold certification level.

The solicitation included two groups, Group 1 – Cisco Software, Hardware, & Parts, which allows for the purchase of CISCO software, hardware, parts, components, and associated accessories pertaining to CISCO Systems; and Group 2 - Cisco Maintenance, Technical Support, And Repair Services, which allows for the purchase of software and hardware maintenance, technical support, and repair services for CISCO Systems. The Pool is used by ITD to purchase Cisco hardware, software, parts and services to support the County's Cisco network and telephone infrastructure, including wired and wireless network connectivity, Voice over Internet Protocol (VoIP) telephones, switches, access points, as well as maintenance and, professional and technical support services. The most recent modification approved through Resolution Number R-1027-19 was intended to cover purchases, as identified by ITD, through November 2021.

Additional expenditure authority is needed to fund initiatives on behalf of multiple departments through the end of the pool's term. The additional funds will be utilized for several projects including, maintenance and support renewals of Cisco Smartnet, Webex, Enterprise Edge Recap project, Enterprise Telephony Recap Project, Miami-Dade Fire Rescue Headquarter Network Upgrade, the implementation of the new State Attorney's Office and various other currently funded department initiatives.

Scope

The impact of this item is countywide in nature.

Delegated Authority

There is no additional delegation of authority sought in this item as the authority to solicit pricing and award contracts up to an aggregate amount of the allocation authorized by the Board, exercise all provisions of the solicitation documents and any resulting contracts pursuant to Section 2-8.1 of the

County Code and Implementing Order 3-38, and add vendors to the pool at any time, subject to ratification by the Board on a bi-annual basis, was granted when the pool was established under Resolution No. R-973-14.

Fiscal Impact/Funding Source

The pool term expires on November 30, 2022, and has a current cumulative allocation of \$29,495,000. If this request is approved, the contract will have a modified cumulative allocation of \$31,820,000. The requested increase in expenditure authority is based on projected needs through the end of the pool's term.

Department	Existing Cumulative Allocation	Additional Allocation Requested	Modified Cumulative Allocation	Funding Source	Contract Manager
Information Technology	\$29,495,000	\$2,325,000	\$31,820,000	Internal Service Funds	Guillermo Paneque
Total:	\$29,495,000	\$2,325,000	\$31,820,000		

Track Record/Monitor

Sade Chaney of the Internal Services Department is the Procurement Contracting Manager.

Prequalified Vendors

Vendor	Principal Address	Local Address	Principal
CDW Government, LLC	230 N Milwaukee Avenue Vernon Hills, IL	None	Christine A. Leahy
Disys Solutions, Inc.	44670 Cape Court Suite 100 Ashburn, VA	None	Atul Bhatia
Insight Public Sector, Inc.	13755 Sunrise Valley Drive Suite 750 Herndon, VA	None	Kenneth T. Lamneck
Norstan Communications, Inc. dba Black Box Network Services	1000 Park Drive Lawrence, PA	Perimeter Road NW 22 Street Miami, FL	Dilip Thakkar
Presidio Holdings, Inc.	1 Penn Plaza Suite 2832 New York, NY	None	Kenneth L. Berry
Prosys Information Systems, Inc.	6025 The Corners Parkway Suite 120 Norcross, GA	9725 NW 117 Avenue Suite 420 Miami, FL	Elaine Bellock
United Data Technologies, Inc.	2900 Monarch Lakes Boulevard Suite 300 Miramar, FL	14042 NW 82 Avenue Hialeah, FL	Enrique A. Fleches

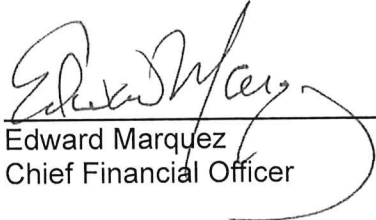
Due Diligence

Pursuant to Resolution No. R-187-12, due diligence was conducted in accordance with the Internal Services Department's Procurement Guidelines to determine contractor responsibility, including verifying corporate status and review of performance and compliance issues. The lists referenced include convicted vendors, debarred vendors, delinquent contractors, suspended vendors, and federal excluded parties. There were no adverse findings relating to contractor responsibility.

Honorable Chairman Jose 'Pepe' Diaz
and Members, Board of County Commissioners
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Applicable Ordinances and Contract Measures

- The two percent User Access Program provision applies where permitted by the funding source.
- Each spot market quote shall be sent to the Small Business Development Division for review for the application of measures.
- The Local Preference will be applied at the time of spot market quotation.
- The Living Wage does not apply, as this is not a service covered by the Living Wage Ordinance.



Edward Marquez
Chief Financial Officer



MEMORANDUM

(Revised)

TO: Honorable Chairman Jose "Pepe" Diaz
and Members, Board of County Commissioners

DATE: November 2, 2021

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 8(F)(11)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Statement of social equity required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____ to approve
- ☒ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(11)
11-2-21

RESOLUTION NO. R-1035-21

RESOLUTION APPROVING ADDITIONAL EXPENDITURE
AUTHORITY UP TO \$2,325,000.00 FOR A TOTAL MODIFIED
PREQUALIFICATION POOL AMOUNT OF \$31,820,000.00
FOR PREQUALIFICATION POOL NO. RTQ-00078 FOR
PURCHASE OF CISCO EQUIPMENT, SOFTWARE, AND
MAINTENANCE SERVICES FOR THE INFORMATION
TECHNOLOGY DEPARTMENT

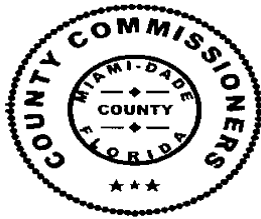
WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board authorizes additional expenditure authority up to \$2,325,000.00 for a total modified prequalification pool amount of \$31,820,000.00 for Prequalification Pool No. RTQ-00078 for the purchase of Cisco equipment, software, and maintenance services for the Information Technology Department. A copy of the solicitation document and the contracts are on file with and available upon request from the Internal Services Department, Strategic Procurement Division.

The foregoing resolution was offered by Commissioner **Rebeca Sosa**, who moved its adoption. The motion was seconded by Commissioner **Danielle Cohen Higgins** and upon being put to a vote, the vote was as follows:

Jose "Pepe" Diaz, Chairman	aye		
Oliver G. Gilbert, III, Vice-Chairman	aye		
Sen. René García	aye	Keon Hardemon	aye
Sally A. Heyman	aye	Danielle Cohen Higgins	aye
Eileen Higgins	aye	Joe A. Martinez	aye
Kionne L. McGhee	aye	Jean Monestime	absent
Raquel A. Regalado	aye	Rebeca Sosa	aye
Sen. Javier D. Souto	aye		

The Chairperson thereupon declared this resolution duly passed and adopted this 2nd day of November, 2021. This resolution shall become effective upon the earlier of (1) 10 days after the date of its adoption unless vetoed by the County Mayor, and if vetoed, shall become effective only upon an override by this Board, or (2) approval by the County Mayor of this resolution and the filing of this approval with the Clerk of the Board.



MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

Melissa Adames
By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Oren Rosenthal